

EFFICIENCY IMPROVEMENTS IN U.S. OFFICE EQUIPMENT: EXPECTED POLICY IMPACTS AND UNCERTAINTIES

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EXECUTIVE SUMMARY

This report describes a detailed end-use forecast of office equipment energy use for the US commercial sector. We explore the likely impacts of the US Environmental Protection Agency's ENERGY STAR office equipment program and the potential impacts of advanced technologies. The ENERGY STAR program encourages manufacturers to voluntarily incorporate power saving features into personal computers, monitors, printers, copiers, and fax machines in exchange for allowing manufacturers to use the EPA ENERGY STAR logo in their advertising campaigns. The Advanced technology case assumes that the most energy efficient current technologies are implemented regardless of cost.

The main findings from our analysis are as follows:

- Office equipment currently uses about 7% of all commercial sector electricity, with that fraction projected to grow to 7.6% by 2010. Total Electricity used by office equipment is projected to grow from 58 TWh in 1990 to 78 TWh in 2010 in the absence of ENERGY STAR or any other government policies.
- While total energy use for office equipment has grown rapidly in recent years, this growth is likely to slow in the next decade (even in the Business-as-usual case) because the US commercial sector market is becoming saturated (especially for PC CPUs and monitors) and because mainframe and minicomputer energy use per unit is declining quickly.
- The likely energy and dollar savings in the commercial sector from the ENERGY STAR program are significant on a national scale. Total electricity savings will range from 10 to 23 TWh/year in 2010, and will most likely be about 17 TWh/year by 2010. The most likely level of savings represents the annual output of three 1000 MW power plants, and results in net benefits to society exceeding \$1 billion per year after the year 2000.
- The cost of achieving ENERGY STAR efficiency levels is estimated by the manufacturers to be negligible, while the cumulative direct cost of funding the ENERGY STAR Program is on the order of a few million dollars. This policy therefore saves US society large amounts of money with minimal expenditure of public funds.
- In the worst case, the ENERGY STAR programs should result in commercial sector energy savings of about 10 TWh/year in 2010. Even in this case, energy and dollar savings will substantially exceed expected costs to society.
- The Advanced case demonstrates that significant additional savings may be achieved from advanced technologies if these technologies can be reduced in cost from current levels. This case results in savings beyond the ENERGY STAR Most-Likely case of about 29 TWh/year by 2010. These savings are worth an additional \$2.3 billion per year in 2010.

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INTRODUCTION

This report describes a detailed end-use forecast of office equipment energy use for the US commercial sector. It builds upon earlier work for the state of New York (Piette et al. 1995) and revises that work to reflect conditions for the US as a whole. The forecasting methodology is used first to establish a baseline scenario and then to assess the projected effects of, and uncertainties surrounding, the US Environmental Protection Agency's (EPA's) ENERGY STAR office equipment program. It also investigates the potential impacts of an "Advanced Technology" scenario, where energy saving innovations are assumed to be pursued without regard to cost.

Policy Context

Office equipment became an important source of load growth for electric utilities in the 1980s, as personal computers and associated peripherals became widespread. For both utilities and governments concerned with long-term energy planning, reliable estimates of future changes in energy used by office equipment are essential.

Several programs and policies designed to reduce energy use by office equipment have recently been adopted in the U.S. and Europe. Probably the most significant activity in the U.S. is the U.S. EPA's ENERGY STAR office equipment program. This program, announced during the summer of 1993, has ushered a new generation of power-managed office technologies into the marketplace. Over 2000 models of computers, monitors, and printers are now listed as ENERGY STAR qualified products. The EPA recently expanded the program to include copiers and fax machines. To qualify as an ENERGY STAR PC or monitor, the equipment must be able to reduce power consumption to 30 W or less during idle periods (Table 1). Printer, copier, fax, and combination printer/fax machine power requirements are a function of output speed.

Not all ENERGY STAR units are equal in their energy efficiency. Efforts to assess, specify, and procure more efficient equipment are hampered by the lack of standard methods for measuring and reporting the energy use of each device. Currently the EPA allows manufacturers to conduct their own measurements, so the data in the EPA ENERGY STAR product list has not been verified by independent tests. To address this void, the Energy Policy Act of 1992 calls for a voluntary national testing and information program for office equipment. The Department of Energy has worked with representatives from the Council on Office Product Energy Efficiency (COPEE) to develop such standards. However, industry commitment to this process is uncertain.

A major reason for the rapid adoption of ENERGY STAR equipment in the marketplace was the signing of executive order (E.O. 12845) by President Clinton. Under this order, the world's largest purchaser of office equipment, the U.S. government, is required to purchase ENERGY STAR PCs, monitors, and printers. This market-pull strategy has had a significant effect on the market penetration of ENERGY STAR equipment.

Similar activities to promote energy-efficient office technologies are underway in several European countries and Japan (Dandridge 1994, Smith et al. 1994). Two notable activities in Europe demonstrate the broad interest in reducing the energy use of office equipment. First, the Swedish Board for Industrial and Technical Development (NUTEK) has supported the development of power-managed monitors and is continuing to encourage power management in several additional devices. It is also sponsoring market surveys to

Table 1: ENERGY STAR PC, Monitor, Printer, Copier, and Fax Machine Characteristics

<i>Equipment Category</i>	<i>Default Time to Low-Power State</i>	<i>Max. Power in Low-Power State</i>	<i>Date in Force</i>
<i>PC (without monitor) (1)</i>	na	30 W	mid 1993
<i>Monitors (1)</i>	na	30 W	mid 1993
<i>Printers and Printer/Fax Combos:</i>			
1-7 pages per minute	15 min.	15 W	1 Oct 95
8-14 pages per minute	30 min.	30 W	1 Oct 95
Color and/or >14 pages per minute	60 min.	45 W	1 Oct 95
<i>Fax Machines:</i>			
1-7 pages per minute	5 min.	15 W	1 July 95
8-14 pages per minute	5 min.	30 W	1 July 95
>14 pages per minute	15 min.	45 W	1 July 95
<i>Copiers-Tier 1 (2):</i>	<i>Default time to Low/Off</i>	<i>Max Power Low/Off</i>	
1-20 copies per minute	NA/30 min.	NA/5W	1 July 95
21-44 copies per minute	NA/60 min.	NA/40W	1 July 95
>44 copies per minute (3)	NA/90 min.	NA/40W	1 July 95
<i>Copiers-Tier 2 (4):</i>			
1-20 copies per minute	NA/30 min.	NA/5W	1 July 97
21-44 copies per minute	15 min./60 min.	(3.85 x cpm + 5W)/10W	1 July 97
>44 copies per minute	15 min./90 min.	(3.85 x cpm + 5W)/15W	1 July 97

(1) Updated requirements for PCs and monitors went into effect 1 Oct 95. The update requires that the equipment ship with the power saving features enabled and that those features must be tested in a networked environment.

(2) There are no low-power requirements for Tier 1 machines (only off-mode power requirements).

(3) Additional Tier 1 requirements for copiers include default duplexing for copiers with speeds greater than 44 copies per minute (cpm). One double sided page = two copies.

(4) Additional Tier 2 requirements for copiers include default duplexing for copiers with speeds greater than 44 copies per minute and a required recovery time of 30 seconds for mid-speed copiers (this recovery time is recommended for high speed copiers).

(5) "NA" means "Not Applicable", which implies that no requirement exists.

assess the progress in installing energy-efficient office equipment in Sweden (NUTEK 1995). Second, the Swiss Federal Institute of Technology recently announced target standby and off-power levels for 1999 for PC CPUs, monitors, printers, fax machines, and copiers that are much more stringent than the EPA's ENERGY STAR targets (McMahon et al. 1995).

Purposes of This Study

In spite of the recent activity to promote energy efficiency in office equipment, assessments of the potential impacts of these policies on energy use have, with few exceptions, been ad hoc and relatively crude. This analysis draws upon industry forecasts and previous analysis to assess potential savings from the ENERGY STAR Computers program and advanced technology in the most detailed manner justified by existing data. It also documents the

calculations for use in end-use forecasting and policy analysis applications, and compiles the relevant data in a systematic form so that others may build on our work.

Organization of the Report

The next section summarizes the methodology used in the calculations (further described in Appendix A), and the Data Inputs section describes the myriad inputs required. The Results and Discussion sections summarize the policy-relevant results and conclusions emerging from our work. Finally, we outline several important areas for further study.

There are three appendices to this report. Appendix A describes in detail the methodology used in the development of the spreadsheet used for the calculations in this study. Appendix B contains instructions for obtaining the COMMEND 4.0 data file that was developed during the course of this research. Appendix C contains a complete set of briefing charts and tables for those wishing to present the results of our calculations for other purposes.¹

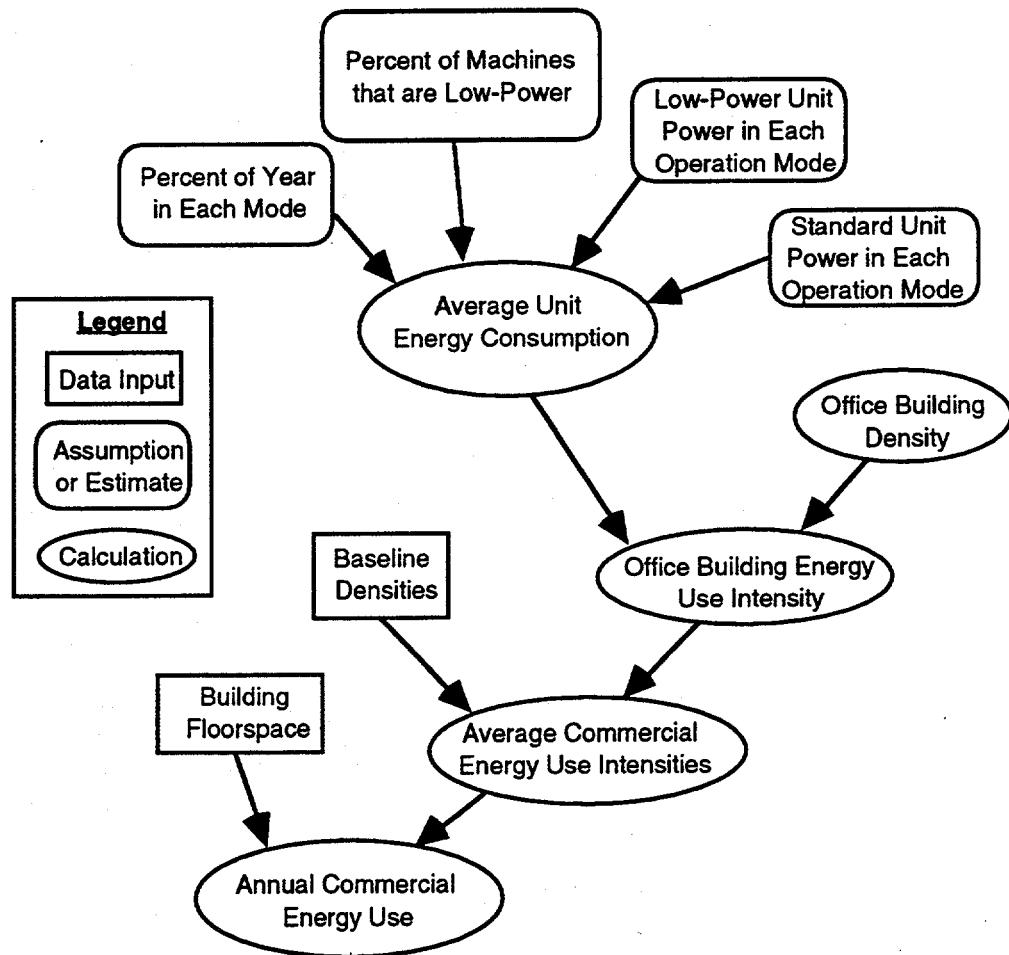
METHODOLOGY

The appendices to this report fully explain the methodology used here and note differences between the approach taken in this study and that used for the New York report (Piette et al. 1995). We summarize the methodology briefly in this section. As described in **Figures 1 and 2**, we created a spreadsheet model that explicitly treats changes in power and usage for all relevant device types. We estimated base year office equipment densities by building type after reviewing recent surveys of office equipment ownership. These sources include studies from the Pacific Northwest (ADM Associates Inc. 1992), Sacramento, CA (ADM Associates Inc. 1990), New York (Michaels et al. 1990, XENERGY 1989), and the US as a whole (US DOE 1994). Growth rates in these densities are derived from industry forecasts of equipment sales (CBEMA 1994) and estimated lifetimes for each type of equipment (IRS 1989). For certain equipment types (PC CPUs, monitors, fax machines, and printers), industry projections extrapolated past 2005 would lead to numbers of devices per person that exceed reasonable levels (e.g., 2-3 PCs per person). We adjusted industry projected growth rates downward for those equipment types to reflect the likely saturation of such equipment in the commercial sector.

Power levels are estimated based on measured data, trade press assessments, personal communications from industry participants, and from the ENERGY STAR requirements themselves (Acquaviva and Hartman 1993, Arthur D. Little Inc. 1993, Dandridge 1994, Froning 1994, Ledbetter and Smith 1993, Lovins and Heede 1990, Nadel 1994, Newsham and Tiller 1994, Norford et al. 1990, Rose 1993, Szydlowski and W. D. Chvala 1994, Tiller and Newsham 1993). Usage for different types of equipment is derived from surveys in Canada and the US (Szydlowski and W. D. Chvala 1994, Tiller and Newsham 1993). Finally, projected commercial sector floor area is taken from the US Department of Energy's Annual Energy Outlook 1995 (US DOE 1995a).

¹We sometimes refer in the main text to Tables or Figures that are in Appendix C. Such references appear as "Table C-1" or "Figure C-2", and should not be confused with references to Tables and Figures within the main text itself.

Figure 1: Calculation of Energy Use



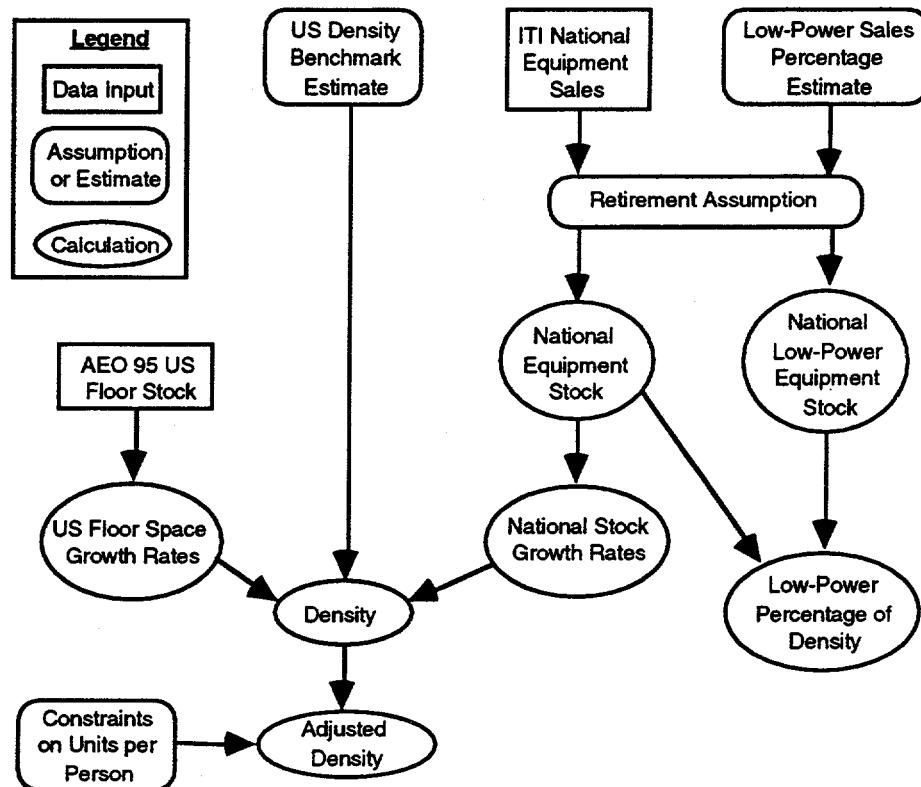
We combine these data to calculate unit energy consumption (UEC) for each type of equipment from the estimated power levels and hours of usage. Device densities are computed to be consistent with current and future commercial sector floor stock and industry projections of equipment sales. The UECs are then multiplied by the device densities and projected floor area in a given year for a given building type to get the total energy use by building type and device type.

DATA INPUTS

Equipment Power Levels

Table 2 shows the power levels for each equipment type for each scenario from 1985 to 2012 (for a discussion of the technologies corresponding to each power level, see Plette et al. (1995)). We define four distinct operating modes for each type of equipment (except for copiers, which have five operating modes):

Figure 2: Calculation of Equipment Densities



- 1) *Active mode:* This is the power of the device when in operation. For PC CPUs, active power can vary somewhat when different peripherals are in operation. Monitor power can also vary depending on the image being shown.
- 2) *Standby mode:* This mode represents an intermediate state which attempts to conserve power with instant recovery. The system is idle. If the device has no standby mode, this power level is equivalent to that of the active mode.
- 3) *Suspend mode:* This mode has the lowest power level (without being off) but has a longer recovery time than for standby.
- 4) *Plug mode:* The power in this mode is that drawn by copiers when they are switched off but still plugged in. This mode does not apply to other types of equipment.
- 5) *Off mode:* The power in this mode is that drawn (essentially zero) when the device is switched off, or for copiers when the device is unplugged.

The power levels shown in the Business-as-Usual case are the average for existing stock in that year, and they follow a linear trend between the years. For example, the power for PCs starts at 97W in 1985 and linearly drops to 75W by 1991. It stays at 75W until 1994, after which it linearly drops to 55W by 1998. It continues at 55W thereafter.

Table 2: Equipment power by device type

2a-PC CPU Equipment Power

Year	Active (W)	Standby (W)	Suspend (W)
<i>Business-as-Usual Stock</i>			
1985	97	97	97
1986 to 1990	linear trend	linear trend	linear trend
1991 to 1994	75	75	75
1995 to 1997	linear trend	linear trend	linear trend
1998 and onwards	55	55	55
<i>Energy Star, New Equipment</i>			
1993 to 1999	40	25	25
2000 to 2002	linear trend	25	25
2003 and onwards	55	25	25
<i>Advanced, New Equipment</i>			
1993 to 1994	40	25	25
1995 to 1997	linear trend	linear trend	linear trend
1998 and onwards	15	5	5

2b-Monitor Equipment Power

Year	Active (W)	Standby (W)	Suspend (W)
<i>Business-as-Usual Stock</i>			
1985	28	28	28
1986 to 1990	linear trend	linear trend	linear trend
1991	55	55	55
1992 to 2000	linear trend	linear trend	linear trend
2001 and onwards	65	65	65
<i>Energy Star, New Equipment</i>			
1993	57	43	14
1994 to 2000	linear trend	linear trend	linear trend
2001 and onwards	65	51	14
<i>Advanced, New Equipment</i>			
1993 to 1994	57	43	14
1995 to 1997	linear trend	linear trend	linear trend
1998 and onwards	23	5	5

2c-Laser Printer Equipment Power

Year	Active (W)	Standby (W)	Suspend (W)
<i>Business-as-Usual Stock</i>			
1985 and onwards	250	80	80
<i>Energy Star, New Equipment</i>			
1993 and onwards	250	80	25
<i>Advanced, New Equipment</i>			
1993 to 1995	250	80	25
1996 to 1999	linear trend	linear trend	linear trend
2000 and onwards	120	7	5

2d-Serial Printer Equipment Power

Year	Active (W)	Standby (W)	Suspend (W)
<i>Business-as-Usual Stock</i>			
1985 to 1990	45	15	15
1991 to 1999	linear trend	linear trend	linear trend
2000 and onwards	20	8	8

Table 2: Equipment power by device type (continued)

2e-Copier Equipment Power

Year	Active (W)	Standby (W)	Suspend (W)	Plug (W)
<i>Business-as-Usual Stock</i>				
1985	250	215	215	10
1986 to 1993	linear trend	linear trend	linear trend	10
1994 and onwards	220	190	190	10
<i>Energy Star, New Equipment</i>				
1995 and onwards	220	190	150	10
<i>Advanced, New Equipment</i>				
1995 to 1996	220	190	150	10
1997 to 2001	220	linear trend	linear trend	10
2002 and onwards	220	100	100	10

2f-Fax Equipment Power

Year	Active (W)	Standby (W)
<i>Business-as-Usual Stock</i>		
1985	175	20
1986 to 1993	175	linear trend
1994 and onwards	175	35
<i>Energy Star, New Equipment</i>		
1995 and onwards	175	15
<i>Advanced, New Equipment</i>		
1995 to 1996	175	15
1997 to 2001	175	linear trend
2002 and onwards	175	5

2g-POS Terminal Equipment Power

Year	Active (W)	Standby (W)
<i>Business-as-Usual Stock</i>		
1985 and onwards	130	130
<i>Advanced, New Equipment</i>		
1993 and onwards	70	10

2h-Mainframe Equipment Power

Year	Active (W)	Standby (W)
<i>Business-as-Usual Stock</i>		
1985 to 1990	25,000	12,500
1991 to 1998	linear trend	linear trend
1999 and onwards	10,000	5,000

2i-Mini-computer Equipment Power

Year	Active (W)	Standby (W)
<i>Business-as-Usual Stock</i>		
1985 to 1990	3,500	1,750
1991 to 1997	linear trend	linear trend
1998 and onwards	1,250	625

Some of the equipment types (serial printers, POS terminals, mainframes, and minicomputers) don't have ENERGY STAR or Advanced power levels, in which case we simply used the power levels from the Baseline scenario.

Equipment Lifetimes

Table 3 shows the lifetimes assumed in this report, which represent the average economic life of the equipment. The lifetimes for all equipment but mainframes and minicomputers are taken from the Internal Revenue Service's Depreciation Tables, which show "lives" of dozens of classes of commercial and industrial equipment (IRS 1989). Equipment lifetimes for mainframes and minicomputers are implicit in the stock and sales numbers in the Information Technology Industry Council (ITI)² forecasts (CBEMA 1994), and we derive them from that source.

These lifetimes, in combination with projected equipment sales, are used to calculate the equipment stock in any year. Lifetimes are used in the forecast by assuming that equipment put in service in a given year is all retired at the end of its average lifetime. This approach, while crude, is a reasonable approximation in the face of the rapid turnover of the office equipment stock.

These lifetime estimates are uncertain. In particular, it is not known what fraction of the equipment actually lasts longer than these lifetimes, and how much of the equipment "retired" by its first owners finds new uses in other institutions. Somewhat longer lifetimes would reduce the speed at which new equipment penetrates the existing stock, but probably only by a year or two. Office equipment becomes obsolete so quickly that actual lifetimes are unlikely to significantly exceed those in Table 3.

Table 3: Average lifetimes for office equipment

<i>Device type</i>	<i>Lifetime (years)</i>
PC CPUs	4
Monitors	4
Laser Printers	6
Serial Printers	6
Copiers	6
Fax machines	6
POS terminals	4
Mainframes	9
Minicomputers	8

Base Year Device and Occupant Densities

The derivation of the base year densities in this study is broadly consistent with the methodology used in Piette et al. (1995). PC CPU densities are derived indirectly from the monitor densities in the 1992 Commercial Buildings Energy Consumption Survey (CBECS). The CBECS reports monitor densities that lump all terminals and monitors together. We use the ITI estimate for sales of "extra" monitors (i.e., those used as stand-alone terminals) and our lifetime assumption above to derive an estimate for the stock of

²The Computer and Business Equipment Manufacturers Association (CBEMA) has recently renamed itself the Information Technology Industry Council (ITI).

extra monitors in 1992. We allocate 25% of ITI's extra monitors to the industrial sector to account for those associated with mainframe and minicomputers in that sector. We assume that every PC CPU has a monitor and that extra monitors belong to mainframe and minicomputers. We then subtract the stock of extra commercial sector monitors from the total commercial sector monitors (from CBECS) to derive the stock and densities for PC CPUs and associated monitors in the commercial sector.

The densities for other equipment were chosen after reviewing a variety of sources (ADM Associates Inc. 1990, ADM Associates Inc. 1992, Michaels et al. 1990, US DOE 1994, XENERGY 1989), as summarized in Appendix A.

Forecasted Equipment Densities

Figure C-2 shows the equipment densities by building type for 1990, 2000, and 2010. Offices have by far the greatest density of equipment, with base year densities a factor of three to five higher than those in the other building types. The types of equipment in the different building types also differ. Offices, hospitals, hotels, and retail show the vast majority of installed units being PC CPUs, monitors, and printers, while groceries and restaurants show point-of-sale (POS) terminals represent more than half of the number of units of existing office equipment. Mainframe and minicomputer densities barely show up on *Figure C-2* because the number of units installed is small compared to other types of equipment. However, the large UEC of the big computers results in a measurable fraction of energy use being attributable to these computers. For each equipment type, the density growth is the same for all the building types.

The equipment densities in offices and an assumed occupant density of 27.9 square meters (300 square feet) per person implies the numbers of devices per person shown in **Figure 3a**. When we first calculated the densities using the ITI numbers, we found that the numbers of devices per person for PC CPUs, monitors, laser printers, and faxes exceeded what we thought were reasonable levels (*Figure 3a*). The forecasted densities of serial printers, copiers, minicomputers, and mainframes did not exceed any obvious thresholds, so we did not alter the industry forecasted growth rates for these equipment types. The numbers for the PC CPUs and monitors were most excessive, indicating more than 3 PC CPUs per person by 2010. We adjusted the post-1998 industry forecast growth rates downward until the PC CPU and monitor densities per person saturated at just under 1.0 (**Figure 3b**) and the fax and laser printer densities per person saturated at about 0.2 and 0.4, respectively. The revised growth rates imply the stocks shown below.

The use of a constant 27.9 square meters (300 square feet) per person occupant density represents a crude approximation. The current estimate from US DOE (1994) is that occupant densities in offices are roughly 37 square meters (400 square feet) per person, which includes all office buildings, both vacant and occupied. Because there are currently on the order of 20% vacancy rates in offices, the floor area per person is close to 27.9 square meters in *occupied* offices. In addition, the occupant density is changing over time as information technology continues to redefine the nature of the workplace, so any such estimate is inherently uncertain. For these reasons, we chose to simply use the estimate of 28 square meters per person in our density calculations.

