

12/28-90 JS (1)

**Catalog of Organizations that Assist Inventors:
Activities and Services, Edition II**

**DO NOT MICROFILM
COVER**

**Energy Systems Division
Argonne National Laboratory**



Operated by The University of Chicago,
under Contract W-31-109-Eng-38, for the

United States Department of Energy

DISCLAIMER

This report was prepared as an account of work sponsored by an agency of the United States Government. Neither the United States Government nor any agency thereof, nor any of their employees, makes any warranty, express or implied, or assumes any legal liability or responsibility for the accuracy, completeness, or usefulness of any information, apparatus, product, or process disclosed, or represents that its use would not infringe privately owned rights. Reference herein to any specific commercial product, process, or service by trade name, trademark, manufacturer, or otherwise does not necessarily constitute or imply its endorsement, recommendation, or favoring by the United States Government or any agency thereof. The views and opinions of authors expressed herein do not necessarily state or reflect those of the United States Government or any agency thereof.

DISCLAIMER

Portions of this document may be illegible in electronic image products. Images are produced from the best available original document.

Argonne National Laboratory

Argonne National Laboratory, with facilities in the states of Illinois and Idaho, is owned by the United States government, and operated by the University of Chicago under the provisions of a contract with the Department of Energy.

This technical memo is a product of Argonne's Energy Systems (ES) Division. For information on the division's scientific and engineering activities, contact:

Director, Energy Systems Division
Argonne National Laboratory
Argonne, Illinois 60439-4815
Telephone (708) 972-3724

Presented in this technical memo are preliminary results of ongoing work or work that is more limited in scope and depth than that described in formal reports issued by the ES Division.

Disclaimer

This report was prepared as an account of work sponsored by an agency of the United States Government. Neither the United States Government nor any agency thereof, nor any of their employees, makes any warranty, express or implied, or assumes any legal liability or responsibility for the accuracy, completeness, or usefulness of any information, apparatus, product, or process disclosed, or represents that its use would not infringe privately owned rights. Reference herein to any specific commercial product, process, or service by trade name, trademark, manufacturer, or otherwise, does not necessarily constitute or imply its endorsement, recommendation, or favoring by the United States Government or any agency thereof. The views and opinions of authors expressed herein do not necessarily state or reflect those of the United States Government or any agency thereof.

*Reproduced from the best available copy.
Available from the National Technical
Information Service (NTIS), U.S. Department
of Commerce, 5285 Port Royal Road,
Springfield, Virginia 22161.*

NTIS price codes:

*Printed copy A08
Microfiche A01*

ANL/ESD/TM-3

ANL/ESD/TM--3

DE90 008158

Catalog of Organizations that Assist Inventors: Activities and Services, Edition II

Energy Systems Division,
Argonne National Laboratory, 9700 South Cass Avenue, Argonne, Illinois 60439

January 1990

Work sponsored by United States Department of Energy,
Assistant Secretary for Conservation and Renewable Energy, Office of Energy Utilization Research

MASTER

DISTRIBUTION OF THIS DOCUMENT IS UNLIMITED 

Contents

FOREWORD	v	Iowa	56	Oklahoma	114
ACKNOWLEDGMENTS	vii	Kansas	58	Ontario	118
INTRODUCTION	1	Kentucky	60	Pennsylvania	119
ENTRIES BY STATE OR PROVINCE	3	Louisiana	62	Puerto Rico	125
Alabama	5	Maine	65	Quebec	126
Alaska	6	Massachusetts	66	Saskatchewan	127
Arizona	8	Michigan	71	South Carolina	128
Arkansas	9	Minnesota	74	South Dakota	129
British Columbia	12	Mississippi	80	Tennessee	130
California	14	Missouri	83	Texas	134
Colorado	22	Montana	87	Utah	140
Connecticut	23	Nebraska	89	Virginia	143
Florida	24	New Jersey	91	Washington	145
Georgia	34	New Mexico	93	Wisconsin	146
Hawaii	37	New York	95	APPENDIX: Other Inventor-Assistance Organizations	151
Idaho	39	North Carolina	100		
Illinois	40	North Dakota	101		
Indiana	52	Ohio	102		

Foreword

Several different types of national, state, and local organizations and programs, both public and private, assist independent inventors. The number of such organizations and programs is growing. Most of them work independently of each other, often without knowledge of each other. The staff of the Energy-Related Inventions Program (ERIP) at the U.S. Department of Energy (DOE) realized that:

- Many of these organizations are quite capable of doing innovative things to assist inventors, and many have extensive, highly original programs aimed at organizing the inventor's social world;
- No mechanism has existed for these organizations to communicate with each other;
- Evaluation of organizational success or failure in assisting inventors has been lacking; and
- Some of these organizations could benefit from technical assistance and small amounts of financial assistance to encourage innovation in assisting inventors.

To develop solutions to the problems embedded in these four observations, the Study

of Innovative Programs for Inventors (SIPI) was initiated in March 1987 at Argonne National Laboratory (ANL).

The first step taken by SIPI was networking to identify and characterize programs and organizations. This networking task continues today; SIPI's data base contains in excess of 150 local organizations or state programs designed to assist inventors. The organizations include inventor organizations (inventors are members), which typically offer monthly meetings on topics of interest, newsletters, and various other services; some have annual fairs or congresses. Many technology commercialization centers at colleges and universities provide services to local inventors. Some state departments of development or commerce have programs that provide support to inventors. Many local Small Business Development Centers (SBDCs) work with inventors. Some of these organizations provide equipment and technical staff to build prototypes, while others evaluate the commercial viability of inventions. All such organizations that are known to the study staff at ANL are in the SIPI data base.

In March 1988, SIPI published the *Catalog of Organizations that Assist Inventors: Activities and Services*,* containing information on all the relevant organizations

and programs that had been identified at that time. The catalog was distributed to the listed organizations. The present volume updates the catalog using more current information.

The next step for SIPI was to publish a bimonthly newsletter, "Inventor-Assistance Program News," to share information among the various programs and organizations. The newsletter is now mailed to more than 450 individuals — those representing the programs and organizations and those at universities or in government with an interest in independent inventors.

An important task for SIPI is to assist the known organizations, both technically and financially. DOE is making small grants available to organizations with innovative programs or ideas for programs. Argonne is the technical monitor of these grants and will assist grantees in evaluating the success of their programs.

From the start, one of SIPI's interests has been junior inventors — grade-school and high-school students with the sort of creativity needed to become inventors. Many different activities for junior inventors are sponsored annually by inventor organizations, schools, and national organizations. A second set of activities is

* Argonne National Laboratory Report ANL/CNSV-TM-200 (March 1988).

aimed at teachers to assist them in learning how to teach inventiveness. Although there is no possible way to comprehensively catalog these activities, SIPI published in March 1988 (and is currently updating) the *Catalog of Junior Inventor Programs*.^{*} This catalog, illustrative of the types and quality of programs designed for the budding inventor, has been republished in the *PROJECT XL Resource Directory*.

PROJECT XL, led by the Patent and Trademark Office with the participation of several federal and other national agencies and a growing number of state and local agencies, provides resources to schools and

teachers to promote creative learning on a daily basis. It has a broad corporate sponsorship. Besides providing teachers with resource materials, PROJECT XL sponsors creativity workshops for teachers two or three times a year around the country. SIPI is assisting this effort.

The elements in a child's environment that foster creativity and inventiveness are not well understood. Neither are the barriers. SIPI is entering into a joint effort with the National Society of Professional Engineers to perform a longitudinal study of grade-school students who demonstrate inventiveness. These students will be fol-

lowed into adulthood to learn what in their environment stimulated, assisted, or hindered the development of their inventiveness. Other studies of school children are contemplated.

SIPI is currently envisioned as an ongoing project and has enjoyed much positive feedback from the people running programs and organizations that assist inventors. We hope this catalog is a valuable resource for them and their members or clients.

Martin J. Bernard III
Study of Innovative Programs for Inventors

^{*} Argonne National Laboratory Report ANL/CNSV-TM-201, 1st Ed. (March 1988).

aimed at teachers to assist them in learning how to teach inventiveness. Although there is no possible way to comprehensively catalog these activities, SIPI published in March 1988 (and is currently updating) the *Catalog of Junior Inventor Programs*.^{*} This catalog, illustrative of the types and quality of programs designed for the budding inventor, has been republished in the *PROJECT XL Resource Directory*.

PROJECT XL, led by the Patent and Trademark Office with the participation of several federal and other national agencies and a growing number of state and local agencies, provides resources to schools and

teachers to promote creative learning on a daily basis. It has a broad corporate sponsorship. Besides providing teachers with resource materials, PROJECT XL sponsors creativity workshops for teachers two or three times a year around the country. SIPI is assisting this effort.

The elements in a child's environment that foster creativity and inventiveness are not well understood. Neither are the barriers. SIPI is entering into a joint effort with the National Society of Professional Engineers to perform a longitudinal study of grade-school students who demonstrate inventiveness. These students will be fol-

lowed into adulthood to learn what in their environment stimulated, assisted, or hindered the development of their inventiveness. Other studies of school children are contemplated.

SIPI is currently envisioned as an ongoing project and has enjoyed much positive feedback from the people running programs and organizations that assist inventors. We hope this catalog is a valuable resource for them and their members or clients.

Martin J. Bernard III
Study of Innovative Programs for Inventors

^{*} Argonne National Laboratory Report ANL/CNSV-TM-201, 1st Ed. (March 1988).

Acknowledgments

The new and updated information in this catalog was collected and placed in electronic files by Phil Keir. The formatting and editing were done by Floyd Bennett and the desktop publishing by Marty Bernard.

We wish to acknowledge the contributions of and thank all those associated with the organizations and programs for providing the information that follows.

Introduction

This catalog's second edition is part of the ongoing networking effort for Argonne National Laboratory's Study of Innovative Programs for Inventors, sponsored by the Energy-Related Inventions Program of the U.S. Department of Energy. The catalog summarizes activities and services of 145 national, state, and local programs and organizations in the United States and Canada that assist independent inventors or inventors associated with small businesses. Sixty-five new summaries have been added to those in the first edition, while summaries for 14 organizations or programs that are or appear to be no longer in operation, or that no longer serve the independent or small-business-associated inventor, have been deleted. Information for programs or organizations appearing in both catalogs has been updated.

The information presented has been obtained from the programs and organizations themselves. More than 90% of the entries have been verified in draft form by the contact person for the program or organization.

Fifty-one organizations summarized in the catalog are not-for-profit inventor-support groups, whose members are mostly inventors, but may also be providers of services to inventors or small businesses, or persons who see independent inventors as sources of new products. The inventor-support groups usually have regular meetings with speakers on topics associated with com-

mercializing and protecting rights to inventions. They provide a forum for independent inventors to acquire useful information, discuss concerns with other inventors, and make contacts for commercializing their inventions.

A slightly smaller number of entries (42) describe programs associated with colleges and universities that make available to inventors and entrepreneurs the expertise of faculty and staff, and sometimes laboratory resources as well. These programs may offer their clients technical services, such as design development or prototype testing, and/or business services, such as development of business plans or market evaluations. Although there may be some subsidization, clients are typically charged a fee for services or agree to split royalties on successfully commercialized inventions. The catalog also includes summaries for several university-operated small business development centers (SBDCs).

A number of entries (21) describe programs sponsored by state agencies. These programs are usually part of a state's economic development program and support the development and commercialization of new products by businesses in the state, especially high-technology products by start-up businesses. Some of these programs provide loans or grants that are to be repaid out of royalties from successfully commercialized programs.

Finally, a few entries describe for-profit organizations that offer services to inventors.

The catalog is organized alphabetically by state and province with organizations and programs listed according to the address of the contact person. (Thus, organizations and programs based in Ontario follow those of Oklahoma.) The format for each page of the catalog is indicated on page 2. The appendix at the back lists inventor-assistance organizations that (1) did not respond to our requests for information, but for which someone still receives mail; (2) were identified after the cut-off date for catalog entries; or (3) are chapters of the Inventors Workshop International Education Foundation.

The last page of this document is a tear-out sheet. We request that readers use this page to list any organizations or programs that we have missed, give us corrections to current entries, and *give us comments on how we may make the next edition of the catalog more useful* (i.e., what additional information or what types of other organizations should be include?). Please supply examples of suggested improvements.

Membership, Funds

This area of each page describes the types of people who participate in the program or are members or clients of the organization. Included are any qualifications or restrictions on participation or membership.

Sources of funding are also included here. References to "government," "state," etc. are meant to indicate "government-funded," "state-funded," etc.

Scope

The purpose of the program or organization, its geographical scope, and its legal status (e.g., nonprofit) are listed here.

Affiliations, associations, or sponsors are also listed here.

Contact

This box contains the name, address, and telephone number of the person to contact concerning the organization or program.

Organization or Program Title
Parent Organization or Main Affiliation**Activities, Services**

Listed on the bottom half of each page are the program's or organization's activities and services. Activities may include meetings, annual events, newsletters, and other publications. Services may include resources (such as funding) available to members or participants, counseling, and invention evaluation or marketing assistance.

Listed last is information about data and materials available, including Patent and Trademark Office (PTO) forms and publications and other reference books, and data-base searches.

**LAYOUT OF
INFORMATION ON
EACH PAGE**

Membership, Funds

This area of each page describes the types of people who participate in the program or are members or clients of the organization. Included are any qualifications or restrictions on participation or membership.

Sources of funding are also included here. References to "government," "state," etc. are meant to indicate "government-funded," "state-funded," etc.

Scope

The purpose of the program or organization, its geographical scope, and its legal status (e.g., nonprofit) are listed here.

Affiliations, associations, or sponsors are also listed here.

Contact

This box contains the name, address, and telephone number of the person to contact concerning the organization or program.

Organization or Program Title
Parent Organization or Main Affiliation

Activities, Services

Listed on the bottom half of each page are the program's or organization's activities and services. Activities may include meetings, annual events, newsletters, and other publications. Services may include resources (such as funding) available to members or participants, counseling, and invention evaluation or marketing assistance.

Listed last is information about data and materials available, including Patent and Trademark Office (PTO) forms and publications and other reference books, and data-base searches.

**LAYOUT OF
INFORMATION ON
EACH PAGE**

Entries by State or Province

Membership, Funds

Inventors, advanced technology businesses, and invention developers (only through their investment venture capitalists). Members have an advanced technology product or service, an organized business plan, and a strategy for financing start-up.

Fees for services and state appropriations funding

Scope

To develop high-technology businesses

Local to international

Affiliated with Birmingham Venture Club

Associated with a network of 25 venture capital-funds

Contact

Martin R. Tilson, Jr.
Director
University Station
Birmingham, AL 35294
(205) 934-2190

Office for the Advancement of Developing Industries University of Alabama at Birmingham

Activities, Services

Quarterly meetings with speakers

Quarterly newsletter

Office services, such as word processing, receptionist, prime and supercomputer linkage, conference rooms available

Counsels inventors on the commercialization and patent processes

Performs critical reviews of inventions

Counsels on legal and accounting matters through a network of law firms and accounting firms

Arranges meetings between inventors, manufacturers, and others

Networks through the Birmingham Venture Club

Provides assessments of the market potential of specific inventions

Provides assistance with patentability searches

PTO publications and publications on financing [e.g., Small Business Innovation Research (SBIR) grant programs]

Membership, Funds

Predominantly inventors, with some invention developers and venture capitalists

Annual dues of \$40

Scope

To provide encouragement, information, and a forum for Alaska's most innovative people, thereby supporting the State's growth through the commercialization of Alaskan ideas

Alaska, chapters in Anchorage and Matsu

Not-for-profit corporation

Contact

R.J. Bret Thomas
205 E. 4th Avenue
Anchorage, AK 99501
(907) 338-5484 or 562-3822

Alaska Inventorprizes

Activities, Services

Monthly meetings with speakers that include patent agents, business development specialists, and venture capitalists; an annual conference

Quarterly newsletter

Works with INVENT AMERICA! and PROJECT XL in local school districts

Informal counseling at meetings on the commercialization and patent processes

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Provides informal assessments of the market potential of specific inventions and of the steps needed to commercialize them

PTO publications; publications about patenting, licensing, and financing

Membership, Funds

Predominantly inventors, with some invention developers and venture capitalists

Annual dues of \$40

Scope

To provide encouragement, information, and a forum for Alaska's most innovative people, thereby supporting the State's growth through the commercialization of Alaskan ideas

Alaska, chapters in Anchorage and Matsu

Not-for-profit corporation

Contact

R.J. Bret Thomas
205 E. 4th Avenue
Anchorage, AK 99501
(907) 338-5484 or 562-3822

Alaska Inventorprizes

Activities, Services

Monthly meetings with speakers that include patent agents, business development specialists, and venture capitalists; an annual conference

Quarterly newsletter

Works with INVENT AMERICA! and PROJECT XL in local school districts

Informal counseling at meetings on the commercialization and patent processes

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Provides informal assessments of the market potential of specific inventions and of the steps needed to commercialize them

PTO publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors,
small-businesspersons

An Alaskan businessperson
or a person considering
going into business in
Alaska

Scope

State of Alaska

Contact

Janet M. Nye
430 W. 7th Avenue
Suite 115
Anchorage, AK 99501
(907) 274-7232

**Small Business Development Center
University of Alaska**

Activities, Services

Quarterly newsletter

Counsels inventors on com-
mercialization and patent
processes

Arranges meetings between
individual inventors and
manufacturers and others

PTO publications; publica-
tions about patenting, licens-
ing, and financing

Membership, Funds

Inventors, manufacturers, invention developers, venture capitalists

Fees for services

Scope

To provide the industrial complex another route to interface with university faculty in applied R&D

State of Arizona

Not-for-profit corporation

Contact

Dr. Gary R. Argue
Technology Transfer & Industry Liaison Office
Arizona State University
Tempe, AZ 85287
(602) 965-4795

Arizona State Research Institute Arizona State University

Activities, Services

Planning to conduct an annual meeting

A newsletter is planned.

Counsels inventors on the commercialization process

Provides critical review of inventions

Arranges meetings between individual inventors and manufacturers and others

Provides assistance to inventors in technically refining inventions

PTO forms and publications (Arizona State University is a depository for PTO)

Membership, Funds

Inventors, manufacturers, invention developers, venture capitalists

Fees for services

Scope

To provide the industrial complex another route to interface with university faculty in applied R&D

State of Arizona

Not-for-profit corporation

Contact

Dr. Gary R. Argue
Technology Transfer &
Industry Liaison Office
Arizona State University
Tempe, AZ 85287
(602) 965-4795

Arizona State Research Institute Arizona State University

Activities, Services

Planning to conduct an annual meeting

A newsletter is planned.

Counsels inventors on the commercialization process

Provides critical review of inventions

Arranges meetings between individual inventors and manufacturers and others

Provides assistance to inventors in technically refining inventions

PTO forms and publications (Arizona State University is a depository for PTO)

Membership, Funds

Inventors

Patent attorneys, invention developers, and venture capitalists can be sustaining members.

Regular members must have patented inventions or must have patents pending; associate membership is open to anyone interested in inventions.

Dues

Scope

To assist inventors and innovative persons as a support group

State of Arkansas

Not-for-profit corporation

Contact

Garland Bull, President
Route 3, Box 670
Dardanelle, AR 72334
(501) 229-4515

Arkansas Inventors Congress, Inc.

Activities, Services

Several regular meetings per year throughout the state. At these meetings, the following Arkansas organizations may make presentations or provide information: Science and Technology Authority, Center for Technology Transfer, Small Business Development Center, State Library, and Entrepreneurial Service Center.

Bimonthly newsletter

Will initiate an invention program for schools no later than Autumn 1989

Counsels inventors on the commercialization process, mainly through referral to appropriate agencies; also counsels on the patent process

Provides for communications among inventors, manufacturers, financial sources, and service providers; arranges meetings between individual inventors and manufacturers; has access to over 2,000

manufacturing companies in Arkansas; provides assessments of the market potential of specific inventions and of the steps needed to commercialize them

Refers members to the State Library for assistance with patentability searches

PTO forms and publications

Membership, Funds

Inventors, existing and start-up businesses, and venture capitalists

Scope

To offer consulting on the feasibility and marketability of inventions in conjunction with the Engineering Department

Founded by the Arkansas Department of Higher Education

Three office locations offer statewide service.

Contact

Allan Magee, Field Director
College of Business
BA 443
Fayetteville, AR 72701
(501) 575-4151

Entrepreneurial Service Center University of Arkansas at Fayetteville

Activities, Services

Counsels inventors on the patent process on a limited basis

Developing the capability to provide critical review of inventions

Provides for communication among inventors, manufacturers, invention developers, and venture capitalists, and arranges meetings between individual inventors and manufacturers after poten-

tial of inventions has been evaluated

Assists in the identification of potential funding sources

Provides assessments of the market potential of specific inventions and of the steps needed to commercialize them

Provides assistance with patentability searches through data-base searches

Membership, Funds

Inventors, existing and start-up businesses, and venture capitalists

Scope

To offer consulting on the feasibility and marketability of inventions in conjunction with the Engineering Department

Founded by the Arkansas Department of Higher Education

Three office locations offer statewide service.

Contact

Allan Magee, Field Director
College of Business
BA 443
Fayetteville, AR 72701
(501) 575-4151

Entrepreneurial Service Center University of Arkansas at Fayetteville

Activities, Services

Counsels inventors on the patent process on a limited basis

Developing the capability to provide critical review of inventions

Provides for communication among inventors, manufacturers, invention developers, and venture capitalists, and arranges meetings between individual inventors and manufacturers after poten-

tial of inventions has been evaluated

Assists in the identification of potential funding sources

Provides assessments of the market potential of specific inventions and of the steps needed to commercialize them

Provides assistance with patentability searches through data-base searches

Membership, Funds

Small, technology-based companies

For admittance into the Genesis Project, a firm must have technology (the application of contemporary advances developed by science and engineering) as an essential element of its operation.

Fees for services at below market rates

Scope

Partnership of University of Arkansas and Arkansas Science and Technology Authority to nurture small, technology-based companies in an incubator

Arkansas

Affiliated with National Business Incubation Association and Association of Arkansas Entrepreneurs

Contact

J.D. Bradley
Project Manager
Engineering Research Center
Fayetteville, AR 72701
(501) 575-7227

Genesis Project University of Arkansas

Activities, Services

Quarterly meetings

Quarterly newsletter

Provides university services and advice and expertise of university faculty to new technology-based enterprises during the development of their operations and products

Provides office space, secretarial services, access to the university's main-frame computer, desktop publishing assistance, and conference and meeting rooms

Technical reference material is available.

Membership, Funds

Mainly university employees and students

Scope

National

Contact

Fred H. Bennett
Research Administration
P.O. Box 1700
Victoria, BC V8W 2Y2
Canada
(604) 721-7972

Office of Research Administration University of Victoria

Activities, Services

The predominant function is to assist in research performed at the university, including commercialization of that research. As part of the university's obligation to provide community service, however, limited assistance in the form of advice, information, and sources of government support will be given to persons coming in "off the street."

Membership, Funds

Mainly university employees and students

Scope

National

Contact

Fred H. Bennett
Research Administration
P.O. Box 1700
Victoria, BC V8W 2Y2
Canada
(604) 721-7972

Office of Research Administration University of Victoria

Activities, Services

The predominant function is to assist in research performed at the university, including commercialization of that research. As part of the university's obligation to provide community service, however, limited assistance in the form of advice, information, and sources of government support will be given to persons coming in "off the street."

Membership, Funds

Principal participants are inventors among the UBC faculty and students with some industrial firms.

Licensing of patents and other intellectual property; government; some private capital

Scope

To assist faculty to collaborate with industry on research projects of mutual interest; to assist faculty to protect UBC technology and know-how; to transfer technology to the private sector

Primarily province-wide (80%); national and international

Contact

Dr. James W. Murray, Dir.
2194 Health Sciences Mall
331 IRC Building
Vancouver, BC V6T 1W5
Canada
(604) 224-8580

Office of Research Services and Industry Liaison University of British Columbia (UBC)

Activities, Services

Although the principal focus is on faculty and students, some independent inventors are counseled on commercialization and patent processes on a referral basis.

Initiating contract with provincial community colleges

In the process of developing and strengthening a network for communication among inventors, manufacturers, invention developers, patent at-

torneys, and venture capitalists; arranges meetings between individual inventors, manufacturers, and others as part of licensing activity

Assists with market research and preparation of business plans where appropriate.

Testing, prototype development, and cooperative research agreements with industry

The Prototype Development Program helps UBC researchers obtain the necessary funding for scaling up their research inventions to prototypes and for larger-scale experiments.

PATSCAN, a patent search service, is available to outside inventors and industry, as well as to students and faculty.

Membership, Funds

High-tech entrepreneurs and service providers, such as lawyers, accountants, and bankers

Contributions from sponsors (banks, accounting firms, law firms, venture capitalists, financial institutions, investment bankers, high-tech companies)

Scope

To serve the needs of high-tech entrepreneurs by linking them with the technical, financial, and managerial skills and resources they need for success

A state university in partnership with the private sector

San Diego area

Contact

William W. Otterson, Dir.
or Barbara Bry, Assoc. Dir.
UC San Diego Extension,
X-001
La Jolla, CA 92093
(619) 534-6114

CONNECT, Program in Technology and Entrepreneurship University of California at San Diego

Activities, Services

Connect, a quarterly newsletter

Conducts lectures, courses, and seminars that provide counseling on a broad range of subjects related to starting and operating a high-tech company

Offers individual counseling

Links high-tech entrepreneurs with the finan-

cial, managerial, and technical resources they may need

Membership, Funds

High-tech entrepreneurs and service providers, such as lawyers, accountants, and bankers

Contributions from sponsors (banks, accounting firms, law firms, venture capitalists, financial institutions, investment bankers, high-tech companies)

Scope

To serve the needs of high-tech entrepreneurs by linking them with the technical, financial, and managerial skills and resources they need for success

A state university in partnership with the private sector

San Diego area

Contact

William W. Otterson, Dir.
or Barbara Bry, Assoc. Dir.
UC San Diego Extension,
X-001
La Jolla, CA 92093
(619) 534-6114

CONNECT, Program in Technology and Entrepreneurship University of California at San Diego

Activities, Services

Connect, a quarterly newsletter

Conducts lectures, courses, and seminars that provide counseling on a broad range of subjects related to starting and operating a high-tech company

Offers individual counseling

Links high-tech entrepreneurs with the finan-

cial, managerial, and technical resources they may need

Membership, Funds

Inventors and manufacturers
State-funded; also repayment from supported inventions that have been successfully commercialized

Scope

To improve California's energy future by improving the energy and cost efficiency of existing energy technology and by developing new alternative sources of energy
California

Contact

George Simons
Program Manager
MS-43
1516 9th Street
Sacramento, CA 95814

Energy Technology Advancement Program California Energy Commission

Activities, Services

Provides loans for assistance to energy technologies that are close to being commercialized, have relatively low economic and technical risks, and are expected to generate net positive revenues or savings

Provides research contracts for the development of non-commercial energy technologies that have relatively high economic and technical risks and are not expected to

generate net positive revenues or savings

Provides financial assistance to enable inventors to reduce inventions to practice or develop improvements by means of contracts to cofund development of energy technologies that have relatively high economic and technical risks; contracts are repayable if the project results in inventions being patented and commercialized or if the

energy projects generate net revenue or savings.

Provides financial assistance for commercialization of inventions in the form of loans for energy projects close to commercialization that have low economic and technical risks; interest rates are the lower of 8% and the state's Pooled Money Investment Account rate.

