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# Cyber Deterrence and Resilience (CyDaR) Strategic Initiative

Presented by Michael Minner

April 5, 2021





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# Why should Sandia be concerned with the deterrence of cyber adversaries?





# WHAT THREATS DO WE FACE IN CYBERSPACE?



## Major U.S. Public-Sector Cyber Threats

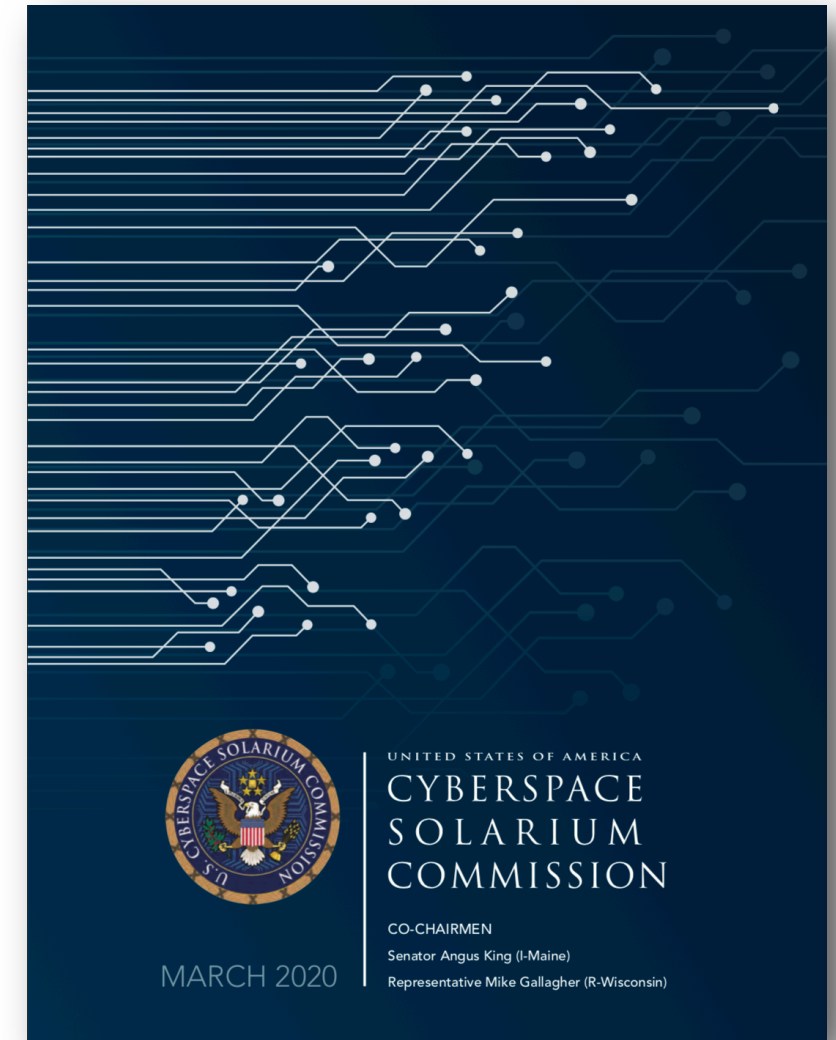
- Attacks on election processes and other democratic institutions
- Espionage to undermine military capabilities
- Targeting civilian agencies for intelligence collection
- Loss of leadership in research and development of key technologies

## Major U.S. Private-Sector Cyber Threats

- Cybercrime and ransomware for financial gain
- Intellectual property theft that hinders growth and innovation
- Holding private-sector critical infrastructure at risk to influence leaders during crises

## Examples

- 2012 Malware hits Saudi Aramco, resulting in 30,000 computers rendered unusable
- 2013 IP Commission Report estimates IP theft leads to business losses of \$300 billion annually
- 2015 Phishing emails with malicious code grant unauthorized access to South Korean nuclear power plant
- 2014-15 Office of Personnel Management is breached, exposing sensitive information on 21 million federal employees
- 2015-16 Cyber incidents targeting Ukrainian energy companies disrupt power for millions
- 2017 Equifax breach results in theft of personal information of over 145 million



## PROBLEM: PERFECT CYBER DEFENSE IS NOT POSSIBLE

“The unfortunately reality is that, for at least the coming five to ten years, the offensive cyber capabilities of our most capable potential adversaries are likely to far exceed the United States’ ability to defend and adequately strengthen the resilience of its critical infrastructures.”

—Defense Science Board Taskforce on Cyber Deterrence (2017)







### Desired end-states:

1. “A continued absence of cyber attacks that constitute a use of force” (No cyber Pearl Harbor)
2. “Reduction in destructive, disruptive, or destabilizing cyber activities against U.S. interests below the threshold of the use of force” (No death by 1000 cuts)

National Security Council's Recommendations to the President on Deterring Cyber Adversaries (2018)

3. Global strategic stability





# DETERRENCE OF CYBER ADVERSARIES IS U.S. POLICY

## National Security Strategy

Priority actions include “**deter and disrupt malicious cyber actors.**”

## National Cyber Strategy (2018)

Strengthen U.S.’s ability “**to deter and if necessary punish those who use cyber tools for malicious purposes.**”