Figure 3a: Equipment Densities in Offices Using ITI Growth Rates in Sales Extrapolated Past 2004

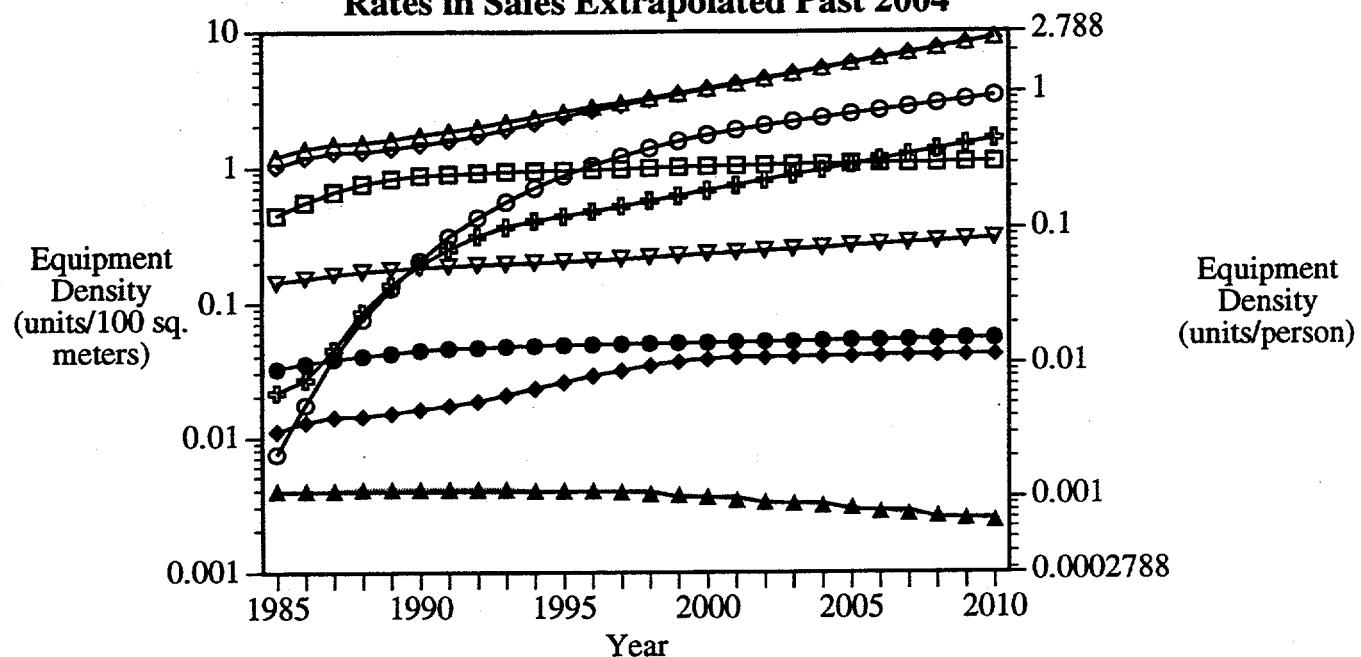
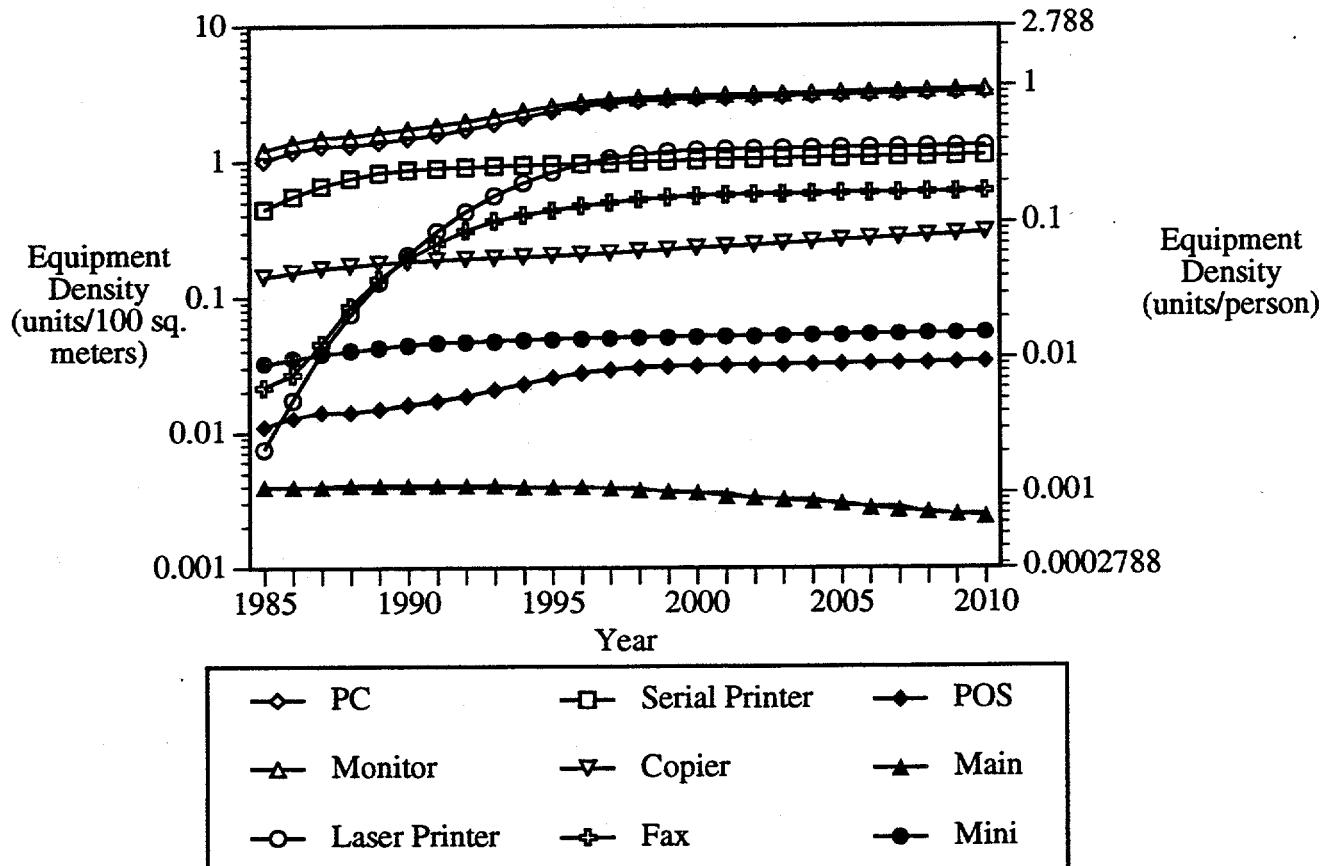


Figure 3b: Equipment Densities in Offices in This Study



Units per person density assumes 300 square feet (27.88 sq. meters) per person. In our forecast, PC CPU and monitor sales are assumed to grow at 2%/year after 1998, while serial printer, laser printer, and fax sales are assumed to grow at the same rate that floor stock grows (about 1.5%/yr) starting in 1998. ITI has no forecast for POS terminals, so we assume that they grow at the same rate as PC CPUs until 1998 and then grow at 1.5%/year thereafter. 1 square meter = 10.76 square feet.

Equipment Stock Forecast

We developed our stock forecast in an iterative manner. First, we used the ITI growth rates of equipment sales with our device lifetimes and base year densities to create a stock forecast. We modified the base year densities so that the stock forecast resulted in about 1/4 of ITI's stock of copiers, faxes, and minicomputers, 10% of the mainframes, 50% of the serial printers, and about 1/3 of the laser printers being outside the commercial sector.

We then assessed in offices the implied number of devices per person for this forecast. We modified the ITI growth rates as discussed above for PC CPUs, monitors, laser printers, and faxes (see Figure 3a and 3b) and calculated total device densities for each equipment type and building type, as shown in *Figure C-2*. Multiplying these densities by the projected floor area gives the total equipment stock in our forecast.

Table 4 summarizes our final estimates of equipment stock for the US commercial sector. After the mid-1990s we adjust the ITI growth rates in stocks to account for saturation of demand for PC CPUs, monitors, laser printers, and fax machines, which is why our forecast of stocks for those devices differs from a forecast based solely on ITI growth rates in later years.

Table 5 shows estimates of PC CPU stock by sector as estimated by Dataquest (1993) in comparison to the PC CPU stock estimated for the commercial sector in our study. Our commercial sector stocks are comparable to theirs, though there is significant uncertainty about the residential stocks. For example, the US DOE's Residential Energy Consumption Survey estimated the total number of computers in homes in 1990 to be 14.8 million units (US DOE 1992), more than twice the estimate from Dataquest for that year. Future Computing/Datapro Inc, as cited in the Statistical Abstract of the US 1990, estimated total home PC ownership in 1985 of about the same magnitude (14.9 million) as shown in RECS for 1990, and estimated that growth by 1988 had brought the total home PC CPU stock to 22.4 million. This same source cited total workplace PC CPU ownership (less 5% assumed to be in industry) to be about 22 million in 1988, which is consistent with the estimate for the commercial sector used in this study and with the Dataquest estimate summarized in Table 5.

Certain definitional problems lead to differences between estimates. The ITI estimates for PC CPUs exclude laptops and computer systems costing less than \$1000 (which presumably excludes many but by no means all home machines). Some respondents to the various surveys may be imprecise in their responses (listing game machines as personal computers, for example). In any case, as home offices become more prevalent and as the more powerful computers are commonly used in the home, the distinctions currently used by the various surveys and analyses will become more and more imprecise. Detailed tracking of sales data are required to allow compilation of a complete stock and flow assessment of where PC CPUs are installed and used. Such tracking becomes even more crucial in the face of the likely saturation of demand for PC CPUs in the commercial sector over the next decade (see below).

Table 4: Equipment stocks (millions of units)

	<i>PC CPUs</i>	<i>Monitors: PCs</i>	<i>Monitors: other</i>	<i>Mainframes</i>	<i>Minicomputers</i>
1988	20	20	6.5	0.083	1.0
1989	22	22	7.2	0.086	1.1
1990	24	24	7.8	0.087	1.2
1991	26	26	8.4	0.089	1.2
1992	29	29	8.9	0.091	1.3
1993	33	33	9.3	0.092	1.3
1994	37	37	9.5	0.092	1.4
1995	41	41	9.6	0.093	1.4
1996	46	46	9.7	0.093	1.4
1997	49	49	9.8	0.093	1.5
1998	51	51	9.9	0.092	1.5
1999	53	53	10	0.090	1.5
2000	54	54	10	0.088	1.5
2001	55	55	10	0.086	1.6
2002	57	57	11	0.084	1.6
2003	58	58	11	0.081	1.6
2004	59	59	11	0.079	1.6
	<i>Laser Printers</i>	<i>Serial printers</i>	<i>Copiers</i>	<i>Faxes</i>	<i>POS</i>
1988	1.5	15	5.1	1.7	4.3
1989	2.6	17	5.5	2.8	4.5
1990	4.3	18	5.7	4.1	5.0
1991	6.5	19	6.0	5.4	5.4
1992	9.2	20	6.2	6.8	6.0
1993	12	20	6.4	8.1	6.7
1994	16	21	6.6	9.1	7.7
1995	19	21	6.8	10	8.7
1996	22	22	7.0	11	9.6
1997	24	23	7.3	12	10
1998	26	23	7.6	12	11
1999	28	24	7.8	13	11
2000	29	24	8.1	14	12
2001	30	25	8.4	14	12
2002	30	25	8.7	14	12
2003	31	26	9.0	14	13
2004	31	26	9.3	15	13

(1) Stock growth rates until 1998 are calculated from our base year densities, the ITI/CBEMA (1994) forecast of the growth rate in equipment sales, and the lifetimes shown in Table 3.

(2) PC CPU and monitor sales are assumed to grow at 2%/year after 1998, while serial printer, laser printer, and fax sales are assumed to grow at the same rate that floor stock grows (about 1.5%/yr) starting in 1998. ITI has no forecast for POS terminals, so we assume that they grow at the same rate as PC CPUs until 1998 and then grow at 1.5%/year thereafter.

(3) PC CPU stocks exclude units costing less than \$1000, handheld computers, and laptops.

Table 5: PC CPU stocks by sector (millions)

	<i>Home</i>	<i>Industry</i>	<i>From Dataquest Commercial</i>	<i>Total</i>	<i>This study commercial</i>
1990	6.5	1.3	24.9	32.7	24.2
1991	7.0	1.4	26.7	35.1	26.2
1992	7.6	1.5	29.1	38.2	28.9
1993	8.5	1.7	32.4	42.6	32.5
1994	9.7	2.0	37.1	48.7	36.7
1995	10.8	2.2	40.9	53.9	41.4
1996	11.8	2.4	44.9	59.1	45.6
1997	12.8	2.6	48.8	64.2	48.7

(1) Sectoral breakdown between home and non-home use stocks from Dataquest 1993.
 (2) Dataquest only reports "non-home" stocks. To estimate commercial sector stocks implied by the Dataquest data, we assume that 5% of non-home PC CPUs go into the industrial sector and 95% go to the commercial sector.

Equipment Usage

Figure 4 shows our estimates of the percentage of the year each type of equipment spends in each of the various operating modes, taken from Piette et al. (1995). All types of equipment but copiers have four operating modes (active, standby, suspend, and off). Copiers have an additional mode (called "Plug" in Figure 4) because the equipment draws power even when it is switched off.

The percentage of time the equipment is in each operating mode is assumed to remain constant across the main scenarios (we explore the effect of changes in usage in the section on sensitivity cases, below). The only exception to this rule is copiers, where the ENERGY STAR and Advanced cases assume that all copiers have an "auto-off" function so the devices spend less time in Suspend mode and more time in Plug mode than in the Baseline case. PC CPUs, monitors, and printers all operate about 3000 hours per year, while copiers operate 3000-4000 hours/year in Active, Standby, or Suspend modes. POS terminals operate about half the year (4400 hours) while mainframes, minicomputers, and fax machines operate for just about the entire year.

Unit Energy Consumption

Figure 5 shows unit energy consumptions (UECs) for the different equipment types. The UECs are calculated from the power levels given in Table 1 and the operating hours in Figure 4 using Equation 1 (this equation is modified as appropriate to calculate energy use for copiers, which have the additional "Plug" operating mode):

$$UEC_i = \frac{P_i \times (A_i \times HA_i + SB_i \times HSB_i + SP_i \times HSP_i)}{1000} \quad (1)$$

where

UEC = Unit Energy Consumption for equipment type i (kWh/year)
 i = index for office equipment type (e.g., PC CPUs, monitors, etc.)
 P = Peak power use of equipment type i (W/unit)
 HA = Hours of operation in active mode for equipment type i (hours/year)
 HSB = Hours of operation in standby mode for equipment type i (hours/year)
 HSP = Hours of operation in suspend mode for equipment type i (hours/year)
 A = Average active mode power as a percent of peak for equipment type i (%)
 SB = Average standby mode power as a percent of peak for equipment type i (%)
 SP = Average suspend mode power as a percent of peak for equipment type i (%)

Figure 4: Usage by device type (% of year)

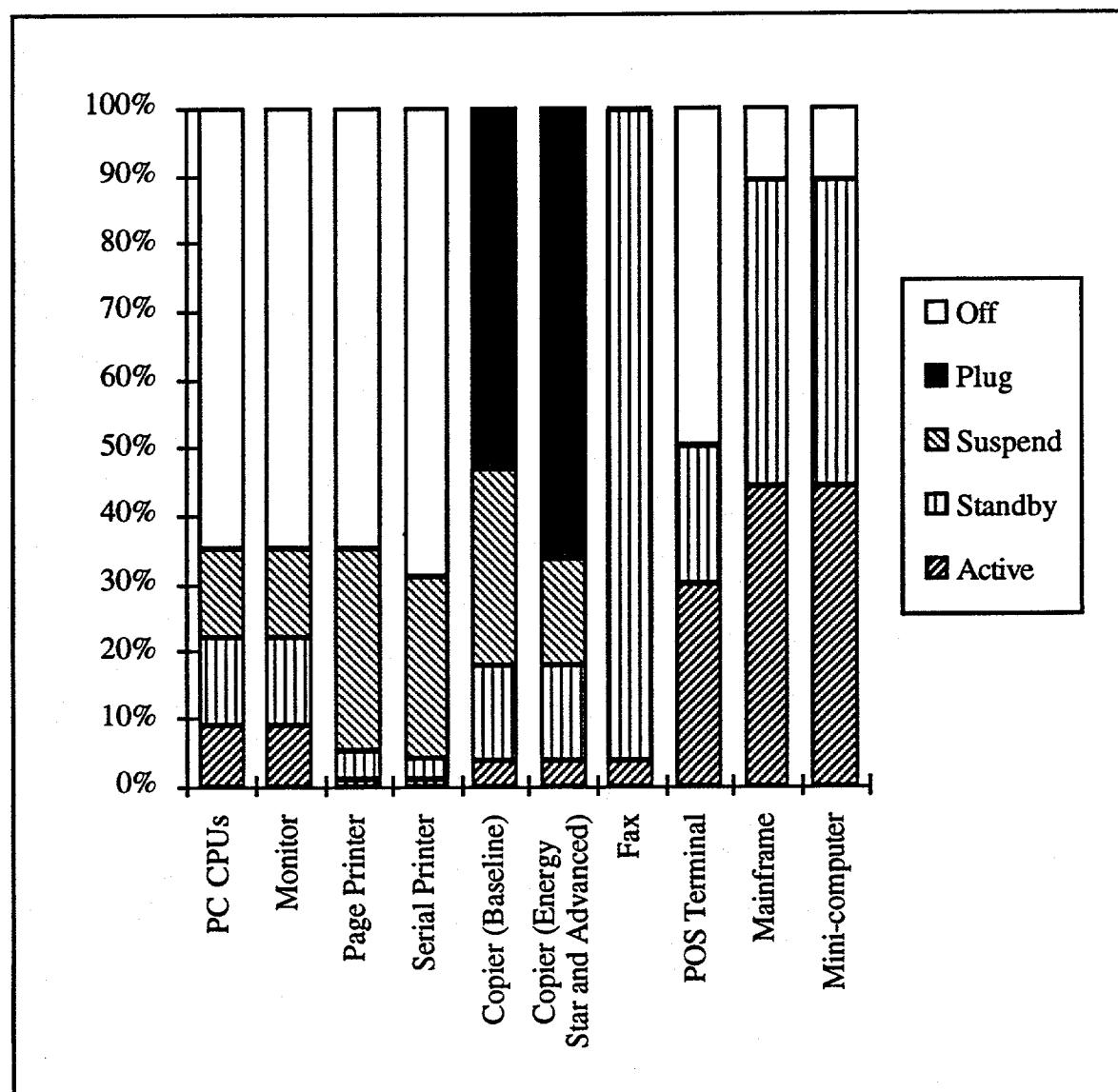
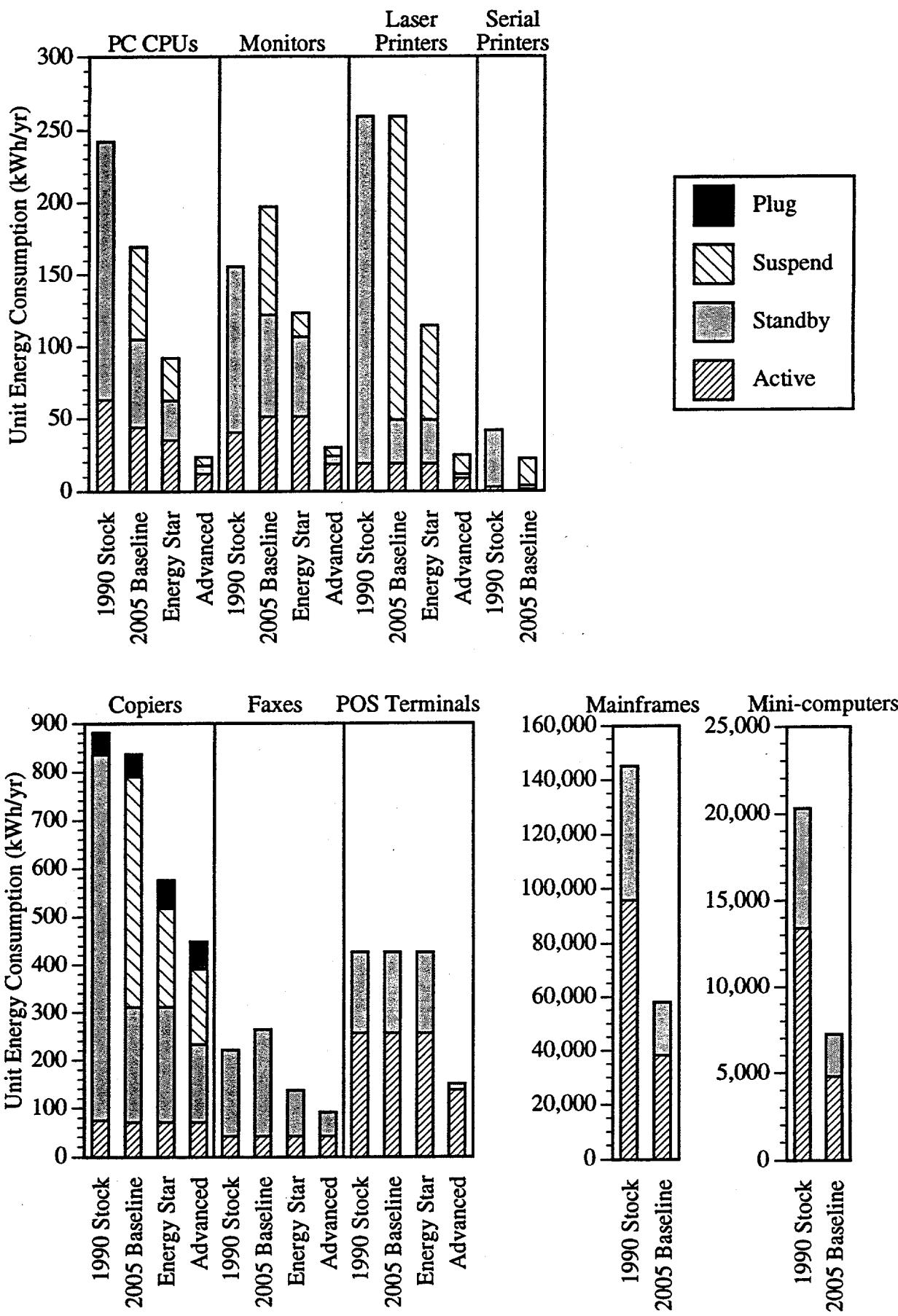


Figure 5: Unit Energy Consumption by Machine Type



Typical baseline UECs for PC CPUs in 2005 are about 170 kWh/year, with ENERGY STAR equipment reducing this by slightly less than 50%, to 90 kWh/year. Most of this reduction is attributable to savings in the Standby and Suspend modes, with only a slight reduction attributable to savings in Active mode power. Baseline PC CPUs show reductions in UECs relative to the 1990 stock of about 30%, from 240 kWh/year to 170 kWh/year, which is caused by reductions in microprocessor and peripheral power use for desktop machines. These improvements have been driven by the economics of chip manufacturing as well as by the manufacturer's desires to fit more peripherals into smaller spaces (an effort that requires heat reductions and hence efficiency improvements).

Monitors show increasing UECs in the 2005 baseline relative to the 1990 stock. This increase is caused by the shift towards the almost universal use of color screens (and larger screens). Relative to the 2005 baseline, the ENERGY STAR case shows a UEC reduction of about 30%, which is mainly the result of a reduction in Suspend mode power use. Active power use is not affected.

Laser printers show reductions in UECs of more than 50% in the ENERGY STAR case relative to the 2005 baseline. These reductions are entirely the result of reductions in Suspend mode use. Active and Standby mode power use are not affected.

The UEC results for copiers are similar to those for printers in that only Suspend mode use is affected by the ENERGY STAR program. Savings are about 30% relative to the 2005 baseline UEC.

Fax machines show about a 50% reduction in UEC relative to the 2005 baseline, with all of those savings coming from reductions in Standby mode power.

Minicomputer and mainframe UECs have been falling for years, as more and more of the functions previously handled by peripherals are integrated into fewer and fewer chips. Heat is an especially important issue in these machines (it reduces equipment lifetime), and the manufacturers have for this reason pushed to reduce energy use. We therefore expect 2005 baseline machines to show reductions in UECs of greater than 50% relative to the 1990 stock. UECs in Figure 5 only include direct power use of the computer equipment, and not any associated cooling energy required to keep the machines at their requisite temperatures. As smaller and smaller machines (especially parallel processing machines) take over the tasks previously assigned to large mainframes, the issue of secondary cooling will become less and less important for such computers.

The advanced scenario shows reductions in UECs relative to the ENERGY STAR case of about 75% for PC CPUs and monitors, 20-40% for copiers and fax machines, and about 60% for laser printers and POS terminals. This scenario does not consider costs, so it is only an estimate of what is technically possible, not what is practically or cost-effectively achievable.

Business-As-Usual Energy Use Intensities

Energy Use Intensities (EUIs) are simply the product of UECs and densities. *Figure C-6* shows those intensities. As expected, offices have by far the largest overall intensities, totalling about 24.7 kWh/square meter/year (2.3 kWh/square foot/year) over the analysis period. By 2010, PC CPUs, monitors, and laser printers contribute the lion's share of electricity intensity in offices (this result also holds for hospitals, schools, hotels, and miscellaneous). POS terminals are responsible for the vast majority of energy use intensity in restaurants and groceries, with the share of POS terminals growing substantially in retail

(from about one quarter in 1990 to more than half in 2010). The contribution of mainframe and minicomputers to energy use intensities is declining substantially over time for all building types, as this equipment is replaced by more powerful desktop units in client-server installations. Faxes, copiers, and serial printers account for a relatively small proportion of EUI in most building types, though in absolute terms the energy used by these devices can be significant in the aggregate.

Floorspace Projections

The floor areas by building type over time are given in *Figure C-3*. Floor area projections for the 1990 to 2010 period are taken from the Annual Energy Outlook 1995 (US DOE 1995a, US DOE 1995b). This source gives projected commercial sector floor area by building type. Retail, offices, miscellaneous, warehouses, and schools are the largest building types, in that order. The aggregate floor area of hotels, hospitals, restaurants, and groceries is significantly smaller than that of the first group of building types.

Equipment Stock

Multiplying the floor area by the equipment densities gives the total stock in millions of units, as shown in *Figure C-4*. Results by building type mimic those for densities.

Sales of ENERGY STAR Equipment

Table 6 contains our estimates of the penetration of ENERGY STAR-compliant office equipment by device type for all ENERGY STAR scenarios. By the year 2001, all devices sold in the US are assumed to meet or exceed ENERGY STAR levels. Copier and fax machine penetrations reflect the later start dates for the programs affecting these device types, but these programs ramp up rapidly.

