

Opportunity Benefit Descriptor

Use this chart to assign a rating to the potential benefit of opportunities.

Rating	Level	Schedule (1)	Cost (2)	Environment, Safety & Health	Mission Enhancement (3)	Reputation & Image (4)	Corporate Objectives	Security
1	Very Low	<3% improvement in schedule	Minimal financial benefit with Payback >5-10 years Cost Reduction <5%	No improvement in safety, health or environment	Negligible Negligible improvement or no performance gain.	Negligible benefit	Resolved in day-to-day management	No improvement in security
2	Low	4% to 5% improvement in schedule	Payback 3-5 years Cost Reduction 5% to 10%	Minor improvement in safety, or Minor improvement in providing a healthy environment, or Minor improvement in protection of environment	Some improvement observable Minimal improvement in performance	Some local media coverage or customer recognition	Minor benefit to corporate objectives	Minor improvement in security
3	Moderate	6% to 10% improvement in schedule	Payback < 3 years Cost reduction 11% to 15%	Minor improvement in safety, or Moderate improvement in providing a healthy environment, or Moderate improvement in protection of environment	Client satisfied with mission improvement Moderate improvement in performance	Positive capital city media coverage	Moderate benefit to corporate objectives	Security vulnerability improved
4	High	11 to 15% improvement in schedule	Payback < 2 years Cost reduction 16% to 20%	Major improvement in safety, or Major improvement in providing a healthy environment, or Major improvement in protection of environment	Major improvements in Mission performance Significant improvement in performance will be gained.	Positive reaction from customer or community	Major benefit to corporate objectives	Significant improvement in protection of assets
5	Very High	15% improvement in schedule	Payback < 1 year Cost reduction > 20%	Significant improvement in safety, or Significant improvement in providing a healthy environment, or Significant improvement in protection of environment	Mission performance greatly enhanced Major improvement to milestones or deliverables.	Reputation greatly enhanced with customer or community	Exceeds Corporate Objectives	Security improvement recognized and best in class

(1) Schedule descriptors provided by Org 5130 Systems Engineering and Engineering Management

(2) Cost descriptors provided by Org 10500 Finance and Accounting/CFO

(3) Mission Impact descriptors provided by Org 2500

(4) Reputation and Image descriptors provided by Org 160 Congress, Tribal and State Relations