## Sec. 1636 of the Defense Authorization Act (2019)

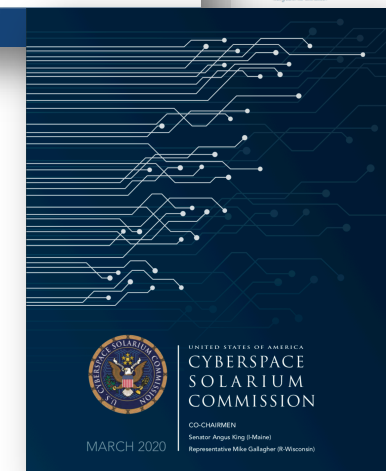
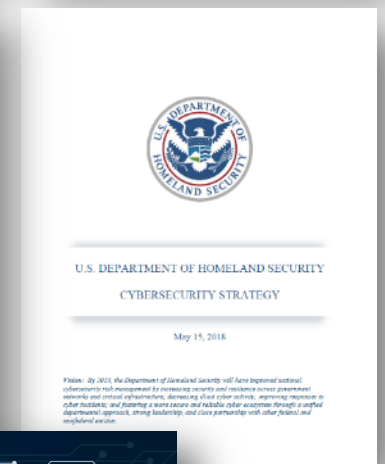
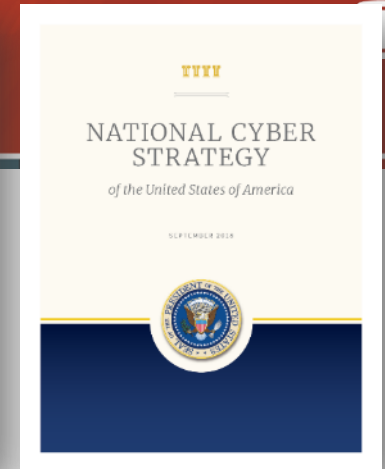
The U.S. should “**deter if possible, and respond to when necessary**” all cyber attacks and activities that target vital U.S. interests.

**2017 Presidential Executive Order** mandated high-level cabinet members to deliver a report to the President on the Nation’s strategic options for **detering adversaries in cyberspace.**

## Cyberspace Solarium Commission Report (2020)

Advocates “a new strategic approach to cybersecurity: **layered cyber deterrence.**”

1. Shape behavior (e.g. norm building)
2. Deny benefits (e.g. resilient critical infrastructure)
3. Impose costs (e.g. defend forward)







Given this context, why should Sandia be involved in this space?

## PROBLEM

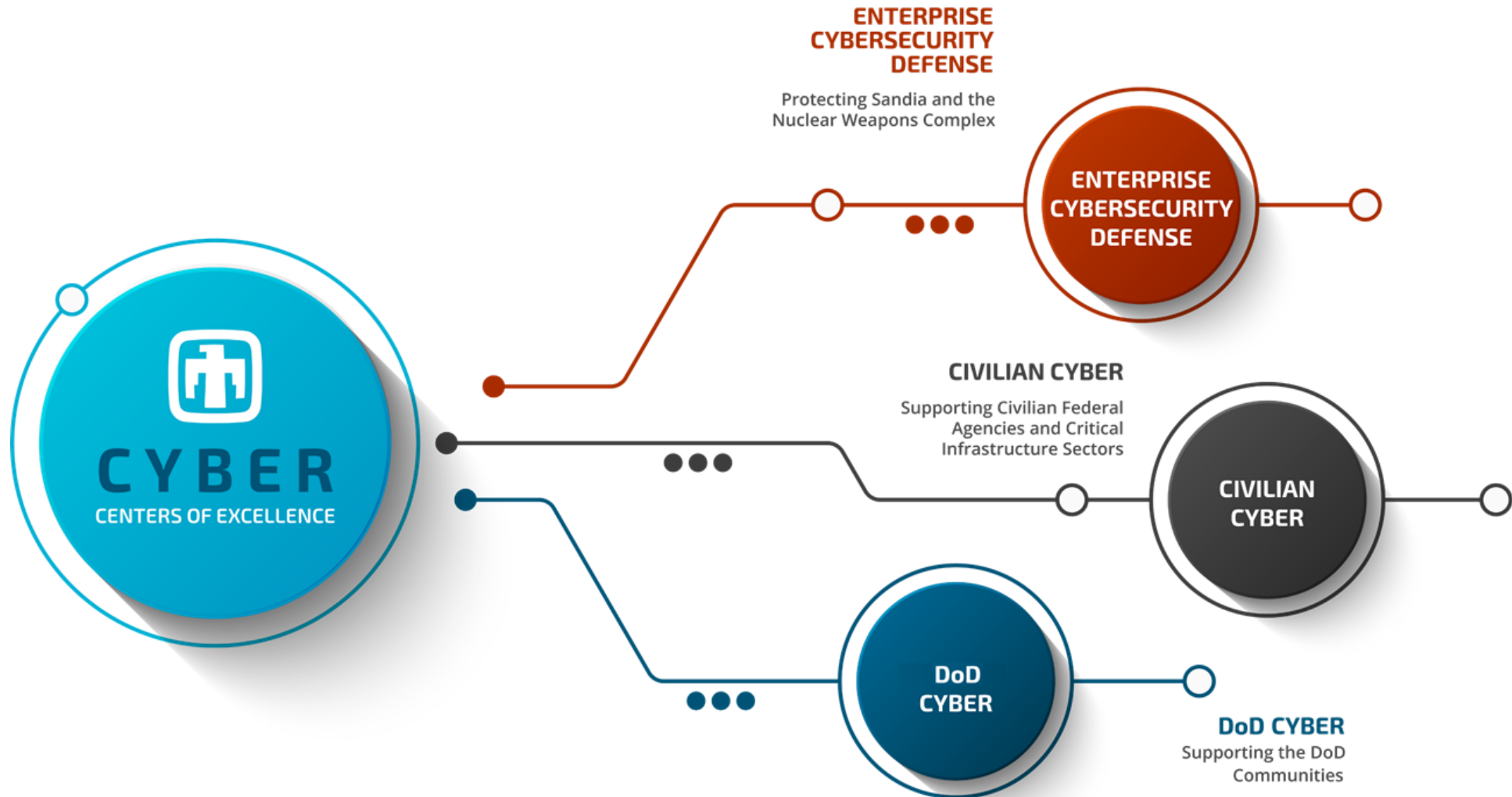
The need and policy for cyber deterrence is evident, but there is lacking a clear set of frameworks, tools, and metrics to enable the community to operationalize cyber deterrence.