Table 6: Estimated sales of ENERGY STAR-compliant equipment (% of sales)

	<i>PC</i>	<i>Monitor</i>	<i>Laser Printer</i>	<i>Copier</i>	<i>Fax</i>
1992	0%	0%	0%	0%	0%
1993	15%	15%	10%	0%	0%
1994	26%	26%	50%	0%	0%
1995	38%	38%	90%	10%	10%
1996	49%	49%	100%	20%	50%
1997	61%	61%	100%	40%	100%
1998	72%	72%	100%	80%	100%
1999	83%	83%	100%	90%	100%
2000	95%	95%	100%	100%	100%
2001	100%	100%	100%	100%	100%

Currently only a small fraction of ENERGY STAR CPUs and monitors ship with the power saving features enabled, but this is expected to change because the new ENERGY STAR memorandum of understanding (MOU), which requires all devices to ship enabled, took effect in Fall 1995. We expect that most of the early technical issues surrounding ENERGY STAR equipment will have been overcome by 2000 and that the energy saving features will be built into the equipment as a matter of course. **Table 7** shows the percentage of ENERGY STAR Compliant equipment that we assume will be enabled in our various

ENERGY STAR cases (see below for descriptions and forecasting results for each of these cases). These percentages are applied through the entire forecast period.

Table 7: Percent of ENERGY STAR Compliant Equipment Sold Assumed to be Enabled (By Policy Case)

	<i>PC</i>	<i>Monitor</i>	<i>Laser Printer</i>	<i>Copier</i>	<i>Fax</i>
ENERGY STAR - Current Practice Continues	10%	10%	100%	50%	100%
ENERGY STAR - Worst Case	25%	50%	100%	75%	100%
ENERGY STAR - Most-Likely Case	50%	70%	100%	90%	100%
ENERGY STAR - Best Case	100%	100%	100%	100%	100%

RESULTS

Figure 6a summarizes the results for the Business-As-Usual, ENERGY STAR Most-Likely, and Advanced scenarios. It shows commercial sector floorspace, EUI, and TWh/year, normalized to 1990. Floorspace is projected to grow by 33% over the 20 year analysis period. EUIs in the Business-As-Usual case go down slightly through the mid-1990s, and are stable through the rest of the analysis period. Total TWh growth by 2010 is less than the growth in floorstock because of the decline in EUIs.

Figure 6b shows the same trends for office equipment without mainframes or minicomputers. This figure reveals that the decline in overall EUI in the mid- to late-1990s is caused entirely by declines in the energy used by the larger computers. EUIs for the other equipment are growing rapidly through the late 1990s, and total energy is experiencing substantial growth throughout the analysis period.

The ENERGY STAR Most-Likely case, total office equipment EUIs decline about 30% by 2000 and are roughly constant after that time. This decline in EUIs is enough to keep total office equipment energy consumption at about 1990 levels through the year 2010.

The Advanced case, which illustrates the outer range of technological options without regard to cost, shows declines in EUI of more than 50% by just after 2000. This decline is more than enough to compensate for the growth in commercial floor space, resulting in total energy use in 2010 of about 55% of 1990 levels. This level of energy use probably represents a lower bound to office equipment energy use in 2010, barring drastic changes in the equipment sales forecasts described above or large improvements in technology beyond those assumed in this scenario.

Figure 6a: Normalized Trends in Floorspace, EUI, and Annual Energy Use

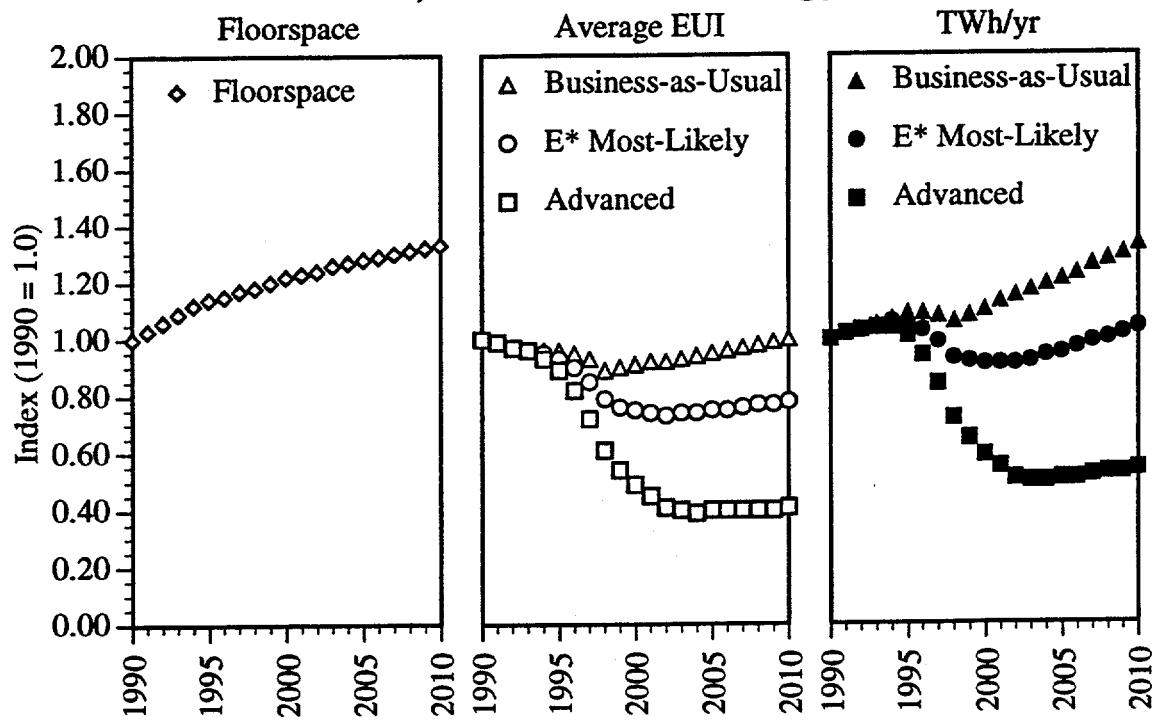
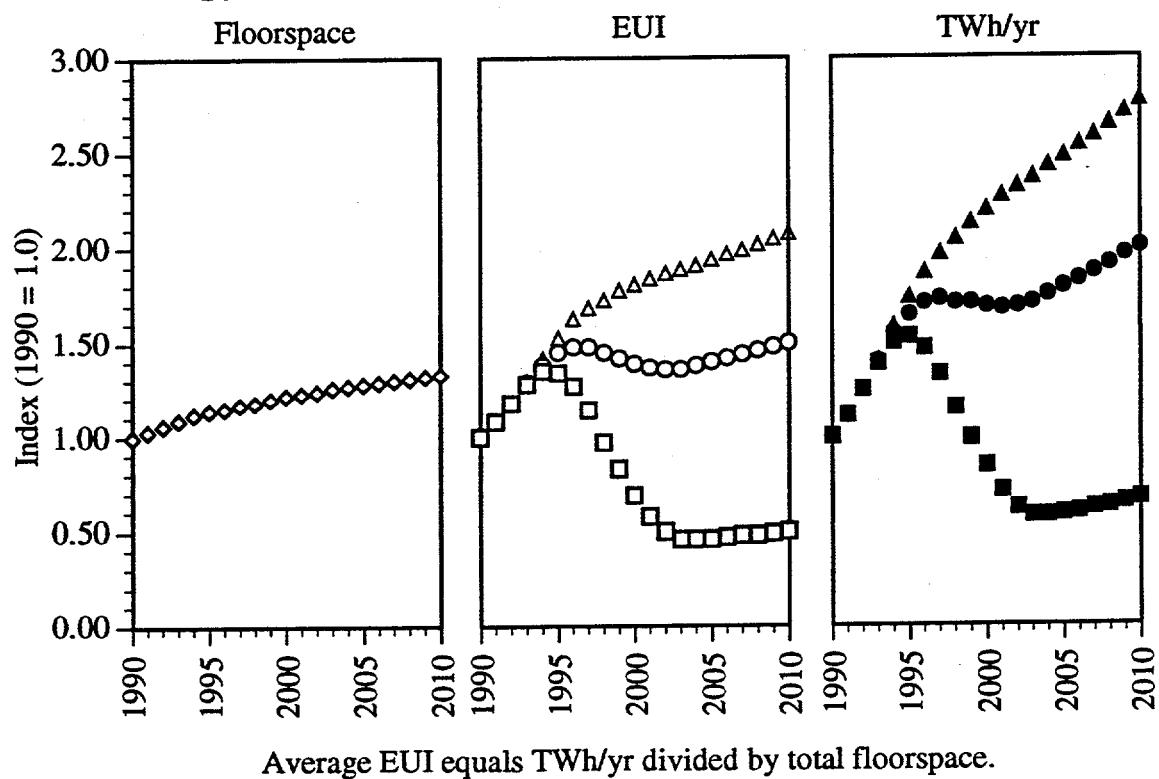


Figure 6b: Normalized Trends in Floorspace, EUI, and Annual Energy Use Without Mainframes or Mini-Computers



Effect of ENERGY STAR Most-Likely and Advanced Scenario Assumptions

Figure 7 shows the projected annual electricity use by equipment type for the baseline, ENERGY STAR Most-Likely, and Advanced cases. PC CPUs and monitors together comprise about one-third of the projected energy use in 2000 and 2010. Mainframe and minicomputer energy use declines by more than 50% from 1990 to 2000, and remains roughly constant in absolute terms from 2000 through 2010.

Total annual savings attributable to the ENERGY STAR program are about 17 TWh in 2010. The Advanced case reduces total electricity use by about a factor of two relative to the ENERGY STAR Most-Likely case in 2010. Annual savings in electricity expenditures are about 1.4 billion 1995\$/year in 2010 for the ENERGY STAR Most-Likely case, and an additional 2.3 billion 1995\$/year for the Advanced case relative to the ENERGY STAR Most-Likely case.

Figure 8 shows the breakdown of electricity savings by equipment type in 2010. We show savings of the ENERGY STAR Most-Likely case relative to the Business-as-usual baseline, and savings of the Advanced case relative to the ENERGY STAR Most-Likely case. PC CPUs, monitors, and laser printers together account for about two-thirds of the energy savings attributable to the ENERGY STAR program, with faxes and copiers making up the remainder. About three-quarters of the savings of the Advanced case relative to the ENERGY STAR Most-Likely case are attributable to Monitors, PC CPUs, and POS terminals.

Figure 9 shows the percentage savings within each equipment type in the ENERGY STAR Most-Likely case. Laser printers show the largest savings, with ENERGY STAR printers saving about 55% relative to baseline energy use. Faxes show savings of about 40 to 45%, PC CPUs and monitors show savings of 20 to 25%, and copiers show savings of 15 to 25%. These results combine the effect of reduced UECs, the gradual ramping-up of the program, and the less than 100% enabling rates in Table 7.

Figures C-10 and C-11 summarize the annual energy use by building type in the Business-as-Usual and ENERGY STAR cases, respectively. PC CPUs, monitors, and printers dominate office equipment energy use in most building types, with POS terminals dominating in Retail, Restaurants, and Groceries. By 2000, the ENERGY STAR program has actually reduced or kept approximately constant office equipment energy use in all building types. Slight growth occurs in most building types over the 2000 to 2010 period. The building types that show growth over the 1990 to 2010 period in the ENERGY STAR case are those in which POS terminals (which are not subject to ENERGY STAR) are the dominant equipment type (Retail, Restaurants, and Groceries). This result suggests that EPA should explore expanding ENERGY STAR to include this equipment type.

Figure 7: Comparison of Annual Electricity Use for US Office Equipment by Equipment Type in Business-As-Usual, ENERGY STAR, and Advanced Scenarios

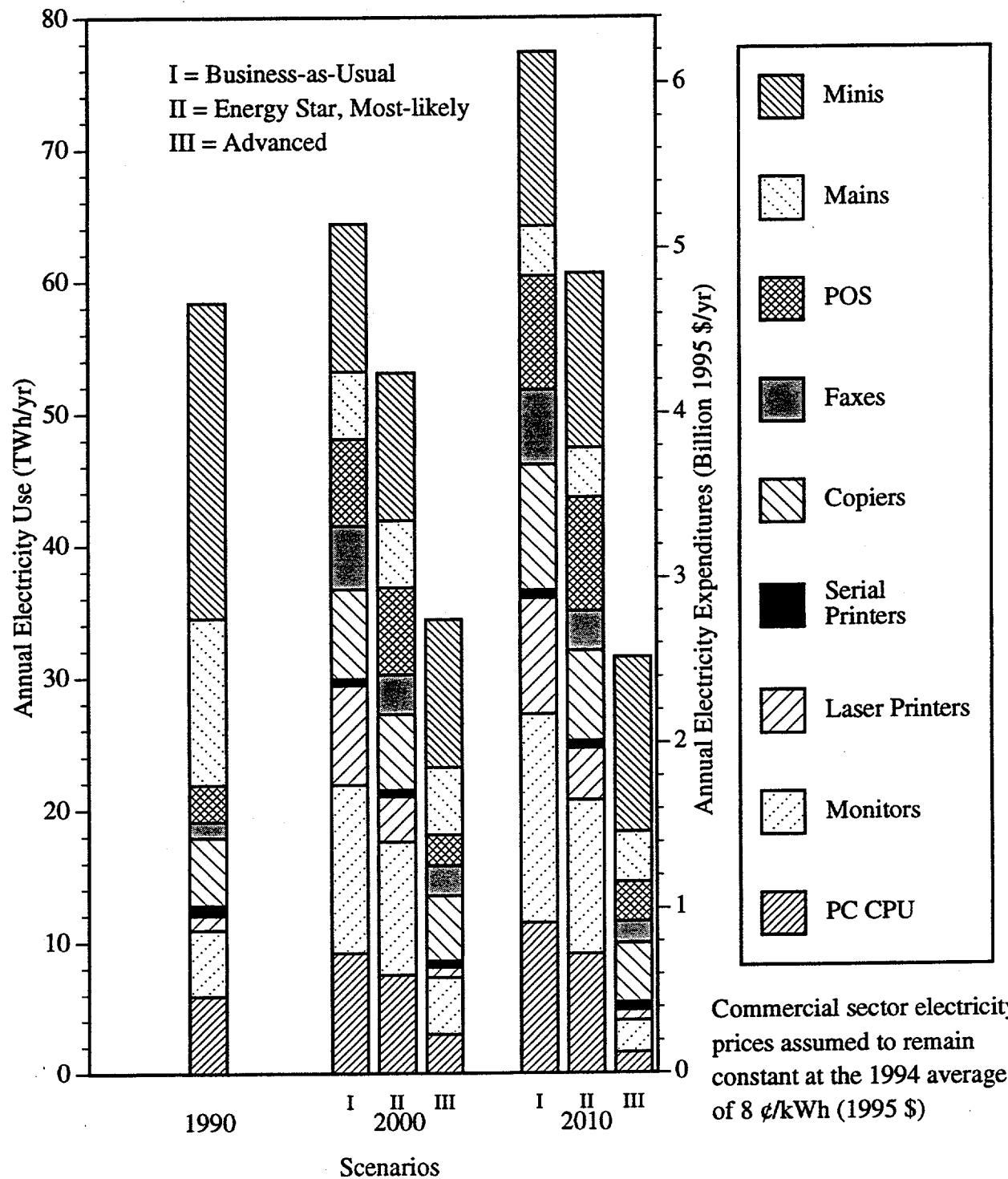
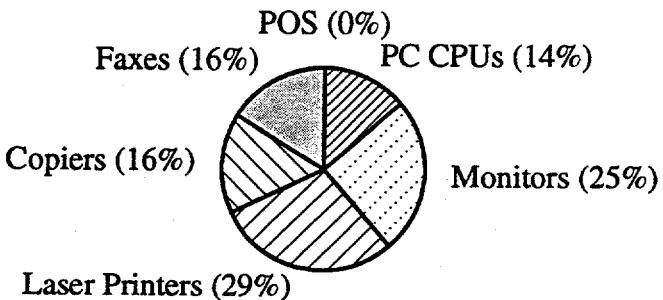


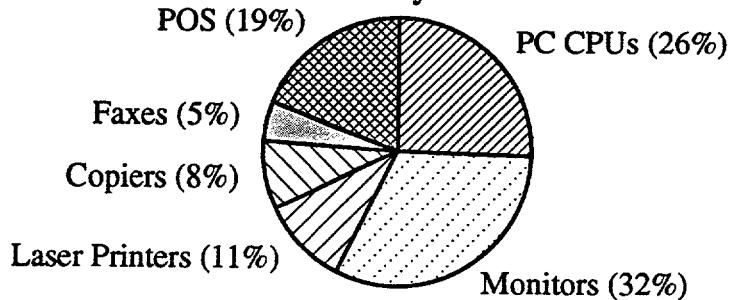
Figure 8: Percentage of Total Electricity Savings by Equipment Type in 2010

Savings from the ENERGY STAR Most-Likely case relative to the Business-as-Usual case



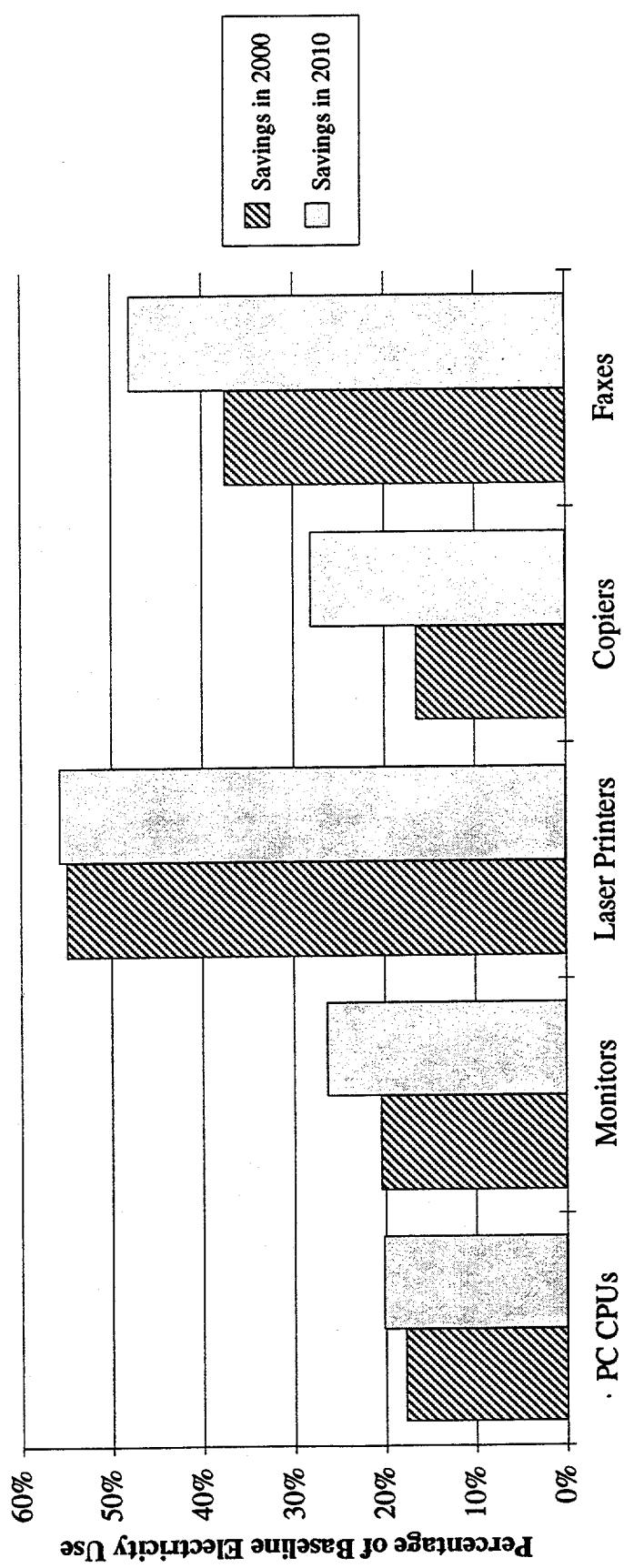
Total savings = 17 TWh

Savings from the Advanced case relative to ENERGY STAR Most-Likely case



Total savings = 29 TWh

Figure 9: Savings by Equipment Type in the Energy Star Most-Likely Case as a Percentage of Baseline Electricity Use

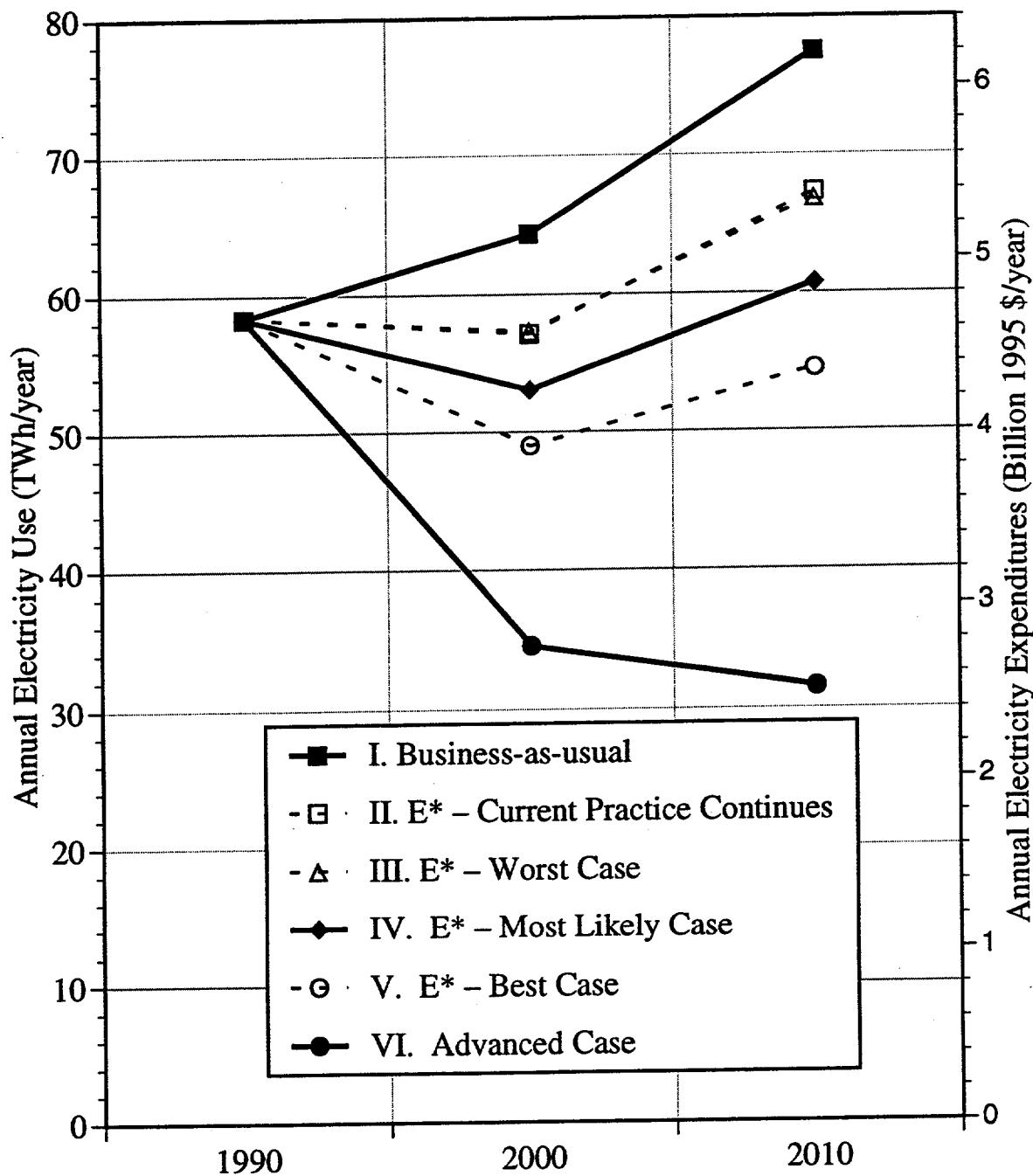


Uncertainties in the Savings Calculations

Figure 10 shows the results for six scenarios that account for the significant uncertainties in the estimation of savings from the ENERGY STAR program:

- (I) Business-as-Usual case—this scenario assumes that ENERGY STAR and related Federal procurement policies for office equipment do not exist. In this case, annual electricity consumption grows by about 30% over 1990 levels by 2010.
- (II) ENERGY STAR Current Practice Continues case—This scenario assesses the effect if current levels of enabling of ENERGY STAR equipment is unchanged in the future (see Table 7 for the enabling assumptions by equipment type). The annual savings in 2000 relative to the Business-as-Usual case are about 6 TWh and grow to about 10 TWh by 2010. These annual savings are worth \$500 to \$800 million per year (1995 \$) at current commercial sector electricity prices.
- (III) ENERGY STAR Worst case—This case assumes that enabling of ENERGY STAR compliant equipment improves somewhat over the Current Practice Continues case (see Table 7) but that two additional factors increase energy use. First, we add the assumption of Minimum ENERGY STAR Compliance, in which the suspend power levels of PCs, monitors, and printers are 30W instead of the lower values that manufacturers have achieved to date. Second, we assume that ownership of ENERGY STAR equipment lulls many users into believing that they do not need to turn their equipment off when they leave the office. We model this situation by assuming that twice the number of ENERGY STAR PC CPUs, monitors, and printers are left on at night and on the weekend than currently are. This case results in savings of 6 TWh/year in 2000 and about 10 TWh/year in 2010, which is about the same as for the Current Practice Continues case.
- (IV) ENERGY STAR Most-Likely case—This scenario is our main ENERGY STAR case. About half of the ENERGY STAR PC CPUs are assumed to be enabled, as are 70% of the monitors, 90% of the copiers, and 100% of the fax machines and laser printers (see Table 7). It results in annual savings of 11 TWh in 2000 and 17 TWh in 2010, savings that are worth 900 million 1995\$/year and 1.4 billion 1995\$/year for 2000 and 2010, respectively.
- (V) ENERGY STAR Best case—This Scenario assumes that 100% of ENERGY STAR compliant equipment is enabled and that the program leads to behavioral changes that reinforce the energy savings attributable directly to the purchase of the more efficient equipment. It assumes that the ENERGY STAR program raises the awareness of all consumers about energy use, and reduces nighttime and weekend diversity by about 75% (the assumption implies that 75% of owners of ENERGY STAR equipment who would not otherwise have done so turn off that equipment when they leave work). This case results in savings of 16 TWh/year in 2000 and about 23 TWh/year in 2010. The savings are worth about 1.3 billion 1995\$/year and 1.8 billion 1995\$/year for 2000 and 2010, respectively.
- (VI) Advanced case—This case estimates office equipment electricity use assuming that best current technology is used regardless of economics. It results in savings beyond the ENERGY STAR Most-Likely case of about 18 TWh/year by 2000 and 29 TWh/year by 2010. These savings are worth an additional 1.4 billion 1995\$/year and 2.3 billion 1995\$/year for 2000 and 2010, respectively.