Membership, Funds

Inventors, manufacturers with an active interest in new concepts, patent attorneys interested in helping inventors by lectures and articles in the newsletter, and invention developers on a restricted basis

Dues (\$45 per year domestic, \$60 per year for foreign membership); fees for special services

Scope

To assist the individual inventor through the entire process

California, national, and international

Not-for-profit corporation (IRS 501(c)(3))

Affiliated with the National Congress of Inventor Organizations

Contact

Norman C. Parrish
President
215 Rheem Blvd.
Moraga, CA 94556
(415) 376-7541

Inventors of California

Activities, Services

Regular meetings (averaging three per year) with topical speakers

Successful Inventing, book by Norman C. Parrish, 1988

The California Inventor, a monthly newsletter

Counsels inventors on the commercialization and patent processes by telephone without charge

Provides critical review of inventions (by special arrangement, for a fee)

Inventor programs for both young and mature individuals

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists through the newsletter

Assesses market potential of and steps needed to commercialize a specific invention (by appointment only, for a fee)

Assists inventors in technically refining inventions (by appointment only, for a fee)

Provides assistance with patentability search, by instruction and guidance only

Membership, Funds

Inventors, manufacturers with an active interest in new concepts, patent attorneys interested in helping inventors by lectures and articles in the newsletter, and invention developers on a restricted basis

Dues (\$45 per year domestic, \$60 per year for foreign membership); fees for special services

Scope

To assist the individual inventor through the entire process

California, national, and international

Not-for-profit corporation (IRS 501(c)(3))

Affiliated with the National Congress of Inventor Organizations

Contact

Norman C. Parrish
President
215 Rheem Blvd.
Moraga, CA 94556
(415) 376-7541

Inventors of California

Activities, Services

Regular meetings (averaging three per year) with topical speakers

Successful Inventing, book by Norman C. Parrish, 1988

The California Inventor, a monthly newsletter

Counsels inventors on the commercialization and patent processes by telephone without charge

Provides critical review of inventions (by special arrangement, for a fee)

Inventor programs for both young and mature individuals

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists through the newsletter

Assesses market potential and steps needed to commercialize a specific invention (by appointment only, for a fee)

Assists inventors in technically refining inventions (by appointment only, for a fee)

Provides assistance with patentability search, by instruction and guidance only

Membership, Funds

Inventors and entrepreneurs; membership categories: students to age 16, college inventors, and full inventors

Dues and subscription fees

Scope

To help and guide inventors in the protection and development of their ideas

International

Not-for-profit corporation

40 chapters nationwide

Contact

Alan Arthur Tratner
President
Inventor Center, Suite 304-A
3201 Corte Malpaso
Camarillo, CA 93010
(805) 484-9786

Inventors Workshop International Education Foundation

Activities, Services

Presented Invention Convention '87 and a new annual exposition, InvenTech Expo

Chapters have semimonthly meetings; conducts seminars

INVENT!, a bimonthly journal; *Inventors Journal* and *Inventors Guidebook*

Young inventors program

Sponsors the Patent Saver Program to reduce the costs of patenting by 40-60%; informs lawmakers regarding

the problems and needs of the inventing community

Sponsors a national contest: "Great Idea Contest"

Combats "front money" invention companies that have exploited inventors

Counsels how to develop and protect a product and conduct market research

Provides for communication among inventors, manufacturers, invention developers,

patent attorneys, and venture capitalists; provides invention evaluation, assessments of the market potential of and steps needed to commercialize specific inventions, assistance in technically refining inventions; assists manufacturers in identifying new products; assists with patentability and trademark searches

Substantial library, inventors books shop, PTO forms

Membership, Funds

Manufacturers; federal, industrial, and university research laboratories

Subsidized, fees for services

Scope

To link technology from NASA Field Centers, other federal laboratories, universities, and industrial resources from throughout the nation to business and industry

National

Affiliated with NASA's Office of Technology Utilization

Contact

John M. Graham
3716 S. Hope St., Rm. 200
Los Angeles, CA 90007
(213) 743-6132
(800) 642-2872 (California)
(800) 872-7477 (USA)

NASA Industrial Application Center (NIAC) University of Southern California

Activities, Services

Outreach program to business and industry, including seminars and trade shows, to inform company management of NIAC's services

Hosts an Inventor's Workshop International Education Foundation chapter at the NIAC site

Phase I services include access to NASA's research reports via the NASA/RECON data base,

as well as instant access to hundreds of other commercially available data bases; Phase II provides associate clients with access to unpublished information and the opinion of experts from federal, industrial, and university laboratories; Phase III includes obtaining qualified experts to work intensively with associate clients and NIAC to construct comprehensive Technology Information Reports

that develop specific recommendations and implementation strategies; Phase IV includes making available to associate clients both human and equipment resources to tackle problems where solutions are not currently available.

An ad hoc client can use this service in person at NIAC's offices; an associate client can also access this information at the associate's office.

Membership, Funds

Manufacturers; federal, industrial, and university research laboratories

Subsidized, fees for services

Scope

To link technology from NASA Field Centers, other federal laboratories, universities, and industrial resources from throughout the nation to business and industry

National

Affiliated with NASA's Office of Technology Utilization

Contact

John M. Graham
3716 S. Hope St., Rm. 200
Los Angeles, CA 90007
(213) 743-6132
(800) 642-2872 (California)
(800) 872-7477 (USA)

NASA Industrial Application Center (NIAC) University of Southern California

Activities, Services

Outreach program to business and industry, including seminars and trade shows, to inform company management of NIAC's services

Hosts an Inventor's Workshop International Education Foundation chapter at the NIAC site

Phase I services include access to NASA's research reports via the NASA/RECON data base,

as well as instant access to hundreds of other commercially available data bases; Phase II provides associate clients with access to unpublished information and the opinion of experts from federal, industrial, and university laboratories; Phase III includes obtaining qualified experts to work intensively with associate clients and NIAC to construct comprehensive Technology Information Reports

that develop specific recommendations and implementation strategies; Phase IV includes making available to associate clients both human and equipment resources to tackle problems where solutions are not currently available.

An ad hoc client can use this service in person at NIAC's offices; an associate client can also access this information at the associate's office.

Membership, Funds

Regular members, 27 inventor organizations with 12 or more inventor members with regular meetings and/or publications; associate members, firms that contribute services to regular members and seek proprietary products

Dues (\$100 regular, \$300 associate), subscriptions, and fees for special services

Scope

To foster a positive image of the value to mankind of the innovative process, to cross-pollinate the nation's inventor organizations, and to represent them with one voice

National

Not-for-profit corporation (IRS 501(c)(3))

Contact

Norman Parrish
President
215 Rheem Blvd.
Moraga, CA 94556
(415) 376-7541

National Congress of Inventor Organizations

Activities, Services

Three board meetings per year; a bank of member and guest speakers; cosponsor of National Innovation Workshops

Bimonthly newsletter

Inventors Source Book

Counsels inventors on the commercialization and patent processes; provides critical reviews of inventions by special arrangements for a fee, lectures for young inventors and groups of inventors; judges for invention fairs, as time and funds permit;

compiles lists of ethical organizations and individuals offering services or markets to inventors; establishes relationships with corporations to cultivate mutual interests and benefits

Provides assessments of the market potential of and steps needed to commercialize specific inventions at National Innovation Workshops or by appointment

Provides assistance to inventors in technically refining

their inventions (by appointment only, for a fee)

Provides assistance to manufacturers in identifying new products

Establishes liaison with government officials regarding invention and innovator legal protection

Furnishes competent testimony for legislative and policy hearings at federal and state levels about the invention process

Membership, Funds

Inventors, patent agents, sources of capital, entrepreneurial teams, attorneys, and accountants

Various types of annual regular membership fees, products and services to members, registration fees for monthly membership meetings

Scope

To facilitate creating and managing team-driven start-up and emerging high-growth companies

Not-for-profit corporation

Affiliated with Resource Network of Northern California (a loose affiliation of entrepreneur, inventor, and business groups)

Contact

Robert Hansens, President
Suite 3241
5201 Great America Pkwy.
Santa Clara, CA 95054
(408) 562-6040

Silicon Valley Entrepreneurs Club, Inc.

Activities, Services

Regular monthly membership meetings include attendee introductions, a keynote speaker, and a "Networking Faire." This last includes expert tables, a roundtable luncheon, resource speakers, and a brainstorming session.

The Achiever, a monthly newsletter

The Calendar, a monthly listing of events

Counsels inventors on the commercialization process through expert tables and the entrepreneurs-in-residence program (members only)

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and sources of capital at the monthly membership meeting

Library includes videotapes.

Membership, Funds

Inventors, patent agents, sources of capital, entrepreneurial teams, attorneys, and accountants

Various types of annual regular membership fees, products and services to members, registration fees for monthly membership meetings

Scope

To facilitate creating and managing team-driven start-up and emerging high-growth companies

Not-for-profit corporation

Affiliated with Resource Network of Northern California (a loose affiliation of entrepreneur, inventor, and business groups)

Contact

Robert Hansens, President
Suite 3241
5201 Great America Pkwy.
Santa Clara, CA 95054
(408) 562-6040

Silicon Valley Entrepreneurs Club, Inc.

Activities, Services

Regular monthly membership meetings include attendee introductions, a keynote speaker, and a "Networking Faire." This last includes expert tables, a roundtable luncheon, resource speakers, and a brainstorming session.

The Achiever, a monthly newsletter

The Calendar, a monthly listing of events

Counsels inventors on the commercialization process through expert tables and the entrepreneurs-in-residence program (members only)

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and sources of capital at the monthly membership meeting

Library includes videotapes.

Membership, Funds

Venture capitalists

Scope

To fund early-stage research in the health sciences and then work with scientists to facilitate the commercialization process as appropriate

National

Affiliated with Montgomery Medical Ventures

Limited partnership

Contact

Mary Caldwell, V.P.
Suite 1140
655 Montgomery Street
San Francisco, CA 94111
(415) 398-8620

Telos Associates, L.P.

Activities, Services

Arranges meetings between individual inventors, manufacturers, and others

Provides financial assistance to enable inventors to reduce inventions to practice or to develop improvements

Provides financial assistance for commercialization of inventions indirectly through Telos' network

Membership, Funds

By invitation, usually extended to holders of U.S. patents

Fees for services, including preliminary appraisals, invention evaluations, intellectual property lawyers, and negotiation services

Scope

To provide independent inventors with sufficient information about each phase of invention development to make decisions in their best interest

National

Corporation

Affiliated with National Business Association

Contact

John T. Farady
Executive Director
2132 E. Bijou Street
Colorado Springs, CO 80909
(303) 635-1234

Affiliated Inventors Foundation, Inc.

Activities, Services

Inventors Digest, a bimonthly magazine, and *Inventors News*, a bimonthly business publication that publicizes the availability of new inventions

Program for obtaining publicity for inventions

Counsels inventors on commercialization and patent processes, performs preliminary patent appraisals

Provides low-cost, in-depth evaluations of inventions; free, detailed step-by-step information on how to proceed to commercialize an invention; patent attorneys who perform patent prosecution services; assistance to manufacturers in identifying new products through *Invention News*

The Invention Development Fund is a revolving fund that provides loans (interest rates

will not exceed 4%) or grants for relatively small invention development costs.

Provides forms and instructions, free of charge, to inventors to enable them to record their inventions in a legally sufficient manner to protect their priority date

Provides negotiation services for the sale or licensing of inventions

Membership, Funds

By invitation, usually extended to holders of U.S. patents

Fees for services, including preliminary appraisals, invention evaluations, intellectual property lawyers, and negotiation services

Scope

To provide independent inventors with sufficient information about each phase of invention development to make decisions in their best interest

National

Corporation

Affiliated with National Business Association

Contact

John F. Farady
Executive Director
2132 E. Bijou Street
Colorado Springs, CO 80909
(303) 635-1234

Affiliated Inventors Foundation, Inc.

Activities, Services

Inventors Digest, a bimonthly magazine, and *Inventors News*, a bimonthly business publication that publicizes the availability of new inventions

Program for obtaining publicity for inventions

Counsels inventors on commercialization and patent processes, performs preliminary patent appraisals

Provides low-cost, in-depth evaluations of inventions; free, detailed step-by-step information on how to proceed to commercialize an invention; patent attorneys who perform patent prosecution services; assistance to manufacturers in identifying new products through *Invention News*

The Invention Development Fund is a revolving fund that provides loans (interest rates

will not exceed 4%) or grants for relatively small invention development costs.

Provides forms and instructions, free of charge, to inventors to enable them to record their inventions in a legally sufficient manner to protect their priority date

Provides negotiation services for the sale or licensing of inventions

Membership, Funds

Inventors and innovators, business people, executives, consultants, engineers, patent attorneys, entrepreneurs, marketing people, and venture capitalists

Annual dues of \$25

Scope

To establish a community with skills and resources in innovation and invention, prototyping, patenting, commercializing, manufacturing, marketing and financing to bring products and processes to the market through self-help and association; to provide a forum for networking and group innovation

Non-profit corporation affiliated with the National Congress of Inventor Organizations

Contact

Murray Schiffman
President
9 Sylvan Road South
Westport, CT 06880
(203) 226-9621

Inventors Association of Connecticut

Activities, Services

Programs, speakers, and seminars on topics related to the invention process

Helps bring together the entrepreneur and the inventor by making available a directory of members' inventions for sale or licensing to interested companies and/or marketers

Serves as a medium of exchange in which members needing assistance can make

ready contact with other members to solve their specific problems

Holds creative problem-solving sessions in which industry may be solicited for specific problems that may be solved, or for needs that may be met, by utilizing the talents and resources existing within the membership

Holds workshops in which small groups can consider specific problems in the reduction to practice of ideas; workshops give members an opportunity to draw on the expertise and experience of other members in solving particular problems

Membership, Funds

Inventors

Annual dues of \$30 for regular members and \$6 for full-time students

Scope

To provide a periodic opportunity for inventors to get together, seek supportive relationships, and learn the "how to" of inventing, patenting, and starting companies

Not-for-profit, educational community-service organization

Affiliated with Central Florida Council for High Technology; Florida Engineering Society; National Congress of Inventor Organizations

Contact

Dr. David Flinchbaugh
President
P.O. Box 13416
Orlando, FL 32859
(407) 857-8242

Central Florida Inventors Council

Activities, Services

Monthly meetings with topical speakers; cosponsors inventor exhibits

Monthly newsletter

Acts as a clearinghouse for ideas and potential funding sources

Participates in the Orange County Schools' "Partners in Education" program to assist in motivating, counseling, and judging secondary-

level students and their science projects for inventor conventions

Offers free or discounted tickets to inventor-related expositions, seminars, high-technology conferences, productivity expos, and professional society presentations and exhibits

Membership, Funds

Inventors

Annual dues of \$30 for regular members and \$6 for full-time students

Scope

To provide a periodic opportunity for inventors to get together, seek supportive relationships, and learn the "how to" of inventing, patenting, and starting companies

Not-for-profit, educational community-service organization

Affiliated with Central Florida Council for High Technology; Florida Engineering Society; National Congress of Inventor Organizations

Contact

Dr. David Flinchbaugh
President
P.O. Box 13416
Orlando, FL 32859
(407) 857-8242

Central Florida Inventors Council

Activities, Services

Monthly meetings with topical speakers; cosponsors inventor exhibits

Monthly newsletter

Acts as a clearinghouse for ideas and potential funding sources

Participates in the Orange County Schools' "Partners in Education" program to assist in motivating, counseling, and judging secondary-

level students and their science projects for inventor conventions

Offers free or discounted tickets to inventor-related expositions, seminars, high-technology conferences, productivity expos, and professional society presentations and exhibits

Membership, Funds

Inventors, manufacturers, patent attorneys, invention developers, venture capitalists, government service providers, and accountants

Scope

To create a visible and effective network of contacts to support entrepreneurs by encouraging creation of local venture clubs, venture centers and forums, and inventor clubs

Florida

As of Oct. 1987, 35 organizations, six primarily directed toward inventors

Contact

Maury Hagerman
Business Assistance and
Economic Development
107 W. Gaines St., G-26
Tallahassee, FL 32399
(904) 487-0463

Florida Entrepreneurship Program Florida Department of Commerce

Activities, Services

Cosponsors seminars and workshops; annual state-sponsored entrepreneurship conference

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Refers inventors to organizations that can be of assistance (e.g., sources of financing)

PTO publications, other publications about patenting, and copies of *Florida Venture Finance Directory*.

Membership, Funds

Investors and manufacturers; support personnel include patent agents and attorneys, and private investors; clients must be Florida residents and are initially prescreened by SBDCs

Federal and state agencies; fees for services, publications, and business plan preparation kits

Scope

To provide the inventor/entrepreneur an opportunity to gain information about the likelihood for success of an idea before committing significant funds to a full-scale marketing effort

Florida

Not-for-profit corporation affiliated with Florida Governor's Energy Office and Small Business Development Centers

Contact

Pamela H. Riddle
Director
One Progress Blvd.
Alachua, FL 32806
(904) 462-3942

Florida Product Innovation Center

Activities, Services

Holds eight annual conferences throughout state, with nationally recognized inventors, manufacturers, venture capitalists, investors, marketing specialists as speakers; 10 annual workshops annually that specialize in development, financing, marketing and legal issues of new products

A representative frequently makes presentations to all ages of students, from kindergarten through college.

Youths' inventions are treated the same as adults' inventions.

Provides one-to-one counseling regarding legal aspects of new product development, financing options, and manufacturing and marketing techniques; basic information on patents, copyrights, trademarks, trade secrets, and the use of nondisclosure agreements; critical reviews of products, inventions, technologies and ideas are done by technical, marketing, and financial specialists

Links clients and manufacturers, patent attorneys, venture capitalists, investor groups, and engineering schools in publicly funded universities; arranges meetings with and works with the manufacturers regarding potential licensing agreements; informs clients of government grants and helps link inventors with private funding sources; provides assistance with patentability searches

PTO forms, publications; library

Membership, Funds

Investors and manufacturers; support personnel include patent agents and attorneys, and private investors; clients must be Florida residents and are initially prescreened by SBDCs

Federal and state agencies; fees for services, publications, and business plan preparation kits

Scope

To provide the inventor/entrepreneur an opportunity to gain information about the likelihood for success of an idea before committing significant funds to a full-scale marketing effort

Florida

Not-for-profit corporation affiliated with Florida Governor's Energy Office and Small Business Development Centers

Contact

Pamela H. Riddle
Director
One Progress Blvd.
Alachua, FL 32806
(904) 462-3942

Florida Product Innovation Center

Activities, Services

Holds eight annual conferences throughout state, with nationally recognized inventors, manufacturers, venture capitalists, investors, marketing specialists as speakers; 10 annual workshops annually that specialize in development, financing, marketing and legal issues of new products

A representative frequently makes presentations to all ages of students, from kindergarten through college.

Youths' inventions are treated the same as adults' inventions.

Provides one-to-one counseling regarding legal aspects of new product development, financing options, and manufacturing and marketing techniques; basic information on patents, copyrights, trademarks, trade secrets, and the use of nondisclosure agreements; critical reviews of products, inventions, technologies and ideas are done by technical, marketing, and financial specialists

Links clients and manufacturers, patent attorneys, venture capitalists, investor groups, and engineering schools in publicly funded universities; arranges meetings with and works with the manufacturers regarding potential licensing agreements; informs clients of government grants and helps link inventors with private funding sources; provides assistance with patentability searches

PTO forms, publications; library

Membership, Funds

Dues

Scope

To introduce new products, processes, and technologies to state and local governments

Contact

George Feldcamp
Vice President
Suite 16
2325 Ulmerton Road
Clearwater, FL 33520

**Innovation Group
Innovative Products Group**

Activities, Services

4-6 meetings per year with topical speakers; annual conference

Newsletter

Process includes products that are developed being tried and proven by local governments

Membership, Funds

Fees for services; equity investments

Scope

To sell proven new products, processes, and technologies to state and local governments in conjunction with agreements with Innovation Group

National; business corporation; affiliated with Innovation Group; works with the Florida Department of Commerce's entrepreneurship program and the Conference of World Mayors

Contact

George Feldcamp
Vice President
Suite 16
2325 Ulmerton Road
Clearwater, FL 33520

Innovative Products Group (IGP)

Activities, Services

In conjunction with positioning for sales activity, counsels inventors on the commercialization and patent processes and provides critical reviews of inventions

Provides assessment of the market potential of specific inventions and of the steps needed to commercialize them

Assists inventors in technically refining inventions and

manufacturers in identifying new products

Currently in its second round of fund raising, meeting with interested equity investors. The offering is a Reg D Type. Once successful, IGP will be better poised to work more closely with the entrepreneurs and inventors who contact IGP with viable new products and technologies.

Membership, Funds

Fees for services; equity investments

Scope

To sell proven new products, processes, and technologies to state and local governments in conjunction with agreements with Innovation Group

National; business corporation; affiliated with Innovation Group; works with the Florida Department of Commerce's entrepreneurship program and the Conference of World Mayors

Contact

George Feldcamp
Vice President
Suite 16
2325 Ulmerton Road
Clearwater, FL 33520

Innovative Products Group (IGP)

Activities, Services

In conjunction with positioning for sales activity, counsels inventors on the commercialization and patent processes and provides critical reviews of inventions

Provides assessment of the market potential of specific inventions and of the steps needed to commercialize them

Assists inventors in technically refining inventions and

manufacturers in identifying new products

Currently in its second round of fund raising, meeting with interested equity investors. The offering is a Reg D Type. Once successful, IGP will be better poised to work more closely with the entrepreneurs and inventors who contact IGP with viable new products and technologies.

Membership, Funds

Inventors

Scope

To encourage and support inventors in development and commercialization of new products

Affiliated with Florida Entrepreneurship Program

Contact

William R. Bowman
WSRE-TV
1000 College Boulevard
Pensacola, FL 32504
(904) 478-5800 ext. 1224

The Inventors Club

Activities, Services

Compiles information useful to inventors seeking assistance

Members serve as judges at the annual Pensacola Junior College science fair.

Awards scholarships to promising students

Membership, Funds

Mainly inventors, but anyone interested in inventions may join

Annual dues of \$36

Scope

To support inventors and to educate about organizations that prey on inventors

Palm Beach area

Not-for-profit organization

Affiliated with Florida Entrepreneurship Program, National Congress of Inventor Organizations, Boynton Beach Chamber of Commerce

Contact

Robert E. White
P.O. Box 26
Palm Beach, FL 33480
(407) 736-6594

Palm Beach Society of American Inventors

Activities, Services

Monthly meetings with speakers; annual workshop; National Inventors Day with national, state, young inventor, and Society prizes

Monthly newsletter

Provides speakers on inventing for schools and judges for school science and invention fairs

Provides guests for television and radio talk shows to inform the potential inventor of organizations that prey on would-be inventors

Membership, Funds

Mainly inventors, but anyone interested in inventions may join

Annual dues of \$36

Scope

To support inventors and to educate about organizations that prey on inventors

Palm Beach area

Not-for-profit organization

Affiliated with Florida Entrepreneurship Program, National Congress of Inventor Organizations, Boynton Beach Chamber of Commerce

Contact

Robert E. White
P.O. Box 26
Palm Beach, FL 33480
(407) 736-6594

Palm Beach Society of American Inventors

Activities, Services

Monthly meetings with speakers; annual workshop; National Inventors Day with national, state, young inventor, and Society prizes

Monthly newsletter

Provides speakers on inventing for schools and judges for school science and invention fairs

Provides guests for television and radio talk shows to inform the potential inventor of organizations that prey on would-be inventors

Membership, Funds

Inventors and innovators
Annual dues of \$35 for associate members, \$50 for members, and \$110 for corporations; publications

Scope

To foster creativity and the development of America's inventors
National
Not-for-profit corporation (IRS 501(c)(3))

Contact

Dr. Donald R. Hinst
Executive Director
2688 E. Fowler Avenue
Tampa, FL 33612
(813) 971-5900

Society of American Inventors (SAI)

Activities, Services

Annual convention and exposition, seminars and workshops

Innovation USA

Membership kit contains several workbooks that help prepare the inventor before going to a patent attorney, writing a business plan, or seeking financing

Developing an educational program to be used in K-12 grades as a tool to teach the art of creativity

Provides a means of networking among inventors and service providers

Screens for over 260 companies seeking new products; members introduced to these companies without charge

Discount travel club and a book club that offers a variety of selections geared specifically toward the inventor

Provides an "International Registry Service" in which the skills and talents of members are offered to those seeking assistance with their inventions

Membership, Funds

Scope

Contact

To provide a sophisticated network of information resources and technology-transfer expertise devoted to finding the answers that entrepreneurs, high-tech professionals, and business managers need to survive in today's competitive climate

Southeastern U.S., but will give referrals in other regions; operated in cooperation with NASA

Michele L. Young, Director
University of South Florida
College of Engineering
Eng 118
Tampa, FL 33620-5350
(813) 974-4222

Southern Technology Applications Center (STAC)

Activities, Services

Establishes the client's technical and financial goals, outlines alternative strategies, discusses need for patent and/or trademark protection, recommends support groups (such as inventors clubs, the Florida Product Innovation Center)

Locates published data on size and segmentation of potential markets; networks within the public and private sector to locate market data

not readily available through published sources; identifies relevant trade journals, marketing agents, and industry leaders; interprets market data and provides assistance in preparing a business plan; analyzes competition; locates mailing lists of potential dealers or buyers for products

Identifies funding opportunities (e.g., SBIR grants) for technology-based ven-

tures; provides lists of venture capitalists and support network; writes, edits, and evaluates proposals

Conducts on-line searches of U.S. patent files and/or world patent files, and of U.S. trademark registry or state trademark registry; reviews abstracts of patents for related prior art; provides full text of patents on request; provides U.S. trademark registration forms

Membership, Funds

Scope

Contact

To provide a sophisticated network of information resources and technology-transfer expertise devoted to finding the answers that entrepreneurs, high-tech professionals, and business managers need to survive in today's competitive climate

Southeastern U.S., but will give referrals in other regions; operated in cooperation with NASA

Michele L. Young, Director
University of South Florida
College of Engineering
Eng 118
Tampa, FL 33620-5350
(813) 974-4222

Southern Technology Applications Center (STAC)

Activities, Services

Establishes the client's technical and financial goals, outlines alternative strategies, discusses need for patent and/or trademark protection, recommends support groups (such as inventors clubs, the Florida Product Innovation Center)

Locates published data on size and segmentation of potential markets; networks within the public and private sector to locate market data

not readily available through published sources; identifies relevant trade journals, marketing agents, and industry leaders; interprets market data and provides assistance in preparing a business plan; analyzes competition; locates mailing lists of potential dealers or buyers for products

Identifies funding opportunities (e.g., SBIR grants) for technology-based ven-

tures; provides lists of venture capitalists and support network; writes, edits, and evaluates proposals

Conducts on-line searches of U.S. patent files and/or world patent files, and of U.S. trademark registry or state trademark registry; reviews abstracts of patents for related prior art; provides full text of patents on request; provides U.S. trademark registration forms

Membership, Funds

Inventors, manufacturers, patent attorneys, venture capitalists, and invention developers that have a good record, and others who can help promote American ingenuity; must have successful review by membership committee and subscribe to the Council's code of ethics

Annual dues of \$30

Scope

To encourage and support inventors in development and commercialization of new products; to provide a network for services and information in Tampa Bay area and Florida

Not-for-profit corporation

Affiliated with Florida Entrepreneurship Program, National Congress of Inventor Organizations, Intellectual Property Owners, and World Intellectual Property Organization

Contact

Stephen Stawski
P.O. Box 2254
Largo, FL 34649
(813) 937-4783 or 596-3384

Tampa Bay Inventor's Council

Activities, Services

Twice-monthly meetings in Largo and monthly meetings in Tampa with topical speakers; planning first annual inventors weekend

Florida Inventors News Digest, a monthly newsletter

Membership Directory and Reference Book, a guidebook

Developing a young inventors program

Counsels inventors on the commercialization and patent processes

Provides critical reviews of inventions

Cosponsors area seminars, such as National Innovation Workshops

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture

capitalists; provides referrals; and assesses the steps needed to commercialize a specific invention through the Professional Advisory Committee, which is composed of experienced professionals from both inside and outside the Council

PTO publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors and other persons interested in intellectual property

Annual dues of \$50 for corporate members, \$25 for individual members, and \$12.50 for long-distance or student members

Scope

To provide education, self-help, and volunteer assistance to inventors

Affiliated with National Congress of Inventors Organizations

Contact

Hal Stribling
241 Freyer Drive NE
Marietta, GA 30060
(404) 427-8024

Inventors Association of Georgia

Activities, Services

Monthly meetings at a restaurant, except for November and December. The main feature of a regular meeting is a member's presentation on the progress of his or her invention, with suggestions and advice from the audience. The presenter is advised not to reveal the novel features of the invention in order to protect intellectual property rights.

Monthly newsletter

Counseling

Membership, Funds

Inventors and other persons interested in intellectual property

Annual dues of \$50 for corporate members, \$25 for individual members, and \$12.50 for long-distance or student members

Scope

To provide education, self-help, and volunteer assistance to inventors

Affiliated with National Congress of Inventors Organizations

Contact

Hal Stribling
241 Freyer Drive NE
Marietta, GA 30060
(404) 427-8024

Inventors Association of Georgia

Activities, Services

Monthly meetings at a restaurant, except for November and December. The main feature of a regular meeting is a member's presentation on the progress of his or her invention, with suggestions and advice from the audience. The presenter is advised not to reveal the novel features of the invention in order to protect intellectual property rights.

Monthly newsletter

Counseling

Membership, Funds

Inventors, manufacturers, patent attorneys, invention developers, and venture capitalists

Must be a serious inventor, have ideas, or want to help other inventors

Dues, membership fees, fees for services, subscriptions to publications

Scope

To stimulate inventiveness; help inventors in all phases of their work; create new industry, new jobs, and lower the tax rate

60 chapters; international

Not-for-profit corporation

Affiliated with International Hall of Fame, World Association of Inventors

Contact

Alexander T. Marinaccio,
President
P.O. Box 450261
Atlanta, GA 30345
(404) 938-5089

Inventors Club of America, Inc.