## SOLUTION

Sandia is the helping to bring a holistic approach to the complex issue with our expertise in deterrence theory and practice, deep and broad R&D capabilities, and world-class threat-informed cyber and critical infrastructure knowledge.









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# What is cyber deterrence?







How would you define deterrence?

Deterrence involves creating conditions that dissuade adversaries from taking unwanted actions, because they perceive that the costs exceed the benefits.

- Involves the entire spectrum of government and private sector influence and power.
- **Deterrence by punishment**  
Perception of unacceptable costs
- **Deterrence by denial**  
Perception of insufficient benefits





Hypothesis: An adversary is dissuaded from action when

$$Value_{action} < Value_{inaction}$$

$$(B_{action} - C_{action}) < (B_{inaction} - C_{inaction})$$

- $C_{action}$  = costs of action
- $C_{inaction}$  = costs of inaction

$B_{action}$  = benefits of action

$B_{inaction}$  = benefits of inaction



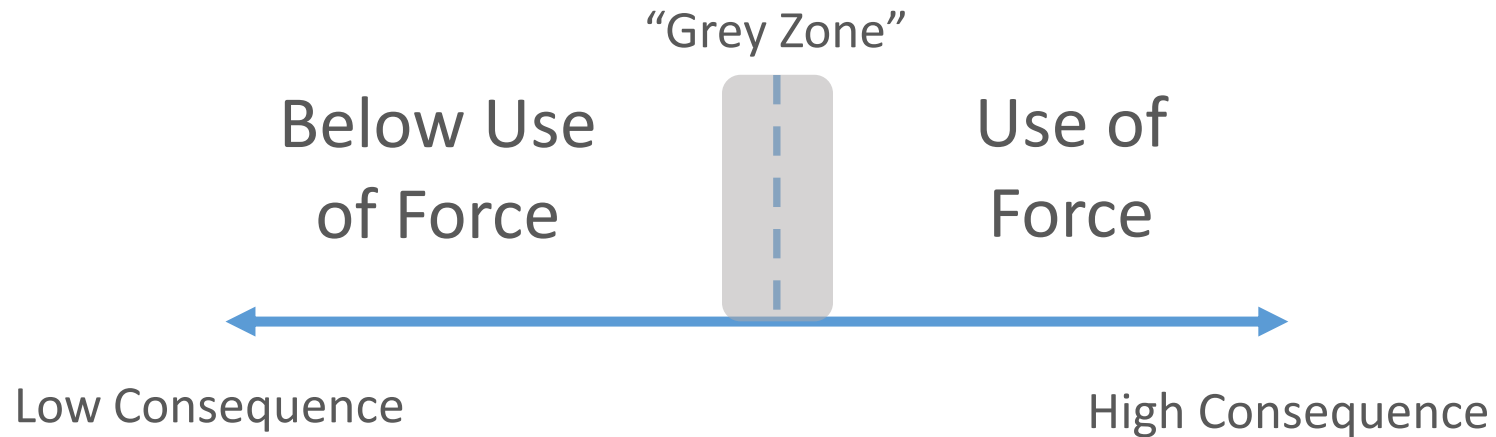


What elements of cyber make deterrence of cyber adversaries unique or challenging?



- 1 Cyberspace is a domain of constant contact (many actors interacting with unprecedented speed, remoteness, and scale)
- 2 Attribution of attacks and intrusions is difficult
- 3 Detection of attacks and intrusions is often delayed
- 4 Cross-domain deterrence may be escalatory
- 5 The U.S. is asymmetrically vulnerable in cyberspace
- 6 There is a lack of domestic norms and laws for responding to cyber incidents
- 7 There is a lack of international norms and law for conflict and behavior in cyberspace
- 8 The effects of cyber weapons are uncertain
- 9 Offensive and defensive cyber operations are difficult to distinguish
- 10 Greater potential for technological surprise that rapidly alters conflict asymmetries
- 11 Greater tension in the reveal/conceal dilemma

The current approach to thresholds in cyber scenarios lacks nuance...