Figure 10: Projected Annual Electricity Use and Electricity Expenditures for US Office Equipment, Sensitivity Analysis



These calculations do not count any savings that will accrue in office equipment used in residences or in the industrial sector, nor do they count the savings in other countries that copy the ENERGY STAR regulations to harmonize their office equipment markets with that of the US.³ We also do not calculate the paper savings from the ENERGY STAR copier program or the benefits from reduced pollutant emissions, but the existence of these "spillover benefits" in other sectors implies that our Worst case/Current Practice estimates represent an absolute lower bound on expected savings. Actual savings for the US and for the world are almost certain to be larger than this lower bound.

DISCUSSION

Cost effectiveness of ENERGY STAR Program

The analysis above demonstrates that savings from the ENERGY STAR program are likely to be significant in both energy and dollar terms. However, the following components of cost-effectiveness need to be addressed to determine whether the ENERGY STAR policy is beneficial to society:

1) *Direct costs of modifying the equipment and software to meet the ENERGY STAR Criteria:* Extensive discussions with manufacturers during the design of the program showed that ENERGY STAR features could be added to PC CPUs and monitors at *negligible cost* to the purchaser (Johnson and Zoi 1992). Examination of data from a recent trade article showed that there was no cost difference between color monitors with power-management features and those without (Froning 1994). Data on direct costs for other equipment types are not available, but because the ENERGY STAR program is voluntary, and because the office equipment industry is highly competitive, it is reasonable to believe that manufacturers will not subscribe to program requirements that will increase costs to consumers and place the manufacturer at a competitive disadvantage.

The one case where we might expect additional costs for ENERGY STAR equipment would be copiers (because of the duplexing requirement for high speed copiers). Even here, however, the additional costs imposed by the program are likely to be small or negligible, because "almost all" such high speed copiers already have duplexing capability (Graff and Fishbein 1991). The main effect of requiring default duplexing is paper savings, which (at about 0.5-0.7 cents/sheet saved) would offset some or all of any additional cost for those few high speed copiers that do not already have duplexing. Mailing and storage savings for duplexed material can be even more significant than the initial cost to purchase the paper.

2) *Indirect costs imposed on the user by equipment that does not work as advertised:* Some manufacturers' early ENERGY STAR-compliant PC CPUs and monitors interfered with network services. Others take more than a second or two to return to a usable state from the sleep mode. We assume that the problems associated with the first incarnation of the program will have been eliminated by 2000. This assumption is reasonable because the product life-cycles are so short in the computer industry, the new MOUs for PC CPUs and monitors (as well as MOUs for other equipment types) explicitly address these problems,

³Recent discussions at the International Energy Agency indicate that many European countries and Japan are likely to adopt the Energy Star requirements for office equipment purchased within their boundaries. Personal communication with James E. McMahon, Lawrence Berkeley Laboratory. 5 June 1995.

and the manufacturers can more effectively incorporate power saving features into their equipment as they gain experience with the early versions of ENERGY STAR equipment.

3) *Direct administrative costs of the program:* The cumulative cost to the government for running this program is at most a few million dollars.

3) *The expected direct dollar savings to consumers:* we assess this above in the ENERGY STAR Most-Likely case as more than \$1 billion annually after the year 2000 (excluding paper savings). Even in the Worst/Current Practice Continues cases, savings are more than \$0.5 billion/year after 2000. In the Best case, savings are more than \$1.3 billion/year after 2000

4) *The dollar value of the external costs associated with emissions of criteria pollutants and greenhouse gases avoided by the energy savings:* we do not assess these potential impacts here, but they make the policy more cost effective than it would be based simply on the expected direct dollar savings to consumers.

Adding these costs and benefits together reveals that this policy will save more than \$1 billion annually after the year 2000, at a cumulative cost to society of a few million dollars. Put another way, a one-time per capita expenditure of roughly \$0.02 in the US has purchased annual monetary benefits per capita of about \$4/year for each and every US resident.

The US Market for PCs, Monitors, Fax Machines and Laser Printers

We found in our analysis of device densities per person that sales of PC CPUs, monitors, fax machines and laser printers in offices are likely to saturate over the next five to ten years. Assuming, as we do in this analysis, that relative densities between building types remain constant at 1988 levels, it is likely that sales to the entire commercial sector will saturate over the same period. This result may take longer to occur if densities of office equipment in other building types grow at a faster pace than in offices.

In any case, the industry forecasts seem to indicate higher levels of sales of this equipment than can be sustained based on sales to the commercial sector alone. If sales to homes and industry are assumed to make up the difference, then the computer industry can stave off the effect of this maturing market for a few more years. However, an inevitable slowdown in sales will occur when these markets also saturate. A shakeout will then ensue, with the larger international companies that have footholds in growing markets (Asia and to a lesser extent, Europe) being best able to weather the storm.

Mainframes and Minicomputers

We project that mainframe and minicomputer energy use will decline by more than 50% over the 1990 to 2000 period. This decline is entirely the result of a decrease in power levels for these machines. Equipment densities for mainframe computers remain roughly constant from 1990 to 2000, while densities of minicomputers go up by almost 30%. This growth in number of units is more than offset by a 60 to 65% reduction in per unit power (see Table 1 above). These estimates reflect current trends as embodied in industry projections, and include a substantial shift towards client-server computing and less energy-intensive parallel processing machines (Reinhardt 1995). The data on current densities and equipment power for these devices is relatively poor, and the characteristics of particular installations can vary by two orders of magnitude. Such variations and uncertainties highlight the need for further research and data collection in this area.

POS Terminals

POS terminals account for 6.6 to 8.6 TWh/year of electricity consumption in the 2000 to 2010 period. If these terminals were improved to the levels shown for our "advanced" equipment (about 60% savings in UEC relative to the baseline) then savings would be 4.3 to 5.6 TWh, which would add about 30% to the savings already attributable to ENERGY STAR by 2010. EPA should consider developing an ENERGY STAR program for these devices because of this untapped savings potential.

Advanced Technology

This scenario assumes the universal penetration of a variety of advanced technologies throughout the office equipment stock. These technologies include the use of Liquid Crystal Display (LCD) technologies in place of Cathode Ray Tubes (CRTs), the use of low power Complementary Metal Oxide Semiconductor (CMOS) chips, and a variety of other options. We show this scenario to characterize the outer bounds of what is possible given current technology, but it would be foolhardy to insist that these outer bounds will remain so for very long. This scenario does not, of course, deal with what is economically justified, only what is technically possible. The results do indicate that there is a technical potential for significant savings even beyond the ENERGY STAR Most-Likely case. The challenge is to achieve those savings at competitive costs.

One recent note regarding LCD screens deserves mention, because that technology is the one assumed for monitors in our Advanced scenario. Prices for these screens (now used almost exclusively in laptops) have been falling rapidly. Over the calendar year 1995, prices for 10.4 inch active matrix screens dropped from over \$1000 to about \$350 (Crothers 1995). This price drop was caused by improvements in production processes and an increase in manufacturing capacity.

Several manufacturers are now producing larger screens that approach the usable screen area of the most common CRT systems, and the prices of these screens are also falling. One manufacturer (Sharp) is explicitly targeting its larger LCD screens at the desktop monitor market, starting in 1996 (Crothers 1996). Only time will tell if these efforts are successful, but the inherent advantages of LCD screens (compact size, low mass, negligible electromagnetic emissions, and low power consumption) will make them attractive options if the price can be brought within about a factor of two of CRT screens.

Comparison with Annual Energy Outlook 1995 Office Equipment Forecast

Table 8 compares our analysis results to the commercial sector office equipment forecast contained in the Annual Energy Outlook 1995 of the US Department of Energy's (DOE's) Energy Information Administration (US DOE 1995a). This forecast is the current Business-as-Usual forecast of DOE. As the Table shows, AEO's early 1990s estimate for PC plus monitor energy use is more than four times higher than that calculated in this study's Business-as-Usual baseline. Non-PC energy use in the early 1990s is about 30% higher in the AEO's forecast than in our forecast. By 2010 the differences between the two forecasts have stayed about the same (PCs and monitors) or increased substantially (other office equipment).

It is not clear from the documentation if the AEO forecast is meant to capture the effects of all existing programs such as ENERGY STAR. Even if ENERGY STAR impacts are not included, the EIA estimate is too high in absolute terms for all equipment types and in expected growth rates over the 1993 to 2010 period for other office equipment.

Table 8: Comparison of Office Equipment Energy Use Forecasts

	1990	1993	2000	2010	2010/1993	2010/2000	% annual growth 1993 to 2010	% annual growth 2000 to 2010
<i>This study (Business-as-usual)</i>								
Office equipment (PCs)	11	14	22	27	1.92	1.24	3.9%	2.2%
Office equipment (non-PCs)	47	46	42	50	1.09	1.18	0.5%	1.7%
Total	58	60	64	77	1.29	1.20	1.5%	1.9%
<i>This study (Energy Star "Most Likely")</i>								
Office equipment (PCs)	11	13	18	21	1.61	1.18	2.8%	1.6%
Office equipment (non-PCs)	47	44	35	40	0.91	1.13	-0.5%	1.2%
Total	58	57	53	61	1.07	1.14	0.4%	1.3%
<i>Annual Energy Outlook 1995</i>								
Office equipment (PCs)	N/A	59	73	97	1.65	1.32	3.0%	2.8%
Office equipment (non-PCs)	N/A	62	76	97	1.57	1.27	2.7%	2.4%
Total	N/A	120	149	193	1.61	1.29	2.8%	2.6%
<i>Indices (this study's baseline = 1.0)</i>								
<i>This study</i>								
Office equipment (PCs)	1.00	1.00	1.00	1.00				
Office equipment (non-PCs)	1.00	1.00	1.00	1.00				
Total	1.00	1.00	1.00	1.00				
<i>This study (Energy Star "Most Likely")</i>								
Office equipment (PCs)	1.00	0.91	0.81	0.76				
Office equipment (non-PCs)	1.00	0.95	0.84	0.79				
Total	1.00	0.94	0.83	0.78				
<i>Annual Energy Outlook 1995</i>								
Office equipment (PCs)		4.15	3.36	3.56				
Office equipment (non-PCs)		1.34	1.79	1.92				
Total		2.00	2.32	2.50				

(1) 1993 values for this study interpolated linearly from 1990 and 2010 values

(2) We assume that PCs in the AEO context means PCs and monitors.

If ENERGY STAR is meant to be included in the AEO forecast, then these differences are further exacerbated. In any case, the baseline AEO forecast should be adjusted (especially in the early years) to reflect the more detailed work described in this study, and the estimated impacts of ENERGY STAR should be explicitly shown (at least in a side calculation).⁴

FUTURE WORK

Mainframe and Minicomputers

As we saw in our scenario results, some of the largest uncertainties in estimating total future electricity use for office equipment are introduced when estimating the future power and equipment densities for mainframe and minicomputers. Relatively little is known about changes in the characteristics of these devices over time. In particular, representative surveys of device densities in particular building types and of power levels for different devices need to be conducted so that utility planners can better understand how changes in office equipment energy use will affect their planning.

POS Terminals

Data are also poor for this equipment type. ITI does not forecast sales for these devices, and they vary widely in their configurations. Nevertheless, this equipment is an important energy user in certain building types (principally retail, restaurants, and groceries). Surveys of these devices should identify the relevant densities, power levels, and operating characteristics.

Secondary HVAC Impacts

Saving energy in office equipment will also affect space conditioning energy used in buildings (Sezgen and Huang 1994). Heating energy use will go up to compensate for the reduced internal gains, and cooling energy use will go down. Ventilation energy will generally go down as well because of these changes. The issue is a complex one because these effects vary regionally, by building type, and by equipment type. Preliminary calculations for large offices show average additional savings attributable to energy star of between 10 and 25% of direct savings in primary energy terms, with the lower savings accruing in Northern US (heating dominated) buildings and the higher savings accruing in the cooling-dominated buildings located in the Southern US (Cramer 1995). Further work is needed to assess these impacts for all building types and common equipment combinations.

Office Equipment Densities and Stocks

As we saw above, the estimates of total office equipment stock in all sectors are subject to significant uncertainty. More surveys are needed, especially in homes and in commercial sector building types outside of offices. Our assumption of a fixed relationship between equipment densities in offices and those in other commercial building types is a critical one that needs validation from stock surveys over time. The computer industry has an interest

⁴Steve Wade of EIA has indicated (after reviewing a draft of this report) that EIA is in the process of revising their Annual Energy Outlook 1996 forecast to better reflect our results.

in such surveys because a saturating market affects their own sales forecasts and pricing strategies in a significant way.

Paper savings

There are direct cost savings (typically 0.5-0.7¢/sheet), mailing and storage cost savings, and indirect energy savings (typically 20 Watt-hours/sheet) associated with ENERGY STAR copiers that are not assessed here. More work is needed on the effect of the default duplexing feature on total paper use.

Multifunction Devices

Recently, attention has been garnered in the media by machines that combine various functions. For example, several manufacturers have created combination fax/printers/copiers/scanners that are mainly targeted towards budget-conscious small business owners. Also, there are several printers that have an add-on device that allows the user to send and receive faxes on what was before simply a laser printer.

We do not account for widespread penetration of these combination devices in our main scenario calculations, in large part because we have no industry source for the expected penetration. There will be energy savings from the use of these combination devices to the extent that the fixed standby losses that would have been incurred for each of the separate devices are now reduced to the losses from one such device. On the other hand, the device must now operate 24 hours per day, where at least some of the separate devices might have been turned off at certain times.

Further, many of the people purchasing these multifunction devices might not have had some of the individual devices before, which implies that the level of service delivered to each of these consumers is increased compared to the case where these multi-function devices were not available. This increase in service is difficult to measure, but its importance cannot be discounted in assessing the future impacts of changes in device characteristics.

As these multifunction machines become more common, surveys are needed of their operating characteristics, power levels, and device densities. In addition, it will be important to differentiate between use of these devices in large businesses, small businesses, and homes. After we collect three to five years of sales data it will be possible to assess the trends to determine the likely impacts of the adoption of multifunction devices.

CONCLUSIONS

While energy use for this equipment has grown rapidly in recent years, this growth is likely to slow in the next decade because the US commercial sector market is becoming saturated (especially for PC CPUs and monitors). Significant uncertainties remain in creating such forecasts, particularly related to energy used in mainframe and minicomputers.

The likely energy and dollar savings in the commercial sector from the ENERGY STAR program are significant on a national scale. Total electricity savings will be between 10 and 23 TWh/year in 2010, and will most likely be about 17 TWh/year by 2010. This level of savings represents the annual output of three 1000 MW power plants, and results in net benefits to society exceeding \$1 billion per year after the year 2000. Significant additional savings may be achieved from advanced technologies if these technologies can be reduced in cost from current levels.

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APPENDIX A: DEVELOPMENT OF THE OFFICE EQUIPMENT ENERGY-USE MODEL

Introduction

This appendix outlines the structure of, and catalogs improvements to, the Office Equipment Energy-Use Model (OFEEM). The first version of this model is described in "Office Technology Energy Use and Saving Potential in New York" (Piette et al. 1995). Since then substantial changes have been made to the structure and inputs of the model to improve its accuracy. The spreadsheets upon which the model is based have been changed: a new device type, serial printers, has been added; several changes to the power inputs have been made; the density inputs have been reexamined; and the resulting stock forecasts have been checked against other national forecasts.

This appendix first provides an overview of the model theory and structure. Descriptions and examples of each spreadsheet and workbook, including the development of the inputs, are then presented to enable working with the OFEEM. All OFEEM inputs necessary for reproducing these results are given.

Model Theory and Data Flow

OFEEM forecasts density and power requirements for each equipment type (PC CPUs, monitors, laser and serial printers, copiers, faxes, point-of-sale terminals, mainframes, and mini-computers), which it then uses with floor space information for each building type (offices, groceries, hospitals, hotels, miscellaneous, restaurants, retail, schools, and warehouses) to forecast electricity use in the commercial sector. This section details the development of the density and energy forecasts. First the mathematical basis for the density forecast is elaborated, and then the flowchart for the density calculations is explained. The power equations follow, and are combined with density information to expand the forecast to all building types. Finally we arrive at office equipment energy use for the commercial sector.

The density calculation is based on the following equations and involves floor space information, sales information, and initial density benchmarks. We start by remembering the definition of percentage change (the percentage change of a variable X is the quantity of its final value minus its initial value, all divided by its initial value, or Equation A-1),

$$\% \Delta X = \frac{X_{\text{final}} - X_{\text{initial}}}{X_{\text{initial}}} \text{ or } X_{\text{final}} = X_{\text{initial}}(1 + \% \Delta X) \quad (\text{A-1})$$

Equipment density for year i is the stock of machines in year i divided by the floor space in year i . The stock and floor space in year i can also be expressed as the previous year's value multiplied by the quantity of one plus the percentage increase in the value as shown in Equation A-1, giving

$$\text{Density}_i \left[\frac{\text{units}}{\text{ft}^2} \right] = \frac{\text{Stock}_i [\text{units}]}{\text{Floorspace}_i [\text{ft}^2]} = \frac{\text{Stock}_{i-1}(1 + \% \Delta \text{Stock}_i)}{\text{Floorspace}_{i-1}(1 + \% \Delta \text{Floorspace}_i)} \quad (\text{A-2})$$

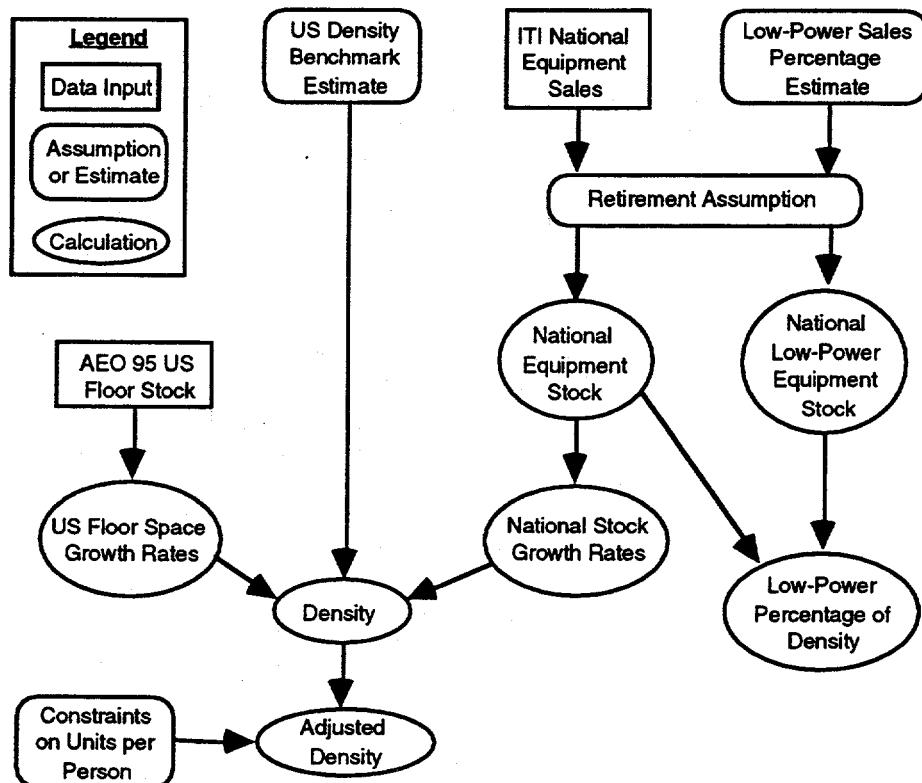
The previous year's stock divided by the previous year's floor space is equivalent to the previous year's density, giving

$$\text{Density}_i = \text{Density}_{i-1} \frac{(1 + \% \Delta \text{Stock}_i)}{(1 + \% \Delta \text{Floor space}_i)} \quad (\text{A-3})$$

So each year's density is derived from the previous year's, using the percentage change in stock and floor space.

The stock development is shown graphically in **Figure A-1**. Floor stock is taken from the 1995 AEO estimate from which is derived the percentage change in floor stock every year. Stock growth rates are derived using sales data from the Information Technology Industry Council (ITI) along with a retirement assumption. We reduce the implied growth rates in the ITI forecasts when they imply numbers of devices per person that exceed reasonable bounds. For equipment retirement we use the Internal Revenue Service (IRS) depreciation lifetimes for the different machine types: four years for PC CPUs and monitors, six years for printers, copiers, faxes, and point-of-sale terminals. We derive lifetimes of nine and eight years, respectively, for mainframes and mini-computers as explained later. Using sales figures and assuming a lifetime, we derive a national stock for each equipment type, giving a national stock growth rate for each. The stock growth rate and the floor space growth rate are combined with an estimate of an initial density to arrive at our density forecast for offices.

Figure A-1. Flow chart showing the development of equipment densities.



Deriving the fraction of low-power machines in the stock starts with an assumption of what percentage of sales low-power machines make up each year. These assumptions are described in the New York paper and shown in Table A-12. Low-power sales are subjected to the same retirement assumption as the standard machines, giving a low-power

equipment stock estimate. This is divided by the national equipment stock to determine the low-power percentage of the equipment density.

The most critical value in this forecast is the initial density, as the forecast for each equipment type is essentially a multiple of this value. Several studies have been made to benchmark the equipment densities, and these are described in the New York paper and discussed later in this appendix. Uncoupling the stock and the floor space by combining their growth rates with an initial equipment density assumption makes OFEEM much more versatile because we can model any region if we know the floor space and assume that sales grow at the same rate as in the nation.

We expand our density forecast from offices to all other building types using a ratio of the initial densities. The equipment density in any building type m in year i equals that equipment density in offices in year i multiplied by the ratio of the equipment baseline densities in the building type m and in offices, as shown in Equation A-4:

$$\text{Density}_{i,m} = \text{Density}_{i,\text{office}} \times \frac{\text{Density}_{1988,m}}{\text{Density}_{1988,\text{office}}} \quad (\text{A-4})$$

The following energy equations combine with the density forecast to make up the rest of the model. The unit energy consumption (UEC in kWh/yr) shows how much energy the average machine n consumes in a year,

$$\text{UEC}_n[\text{kWh/yr}] = (\text{Low Power Fraction}_n) \left(\begin{array}{l} \text{Active Pwr}_n[W] \times \text{Hrs Active}_n[\text{hr/yr}] + \\ \text{Standby Pwr}_n[W] \times \text{Hrs Standby}_n[\text{hr/yr}] + \\ \text{Suspend Pwr}_n[W] \times \text{Hrs Suspend}_n[\text{hr/yr}] \end{array} \right) + (1 - \text{Low Power Fraction}_n) \left(\begin{array}{l} \text{Active Pwr}_n[W] \times \text{Hrs Active}_n[\text{hr/yr}] + \\ \text{Standby Pwr}_n[W] \times \text{Hrs Standby}_n[\text{hr/yr}] + \\ \text{Suspend Pwr}_n[W] \times \text{Hrs Suspend}_n[\text{hr/yr}] \end{array} \right) \quad (\text{A-5})$$

Equation A-5 provides the UEC for the average machine in the stock, taking into account the fraction of low-power machines using the low-power percentage of the density.

The UEC of machine n combined with the density of machine n in building m gives the energy use intensity (EUI in W/ft²), which shows the concentration of energy use over a building's floor area.

$$\text{EUI}_{m,n}[\text{kWh/ft}^2] = \text{Density}_{m,n}[\text{units/ft}^2] \times \text{UEC}_n[\text{kWh/yr}] \quad (\text{A-6})$$

Actually, only the EUI of offices is calculated this way. The densities and EUIs in other building types are generated by taking the density of a particular machine type in offices and multiplying it by the ratio of the baseline densities in the other building type and offices, or Equation A-7:

$$\text{EUI}_m = \text{EUI}_{\text{office}} \times \frac{\text{Density}_{1988,m}}{\text{Density}_{1988,\text{office}}} \quad (\text{A-7})$$

The EUI is combined with the floor space of the building types to get the energy use in building type m by machine type n.

$$\text{Energy}_{m,n} [\text{kWh} / \text{yr}] = \text{EUI}_{m,n} [\text{kWh} / \text{ft}^2] \times \text{Floorspace}_m [\text{ft}^2] \quad (\text{A-8})$$

From here, the energy for each building and each machine are added up to arrive at the output.

Using these basic equations, the rest of the method can be shown in a flowchart, **Figure A-2**. Using estimates of the power for the standard and low-power equipment, estimates for the percentage of year spent in the different modes, and the low-power percentage of the density, an average UEC is calculated for each machine type, as shown in Equation A-5. The UEC is combined with the office density as in Equation A-6 to arrive at the EUI for each equipment type in offices. Using ratios of baseline equipment densities in the other building types to those in offices, the EUIs are expanded to cover all the building types, as in Equation A-7. Finally, following Equation A-8, the EUIs are combined with the floor stock values to arrive at an estimate of energy used in each building type by each equipment type.