Activities, Services

Regular monthly meetings with speakers; annual conference in November

Monthly newsletter and annual journal

Young inventors program

Offers to sue patent infringers on a contingency-fee basis and develops ideas into inventions for a fee

Counsels inventors on the commercialization and patent

processes and teaches how to shape an idea into an invention

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists; arranges meetings among them; provides free international distribution of ideas or inventions

Provides free 100-point preliminary evaluation and assessment of the market potential of specific inventions and

of the steps needed to commercialize them

Assists with patentability searches and in technically refining inventions; provides financial assistance to reduce inventions to practice or to develop improvements and for commercialization of inventions

PTO forms and publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors, manufacturers,
and patent attorneys

Fees for some services;
parent institution under-
writes other costs

Scope

To facilitate the dissemina-
tion of patent information
by making files of patent
documents and related
resources available to the
general public and by
providing limited assistance
in the use of these resources

National

Contact

Jean Kirkland
Patent Librarian
Department of Microforms
Atlanta, GA 30332-0999
(404) 894-4508

Patent Assistance Program Georgia Institute of Technology

Activities, Services

U.S. Patent and Trademark
Office Patent Depository
Library Program

Occasional workshops or
meetings

Counsels inventors on patent
process in very general terms

Staff members are available
to speak to local inventor
groups and school groups, or
to give tours of the facilities.

Assists with patentability
searches

PTO forms and publications;
publications about patenting

Membership, Funds

Inventors, manufacturers,
and patent attorneys

Fees for some services;
parent institution under-
writes other costs

Scope

To facilitate the dissemina-
tion of patent information
by making files of patent
documents and related
resources available to the
general public and by
providing limited assistance
in the use of these resources

National

Contact

Jean Kirkland
Patent Librarian
Department of Microforms
Atlanta, GA 30332-0999
(404) 894-4508

Patent Assistance Program Georgia Institute of Technology

Activities, Services

U.S. Patent and Trademark
Office Patent Depository
Library Program

Occasional workshops or
meetings

Counsels inventors on patent
process in very general terms

Staff members are available
to speak to local inventor
groups and school groups, or
to give tours of the facilities.

Assists with patentability
searches

PTO forms and publications;
publications about patenting

Membership, Funds

Inventors
Annual dues of \$15

Scope

To promote and develop the innovative and inventive talent of the people of the State of Hawaii and the Pacific Basin
Hawaii and Pacific Basin
Not-for-profit corporation
Affiliated with National Congress of Inventor Organizations

Contact

George K.C. Lee
President
P.O. Box 27844
Honolulu, HI 96827
(808) 595-4296

Inventors Council of Hawaii

Activities, Services

Monthly meetings with topical speakers; workshops
The Hawaii Inventor, a monthly newsletter
Serves as a Patent Information Center for Hawaii
Supports state legislation favorable to inventors

Membership, Funds

Inventors, manufacturers, patent attorneys, invention developers, and venture capitalists

State of Hawaii; subscription fee for journal; fees for incubator services

Scope

To encourage the growth of high technology in Hawaii; invention must be related to one of the following technical areas: astronomy, aquaculture, biotechnology, electronic design and assembly, renewable energy, software, ocean industries, space exploration and development, or telecommunications.

Hawaii

Contact

William M. Bass, Jr.
Executive Director
Suite 840
220 South King St.
Honolulu, HI 96813
(808) 548-8996

Statewide Strategy for High Technology Growth High Technology Development Corporation

Activities, Services

Monthly meeting of nine-member board of directors, annual Governor's Symposium on High Technology; periodic seminars on business plans, obtaining venture capital, and marketing Hawaii's high-tech products; speakers, such as Senator Inouye; monthly networking meetings

Hawaii High Tech Journal, a quarterly; career-day presentations at local high schools; presentations to technical societies and business groups

(e.g., Rotary, Chamber of Commerce)

Counsels inventors on commercialization process at the Kaimuki Technology Enterprise Center (KAITEC); provides referrals to financing sources; promotes state loan assistance; provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them; provides an assessment of the steps needed to commercialize specific inventions, and assistance with patentability

searches through its NASA Industrial Application Center Affiliate program; administers Hawaii's Small Business Innovation Research (SBIR) grant program, which provides state grants of up to \$25,000 to Phase I awardees that conduct their work in Hawaii

Kaimuke Technology Enterprise Center and Manoa Innovation Center assist in start-up of high-technology companies. Another resource is the Hawaii Ocean Science and Technology Park, a resource-oriented high-technology park at Keahole Point, Kailua-Kona.

Membership, Funds

Inventors, manufacturers, patent attorneys, invention developers, and venture capitalists

State of Hawaii; subscription fee for journal; fees for incubator services

Scope

To encourage the growth of high technology in Hawaii; invention must be related to one of the following technical areas: astronomy, aquaculture, biotechnology, electronic design and assembly, renewable energy, software, ocean industries, space exploration and development, or telecommunications.

Hawaii

Contact

William M. Bass, Jr.
Executive Director
Suite 840
220 South King St.
Honolulu, HI 96813
(808) 548-8996

Statewide Strategy for High Technology Growth High Technology Development Corporation

Activities, Services

Monthly meeting of nine-member board of directors, annual Governor's Symposium on High Technology; periodic seminars on business plans, obtaining venture capital, and marketing Hawaii's high-tech products; speakers, such as Senator Inouye; monthly networking meetings

Hawaii High Tech Journal, a quarterly; career-day presentations at local high schools; presentations to technical societies and business groups

(e.g., Rotary, Chamber of Commerce)

Counsels inventors on commercialization process at the Kaimuki Technology Enterprise Center (KAITEC); provides referrals to financing sources; promotes state loan assistance; provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them; provides an assessment of the steps needed to commercialize specific inventions, and assistance with patentability

searches through its NASA Industrial Application Center Affiliate program; administers Hawaii's Small Business Innovation Research (SBIR) grant program, which provides state grants of up to \$25,000 to Phase I awardees that conduct their work in Hawaii

Kaimuke Technology Enterprise Center and Manoa Innovation Center assist in start-up of high-technology companies. Another resource is the Hawaii Ocean Science and Technology Park, a resource-oriented high-technology park at Keahole Point, Kailua-Kona.

Membership, Funds

Inventors, manufacturers,
patent agents and attorneys

Percentage of intellectual
property royalties

Scope

To affiliate through con-
tracts and licensing agree-
ments with corporations,
universities, and institutions
worldwide

Local to international

Not-for-profit corporation

Contact

Dr. Richard A. Callahan
CEO and President
P.O. Box 9645
Moscow, ID 83853
(208) 883-8366

**Idaho Research Foundation, Inc.
University of Idaho**

Activities, Services

Counsels inventors on the
commercialization and
patent processes

Provides critical reviews of
inventions

Offers computerized data
searching and marketing ser-
vices

Membership, Funds

Members must have one product marketed or patented; associate membership is open to the public at large.

Scope

To provide a means by which an experienced inventor (one who has succeeded in marketing his/her inventions and who has gained understanding from those experiences) can help other inventors with the problems, obstacles, and frustrations inventors experience in the process of turning an idea into a reality

National; not-for-profit organization

Contact

Nicholas Parnello
President and Founder
P.O. Box 4304
Rockford, IL 61110
(815) 968-1040

American Inventors Council

Activities, Services

Seminars with local and national speakers

National and local newsletters are planned.

Involved in the implementation of the Regional Office of Education's INVENT AMERICA! and Invention Convention

Provides opportunities for inventors to meet and help each other develop different approaches in the inventing process

Will provide counseling on financing, marketing, licensing and selling patents, prototype development, and manufacturing

Will provide a private evaluation of ideas and support to help the inventor successfully develop and market the ideas

Membership, Funds

Members must have one product marketed or patented; associate membership is open to the public at large.

Scope

To provide a means by which an experienced inventor (one who has succeeded in marketing his/her inventions and who has gained understanding from those experiences) can help other inventors with the problems, obstacles, and frustrations inventors experience in the process of turning an idea into a reality

National; not-for-profit organization

Contact

Nicholas Parnello
President and Founder
P.O. Box 4304
Rockford, IL 61110
(815) 968-1040

American Inventors Council

Activities, Services

Seminars with local and national speakers

National and local newsletters are planned.

Involved in the implementation of the Regional Office of Education's INVENT AMERICA! and Invention Convention

Provides opportunities for inventors to meet and help each other develop different approaches in the inventing process

Will provide counseling on financing, marketing, licensing and selling patents, prototype development, and manufacturing

Will provide a private evaluation of ideas and support to help the inventor successfully develop and market the ideas

Membership, Funds

Inventors, manufacturers, patent attorneys, invention developers, venture capitalists, and government officials with interest in support, development, or production of technology to promote economic development

Annual dues of \$25 to \$1,000, depending on the number of employees

Scope

To foster the development and application of technology, enhance the competitiveness and economic growth of the region, and serve as a membership organization for technology-related companies and institutions

Chicago area and Illinois; does have national and international members; not-for-profit corporation - 501(c)(3); affiliated with Illinois Software Association

Contact

Ken Boyce
Executive Director
Suite 1634
53 W. Jackson Blvd.
Chicago, IL 60604
(312) 939-5355

Chicago High Tech Association

Activities, Services

Monthly meetings with speakers; biannual conferences; special workshops

Quarterly newsletter

Tech Connection, a quarterly magazine

Groups to help students enter technology-driven work force

Provides various counseling services as required and as available from members

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, venture capitalists, and government agencies; networking services among businesses, investors, and technologists

Provides access to financial resources for commercialization of inventions

Listings of companies in specialized areas (e.g., biotechnology)

Membership, Funds

Inventors, manufacturers, invention developers, venture capitalists, universities, independent research centers with technology with a proprietary position

Divisional and corporate seed money

Scope

To identify externally developed technology that may be licensed or acquired

International

Affiliated with Chicago High Tech Association and Industrial Research Institute

Contact

Sylvia Aruffo
Manager
P.O. Box 490
Round Lake, IL 60073
(708) 546-6311 ext. 5757

Corporate Technology Sourcing Baxter International

Activities, Services

Annual conference

Baxter Technology Journal, an internal publication

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Provides critical review and assessment of the market potential of specific inventions and of the steps needed

to commercialize them, if a division is interested

Assists inventors in technically refining inventions until a contract is signed

Provides financial assistance to enable inventors to reduce inventions to practice, to develop improvements, and for commercialization

Provides assistance with patentability searches

Acquires and invests in companies; licenses patents; makes distribution agreements

Membership, Funds

Inventors, manufacturers, invention developers, venture capitalists, universities, independent research centers with technology with a proprietary position

Divisional and corporate seed money

Scope

To identify externally developed technology that may be licensed or acquired

International

Affiliated with Chicago High Tech Association and Industrial Research Institute

Contact

Sylvia Anuffo
Manager
P.O. Box 490
Round Lake, IL 60073
(708) 546-6311 ext. 5757

Corporate Technology Sourcing Baxter International

Activities, Services

Annual conference

Baxter Technology Journal, an internal publication

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Provides critical review and assessment of the market potential of specific inventions and of the steps needed

to commercialize them, if a division is interested

Assists inventors in technically refining inventions until a contract is signed

Provides financial assistance to enable inventors to reduce inventions to practice, to develop improvements, and for commercialization

Provides assistance with patentability searches

Acquires and invests in companies; licenses patents; makes distribution agreements

Membership, Funds

Inventors, manufacturers, invention developers, and venture capitalists

A royalty repayment agreement reimburses the State of Illinois when the product is developed and sold in the marketplace.

Scope

To provide financing for advanced technology projects that may not otherwise attract traditional lenders or venture capitalists; financial aid to businesses using a university's assistance to create new products or improve manufacturing processes while creating jobs in Illinois

Illinois

Contact

Grant Skeens, Manager
Suite 3-400
100 W. Randolph Street
Chicago, IL 60601
(312) 917-3982

Illinois Business Innovation Fund

Illinois Department of Commerce and Community Affairs

Activities, Services

Provides up to \$100,000 for research and development, organizational fees, patenting costs and other professional charges, capital investments, or working capital to Illinois businesses for projects matched with private resources

Note: The Department of Commerce and Community Affairs also administers the Technology and Product Development Program. This program, working through Technology Commercialization Centers and eleven universities, and Argonne National Laboratory and Fermi National Accelerator Laboratory, provides the following types of assistance: feasibility studies and evaluation, prototype

development and new product testing; marketing assistance and business planning, commercialization of new and advanced technologies. Ms. Barbara Campbell, at the same address as above and at (312) 917-3900, is the manager of the Technology and Product Development Program.

Membership, Funds

Inventors, manufacturers, patent attorneys, invention developers, and technical experts at Illinois colleges and research laboratories

\$25 fee per search

Scope

To enhance the availability of technical experts to Illinois businesses

Illinois

Contact

Chris Bacheller
Assistant Director
912 1/2 W. Illinois
Urbana, IL 61801
(800) 843-6993

Illinois Resource Network Illinois Board of Higher Education

Activities, Services

Quarterly newsletter

Statewide computer-based information system to link businesses with technology experts

Membership, Funds

Inventors, manufacturers, patent attorneys, invention developers, and technical experts at Illinois colleges and research laboratories

\$25 fee per search

Scope

To enhance the availability of technical experts to Illinois businesses

Illinois

Contact

Chris Bacheller
Assistant Director
912 1/2 W. Illinois
Urbana, IL 61801
(800) 843-6993

Illinois Resource Network Illinois Board of Higher Education

Activities, Services

Quarterly newsletter

Statewide computer-based information system to link businesses with technology experts

Membership, Funds

Inventors, manufacturers

Dues (e.g., \$125 per year for companies); grants and contracts (e.g., with the Department of Economic Development of the City of Chicago)

Scope

To provide liaison between inventors and industries

U.S. and Canada

Not-for-profit corporation

Contact

Don Moyer
President & Executive
Director
Suite 1041
53 W. Jackson
Chicago, Illinois 60604
(312) 939-3329

Inventors' Council

Activities, Services

Twice-monthly meetings in the form of workshops on such topics as commercializing, evaluating, protecting, marketing, funding, and licensing inventions; Annual Inventors' Day Showcase

Monthly meetings with Industrial Liaison Group with Chicago-area industrialists to explore ways to apply the creativity of inventors to manufacturers' needs

Opportunity Letter, sent periodically to mailing list of over 2000 inventors, publicizes opportunities to invent for manufacturers with invention needs

Membership, Funds

Inventors, patent agents and attorneys, venture capitalists

The University, the Illinois Department of Commerce and Community Affairs, private gifts

Scope

To promote economic development and technology transfer as missions of the University

Primarily the Champaign-Urbana area; secondarily, Illinois

Contact

Dr. Phillip D. Phillips, Dir.
Arthur H. Perkins, Assoc. Dir.
109 Coble Hall
801 South Wright
Champaign, IL 61820
(217) 333-8357

Office of Corporate Relations and Community Development University of Illinois at Urbana-Champaign

Activities, Services

Sponsors bimonthly Entrepreneurship Forums

Advanced Technology Directory, published semiannually

Interfaces with local economic development corporations and similar groups and facilitates communications among advanced-technology businesses in Champaign-Urbana, the State of Illinois, and the University

Provides critical review of inventions and assesses the

market potential of specific inventions and the steps needed to commercialize them; counsels inventors on the commercialization and patent processes

Identifies and assists University faculty, staff, and students in the establishment of new technology-based businesses through market analysis, prototype development, feasibility analysis, business plan development, and assistance in obtaining venture capital

Assists inventors in technically refining inventions; provides financial assistance to reduce inventions to practice, to develop improvements, and for commercialization, in the form of small grants; offers patent assistance through the University's intellectual property staff

Many of the services are provided by outside individuals and groups on a contract basis.

Membership, Funds

Inventors, patent agents and attorneys, venture capitalists

The University, the Illinois Department of Commerce and Community Affairs, private gifts

Scope

To promote economic development and technology transfer as missions of the University

Primarily the Champaign-Urbana area; secondarily, Illinois

Contact

Dr. Phillip D. Phillips, Dir.
Arthur H. Perkins, Assoc. Dir.
109 Coble Hall
801 South Wright
Champaign, IL 61820
(217) 333-8357

Office of Corporate Relations and Community Development University of Illinois at Urbana-Champaign

Activities, Services

Sponsors bimonthly Entrepreneurship Forums

Advanced Technology Directory, published semiannually

Interfaces with local economic development corporations and similar groups and facilitates communications among advanced-technology businesses in Champaign-Urbana, the State of Illinois, and the University

Provides critical review of inventions and assesses the

market potential of specific inventions and the steps needed to commercialize them; counsels inventors on the commercialization and patent processes

Identifies and assists University faculty, staff, and students in the establishment of new technology-based businesses through market analysis, prototype development, feasibility analysis, business plan development, and assistance in obtaining venture capital

Assists inventors in technically refining inventions; provides financial assistance to reduce inventions to practice, to develop improvements, and for commercialization, in the form of small grants; offers patent assistance through the University's intellectual property staff

Many of the services are provided by outside individuals and groups on a contract basis.

Membership, Funds

Inventors, manufacturers, invention developers, venture capitalists; participant should be a small business with some matching funds, and the economy of Illinois should benefit from its participation

Illinois Department of Commerce and Community Affairs; service fee of \$75 per case

Scope

To provide commercialization assistance to small businesses

Illinois

Contact

Dr. Stephen J. Fraenkel
10 W. 31st Street
Room 229B, Stuart Bldg.
Chicago, IL 60616
(312) 567-5115

Technology Commercialization Center Illinois Institute of Technology

Activities, Services

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings between them

Provides critical review of inventions

Counsels inventors on the commercialization and patent processes

Provides assessments of the market potential of specific inventions and of the steps needed to commercialize them

Assists with patentability searches

Provides assistance to inventors in technically refining inventions and financial assistance for commercialization of inventions

PTO publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors, manufacturers, patent attorneys, invention developers, venture capitalists

State grants and fees for some services

Scope

To provide technology commercialization services

Illinois

Affiliated with NAMTEC, Tech Transfer Society, Association of University Technology Managers

Contact

Jerry W. Abner, Director
Media Center - Room 215
Illinois State University
Normal, IL 61761-6901
(309) 438-7127

Technology Commercialization Center Illinois State University

Activities, Services

Regular meetings every two months with topical speakers; periodic workshops

Widgets and Wisdom, newsletter

Counsels inventors on the commercialization process and the patent process

Provides critical review of inventions

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

Assesses market potential of and steps needed to commercialize specific inventions

Provides prototype development and product testing assistance

Provides assistance to manufacturers in evaluation of new products

Assists with patentability searches

Limited development support is available.

PTO forms and publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors, manufacturers, patent attorneys, invention developers, venture capitalists

State grants and fees for some services

Scope

To provide technology commercialization services

Illinois

Affiliated with NAMTEC, Tech Transfer Society, Association of University Technology Managers

Contact

Jerry W. Abner, Director
Media Center - Room 215
Illinois State University
Normal, IL 61761-6901
(309) 438-7127

Technology Commercialization Center Illinois State University

Activities, Services

Regular meetings every two months with topical speakers; periodic workshops

Widgets and Wisdom, newsletter

Counsels inventors on the commercialization process and the patent process

Provides critical review of inventions

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

Assesses market potential of and steps needed to commercialize specific inventions

Provides prototype development and product testing assistance

Provides assistance to manufacturers in evaluation of new products

Assists with patentability searches

Limited development support is available.

PTO forms and publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors, manufacturers, patent agents and attorneys, venture capitalists, and entrepreneurs; Illinois resident or business

Minimal \$85 charge; Illinois Department of Commerce and Community Affairs and NIU

Scope

To offer a cost-effective source of professional guidance, technical resources, and funding alternatives to facilitate the successful commercialization of technology-based innovation

Illinois, especially northern Illinois (north of I-80)

Contact

Larry R. Sill, Director
Technology Commercialization Center
Northern Illinois University
DeKalb, IL 60115-2874
(815) 753-9524

Technology Commercialization Center Northern Illinois University (NIU)

Activities, Services

Young inventors program

Speeches to community service groups, as well as economic development groups, trade associations, etc.

Networks with other technology center directors in Illinois

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

Counsels inventors on the commercialization and patent processes; provides critical review of inventions and assessments of the market potential of specific inventions and of the steps needed to commercialize them

Assists with patentability searches

Assists inventors in technically refining inventions and manufacturers in identifying new products

Provides grants to cover specific assistance activities, including assistance in developing and commercializing inventions

PTO forms and publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors, technology-based businesses, patent agents and attorneys, invention developers, venture capitalists

One-time service fee of \$100; Illinois Department of Commerce and Community Affairs, Northwestern University

Scope

To be a focal point for the development of technology into products and processes for business and industry, complementing the teaching and research missions of Northwestern University

Local to international

Contact

Jack L. Bishop, Jr., Ph.D.
Director
906 University Place
Evanston, IL 60201
(708) 491-3750

Technology Commercialization Center Northwestern University

Activities, Services

Counsels inventors on the commercialization and patent processes, including referrals to professionals

Counsels on developing and growing technology-based businesses

Supports the development of the Northwestern University/Evanston Research Park, a joint university/city project

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Makes referrals for expert advice in technical, marketing, patent, financial, and business planning areas

Provides critical review and assessment of the market potential of specific inventions and of the steps needed to commercialize them

PTO forms

Membership, Funds

Inventors, technology-based businesses, patent agents and attorneys, invention developers, venture capitalists

One-time service fee of \$100; Illinois Department of Commerce and Community Affairs, Northwestern University

Scope

To be a focal point for the development of technology into products and processes for business and industry, complementing the teaching and research missions of Northwestern University

Local to international

Contact

Jack L. Bishop, Jr., Ph.D.
Director
906 University Place
Evanston, IL 60201
(708) 491-3750

Technology Commercialization Center Northwestern University

Activities, Services

Counsels inventors on the commercialization and patent processes, including referrals to professionals

Counsels on developing and growing technology-based businesses

Supports the development of the Northwestern University/Evanston Research Park, a joint university/city project

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Makes referrals for expert advice in technical, marketing, patent, financial, and business planning areas

Provides critical review and assessment of the market potential of specific inventions and of the steps needed to commercialize them

PTO forms

Membership, Funds

Inventors, manufacturers, patent attorneys (by referrals), invention developers, and venture capitalists; small or mid-sized Illinois-based businesses

Illinois Department of Commerce and Community Affairs; fees for services, cost sharing, gifts

Scope

To make the technical and managerial resources of the University of Illinois at Chicago available to assist small firms

Focused on Illinois firms and on jobs in the Chicago area

Contact

G. B. Van Wagenen
Director
815 W. Van Buren Street
Chicago, IL 60607
(312) 996-9132

Technology Commercialization Program University of Illinois at Chicago

Activities, Services

Periodic newsletter

Counsels inventors on the commercialization and patent processes

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

Provides assistance with patentability searches

Assists in locating assistance

Provides critical review of inventions and market analysis and product feasibility assessment for specific inventions

Engineering assistance and product testing

Assists with preparing a business plan and gives manufacturing and management advice

PTO forms; publications about patenting, licensing, and financing

Membership, Funds

Small businesses

Scope

To serve as the first point of contact for companies seeking to utilize the resources of Purdue University and Indiana

Affiliated with Small Business Innovation Research program and Purdue University's Technical Assistance Program

Contact

Prof. LeRoy F. Silva, Director
Room G292
Civil Engineering Building
West Lafayette, IN 47907
(317) 494-5858
(800) 821-8261 (Indiana only)

Business & Industrial Development Center Purdue University

Activities, Services

Maintains a data base of testing laboratories and consultants and can assist businesses in locating the appropriate sources; maintains a listing of company interests and searches each new solicitation for corresponding research topics; forwards these results to the company along with the solicitation

Provides financial assistance to enable inventors to reduce inventions to practice or to develop improvements: Phase I of the SBIR program includes awards of up to \$50,000 to evaluate the scientific/technical merit and feasibility of an idea. Phase II includes awards of up to \$500,000 to expand on the results and further pursue the development from the Phase I award.

Assists companies in locating Purdue assistance for product development and testing, technical information, R&D funding, and venture capital; encourages advanced-technology industries to locate in Indiana by participating in the Department of Commerce's Targeted Marketing Program

Membership, Funds

Small businesses

Scope

To serve as the first point of contact for companies seeking to utilize the resources of Purdue University and Indiana

Affiliated with Small Business Innovation Research program and Purdue University's Technical Assistance Program

Contact

Prof. LeRoy F. Silva, Director
Room G292
Civil Engineering Building
West Lafayette, IN 47907
(317) 494-5858
(800) 821-8261 (Indiana only)

Business & Industrial Development Center Purdue University

Activities, Services

Maintains a data base of testing laboratories and consultants and can assist businesses in locating the appropriate sources; maintains a listing of company interests and searches each new solicitation for corresponding research topics; forwards these results to the company along with the solicitation

Provides financial assistance to enable inventors to reduce inventions to practice or to develop improvements: Phase I of the SBIR program includes awards of up to \$50,000 to evaluate the scientific/technical merit and feasibility of an idea. Phase II includes awards of up to \$500,000 to expand on the results and further pursue the development from the Phase I award.

Assists companies in locating Purdue assistance for product development and testing, technical information, R&D funding, and venture capital; encourages advanced-technology industries to locate in Indiana by participating in the Department of Commerce's Targeted Marketing Program

Membership, Funds

Inventors, patent attorneys, and marketing representatives

Annual dues of \$25

Scope

To assist the independent inventor with support, education, and networking

Indiana

Not-for-profit corporation

Contact

Randall Redelman
President

P.O. Box 2388

Indianapolis, IN 46206-2388

Indiana Inventors Association, Inc.

Activities, Services

Monthly meetings with topical speakers

Indiana Inventor, a monthly newsletter of 8-10 pages

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Developing data lists of pertinent information for the inventor, such as books about inventions and about patenting; invention evaluation services; products/ideas wanted; venture capital, marketing, licensing, technology transfer organizations and programs

Membership, Funds

Annual dues of \$20

Scope

To provide a forum for networking and an opportunity to develop a stronger competitive environment for Indiana business, academic, and research communities

Affiliated with the (national) Technology Transfer Society

Contact

Doug Pond
President
611 North Capitol Avenue
Indianapolis, IN 46204
(317) 262-5022

Indiana Technology Transfer Society

Activities, Services

Monthly meetings, at which a speaker gives a case history of successful technology transfer, provide a means of keeping abreast of the cutting edge in various fields of technology in Indiana.

Monthly newsletter

Membership, Funds

Annual dues of \$20

Scope

To provide a forum for networking and an opportunity to develop a stronger competitive environment for Indiana business, academic, and research communities

Affiliated with the (national) Technology Transfer Society

Contact

Doug Pond
President
611 North Capitol Avenue
Indianapolis, IN 46204
(317) 262-5022

Indiana Technology Transfer Society

Activities, Services

Monthly meetings, at which a speaker gives a case history of successful technology transfer, provide a means of keeping abreast of the cutting edge in various fields of technology in Indiana.

Monthly newsletter

Membership, Funds

Approximately 200 members, mainly inventors and entrepreneurs, but also including manufacturers, patent attorneys, and venture capitalists

Annual dues of \$30 (\$10 for college students and retired persons)

Scope

Midwest (Indiana, Illinois, Michigan, Kentucky)

Not-for profit corporation

Affiliated with National Congress of Inventor Organizations

Contact

Prof. Daniel Yovich
P.O. Box 2224
Hammond, IN 46323
(219) 989-2354

The Inventors and Entrepreneurs Society of Indiana, Inc.

Activities, Services

Monthly meetings with topical speakers

Monthly newsletter

Primarily a provider of education

Counsels inventors on the commercialization and patent processes

Has available the service to critically review inventions

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

Assesses market potential and steps needed to commercialize specific inventions on request

PTO forms and publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors, small business owners and entrepreneurs, service providers (e.g., patent attorneys)

\$100 per invention assessment

Scope

To encourage the development of valid ideas, through various steps, to become marketable items

National, but marketing efforts directed toward Iowans

Affiliated with Drake University's Business Development and Research Institute

Contact

Benjamin C. Swartz
Director
210 Aliber Hall
Des Moines, IA 50311
(515) 271-2655

Inventure Drake University SBDC

Activities, Services

Evaluates an innovation for its marketability based on the disclosure and other information returned on the registration and disclosure form; evaluations, using 33 criteria, are performed by business persons with appropriate experience

Participates as a judge in young inventors fairs

Counseling for inventors on the commercialization

process is available through the SBDC.

