
Assess and Communicate the Risk or Business Impact



Section Four Exercise

- The red team has analyzed risk(s); how should the risk(s) be communicate to the homeowner?
 *(Assess and communicate the risk or business impact)*
- The homeowner wants to know – how secure their home is, and how that impacts their business question in terms of exposure to loss.
 *(Understanding the customer's business questions)*
- **Exercise: In your group, use the handouts from SecurITree and determine the best method to communicate risk to the homeowner.**

Assess Risk

- Simply identifying the risks is not always sufficient
- The RED TEAM LEAD must also assess the risks within the context of the effort
- Illustrative methods of assessing adversary risk include:
 - ad hoc judgment,
 - expert judgment,
 - decision analysis,
 - modeling and simulations, and others.

Communicate Insights

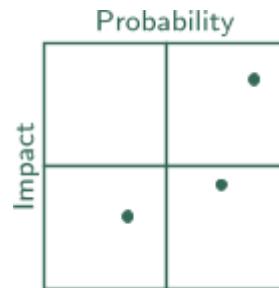
- Communicating insights can be challenging
- The RED TEAM LEAD must communicate the results of the risk analysis to the customer
- The goal should be to communicate the problems and tradeoffs well; desirable traits include:
 - completeness, consistency, clarity, simplicity, and traceability (within the red team assessment and risk analysis)
- Technical content may not be appropriate

Communication Techniques

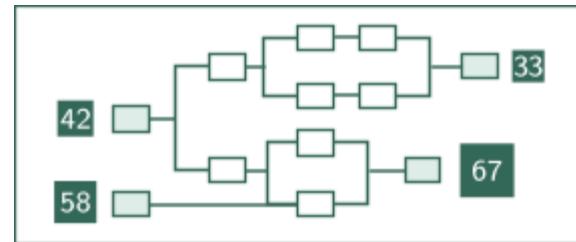
- Raw data

4.23	11.06
12.12	28.91
5.97	7.52

- Risk matrices



- Scenario risk distributions (spider charts, annotated attack graphs)



Scenario Risk Distributions

- Develop custom charts to show how risk
 - is distributed by adversary,
 - might shift or change if a countermeasure is implemented, and
 - results are sensitive to one indicator or another.
- Highlight or emphasize key scenarios with
 - notational risk “dashboard,”
 - line or spider charts, or
 - on the red team attack graph.

Notional Risk “Dashboard”

- The dashboard aggregates risk information, showing
 - each adversary’s indicators,
 - flags each adversary can achieve by case, and
 - the percent of the total scenarios that the adversaries can achieve.

Adversary One

Indicators	Flags	Scenarios (%)
Skill A: ●●●●○	■■■■■	■■■■■
Skill B: ●●●●●	■■■■■	■■■■■
Skill C: ●●●●○	■■■■■	■■■■■
Resource A: ●●●○○	■■■■■	■■■■■
Resource B: ●●●●●	■■■■■	■■■■■
Case 1:	■■■■■	■■■■■
Case 2:	■■■■■	■■■■■
Case 3:	■■■■■	■■■■■
Case 4:	■■■■■	■■■■■

Adversary Two

Indicators	Flags	Scenarios (%)
Skill A: ●●○○○	■■■■■	■■■■■
Skill B: ●●○○○	■■■■■	■■■■■
Skill C: ●●○○○	■■■■■	■■■■■
Resource A: ●○○○○	■■■■■	■■■■■
Resource B: ●●●○○	■■■■■	■■■■■
Case 1:	■■■■■	■■■■■
Case 2:	■■■■■	■■■■■
Case 3:	■■■■■	■■■■■
Case 4:	■■■■■	■■■■■

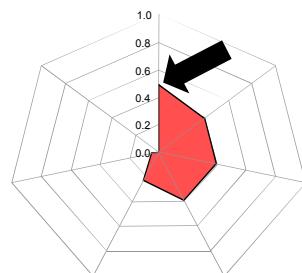
Adversary Three

Indicators	Flags	Scenarios (%)
Skill A: ●○○○○	■■■■■	■■■■■
Skill B: ●○○○○	■■■■■	■■■■■
Skill C: ●●○○○	■■■■■	■■■■■
Resource A: ●○○○○	■■■■■	■■■■■
Resource B: ●●●○○	■■■■■	■■■■■
Case 1:	■■■■■	■■■■■
Case 2:	■■■■■	■■■■■
Case 3:	■■■■■	■■■■■
Case 4:	■■■■■	■■■■■