Model Explanation and Inputs

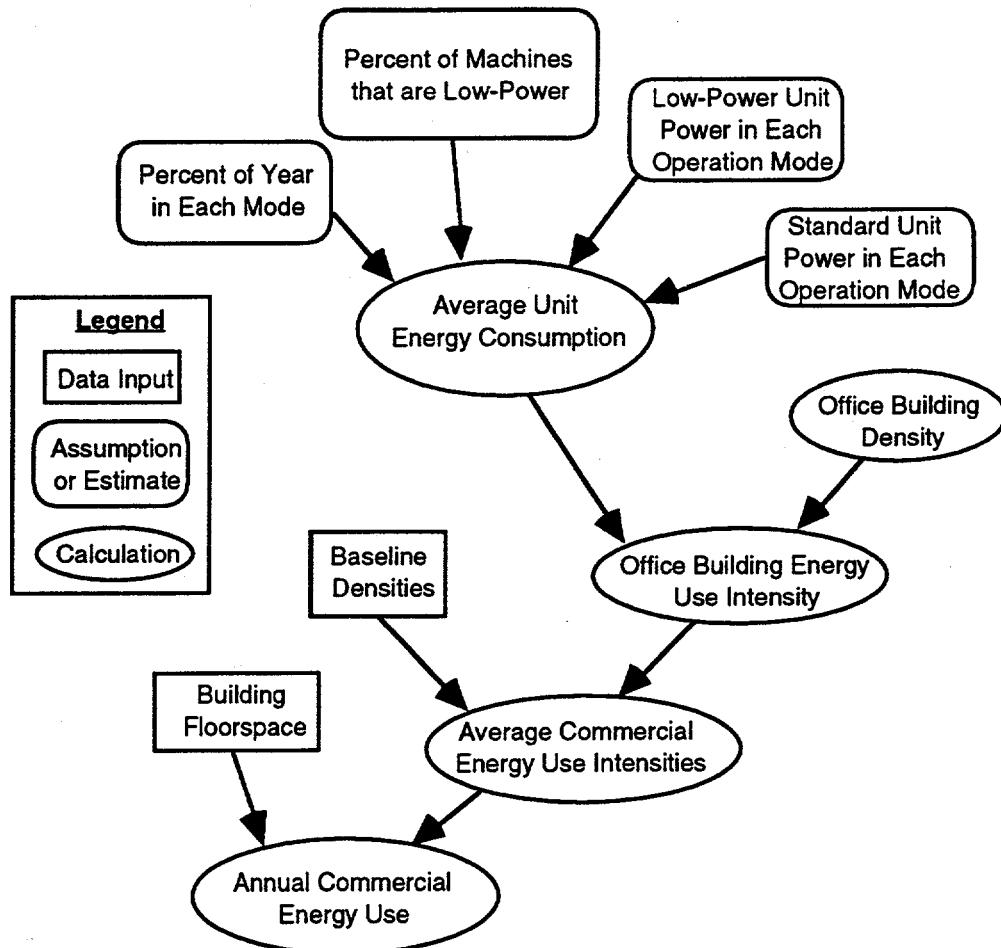
OFEEM has five workbooks (a workbook being a set of spreadsheets): Density, Power, and three scenarios, Business-As-Usual, Energy Star, and Advanced Energy Efficiency. The Density and Power workbooks are used for inputting settings for the scenarios, and each of the scenarios shares the same format. There are also two spreadsheets: Set-Up and Floor Space, which are shared among the workbooks. Using this structure, it is easy to change inputs for all the scenarios at once, and dividing the data up allows the spreadsheet to be easily transported from one computer to another (the entire model is more than nine megabytes). This structure is significantly different from the first version, which included a workbook for each of the three scenarios, the density and power information being repeated in the scenario workbooks. Following are notes on how the model has changed from version one and an example and a description of each shared page and workbook.

This section describes first how the model was changed from the first version and then goes on to describe each part of the model. Example tables are given as well as all inputs required to duplicate our results.

Changes from Version 1

The structure of the spreadsheet has changed substantially to facilitate working with the different scenarios. The scenarios were originally independent, duplicating much of their information, such as the set-up spreadsheet, the development of the equipment densities, and the power requirements. To make working with the model easier, each scenario was broken up into smaller pieces, the duplicated parts being combined and shared among the scenarios. Besides restructuring the model, serial printers were added as a new equipment type and the power levels have been updated to reflect new information. Also, the baseline densities have been checked against other estimates, as discussed in the density forecast section.

Figure A-2. Flowchart of the development of the energy forecast.



In the first version of OFEEM, all printers were modeled as one device type. A wide variety of printers were generalized to an average printer, as if different types of printers were spread homogeneously across different building types. In expanding the model to forecast for the entire United States, we realized that we were missing many of the serial printers and there is a bimodal distribution of printer power, as some building types were much more likely to have low-power serial printers instead of high-power page printers and vice versa.

Given the structure of OFEEM, it is very difficult to create a method to have different power levels for different building types, and to have the densities for the different building types reflect the bimodal nature of the power is difficult. The best option was to add another device type. So the former printer category was split into laser printers and serial printers. Power inputs for serial printers were taken from Piette et al. 1995, with the average power shifting from the 35W active power of dot-matrix printers to the 20W active

power of ink-jet printers through the 1990s. The density inputs will be discussed later in the density evaluation section.

Density Forecast

The Density workbook forecasts the density growth for each equipment type in each building type. Each equipment spreadsheet in the workbook has two pages: one shows the development of the equipment density in offices, and the other expands the office densities to the other building types. Included in the workbook are the Set-Up and the Floor Space spreadsheets. The explanation here will closely follow Figure A-1, starting with the density benchmarks, continuing with the floor space and stock growth, and concluding with comparisons with other forecasts.

Initial Densities: The Set-Up Page

In version one of OFEEM, there was a set-up page with each of the three scenarios, so any change to one variable required updating all three scenarios. In version two, a single set-up page is shared with each scenario and the Density workbook, and gives an easy way to set important variables throughout the model. There are four sections, one for each workbook; the section for the density workbook is shown as **Table A-1** while those for the scenarios are shown later in Table A-15.

The density set-up begins with the occupant density in the commercial sector, 28 m² (300 ft²) per person. Next come the sales growth rates after 1998 and lifetimes for each equipment category. Last are the 1988 stock densities for each of the equipment types in each of the building types. (Note that the baseline densities for mainframe and mini-computer densities are for 1989 instead of 1988.)

Table A-1: The density section of the Set-Up page for OFEEM

Density Set-Up

Variable	PCs	Monitors	Laser Printers	Serial Printers	Copiers	Faxes	POS Terminals	Mains	Minis
Occupancy = 300 ft ² /person									
Sales growth after 1998 (3)	2.0%	2.0%	1.5%	1.5%	3.5%	1.5%	1.5%	-3.1%	1.6%
Years until retirement (4)	4	4	6	6	6	6	4	9	8
1988 stock densities									
Office	1.217	1.420	0.071	0.705	0.160	0.080	0.013	0.0038	0.039
Retail	0.133	0.170	0.011	0.105	0.055	0.011	0.250	0.0007	0.011
Grocery	0.115	0.115	0.005	0.045	0.004	0.001	0.300	0.0000	0.000
School	0.284	0.540	0.017	0.173	0.067	0.021	0.000	0.0015	0.023
Hospital	0.061	0.255	0.041	0.413	0.080	0.030	0.027	0.0006	0.010
Hotel	0.201	0.265	0.006	0.060	0.012	0.010	0.013	0.0004	0.006
Miscellaneous	0.099	0.115	0.014	0.135	0.100	0.010	0.013	0.0003	0.004
Restaurant	0.110	0.110	0.002	0.023	0.007	0.002	0.450	0.0000	0.000
Warehouse	0.027	0.120	0.016	0.158	0.060	0.030	0.000	0.0014	0.022

The lifetime for each machine type was taken from the IRS depreciation lifetimes as mentioned above, except for mainframes and mini-computers. The Databook (CBEMA, 1994) provides several years of stock information for mainframes and mini-computers, and, using the sales data from earlier years, we estimated the average lifetime for those machines.

The 1988 density values have been taken from other benchmark studies and evaluated by comparison with industry forecasts of national stock. We have been able to check our

densities with forecasts by several marketing companies, including DataQuest and InfoCorp. The density of each equipment type except point-of-sale terminals was checked against the stock implied by the ITI sales and our lifetime assumptions. Point-of-sale terminals are not included because ITI does not provide sales information for them, and we were unable to find other data sources.

Monitors

The Department of Energy's Commercial Buildings Energy Consumption Survey (CBECS) provided information on the stock of monitors by building type. We divide the number of monitors for each building type by the total floor area for that building type to derive monitor densities by building type. The CBECS data is for 1992, while the base year in OFEEM is 1988. We adjusted the 1988 data until the densities for 1992 closely matched those from the CBECS data.

Table A-2 shows the baseline densities for monitors. The first column shows the building type. Columns two through four show the baseline densities examined in Piette et al. 1995, while column five shows the densities used in the first version of OFEEM. Column six shows the 1988 OFEEM densities that were used in the second version and that correspond to the 1992 CBECS densities. The resulting stock averages about 95% of that using ITI sales forecasts with a four-year lifetime for monitors.

As will be shown later, all sales inputs were taken from the 1994 ITI Databook (CBEMA, 1994). This includes data up to 1993, and projected sales and growth rates through 2004. ITI summarizes projected sales after 1998 with a growth rate. OFEEM follows that example and specifies a post-1998 growth rate as shown in Table A-1. In some cases, we reduced the ITI post-1998 growth rates to reflect saturating markets for certain equipment types (see Table A-12, below).

Table A-2: Baseline densities for monitors (# units/kft²)

Building Type	1988 SMUD	1988 NW	1988 CE	1988 OFEEM i	1988 OFEEM ii	1992 CBECS	1992 OFEEM ii
Office	2.27	1.63	0.69	1.120	1.420	1.87	1.85
Retail	0.30	0.46	0.11	0.246	0.170	0.22	0.22
Grocery	0.02	0.05	0.02	0.027	0.115	0.15	0.15
School	0.87		1.10	0.469	0.540	0.71	0.71
Hospital	0.64		1.12	0.560	0.255	0.34	0.33
Hotel	0.13		0.03	0.082	0.265	0.35	0.35
Miscellaneous	0.18	0.31		0.229	0.115	0.15	0.15
Restaurant	0.02	0.08		0.048	0.110	0.14	0.14
Warehouse	0.42	0.26		0.181	0.120	0.16	0.16

Mainframes and Mini-Computers

The densities for mainframes and minicomputers were generated for the New York study using a top-down approach. The problem was to distribute the total stock among the building types. CBECS has statistics on computer room floor space for each building type, so we assumed that mains and minis would be distributed among the building types by the same ratios as computer room floor space is distributed. Knowing what fraction of mainframes and mini-computers were in each building type, the total number of each machine type, and the total floor space for each type, we were able to generate average density values for each building type. The mainframe and mini-computer densities are shown in Table A-1 (above).

For the national version of OFEEM, we needed a better idea of the number of mains and minis used in industrial venues, rather than in commercial. Through personal communication with IBM and DataQuest we found that about 20% of mainframes and 50% of mini-computers are used in "technical" venues, as opposed to "business". We chose to cut these values in half, as "industrial" is more specific than "technical". The densities were chosen so that the OFEEM mainframe stock was 90% of the stock implied by the ITI sales, and the mini-computer stock was 75% of the stock implied by the ITI sales.

The number of assumptions made in determining mainframe and mini-computer densities underscore the large amount of uncertainty involved in dealing with these equipment types. In addition, their power levels cover three orders of magnitude, so there is a large uncertainty there as well.

PC CPUs

PC CPU densities were derived from monitor densities with some input from mainframes and minicomputers. We assume that every PC CPU has a monitor and that extra monitors belong to mainframe and mini-computers. By evaluating the number of extra monitors in 1992, we can subtract those from the total monitors to derive densities for PC CPUs. ITI gives stand-alone monitor sales, and, using a four-year retirement rate, we estimate that there are about 8,500,000 extra monitors in the nation in 1992. We assume that 25% of these would be going to the industrial sector. The rest were split among the different building types using the same method as the mainframes and mini-computers were: according to fractions of national computer room floor space. The data are shown in **Table A-3**.

Table A-3. Building area computer room floor space and extra monitor density in 1988

Building Type	Building Area (million ft ²)	% Computer Room Floor space	Number of extra monitors	Density (units/kft ²)
Office	12,635	40%	3,426,519	0.271
Retail	13,467	8%	671,891	0.050
Grocery	904		0	0.000
School	9,612	16%	1,354,856	0.141
Hospital	2,264	7%	586,366	0.259
Hotel	3,928	4%	337,176	0.086
Miscellaneous	11,599	3%	243,653	0.021
Restaurant	1,327		0	0.000
Warehouse	10,272	15%	1,279,176	0.125
Other		7%	610,362	
Total:		100%	8,510,000	

With the number of extra monitors in each building type and floor space information, we generate an "extra" monitor density by building type for 1992. So the PC CPU densities equal the monitor densities minus 75 percent of the extra monitor densities in each building type (the other 25% percent going to industry). **Table A-4** shows the PC CPU densities from the three baseline studies as well as the first version of OFEEM. The sixth column shows the densities for the second version of OFEEM, and column seven shows the monitor densities as in **Table A-2** (which include both stand-alone terminals and monitors associated with PC CPUs). PC CPUs in educational buildings were decreased an extra 0.15 units/kft² to match the school stock estimates by DataPro (1993 Statistical Abstract,

Table 1278, p.761). These values compare favorably with industry estimates of total stock, although some discrepancies arise because of differing definitions of PCs.

Table A-4: PC CPU densities in 1988 (# units/kft²)

Building	SMUD	NW	CE	OFEEM i	OFEEM ii	Monitors
Office	1.72	0.93	0.41	0.667	1.217	1.420
Retail	0.24	0.30	0.09	0.146	0.133	0.170
Grocery	0.02	0.04	0.01	0.016	0.115	0.115
School	0.72		0.61	0.279	0.284	0.540
Hospital	0.61		0.37	0.333	0.061	0.255
Hotel	0.07		0.03	0.049	0.201	0.265
Miscellaneous	0.18	0.19		0.136	0.099	0.115
Restaurant	0.02	0.04		0.029	0.110	0.110
Warehouse	0.37	0.15		0.108	0.027	0.120

Page (Laser) and Serial Printers

Page printer (or laser printer) densities were derived by taking 7.5% of the highest benchmark value of printer density for each building type so that there are about two PCs for every page printer in the mid 1990s. This results in the page printer stock being about two thirds of the stock using ITI sales and a six-year lifetime. **Table A-5** shows both laser and serial printer densities.

Table A-5: Printer densities in 1988 (# units/kft²)

Building	SMUD	NW	CE	OFEEM i	OFEEM ii	OFEEM ii	OFEEM ii
	All printers	All printers	All printers	All printers	Laser printers	Serial printers	All printers
Office	0.94	0.62	0.12	0.240	0.071	0.705	0.776
Retail	0.10	0.14	0.01	0.053	0.011	0.105	0.116
Grocery	0.06	0.03	0.00	0.006	0.005	0.045	0.050
School	0.23		0.18	0.100	0.017	0.173	0.190
Hospital	0.55		0.05	0.120	0.041	0.413	0.454
Hotel	0.08		0.01	0.018	0.006	0.060	0.066
Miscellaneous	0.15	0.18		0.049	0.014	0.135	0.149
Restaurant	0.01	0.03		0.010	0.002	0.023	0.025
Warehouse	0.21	0.11		0.039	0.016	0.158	0.174

Serial printer densities were derived by taking 75% of the highest benchmark value. This gives stock values that are about 50% of the ITI value, which would fit with about 35% of printers going to home use and another small fraction to the industrial sector, most of which are assumed to be serial printers.

Faxes

The fax densities in offices, hospitals, hotels, and warehouses were increased from the initial OFEEM version to those in the SMUD survey. This estimate should be a little lower than that generated from the ITI sales values because a significant fraction of fax machines goes to home use. About 2% of homes have fax machines according to Appliance magazine, and there were about 100 million homes in the U.S. in 1992, so these stock values are about 2 million fewer than ITI numbers in 1992. **Table A-6** shows fax densities.

Copiers

Copier densities were left mostly unchanged from the first cut of OFEEM. Retail, miscellaneous, and warehouse building densities were increased to come closer to the average of the benchmark studies. Appliance magazine estimates that about 4% of U.S. homes have copiers in 1992, or about 4,000,000 copiers. Our estimate is different from the stock generated using ITI sales with a six year lifetime by about 50% of that. **Table A-7** shows copier densities.

Table A-6: Fax densities in 1988 (# units/kft²)

Building	SMUD	NW	CE	OFEEM i	OFEEM ii
Office	0.12			0.050	0.080
Retail	0.00			0.011	0.011
Grocery	0.00			0.001	0.001
School	0.00			0.021	0.021
Hospital	0.18			0.025	0.030
Hotel	0.01			0.004	0.010
Miscellaneous	0.00			0.010	0.010
Restaurant	0.00			0.002	0.002
Warehouse	0.03			0.008	0.030

Table A-7: Copier densities in 1988 (# units/kft²)

Building	SMUD	NW	CE	OFEEM i	OFEEM ii
Office	0.27	0.18	0.08	0.160	0.160
Retail	0.06	0.05	0.01	0.035	0.055
Grocery	0.03	0.05	0.00	0.004	0.004
School	0.06		0.08	0.067	0.067
Hospital	0.23		0.08	0.080	0.080
Hotel	0.01		0.01	0.012	0.012
Miscellaneous	0.07	0.12		0.033	0.100
Restaurant	0.00	0.03		0.007	0.007
Warehouse	0.06	0.06		0.026	0.060

Point-of-Sale Terminals

Our estimate of point-of-sale terminal stock is based on the least information of any machine. ITI does not provide sales estimates, so the stock here is generated using an initial stock density estimate combined with PC CPU sales from 1975 onwards. This gives the appearance of a very fast growth rate until the mid-1990s when the market saturates and sales growth decreases. **Table A-8** shows point-of-sale terminal densities in 1988.

Floor Space Page

Following the flow chart in Figure A-1, the floor space and equipment stock growth rates are needed to forecast the density growth. In the first version of OFEEM, the floor space data were incorporated separately into each scenario. In this version, a single page is shared among the workbooks, as with the Set-Up page. The Floor Space page is shown.

Table A-8: Point-of-sale terminal densities in 1988 (# units/kft²)

Building	SMUD	NW	CE	OFEEM i	OFEEM ii
Office	0.00	0.13		0.013	0.013
Retail	0.30	0.21		0.250	0.250
Grocery	0.43	0.23		0.300	0.300
School	0.02			0.000	0.000
Hospital	0.02			0.027	0.027
Hotel	0.02			0.013	0.013
Miscellaneous	0.00	0.13		0.013	0.013
Restaurant	0.64	0.30		0.450	0.450
Warehouse	0.00	0.00		0.000	0.000

in Table A-9. The 1986 and 1989 floor stocks are taken from US DOE (1988) and US DOE (1991), respectively. The 1987 and 1988 stocks are linearly interpolated between the 1986 and 1989 stocks, while the 1985 stock is backcast using that same linear annual growth. Stocks from 1990 onwards are taken from the Annual Energy Outlook 1995 (US DOE 1995a, US DOE 1995b). Floor stocks for 2011 and 2012 are generated by applying the 1992 to 2010 absolute annual growth rates to the 2010 stock.

Table A-9: National floor stock for OFEEM in billion ft²

Year	Offices	Retail	Grocery	Schools	Hospitals	Hotels	Miscellaneous	Restaurants	Warehouse	Total
1985	8.8	13.0	0.7	7.4	2.1	2.6	11.8	1.3	8.9	56.6
1986	9.5	12.8	0.7	7.7	2.1	2.8	12.3	1.3	9.0	58.2
1987	10.3	12.7	0.7	8.0	2.1	3.0	12.8	1.2	9.1	59.9
1988	11.1	12.5	0.8	8.2	2.1	3.2	13.3	1.2	9.2	61.5
1989	11.8	12.4	0.8	8.5	2.1	3.5	13.8	1.2	9.3	63.2
1990	12.0	12.7	0.8	8.5	2.1	3.5	13.9	1.2	9.5	64.3
1991	12.2	12.9	0.8	8.6	2.2	3.6	14.0	1.2	9.7	65.2
1992	12.4	13.2	0.8	8.7	2.3	3.7	14.0	1.2	9.8	66.1
1993	12.7	13.5	0.9	8.8	2.4	3.7	14.0	1.3	10.0	67.0
1994	12.9	13.8	0.9	8.9	2.5	3.8	13.9	1.3	10.1	67.9
1995	13.1	14.1	0.9	8.9	2.5	3.8	13.9	1.3	10.2	68.8
1996	13.4	14.4	0.9	8.9	2.6	3.9	13.9	1.3	10.4	69.6
1997	13.6	14.7	0.9	8.9	2.7	3.9	13.8	1.3	10.5	70.3
1998	13.8	15.0	0.9	8.8	2.7	4.0	13.8	1.4	10.7	71.0
1999	14.0	15.3	1.0	8.8	2.8	4.0	13.7	1.4	10.8	71.7
2000	14.2	15.7	1.0	8.7	2.8	4.1	13.6	1.4	10.9	72.3
2001	14.4	16.0	1.0	8.7	2.8	4.1	13.6	1.4	11.1	73.0
2002	14.5	16.3	1.0	8.6	2.9	4.1	13.5	1.5	11.2	73.6
2003	14.7	16.7	1.0	8.6	2.9	4.2	13.4	1.5	11.3	74.2
2004	14.9	17.0	1.0	8.5	2.9	4.2	13.3	1.5	11.4	74.8
2005	15.1	17.4	1.1	8.4	3.0	4.2	13.2	1.5	11.5	75.4
2006	15.2	17.8	1.1	8.4	3.0	4.2	13.1	1.5	11.6	75.9
2007	15.4	18.2	1.1	8.3	3.1	4.3	13.0	1.6	11.7	76.5
2008	15.6	18.6	1.1	8.2	3.1	4.3	12.9	1.6	11.8	77.1
2009	15.7	19.0	1.1	8.2	3.2	4.3	12.8	1.6	11.9	77.8
2010	15.9	19.4	1.1	8.1	3.2	4.3	12.7	1.6	11.9	78.4
2011	16.1	19.8	1.2	8.1	3.3	4.4	12.6	1.7	12.1	79.2
2012	16.3	20.3	1.2	8.1	3.4	4.4	12.5	1.7	12.2	80.1

Sales, Stock, and Density

In addition to the floor space information, stock growth rates are required to forecast the equipment densities. We generate stock growth rates by combining sales data and lifetime assumptions, as shown in Figure A-1. **Table A-10** shows the sales figures for each of the equipment types from the ITI data book (CBEMA 1994). Note that there are none for point-of-sale terminals as the Databook does not provide these. The values are actual data until 1993, and then ITI projects future sales figures. However, using these sales numbers implies far too many PC CPUs, monitors, laser printers, and fax machines per person (assuming 300 ft²/person occupancy). So we decreased the sales growth of these equipment types between 1994 and 1997 to arrive at a more reasonable number of units per person. **Table A-11** shows our final estimates for the projected annual growth in equipment sales after 1993. Sales growth for the rest of the equipment types (copiers, mainframes, and minicomputers) were left as in the Databook. **Table A-12** shows the fraction of the sales that are low-power machines. **Table A-13** shows the fraction of ENERGY STAR compliant devices assumed to be enabled in our various policy cases (see main text for details).

Table A-10: Sales forecasts from the ITI Databook

Year	PC CPUs	Terminals	Laser Printers	Serial Printers	Copiers	Faxes	Mainframes	Mini-Computers
	Millions	Millions	Millions	Millions	Millions	Millions	Thousands	Thousands
1975	0.01	0.21	0	0.29	0.36	0.024	6.7	27
1976	0.05	0.35	0.0001	0.32	0.39	0.025	6.8	39
1977	0.12	0.59	0.0003	0.36	0.43	0.026	8.9	57
1978	0.24	0.82	0.0005	0.45	0.46	0.033	7.5	68
1979	0.33	1.0	0.0009	0.68	0.55	0.045	7.2	81
1980	0.80	1.7	0.0015	0.87	0.62	0.062	9.9	106
1981	1.2	2.3	0.0022	1.3	0.71	0.068	10.7	122
1982	2.0	3.3	0.0027	1.8	0.80	0.080	10.6	128
1983	3.2	4.8	0.0054	2.9	0.89	0.095	10.0	147
1984	5.2	7.0	0.063	4.4	1.1	0.12	11.3	205
1985	4.8	6.6	0.13	5.2	1.1	0.14	10.9	191
1986	5.1	7.0	0.30	5.6	1.2	0.22	11.0	198
1987	5.5	7.7	0.65	5.9	1.3	0.58	11.2	206
1988	6.0	8.4	1.2	6.3	1.3	1.3	11.5	218
1989	6.5	9.2	1.7	6.6	1.3	1.6	11.9	228
1990	7.1	9.9	2.6	6.7	1.4	1.8	12.1	232
1991	7.5	10.5	3.5	6.8	1.4	2.0	12.3	237
1992	8.7	11.9	4.3	6.9	1.5	2.1	12.2	242
1993	10.3	13.5	5.3	7.1	1.5	2.4	12.0	247
1994	11.3	14.6	6.0	7.3	1.6	2.6	11.7	252
1995	12.2	15.6	6.6	7.5	1.6	2.8	11.4	256
1996	12.9	16.4	7.0	7.7	1.7	3.0	11.1	260
1997	13.3	16.8	7.1	7.9	1.8	3.1	10.8	264
1998	13.4	17.0	7.2	8.1	1.8	3.1	10.5	268
1999	13.6	17.2	7.3	8.3	1.9	3.2	10.1	272
2000	13.7	17.4	7.4	8.5	2.0	3.2	9.8	276
2001	13.8	17.5	7.4	8.7	2.0	3.2	9.5	281
2002	14.0	17.7	7.5	8.9	2.1	3.3	9.2	285
2003	14.1	17.9	7.6	9.1	2.2	3.3	8.9	290
2004	14.3	18.1	7.7	9.4	2.2	3.3	8.7	294

Table A-11. OFEEM equipment sales growth rates, adjusted from ITI growth rates

Year	PC CPUs	Monitors	Laser Printers	Serial Printers	Copiers	Faxes	POS Terminals	Mains	Minis
1990	8.0%	7.9%	49.6%	1.1%	4.1%	10.0%	8.0%	2.0%	1.9%
1991	7.0%	6.6%	35.7%	2.0%	3.1%	9.0%	7.0%	1.0%	2.0%
1992	15.6%	12.4%	24.1%	1.3%	1.5%	8.9%	15.6%	-0.8%	2.5%
1993	17.5%	13.8%	20.9%	2.9%	3.9%	11.4%	17.5%	-1.2%	1.7%
1994	10.0%	8.2%	15.0%	2.8%	4.3%	10.0%	10.0%	-2.5%	2.2%
1995	8.0%	6.6%	10.0%	2.8%	3.6%	8.0%	8.0%	-2.6%	1.5%
1996	6.0%	5.1%	5.0%	2.9%	3.6%	6.0%	6.0%	-2.6%	1.5%
1997	3.0%	2.8%	2.5%	2.4%	3.6%	3.0%	3.0%	-2.9%	1.5%
1998	2.0%	2.0%	1.5%	2.5%	3.4%	1.5%	2.0%	-3.1%	1.5%
≤1999	2.0%	2.0%	1.5%	1.5%	3.5%	1.5%	1.5%	-3.1%	1.6%

(1) Historical data are in italics.

(2) POS terminal growth rates are assumed to be the same as that for PC CPUs through 1998, and 1.5% per year after that.