Helps match up inventors with appropriate business persons, whose roles may range from advisor to investor

Can provide assistance with patentability searches through consultants

Membership, Funds

Inventors, small business owners and entrepreneurs, service providers (e.g., patent attorneys)

\$100 per invention assessment

Scope

To encourage the development of valid ideas, through various steps, to become marketable items

National, but marketing efforts directed toward Iowans

Affiliated with Drake University's Business Development and Research Institute

Contact

Benjamin C. Swartz
Director
210 Aliber Hall
Des Moines, IA 50311
(515) 271-2655

Inventure Drake University SBDC

Activities, Services

Evaluates an innovation for its marketability based on the disclosure and other information returned on the registration and disclosure form; evaluations, using 33 criteria, are performed by business persons with appropriate experience

Participates as a judge in young inventors fairs

Counseling for inventors on the commercialization

process is available through the SBDC.

Helps match up inventors with appropriate business persons, whose roles may range from advisor to investor

Can provide assistance with patentability searches through consultants

Membership, Funds

Small business owner or potential owner

State of Iowa and U.S. Small Business Administration; nominal fees for workshops and seminars

Scope

To provide confidential business counseling and workshops in business education fundamentals

Twelve centers provide statewide service.

Contact

Jan DeYoung
Manager of Training
Iowa State University
137 Lynn Avenue
Ames, IA 50010
(515) 292-6351

Iowa Small Business Development Center State of Iowa

Activities, Services

Workshops and seminars

Innovation in Iowa: A Resource Manual, a book on how to protect an idea, develop a product, and create a business based on innovation

Business counseling in a number of areas, including engineering, technology transfer, and feasibility studies

Membership, Funds

Inventors, manufacturers, patent agents and attorneys, invention developers, venture capitalists, and manufacturer sales representatives having a serious interest in inventing, having an idea, or wanting to help the inventive community

Annual dues of \$35 for individuals, \$20 for associates, \$100 for business entities, and \$250 for sustaining memberships

Scope

To be a support group and information agency for innovative persons

Primarily Kansas, but with members in most other states and Canada; affiliated with United Association of Manufacturers Sales Representatives, Western Kansas Manufacturers Association, Mid America World Trade Center
Not-for profit corporation; 6 active chapters, 7 chapters in formation

Contact

Clayton Williamson
President
2015 Lakin
Great Bend, KS 67530
(316) 792-1375

Kansas Association of Inventors, Inc. (KAI)

Activities, Services

Annual meeting, monthly chapter meetings; hosts workshops in other cities and annual Inventors Exposition.

KAI Resource Directory (for members only); quarterly newsletter

Promotes INVENT AMERICA! and Weekly Reader Programs; offers space at annual Inventors Exposition for school children to exhibit inventions

Counsels inventors on the commercialization and patent processes; provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

Assesses market potential of and steps needed to commercialize specific inventions using a 39-step evaluation process (PIES) and market studies by market experts

Assists with patentability searches; helps manufacturers identify new products; assists inventors in technically refining inventions with use of the NASA Tech Brief Database

PTO forms and publications; publications about patenting, licensing, and financing; NASA Tech Brief Database stored on a computer

Membership, Funds

Inventors, manufacturers, patent agents and attorneys, invention developers, venture capitalists, and manufacturer sales representatives having a serious interest in inventing, having an idea, or wanting to help the inventive community

Annual dues of \$35 for individuals, \$20 for associates, \$100 for business entities, and \$250 for sustaining memberships

Scope

To be a support group and information agency for innovative persons

Primarily Kansas, but with members in most other states and Canada; affiliated with United Association of Manufacturers Sales Representatives, Western Kansas Manufacturers Association, Mid America World Trade Center
Not-for profit corporation; 6 active chapters, 7 chapters in formation

Contact

Clayton Williamson
President
2015 Lakin
Great Bend, KS 67530
(316) 792-1375

Kansas Association of Inventors, Inc. (KAI)

Activities, Services

Annual meeting, monthly chapter meetings; hosts workshops in other cities and annual Inventors Exposition.

KAI Resource Directory (for members only); quarterly newsletter

Promotes INVENT AMERICA! and Weekly Reader Programs; offers space at annual Inventors Exposition for school children to exhibit inventions

Counsels inventors on the commercialization and patent processes; provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

Assesses market potential of and steps needed to commercialize specific inventions using a 39-step evaluation process (PIES) and market studies by market experts

Assists with patentability searches; helps manufacturers identify new products; assists inventors in technically refining inventions with use of the NASA Tech Brief Database

PTO forms and publications; publications about patenting, licensing, and financing; NASA Tech Brief Database stored on a computer

Membership, Funds

Entrepreneurs, small and medium-sized businesses, scientists, and engineers

Lottery funds, state general funds

Scope

To effect advanced technology innovation in Kansas enterprise

Kansas

Not-for-profit corporation

Associated with five centers of excellence at four state universities in Kansas

Contact

William G. Brundage
President
Suite 400
112 W. 6th
Topeka, KS 66603
(913) 296-5272

Kansas Technology Enterprise Corporation

Activities, Services

Quarterly newsletter

Annual report

Provides a technology referral service

Offers research matching grants, seed capital investment funds, and SBIR matching grants

Membership, Funds

Scope

To promote the use of renewable energy resources through inventions related to renewable energy resources

Kentucky

Contact

John M. Stapleton
Division of Conservation and
Alternative Energy
P.O. Box 3249
Frankfort, KY 40601
(502) 564-7192

Alternative Energy Development Program KY Natural Resources and Environmental Protection Cabinet

Activities, Services

Sponsors meetings dealing with alternative energy resources

Provides general advice and direction

Develops data for ascertaining economic and technological feasibility; staff members may serve as state contact point for commercialization

Supplies information about alternative energy technologies, how these technologies work, and how effective they are in Kentucky. Publications are reviewed, technologies assessed, and information developed for distribution to the general public.

Membership, Funds

Scope

To promote the use of renewable energy resources through inventions related to renewable energy resources

Kentucky

Contact

John M. Stapleton
Division of Conservation and
Alternative Energy
P.O. Box 3249
Frankfort, KY 40601
(502) 564-7192

Alternative Energy Development Program KY Natural Resources and Environmental Protection Cabinet

Activities, Services

Sponsors meetings dealing with alternative energy resources

Provides general advice and direction

Develops data for ascertaining economic and technological feasibility; staff members may serve as state contact point for commercialization

Supplies information about alternative energy technologies, how these technologies work, and how effective they are in Kentucky. Publications are reviewed, technologies assessed, and information developed for distribution to the general public.

Membership, Funds

Any technology-dependent entrepreneur or business; various public and private entities

Scope

To assist technology-dependent businesses at start-up or with survival and expansion issues

Louisville area

Contact

Mr. Lou Dickie, Director
School of Business
Louisville, KY 40292
(502) 588-7854

Center for Entrepreneurship and Technology University of Louisville

Activities, Services

Counsels inventors on the commercialization and patent processes

Provides critical review of inventions

Arranges meetings between individual inventors and manufacturers

Provides assistance to inventors in technically refining inventions

Assists manufacturers in identifying new products

Assists with patentability searches

PTO forms and publications; publications about patenting, licensing and financing

Membership, Funds

Inventors with patentable products, manufacturers, patent agents and attorneys, venture capitalists, and invention developers

Registration fee of \$100; a percentage of future profits in exchange for certain consulting services; reimbursement of costs

Scope

To help develop new inventions for production in Louisiana

Louisiana and the deep South

Contact

Bob Montgomery
Senior Consultant
P.O. Box 44172
Lafayette, LA 70504-4172
(318) 231-6767

Technology Innovation Center (TIC) University of Southwestern Louisiana

Activities, Services

TIC's acceptance of a concept or design for development depends upon the amount of initiative exhibited by the inventor and the status of the invention; includes a patent or at least a patent search (which TIC can provide for a fee).

Counsels inventors on the commercialization and patent processes; advises in the areas of applying for government contracts, ob-

taining funds, and allocating funds

Provides assistance with determining patentability and filing disclosure documents; helps inventors select a patent attorney; locates a company for prototype development and testing if not done at the university

Provides assessments of the market potential of specific inventions and of the steps

needed to commercialize them

Provides assistance in prototype development and testing, which would be performed at the university to the extent possible

Acts as consultant on client's behalf in all patent processes and contract negotiations

Membership, Funds

Inventors with patentable products, manufacturers, patent agents and attorneys, venture capitalists, and invention developers

Registration fee of \$100; a percentage of future profits in exchange for certain consulting services; reimbursement of costs

Scope

To help develop new inventions for production in Louisiana

Louisiana and the deep South

Contact

Bob Montgomery
Senior Consultant
P.O. Box 44172
Lafayette, LA 70504-4172
(318) 231-6767

Technology Innovation Center (TIC) University of Southwestern Louisiana

Activities, Services

TIC's acceptance of a concept or design for development depends upon the amount of initiative exhibited by the inventor and the status of the invention; includes a patent or at least a patent search (which TIC can provide for a fee).

Counsels inventors on the commercialization and patent processes; advises in the areas of applying for government contracts, ob-

taining funds, and allocating funds

Provides assistance with determining patentability and filing disclosure documents; helps inventors select a patent attorney; locates a company for prototype development and testing if not done at the university

Provides assessments of the market potential of specific inventions and of the steps

needed to commercialize them

Provides assistance in prototype development and testing, which would be performed at the university to the extent possible

Acts as consultant on client's behalf in all patent processes and contract negotiations

Membership, Funds

Inventors and manufacturers, who must have a business plan and have potential for job creation in Louisiana, and (as part of management assistance) patent attorneys and venture capitalists

Fees for services and rent in the incubator

Scope

To foster job creation by assisting start-up businesses and small businesses

Louisiana

Operated by Control Data

Contact

Charles D'Agostino
Executive Director
South Stadium Drive
Louisiana State University
Baton Rouge, LA 70803-6100
(504) 334-5555

Louisiana Business and Technology Center

Activities, Services

Weekly meetings with speakers, annual conference

Quarterly newsletter

Counsels inventors on commercialization and patent processes

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

Provides critical review and assessment of the market potential of inventions and of the steps needed to commercialize them

Provides assistance to inventors in technically refining inventions with use of LSU resources

Provides assistance with patentability searches

Provides assistance to manufacturers in identifying new products

Assists inventors, through package preparation and contacts, in obtaining financial assistance for refining and commercializing inventions

PTO publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors, small businesses, patent agents and attorneys, invention developers, and venture capitalists who complete forms describing the invention and a preliminary management audit

Fees for services are being re-evaluated; licensing or assignment of patents, and royalties

Scope

To assist UNO faculty and staff and area residents to bring technology they have developed to the marketplace

National and international

Affiliated with Small Business Development Center at UNO

Contact

Mary Louise Trammell
Director
Lakefront Campus
New Orleans, LA 70148
(504) 286-7154

Technology Transfer Program University of New Orleans (UNO)

Activities, Services

Technology Transfer Newsletter

Counsels inventors on the commercialization and patent processes

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Provides critical review and assessment of the market potential of inventions and of

the steps needed to commercialize them; for promising technology, will either assist in marketing the invention or forward it to a third-party business with expertise in marketing new technology

Provides assistance with preliminary patentability search and PTO forms (third party contractors may handle patent applications); provides assistance to manufacturers in identifying new products

Administers Operation Bootstrap with the Small Business Development Center at UNO — a program funded by Louisiana Power and Light Company, designed to foster the development of small businesses in Louisiana; program awards four \$5,000 prizes annually to help inventors commercialize their inventions

PTO forms; publications about patenting and licensing

Membership, Funds

Inventors, small businesses, patent agents and attorneys, invention developers, and venture capitalists who complete forms describing the invention and a preliminary management audit

Fees for services are being re-evaluated; licensing or assignment of patents, and royalties

Scope

To assist UNO faculty and staff and area residents to bring technology they have developed to the marketplace

National and international

Affiliated with Small Business Development Center at UNO

Contact

Mary Louise Trammell
Director
Lakefront Campus
New Orleans, LA 70148
(504) 286-7154

Technology Transfer Program University of New Orleans (UNO)

Activities, Services

Technology Transfer Newsletter

Counsels inventors on the commercialization and patent processes

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Provides critical review and assessment of the market potential of inventions and of

the steps needed to commercialize them; for promising technology, will either assist in marketing the invention or forward it to a third-party business with expertise in marketing new technology

Provides assistance with preliminary patentability search and PTO forms (third party contractors may handle patent applications); provides assistance to manufacturers in identifying new products

Administers Operation Bootstrap with the Small Business Development Center at UNO — a program funded by Louisiana Power and Light Company, designed to foster the development of small businesses in Louisiana; program awards four \$5,000 prizes annually to help inventors commercialize their inventions

PTO forms; publications about patenting and licensing

Membership, Funds

Inventors, manufacturers, patent agents and attorneys, invention developers, venture capitalists, and entrepreneurs

Communicative services usually free; fees for educational services, materials, and other out-of-pocket expenses

Scope

To act as a catalyst to assist inventors and entrepreneurs in obtaining resources in education, screening, finance, marketing, and commercialization

Maine

Contact

Ray C. Noddins
Director
MaineTech Center
16 Godfrey Drive
Orono, ME 04473
(207) 581-1465

Center for Innovation and Entrepreneurship University of Maine

Activities, Services

Regular bimonthly meetings; annual (fall) inventors' and entrepreneurs' workshop and fair with nationally known speakers

Bimonthly newsletter; bulletins

Counsels inventors on the commercialization process at on-campus meetings and field trips

Provides referrals for critical review of inventions and for

sources of financial and patent assistance

Conducts inventors' forums

Arranges meetings between individual inventors and manufacturers, marketers, financial persons

Provides preliminary assessments of the market potential of inventions

Assists inventors in technically refining inventions, which

may involve some cost to the inventors, and to manufacturers in identifying new products

Provides referrals to sources of financial assistance, such as grants, venture capital, the Maine Capital Network

PTO forms (in limited quantity), PTO publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors, manufacturers, patent agents and attorneys, invention developers, venture capitalists, academic institutions, and other not-for-profit organizations

Works on a contingency fee basis and receives a percentage of the royalties from successfully secured licenses and other agreements

Scope

To maximize the economic value of client's research via licensing, joint ventures, and other partnership agreements

National

Business corporation

Affiliated with Licensing Executives Society, Society of University Patent Administrators

Contact

Edward Kahn
President
106 Inman Street
Cambridge, MA 02139
(617) 864-4706

EKMS, Inc.

Activities, Services

Counsels inventors on the commercialization process

Provides a critical review and assessment of the market potential of inventions and of the steps needed to commercialize them

Occasionally assists inventors in technically refining inventions and assists manufacturers in identifying new products

Helps inventors, and other owners of intellectual property, commercialize their inventions or technology by finding partners, including licensees, software publishers, or distributors

Membership, Funds

Inventors, manufacturers, patent agents and attorneys, invention developers, venture capitalists, academic institutions, and other not-for-profit organizations

Works on a contingency fee basis and receives a percentage of the royalties from successfully secured licenses and other agreements

Scope

To maximize the economic value of client's research via licensing, joint ventures, and other partnership agreements

National

Business corporation

Affiliated with Licensing Executives Society, Society of University Patent Administrators

Contact

Edward Kahn
President
106 Inman Street
Cambridge, MA 02139
(617) 864-4706

EKMS, Inc.

Activities, Services

Counsels inventors on the commercialization process

Provides a critical review and assessment of the market potential of inventions and of the steps needed to commercialize them

Occasionally assists inventors in technically refining inventions and assists manufacturers in identifying new products

Helps inventors, and other owners of intellectual property, commercialize their inventions or technology by finding partners, including licensees, software publishers, or distributors

Membership, Funds

Most of the 120 members are inventors.

Annual dues of \$10

Scope

To get realistic information to inventors about what is involved in protecting intellectual property, especially inventions

Affiliated with National Congress of Inventor Organizations

Contact

Samuel N. Apotstola
President
132 Breakneck Rd.
Southbridge, MA 01550

Innovation Invention Network

Activities, Services

Ten regular meetings per year with topical speakers

Newsletter published ten times per year

From discussions among members and from speakers, members receive information at meetings about what is involved in patenting inventions, and to a lesser extent, about getting inventions into the marketplace.

Membership, Funds

Private and corporate donations, foundation and government grants, and publications

Scope

To study and encourage the understanding of invention/innovation processes; to conduct and encourage study, conferences, lectures educational courses; to facilitate the transfer of technology to produce useful products for society

National

Not-for-profit corporation

Contact

Dr. Donald D. Job
P.O. Box 335
Lexington, MA 02173
(617) 862-5008

Innovative Products Research & Services, Inc.

Activities, Services

Programs and workshops to teach others about invention and product development processes

IPRS Update, published at least annually

Works with government agencies and nonprofit organizations to provide technology transfer counseling

Works with inventor organizations to facilitate networking

Maintains a current library of references on the role of proprietary products in economic development and manufacturing processes

Membership, Funds

Private and corporate donations, foundation and government grants, and publications

Scope

To study and encourage the understanding of invention/innovation processes; to conduct and encourage study, conferences, lectures educational courses; to facilitate the transfer of technology to produce useful products for society

National

Not-for-profit corporation

Contact

Dr. Donald D. Job
P.O. Box 335
Lexington, MA 02173
(617) 862-5008

Innovative Products Research & Services, Inc.

Activities, Services

Programs and workshops to teach others about invention and product development processes

IPRS Update, published at least annually

Works with government agencies and nonprofit organizations to provide technology transfer counseling

Works with inventor organizations to facilitate networking

Maintains a current library of references on the role of proprietary products in economic development and manufacturing processes

Membership, Funds

Inventors, manufacturers, patent attorneys, invention developers, and venture capitalists

\$25 annual dues

Scope

To provide education, support, networking

Eastern New England

Not-for-profit group

Affiliated with National Congress of Inventor Organizations

Contact

Dr. Donald D. Job
P.O. Box 335
Lexington, MA 02173
(617) 862-5008

Inventors Association of New England

Activities, Services

Monthly meetings with speakers and workshops; cosponsor, with the Boston Museum of Science, of the annual Inventors Weekend

IANE Newsletter, monthly

Youth Education Program offers assistance to schools whose curricula include invention education; judges for invention fairs and inventors to speak at schools. Young inventors are given an oppor-

tunity to display inventions at the annual Inventors Weekend.

Counsels inventors on the commercialization and patent processes at workshops

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Refers members to SBDCs, the Patent Reference Library (Boston), etc.

Provides assessments of the market potential of and the steps needed to commercialize specific inventions at the workshops

Provides assistance to inventors in technically refining inventions at the workshops

The Inventors' Guide — Getting Beyond the Invention, and Guide to Developing a Business Plan, both by D. Job, Haley Publications, used in the workshops

Membership, Funds

Inventors, small business owners, patent agents and attorneys, and venture capitalists

Scope

To counsel and train small business owners

Northeastern Massachusetts

Cosponsored by the University of Lowell and Massachusetts Department of Commerce and Development

Affiliated with Inventor's Association of New England

Contact

Prof. Rudolph Winston, Jr.
SBDC Director
450 Aiken Street
Lowell, MA 01854
(508) 458-7261

Small Business Development Center University of Lowell Research Foundation

Activities, Services

Conducts seminars; cosponsors conferences on small businesses

Counsels inventors on the commercialization and patent processes

Provides preliminary review of inventions

Arranges meetings between individual inventors and manufacturers

Performs commercialization assessments

Provides assessments of the market potential of inventions and of the steps needed to commercialize them

Assists in developing business plans

Provides infrequent and limited assistance to inventors in technically refining inventions and to manufacturers in identifying new products

Has limited funds for assistance with patentability searches

Publications about patenting, licensing, and financing

Membership, Funds

Inventors, small business owners, patent agents and attorneys, and venture capitalists

Scope

To counsel and train small business owners

Northeastern Massachusetts

Cosponsored by the University of Lowell and Massachusetts Department of Commerce and Development

Affiliated with Inventor's Association of New England

Contact

Prof. Rudolph Winston, Jr.
SBDC Director
450 Aiken Street
Lowell, MA 01854
(508) 458-7261

Small Business Development Center University of Lowell Research Foundation

Activities, Services

Conducts seminars; cosponsors conferences on small businesses

Counsels inventors on the commercialization and patent processes

Provides preliminary review of inventions

Arranges meetings between individual inventors and manufacturers

Performs commercialization assessments

Provides assessments of the market potential of inventions and of the steps needed to commercialize them

Assists in developing business plans

Provides infrequent and limited assistance to inventors in technically refining inventions and to manufacturers in identifying new products

Has limited funds for assistance with patentability searches

Publications about patenting, licensing, and financing

Membership, Funds

Inventors, entrepreneurs, small businesses that have new products or are looking for new products

Support from the Small Business Development Center at Wayne State University; nominal fees for workshops (\$15-20)

Scope

To provide guidance and resource assistance to the independent or novice inventor in protecting, evaluating, and commercializing new ideas and inventions

Michigan

Contact

Joe Nies, Research Engineer
Bureau of Industrial
Development
Houghton, MI 49931
(906) 487-2470

Inventor Assistance Center Michigan Technological University

Activities, Services

Organizes workshops and seminars to provide guidance to help clients protect their ideas and gain the benefits of their inventions; topics have included the evaluation process, patent and data-base searches, patent applications, and cost/benefit analysis

Provides counseling to guide clients through the next step in leading the concept to commercial success; topics covered are commercial feasibility analysis, basic market survey techniques,

patent application and search procedures, copyrights and trademarks, and licensing procedures

Operates in association with a statewide network of agencies established to work with inventors; these include the Inventor's Council of Michigan and the university and state-sponsored inventor assistance programs. Following an initial consultation, clients may be referred to one of these resources for further evaluation of their products or

ideas. Many referral cases are managed at Michigan Technological University.

For larger projects, provides prototype development and research services using Michigan Technological University resources on a contract basis

Membership, Funds

Inventors, manufacturers

Fees for services, such as commercial evaluations (\$150) of inventions and prototype development

Scope

To move new products into the marketplace; to enhance economic development and technology transfer

Michigan

Affiliated with eight SBDCs in Michigan; Inventors Council of Michigan

Contact

Thomas Schumann, Dir.
Manufacturing Resource
and Productivity Center
School of Technology
1020 E. Maple Street
Big Rapids, MI 49307
(616) 796-3100, or 582-3774

Inventors Center of Michigan Ferris State University

Activities, Services

Sponsors an invent-for-the-handicapped program

Provides critical reviews of inventions

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Provides commercial evaluations of inventions in con-

junction with counseling at SBDC

Counsels inventors on the commercialization and patent processes

Distributes "Requests for New Product Ideas" nationwide to inventors' groups on behalf of Michigan-based companies; these describe characteristics of companies and their interests and attempt to induce inventors

and innovators to contact the companies with relevant ideas for products

Uses students in the School of Technology's product design program to work with inventors who lack technical skills or a machine shop to develop working prototypes

Provides business start-up incubator services

Membership, Funds

Inventors, manufacturers

Fees for services, such as commercial evaluations (\$150) of inventions and prototype development

Scope

To move new products into the marketplace; to enhance economic development and technology transfer

Michigan

Affiliated with eight SBDCs in Michigan; Inventors Council of Michigan

Contact

Thomas Schumann, Dir.
Manufacturing Resource
and Productivity Center
School of Technology
1020 E. Maple Street
Big Rapids, MI 49307
(616) 796-3100, or 582-3774

Inventors Center of Michigan Ferris State University

Activities, Services

Sponsors an invent-for-the-handicapped program

Provides critical reviews of inventions

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Provides commercial evaluations of inventions in con-

junction with counseling at SBDC

Counsels inventors on the commercialization and patent processes

Distributes "Requests for New Product Ideas" nationwide to inventors' groups on behalf of Michigan-based companies; these describe characteristics of companies and their interests and attempt to induce inventors

and innovators to contact the companies with relevant ideas for products

Uses students in the School of Technology's product design program to work with inventors who lack technical skills or a machine shop to develop working prototypes

Provides business start-up incubator services

Membership, Funds

Approximately half of the members are inventors; others are manufacturers, patent attorneys, invention developers, venture capitalists, and accountants

Annual dues of \$40 for individuals and \$1,000 for corporate sponsors

Scope

Council of individuals dedicated to assisting each other in the invention and innovation processes

Michigan; chapters in Grand Rapids, Traverse City, and the Saginaw Bay area

Not-for-profit corporation; affiliated with National Congress of Inventor Organizations

Contact

Barbara Eldersveld
Director
2727 Second Avenue
Detroit, MI 48201
(313) 963-0616

Inventors Council of Michigan Metropolitan Center for High Technology

Activities, Services

Monthly meetings with topical speakers; Invention Exposition at which members display their ideas

Monthly newsletter; membership directory

Counsels inventors on the commercialization and patent processes by training counselors in the statewide network of SBDCs and sponsoring workshop series

Provides for communication among inventors, manufac-

turers, invention developers, patent attorneys, and venture capitalists (including the Michigan Bar Association, universities and technical institutes, state agencies, small business centers, The Michigan Technology Council, MERRA, Michigan Department of Commerce, and manufacturers)

Developed a program in which a state university prepares commercial feasibility evaluations for in-

ventors accessing the system via the SBDC network

Provides assistance to manufacturers in identifying new products

Maintains two automobiles for members to install and display prototypes of automotive-related inventions and innovations

Membership, Funds

Any person, corporation, association, or organization that pays the membership dues and agrees to be bound by the by-laws and articles of incorporation; there are four classes of members (Inventor, Active, Certified, and Honorary)

Membership fees that range from \$15 to \$500; Exhibit fees at the Annual Congress; videotape rentals; "How To Do It" Workshops - \$50

Scope

To meet the needs of inventors through education, promotion, and referral

Serves inventors/entrepreneurs from any geographic location

Not-for-profit organization

Contact

Penny Becker, Coordinator
P.O. Box 71
Redwood Falls, MN 56283
(507) 637-2344 or
(800) INVENT-1 (Minn. only)

Minnesota Inventors Congress

Activities, Services

Monthly meetings; Annual Congress with speakers and Inventors Workshop; sponsorship of invention events and exhibits, and other educational and promotional seminars upon request

MIC Memo Newsletter, quarterly; guides inventors on resources for the commercialization and patent processes; supports and promotes other inventor programs

Assists with and provides financial support for student inventor

fairs; hosts the Minnesota Student Inventors Congress

Offers counseling by experts at all levels of the invention process at the Annual Congress and other educational seminars

Provides for communication among inventors, manufacturers, patent attorneys, and venture capitalists, and resources for meetings between them

Provides resources for critical review of inventions; assists with patentability and market potential

steps needed to commercialize specific inventions; assists inventors in technically refining inventions; and aids inventors in identifying manufacturing resources

Established the Inventors Resource Center, which has resource files on product protection, financing, marketing, and manufacturing; promotional opportunities to invention exhibitors

Membership, Funds

Any person, corporation, association, or organization that pays the membership dues and agrees to be bound by the by-laws and articles of incorporation; there are four classes of members (Inventor, Active, Certified, and Honorary)

Membership fees that range from \$15 to \$500; Exhibit fees at the Annual Congress; videotape rentals; "How To Do It" Workshops - \$50

Scope

To meet the needs of inventors through education, promotion, and referral

Serves inventors/entrepreneurs from any geographic location

Not-for-profit organization

Contact

Penny Becker, Coordinator
P.O. Box 71
Redwood Falls, MN 56283
(507) 637-2344 or
(800) INVENT-1 (Minn. only)

Minnesota Inventors Congress

Activities, Services

Monthly meetings; Annual Congress with speakers and Inventors Workshop; sponsorship of invention events and exhibits, and other educational and promotional seminars upon request

MIC Memo Newsletter, quarterly; guides inventors on resources for the commercialization and patent processes; supports and promotes other inventor programs

Assists with and provides financial support for student inventor

fairs; hosts the Minnesota Student Inventors Congress

Offers counseling by experts at all levels of the invention process at the Annual Congress and other educational seminars

Provides for communication among inventors, manufacturers, patent attorneys, and venture capitalists, and resources for meetings between them

Provides resources for critical review of inventions; assists with patentability and market potential

steps needed to commercialize specific inventions; assists inventors in technically refining inventions; and aids inventors in identifying manufacturing resources

Established the Inventors Resource Center, which has resource files on product protection, financing, marketing, and manufacturing; promotional opportunities to invention exhibitors

Membership, Funds

Services available to the public at large

Scope

To assist entrepreneurs with new technologies in successfully establishing new business; to promote and provide technical assistance with a key federal program for small business innovation and development

Minnesota; not-for-profit corporation; affiliated with Minn. Dept. of Energy and Economic Development; U.S. Small Business Administration; various private companies

Contact

James Swiderski, Exec. Dir.
Hazeltine Gates Office Bldg.
1107 Hazeltine Blvd.
Chaska, MN 55318
(612) 448-8826 or
(800) 247-0864 (Minn. only)

Minnesota Project Innovation, Inc.

