

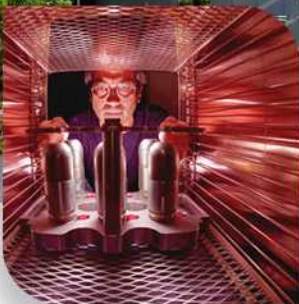
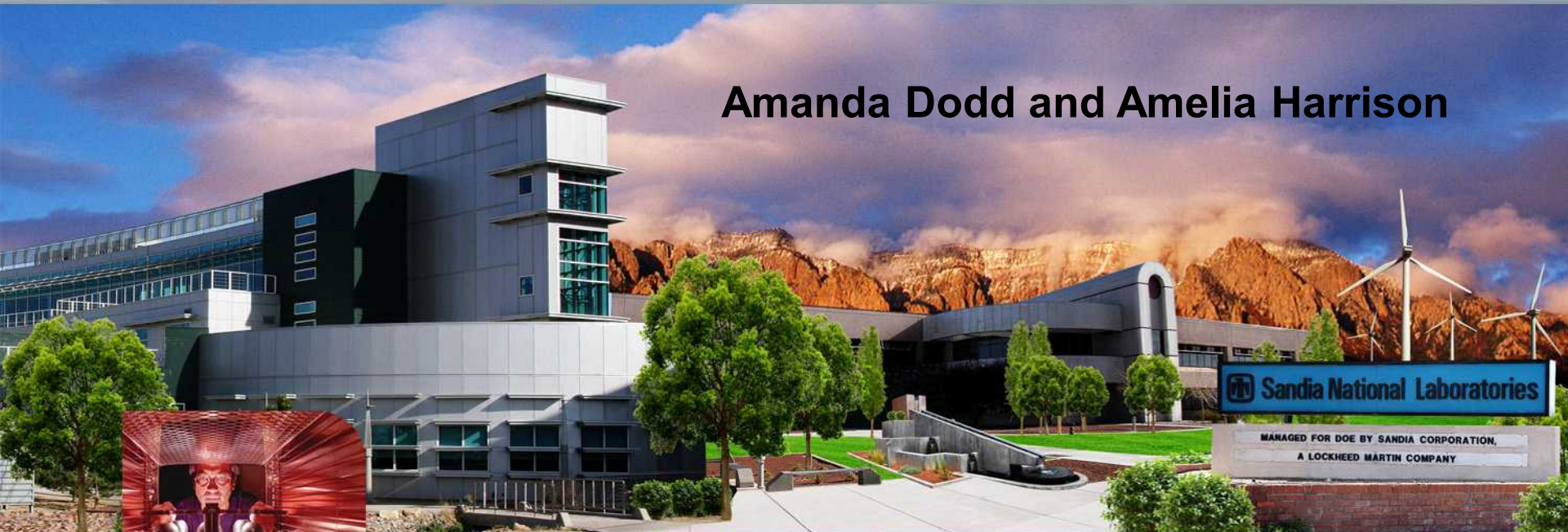


Sandia National Laboratories

SAND2011-6777P

LOCKHEED MARTIN

**Amanda Dodd and Amelia Harrison**



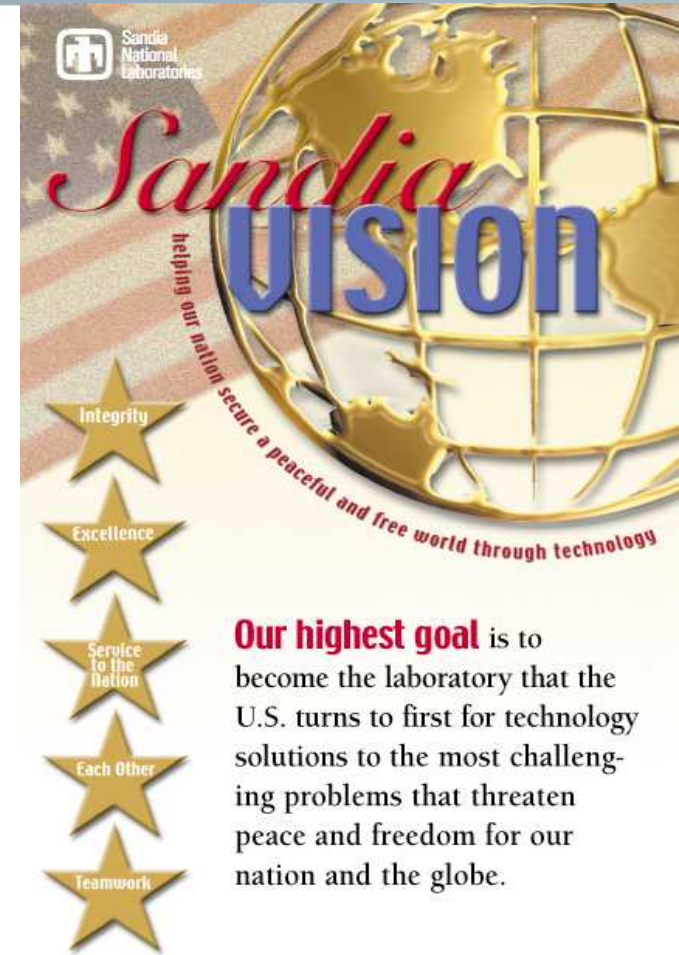
**Exceptional Service in  
the National Interest**

Sandia is a multiprogram laboratory operated by Sandia Corporation, a Lockheed Martin Company, for the United States Department of Energy's National Nuclear Security Administration under contract DE-AC04-94AL85000.