Table A-12: Low-Power Equipment Sales as a Percentage of Total Sales

Year	PC CPUs	Monitors	Laser Printers	Copiers	Faxes
1992	0%	0%	0%	0%	0%
1993	15%	15%	10%	0%	0%
1994	26%	26%	50%	0%	0%
1995	38%	38%	90%	10%	10%
1996	49%	49%	100%	20%	50%
1997	61%	61%	100%	40%	100%
1998	72%	72%	100%	80%	100%
1999	83%	83%	100%	90%	100%
2000	95%	95%	100%	100%	100%
2001	100%	100%	100%	100%	100%

Table A-13: Percent of ENERGY STAR Compliant Equipment Sold Assumed to be Enabled (By Policy Case)

Year	PC CPUs	Monitors	Laser Printers	Copiers	Faxes
ENERGY STAR - Current Practice Continues	10%	10%	100%	50%	100%
ENERGY STAR - Worst Case	25%	50%	100%	75%	100%
ENERGY STAR - Most-Likely Case	50%	70%	100%	90%	100%
ENERGY STAR - Best Case	100%	100%	100%	100%	100%

Table A-14 shows the first page of the PC CPU spreadsheet as an example, essentially unchanged from the first version of OFEEM. This page forecasts the density growth in offices. the next page expands the forecast to the other building types. Columns 2 and 3 show the floor space forecast for offices and the annual growth rate. Column 4 shows the sales estimate from the ITI Databook for PC CPUs (their estimate of commercial sales), while column 5 shows the annual growth rate and column six shows an estimate of the percentage of that sales that are low-power machines. Column 7 shows the stock estimate, derived from adding up the sales from a previous number of years equivalent to the lifetime of the machine type. In other words, for PC CPUs the lifetime is four years, so the stock

in 1995 is the sum of the sales from 1992 until 1995. Column 8 shows the annual stock growth.

Column 9 shows our estimate of the stock in number of machines per kft², derived using Equation A-3, and using as input columns 3 and 8 and the 1988 density from the Set-Up page. Column 10 shows the percentage of the stock that is low-power equipment, a calculation similar to the stock calculation. The number of low-power machines in each year is the low-power sales percentage multiplied by the sales for that year. Like the stock calculation, these products are summed over the number of most recent years equivalent to the lifetime, giving the low-power stock. This stock is then divided by the total stock to get the low-power percentage of the density. Finally, column 11 gives a check of the density, showing the number of people per unit. For PC CPUs, that value changes from 3.6 in 1985 to 1.5 in 1995, showing that the market is rapidly saturating.

Table A-14: Density forecast of PC CPUs in offices from the Density workbook

Year	C1 C2 C3		C4 C5 C6			C7 C8		C9 C10		C11
	Total Floorspace (Msqft)	Growth (%)	Total (units)	Comm'l Sales (%)	Low-Power (%)	Total (units)	Comm'l Stock (%)	Office Density Stock (#/ksqft)	Low-Power (%)	Persons per unit
1975			10500		0%	10500				
1976			53100	405.7%	0%	63600	505.7%			
1977			120400	126.7%	0%	184000	189.3%			
1978			237900	97.6%	0%	421900	129.3%			
1979			329400	38.5%	0%	740800	75.6%			
1980			796000	141.7%	0%	1483700	100.3%			
1981			1157000	45.4%	0%	2520300	69.9%			
1982			1950000	68.5%	0%	4232400	67.9%			
1983			3249000	66.6%	0%	7152000	69.0%			
1984			5190000	59.7%	0%	11546000	61.4%			
1985	56,577		4750000	-8.5%	0%	15139000	31.1%	0.94	0.0%	3.54
1986	58,229	2.92%	5060000	6.5%	0%	18249000	20.5%	1.10	0.0%	3.02
1987	59,881	2.84%	5460000	7.9%	0%	20460000	12.1%	1.20	0.0%	2.77
1988	61,532	2.76%	5990000	9.7%	0%	21260000	3.9%	1.22	0.0%	2.74
1989	63,184	2.68%	6530000	9.0%	0%	23040000	8.4%	1.28	0.0%	2.60
1990	64,270	1.72%	7050000	8.0%	0%	25030000	8.6%	1.37	0.0%	2.43
1991	65,240	1.51%	7540000	7.0%	0%	27110000	8.3%	1.46	0.0%	2.28
1992	66,090	1.30%	8720000	15.6%	0%	29840000	10.1%	1.59	0.0%	2.10
1993	67,020	1.41%	10250000	17.5%	15%	33560000	12.5%	1.76	4.6%	1.89
1994	67,890	1.30%	11275000	10.0%	26%	37785000	12.6%	1.96	11.9%	1.70
1995	68,760	1.28%	12177000	8.0%	38%	42422000	12.3%	2.17	21.5%	1.53
1996	69,580	1.19%	12907620	6.0%	49%	46609620	9.9%	2.36	33.2%	1.41
1997	70,340	1.09%	13294849	3.0%	61%	49654469	6.5%	2.49	44.3%	1.34
1998	71,040	1.00%	13560746	2.0%	72%	51940214	4.6%	2.57	55.4%	1.29
1999	71,710	0.94%	13831960	2.0%	83%	53595175	3.2%	2.63	66.6%	1.27
2000	72,340	0.88%	14108600	2.0%	95%	54796154	2.2%	2.67	78.0%	1.25
2001	72,980	0.88%	14390772	2.0%	100%	55892077	2.0%	2.70	87.8%	1.24
2002	73,580	0.82%	14678587	2.0%	100%	57009919	2.0%	2.73	94.7%	1.22
2003	74,160	0.79%	14972159	2.0%	100%	58150117	2.0%	2.76	98.7%	1.21
2004	74,750	0.80%	15271602	2.0%	100%	59313120	2.0%	2.79	100.0%	1.19
2005	75,350	0.80%	15577034	2.0%	100%	60499382	2.0%	2.83	100.0%	1.18
2006	75,930	0.77%	15888575	2.0%	100%	61709370	2.0%	2.86	100.0%	1.16
2007	76,530	0.79%	16206346	2.0%	100%	62943557	2.0%	2.90	100.0%	1.15
2008	77,140	0.80%	16530473	2.0%	100%	64202428	2.0%	2.93	100.0%	1.14
2009	77,770	0.82%	16861083	2.0%	100%	65486477	2.0%	2.97	100.0%	1.12
2010	78,400	0.81%	17198304	2.0%	100%	66796206	2.0%	3.00	100.0%	1.11
2011	79,227	1.05%	17542270	2.0%	100%	68132131	2.0%	3.03	100.0%	1.10
2012	80,071	1.07%	17893116	2.0%	100%	69494773	2.0%	3.06	100.0%	1.09

The second page of each device spreadsheet in the Density workbook is the buildings page, which expands the results of the density calculation for offices to the rest of the building types using Equation A-4. **Table A-15** shows the first five columns of the buildings page for PC CPUs. Shown are the floor space and stock in offices and retail buildings. The floor space values are taken from the Floor Space spreadsheet in Table A-10. The stock values for the office are the floor space multiplied by the density from the office density forecast, as shown in Table A-14. The stock for retail buildings is calculated the same way (floor space multiplied by density), except that the retail density is equivalent to the office density multiplied by the ratio of the base year (1988) PC CPU retail density to the base year PC CPU office density, or Equation A-4. The stock is developed for the rest of the building types using the same equation.

Table A-15: Example of an office equipment density expanded for another building type (PC CPUs)

Year	Office		Retail	
	Floor Space (Msqft)	Stock (units)	Floor Space (Msqft)	Stock (units)
1985	8,794	8285786	12,952	1329857
1986	9,546	10534495	12,805	1539941
1987	10,298	12389804	12,658	1659664
1988	11,050	13443573	12,512	1658822
1989	11,802	15153869	12,365	1730192
1990	12,040	16510932	12,650	1890461
1991	12,230	17895118	12,920	2060169
1992	12,420	19745913	13,170	2281779
1993	12,650	22304917	13,470	2588272
1994	12,880	25241900	13,770	2940846
1995	13,120	28502415	14,080	3333363
1996	13,350	31489441	14,380	3696364
1997	13,570	33730935	14,690	3979261
1998	13,770	35450901	15,010	4211203
1999	13,980	36791347	15,330	4396558
2000	14,170	37794968	15,650	4548944
2001	14,350	38698207	15,990	4699153
2002	14,540	39668666	16,320	4852164
2003	14,710	40614967	16,670	5015811
2004	14,890	41603208	17,030	5185360
2005	15,060	42577995	17,390	5357868
2006	15,230	43584309	17,770	5541787
2007	15,400	44599793	18,160	5731392
2008	15,570	45630264	18,570	5930734
2009	15,740	46669893	18,990	6136054
2010	15,900	47700773	19,420	6349063
2011	16,120	48812208	19,844	6548215
2012	16,342	49944483	20,276	6752929

Power Forecast

The Power workbook develops the power information for each machine. Here all the power requirements for each equipment type are cataloged, and UECs are calculated. This is very different from the first version of the model in which each scenario had the power levels built into it, resulting in much repetition and making it time consuming to update the whole model. This section shows the rest of the Set-Up page, and then the PC CPU page

as an example of the inputs and calculations. Following that are the power inputs for each of the devices.

The Set-Up page is used in this workbook to provide operation variables necessary in determining the energy use by the equipment. Following the density set-up are the operation variables, diversity and the fraction of the year spent in each mode, for the three scenarios. Diversity is the fraction of machines that are on at a given time. Fraction of the year in active, standby, and suspend modes splits a typical work day up into the times spent in the different modes and expresses them as percentages of the 8,760 hours in a year. These are the same for the three scenarios, except that copiers have a lower suspend time because the Energy Star and Advanced models are assumed to have an auto-off function. Table A-16 shows the second half of the Set-Up page.

Table A-16: The operation section of the Set-Up page for OFEEM

Variable	PCs	Terminals	Laser Printers	Serial Printers	Copiers	Faxes	POS Terminals	Mainframes	Mini-Computers
Business-As-Usual Set-Up									
Daytime Diversity	76%	76%	76%	60%	100%	100%	100%	100%	100%
Nighttime Diversity	18%	18%	18%	18%	20%	100%	0%	80%	80%
Weekend Diversity	20%	20%	20%	20%	20%	100%	0%	0%	0%
Fraction of year active	9%	9%	1%	1%	3.7%	3.7%	30%	44%	44%
Fraction of year standby	13%	13%	4%	3%	14%	96%	20%	45%	45%
Fraction of year suspend	13%	13%	30%	27%	29%	0%	0%	0%	0%
Fraction of the year on	35%	35%	35%	31%	47%	100%	50%	89%	89%
Energy Star Set-Up									
Daytime Diversity	76%	76%	76%	60%	100%	100%	100%	100%	100%
Nighttime Diversity	18%	18%	18%	18%	20%	100%	0%	80%	80%
Weekend Diversity	20%	20%	20%	20%	20%	100%	0%	0%	0%
Fraction of year active	9%	9%	1%	1%	3.7%	3.7%	30%	44%	44%
Fraction of year standby	13%	13%	4%	3%	14%	96%	20%	45%	45%
Fraction of year suspend	13%	13%	30%	27%	16%	0%	0%	0%	0%
Fraction of the year on	35%	35%	35%	31%	34%	100%	50%	89%	89%
Advanced Energy Efficiency Set-Up									
Daytime Diversity	76%	76%	76%	60%	100%	100%	100%	100%	100%
Nighttime Diversity	18%	18%	18%	18%	20%	100%	0%	80%	80%
Weekend Diversity	20%	20%	20%	20%	20%	100%	0%	0%	0%
Fraction of year active	9%	9%	1%	1%	3.7%	3.7%	30%	44%	44%
Fraction of year standby	13%	13%	4%	3%	14%	96%	20%	45%	45%
Fraction of year suspend	13%	13%	30%	27%	16%	0%	0%	0%	0%
Fraction of the year on	35%	35%	35%	31%	34%	100%	50%	89%	89%

Table A-17a shows the first 13 columns from the PC CPU page from the power workbook. Power levels for standard, low-power, and advanced low-power PC CPUs are shown. Given first is the peak power in watts, followed by the active, standby, and suspend power levels as percentages of the peak power. No power levels are shown for the low-power or advanced low-power units between 1985 and 1992 as none existed then. One final note is that the copier page has three extra columns, one for the plug load of each type of unit.

Table A-17a: Power input for PC CPUs

	C12	C13	C14	C15	C16	C17	C18	C19	C20	C21	C22	C23	C24
Year	Standard Units				Low-Power Units				Advanced Low-Power Units				
	Peak (W)	Active (% peak)	Standby (% peak)	Suspend (% peak)	Peak (W)	Active (% peak)	Standby (% peak)	Suspend (% peak)	Peak (W)	Active (% peak)	Standby (% peak)	Suspend (% peak)	
1985	97	100%	100%	100%									
1986	93	100%	100%	100%									
1987	90	100%	100%	100%									
1988	86	100%	100%	100%									
1989	82	100%	100%	100%									
1990	79	100%	100%	100%									
1991	75	100%	100%	100%									
1992	75	100%	100%	100%									
1993	75	100%	100%	100%	40	100%	63%	63%	40	100%	63%	63%	
1994	75	100%	100%	100%	40	100%	63%	63%	40	100%	63%	63%	
1995	70	100%	100%	100%	40	100%	63%	63%	34	100%	55%	55%	
1996	65	100%	100%	100%	40	100%	63%	63%	28	100%	48%	48%	
1997	60	100%	100%	100%	40	100%	63%	63%	21	100%	41%	41%	
1998	55	100%	100%	100%	40	100%	63%	63%	15	100%	33%	33%	
1999	55	100%	100%	100%	40	100%	63%	63%	15	100%	33%	33%	
2000	55	100%	100%	100%	44	100%	57%	57%	15	100%	33%	33%	
2001	55	100%	100%	100%	48	100%	53%	53%	15	100%	33%	33%	
2002	55	100%	100%	100%	51	100%	49%	49%	15	100%	33%	33%	
2003	55	100%	100%	100%	55	100%	45%	45%	15	100%	33%	33%	
2004	55	100%	100%	100%	55	100%	45%	45%	15	100%	33%	33%	
2005	55	100%	100%	100%	55	100%	45%	45%	15	100%	33%	33%	
2006	55	100%	100%	100%	55	100%	45%	45%	15	100%	33%	33%	
2007	55	100%	100%	100%	55	100%	45%	45%	15	100%	33%	33%	
2008	55	100%	100%	100%	55	100%	45%	45%	15	100%	33%	33%	
2009	55	100%	100%	100%	55	100%	45%	45%	15	100%	33%	33%	
2010	55	100%	100%	100%	55	100%	45%	45%	15	100%	33%	33%	
2011	55	100%	100%	100%	55	100%	45%	45%	15	100%	33%	33%	
2012	55	100%	100%	100%	55	100%	45%	45%	15	100%	33%	33%	

Adjacent to the power levels are UECs for each device, as shown in Table A-17b. For each unit type, standard, low-power, and advanced low-power, is shown the modal UEC, or the amount of energy spent in a year in active, standby, or suspend mode. These are calculated using Equation A-5, except that there is no low-power fraction and only one mode. Again, this is the same for the other devices except copiers, which have in addition UECs for the plug load.

Table A-17b: UECs for PC CPUs by unit type and mode

Year	Standard Units UEC				Low-Power Units UEC				Advanced Low-Power Units UEC			
	Active (kWh/yr)	Standby (kWh/yr)	Suspend (kWh/yr)	Total (kWh/yr)	Active (kWh/yr)	Standby (kWh/yr)	Suspend (kWh/yr)	Total (kWh/yr)	Active (kWh/yr)	Standby (kWh/yr)	Suspend (kWh/yr)	Total (kWh/yr)
1985	78	107	114	299								
1986	75	103	110	287								
1987	72	99	105	276								
1988	69	95	101	265								
1989	66	91	97	254								
1990	63	87	92	242								
1991	60	83	88	231								
1992	60	83	88	231								
1993	60	83	88	231	32	28	29	89	32	28	29	89
1994	60	83	88	231	32	28	29	89	32	28	29	89
1995	56	77	82	216	32	28	29	89	27	21	22	70
1996	52	72	76	200	32	28	29	89	22	15	15	52
1997	48	66	70	185	32	28	29	89	17	10	10	37
1998	44	61	65	169	32	28	29	89	12	6	6	23
1999	44	61	65	169	32	28	29	89	12	6	6	23
2000	44	61	65	169	35	28	29	92	12	6	6	23
2001	44	61	65	169	38	28	29	95	12	6	6	23
2002	44	61	65	169	41	28	29	98	12	6	6	23
2003	44	61	65	169	44	28	29	101	12	6	6	23
2004	44	61	65	169	44	28	29	101	12	6	6	23
2005	44	61	65	169	44	28	29	101	12	6	6	23
2006	44	61	65	169	44	28	29	101	12	6	6	23
2007	44	61	65	169	44	28	29	101	12	6	6	23
2008	44	61	65	169	44	28	29	101	12	6	6	23
2009	44	61	65	169	44	28	29	101	12	6	6	23
2010	44	61	65	169	44	28	29	101	12	6	6	23
2011	44	61	65	169	44	28	29	101	12	6	6	23
2012	44	61	65	169	44	28	29	101	12	6	6	23

Following are the power levels for each equipment type for each scenario. The power levels shown in the Business-as-Usual case are for the average stock in that year, and they follow a linear trend between the years. For example in **Table A-18a**, the power for PC CPUs starts at 97W in 1985 and linearly drops to 75W by 1991. It stays at 75W until 1994, after which it linearly drops to 55W by 1998. It continues at 55W thereafter.

Some of the equipment types (serial printers, mainframes, and mini-computers) don't have Energy Star or Advanced power levels, in which case we simply used the power levels from the Business-as-Usual scenario.

Table A-18: Stock equipment power by device type

A-18a-PC CPU Equipment Power			
Year	Active (W)	Standby (W)	Suspend (W)
<i>Business-as-Usual Stock</i>			
1985	97	97	97
1986 to 1990	linear trend	linear trend	linear trend
1991 to 1994	75	75	75
1995 to 1997	linear trend	linear trend	linear trend
1998 and onwards	55	55	55
<i>Energy Star, New Equipment</i>			
1993 to 1999	40	25	25
2000 to 2002	linear trend	25	25
2003 and onwards	55	25	25
<i>Advanced, New Equipment</i>			
1993 to 1994	40	25	25
1995 to 1997	linear trend	linear trend	linear trend
1998 and onwards	15	5	5

A-18b-Monitor Equipment Power			
Year	Active (W)	Standby (W)	Suspend (W)
<i>Business-as-Usual Stock</i>			
1985	28	28	28
1986 to 1990	linear trend	linear trend	linear trend
1991	55	55	55
1992 to 2000	linear trend	linear trend	linear trend
2001 and onwards	65	65	65
<i>Energy Star, New Equipment</i>			
1993	57	43	14
1994 to 2000	linear trend	linear trend	linear trend
2001 and onwards	65	51	14
<i>Advanced, New Equipment</i>			
1993 to 1994	57	43	14
1995 to 1997	linear trend	linear trend	linear trend
1998 and onwards	23	5	5

A-18c-Laser Printer Equipment Power			
Year	Active (W)	Standby (W)	Suspend (W)
<i>Business-as-Usual Stock</i>			
1985 and onwards	250	80	80
<i>Energy Star, New Equipment</i>			
1993 and onwards	250	80	25
<i>Advanced, New Equipment</i>			
1993 to 1995	250	80	25
1996 to 1999	linear trend	linear trend	linear trend
2000 and onwards	120	7	5

A-18d-Serial Printer Equipment Power			
Year	Active (W)	Standby (W)	Suspend (W)
<i>Business-as-Usual Stock</i>			
1985 to 1990	45	15	15
1991 to 1999	linear trend	linear trend	linear trend
2000 and onwards	20	8	8

Table 18: Stock equipment power by device type (continued)

A-18e-Copier Equipment Power

Year	Active (W)	Standby (W)	Suspend (W)	Plug (W)
<i>Business-as-Usual Stock</i>				
1985	250	215	215	10
1986 to 1993	linear trend	linear trend	linear trend	10
1994 and onwards	220	190	190	10
<i>Energy Star, New Equipment</i>				
1995 and onwards	220	190	150	10
<i>Advanced, New Equipment</i>				
1995 to 1996	220	190	150	10
1997 to 2001	220	linear trend	linear trend	10
2002 and onwards	220	100	100	10

A-18f-Fax Equipment Power

Year	Active (W)	Standby (W)
<i>Business-as-Usual Stock</i>		
1985	175	20
1986 to 1993	175	linear trend
1994 and onwards	175	35
<i>Energy Star, New Equipment</i>		
1995 and onwards	175	15
<i>Advanced, New Equipment</i>		
1995 to 1996	175	15
1997 to 2001	175	linear trend
2002 and onwards	175	5

A-18g-POS Terminal Equipment Power

Year	Active (W)	Standby (W)
<i>Business-as-Usual Stock</i>		
1985 and onwards	130	130
<i>Advanced, New Equipment</i>		
1993 and onwards	70	10

A-18h-Mainframe Equipment Power

Year	Active (W)	Standby (W)
<i>Business-as-Usual Stock</i>		
1985 to 1990	25,000	12,500
1991 to 1998	linear trend	linear trend
1999 and onwards	10,000	5,000

A-18i-Mini-computer Equipment Power

Year	Active (W)	Standby (W)
<i>Business-as-Usual Stock</i>		
1985 to 1990	3,500	1,750
1991 to 1997	linear trend	linear trend
1998 and onwards	1,250	625

Table A-19 outlines annual usage for each device type, also shown in Table A-16. These are shown as the percentage of the year the devices spend in one of the three modes. We did not change these values among the scenarios except for copiers in the Energy Star and Advanced Energy Efficiency scenarios where the machines spend less time in suspend mode and more time off (using the plug load) because the newer copiers have an auto-off function.

Table A-19: Usage by device type

Device type	Percentage of year in:		
	Active	Standby	Suspend
PC	9%	13%	13%
Monitor	9%	13%	13%
Page Printer	1%	4%	30%
Serial Printer	1%	3%	27%
Copier	3.7%	14%	29% (16%)
Fax	3.7%	96%	0%
POS Terminal	30%	20%	0%
Mainframe	44%	45%	0%
Mini-computer	44%	45%	0%

Power Changes

The power levels of PC CPUs, monitors, and copiers have been updated to reflect new information. Initially the standard PC CPU power was 75W from 1991 onwards. However the most recent information indicates that the power for PC CPUs is probably decreasing as manufacturers have taken advantage of the improved performance and lifetime of the cooler chips, so we have decreased the power of standard machines to 65W by 1999. In addition, the Energy Star PC CPUs seem to be increasing in power. Manufacturers first redesigned their low-end models to comply with the Energy Star program, since the power of those machines is the easiest to reduce. As the manufacturers have gained more experience and developed better technology, they have started redesigning their high-end machines, which we expect will increase the average power of energy star PC CPUs. We have reflected this in OFEEM by increasing the power of these machines from 40W to 55W by 2005.

Initially we assumed that the standby power for energy star monitors is about 5W, based on the Nanao Flexscan monitors. However, on looking at the list of Energy-Star-compliant monitors, we discovered a range of suspend power levels. The suspend power for monitors is now 14.3W, the average from the EPA list.

Most copiers have a plug load, power the copier uses to remember operation settings even when it is off (it also may include anti-humidity devices or other miscellaneous loads). The plug load is about 10W (although it can be up to 100W) and is a significant fraction of the energy used by these machines. OFEEM includes this energy by adding a 10W load anytime the copiers are not in one of the other operation states.

One final note is that the Energy Star copiers will include an auto-off after two hours, reducing the fraction of the year spent in suspend mode and increasing that in plug mode. This will reduce the power used by the copiers left on overnight and on weekends.

Main Scenarios

There are three scenario workbooks: Business-As-Usual, Energy Star (Most-Likely), and Advanced Energy Efficiency. They take the density information from the Density workbook, the power information from the Power workbook, as well as the Floor Space and Set-Up information, to forecast the energy use by each type of office equipment according to the flow chart in Figure A-2. In addition, power forecasts are developed to check how the low-power equipment affects peak power requirements.

At the top of the energy page is a small matrix (an example is shown as **Table A-20a**) of when the machines are in different modes; this is used to calculate peak load. The three periods we are concerned with are shown in the first row: morning (8:00 am to 12:00 pm), afternoon (12:00 pm to 6:00 pm), and evening (6:00 pm to 10:00 pm). The hours available in each period are shown next. Following that the annual modal information is disaggregated to a daily number of hours and then split among the three periods.

Table A-20a: Division of the day into different modes for PC CPUs

	hr/day	8 am-12 pm	12 pm-6 pm	6 pm-10 pm	10 pm-8 am
Available hours in period:	24.0	4.0	6.0	4.0	10.0
Fraction of year in mode:					
Active	9%	4.0	2.0	2.0	0.0
Standby	13%	5.5	2.0	3.5	0.0
Suspend	13%	5.9	0.0	0.5	4.0
Off	65%	8.6	0.0	0.0	8.6
Sum:	100%	24.0	4.0	6.0	4.0
					10.0

These hours are split using the following logic. Half of the active hours are spent in the morning and half in the afternoon. If there is not enough time in the morning period for half of the active hours, then the morning is filled with them and the rest are saved for later (mainframes and mini-computers are examples of this). The standby hours are then distributed using the same logic. Finally, the three periods are filled with suspend hours to the fullest extent. In this case there are some extra suspend hours available (15.4 hours available to be spread over a 14 hour day), but these are discarded for the power calculation.

This table is used in estimating the summer and winter peak power of each equipment type. The summer peak includes just the afternoon, while the winter peak includes the morning and evening. The peak power is estimated by multiplying the weighted average power by the stock. The stock was developed in the Density workbook, and the average power is weighted by the number of hours spent in each mode over the period of interest.

Table A-20b shows the first part of the PC CPU page from the Energy Star scenario. These columns take in information from other spreadsheets to have it available as the forecast progresses. Column 25 shows the percentage of equipment that is low-power, while the rest of the columns show the power for each mode for the standard and low-power equipment. In the Business-As-Usual scenario, the low-power columns are blank, while in the Advanced Energy Efficiency scenario, the low-power columns have the power levels for the advanced equipment.