Activities, Services

Quarterly board meetings; annual conference in September; public speaking program (speakers include research and development experts, federal officials, and business development experts)

Minnesota Small Business R&D Funding Report, a monthly newsletter

Counsels researchers on federal funding sources and on the commercialization process

Conducts workshops and training sessions to increase awareness and develop skills needed for the SBIR competition; counsels inventors on patent process, for SBIR competitive firms; reviews SBIR proposals and business plans

Provides referrals to inventors for sources of technical assistance in refining inventions

Provides an assessment of the steps needed to commercialize a specific invention if appropriate for SBIR

Provides financial assistance for commercialization of inventions for SBIR award-winning firms

Serves as an advocate for grant and funding requests; will assist with unsnarling red tape and developing support

Publications about patenting and financing

Membership, Funds

Inventors, manufacturers, and, (as referral sources) patent attorneys and venture capitalists

Fees are paid by companies seeking innovations

Scope

To match the interests of companies seeking innovations with individuals or corporations who have them for sale or license

National

Business corporation

Affiliated with Minnesota New Venture Collaborative

Contact

Brian D. Shiffman
Director of Research
Suite 415
10 South Fifth
Minneapolis, MN 55402
(612) 338-3826

New Venture Research Corporation

Activities, Services

Articles within *New Venture Review*, the monthly publication of the *Minnesota New Venture Collaborative*

Inventors will have their innovations listed in a data set of inventions for sale or license.

Assists manufacturers in identifying new products and available technologies

Membership, Funds

Inventors, manufacturers, and, (as referral sources) patent attorneys and venture capitalists

Fees are paid by companies seeking innovations

Scope

To match the interests of companies seeking innovations with individuals or corporations who have them for sale or license

National

Business corporation

Affiliated with Minnesota New Venture Collaborative

Contact

Brian D. Shiffman
Director of Research
Suite 415
10 South Fifth
Minneapolis, MN 55402
(612) 338-3826

New Venture Research Corporation

Activities, Services

Articles within *New Venture Review*, the monthly publication of the *Minnesota New Venture Collaborative*

Inventors will have their innovations listed in a data set of inventions for sale or license.

Assists manufacturers in identifying new products and available technologies

Membership, Funds

Inventors

Nominal fee for attending workshops and cosponsorship by civic or educational organizations in the communities where the workshops are being held

Scope

To sponsor mini-workshops on topics of interest to inventors in small communities

Not-for-profit organization

Affiliated with Inventor and Technology Transfer Society

Contact

Marge Braddock
P.O. Box 14775
Minneapolis, MN 55414

Rolling Inventors Education Network

Activities, Services

Sponsors mini-workshops on topics of interest to inventors in small communities (such workshops are otherwise unavailable outside of the Twin Cities and Duluth)

Provides expert speakers for the workshops

Membership, Funds

Inventors, entrepreneurs,
and small-businesspersons

Scope

To encourage and assist in-
ventors, entrepreneurs, and
small businesses to develop
new products and processes
for continued economic
development in southwest
Minnesota

Southwest Minnesota

Contact

John G. (Jack) Hawk
Marshall, MN 56258
(507) 537-7440

**Science & Technology Resource Center
Southwest State University**

Activities, Services

Membership, Funds

Inventors, entrepreneurs,
and small-businesspersons

Scope

To encourage and assist in-
ventors, entrepreneurs, and
small businesses to develop
new products and processes
for continued economic
development in southwest
Minnesota

Southwest Minnesota

Contact

John G. (Jack) Hawk
Marshall, MN 56258
(507) 537-7440

**Science & Technology Resource Center
Southwest State University**

Activities, Services

Membership, Funds

Inventors and others who are interested in helping inventors achieve success

Scope

To provide a forum for the discussion of problems common to private inventors

Contact

Paul Paris
20231 Basalt Street, NW
Anoka, MN 55303
(612) 753-2766

Society of Minnesota Inventors

Activities, Services

Functions as a clearinghouse for information; provides organizational support and helps with the problems that arise in the development and marketing of inventions

Facilitates the transfer of technology from the private inventor to the marketplace

Provides ongoing education in the innovation process

Acts as a liaison to other inventor organizations

Membership, Funds

Inventors and would-be inventors

Annual dues of \$12

Scope

Mississippi and eastern Louisiana

Affiliated with National Congress of Inventor Organizations

Contact

Rudy Paine
4759 Nailor Road
Vicksburg, MS 39180
(601) 636-6561

Confederacy of Mississippi Inventors

Activities, Services

Quarterly meetings

Tinkers Gazette, a quarterly newsletter

Sponsors invention fairs at schools to encourage children to develop an early interest in inventing

Counsels inventors on the patent process

Maintains a library of over 200 volumes on engineering, inventing, and protecting property rights in inventions

Membership, Funds

Inventors and would-be inventors

Annual dues of \$12

Scope

Mississippi and eastern Louisiana

Affiliated with National Congress of Inventor Organizations

Contact

Rudy Paine
4759 Nailor Road
Vicksburg, MS 39180
(601) 636-6561

Confederacy of Mississippi Inventors

Activities, Services

Quarterly meetings

Tinkers Gazette, a quarterly newsletter

Sponsors invention fairs at schools to encourage children to develop an early interest in inventing

Counsels inventors on the patent process

Maintains a library of over 200 volumes on engineering, inventing, and protecting property rights in inventions

Membership, Funds

Inventors, entrepreneurs, patent attorneys, invention developers, and venture capitalists

Fees for services; royalties or licensing fee on products developed and commercialized

Scope

To accept and evaluate product concepts from entrepreneur/inventors with the Breeder providing venture capital, development, manufacturing, and/or marketing support; to provide similar services for government laboratory technology transfer projects; national; business corporation; a joint venture of Triton Systems, Inc., and Delta Enterprises of Greenville, Miss.

Contact

Frank J. Wilem, Jr.
President
109 E. Scenic Drive
Pass Christian, MS 39571
(601) 452-2007

Gulf Coast Breeder

Activities, Services

Annual conference

Informal newsletter

Provides marketing advice

Provides critical review of inventions using a recently established procedure

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture

capitalists and arranges meetings among them

Provides free evaluations of the market potential of inventions

Develops business plans for getting products to market

Provides assistance to inventors in technically refining inventions and to manufacturers in identifying new products

Provides financial assistance to enable inventors to reduce inventions to practice or to develop improvements

Provides financial assistance for commercialization of inventions

Provides manufacturing support

Membership, Funds

Primarily inventors, with a few manufacturers, a patent attorney, and a representative of the Department of Economic Development (DED). Upon payment of dues and acceptance by a vote of the membership

Annual dues of \$24; newsletter

Scope

To promote economic development and assist individuals, whether members or not

Mississippi

Not-for-profit corporation chartered by the State of Mississippi

Receives advice from the Mississippi Department of Economic Development (DED)

Contact

Eric H. Rommerdale
President
P.O. Box 5111
Jackson, MS 39296
(601) 984-6047

Society of Mississippi Inventors

Activities, Services

Monthly meetings; an invention fair is in the planning stages

Monthly newsletter

Counsels inventors on the commercialization and patent processes

Members serve as judges for public schools, at invention fairs; they also speak to students.

Members provide evaluations of inventions as to prac-

ticality, marketability, manufacturability, and patentability.

Surveyed 760 Mississippi manufacturers and found approximately 120 that were interested in product innovation; a D-Base III program is used to identify those interested manufacturers; contacts are routinely made for those inventors whose inventions have been assessed positively by the group

Refers inventors who wish to commercialize their own work or are in need of financial assistance to DED; refers those in need of patent assistance to patent attorneys

PTO publications and publications about patenting and licensing

Membership, Funds

Primarily inventors, with a few manufacturers, a patent attorney, and a representative of the Department of Economic Development (DED). Upon payment of dues and acceptance by a vote of the membership

Annual dues of \$24; newsletter

Scope

To promote economic development and assist individuals, whether members or not

Mississippi

Not-for-profit corporation chartered by the State of Mississippi

Receives advice from the Mississippi Department of Economic Development (DED)

Contact

Eric H. Rommerdale
President
P.O. Box 5111
Jackson, MS 39296
(601) 984-6047

Society of Mississippi Inventors

Activities, Services

Monthly meetings; an invention fair is in the planning stages

Monthly newsletter

Counsels inventors on the commercialization and patent processes

Members serve as judges for public schools, at invention fairs; they also speak to students.

Members provide evaluations of inventions as to prac-

ticality, marketability, manufacturability, and patentability.

Surveyed 760 Mississippi manufacturers and found approximately 120 that were interested in product innovation; a D-Base III program is used to identify those interested manufacturers; contacts are routinely made for those inventors whose inventions have been assessed positively by the group

Refers inventors who wish to commercialize their own work or are in need of financial assistance to DED; refers those in need of patent assistance to patent attorneys

PTO publications and publications about patenting and licensing

Membership, Funds

Inventors, investors, entrepreneurs, and small business persons

State supported; when Missouri Ingenuity spends legal, patent, bookkeeping, or market research dollars, either the client may, by prior agreement, be charged for these services or MI may add these expenses into its equity position with the new company

Scope

To develop the creativity and assets of Missouri into successful businesses

Missouri

Not-for-profit corporation

Jointly sponsored by the State of Missouri, the City of Columbia, and the University of Missouri

Contact

R. Gregory Wolff
T-16 Research Park
Columbia, MO 65211
(314) 882-2822

**Columbia Venture Club
Missouri Ingenuity, Inc. (MI)**

Activities, Services

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Provides general consultation and advice about commercialization

Membership, Funds

Invention evaluation fee of \$100; *Evaluation Manual* - \$12.50; *Invention Services* brochure - \$1.00

Scope

To provide invention evaluation and technology transfer, business planning, and new venture start-up assistance

International

Business corporation

Affiliated with American Marketing Association; International Council of Small Business

Contact

Dr. Jerry Udell
Box 184, Route 2
Everton, MO 65646
(417) 672-3217

Innovation Institute

Activities, Services

Evaluation Manual and *Invention Services* brochure

Evaluates inventions using Process Innovation Evaluation System (PIES); developed PIES, which has been used for over 7,000 evaluations

Provides referrals; new business start-up and business planning counseling; fee-based business plan preparation services; inventors' service program in which inventors groups, service providers, government agen-

cies, universities, and others can initiate a commercial evaluation service at virtually no cost

Publishes a brochure to help inventors select invention evaluation and marketing services, includes a disclosure form to be completed by inventor service firms and financiers; a second brochure will explain the commercial evaluation process and what to look for in an evaluation service

Uses the PIES format as the first step in the commercialization process and maintains an informal network for follow-on assistance

Developing a format for using business students to provide research/technology transfer assistance to inventors

Assists large and small businesses by prescreening inventions; conducts research to improve commercial evaluation procedures; provides testimony to state and national legislatures and regulatory bodies concerning the needs of inventors

Will serve as an evaluator of unsolicited inventions for corporations

Membership, Funds

Invention evaluation fee of \$100; *Evaluation Manual* - \$12.50; *Invention Services* brochure - \$1.00

Scope

To provide invention evaluation and technology transfer, business planning, and new venture start-up assistance

International

Business corporation

Affiliated with American Marketing Association; International Council of Small Business

Contact

Dr. Jerry Udell
Box 184, Route 2
Everton, MO 65646
(417) 672-3217

Innovation Institute

Activities, Services

Evaluation Manual and *Invention Services* brochure

Evaluates inventions using Process Innovation Evaluation System (PIES); developed PIES, which has been used for over 7,000 evaluations

Provides referrals; new business start-up and business planning counseling; fee-based business plan preparation services; inventors' service program in which inventors groups, service providers, government agen-

cies, universities, and others can initiate a commercial evaluation service at virtually no cost

Publishes a brochure to help inventors select invention evaluation and marketing services, includes a disclosure form to be completed by inventor service firms and financiers; a second brochure will explain the commercial evaluation process and what to look for in an evaluation service

Uses the PIES format as the first step in the commercialization process and maintains an informal network for follow-on assistance

Developing a format for using business students to provide research/technology transfer assistance to inventors

Assists large and small businesses by prescreening inventions; conducts research to improve commercial evaluation procedures; provides testimony to state and national legislatures and regulatory bodies concerning the needs of inventors

Will serve as an evaluator of unsolicited inventions for corporations

Membership, Funds

Inventors, authors of artistic works, manufacturers, investors, attorneys, accountants; open to anyone who deals with patents, trademarks, and copyrights

Annual dues (\$35 for regular individual members, \$250 for corporate, and \$1,000 for sustaining), grants, contributions, fairs, and conferences

Scope

To promote and encourage invention and innovation through a network by which mutual support and encouragement can be given and received

Regional, with members from six states; not-for-profit corporation; affiliated with Missouri Small Business Development Center and St. Louis University Entrepreneurial Studies Program

Contact

Roberta Toole
Executive Director
P.O. Box 16544
St. Louis, MO 63105
(314) 727-2677

Inventors Association of St. Louis

Activities, Services

Monthly meetings; "Innovator-Industrial Interfaces" seminars, conducted in conjunction with St. Louis Community College District, bring inventor/innovators together with industry distributors and manufacturers to exchange information; workshops conducted by industry experts assist individual inventors in product development areas

The Big Idea, a monthly newsletter; *Advanced Technology Guide to the St. Louis Metropolitan Region*, listing

businesses interested in providing professional, product-development, production, or capitalization services to emerging businesses

Videotapes of programs

Teaches gifted children in three programs; contributes plaques and cash awards to the Science Fair's "Best Invention" winner; co-sponsor of programs with the St. Louis Science Center

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them through an

extensive referral system; counsels inventors on the commercialization and patent processes; assesses the steps needed to commercialize specific inventions; assists inventors in technically refining inventions through referrals to various university and other technology centers and to manufacturers in identifying new products and inventions to order; and provides at no cost "quick and dirty" patentability searches with DIALOG in the Association office

PTO forms and publications; publications about patenting, licensing, financing; extensive collection of material on all phases of business development

Membership, Funds

Membership restricted to inventor groups in Missouri

Membership dues of \$55 annually in the member inventors' associations includes their membership in the state association.

Scope

To provide services, information, networking, programs, and contact to the five inventors' associations in Missouri

Missouri

Not-for-profit corporation

Affiliated with Inventor Association of St. Louis and inventors' associations in Rolla, Springfield, Columbia/Jefferson City, and Kansas City

Contact

Roberta Toole
Executive Director
204 East High Street
Jefferson City, MO 65101
(314) 636-2026

Missouri Inventors Association

Activities, Services

Invention fairs, an annual conference, and seminars

Advanced Technology Guide

Monthly newsletter

Presents testimony for legislative and policy hearings at federal and state levels for protection of inventors, and/or funding for the organizations

As requested by member groups, counsels inventors on the commercialization and patent processes; facilitates self-

evaluation of inventions by the inventors; assists inventors in technically refining inventions and with patentability searches

Exchanges information among member groups on invention, innovation, organizational management and policy, including invention marketing scams, and SBIR grants

Developing a computerized data base for inventors, industry, and investors to match inventors with industries that want new products and "invention to order"; investment op-

portunities; agents and brokers in particular industries; legitimate licensing opportunities; technology exchange and promotion (data base is operational for Missouri)

Serves as a clearinghouse for authentication of ethical, honest, legitimate inventors' organizations and industry representatives

PTO forms and publications; publications about patenting, licensing, and financing

Membership, Funds

Membership restricted to inventor groups in Missouri

Membership dues of \$55 annually in the member inventors' associations includes their membership in the state association.

Scope

To provide services, information, networking, programs, and contact to the five inventors' associations in Missouri

Missouri

Not-for-profit corporation

Affiliated with Inventor Association of St. Louis and inventors' associations in Rolla, Springfield, Columbia/Jefferson City, and Kansas City

Contact

Roberta Toole
Executive Director
204 East High Street
Jefferson City, MO 65101
(314) 636-2026

Missouri Inventors Association

Activities, Services

Invention fairs, an annual conference, and seminars

Advanced Technology Guide

Monthly newsletter

Presents testimony for legislative and policy hearings at federal and state levels for protection of inventors, and/or funding for the organizations

As requested by member groups, counsels inventors on the commercialization and patent processes; facilitates self-

evaluation of inventions by the inventors; assists inventors in technically refining inventions and with patentability searches

Exchanges information among member groups on invention, innovation, organizational management and policy, including invention marketing scams, and SBIR-grants

Developing a computerized data base for inventors, industry, and investors to match inventors with industries that want new products and "invention to order"; investment op-

portunities; agents and brokers in particular industries; legitimate licensing opportunities; technology exchange and promotion (data base is operational for Missouri)

Serves as a clearinghouse for authentication of ethical, honest, legitimate inventors' organizations and industry representatives

PTO forms and publications; publications about patenting, licensing, and financing

Membership, Funds

The Alliance's Seed Capital Investment Program has management authority for five years over \$7.5 million from the In-State Investment Program, a portion of the Coal Severance Tax Trust.

Scope

To provide a source of funds to early-stage, technology-based companies seeking to commercialize products or processes in Montana that meet the Alliance's investment criteria

Montana

State-sponsored investment program administered by the Montana Department of Commerce

Contact

Stephen D. Huntington
Executive Director
Suite 2B
46 North Last Chance Gulch
Helena, MT 59620
(406) 449-2778

Montana Science and Technology Alliance

Activities, Services

Annual Montana Venture Capital Forum

MSTA Report, a quarterly newsletter; also a biennial report

The Alliance may invest up to \$350,000 in a single round or up to \$750,000 over multiple investment rounds in any one technology-based company seeking to commercialize its product or process that the board

determines meets its seed capital investment criteria and is either located in or planning to locate in Montana.

Membership, Funds

Subject matter must be related to energy conservation or renewable energy, and the project must be located in Montana.

State of Montana's Coal Severance Tax

Scope

To reduce the state's reliance on fossil fuels through increased use of conservation, solar, wind, geothermal, small-scale hydropower and biomass energy alternatives

Montana

Contact

Howard E. Haines
Program Engineer
Energy Division
1520 East Sixth Avenue
Helena, MT 59620-2301
(406) 444-6697

Renewable Energy and Conservation Program Montana Department of Natural Resources and Conservation

Activities, Services

Information dissemination and technical assistance is provided to individuals and entities in Montana or planning to do business in Montana; assistance ranges from the formative stages of projects, where presentations to groups are most effective, to assisting new firms in the permitting process.

Provides financial assistance in the form of grants for

projects in research, development, and demonstration stages

Provides financial assistance in the form of loans for projects that have reached the commercialization stage

When the need for a particular project has been identified, a formal Request for Proposals is sent out inviting qualified individuals and organizations to bid competitively.

Membership, Funds

Subject matter must be related to energy conservation or renewable energy, and the project must be located in Montana.

State of Montana's Coal Severance Tax

Scope

To reduce the state's reliance on fossil fuels through increased use of conservation, solar, wind, geothermal, small-scale hydropower and biomass energy alternatives

Montana

Contact

Howard E. Haines
Program Engineer
Energy Division
1520 East Sixth Avenue
Helena, MT 59620-2301
(406) 444-6697

Renewable Energy and Conservation Program Montana Department of Natural Resources and Conservation

Activities, Services

Information dissemination and technical assistance is provided to individuals and entities in Montana or planning to do business in Montana; assistance ranges from the formative stages of projects, where presentations to groups are most effective, to assisting new firms in the permitting process.

Provides financial assistance in the form of grants for

projects in research, development, and demonstration stages

Provides financial assistance in the form of loans for projects that have reached the commercialization stage

When the need for a particular project has been identified, a formal Request for Proposals is sent out inviting qualified individuals and organizations to bid competitively.

Membership, Funds

Inventors, manufacturers, venture capitalists

Support by Kearney Development Council

Scope

To assist inventors in the commercial development of their ideas

Kearney and surrounding region

Member of a loose network of inventor organizations fostered by the U.S. Small Business Administration

Contact

Steve Buttress, President
c/o Kearney Development Council
2001 Avenue A, Box 607
Kearney, NE 68847
(308) 237-3101

Kearney Inventors Association

Activities, Services

Monthly meetings with speakers; monthly tours of local facilities

Monthly newsletter

Counsels inventors on the commercialization and patent processes

Provides critical review of inventions

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture

capitalists and arranges meetings among them

Provides referrals to Nebraska Business Development Center for management assistance, or to Nebraska Technical Assistance Center for engineering

Provides assistance with patentability searches

Provides assessments of the market potential and of the steps needed to commercialize specific inventions

Assists inventors in technically refining inventions and manufacturers in identifying new products

Provides financial assistance to enable inventors to reduce inventions to practice or to develop improvements

Provides financial assistance for commercialization of inventions

Publications about financing

Membership, Funds

Inventors, manufacturers, invention developers

Dues of \$5 per member; some support from the State Department of Economic Development and the University of Nebraska

Scope

To facilitate networking among inventors; presentations by financial, technical, and manufacturing experts; tours of local industrial operations

Lincoln and surrounding area

Not-for-profit corporation

Member of a loose network of inventor organizations fostered by the U.S. Small Business Administration

Contact

Richard Florer
5201 Bluff Road
Lincoln, NE 68514

Lincoln Inventors Association

Activities, Services

Monthly meetings with topical speakers

Provides speakers for local school classes

Counsels inventors on the commercialization and patent processes

Arranges critical reviews of inventions

Provides for communication among inventors, manufac-

turers, invention developers, patent attorneys, and venture capitalists

Provides an assessment of the steps needed to commercialize specific inventions

Assists inventors in technically refining inventions through the Nebraska Technical Assistance Center

Tries to provide assistance to manufacturers in identifying new products

Assists with patentability search

PTO forms and information bulletins; publications about patenting and licensing inventions, and about obtaining financing

Membership, Funds

Inventors, manufacturers, invention developers

Dues of \$5 per member; some support from the State Department of Economic Development and the University of Nebraska

Scope

To facilitate networking among inventors; presentations by financial, technical, and manufacturing experts; tours of local industrial operations

Lincoln and surrounding area

Not-for-profit corporation

Member of a loose network of inventor organizations fostered by the U.S. Small Business Administration

Contact

Richard Florer
5201 Bluff Road
Lincoln, NE 68514

Lincoln Inventors Association

Activities, Services

Monthly meetings with topical speakers

Provides speakers for local school classes

Counsels inventors on the commercialization and patent processes

Arranges critical reviews of inventions

Provides for communication among inventors, manufac-

turers, invention developers, patent attorneys, and venture capitalists

Provides an assessment of the steps needed to commercialize specific inventions

Assists inventors in technically refining inventions through the Nebraska Technical Assistance Center

Tries to provide assistance to manufacturers in identifying new products

Assists with patentability search

PTO forms and information bulletins; publications about patenting and licensing inventions, and about obtaining financing

Membership, Funds

Inventors, manufacturers, invention developers, and venture capitalists

Equity for services, and anticipated public- and private-sector support

Scope

Rutgers, as the State University, accepted a mandate to promote entrepreneurship in New Jersey to ultimately lead to benefits to the State and the University.

New Jersey

Contact

Marvin M. Fein
President and C.E.O.
377 Hoes Lane
P.O. Box 1179
Piscataway, NJ 08855-1179
(201) 932-4038

**Corporation for the Application of Rutgers Research
Rutgers, the State University of New Jersey**

Activities, Services

Counsels inventors on the commercialization and patent processes

Provides critical review of inventions

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

Provides assessments of the market potential of specific inventions and of the steps needed to commercialize them

Assists inventors in technically refining inventions and manufacturers in identifying new products

Assists with patentability search on a case-by-case basis

PTO publications

Membership, Funds

Inventors, entrepreneurs, patent attorneys, educators, and other individuals interested in innovation

Annual dues of \$20; newsletter subscriptions

Scope

To provide a forum where inventors can help one another and network

National

Not-for-profit corporation

Contact

Lawrence Jay Schmerzler
President
539 Laurel Place
South Orange, NJ 07079
(201) 763-6197 (Home)
(201) 596-3322 (Office)

National Society of Inventors

Activities, Services

Monthly meetings with speakers; annual conference; roundtable patent critiques

Monthly newsletter

Counsels inventors on the commercialization and patent processes

Provides critical review of inventions.

Participates in state and school young inventors' program

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Identifies sources of financial assistance

Provides an assessment of the steps needed to commercialize specific inventions

Assists with patentability searches

PTO forms and publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors, entrepreneurs, patent attorneys, educators, and other individuals interested in innovation

Annual dues of \$20; newsletter subscriptions

Scope

To provide a forum where inventors can help one another and network

National

Not-for-profit corporation

Contact

Lawrence Jay Schmerzler
President
539 Laurel Place
South Orange, NJ 07079
(201) 763-6197 (Home)
(201) 596-3322 (Office)

National Society of Inventors

Activities, Services

Monthly meetings with speakers; annual conference; roundtable patent critiques

Monthly newsletter

Counsels inventors on the commercialization and patent processes

Provides critical review of inventions.

Participates in state and school young inventors' program

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Identifies sources of financial assistance

Provides an assessment of the steps needed to commercialize specific inventions

Assists with patentability searches

PTO forms and publications; publications about patents, licensing, and financing

Membership, Funds

Fledgling companies specializing in research, development, or light manufacturing

Fees for services, including rent

Scope

To provide a technology transfer center with research and development space

National

Contact

Dr. Averitt S. Tombes
V.P. for Research and
Economic Development
Box 30001, Dept. 3RED
Las Cruces, NM 88003-0001
(505) 646-2022

**The Genesis Center
New Mexico State University**

Activities, Services

New Mexico State University is building Arrowhead Research Park adjacent to its campus; the master plan includes the Genesis Center, a technology transfer facility to provide R&D space for fledgling companies.

Membership, Funds

For the Technology Commercialization Office, clients must be New-Mexico-based enterprises; acceptance is based upon merit and likelihood of success and follows a formal application process with a critical review.

Primarily state funding, with some cost reimbursement for computer data-base surveys

Scope

Created by statute to enhance the economic well-being of the citizens of New Mexico through the financial support of R&D work by private, profit-making companies and by institutions of higher learning

The State Science and Technology Commercialization Commission is the governing body of the NMRDI; the Technology Commercialization Office is affiliated with the University of New Mexico.

Contact

Ponziano M. Ferraraccio
Senior Analyst
Pinon Bldg., Suite 358
1220 S. St. Francis Drive
Santa Fe, NM 87501
(505) 827-5886

Secondary contact: Gary S. Smith
Director, Technology
Commercialization Office
457 Washington SE, Suite C
Albuquerque, NM 87108
(505) 277-7110

New Mexico Research and Development Institute (NMRDI)

Activities, Services

Monthly newsletter

Counsels inventors on the commercialization and patent processes; active business development assistance and guidance

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

Provides critical reviews of inventions; assessments of the

market potential of specific inventions and of the steps needed to commercialize them for accepted clients; assists inventors with patentability searches with limited initial data base search for clients, and in technically refining inventions, and aids manufacturers in identifying new products

The Seed Capital for Entrepreneurial Technology Developments provides seed money to accelerate the growth of start-up or small companies; the Cost-Shared

Applied R&D program seeks to acquire funds from sources other than the State of New Mexico to support advanced technology R&D work

The Technology Commercialization Office has PTO publications; publications about patenting, licensing, and financing.

Membership, Funds

For the Technology Commercialization Office, clients must be New-Mexico-based enterprises; acceptance is based upon merit and likelihood of success and follows a formal application process with a critical review.

Primarily state funding, with some cost reimbursement for computer data-base surveys

Scope

Created by statute to enhance the economic well-being of the citizens of New Mexico through the financial support of R&D work by private, profit-making companies and by institutions of higher learning

The State Science and Technology Commercialization Commission is the governing body of the NMRDI; the Technology Commercialization Office is affiliated with the University of New Mexico.

Contact

Ponziano M. Ferraraccio
Senior Analyst
Pinon Bldg., Suite 358
1220 S. St. Francis Drive
Santa Fe, NM 87501
(505) 827-5886

Secondary contact: Gary S. Smith
Director, Technology
Commercialization Office
457 Washington SE, Suite C
Albuquerque, NM 87108
(505) 277-7110

New Mexico Research and Development Institute (NMRDI)

Activities, Services

Monthly newsletter

Counsels inventors on the commercialization and patent processes; active business development assistance and guidance

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

Provides critical reviews of inventions; assessments of the

market potential of specific inventions and of the steps needed to commercialize them for accepted clients; assists inventors with patentability searches with limited initial data base search for clients, and in technically refining inventions, and aids manufacturers in identifying new products

The Seed Capital for Entrepreneurial Technology Developments provides seed money to accelerate the growth of start-up or small companies; the Cost-Shared

Applied R&D program seeks to acquire funds from sources other than the State of New Mexico to support advanced technology R&D work

The Technology Commercialization Office has PTO publications; publications about patenting, licensing, and financing.