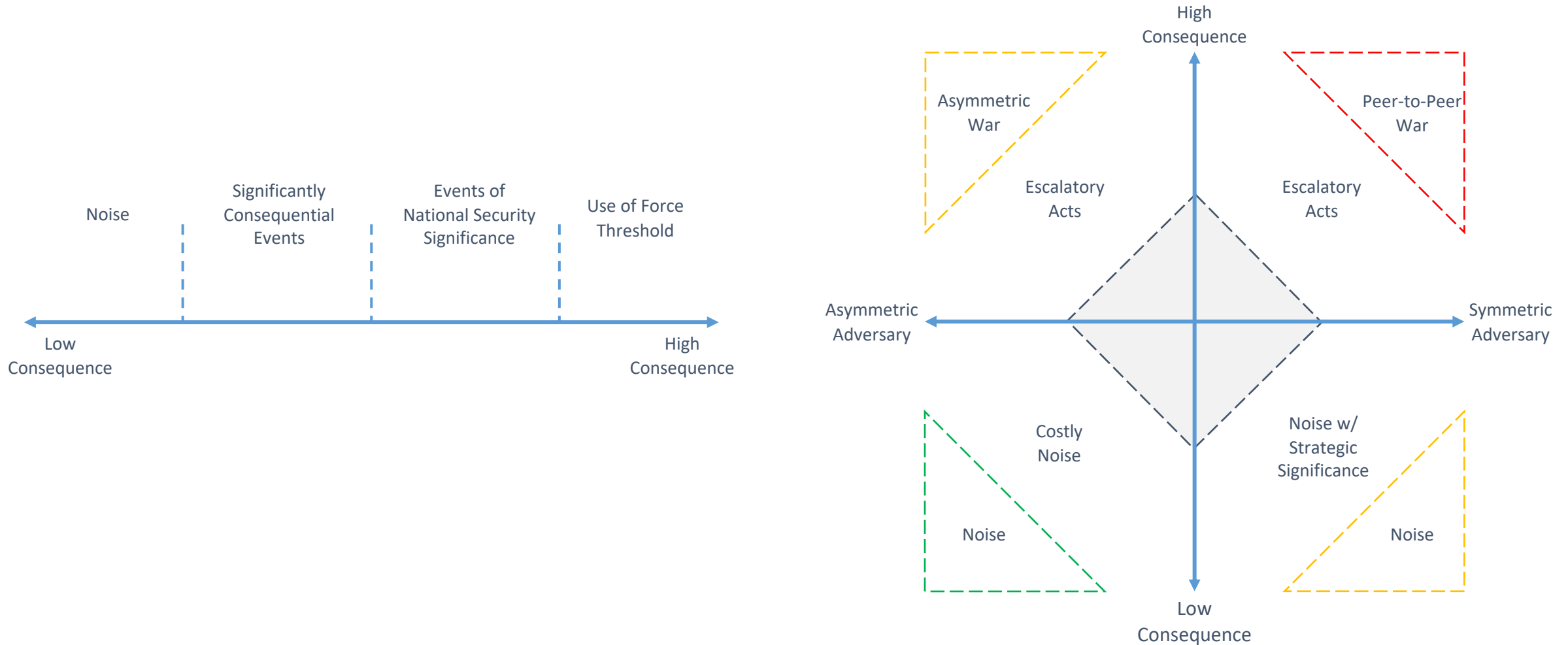


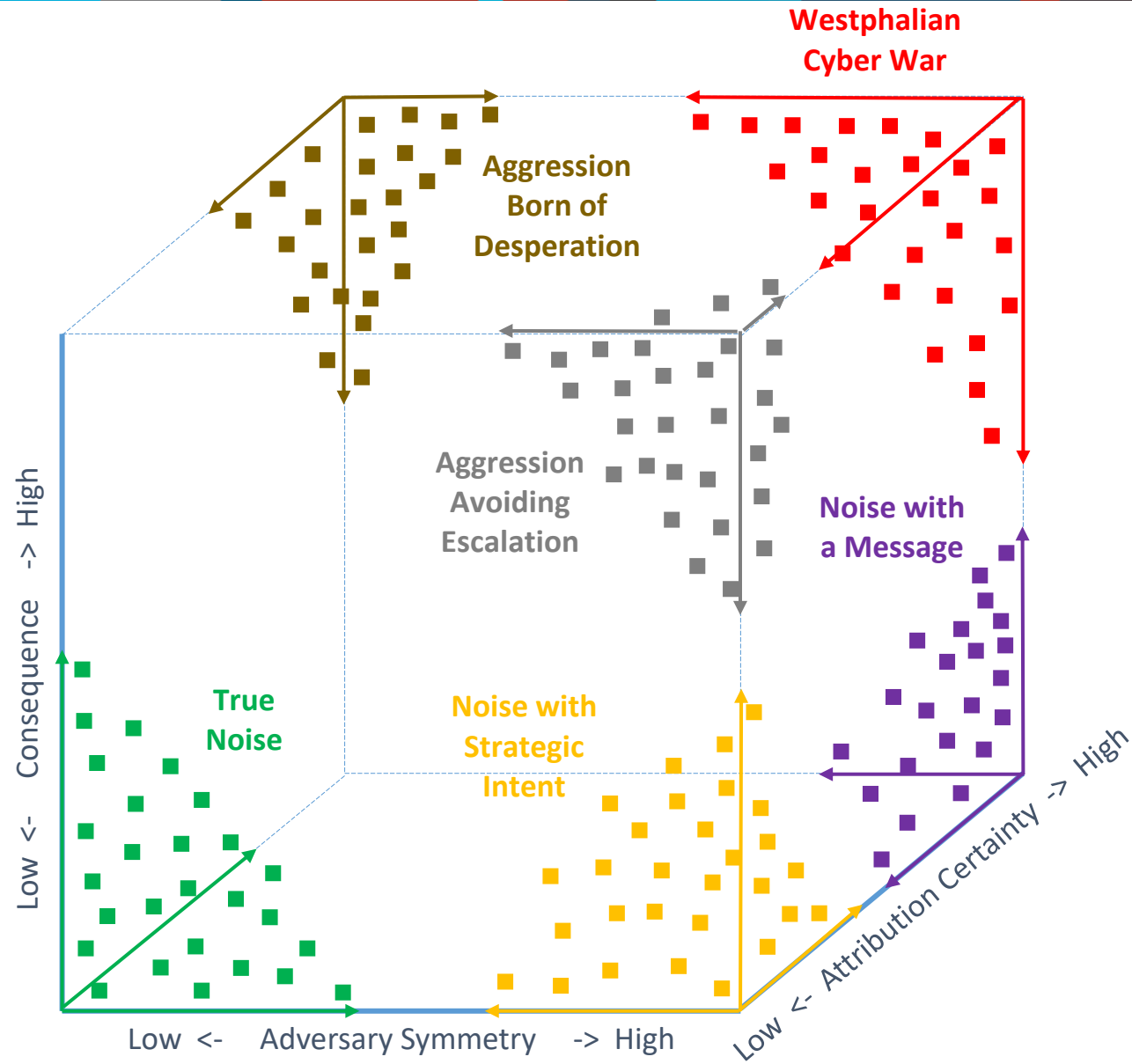
### U.S. CYBERCOM Command Vision (2018)

"Adversaries operate continuously below the threshold of armed conflict to weaken our institutions and gain strategic advantages."



Cyber conflict scenarios can be characterized along many dimensions; existing literature draws its conclusions based only on a handful.





Additional dimensions add analytical complexity, but also potentially greater insight.



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# How can we analyze this space systematically?





**DENIAL**

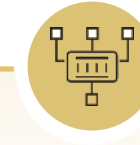
Antagonist is dissuaded from action; perceived benefits of action reduced or eliminated