Spider Chart

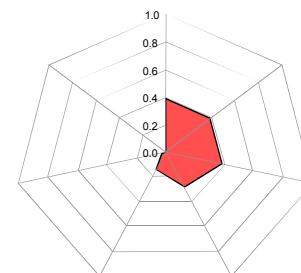
Case 0

All scenarios included



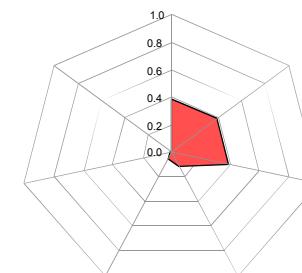
Case 1

One scenario removed from consideration



Case 2

Two scenarios removed from consideration



Evil Genius

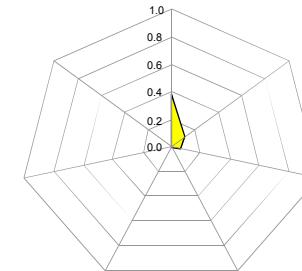
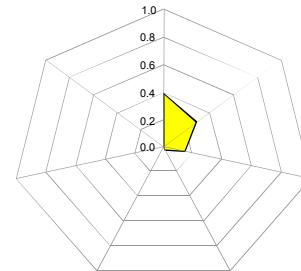
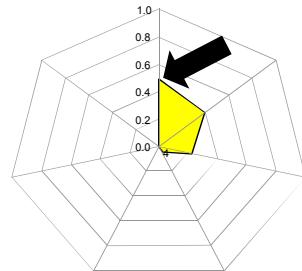
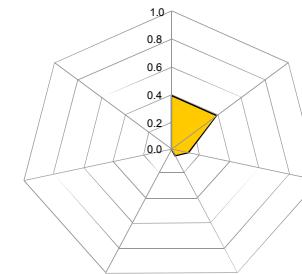
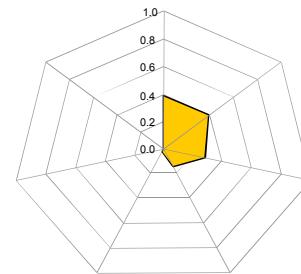
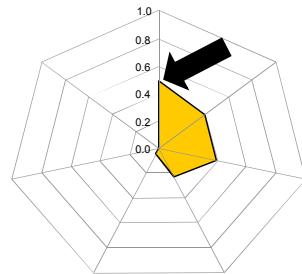
Lots of money, time, skill

Evil Madman

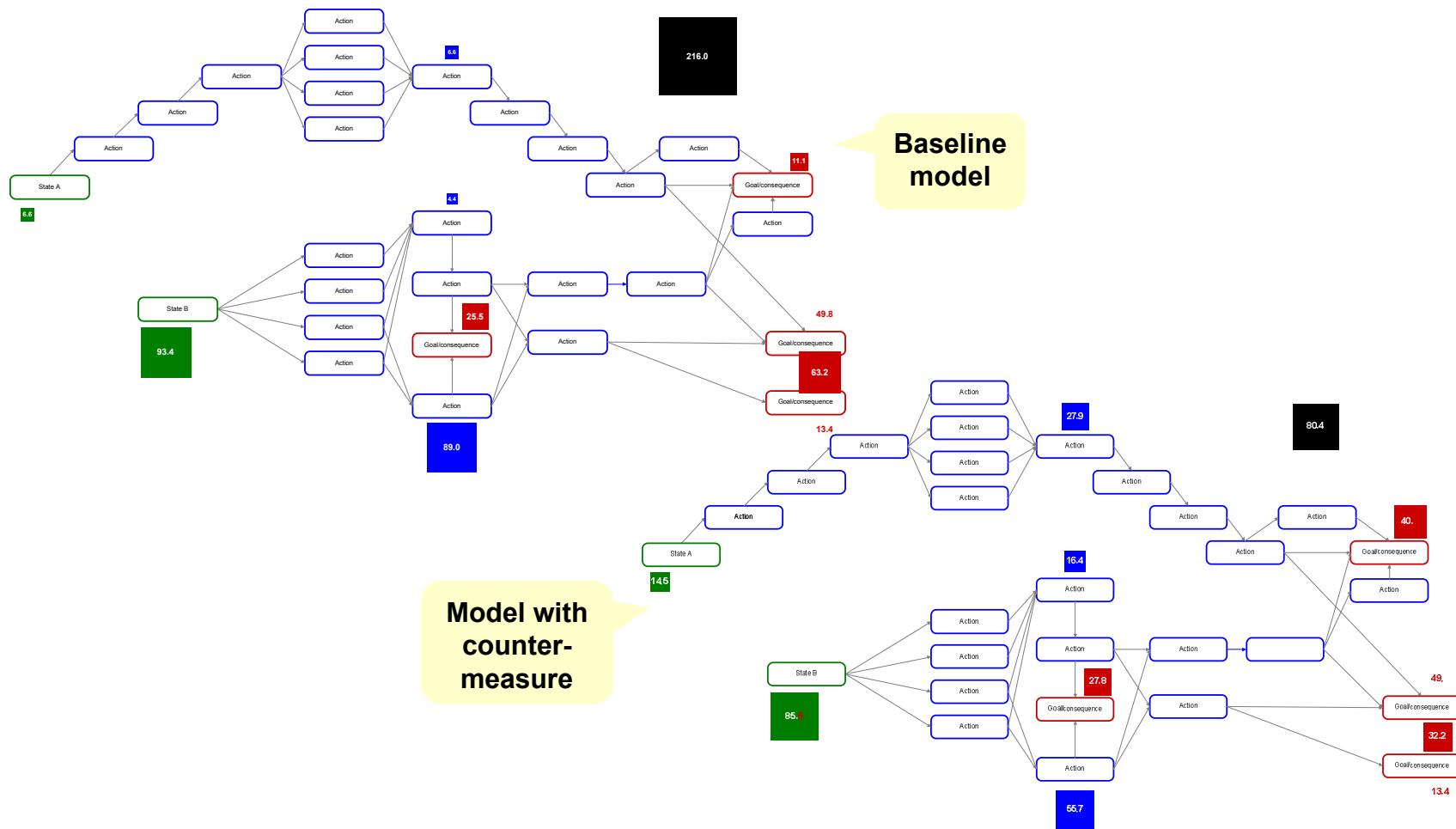
Medium amount of
money, time, skill

Evil Bully

Low amount of
money, time, skill



Comparative Analysis



Translation to Business Impact

- Translate the risks into business impacts that are expressed in terms of the CUSTOMER'S key business questions and operations



Finances



Security



Scheduling



Opportunity



Legal and reporting requirements



Continuity of operations

- The RED TEAM and RED TEAM LEAD are not necessarily experts in any given area of business impact
- As appropriate the RED TEAM LEAD may work with subject matter experts to craft a more tailored interface with the CUSTOMER

Questions?