Membership, Funds

Consultants and prototype developers; public and state university employees

Negotiated fees or royalties from sales or licensing of products; hourly laboratory and materials costs

Scope

To provide design and prototype services for innovative products and processes

Mainly New York, but will help others if possible

Research Foundation of the State University of New York, SUNY - College at Oswego

Contact

Harry Hawkins, Director
209 Park Hall
Oswego, NY 13126
(315) 341-2128

Center for Innovative Technology Transfer SUNY - College at Oswego

Activities, Services

Counsels inventors on the commercialization and patent processes at the initial contact

Provides preliminary review of inventions and recommendations

Provides some product design, but mainly prototype fabrication and development, including test and design modifications

Provides SUNY employees assistance with patentability searches; refers others to agencies and attorneys

Membership, Funds

Inventors and manufacturers; inventions must be energy-related with high financial risks, and the participants must be willing to co-fund

A tax on sales of gas and electricity by the state's investor-owned utilities

Scope

To encourage the growth of innovative energy-related products and services in New York State

New York State

Contact

Eileen Shepard
Communications Director
Two Rockefeller Plaza
Albany, NY 12223
(518) 465-6251

Energy Products Center New York State Energy Research and Development Authority

Activities, Services

The Energy Products Center will actively seek support on behalf of the project from other public and private sources.

Provides market feasibility studies

Provides technical assistance for engineering feasibility, design, and construction

Provides financial assistance for applied research,

development and prototypes, and demonstration and testing

Provides financial assistance for business planning and start-up of ventures

Support ranges from \$10,000 to \$300,000, depending on the project; co-funding is required

Membership, Funds

Inventors and manufacturers; inventions must be energy-related with high financial risks, and the participants must be willing to co-fund

A tax on sales of gas and electricity by the state's investor-owned utilities

Scope

To encourage the growth of innovative energy-related products and services in New York State

New York State

Contact

Eileen Shepard
Communications Director
Two Rockefeller Plaza
Albany, NY 12223
(518) 465-6251

Energy Products Center New York State Energy Research and Development Authority

Activities, Services

The Energy Products Center will actively seek support on behalf of the project from other public and private sources.

Provides market feasibility studies

Provides technical assistance for engineering feasibility, design, and construction

Provides financial assistance for applied research,

development and prototypes, and demonstration and testing

Provides financial assistance for business planning and start-up of ventures

Support ranges from \$10,000 to \$300,000, depending on the project; co-funding is required

Membership, Funds

Inventors, manufacturers,
and invention developers

Fees for services

Scope

Business corporation

East Coast

Contact

Jeffrey L. Bass
1979 Marcus Avenue
Lake Success, NY 11042
(516) 358-9393

Jeffrey L. Bass and Associates, Inc.

Activities, Services

Counsels inventors on the
commercialization process
through structuring the
business's management and
operations functions

Provides networking through
the Long Island Venture Group

Assesses market potential of
specific inventions

Assesses steps needed to com-
mercialize inventions, from in-
corporation to financial and
follow-up management support

Helps arrange financial assis-
tance for commercialization of
inventions from government
sources, venture capitalists,
and debt

Membership, Funds

Inventors of Greek-American descent

Annual conference; triennial seminars in Greece.

Scope

To assist Greek-Americans with the patenting, protection, and marketing of their inventions

National

Contact

Dr. Kimon M. Louvaris
Executive Director
2053 Narwood Avenue
South Merrick, NY 11566
(516) 223-5958

Pan Hellenic Society Inventors of Greece in USA

Activities, Services

Monthly newsletter

Inventors Greek-English Guide and technical books

Biographical archives and museum; data bank concerning inventions from the era of Plato and Archimedes in Athens

Membership, Funds

Inventors of Greek-American descent

Annual conference; triennial seminars in Greece.

Scope

To assist Greek-Americans with the patenting, protection, and marketing of their inventions

National

Contact

Dr. Kimon M. Louvaris
Executive Director
2053 Narwood Avenue
South Merrick, NY 11566
(516) 223-5958

Pan Hellenic Society Inventors of Greece in USA

Activities, Services

Monthly newsletter

Inventors Greek-English Guide and technical books

Biographical archives and museum; data bank concerning inventions from the era of Plato and Archimedes in Athens

Membership, Funds

Entrepreneurs and others associated with start-up companies; venture capitalists

New York State Science and Technology Foundation, University of Buffalo Foundation, local development agencies

Scope

To assist in creating and maintaining technical jobs in western New York State; to match the needs of industry with appropriate academic, research, and governmental resources; to develop incubation centers for start-up companies; Erie, Niagara, Chautauqua, Cattarugus, and Allegheny Counties in western New York State; not-for-profit corporation; affiliated with SBIR Program, Corporation for Innovative Development in Albany

Contact

William G. Wild
200 Harrison Street
Jamestown, NY 14701
(716) 661-3336

Western New York Technology Development Center

Activities, Services

SBIR seminars, management conferences

Quarterly newsletter

Determines the stage of development and the viability of a project and counsels accordingly

Provides three different incubation sites where start-up companies can locate should their inventions reach the research or manufacturing stage

Provides a focus for communications through the SBIR seminars and management conference

Arranges meetings between individual inventors and manufacturers

May suggest further interactions with an expert in a particular field

Provides publications about patents and obtaining financing, if available

Offers information search service

Membership, Funds

Persons associated with innovative small businesses

State of North Carolina

Scope

To assist innovative new and existing small businesses

North Carolina

Contact

Brent Lane
4216 Dobbs Building
430 North Salisbury Street
Raleigh, NC 27611
(919) 733-7022

Innovation Research Fund North Carolina Technology Development Authority

Activities, Services

Workshops across the state for those interested in the program

Provides financial assistance to enable inventors with small companies to reduce inventions to practice, to develop improvements, or to commercialize inventions

The form of financial assistance is royalty financing, in which the Technological Development Authority

receives a return on its investments through royalties from sales of the sponsored product. Maximum initial funding per project is \$50,000, with follow-on investments up to \$100,000 per year.

Membership, Funds

Persons associated with innovative small businesses

State of North Carolina

Scope

To assist innovative new and existing small businesses

North Carolina

Contact

Brent Lane
4216 Dobbs Building
430 North Salisbury Street
Raleigh, NC 27611
(919) 733-7022

Innovation Research Fund North Carolina Technology Development Authority

Activities, Services

Workshops across the state for those interested in the program

Provides financial assistance to enable inventors with small companies to reduce inventions to practice, to develop improvements, or to commercialize inventions

The form of financial assistance is royalty financing, in which the Technological Development Authority

receives a return on its investments through royalties from sales of the sponsored product. Maximum initial funding per project is \$50,000, with follow-on investments up to \$100,000 per year.

Membership, Funds

Inventors, manufacturers, entrepreneurs, patent attorneys, and investors in private companies with new product development, emerging technology or franchise

Fees for services; entrepreneur kits with business and marketing plans for start-up businesses; State of North Dakota (50% of funds)

Scope

To provide business and technical support services to inventors, entrepreneurs and small manufacturers; to provide technology transfer services to researchers

North Dakota, western Minnesota

Contact

Bruce Gjovig, Director
Box 8103 University Station
Grand Forks, ND 58202
(701) 777-3132

Center for Innovation and Business Development University of North Dakota

Activities, Services

Quarterly meetings; seminars and workshops with speakers; annual conference with innovation development theme; annual report

Sponsors the North Dakota Inventors Congress, the North Dakota Entrepreneur Hall of Fame, high school entrepreneur clubs, and the University of North Dakota chapter of the Association of Collegiate Entrepreneurs

Counsels on the commercialization process and on the patent

process to the point of referring to a patent attorney; provides critical technical and commercial review of inventions using (PIES)

Advisory council of manufacturers

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them; assists with preliminary patentability searches; assesses market potential of specific inventions and the steps needed to commercialize them; assists in developing business plans, market-

ing plans, and feasibility studies; offers technical and design assistance in refining an invention; assists manufacturers in identifying new products; NASA Industrial Applications Centers, and SBIR grant application assistance

Assists in finding financing (e.g., seed capital, grants, and loans)

PTO forms and publications; publications about patenting, licensing, financing (e.g., SBIR grants and Energy Related Invention grants), and about business and marketing plans for start-up companies

Membership, Funds

Scope

Akron/Youngstown area

Affiliated with Ohio Inven-
tors Association

Contact

Ned Oldhan, Esq.
1225 W. Market Street
Akron, OH 44313
(216) 864-5550

Secondary contact:
Charles Clark
623 Grant Street
Kent, OH 44240
(216) 673-1875

Akron/Youngstown Inventors Organization

Activities, Services

Membership, Funds

Scope

Akron/Youngstown area
Affiliated with Ohio Inven-
tors Association

Contact

Ned Oldhan, Esq.
1225 W. Market Street
Akron, OH 44313
(216) 864-5550

Secondary contact:
Charles Clark
623 Grant Street
Kent, OH 44240
(216) 673-1875

Akron/Youngstown Inventors Organization

Activities, Services

Membership, Funds

Inventors, manufacturers, patent agents and attorneys, venture capitalists (see below)

Subsidized by its patent organization, Battelle Memorial Institute; income from the licensing and sale of intellectual property for which it supported development

Scope

Research and development

International

Contact

Marianne L. Dillon
Invention Administrator
505 King Avenue
Columbus, OH 43201
(614) 424-7455

Battelle Development Corporation (BDC)

Activities, Services

Conditions for participation: BDC is primarily looking for technologies that will generate a substantial income over the long run; few submissions are chosen for further development. After evaluation, if submissions are found to be marketable, the submitters are offered terms which, if accepted, transfer title to the invention to BDC. BDC then seeks financial assistance for development of the inven-

tions and patents inventions where appropriate. BDC licenses or sells these inventions for royalty income, which it shares with the invention submitters. There are no costs for the submitters.

Provides critical reviews of inventions

Battelle's experience is used for the technical development of inventions.

Membership, Funds

Hourly fees plus expenses; sometimes commission plus expenses

Scope

To help inventors find companies to license their inventions, to negotiate license agreements, and to do market research

International

Profit-making

Contact

Ron Docie, President
10595 Sand Ridge Road
Millfield, OH 45761
(614) 797-4434

Docie Marketing

Activities, Services

Counsels inventors on the commercialization process and on marketing their inventions

Provides critical review of inventions

Instructor of invention workshop at Ohio University

As part of marketing services, arranges meetings between individual inventors and manufacturers or other

potential licensees and attends trade shows

Teaches the appropriate inventor how to effectively commercialize his or her invention through licensing

Membership, Funds

Hourly fees plus expenses; sometimes commission plus expenses

Scope

To help inventors find companies to license their inventions, to negotiate license agreements, and to do market research

International

Profit-making

Contact

Ron Docie, President
10595 Sand Ridge Road
Millfield, OH 45761
(614) 797-4434

Docie Marketing

Activities, Services

Counsels inventors on the commercialization process and on marketing their inventions

Provides critical review of inventions

Instructor of invention workshop at Ohio University

As part of marketing services, arranges meetings between individual inventors and manufacturers or other

potential licensees and attends trade shows

Teaches the appropriate inventor how to effectively commercialize his or her invention through licensing

Membership, Funds

Inventors, manufacturers, patent attorneys, and venture capitalists

Annual dues of \$25; \$3 fee for nonmembers attending meetings; voluntary contributions

Scope

To provide educational and networking service for inventors

Cincinnati area, including Northern Kentucky and Southeastern Indiana

Not-for-profit corporation

Affiliated with National Congress of Inventor Organizations

Contact

William M. Selenke
Secretary
18 Gambler Circle
Cincinnati, OH 45218
(513) 825-1222 or 922-9462

Inventors Club of Greater Cincinnati

Activities, Services

Regular meetings with speakers, nine times yearly

Newsletter, nine times yearly

The primary purpose of the club is to provide for communications among inventors, entrepreneurs, manufacturers, and service providers

Informal counseling of inventors on the commer-

cialization and patent processes

Inventors have the opportunity to present inventions for rigorous evaluation at meetings

Provides sources of information about inventors and inventions upon request by schools and the press

If inventors so desire, assesses market potential of specific inventions at meetings

Member inventors may assist each other in technically refining inventions.

Membership, Funds

Predominantly inventors, of which 20% are retirees

Annual dues of \$25

To provide assistance to the inventor, from the idea to the marketplace

Scope

State of Ohio, with emphasis on the Greater Cleveland area

Not-for-profit, section 503(c) corporation

Affiliated with Ohio Inventors Association

Contact

Bob Abernethy, President
P.O. Box 46254
Bedford, OH 44146
(216) 226-9681

Inventors Connection of Greater Cleveland

Activities, Services

Monthly meetings with speakers

Monthly newsletter

Members occasionally speak on inventing at grade schools.

Provides for communication among inventors at the regular meetings, where members state their needs after the regular program

Annual speeches by the librarian from the patent repository library in Cleveland and by a member who is a patent agent provide some assistance to members

Offers an information package with extensive material to help inventors.

Membership, Funds

Predominantly inventors, of which 20% are retirees

Annual dues of \$25

To provide assistance to the inventor, from the idea to the marketplace

Scope

State of Ohio, with emphasis on the Greater Cleveland area

Not-for-profit, section 503(c) corporation

Affiliated with Ohio Inventors Association

Contact

Bob Abernethy, President
P.O. Box 46254
Bedford, OH 44146
(216) 226-9681

Inventors Connection of Greater Cleveland

Activities, Services

Monthly meetings with speakers

Monthly newsletter

Members occasionally speak on inventing at grade schools.

Provides for communication among inventors at the regular meetings, where members state their needs after the regular program

Annual speeches by the librarian from the patent repository library in Cleveland and by a member who is a patent agent provide some assistance to members

Offers an information package with extensive material to help inventors.

Membership, Funds

Inventors

Scope

Greater Dayton area

Affiliated with National Congress of Inventor Organizations

Contact

Mrs. B. Jean Stamm
140 E. Monument Avenue
Dayton, OH 45402
(513) 439-4497

Inventors Council of Dayton

Activities, Services

Monthly meetings that are open to the public

Has developed "inVenture," a program designed to bring out the inventor in junior high school age students and has written two publications for the program: a manual for teachers who want to initiate and conduct an in-Venture program and a guide for students who participate

Has produced a two-hour videotape feature and programs that support in-Venture.

Membership, Funds

Half of the members are inventors; other members are manufacturers, patent agents and attorneys, venture capitalists, physicians, retirees, and homemakers

Annual membership dues of \$36 (\$12 for students); private contributions

Scope

To encourage and support invention and creativity

Central Ohio

Not-for-profit corporation

Contact

Paul Cover, President
1445 Summit Street
Columbus, OH 43201
(614) 291-7900

Inventors Network of Columbus

Activities, Services

Regular monthly meetings with speakers and an annual inventors' conference in February with 9-12 speakers; monthly newsletter; weekly television program on local public access station

Resourceful, newsworthy personal interviews on both public radio and commercial television

Young inventors' program includes speakers at schools, judges for science or invention fairs, school trophies, and plaques and certificates for students

Counsels inventors on the commercialization and patent processes

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists; arranges meetings between individual inventors and manufacturers at monthly meetings or via the message center; produces videotapes of the monthly speakers or student programs

Provides informal, nonprofessional assessments of the market potential of specific inventions and assistance to inventors in technically

refining inventions; assesses steps needed to commercialize specific inventions (routine meeting topic); assists manufacturers in identifying new products by supplying contacts to inventors; assists with patentability searches via members who are patent attorneys, the Ohio Technology Transfer Office, and the Ohio State University patent repository

Membership kit includes bibliography of publications about patenting inventions

Membership, Funds

Half of the members are inventors; other members are manufacturers, patent agents and attorneys, venture capitalists, physicians, retirees, and homemakers

Annual membership dues of \$36 (\$12 for students); private contributions

Scope

To encourage and support invention and creativity

Central Ohio

Not-for-profit corporation

Contact

Paul Cover, President
1445 Summit Street
Columbus, OH 43201
(614) 291-7900

Inventors Network of Columbus

Activities, Services

Regular monthly meetings with speakers and an annual inventors' conference in February with 9-12 speakers; monthly newsletter; weekly television program on local public access station

Resourceful, newsworthy personal interviews on both public radio and commercial television

Young inventors' program includes speakers at schools, judges for science or invention fairs, school trophies, and plaques and certificates for students

Counsels inventors on the commercialization and patent processes

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists; arranges meetings between individual inventors and manufacturers at monthly meetings or via the message center; produces videotapes of the monthly speakers or student programs

Provides informal, nonprofessional assessments of the market potential of specific inventions and assistance to inventors in technically

refining inventions; assesses steps needed to commercialize specific inventions (routine meeting topic); assists manufacturers in identifying new products by supplying contacts to inventors; assists with patentability searches via members who are patent attorneys, the Ohio Technology Transfer Office, and the Ohio State University patent repository

Membership kit includes bibliography of publications about patenting inventions

Membership, Funds

Inventors, manufacturers, and patent agents and attorneys

Annual dues of \$25

Scope

To provide information, motivation, and assistance to inventors and innovators

Lorain County, Ohio

Unincorporated organization

Affiliated with Ohio Inventors Association

Contact

Hank Ferguson
Secretary/Treasurer
Lorain County Community College
1005 N. Abbe Road
Elyria, OH 44035
(216) 365-7771 Ext.100

Inventors Council for Greater Lorain County

Activities, Services

Monthly meetings with speakers at most meetings

Monthly newsletter with minutes of the last meeting, agenda of the next meeting, and announcements

Inventors are counseled on the commercialization and patent processes, and inventions are reviewed. These functions can be done in an informal group or on a one-on-one basis with speakers and/or other members and attendees at meetings.

Membership, Funds

Donations, grants, admission fee

Scope

To educate the public about the role of invention in society through the National Inventors Hall of Fame

National

Not-for-profit corporation

Contact

Dr. Edwin J. C. Sobey
Executive Director
Suite 206
146 High Street
Akron, OH 44308
(216) 762-4463

National Invention Center

Activities, Services

Quarterly newsletter beginning Summer 1989

A young inventors program has been proposed.

The National Inventors Hall of Fame, which is in the construction phase, will be a hands-on science-and-technology-based museum that promotes invention and creative thought.

Hall of Fame museum store is open.

Membership, Funds

Donations, grants, admission fee

Scope

To educate the public about the role of invention in society through the National Inventors Hall of Fame

National

Not-for-profit corporation

Contact

Dr. Edwin J. C. Sobey
Executive Director
Suite 206
146 High Street
Akron, OH 44308
(216) 762-4463

National Invention Center

Activities, Services

Quarterly newsletter beginning Summer 1989

A young inventors program has been proposed.

The National Inventors Hall of Fame, which is in the construction phase, will be a hands-on science-and-technology-based museum that promotes invention and creative thought.

Hall of Fame museum store is open.

Membership, Funds

Inventors, start-up health technology firms; technologies involved should be health-related

State of Ohio; fees for services, including rent

Scope

To stimulate the development of health-related technologies and enterprises through the transfer of technology to business enterprises

Toledo area

Not-for-profit corporation affiliated with a publicly owned medical school

See below for affiliations

Contact

C. Kenneth Proefrock
Senior Vice President
Grants and Research
Administration
P.O. Box 10008
Toledo, OH 43699
(419) 381-4250

Northwest Ohio Health Technology Center (NOHTC) Medical College of Ohio

Activities, Services

Affiliated with Ohio's Thomas Edison Program, under which the Medical College of Ohio acts as an award institution to receive funding for collaborative research between an educational institution and a small to medium-sized technology-related company

NOHTC, which is under planning, will interact among business enterprises and academic institutions to

identify projects of interest, sponsor research, assist in the patenting of new technology, seek venture funding support, and provide administrative, business and technical assistance.

Membership, Funds

Scope

To help local inventors' organizations and to solve problems common to all inventors

Ohio

Not-for-profit corporation

See affiliations below

Contact

Ron Docie, President
10595 Sand Ridge Road
Millfield, OH 45761
(614) 797-4434

Ohio Inventors Association

Activities, Services

Affiliated with Akron/Youngstown Inventors Organization Information, Inventors Club of Greater Cincinnati, Inventors Connection of Greater Cleveland, Inventors Network of Columbus, Inventors Council of Dayton, and Inventors Council for Greater Lorain County

Bimonthly meetings

Prepared the *Ohio Inventors Resource Guide* for publication and distribution by the State of Ohio

Sponsors the Ohio Inventors Contest

Membership, Funds

Scope

To help local inventors' organizations and to solve problems common to all inventors

Ohio

Not-for-profit corporation

See affiliations below

Contact

Ron Docie, President
10595 Sand Ridge Road
Millfield, OH 45761
(614) 797-4434

Ohio Inventors Association

Activities, Services

Affiliated with Akron/Youngstown Inventors Organization Information, Inventors Club of Greater Cincinnati, Inventors Connection of Greater Cleveland, Inventors Network of Columbus, Inventors Council of Dayton, and Inventors Council for Greater Lorain County

Bimonthly meetings

Prepared the *Ohio Inventors Resource Guide* for publication and distribution by the State of Ohio

Sponsors the Ohio Inventors Contest

Membership, Funds

Inventors, manufacturers, invention developers, and engineers (see below)

State of Ohio; matching funds from private-sector participants

Scope

To revitalize the economy of Ohio by stimulating working partnerships between academia and business to set free entrepreneurial impulses latent in both

Ohio

Includes nine Edison Technology Centers and six Edison Incubators located throughout the State of Ohio

Contact

Kamal Alvi
Project Coordinator
26th Floor, 77 S. High Street
Columbus, OH 43266-0330
(614) 466-3887
(800)282-1085 (in-state) or
(800)848-1300 (out-of-state)

Ohio's Thomas Edison Program's Seed Development Fund Ohio Department of Development

Activities, Services

Conditions for participation: (1) proposals must reflect innovative ideas dealing with scientific or engineering problems that can ultimately lead to significant public benefits for Ohio, principally through the creation of jobs; (2) cooperative R & D projects involving a business co-sponsor and an Ohio public or private educational institution and the industrial partner must maintain an R & D or manufacturing facility in Ohio; (3) business partners must contribute funding equal to or greater than that provided by the State

Edison Entrepreneur, quarterly newsletter

Counsels inventors on commercialization process; provides critical reviews of inventions; promotes interaction between inventors and university researchers; assesses market potential of and the steps needed to commercialize inventions; assists inventors in technical refining inventions and manufacturers in identifying new products

Grants of \$10,000 to \$50,000 for Class 1 Early-Stage Research are

awarded for proposals that will demonstrate within a year the technical feasibility of commercializing a product, process, or system.

Funding from \$50,000 to \$250,000 for Class 2 Advanced Applied Research Projects (i.e. for development or commercialization of a product, process, or system, or for a demonstration prototype) with return on successfully commercialized projects in the form of limited royalties

SBIR publications about financing

Membership, Funds

Inventors, manufacturers, patent attorneys, invention developers, venture capitalists, and others

Dues

Scope

To help inventors develop and patent inventions, with the goal that the inventions might be manufactured in Oklahoma thereby increasing jobs for Oklahomans

Mainly in Oklahoma; however a limited national presence is expected

Not-for-profit corporation

Chapters in Enid, Fairview, and Oklahoma City

Contact

William L. Enter, Sr.
President
8230 S.W. 8th Street
Oklahoma City, OK 73128
(405) 378-2362

Invention Development Society

Activities, Services

Regular meetings with speakers on a monthly or quarterly basis as the need arises; annual conference

Monthly newsletter

Established on a limited basis well-planned programs for school-age children to encourage the teaching of critical thinking skills as well as creative problem solving in grades K-12; the programs will be statewide by 1991

Provides peer counseling to inventors as well as informal referral, advice on model making, and information about entrepreneurs, venture capitalists, and manufacturers who have expansion plans

Provides assistance to manufacturers through printed lists of inventions in Oklahoma that might be manufactured in the state to provide jobs; the *Patent Gazette* will be scanned to

identify Oklahoma inventions; this information will be relayed to interested manufacturers

Will provide technical assistance to inventors through peer counseling, information referral, and other means

PTO forms and publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors, manufacturers, patent attorneys, invention developers, venture capitalists, and others

Dues

Scope

To help inventors develop and patent inventions, with the goal that the inventions might be manufactured in Oklahoma thereby increasing jobs for Oklahomans

Mainly in Oklahoma; however a limited national presence is expected

Not-for-profit corporation

Chapters in Enid, Fairview, and Oklahoma City

Contact

William L. Enter, Sr.
President
8230 S.W. 8th Street
Oklahoma City, OK 73128
(405) 376-2362

Invention Development Society

Activities, Services

Regular meetings with speakers on a monthly or quarterly basis as the need arises; annual conference

Monthly newsletter

Established on a limited basis well-planned programs for school-age children to encourage the teaching of critical thinking skills as well as creative problem solving in grades K-12; the programs will be statewide by 1991

Provides peer counseling to inventors as well as informal referral, advice on model making, and information about entrepreneurs, venture capitalists, and manufacturers who have expansion plans

Provides assistance to manufacturers through printed lists of inventions in Oklahoma that might be manufactured in the state to provide jobs; the *Patent Gazette* will be scanned to

identify Oklahoma inventions; this information will be relayed to interested manufacturers

Will provide technical assistance to inventors through peer counseling, information referral, and other means

PTO forms and publications; publications about patenting, licensing, and financing

Membership, Funds

\$100 filing fee; royalties on sales of products commercialized

Scope

To develop and manufacture inventions in Oklahoma

Oklahoma, but will expand to inventors in other states

Contact

Pamela LaCelle
6601 Broadway Extension
Oklahoma City, OK 73116
(405) 843-9770

**Inventors' Assistance Act
Oklahoma Department of Commerce**

Activities, Services

Provides market analysis and business counseling for inventions accepted in the program

Provides product development services and patent searches for inventions accepted in the program

Provides tax incentives for inventors and manufacturers

Membership, Funds

Inventors, manufacturers, patent agents and attorneys, venture capitalists, and entrepreneurs

Scope

To facilitate statewide economic development and diversification by bringing the resources of the university to bear on the problems that limit job creation

Oklahoma

Contact

Rodney E. Evans, Ph.D.
Director
Norman, OK 73019
(405) 325-JOBS

Office of Business and Industrial Cooperation University of Oklahoma

Activities, Services

Quarterly newsletter

Counsels inventors on the commercialization process and acts as a referral source for a wide range of issues, from technical to financial and organizational

The EXPAND program is a referral source to match new customers with existing Oklahoma producers and acts as a base for other development activities

The START program will seek and evaluate new ideas for products and services, provide follow-up and referral sources for business plan development, financing and start-up for the most promising ideas

Membership, Funds

Inventors, manufacturers, patent agents and attorneys, venture capitalists, and entrepreneurs

Scope

To facilitate statewide economic development and diversification by bringing the resources of the university to bear on the problems that limit job creation

Oklahoma

Contact

Rodney E. Evans, Ph.D.
Director
Norman, OK 73019
(405) 325-JOBS

Office of Business and Industrial Cooperation University of Oklahoma

Activities, Services

Quarterly newsletter

Counsels inventors on the commercialization process and acts as a referral source for a wide range of issues, from technical to financial and organizational

The EXPAND program is a referral source to match new customers with existing Oklahoma producers and acts as a base for other development activities

The START program will seek and evaluate new ideas for products and services, provide follow-up and referral sources for business plan development, financing and start-up for the most promising ideas

Membership, Funds

Inventors, service providers, and people who want to help inventors and help promote the art of invention

Annual dues of \$10 (\$25 for sustaining members); the Oklahoma Department of Commerce provides funding for the newsletter

Scope

To help inventors promote their inventions to the manufacturing stage, with jobs for Oklahomans as an important goal

Not-for-profit corporation

Oklahoma and surrounding states; affiliated with the Office of the Governor, Department of Commerce; National Congress of Inventor Organizations; chapters in Oklahoma City, Tulsa, Bartlesville, Lawton, and McAlester

Contact

Albert Janco
P.O. Box 54625
Oklahoma City, OK 73154
(405) 848-1991

Oklahoma Inventors Congress

Activities, Services

Regular meeting with topical speakers; sponsors the Midwest Inventors Conference, an annual event held at the Oklahoma State Fair in late September

The Oklahoma Inventor, a monthly newsletter

Counsels inventors on the patent process

Provides judges and financial assistance for the Ok-

lahoma Invention Convention, an annual program for pupils in kindergarten through eighth grade sponsored by the State Department of Education; conducted the first such Invention Convention

Solicits newspapers and radio stations to carry stories about inventors

Membership, Funds

Inventors, patent attorneys, and interested individuals

Annual contributions (\$15-\$25); sales of *The Book for Women Who Invent* — *Daughter of Invention*; grants from the Innovations Program of Employment and Immigration Canada, Science Culture Canada, Ontario Women's Directorate, and various corporations

Scope

To develop workshop manuals, information kits, and audiovisual materials for women inventors, potential women inventors, and younger school-aged women

Not-for-profit corporation

Canada

Affiliated with National Congress of Inventor Organizations

Contact

Dr. Shelly Beauchamp
Project Co-Director
Suite 500
22 King Street South
Waterloo, ON N2J 1N8
Canada
(519) 746-3443

Women Inventors Project, Inc.