**ENTANGLEMENT**

Simultaneous costs to both protagonist and antagonist due to interdependencies

**NORMS**

Damage to antagonist's reputation is perceived to outweigh benefits

**CYBER  
PERSISTENCE**

Through threats and regular use of force, antagonist establishes norms and conditions that reduce incentives

**PUNISHMENT**

Preventing an action by fear of the consequences

Joseph S. Nye Jr., "Deterrence and Dissuasion in Cyberspace," *International Security*, **41**, 3 (2017), 44-71.

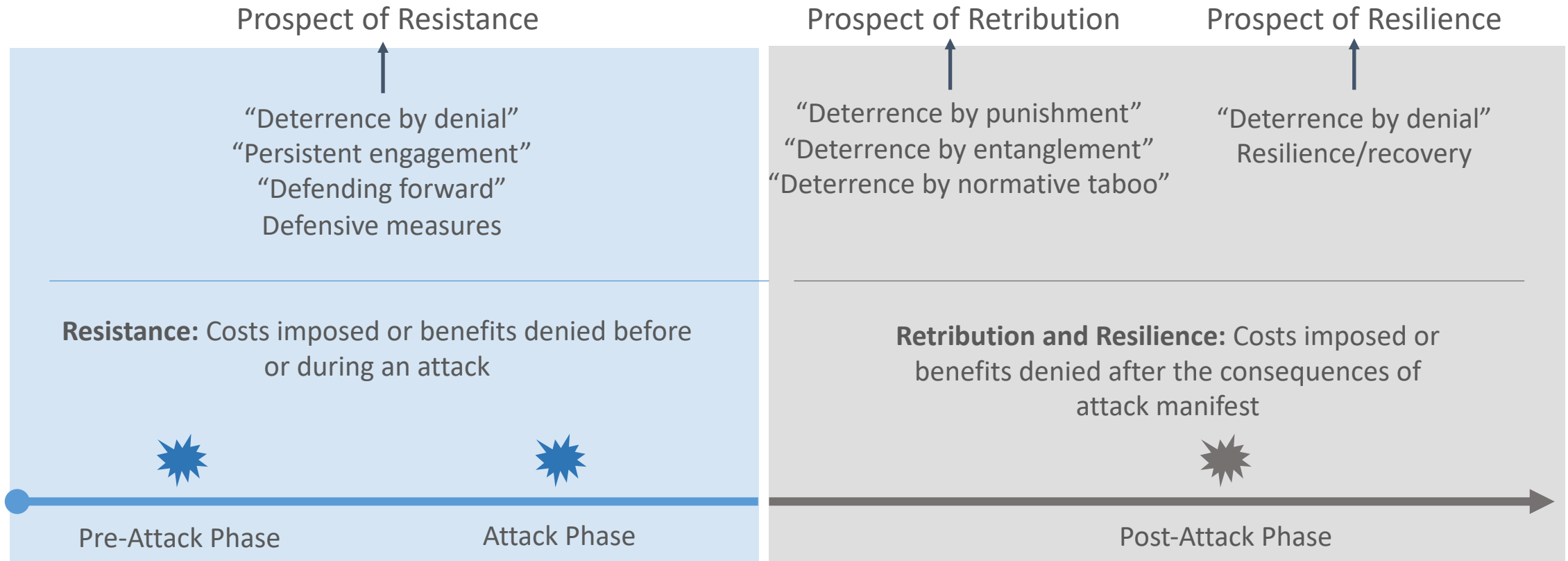
Uri Tor, "Cumulative Deterrence' as a New Paradigm for Cyber Deterrence," *Journal of Strategic Studies*, **40**, 1-2 (2015) 92-117.