Table A-20b: Inputs for PC CPUs in the Energy Star Most-Likely Scenario

C12	C25	C26	C27	C28	C29	C30	C31
Year	Percentage Low-Power & Enabled	Standard			Low-Power		
		Active Power (W)	Standby Power (W)	Suspend Power (W)	Active Power (W)	Standby Power (W)	Suspend Power (W)
1985	0%	97	97	97	0	0	0
1986	0%	93	93	93	0	0	0
1987	0%	90	90	90	0	0	0
1988	0%	86	86	86	0	0	0
1989	0%	82	82	82	0	0	0
1990	0%	79	79	79	0	0	0
1991	0%	75	75	75	0	0	0
1992	0%	75	75	75	0	0	0
1993	2%	75	75	75	40	25	25
1994	6%	75	75	75	40	25	25
1995	11%	70	70	70	40	25	25
1996	17%	65	65	65	40	25	25
1997	22%	60	60	60	40	25	25
1998	28%	55	55	55	40	25	25
1999	33%	55	55	55	40	25	25
2000	39%	55	55	55	44	25	25
2001	44%	55	55	55	48	25	25
2002	47%	55	55	55	51	25	25
2003	49%	55	55	55	55	25	25
2004	50%	55	55	55	55	25	25
2005	50%	55	55	55	55	25	25
2006	50%	55	55	55	55	25	25
2007	50%	55	55	55	55	25	25
2008	50%	55	55	55	55	25	25
2009	50%	55	55	55	55	25	25
2010	50%	55	55	55	55	25	25
2011	50%	55	55	55	55	25	25
2012	50%	55	55	55	55	25	25

The rest of this page of the spreadsheet is filled with developing the UEC and other energy information for all the building types. **Table A-20c** shows an example. The average UEC is calculated using Equation A-5 and the inputs in Table A-20b. First the energy information is developed for offices, and then the rest of the building types are considered. Density is taken from the Density workbook and multiplied by the UEC to get the EUI according to Equation A-6. The EUI is multiplied by the floor space to get the energy according to Equation A-8. The summer and winter peak power are the average power multiplied by the stock for that year.

Table A-20c: Energy calculations for offices and other building types

	C32	C33	C34	C35	C36	C37	C38	C39	C40	C41	C42	
	Average UEC (kWh/yr)	Offices					Retail					
		Floor space (Msqft)	EUI (kWh/sqft-yr)	Energy (TWh/yr)	Summer Peak (GW)	Winter Peak (GW)	Floor space (Msqft)	EUI (kWh/sqft-yr)	Energy (TWh/yr)	Summer Peak (GW)	Winter Peak (GW)	
1985	299	8,794	0.28	2.48	0.61	0.48	12,952	0.03	0.40	0.10	0.08	
1986	287	9,546	0.32	3.03	0.75	0.58	12,805	0.03	0.44	0.11	0.09	
1987	276	10,298	0.33	3.42	0.84	0.66	12,658	0.04	0.46	0.11	0.09	
1988	265	11,050	0.32	3.56	0.88	0.69	12,512	0.04	0.44	0.11	0.08	
1989	254	11,802	0.33	3.84	0.95	0.74	12,365	0.04	0.44	0.11	0.08	
1990	242	12,040	0.33	4.00	0.99	0.77	12,650	0.04	0.46	0.11	0.09	
1991	231	12,230	0.34	4.13	1.02	0.80	12,920	0.04	0.48	0.12	0.09	
1992	231	12,420	0.37	4.56	1.13	0.88	13,170	0.04	0.53	0.13	0.10	
1993	231	12,650	0.41	5.15	1.27	0.99	13,470	0.04	0.60	0.15	0.12	
1994	231	12,880	0.45	5.83	1.44	1.13	13,770	0.05	0.68	0.17	0.13	
1995	216	13,120	0.47	6.14	1.52	1.19	14,080	0.05	0.72	0.18	0.14	
1996	200	13,350	0.47	6.30	1.56	1.22	14,380	0.05	0.74	0.18	0.14	
1997	185	13,570	0.46	6.23	1.54	1.20	14,690	0.05	0.74	0.18	0.14	
1998	169	13,770	0.44	6.01	1.48	1.16	15,010	0.05	0.71	0.18	0.14	
1999	169	13,980	0.45	6.23	1.54	1.20	15,330	0.05	0.74	0.18	0.14	
2000	169	14,170	0.45	6.40	1.58	1.24	15,650	0.05	0.77	0.19	0.15	
2001	169	14,350	0.46	6.56	1.62	1.26	15,990	0.05	0.80	0.20	0.15	
2002	169	14,540	0.46	6.72	1.66	1.30	16,320	0.05	0.82	0.20	0.16	
2003	169	14,710	0.47	6.88	1.70	1.33	16,670	0.05	0.85	0.21	0.16	
2004	169	14,890	0.47	7.05	1.74	1.36	17,030	0.05	0.88	0.22	0.17	
2005	169	15,060	0.48	7.21	1.78	1.39	17,390	0.05	0.91	0.22	0.18	
2006	169	15,230	0.48	7.38	1.82	1.42	17,770	0.05	0.94	0.23	0.18	
2007	169	15,400	0.49	7.56	1.86	1.46	18,160	0.05	0.97	0.24	0.19	
2008	169	15,570	0.50	7.73	1.91	1.49	18,570	0.05	1.00	0.25	0.19	
2009	169	15,740	0.50	7.91	1.95	1.53	18,990	0.05	1.04	0.26	0.20	
2010	169	15,900	0.51	8.08	1.99	1.56	19,420	0.06	1.08	0.27	0.21	
2011	169	16,120	0.51	8.27	2.04	1.60	19,844	0.06	1.11	0.27	0.21	
2012	169	16,342	0.52	8.46	2.09	1.63	20,276	0.06	1.14	0.28	0.22	

EUIs are generated for each building and equipment type by multiplying the equipment EUI in offices by the ratio of the equipment density in other buildings to that in offices. This is then multiplied by the floor space to generate the energy usage. The peak powers use the same weighted average power with the stock from each building type. Finally, the commercial sector total is the sum of the building totals.

At the end of each scenario workbook, the output spreadsheet takes information from the previous spreadsheets and puts it into a convenient format. No examples are shown here. The first matrix is of the total energy by machine type and includes the total sectoral energy. Next come the UEC from 1990 and 2005, when in the Energy Star and Advanced scenarios there are no standard machines left in the stock. The office EUIs are next, and then the EUIs for each building type. There is a spreadsheet for paper usage and one for peak power. Finally, the equipment densities in office buildings are summarized.

APPENDIX B: COMMEND INPUT DATA FILE

A COMMEND data file that embodies the main scenarios described in this report is currently being revised, but was not available in time for publication. Please Fax a request to 510/486-6996 if you would like to receive the file, or send email to JGKoomey@lbl.gov.

APPENDIX C: BRIEFING CHARTS AND TABLES

This section contains a complete set of briefing charts and tables related to office equipment energy use in the US commercial sector. We did not include all of them in the main body of the report for the sake of readability, but we include them here because they represent a convenient summary of all the important information.

Please note that the graphs that involve floor area (Figures C-1, C-2, C-3, and C-6) use square feet (English units) because that is the way the calculations were originally done. The counterpart to C-1 in the main text has been converted to metric units for the international audience.

Figure C-1a: Equipment Densities in Offices Using ITI Growth Rates Extrapolated Past 2004

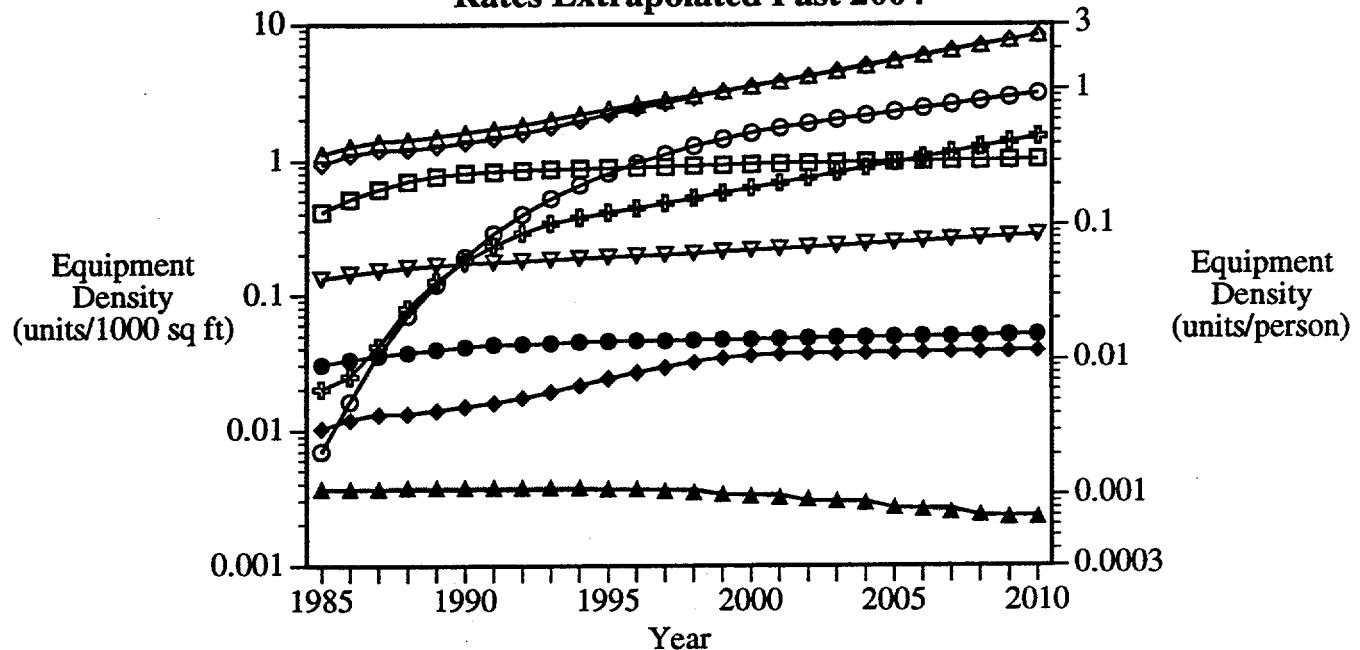
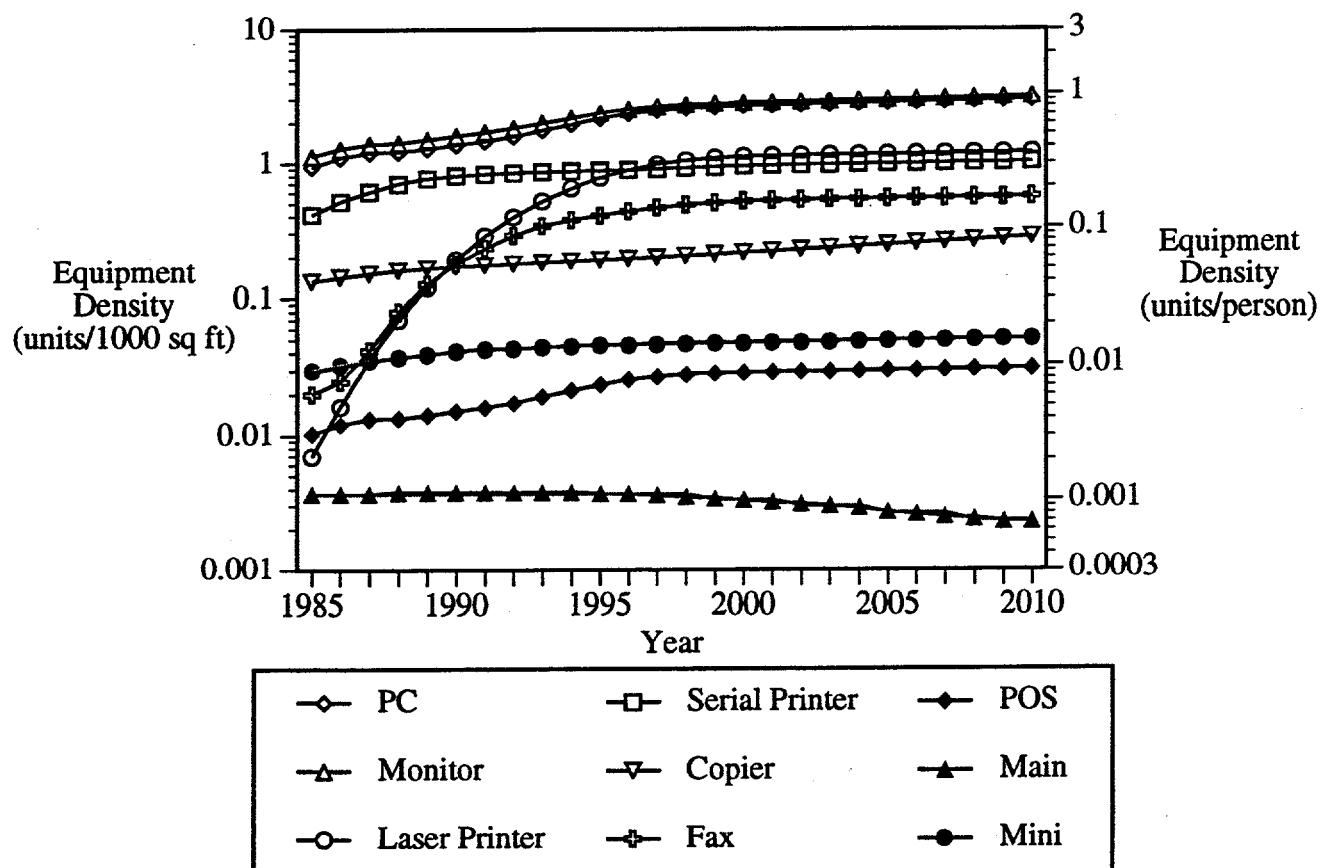


Figure C-1b: Equipment Densities in Offices in This Study



Units per person density assumes 300 square feet (27.88 sq. meters) per person. In our forecast, PC CPU and monitor sales are assumed to grow at 2%/year after 1998, while serial printer, laser printer, and fax sales are assumed to grow at the same rate that floor stock grows (about 1.5%/yr) starting in 1998. ITI has no forecast for POS terminals, so we assume that they grow at the same rate as PC CPUs until 1998 and then grow at 1.5%/year thereafter. 1 square meter = 10.76 square feet.

Figure C-2: Equipment Densities by Building Type

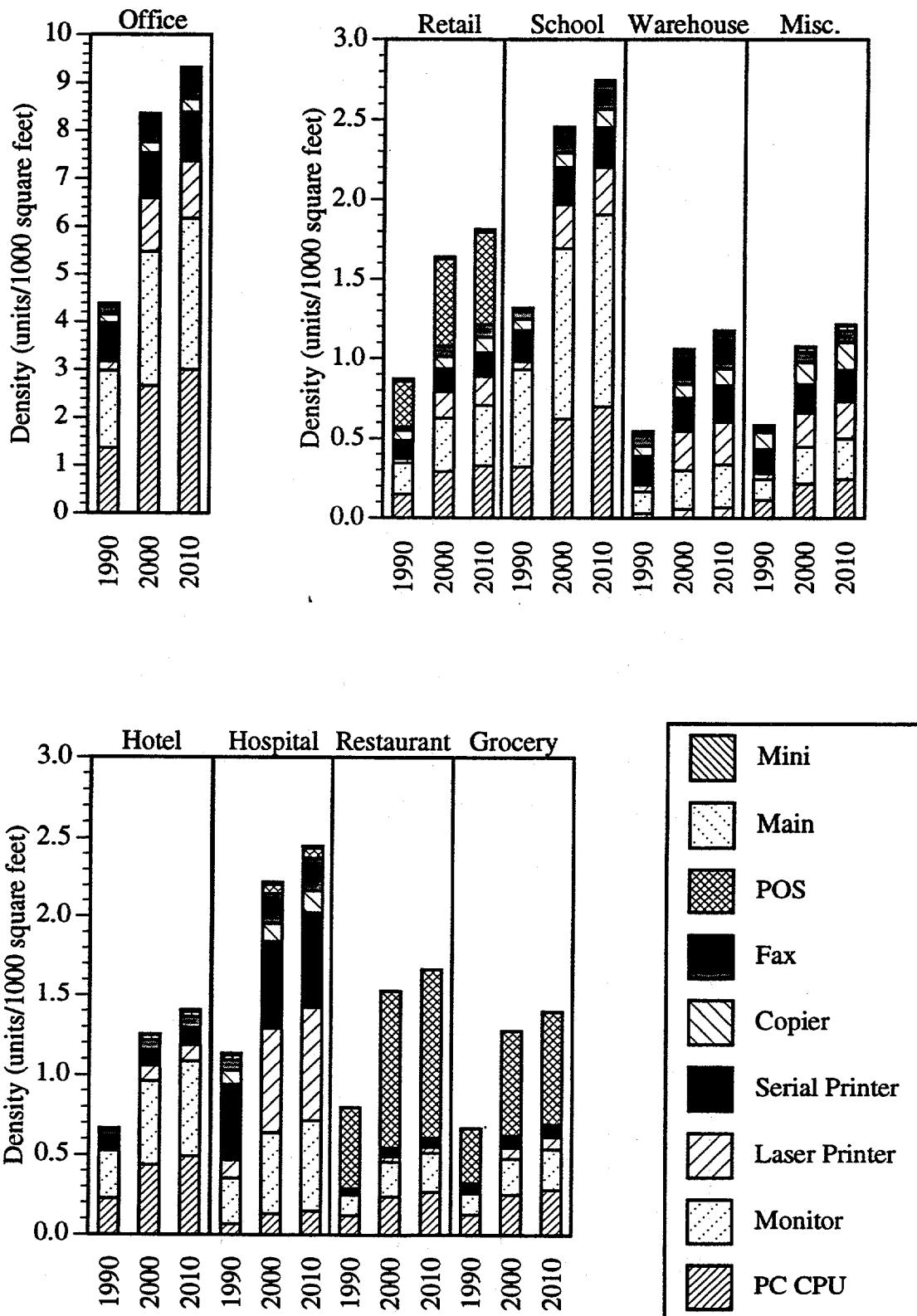


Figure C-3: Projected Commercial Sector Floorspace by Building Type

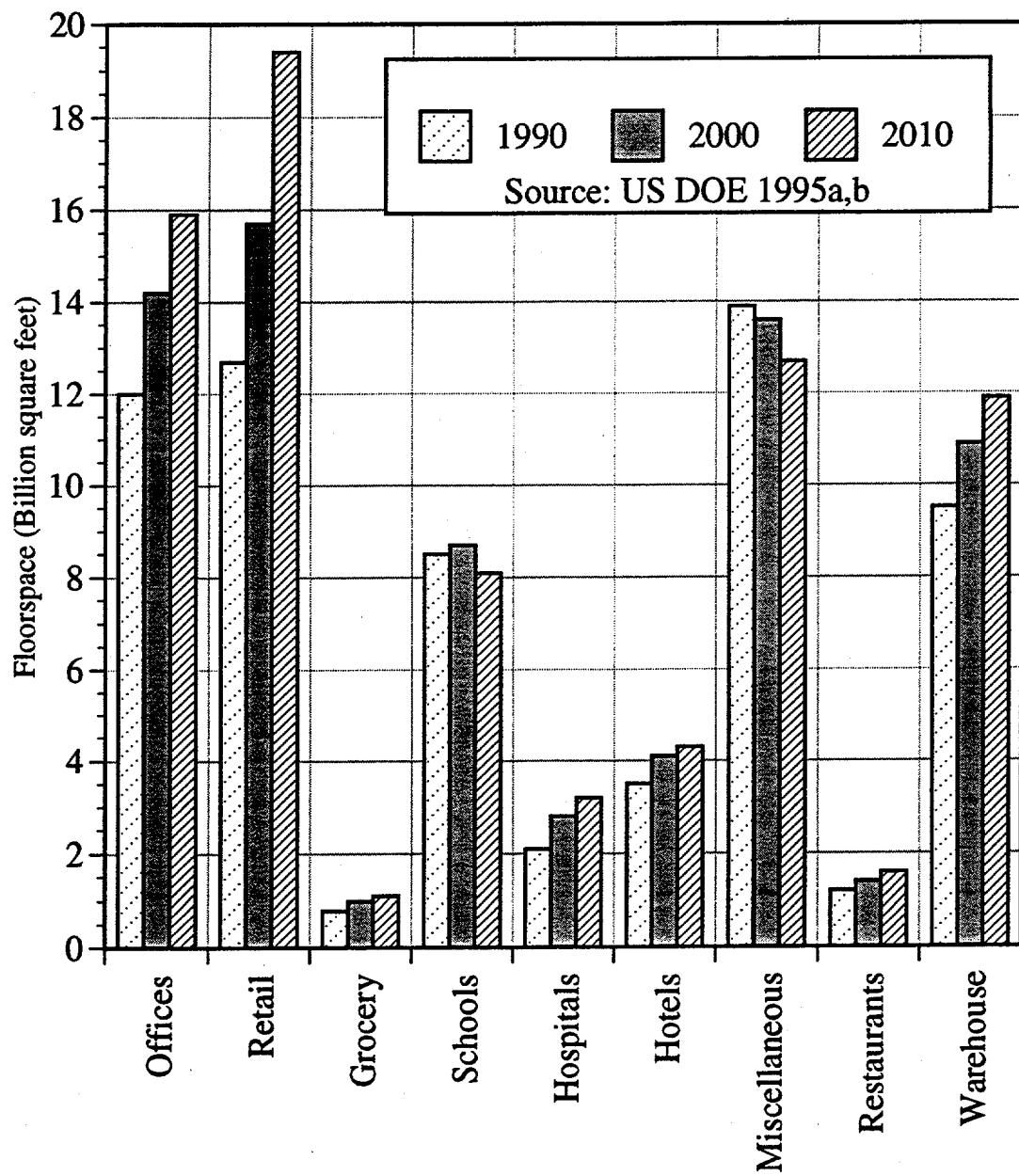


Figure C-4: Summary of Stock by Building Type

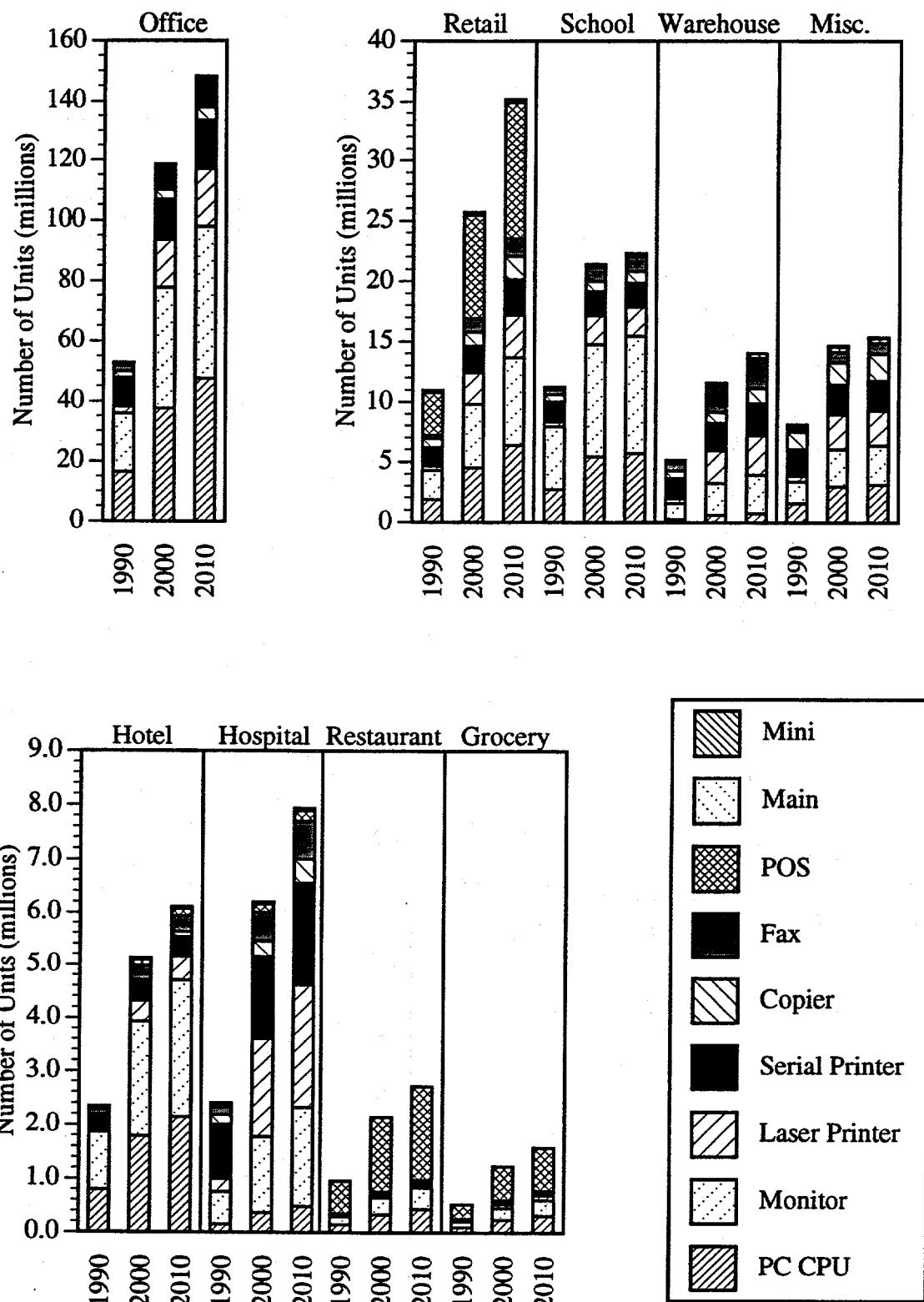


Figure C-5: Unit Energy Consumption by Machine Type

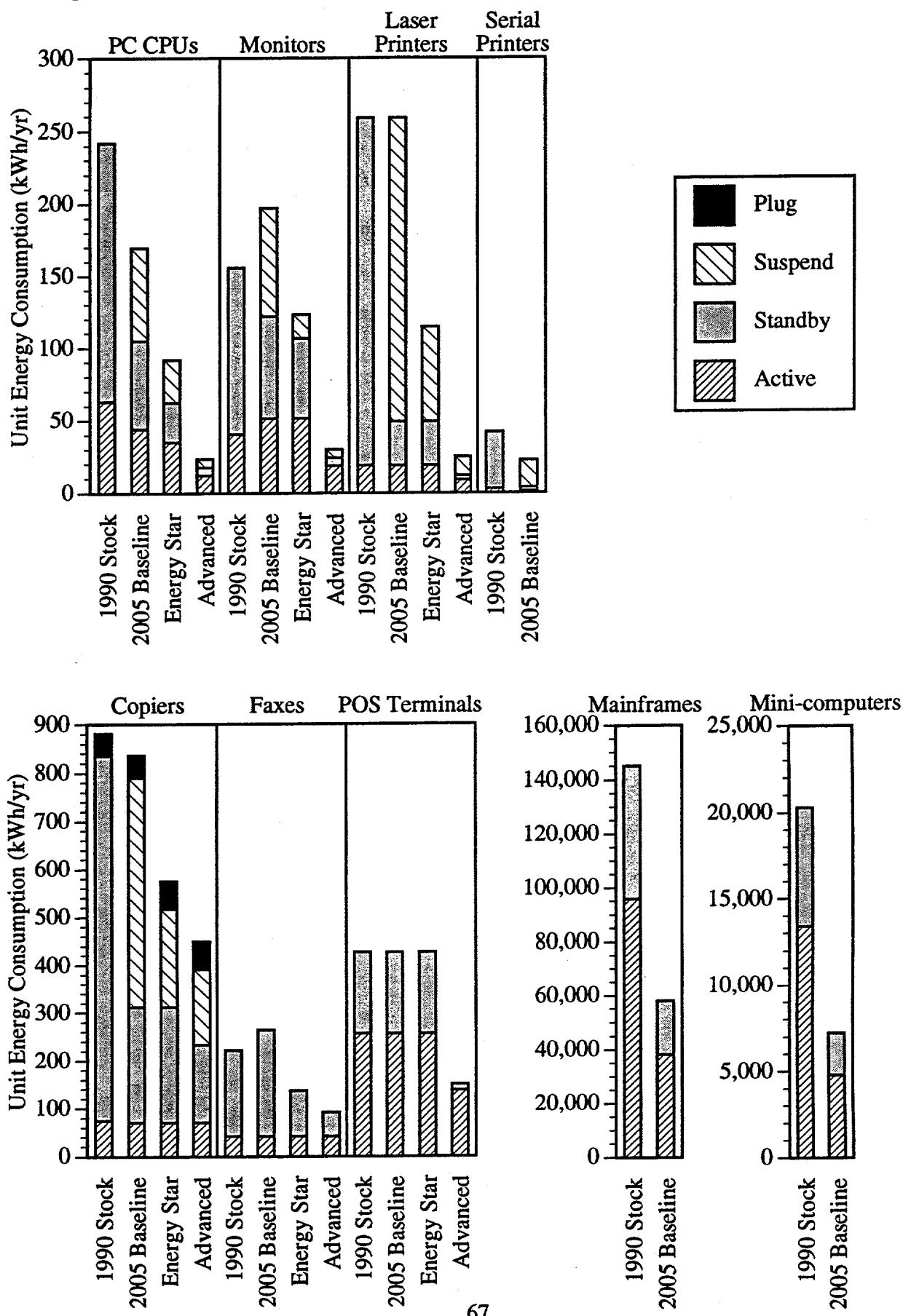


Figure C-6: Energy Use Intensities by Building Type in the Business-As-Usual Scenario