Activities, Services

Workshops running several days and covering a variety of topics

Focus, a newsletter

A general information publication, *The Book for Women Who Invent or Want To*

Developed a resource manual and a video based on the experiences of 51 women inventors attending the pilot workshop

Workshops, videos, and manuals for young women in high school

Developed a traveling exhibit, *Inventing Women*, highlighting 28 women inventors; it will travel Canada in 1989-90

Helps groups of women inventors conduct workshops based on the resource manual developed by the Project

Provides assistance with patentability searches

PTO forms and publications; publications about patenting and licensing

Membership, Funds

Inventors, patent attorneys, and interested individuals

Annual contributions (\$15-\$25); sales of *The Book for Women Who Invent — Daughter of Invention*; grants from the Innovations Program of Employment and Immigration Canada, Science Culture Canada, Ontario Women's Directorate, and various corporations

Scope

To develop workshop manuals, information kits, and audiovisual materials for women inventors, potential women inventors, and younger school-aged women

Not-for-profit corporation

Canada

Affiliated with National Congress of Inventor Organizations

Contact

Dr. Shelly Beauchamp
Project Co-Director
Suite 500
22 King Street South
Waterloo, ON N2J 1N8
Canada
(519) 746-3443

Women Inventors Project, Inc.

Activities, Services

Workshops running several days and covering a variety of topics

Focus, a newsletter

A general information publication, *The Book for Women Who Invent or Want To*

Developed a resource manual and a video based on the experiences of 51 women inventors attending the pilot workshop

Workshops, videos, and manuals for young women in high school

Developed a traveling exhibit, *Inventing Women*, highlighting 28 women inventors; it will travel Canada in 1989-90

Helps groups of women inventors conduct workshops based on the resource manual developed by the Project

Provides assistance with patentability searches

PTO forms and publications; publications about patenting and licensing

Membership, Funds

Inventors, patent attorneys, and manufacturers

Dues; contributions through educational fund

Scope

To encourage and assist inventors and innovators in the service of mankind

Primarily Philadelphia area

Not-for profit corporation and 501(c)(3) educational trust

Affiliated with National Congress of Inventor Organizations

Contact

Henry Skillman, Treasurer
P.O. Box 58426
Philadelphia, PA 19102-8426
(215) 546-6601

American Society of Inventors

Activities, Services

Quarterly meetings with speakers; invention evaluation sessions

Newsletter, periodically

Through member interaction, inventors are counseled on the commercialization and patent processes and receive critical reviews of inventions; assessments of the market potential of specific inventions and of the steps needed to commercialize them; technical assistance and referrals; assistance

with self-help patentability searches, disclosure documents, etc.

Provides bibliography of relevant publications

Membership, Funds

Inventors, emerging companies, patent agents and attorneys, invention developers, venture capitalists, public funding sources

Fees for services

Scope

To foster the commercialization of new technologies and the growth of emerging companies

The major market area is the tri-state area of Pennsylvania, New Jersey, and Delaware

Not-for-profit corporation

Contact

Mark M. Herrmann
Vice President
3624 Market Street
Philadelphia, PA 19104
(215) 387-2255 Ext. 246

Business Development and Venture Management Division University City Science Center

Activities, Services

Periodic meetings with speakers on selected topics

Counsels inventors on the commercialization and patent processes

Provides critical reviews of inventions

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture

capitalists and arranges meetings among them

Assesses market potential of specific inventions and of the steps needed to commercialize them

Develops and implements business plans

Assists inventors in technically refining inventions

Assists manufacturers in identifying new products

Arranges seed and early-stage funding from debt and equity sources to assist in the commercialization of inventions

Membership, Funds

Inventors, emerging companies, patent agents and attorneys, invention developers, venture capitalists, public funding sources

Fees for services

Scope

To foster the commercialization of new technologies and the growth of emerging companies

The major market area is the tri-state area of Pennsylvania, New Jersey, and Delaware

Not-for-profit corporation

Contact

Mark M. Herrmann
Vice President
3624 Market Street
Philadelphia, PA 19104
(215) 387-2255 Ext. 246

Business Development and Venture Management Division University City Science Center

Activities, Services

Periodic meetings with speakers on selected topics

Counsels inventors on the commercialization and patent processes

Provides critical reviews of inventions

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture

capitalists and arranges meetings among them

Assesses market potential of specific inventions and of the steps needed to commercialize them

Develops and implements business plans

Assists inventors in technically refining inventions

Assists manufacturers in identifying new products

Arranges seed and early-stage funding from debt and equity sources to assist in the commercialization of inventions

Membership, Funds

Entrepreneurs

Candidate tenants of the incubator must be recently established or pre-venture businesses engaged in manufacturing, product or process development, or technical consulting

See below for funding sources

Scope

To increase the ability of entrepreneurs to start new businesses, expand existing operations, and to adapt their production facilities to new technologies

Northwestern Pennsylvania

Sponsored by Clarion University of Pennsylvania

Affiliated with Clarion SBDC, Clarion Industrial Resource Center

Contact

Dr. Woodrow W. Yeane, Jr.,
Director
Mr. Mark Bodamer, Manager
Clarion University
of Pennsylvania
Amsler Avenue
Shipperville, PA 16254
(814) 226-2060

Entrepreneurial Technology Center Entrepreneurial Development Center

Activities, Services

Source of funding: The Advanced Technology Center of Central and Northern Pennsylvania, Inc., affiliated with Penn State University, which is responsible for developing and administering the Ben Franklin Partnership Program in these parts of the state; rent at the incubator

Assists in the development of business plans and strategies

Helps new ventures gain access to investment capital and R&D grants

Incubator provides assistance in preliminary feasibility studies

Provides assistance in the technical analysis of innovative concepts

Membership, Funds

Entrepreneurs and small business owners
U.S. Small Business Administration; fees for services

Scope

To provide technical assistance and training to small businesses to help them survive, grow, and prosper
Pennsylvania
Affiliated with fourteen colleges and universities throughout the state where the SBDCs are located; the Ben Franklin Partnership

Contact

Mr. Gregory L. Higgins, Jr.
State Director
Wharton School of the University of Pennsylvania
Vance Hall - Fourth Floor
Philadelphia, PA 19104-6357
(215) 898-1219

Pennsylvania Small Business Development Centers Pennsylvania Department of Commerce

Activities, Services

Seminars
Two newsletters, one dealing with general business issues and the other with government procurement
Counseling on sound business management and product development
Through use of the Southeastern Pennsylvania Procurement Network,

clients have obtained a share of government procurements
Assists in developing financing plans for development and commercialization of inventions
Library contains books, software programs, periodicals, and articles that pertain to all areas of small business management

Membership, Funds

Entrepreneurs and small business owners

U.S. Small Business Administration; fees for services

Scope

To provide technical assistance and training to small businesses to help them survive, grow, and prosper

Pennsylvania

Affiliated with fourteen colleges and universities throughout the state where the SBDCs are located; the Ben Franklin Partnership

Contact

Mr. Gregory L. Higgins, Jr.
State Director
Wharton School of the
University of Pennsylvania
Vance Hall - Fourth Floor
Philadelphia, PA 19104-6357
(215) 898-1219

Pennsylvania Small Business Development Centers Pennsylvania Department of Commerce

Activities, Services

Seminars

Two newsletters, one dealing with general business issues and the other with government procurement

Counseling on sound business management and product development

Through use of the Southeastern Pennsylvania Procurement Network,

clients have obtained a share of government procurements

Assists in developing financing plans for development and commercialization of inventions

Library contains books, software programs, periodicals, and articles that pertain to all areas of small business management

Membership, Funds

Inventors, manufacturers
Fees for services; annual subscription to *World Technology/Patent Licensing Gazette* is \$130

Scope

To provide management and consulting services in areas of technology management, technology transfer, and corporate growth planning
National
Business corporation

Contact

Dr. Louis F. Shiffman
President
Willow Grove Plaza
York and Davisville Roads
Willow Grove, PA 19090
(215) 657-1754

Techni Research Associates, Inc. (TRA)

Activities, Services

World Technology/Patent Licensing Gazette, a bimonthly publication about new products, new processes, and technologies that are available for license and acquisition

Provides technology transfer services that include technology search and technology marketing

Assesses market potential of specific inventions and steps needed to commercialize them

Membership, Funds

Inventors, manufacturers, patent agents and attorneys, invention developers, venture capitalists

Fees for services

Scope

Although the main focus of the program is directed toward commercialization of university research, assistance in commercialization is given to a few independent inventors per year

National

Contact

Dr. Bruce M. Smackey
Assistant to V. P. Research
College of Business and
Economics
Drown Hall No. 35
Bethlehem, PA 18015
(215) 758-3446

Technology Commercialization Lehigh University

Activities, Services

Counsels inventors on the commercialization and patent processes

Provides critical reviews of inventions

Provides for communication among inventors, manufacturers, invention developers, patent attorneys and venture capitalists, and arranges meetings among them

Provides assessments of the market potential of specific inventions and of the steps needed to commercialize them

Assists inventors in technically refining inventions

Assists manufacturers in identifying new products

Membership, Funds

Inventors, manufacturers, patent agents and attorneys, invention developers, venture capitalists

Fees for services

Scope

Although the main focus of the program is directed toward commercialization of university research, assistance in commercialization is given to a few independent inventors per year

National

Contact

Dr. Bruce M. Smackey
Assistant to V. P. Research
College of Business and
Economics
Drown Hall No.35
Bethlehem, PA 18015
(215) 758-3446

Technology Commercialization Lehigh University

Activities, Services

Counsels inventors on the commercialization and patent processes

Provides critical reviews of inventions

Provides for communication among inventors, manufacturers, invention developers, patent attorneys and venture capitalists, and arranges meetings among them

Provides assessments of the market potential of specific inventions and of the steps needed to commercialize them

Assists inventors in technically refining inventions

Assists manufacturers in identifying new products

Membership, Funds

Inventors, manufacturers, patent attorneys

Commonwealth of Puerto Rico; royalties from commercialized patents

Scope

Puerto Rico

Economic Development Administration is the parent agency.

Contact

Eduardo Carbonell, Director
Industrial Services Area
Economic Development
Administration
G.P.O. Box 2350
San Juan, PR 00936
(809) 758-4747

Committee for the Promotion of Invention Patents and Registration of Discoveries

Activities, Services

Any resident who discovers or invents any process or device that may be patentable must inform the Committee in writing, provide appropriate information, and appear before the Committee (which meets monthly) to explain the invention or discovery. If the Committee decides the invention or discovery does not merit support, the person may take steps to patent or register it at his own expense. If the Committee decides that it is worthy, it will engage patent attorneys and prosecute a patent or registra-

tion in exchange for a 25% share of the patent title and of all royalties or other revenue derived from the patent or registration. The rights of the Commonwealth over the invention patents or registration shall become ineffective upon refund by the inventor of all expenses incurred by the Commonwealth.

Junior high school teachers receive training on the characteristics of inventions and on relevant state and federal law.

Counsels inventors on commercialization and patent processes; as-

sesses market potential and steps needed to commercialize specific inventions; assists with patentability searches and in technically refining inventions; provides financial assistance for commercialization of inventions under the Industrial Tax Exemption program. Participants may be eligible for industrial investment incentives based on new employment, or government development bank loans and loan guarantees.

PTO forms and publications; publications about patenting and financing

Membership, Funds

Inventors, manufacturers, invention developers, venture capitalists, universities and research centers

Fees for services, including consulting on an hourly basis

Scope

To help innovators better prepare the commercial success of their ideas; to help companies innovate their product lines and their manufacturing and marketing operations

Canada

Not-for-profit corporation

Affiliated with Ecole Polytechnique de Montreal; Department of Regional Industrial Expansion

Contact

Louis Taillofer, P. Eng.
Coordinator - Evaluation Services
6600 Cote des Neiges
Bureau 500
Montreal, QU H3S 2A9
Canada
(514) 737-9883

Centre for Industrial Innovation/Montreal

Activities, Services

Regular meetings; annual conference

Coordinates all services from the evaluation to the marketing of a concept; assists companies wishing to innovate in their manufacturing process or marketing strategy

Counsels inventors on the patent process

Arranges meetings between individual inventors and manufacturers

Performs preliminary evaluations of innovations to identify a project's technical validity, strengths, weaknesses, and marketing potential

Assists inventors in technically refining inventions using such techniques as value analysis

Assists manufacturers in identifying new products

Offers financial assistance to enable inventors to reduce inventions to practice, to develop improvements, or for commercialization through applications on government loans

Assists with patentability and trademark searches

Provides the services of a Canadian Patent Office Counsellor

PTO forms and publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors, manufacturers, invention developers, venture capitalists, universities and research centers

Fees for services, including consulting on an hourly basis

Scope

To help innovators better prepare the commercial success of their ideas; to help companies innovate their product lines and their manufacturing and marketing operations

Canada

Not-for-profit corporation

Affiliated with Ecole Polytechnique de Montreal; Department of Regional Industrial Expansion

Contact

Louis Taillofer, P. Eng.
Coordinator - Evaluation Services
6600 Cote des Neiges
Bureau 500
Montreal, QU H3S 2A9
Canada
(514) 737-9883

Centre for Industrial Innovation/Montreal

Activities, Services

Regular meetings; annual conference

Coordinates all services from the evaluation to the marketing of a concept; assists companies wishing to innovate in their manufacturing process or marketing strategy

Counsels inventors on the patent process

Arranges meetings between individual inventors and manufacturers

Performs preliminary evaluations of innovations to identify a project's technical validity, strengths, weaknesses, and marketing potential

Assists inventors in technically refining inventions using such techniques as value analysis

Assists manufacturers in identifying new products

Offers financial assistance to enable inventors to reduce inventions to practice, to develop improvements, or for commercialization through applications on government loans

Assists with patentability and trademark searches

Provides the services of a Canadian Patent Office Counsellor

PTO forms and publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors

Member fee of \$4; fees for services (e.g., Canadian patent searches for \$310; U.S. searches for \$510)

Scope

To provide services to inventors

Canada

Not-for-profit corporation

Contact

Ms. Phyllis Tengum
Secretary
P.O. Box 281
Swift Current, SA S9H 3V6
Canada
(306) 773-7762

Inventors Association of Canada

Activities, Services

Provides information about inventor organizations in Canada and the U.S.A., and about manufacturers

Conducts patent searches through the services of patent agents in Ottawa

Membership, Funds

Inventors and entrepreneurs whose products span the entire gamut of product development; both established corporations and early-stage product manufacturers; faculty, staff, and students of Clemson University; others as required to support a client's product development and manufacture (see below)

Fees for services; corporate and federal grants; gifts from alumni and friends

Scope

To aid in the enhancement of economic development in South Carolina through assistance in developing new products

South Carolina

Affiliated with Small Business Development Center, South Carolina Research Authority, and South Carolina State Development Board

Contact

Dr. Bob Gilliland
Interim Director
Dr. Tom Zimmerer
Associate Director
338 University Square
Clemson, SC 29634-5703
(803) 656-4237

Emerging Technology Development and Marketing Center Clemson University

Activities, Services

Clients have, as a primary interest, the establishment of a product manufacturing business, research laboratory, or headquarters in the state.

Annual Venture Capital Conference; Inventors Workshop; and entrepreneurship seminar program (under development)

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Counsels inventors on the commercialization and patent processes; assists in determining potential sources of funds (e.g., private investors, seed capital fund, venture capitalists) for new product development

Assesses market potential of specific inventions and steps needed to commercialize them; provides commercialization assessments and assistance to faculty, staff, and students when there is potential to create additional product manufacturing businesses in South Carolina

Assists inventors in technically refining inventions; assists manufacturers in identifying new products, this assistance being

provided by Clemson's faculty, staff, and students

Offers financial assistance to enable inventors to reduce inventions to practice or to develop improvements and for commercialization of inventions; assistance may include private and institutional support, SBIR grants from a federal agency, or state funds through a variety of support programs

Refers clients and prospective clients to patent attorneys, as required

PTO forms and publications; publications about patenting and licensing

Membership, Funds

Inventors and entrepreneurs whose products span the entire gamut of product development; both established corporations and early-stage product manufacturers; faculty, staff, and students of Clemson University; others as required to support a client's product development and manufacture (see below)

Fees for services; corporate and federal grants; gifts from alumni and friends

Scope

To aid in the enhancement of economic development in South Carolina through assistance in developing new products

South Carolina

Affiliated with Small Business Development Center, South Carolina Research Authority, and South Carolina State Development Board

Contact

Dr. Bob Gilliland
Interim Director
Dr. Tom Zimmerer
Associate Director
338 University Square
Clemson, SC 29634-5703
(803) 656-4237

Emerging Technology Development and Marketing Center Clemson University

Activities, Services

Clients have, as a primary interest, the establishment of a product manufacturing business, research laboratory, or headquarters in the state.

Annual Venture Capital Conference; Inventors Workshop; and entrepreneurship seminar program (under development)

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Counsels inventors on the commercialization and patent processes; assists in determining potential sources of funds (e.g., private investors, seed capital fund, venture capitalists) for new product development

Assesses market potential of specific inventions and steps needed to commercialize them; provides commercialization assessments and assistance to faculty, staff, and students when there is potential to create additional product manufacturing businesses in South Carolina

Assists inventors in technically refining inventions; assists manufacturers in identifying new products, this assistance being

provided by Clemson's faculty, staff, and students

Offers financial assistance to enable inventors to reduce inventions to practice or to develop improvements and for commercialization of inventions; assistance may include private and institutional support, SBIR grants from a federal agency, or state funds through a variety of support programs

Refers clients and prospective clients to patent attorneys, as required

PTO forms and publications; publications about patenting and licensing

Membership, Funds

Sale of booth space at Inventors Congress

Scope

To conduct Biannual Inventors Congress

South Dakota

Not-for-profit corporation

Contact

Barry Wilfahrt, Exec. V. P.
Watertown Area
Chamber of Commerce
P.O. Box 1113
Watertown, SD 57201
(605) 886-5814

South Dakota Inventors Congress

Activities, Services

Regular meetings as needed;
biannual Inventors Congress

Referrals to regional "experts"
who can assist inventors

PTO publications; publica-
tions about patenting and
licensing inventions and about
getting financing

Membership, Funds

Inventors, small business developers, engineers, and scientists

Annual dues of \$30

Scope

To advance technology throughout Tennessee by providing information, guidance, and encouragement to those involved in innovation

Tennessee

Chartered non-profit organization

Affiliated with National Congress of Inventor Organizations

Contact

Igor Alexeff, President
P.O. Box 11225
Knoxville, TN 37939-1225
(615) 690-3109

Tennessee Inventors Association

Activities, Services

Monthly meetings with programs that discuss many facets of innovation; topics of discussion include the patenting process, obtaining seed money and venture capital, business plans, image development; many meetings conclude with a "show and tell" session

Periodically, local workshops and invention exhibitions are held.

Monthly newsletter

Membership, Funds

Inventors, small business developers, engineers, and scientists

Annual dues of \$30

Scope

To advance technology throughout Tennessee by providing information, guidance, and encouragement to those involved in innovation

Tennessee

Chartered non-profit organization

Affiliated with National Congress of Inventor Organizations

Contact

Igor Alexeff, President
P.O. Box 11225
Knoxville, TN 37939-1225
(615) 690-3109

Tennessee Inventors Association

Activities, Services

Monthly meetings with programs that discuss many facets of innovation; topics of discussion include the patenting process, obtaining seed money and venture capital, business plans, image development; many meetings conclude with a "show and tell" session

Periodically, local workshops and invention exhibitions are held.

Monthly newsletter

Membership, Funds

Small business owners
U.S. Small Business Administration; fees for management training

Scope

To strengthen the Tennessee small business community and contribute to the state's economic growth through business development and job creation

Southwestern Tennessee

Affiliated with Memphis State University

Contact

Edgar R. Cote
Regional Director
Memphis State University
320 South Dudley
Memphis, TN 38104
(901) 527-1041

Tennessee Small Business Development Center Southwest Regional Office

Activities, Services

Continuing education, workshops, and seminars

Offers free counseling to small business owners and potential owners regarding organizational, financing, marketing, and technical problems

Provides free assistance to small businesses in solving technical problems

Membership, Funds

Endowment from the State;
some ARC funding

Scope

To promote economic
development for the State of
Tennessee

Tennessee

Not-for-profit corporation

Contact

David Patterson, President
P.O. Box 23184
Knoxville, TN 37933
(615) 694-6772

Tennessee Technology Foundation

Activities, Services

Quarterly newsletter

Provides one-on-one coun-
seling of inventors on the
commercialization and
patent processes

Provides for communication
among inventors, manufac-
turers, invention developers,
patent attorneys, and venture
capitalists

Directs persons to sources of
financial assistance

Assesses market potential of
specific inventions and steps
needed to commercialize
them, on a limited basis

Provides limited assistance
to inventors in technically
refining inventions

Assists manufacturers in
identifying new products

PTO publications; publica-
tions about patenting, licens-
ing, and financing

Membership, Funds

Endowment from the State;
some ARC funding

Scope

To promote economic
development for the State of
Tennessee

Tennessee

Not-for-profit corporation

Contact

David Patterson, President
P.O. Box 23184
Knoxville, TN 37933
(615) 694-6772

Tennessee Technology Foundation

Activities, Services

Quarterly newsletter

Provides one-on-one coun-
seling of inventors on the
commercialization and
patent processes

Provides for communication
among inventors, manufac-
turers, invention developers,
patent attorneys, and venture
capitalists

Directs persons to sources of
financial assistance

Assesses market potential of
specific inventions and steps
needed to commercialize
them, on a limited basis

Provides limited assistance
to inventors in technically
refining inventions

Assists manufacturers in
identifying new products

PTO publications; publica-
tions about patenting, licens-
ing, and financing

Membership, Funds

Inventors, entrepreneurs, patent agents and attorneys, venture capitalists, and other service providers

Annual dues of \$25

Scope

To provide an environment in which aspiring entrepreneurs can interact on a personal basis with successful entrepreneurs and with professionals who provide necessary support services for start-up businesses

Knoxville/Oak Ridge/
Blount County area

Not-for-profit corporation

Contact

David Patterson
P.O. Box 23184
Knoxville, TN 37933-1184
(615) 694-6772

Venture Exchange Forum

Activities, Services

Monthly meetings with speakers; annual conference

VEF Bulletin, a monthly newsletter

Directory

Speakers at the regular meetings discuss the commercialization and patent processes and provide an assessment of the steps needed to commercialize inventions.

Inventors class at Pellissippi State Technical College and

the Center for New Venture Analysis at the University of Tennessee

Critical reviews of inventions are planned for the future.

Provides an informal information network in which volunteer resource persons assist aspiring entrepreneurs

Arranges meetings between individual inventors and manufacturers

An Entrepreneurship Library has recently been established at Pellissippi State Technical Community College that contains publications about the patenting and commercialization of inventions.

Membership, Funds

Inventors
Fees for services, which may be in the form of an equity interest

Scope

To assist inventors in establishing businesses based on invention, innovation, and discoveries
Mainly Texas, especially the Houston and Austin areas
Professional Corporation (law firm)
See below for affiliations

Contact

John R. Kirk, Jr.
Suite 700
3555 Timmons Lane
Houston, TX 77027
(713) 621-2021

Baker, Kirk and Bissex, P.C.

Activities, Services

Professional Organizations: National Association of Small Business Investment Companies; American Bar Association; American Intellectual Property Law Association

A principal of the firm participates in attempts to get school systems involved with the invention process.

Counsels inventors on the commercialization and patent processes

Provides critical review of inventions and proposed business structure and plans

Assists in setting up business and financing strategy

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

Provides management expertise to assist inventors in moving forward by creating

relations with accountants, marketing experts, sales experts, manufacturing sources, or possible licensees

Assesses market potential of specific inventions and steps needed to commercialize them

Assists with patentability searches

Prepares, files, and prosecutes patent applications

Membership, Funds

Inventors

Fees for services, which may be in the form of an equity interest

Scope

To assist inventors in establishing businesses based on invention, innovation, and discoveries

Mainly Texas, especially the Houston and Austin areas

Professional Corporation (law firm)

See below for affiliations

Contact

John R. Kirk, Jr.
Suite 700
3555 Timmons Lane
Houston, TX 77027
(713) 621-2021

Baker, Kirk and Bissex, P.C.

Activities, Services

Professional Organizations:
National Association of Small Business Investment Companies; American Bar Association; American Intellectual Property Law Association

A principal of the firm participates in attempts to get school systems involved with the invention process.

Counsels inventors on the commercialization and patent processes

Provides critical review of inventions and proposed business structure and plans

Assists in setting up business and financing strategy

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

Provides management expertise to assist inventors in moving forward by creating

relations with accountants, marketing experts, sales experts, manufacturing sources, or possible licensees

Assesses market potential of specific inventions and steps needed to commercialize them

Assists with patentability searches

Prepares, files, and prosecutes patent applications

Membership, Funds

Fees for services (\$150 per hour)

Scope

Formed by 14 members of the Texas Inventors Association for the purpose of combining their efforts to get their ideas developed and marketed; to help other inventors and businesses, they formed a consulting group to assist in idea development, product design, manufacturing methods, and product line expansion

National

Business corporation

Contact

Elroy Murphy, President
Suite 1125 LB37
4144 N. Central Expressway
Dallas, TX 75204
(214) 265-1540

Innovex, Inc.