Lucas Kello, *The Virtual Weapon and International Order*, Yale University Press (New Haven, CT, 2017).

Michael P. Fischerkeller and Richard J. Harknett, "Deterrence is not a credible strategy for cyberspace," *Orbis*, **61**, 3 (2017) 381-393.

Achieve and Maintain Cyberspace Superiority: Command Vision for US Cyber Command, United States Cyber Command, 2018.

# THERE ARE MANY DIFFERENT STRATEGIES TO DETER CYBER ADVERSARIES



For all deterrence options, capabilities can (and in many cases should) be developed, demonstrated, and communicated well before an attack takes place.

What separates these strategies is the point in time at which costs will be imposed on the adversary.





A distillation of deterrence theory literature shows how deterrence counterthreats fail.

An effective deterrence counterthreat must have all of the follow components:

COMMUNICATED

X

CREDIBLE

Principled X Rational

X

CAPABLE

Executable X Painful (Costly)

X

CALCULATED

COMMUNICATED

The protagonist's counterthreat must be communicated to the antagonist, and the antagonist must observe and understand this communication in the way that the protagonist intended.

CREDIBLE

The antagonist must perceive that the protagonist's counterthreat aligns with the protagonist's principles, and that it is rational for the protagonist to carry out the counterthreat.

CAPABLE

The antagonist must perceive that the protagonist is able to execute the counterthreat, and that the counterthreat will inflict sufficient pain or cost on the antagonist if executed. The antagonist must perceive that the protagonist is capable of influencing the antagonist's cost/benefit analysis.

CALCULATED

The antagonist must consider the counterthreat and its implications when choosing a course of action, and must act rationally.



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# The Cyber Deterrence Framework and Example Scenario





# *Red* vs. *Blue*

*(upset status quo)*

*(maintain status quo)*



## THE CYBER DETERRENCE FRAMEWORK HELPS US TO UNDERSTAND:

1. Which strategies can **Blue** employ to deter or dissuade **Red** from attacking in the first place?
2. Which deterrence actions are feasible for **Blue** to implement?
3. Which deterrence actions can influence **Red** cost/benefit analysis?