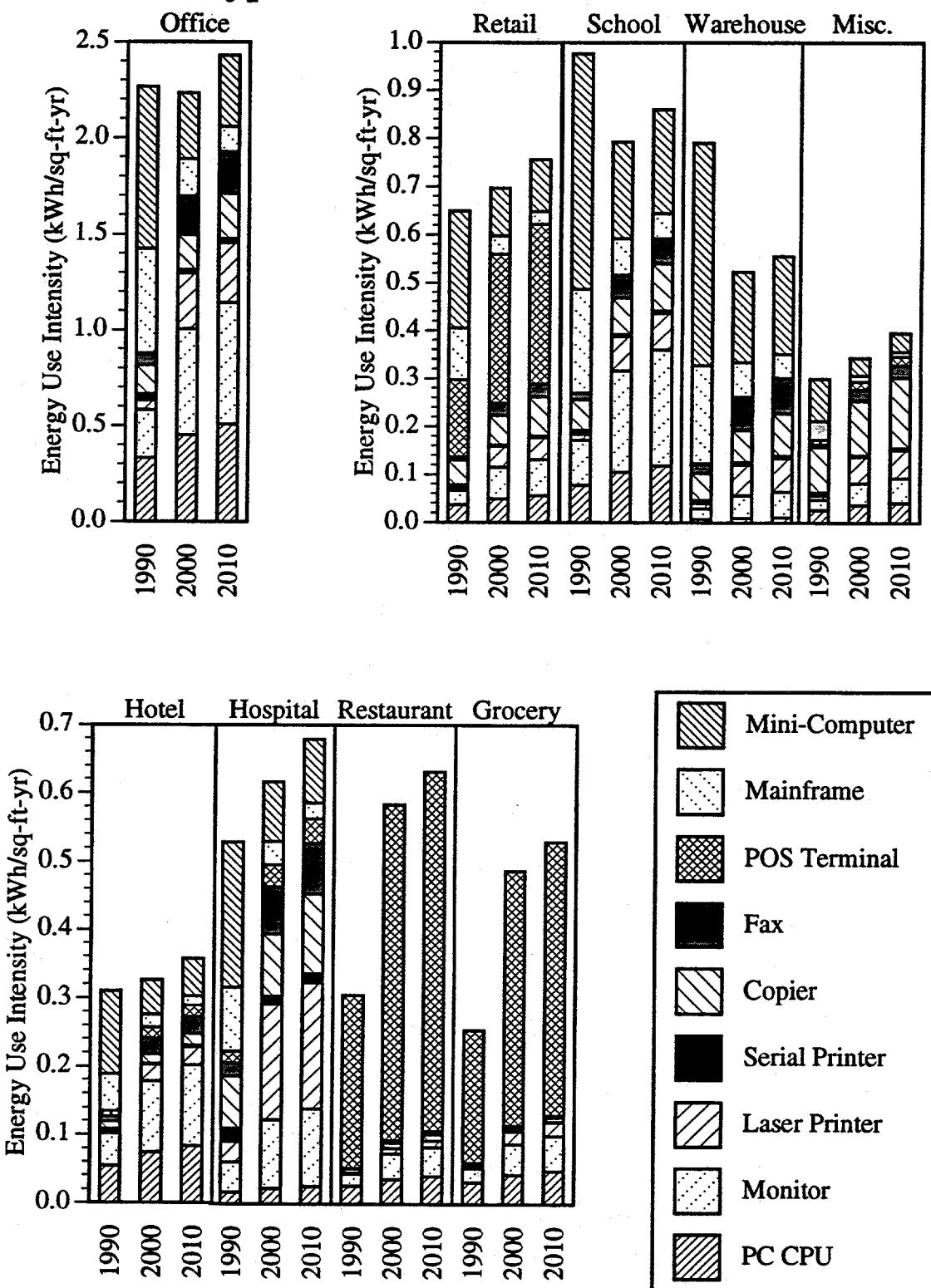


Figure C-7a: Normalized Trends in Floorspace, EUI, and Annual Energy Use

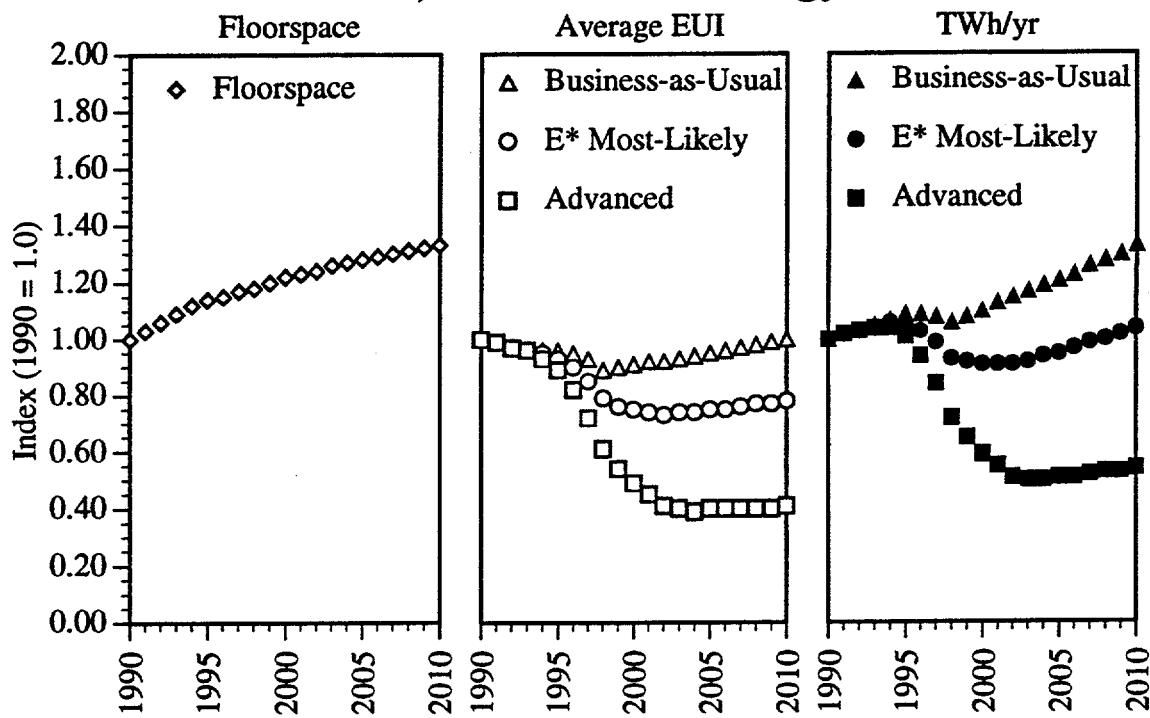
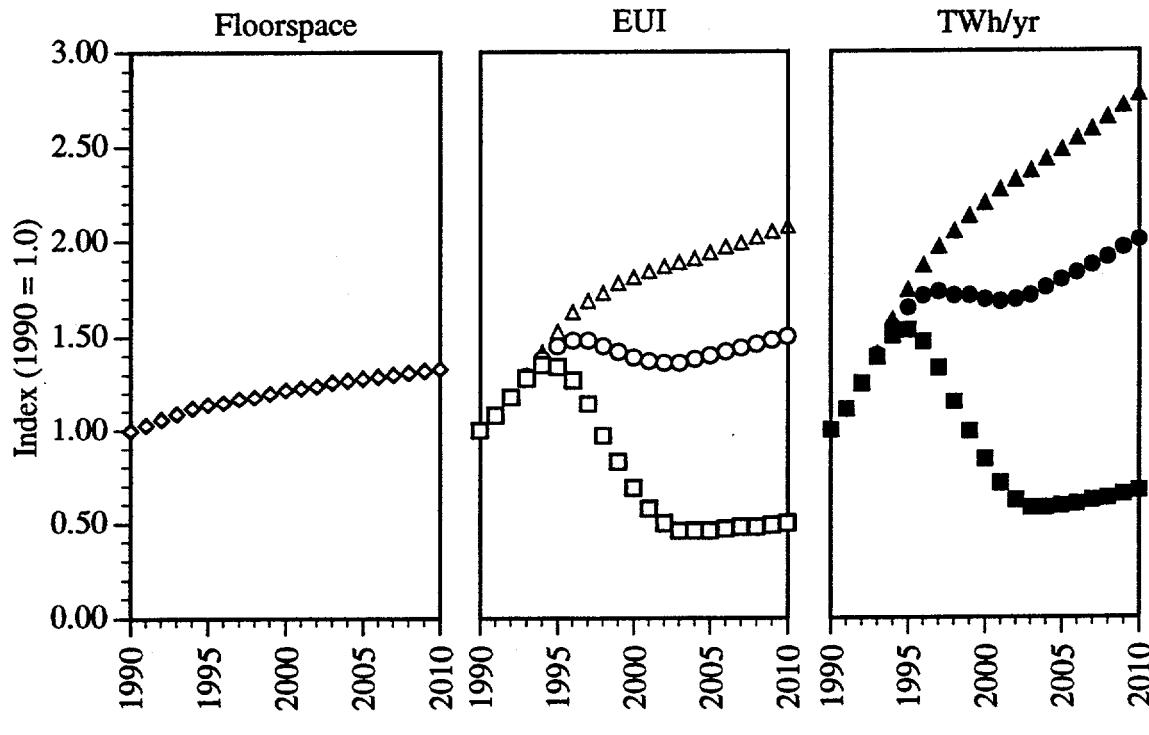


Figure C-7b: Normalized Trends in Floorspace, EUI, and Annual Energy Use Without Mainframes or Mini-Computers



Average EUI equals TWh/yr divided by total floorspace.

Table C-1a: Total Energy Consumption for Office Equipment in the US Commercial Sector (TWh or Billion kWh)

Year	Scenario	PC CPUs	Monitors	Laser Printers	Serial Printers	Copiers	Faxes	POS	Mains	Minis	Total
1990	Business-As-Usual Baseline	5.9	5.0	1.1	0.8	5.1	1.2	2.8	12.6	23.9	58.3
	Energy Star "Most Likely"	5.9	5.0	1.1	0.8	5.1	1.2	2.8	12.6	23.9	58.3
	Advanced	5.9	5.0	1.1	0.8	5.1	1.2	2.8	12.6	23.9	58.3
2000	Business-As-Usual Baseline	9.2	12.7	7.5	0.5	6.8	4.8	6.6	5.1	11.2	64.3
	Energy Star "Most Likely"	7.5	10.1	3.4	0.5	5.7	3.0	6.6	5.1	11.2	53.1
	Advanced	3.0	4.3	0.8	0.5	4.9	2.3	2.3	5.1	11.2	34.6
2010	Business-As-Usual Baseline	11.4	15.8	8.8	0.6	9.5	5.7	8.6	3.8	13.2	77.5
	Energy Star "Most Likely"	9.1	11.6	3.9	0.6	6.8	3.0	8.6	3.8	13.2	60.7
	Advanced	1.6	2.4	0.8	0.6	4.5	1.6	3.0	3.8	13.2	31.6

Table C-1b: Total Energy Consumption for Office Equipment in the US Commercial Sector (% of Commercial Sector Elect. Use)

Year	Scenario	PC CPUs	Monitors	Laser Printers	Serial Printers	Copiers	Faxes	POS	Mains	Minis	Total
1990	Business-As-Usual Baseline	0.7%	0.6%	0.1%	0.1%	0.6%	0.1%	0.3%	1.5%	2.8%	7.0%
	Energy Star "Most Likely"	0.7%	0.6%	0.1%	0.1%	0.6%	0.1%	0.3%	1.5%	2.8%	7.0%
	Advanced	0.7%	0.6%	0.1%	0.1%	0.6%	0.1%	0.3%	1.5%	2.8%	7.0%
2000	Business-As-Usual Baseline	1.0%	1.3%	0.8%	0.1%	0.7%	0.5%	0.7%	0.5%	1.2%	6.8%
	Energy Star "Most Likely"	0.8%	1.1%	0.4%	0.1%	0.6%	0.3%	0.7%	0.5%	1.2%	5.6%
	Advanced	0.3%	0.5%	0.1%	0.1%	0.5%	0.2%	0.2%	0.5%	1.2%	3.7%
2010	Business-As-Usual Baseline	1.1%	1.5%	0.9%	0.1%	0.9%	0.6%	0.8%	0.4%	1.3%	7.6%
	Energy Star "Most Likely"	0.9%	1.1%	0.4%	0.1%	0.7%	0.3%	0.8%	0.4%	1.3%	5.9%
	Advanced	0.2%	0.2%	0.1%	0.1%	0.4%	0.2%	0.3%	0.4%	1.3%	3.1%

Total US Commercial Sector Electricity Consumption (TWh or Billion kWh)

1990	838
2000	944
2010	1026

(1) Source of office equipment energy use: Jonathan Koomey and MaryAnn Piette, LBNL 510/486-5974.

(2) Source of total commercial electricity use: US Department of Energy, Annual Energy Outlook 1994 and 1995

Figure C-8: Comparison of Annual Electricity Use by Equipment Type in Business-As-Usual, ENERGY STAR, and Advanced Scenarios

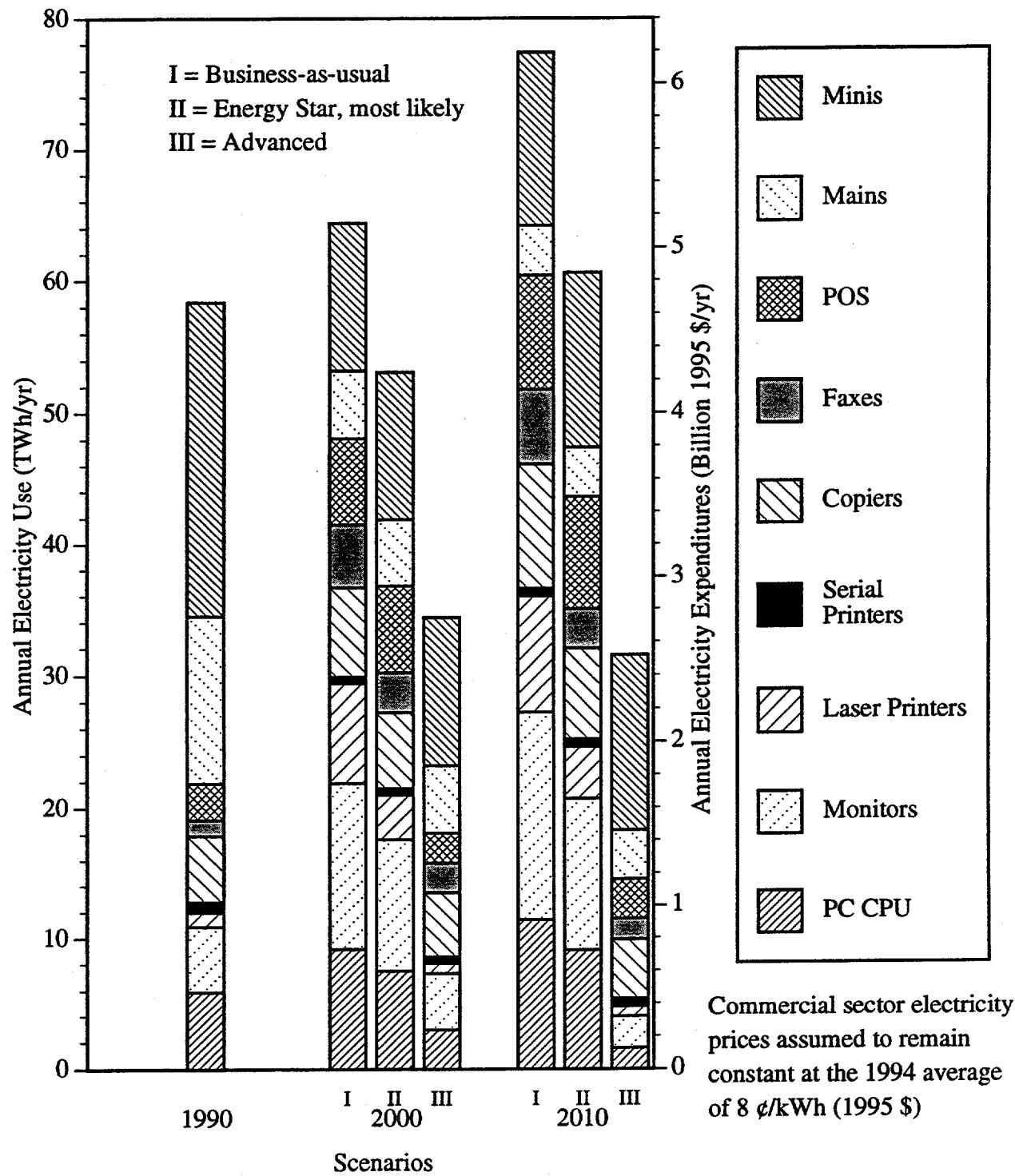


Figure C-9: Percentage of Total Electricity Savings by Equipment Type in 2010

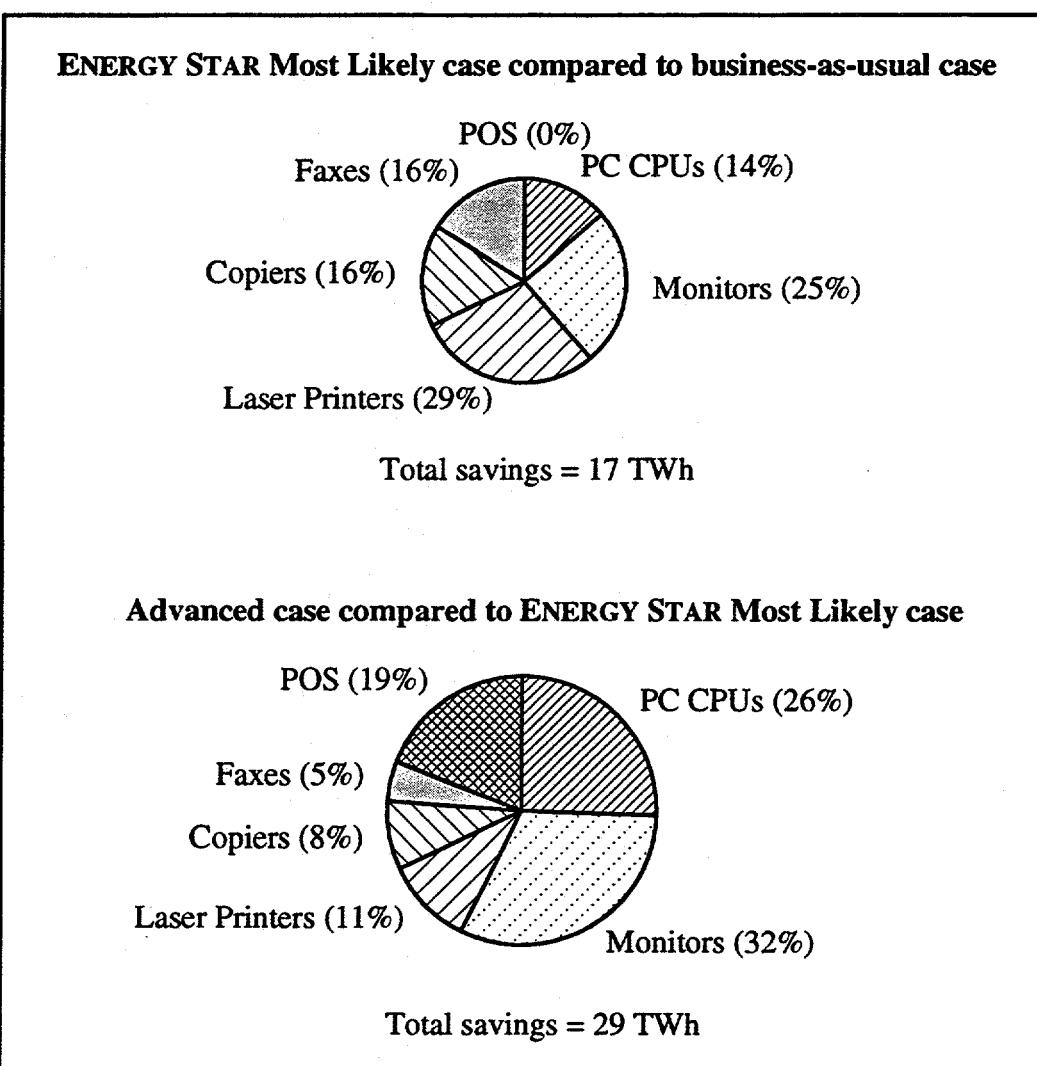


Figure C-10: Summary of Annual Energy Use by Building Type in Business-as-Usual Scenario

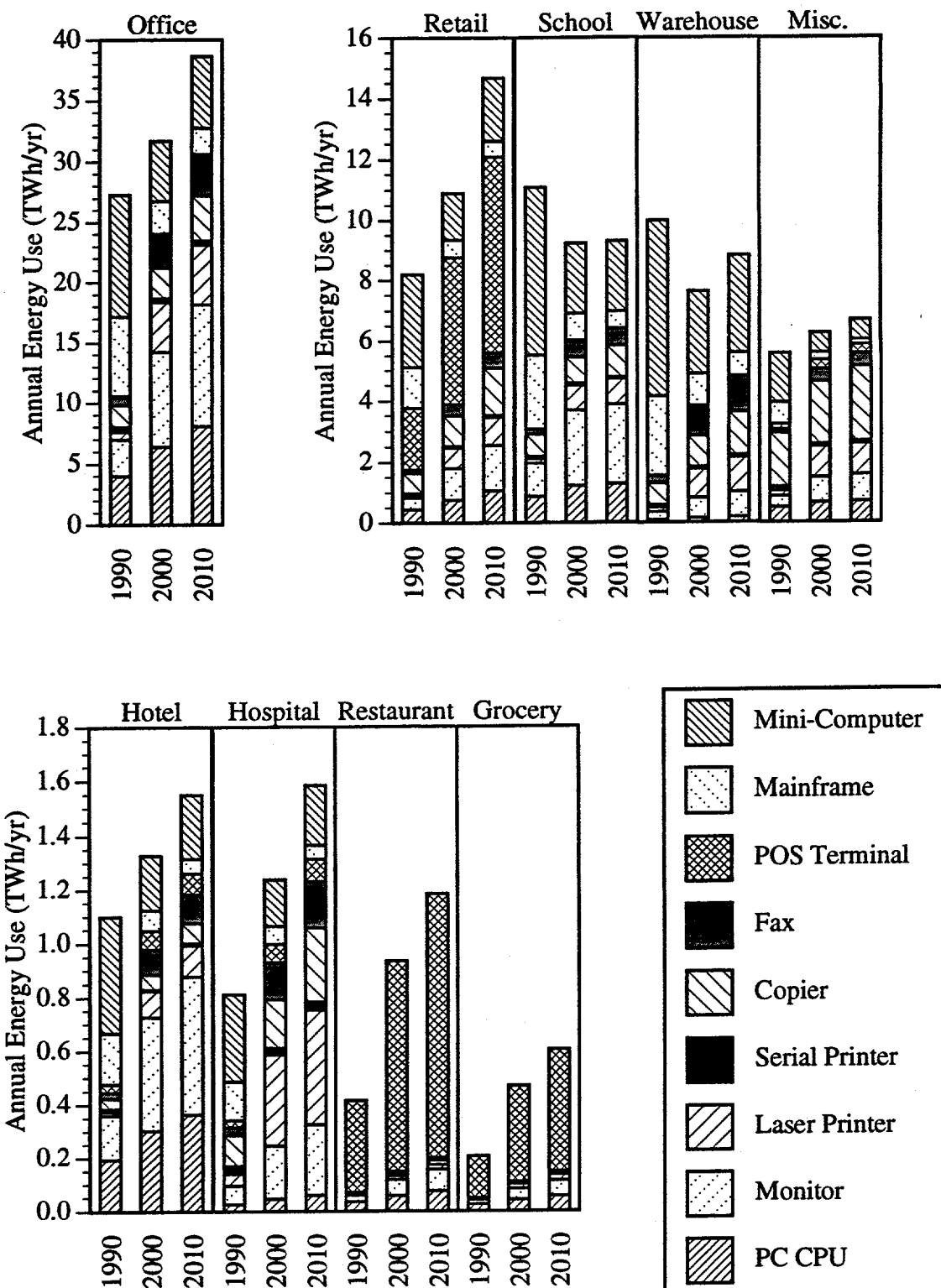


Figure C-11: Summary of Annual Energy Use by Building Type in ENERGY STAR Most Likely Scenario