Activities, Services

The most important counseling Innovex provides is how to make a business of inventing; assists in the remainder of the process if clients are willing to proceed on a businesslike basis

Offers invention evaluation services

Provides referrals on aspects of clients' problems, if necessary

Participates in the INVENT AMERICA! program sponsored by school systems in the Dallas-Fort Worth area

Maintains continuing contact with inventors, manufacturers, and service providers

Provides referrals on such matters as sources of financial assistance or patent attorneys

Assesses market potential and steps needed to commercialize specific inventions

Assists inventors in technically refining inventions

Assists in the development of manufacturing techniques and improvements in product design

In general, attempts to assist others to do as much themselves as is practical; normally, an inventor would not need their services more than one hour every two or three months

Membership, Funds

Inventors and, as associate members, providers of services to inventors

Annual dues: sustaining-profession (\$60), active (\$100), and associate (\$250); annual subscription fee of \$24 to the newsletter for nonmembers

Scope

A networking organization; purposes include the stimulation of creativity and sharing of knowledge

Houston area

Not-for-profit 501(c)(3) corporation

Contact

Ms. Wessie Cramer
President
Suite 300
402 Pierce
Houston, TX 77002
(713) 650-0645

Network of American Inventors and Entrepreneurs

Activities, Services

Monthly meetings, annual meeting, weekly Group Council meetings

NAIE News, a quarterly newsletter

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Has developed The Group Council, a procedure for en-

couraging progress toward an inventor's goal (e.g., development of an idea or marketing of a product); meets on Wednesdays on marketing and Tuesdays on product development, acts as a support group and brainstorming group; participants sign nondisclosure/noncompetition documents and can act as witnesses to the development of inventors; logs are kept of meetings of the

Group Council, and progress toward goals is charted

Membership, Funds

Inventors and, as associate members, providers of services to inventors

Annual dues: sustaining-profession (\$60), active (\$100), and associate (\$250); annual subscription fee of \$24 to the newsletter for nonmembers

Scope

A networking organization; purposes include the stimulation of creativity and sharing of knowledge

Houston area

Not-for-profit 501(c)(3) corporation

Contact

Ms. Wessie Cramer
President
Suite 300
402 Pierce
Houston, TX 77002
(713) 650-0645

Network of American Inventors and Entrepreneurs

Activities, Services

Monthly meetings, annual meeting, weekly Group Council meetings

NAIE News, a quarterly newsletter

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Has developed The Group Council, a procedure for en-

couraging progress toward an inventor's goal (e.g., development of an idea or marketing of a product); meets on Wednesdays on marketing and Tuesdays on product development, acts as a support group and brainstorming group; participants sign nondisclosure/noncompetition documents and can act as witnesses to the development of inventors; logs are kept of meetings of the

Group Council, and progress toward goals is charted

Membership, Funds

Inventors, entrepreneurs, small businesses, invention developers, and university or institutional researchers

State appropriations; federal grants; private-public partnerships; subscriptions to newsletter; special issues service; information package on how to start a technology-based business

Scope

To help diversify the economy of Texas through the advancement of the commercial technology base

Texas, with several regional offices

A division of the Texas Engineering Experiment Station

Contact

Gail R. Kelly
Assistant Director for
Economic Development
310 Wisenbaker Engineering
Research Center
College Station, TX 77843
(409) 845-0538

Technology Business Development Texas Engineering Experiment Station, Texas A & M University

Activities, Services

Quarterly workshops; meetings in major Texas cities to address the needs of the technology business start-up community; co-sponsorship of pertinent workshops/conferences

Diversification Report, a quarterly newsletter with special issues quarterly; annual directory of technology transfer and business resources in the state; conference proceedings

Female and minority business outreach

Contact point in Texas for NASA Industrial Applications Center; Texas Innovation Information Network System

Counsels inventors on the commercialization and patent processes; offers in-depth review of inventions on selected basis, according to potential and resources; makes referrals

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

Assesses market potential and steps needed to commercialize inventions; makes evalua-

tions; does testing of prototypes; assists manufacturers in identifying new products, helping to redesign products, and updating or improving processes

Assists with patentability searches on selected basis; provides access to federal technology data bases available through the NASA Industrial Applications Center; offers counseling on SBIR application process

PTO publications; SBA publications on the patent process and on management and technical issues; publications about patenting, licensing, and financing

Membership, Funds

Inventors, entrepreneurs, small high-technology businesses, universities

\$3,000 annual fee for corporate subscribers; grants from public and private sources

Scope

To develop a system in Texas to improve the scientific and engineering information transfer between universities, small high-technology businesses, and other sectors in order to increase the number of Texas innovations, improve the state's research competitiveness, and foster economic growth for the state

Texas

Non-profit organization

Contact

John Rodman, Exec. Dir.
INFOMART
1950 Stemmons Freeway
P.O. Box 471
Dallas, TX 75207
(214) 746-5140

Texas Innovation Information Network System

Activities, Services

Provides a computerized clearinghouse containing information on current research, engineering developments, technology management, and education in Texas; data base also describes the capabilities and needs of the state's scientists, engineers, entrepreneurs, advanced technology companies, professional services, and educational institutions

Membership, Funds

Inventors, entrepreneurs, small high-technology businesses, universities

\$3,000 annual fee for corporate subscribers; grants from public and private sources

Scope

To develop a system in Texas to improve the scientific and engineering information transfer between universities, small high-technology businesses, and other sectors in order to increase the number of Texas innovations, improve the state's research competitiveness, and foster economic growth for the state

Texas

Non-profit organization

Contact

John Rodman, Exec. Dir.
INFOMART
1950 Stemmons Freeway
P.O. Box 471
Dallas, TX 75207
(214) 746-5140

Texas Innovation Information Network System

Activities, Services

Provides a computerized clearinghouse containing information on current research, engineering developments, technology management, and education in Texas; data base also describes the capabilities and needs of the state's scientists, engineers, entrepreneurs, advanced technology companies, professional services, and educational institutions

Membership, Funds

Inventors, manufacturers, patent attorneys, invention developers, and others with a wide range of experience

Annual dues of \$55

Scope

To assist inventors in learning about the activities of inventing, about protection of ideas, and about commercialization of ideas

Dallas-Fort Worth Area

Not-for-profit corporation

Affiliated with National Congress of Inventor Organizations

Contact

Tom E. Workman, President
4000 Rock Creek Drive
#100
Dallas, TX 75204
(214) 528-8050

Texas Inventors Association

Activities, Services

Monthly meetings, except during summer, often with speakers; annual conference

Quarterly newsletter

Participates in the INVENT AMERICA! program sponsored by school systems in the area; members speak at schools and for interested groups

Counsels inventors on the commercialization and patent processes through guest speakers and association with more experienced members

Provides for communication among members

When the occasion arises, members are informed of manufacturers' need for new products.

Members help each other on a personal basis to assess the market potential of specific inventions.

Part of educational program is to have speakers who can help explain the steps for commercialization

Members provide assistance to each other on a personal basis in technically refining inventions.

Assists with identifying patent searchers, but does not make endorsements

PTO publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors, manufacturers, patent attorneys, and invention developers

Annual dues

Scope

To inform members as to the procedures of inventing through the knowledge gained from meeting and associating with other members and guests

Utah and Salt Lake City area

Nonprofit society

Affiliated with National Congress of Inventor Organizations

Contact

Edward Ravigar
Vice President
5770 Minder Dr.
Salt Lake City, UT 84121

Intermountain Society of Inventors and Designers

Activities, Services

Monthly meetings with speakers; annual banquet

Counsels inventors on the commercialization and patent processes (only through speakers)

Provides judges for young inventors fairs

Provides for communication among inventors, manufacturers, invention developers,

patent attorneys, and venture capitalists

Provides information to assist in patentability searches

Refers members with patent protection questions to NCIO

PTO publications

Membership, Funds

Inventors, manufacturers, patent attorneys, and invention developers

Annual dues

Scope

To inform members as to the procedures of inventing through the knowledge gained from meeting and associating with other members and guests

Utah and Salt Lake City area

Nonprofit society

Affiliated with National Congress of Inventor Organizations

Contact

Edward Ravigar
Vice President
5770 Minder Dr.
Salt Lake City, UT 84121

Intermountain Society of Inventors and Designers

Activities, Services

Monthly meetings with speakers; annual banquet

Counsels inventors on the commercialization and patent processes (only through speakers)

Provides judges for young inventors fairs

Provides for communication among inventors, manufacturers, invention developers,

patent attorneys, and venture capitalists

Provides information to assist in patentability searches

Refers members with patent protection questions to NCIO

PTO publications

Membership, Funds

Inventors seeking to commercialize patented inventions; existing and potential small business owners

Nominal fees for workshops, seminars, etc.; U.S. Small Business Administration; publications, such as a complete business plan guide with examples; private sector

Scope

To provide specific advice and direct help with basic business skills to existing or potential owners or managers so they can operate successful businesses

Utah

Affiliated with Entrepreneurs Professional Assistance Service (EPAS)

Contact

Kumen B. Davis, Exec. Dir.
College of Business
Suite 418
660 South 200 East
Salt Lake City, UT 84111
(801) 581-7905

**Utah Small Business Development Center
University of Utah**

Activities, Services

Workshops, seminars, conferences

Quarterly newsletter

Counsels inventors on the commercialization and patent processes

Supplies consultants who provide information and guidance to help small businesses define and solve business problems

EPAS provides business and commercial feasibility and "marketing due diligence" studies of potential opportunities

PTO publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors, new high-technology industries

State of Utah, federal agencies, local governments, and the private sector

Scope

To stimulate new high technology industry in Utah

Utah

Public nonprofit corporation

Contact

Grant Cannon, Exec. Dir.
Suite 215
419 Wakara Way
Salt Lake City, UT 84108

Utah Technology Finance Corporation

Activities, Services

Provides grants for product development with the Utah Technology Finance Corp. receiving a five-year, 3% royalty on any product developed by the companies with the grant money

Membership, Funds

Inventors, new high-technology industries

State of Utah, federal agencies, local governments, and the private sector

Scope

To stimulate new high technology industry in Utah

Utah

Public nonprofit corporation

Contact

Grant Cannon, Exec. Dir.
Suite 215
419 Wakara Way
Salt Lake City, UT 84108

Utah Technology Finance Corporation

Activities, Services

Provides grants for product development with the Utah Technology Finance Corp. receiving a five-year, 3% royalty on any product developed by the companies with the grant money

Membership, Funds

Inventors at state agencies and institutions, new and small businesses, entrepreneurs, patent agents and attorneys providing support through the Innovation Centers

Commonwealth of Virginia, local business communities

Scope

To enhance, mobilize, and transfer the state's science and technology resources to promote economic development in the state

Virginia

Not-for-profit corporation chartered by the General Assembly of the Commonwealth of Virginia

Contact

Michael W. Miller
Program Director
Suite 600
CIT Building
2214 Rock Hill Road
Herndon, VA 22070
(703) 689-3043

Technology Commercialization Center for Innovative Technology (CIT)

Activities, Services

Innovation or entrepreneurship centers based at the following schools: College of William and Mary, George Mason University, James Madison University, Longwood College, Old Dominion University, University of Virginia, Virginia Commonwealth University

Counsels inventors on the commercialization and patent processes at the Innovation Centers

One of the objectives of entrepreneurship centers is to encourage the mutual exchange of ideas and knowledge through computers, newsletters, forums and other mechanisms.

Assesses market potential of specific inventions and steps needed to commercialize them

The CIT-sponsored Engineering Clinic at Old Dominion University helps businesses that lack the engineering manpower or resources to modify

or develop a product or system. Faculty and students supply a core resource that companies can draw on.

Provides seed money to colleges and universities to set up either entrepreneurship centers or innovation centers (incubators)

Evaluates inventions developed at state agencies and institutions and pursues intellectual property rights for the inventors and their institutions

Membership, Funds

Inventors, manufacturers with R&D projects, patent agents and attorneys, invention developers who are conducting state-of-the art programs with linkages to Virginia Tech's R&D, teaching and service activities

Leases

Scope

To provide facilities and support services to new and expanding corporate R&D programs in the CRC's research park

National

Not-for-profit corporation associated with a state university

See below for affiliations

Contact

Don H. Overly
Director
1800 Kraft Drive
Blacksburg, VA 24060
(703) 231-3600

Va Tech Corporate Research Center (CRC) Virginia Polytechnic Institute and State University

Activities, Services

Affiliated with Virginia Tech Foundation, Virginia Tech Intellectual Properties, Inc., Roanoke Regional Partnership, Venture Capital Forum, Association of University Related Research Parks, New River Valley Economic Development Alliance, Blacksburg Chamber of Commerce

Three or four meetings per year with talks on business-related topics

Counsels inventors on the commercialization and patent processes in conjunction with affiliates

Assists in the refinement and implementation of business plans

Develops strategies to promote regional economic development throughout the New River Valley

In conjunction with affiliates, promotes networking for inventors; provides assistance to inventors in technically refining

inventions and to manufacturers in identifying new products

Creative lease structuring of space and laboratory improvements assists tenants.

Through Virginia Tech Intellectual Properties, Inc., patent assistance is provided.

PTO publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors, manufacturers with R&D projects, patent agents and attorneys, invention developers who are conducting state-of-the art programs with linkages to Virginia Tech's R&D, teaching and service activities

Leases

Scope

To provide facilities and support services to new and expanding corporate R&D programs in the CRC's research park

National

Not-for-profit corporation associated with a state university

See below for affiliations

Contact

Don H. Overy
Director
1800 Kraft Drive
Blacksburg, VA 24060
(703) 231-3600

Va Tech Corporate Research Center (CRC) Virginia Polytechnic Institute and State University

Activities, Services

Affiliated with Virginia Tech Foundation, Virginia Tech Intellectual Properties, Inc., Roanoke Regional Partnership, Venture Capital Forum, Association of University Related Research Parks, New River Valley Economic Development Alliance, Blacksburg Chamber of Commerce

Three or four meetings per year with talks on business-related topics

Counsels inventors on the commercialization and patent processes in conjunction with affiliates

Assists in the refinement and implementation of business plans

Develops strategies to promote regional economic development throughout the New River Valley

In conjunction with affiliates, promotes networking for inventors; provides assistance to inventors in technically refining

inventions and to manufacturers in identifying new products

Creative lease structuring of space and laboratory improvements assists tenants.

Through Virginia Tech Intellectual Properties, Inc., patent assistance is provided.

PTO publications; publications about patenting, licensing, and financing

Membership, Funds

Inventors and owners of small businesses

Client should provide enough information about the product so that an evaluation can be made, and the IAC Director should determine that the client can benefit from an evaluation.

Fees for services (\$135 per commercial evaluation)

Scope

To provide objective evaluations designed to help inventors and owners of small businesses determine the potential commercial success of new products, processes, or services

Western states

Part of the Small Business Development Center

Contact

Jim Van Orsow, IAC Director
Small Business Development Center
Suite 310
180 Nickeson
Seattle, WA 98109
(206) 464-5450

Innovation Assessment Center (IAC) Washington State University

Activities, Services

Sponsors speakers

Provides counseling through the SBDC counselor network

Performs commercial evaluations of inventions

Provides assistance with patentability searches through the NASA Industrial Application Center

Provides small business counseling, education, and research through the SBDC

PTO publications; publications about financing.

Membership, Funds

Individual inventors and inventors from businesses, public and private agencies, patent attorneys, and venture capitalists

Fees for services based on the actual costs to the university

Scope

To assist businesses and industries in accessing UW-Stout's resources

Wisconsin and neighboring states

Contact

Dr. John F. Entorf
Center for Innovation and
Development
206 Frylund Hall
Menomonie, WI 54751
(715) 232-1252

Center for Innovation and Development University of Wisconsin - Stout

Activities, Services

Counsels inventors on commercialization and patent processes

Provides critical review of inventions

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

To a limited degree, provides assessments of the market potential of specific inventions and of the steps needed to commercialize them

Assists inventors in technically refining inventions

Provides prototype development, product manufacturing, materials selection, plant layout, process control, packaging advice

Provides financial assistance to enable inventors to reduce inventions to practice or to develop improvements, but has very limited resources for this purpose

Offers advice on how to perform preliminary patentability searches

PTO forms

Membership, Funds

Individual inventors and inventors from businesses, public and private agencies, patent attorneys, and venture capitalists

Fees for services based on the actual costs to the university

Scope

To assist businesses and industries in accessing UW-Stout's resources

Wisconsin and neighboring states

Contact

Dr. John F. Entorf
Center for Innovation and Development
206 Frylund Hall
Menomonie, WI 54751
(715) 232-1252

Center for Innovation and Development University of Wisconsin - Stout

Activities, Services

Counsels inventors on commercialization and patent processes

Provides critical review of inventions

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists and arranges meetings among them

To a limited degree, provides assessments of the market potential of specific inventions and of the steps needed to commercialize them

Assists inventors in technically refining inventions

Provides prototype development, product manufacturing, materials selection, plant layout, process control, packaging advice

Provides financial assistance to enable inventors to reduce inventions to practice or to develop improvements, but has very limited resources for this purpose

Offers advice on how to perform preliminary patentability searches

PTO forms

Membership, Funds

Consortia composed of Wisconsin businesses and institutions in the University of Wisconsin system or other in-state institutions offering post-B.A. or professional degrees

The state provides initial funding, with repayment of grants by grantees.

Scope

To support the economic development of the State of Wisconsin and to encourage cooperation between business and university in research on and development of new products and processes

Wisconsin

Contact

Jim Frymark
Program Manager
Louie Rech, Development
Finance Specialist
P.O. Box 7970
Madison, WI 53707
(608) 266-2742 or 2766

Technology Development Fund Wisconsin Department of Development

Activities, Services

Provides grants to consortia of Wisconsin businesses and universities for development of new products and processes; applicants must provide a minimum match of 25% of the value of the R&D activity; grants must be repaid and include royalties if the results reach the marketplace

Membership, Funds

Inventors and manufacturers
Fees for idea evaluations and for workshops

Scope

To channel investment into commercially viable concepts by encouraging further development among inventors with promising new product ideas and by dissuading inventors from investment in expensive patents and/or prototypes if the market potential for their particular ideas appears extremely poor; national and international; affiliated with University of Wisconsin Extension; U.S. Small Business Administration

Contact

Debra Knox-Malewicki
Program Manager
402 McCutchan Hall
Whitewater, WI 53190-1790
(414) 472-1365

Wisconsin Innovation Service Center University of Wisconsin - Whitewater

Activities, Services

Quarterly workshops
Counsels inventors on the commercialization process
Provides critical review of inventions
Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Estimates the commercial viability of product ideas; identifies strengths and weaknesses for early and economical correction, if possible; provides objective opinions of individuals who have the expertise to evaluate inventions as well as give direction, by suggesting what additional information may be required to render a more in-depth evaluation

Membership, Funds

Inventors and manufacturers
Fees for idea evaluations and for workshops

Scope

To channel investment into commercially viable concepts by encouraging further development among inventors with promising new product ideas and by dissuading inventors from investment in expensive patents and/or prototypes if the market potential for their particular ideas appears extremely poor; national and international; affiliated with University of Wisconsin Extension; U.S. Small Business Administration

Contact

Debra Knox-Malewicki
Program Manager
402 McCutchan Hall
Whitewater, WI 53190-1790
(414) 472-1365

Wisconsin Innovation Service Center University of Wisconsin - Whitewater

Activities, Services

Quarterly workshops

Counsels inventors on the commercialization process

Provides critical review of inventions

Provides for communication among inventors, manufacturers, invention developers, patent attorneys, and venture capitalists

Estimates the commercial viability of product ideas; identifies strengths and weaknesses for early and economical correction, if possible; provides objective opinions of individuals who have the expertise to evaluate inventions as well as give direction, by suggesting what additional information may be required to render a more in-depth evaluation

Membership, Funds

Inventors, entrepreneurs, intellectual property lawyers, venture capitalists

A fee of \$500 per licensing agreement and a percentage of the profits of each corporation developed

Scope

To initiate start-up businesses to accelerate the commercialization of inventions and innovations

National

For-profit corporation

R&R is a wholly-owned subsidiary of the Medical College of Wisconsin

Contact

Donald H. Westermann
Executive Vice President
8701 Watertown Plank Road
Milwaukee, WI 53226
(414) 257-8219

Research and Resources, Inc. (R&R)

Activities, Services

Counsels inventors on the commercialization process and starting up businesses

Counsels inventors and innovators on protecting intellectual property

Assesses the market potential of inventions and adopts a strategy appropriate for the market potential; if the market potential is small or mid-sized, the appropriate action may be to obtain a

patent and license the technology; if the market is large, then starting a company may be the appropriate strategy; if starting a company is the suggested action, R&R will assist in finding an appropriate CEO for the new company

Appendix: Other Inventor-Assistance Organizations

This list of organizations and contact persons includes those that either (1) did not respond to our requests for information but for which someone still receives mail; (2) were identified after the cut-off date for catalog entries; or (3) are chapters of the Inventors Workshop International Education Foundation. Entries are listed alphabetically by state, province, etc.

John Pursley
Alaskan Inventors Office
P.O. Box 241274
Anchorage, AK 99524
(907) 563-1274

John W. Siber, Ph.D.
Executive Director
Alaska Science and Technology Foundation
Suite 360
550 W. 7th Ave.
Anchorage, AK 99501
(907) 272-4333

Inventors Institute of Alaska
P.O. Box 1327
Wasilla, AK 99587

Marvin Clarke
Antelope Valley IWIEF Chapter
P.O. Box 1406
Palmdale, CA 93550
(805) 273-0144

Barret Johnson
California Inventor's Council
P.O. Box 2036
Sunnyvale, CA 94087
(408) 376-4314

Barbra Alemdari
Conejo Valley IWIEF Chapter
782 Combes
Thousand Oaks, CA 91360
(805) 496-9767

Marvin Winner
Gold Coast IWIEF Chapter
468 Cole Place
Goleta, CA 93117
(805) 967-3176

Jim Riordan
Inventerprenuer Institute
1859 Andrews Ave.
San Jose, CA 95124

Jay Snell
Mountain View IWIEF Chapter
118 Brenton Ct.
Mountain View, CA 94043
(415) 969-7974

Violet Winstone
Ontario IWIEF Chapter
1845 Bonita Ave.
La Verne, CA 91750
(714) 593-1101

Gene Scott
Orange Co. IWIEF Chapter
25061 Castlewood St.
El Toro, CA 92630
(714) 427-1269

Paul Deiges
Perris IWIEF Chapter
1051 Davids Rd.
Perris, CA 92370
(714) 657-2822

Wally Jones
Redlands IWIEF Chapter
1004 Cajon
Redlands, CA 92373
(714) 798-1451

Mike Cifra
Riverside IWIEF Chapter
4041 Pedley Rd.
Riverside, CA 92509
(714) 684-5729

Bud Miller
Sacramento IWIEF Chapter
3307 Barcon Way
Sacramento, CA 95838
(916) 927-9463

Richard Ditzik
San Diego IWIEF Chapter
3143 Carnegie Ct.
San Diego, CA 92122
(619) 546-8535

Buck Buchanan
San Jose IWIEF Chapter
340 Rosewood Ave.
San Jose, CA 95117
(408) 248-1059

Terry Chappell
Santa Cruz IWIEF Chapter
730 Encino Dr.
Aptos, CA 95003
(408) 662-1936

Russ Beach
South Bay IWIEF Chapter
2113 W. 177th St.
Torrence, CA 90504
(213) 217-8988

Robert Sperry
Ventura IWIEF Chapter
23390 Ostronic Dr.
Woodland Hills, CA 91367
(818) 340-4629

Rose Blake
Whittier IWIEF Chapter
527 N. Azusa Ave.
Covina, CA 91722
(818) 960 7898

Morton Levand
National Inventors Association
P.O. Box 6585
Denver, CO 80206
(303) 797-7540

Ken Richardson
Rocky Mountain Inventors Congress
P.O. Box 4365
Denver, CO 80204
(303) 231-7724

Linda R. Mazeika
Orlando IWIEF Chapter
1131 Adams St.
Hollywood, FL 33013
(305) 920-9173

Steve Chandler
Sunrise Inventors Associations
6402 Gamble Dr.
Orlando, FL 32818

Daniel D. Voorhis
Director
Technology Commercialization Center
College of Business
Western Illinois University
Seal Hall 212
Macomb, IL 61455
(309) 298-2211

Jack L. Banther
International Assoc. of Prof. Inventors
Rte. 10
4412 Greenhill Way
Anderson, IN 46011

D. M. Stein
Executive Director
Kentucky Commerce Cabinet
Capital Plaza Tower
Frankfurt, KY 40601

Tom Howe
Jackson IWIEF Chapter
1021 Cedar Hill Dr.
Jackson, MS 39206
(601) 362-2968

Ed Waters
Meridian IWIEF Chapter
P.O. Box 4398
Meridian, MS 39304
(601) 483-8241

Dr. Donald D. Myers
Director
Center for Technology Development
University of Missouri
105 Harris Hall
Rolla, MO 65401

Fred Davison
Montana Inventors Assoc.
RR #1, Box 37
Highwood, MT 59450

John Balsam
National Center for Appropriate Technology
P.O. Box 2525
Butte, MT 59701-2525

Yellowstone Inventors Assoc.
P.O. Box 23306
Billings, MT 59104

Rolin Stutes
Northern Nevada IWIEF Chapter
3610 Lakeshore Dr.
Carson City, NV 89701

Don Costar
Administrative V.P.
Nevada Chapter
Inventor's Workshop International
P.O. Box 9905
Reno, NV 89507
(702) 322-9636

Janet Holloway
NJ Small Business Center
180 University Ave.
Newark, NJ 07102

Buck Buchanan
San Jose IWIEF Chapter
340 Rosewood Ave.
San Jose, CA 95117
(408) 248-1059

Terry Chappell
Santa Cruz IWIEF Chapter
730 Encino Dr.
Aptos, CA 95003
(408) 662-1936

Russ Beach
South Bay IWIEF Chapter
2113 W. 177th St.
Torrance, CA 90504
(213) 217-8988

Robert Sperry
Ventura IWIEF Chapter
23390 Ostronic Dr.
Woodland Hills, CA 91367
(818) 340-4629

Rose Blake
Whittier IWIEF Chapter
527 N. Azusa Ave.
Covina, CA 91722
(818) 960 7898

Morton Levand
National Inventors Association
P.O. Box 6585
Denver, CO 80206
(303) 797-7540

Ken Richardson
Rocky Mountain Inventors Congress
P.O. Box 4365
Denver, CO 80204
(303) 231-7724

Linda R. Mazaika
Orlando IWIEF Chapter
1131 Adams St.
Hollywood, FL 33013
(305) 920-9173

Steve Chandler
Sunrise Inventors Associations
6402 Gamble Dr.
Orlando, FL 32818

Daniel D. Voorhis
Director
Technology Commercialization Center
College of Business
Western Illinois University
Seal Hall 212
Macomb, IL 61455
(309) 298-2211

Jack L. Banther
International Assoc. of Prof. Inventors
Rte. 10
4412 Greenhill Way
Anderson, IN 46011

D. M. Stein
Executive Director
Kentucky Commerce Cabinet
Capital Plaza Tower
Frankfurt, KY 40601

Tom Howe
Jackson IWIEF Chapter
1021 Cedar Hill Dr.
Jackson, MS 39206
(601) 362-2968

Ed Waters
Meridian IWIEF Chapter
P.O. Box 4398
Meridian, MS 39304
(601) 483-8241

Dr. Donald D. Myers
Director
Center for Technology Development
University of Missouri
105 Harris Hall
Rolla, MO 65401

Fred Davison
Montana Inventors Assoc.
RR #1, Box 37
Highwood, MT 59450

John Balsam
National Center for Appropriate Technology
P.O. Box 2525
Butte, MT 59701-2525

Yellowstone Inventors Assoc.
P.O. Box 23306
Billings, MT 59104

Rolin Stutes
Northern Nevada IWIEF Chapter
3610 Lakeshore Dr.
Carson City, NV 89701

Don Costar
Administrative V.P.
Nevada Chapter
Inventor's Workshop International
P.O. Box 9905
Reno, NV 89507
(702) 322-9636

Janet Holloway
NJ Small Business Center
180 University Ave.
Newark, NJ 07102

Robert Bassett
Batavia IWIEF Chapter
126 Grandview Terr.
Batavia, NY 14020
(716) 343-1946

Chris Novell
NY City IWIEF Chapter
R.F.D. 2, Box 127
Granite Springs, NY 10527
(914) 248-5362

J. E. Manuel
NY Society of Prof. Inventors
SUNY Farmingdale
Lupton Hall
Farmingdale, NY 11735

Ray DiPietro
Syracuse IWIEF Chapter
205 S. Central Ave.
Minoa, NY 13116
(315) 656-9210

Society of American Inventors
P.O. Box 7284
Charlotte, NC 28217

Michael Jay
Coordinator
Ohio Tech Transfer Organization
Terra Technology College
1220 Cedar St.
Fremont, OH 43420

Sherri Chinistor
Vice President
Rural Enterprizes, Inc.
P.O. Box 26980
Oklahoma City, OK 73126
(405) 841-5148

Richard Lavalle
Portland IWIEF Chapter
2387 NW Kearney
Portland, OR 97210
(503) 227-4195

Dave Hopfer
Salem IWIEF Chapter
2876 Cloverdale Rd.
Turner, OR 97392
(503) 743-2002

Robert K. Jordan
Northwestern Inventors Council
Gannon University
Erie, PA 16541
(814) 871-7619 or 7621

Dr. Robert Light
Pennsylvania Inventors' Association
c/o Office of Research and Ind. Progs.
Penn-State University-Behrend
Station Road
Erie, PA 16563

Tim Bigham
Austin Entrepreneur and Inventors
Organization
1418 Fairwood Rd.
Austin, TX 78722

NW Inventors Assoc.
723 E. Highland Dr.
Arlington, WA 98223
(206) 947-4307

Ed Rosage
Tacoma IWIEF Chapter
2702 40th E.
Tacoma, WA 98404
(206) 922-9032

Important!

Please use this tear-out page to give us feedback and increase our networking. List any organizations or programs that we have missed, give us corrections to current entries, and *give us comments on how we may make the next edition of the catalog more useful to you.* For instance, what additional information or what types of other organizations should be included (please supply examples)?

Please tear out this page at the perforation, fold in half so Argonne address shows, add your name and return address, staple or tape closed, and mail to:

Dr. M. J. Bernard
Bldg. 372
Argonne National Laboratory
Argonne, IL 60432

Alternatively, you may call him with your comments at (708) 972-3738. Thank you.

Corrections to entries in this catalog. Note: the current contact person for each listed organization or program will be polled for updated information before next edition.

.....
.....
.....

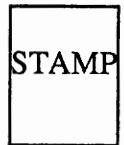
Other organizations, programs, or services to inventors that should/could be included. Include other types of organizations and services that might assist inventors but are not represented in this catalog. Please give a contact person, address, and phone number, if possible.

.....
.....
.....
.....
.....

How else could this catalog be made more useful to inventor-assistance organizations and programs? Please add any other comments concerning the catalog's content and layout. Thank you.

.....
.....
.....
.....
.....

FROM:



TO: Dr. M. J. Bernard
Bldg. 372
Argonne National Laboratory
Argonne, IL 60432