# CYBER DETERRENCE FRAMEWORK

MITRE ATT&amp;CK™

Recon

Weaponize

Initial  
Access

Execution

Persistence

Defense  
EvasionCredential  
Access

Discovery

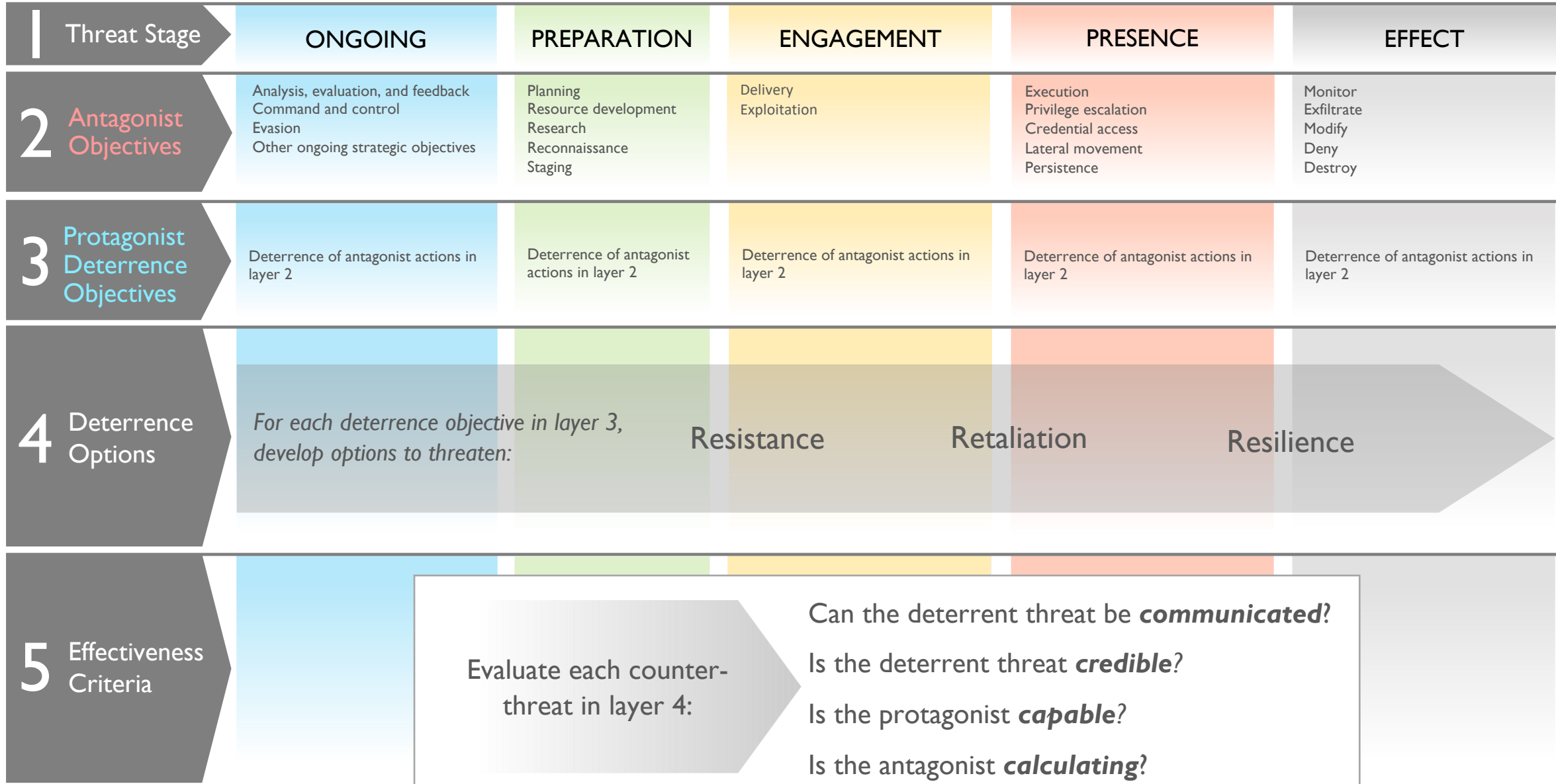
Lateral  
Movement

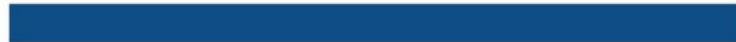
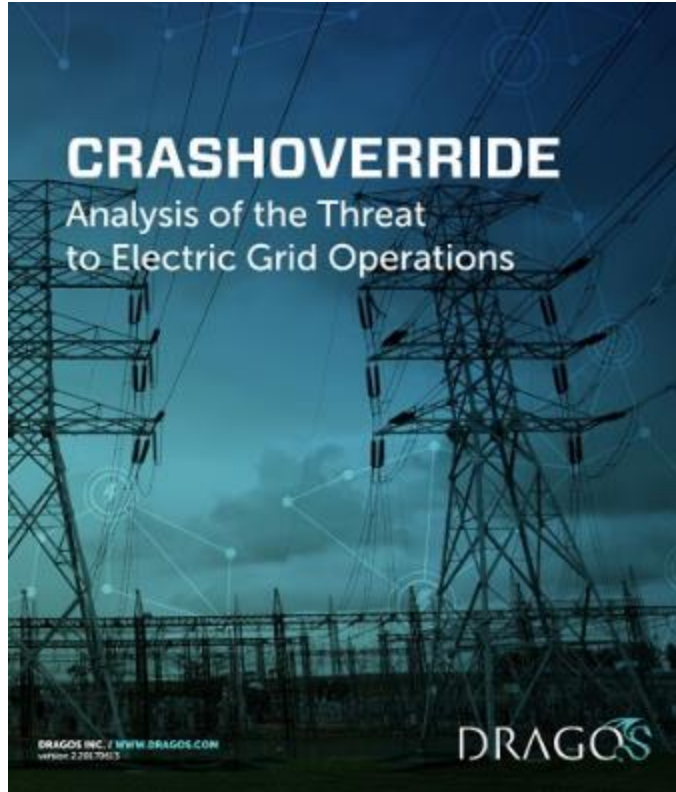
Collection

Command  
& Control

Exfiltration

Impact





**TLP:White**



ICS Defense Use Case No. 6:

## Modular ICS Malware

August 2, 2017





# CYBER DETERRENCE FRAMEWORK

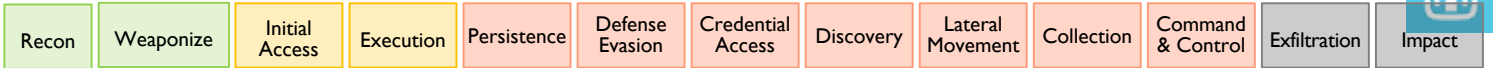
MITRE ATT&CK™



Threat Stage	ONGOING	PREPARATION	ENGAGEMENT	PRESENCE	EFFECT
2 Antagonist Objectives	Analysis, evaluation, and feedback Command and control Evasion Other ongoing strategic objectives	Planning Resource development Research Reconnaissance Staging	Delivery Exploitation	Execution Privilege escalation Credential access Lateral movement Persistence	- Destroy hardware - Delete software and backup files - Disrupt physical industrial processes (ICS attack) at desired level of effect
3 Protagonist Deterrence Objectives	Deterrence of antagonist actions in layer 2	Deterrence of antagonist actions in layer 2	Deterrence of antagonist actions in layer 2	Deterrence of antagonist actions in layer 2	- Deter Antagonist from destroying hardware, deleting software and backup files - Deter Antagonist from future attempts to disable electric grid
4 Deterrence Options					
5 Effectiveness Criteria					

# CYBER DETERRENCE FRAMEWORK

MITRE ATT&amp;CK™



Threat Stage	ONGOING	PREPARATION	ENGAGEMENT	PRESENCE	EFFECT
<b>2 Antagonist Objectives</b>	Analysis, evaluation, and feedback Command and control Evasion Other ongoing strategic objectives	Planning Resource development Research Reconnaissance Staging	Delivery Exploitation	Execution Privilege escalation Credential access Lateral movement Persistence	<ul style="list-style-type: none"> <li>- Destroy hardware</li> <li>- Delete software and backup files</li> <li>- Disrupt physical industrial processes (ICS attack) at desired level of effect</li> </ul>
<b>3 Protagonist Deterrence Objectives</b>	Deterrence of antagonist actions in layer 2	Deterrence of antagonist actions in layer 2	Deterrence of antagonist actions in layer 2	Deterrence of antagonist actions in layer 2	<ul style="list-style-type: none"> <li>- Deter Antagonist from destroying hardware, deleting software and backup files</li> <li>- Deter Antagonist from future attempts to disable electric grid</li> </ul>
<b>4 Deterrence Options</b>	For each deterrence objective in layer 3, develop options to threaten:	<b>Threat of Resistance</b> <ul style="list-style-type: none"> <li>Establish an air gap</li> <li>Intrusion detection (IDS, IPS, SEIM)</li> <li>Disable/destroy. Machines from which malware launch order could originate</li> </ul>		<b>Threat of Retribution</b> <ul style="list-style-type: none"> <li>Name &amp; shame</li> <li>Military cyber retaliation</li> <li>Military kinetic retaliation</li> </ul>	<b>Threat of Resilience</b> <ul style="list-style-type: none"> <li><u>Manual override operations</u></li> <li>Ensure redundancy (backup hardware, swappable systems)</li> </ul>
<b>5 Effectiveness Criteria</b>	<b>Effectiveness Criteria</b>  Option: Manual override operations  <b>Overall Score: YES</b>	COMMUNICATED	CREDIBLE Principled X Rational	CAPABLE Executable X Painful (Costly)	CALCULATED
		Overt statement. Historical precedent.	Principled: Yes  Rational: Yes – worth cost to Blue	Executable: Yes, provided manual systems are still intact Painful/costly: Maybe – depends on adversary's commitment	<b>We assume adversary perceives costs and benefits of action, and that, given enough information, we can influence their perception.</b>



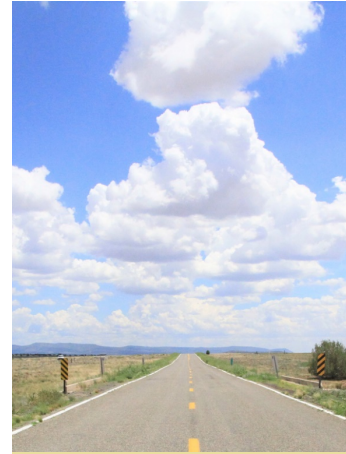
Thought  
leadership in  
cyber  
deterrence



Analysis results  
to inform  
policy &  
operations



Understanding  
various roles of  
stakeholders



R&D Gaps &  
Roadmaps



Program  
Development  
Opportunities



Understanding  
Alignment of  
Sandia  
Programs &  
Organizations

External - Focus

Internal - Focus



- We hosted a Meeting of Minds focused on cyber strategies in December of 2020.
- Key takeaways from that meeting will be shared soon.
- Please keep an eye out for a future Meeting of the Minds.



## Tailored Cyber Strategies for the 21<sup>st</sup> Century

Meeting of the Minds @ Sandia National Labs

December 9, 2020 from 8:45 am PT – 1:00 pm PT (11:45 am ET – 4:00 pm ET)

### Confirmed Speakers

**Dr. Jennifer Gaudio**

Sandia National Labs | Homeland Security and Defense Systems Center

**Dr. Emily Goldman**

US Cyber Command

**Professor Jason Healey**

Columbia University | SIPA

**Mr. Bob Kolasky**

CISA | National Risk Management Center

**Professor Jon Lindsay**

University of Toronto | Munk School of Global Affairs

**RADM (Ret.) Mark Montgomery**

Foundation for Defense of Democracies & Cyberspace Solarium Commission

**Mr. Robert Morgus**

Cyberspace Solarium Commission

**Dr. Len Napolitano**

Lawrence Livermore National Labs | Global Security Program

**Dr. Jason Reinhardt**

Sandia National Labs | Systems Research & Analysis

**Professor Joshua Rovner**

American University | School of International Service

**Dr. Jacquelyn Schneider**

Stanford University | Hoover Institution

**Dr. David White**

Sandia National Labs | Information Operations Center

**Mr. Thomas Wingfield**

OSD Cyber Policy

**Mr. Sounil Yu**

YL Ventures

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Thank you for your time!

We have a UUR report.

We are preparing external publications.

We are also preparing a SharePoint page for broader access to materials and resources:

<https://sharepoint.sandia.gov/sites/CyDaR>

Email: [mfminne@sandia.gov](mailto:mfminne@sandia.gov)