# “Exceptional Service in the National Interest”



- **National Security Laboratory**
- **Broad mission in developing science and technology applications to meet our rapidly changing, complex national security challenges**
- **Safety, security and reliability of our nation's nuclear weapon stockpile**



**Our highest goal** is to become the laboratory that the U.S. turns to first for technology solutions to the most challenging problems that threaten peace and freedom for our nation and the globe.



# National Laboratories

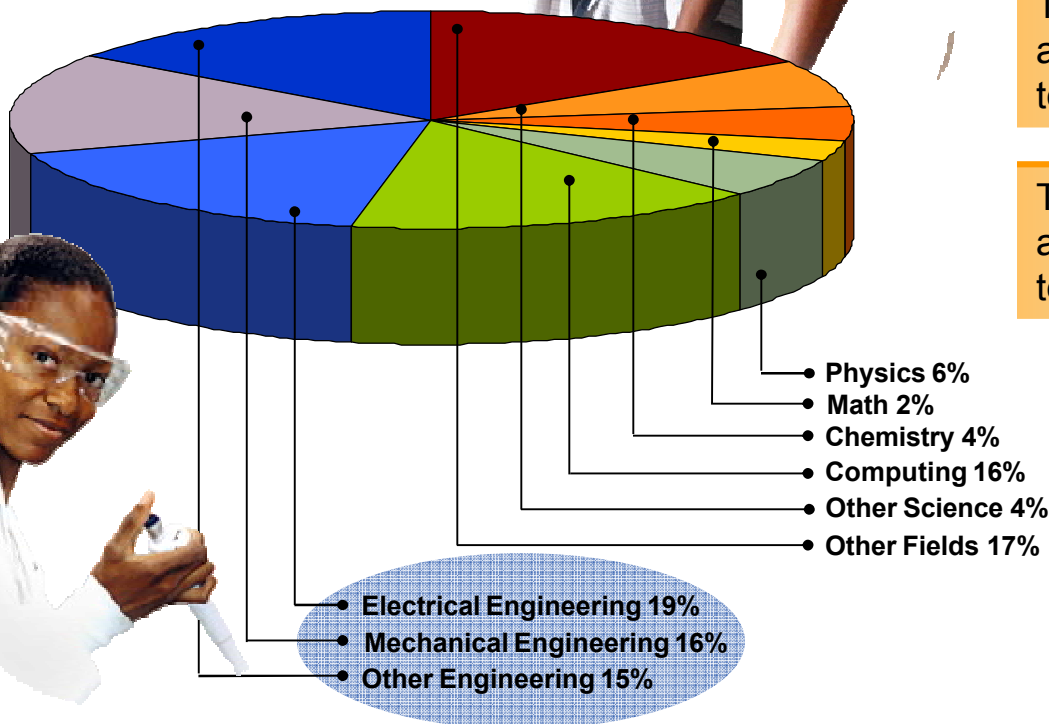


# Sandia's People



- On-site workforce: 11,200
- FY08 permanent workforce: 8,400
- FY08 gross payroll: \$886.1M
- FY08 budget: \$2.3B

Technical Staff (3,844) by Degree  
(End of FY08)



## Diciplines of Most Technical Hires (FY03 – FY05)

Top 3 hire fields comprise approximately 55% of technical hires

- IT
- ME
- EE

Top 5 hire fields are approximately 70% of technical hires

- Physics
- Chemistry

Top 11 hire fields represent approximately 90% of technical hires

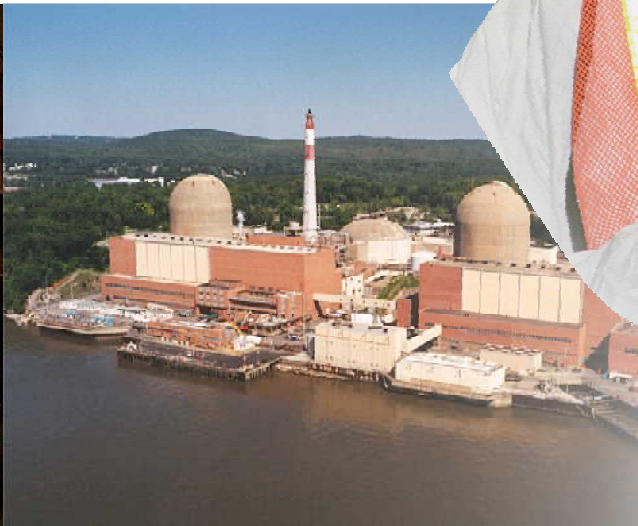
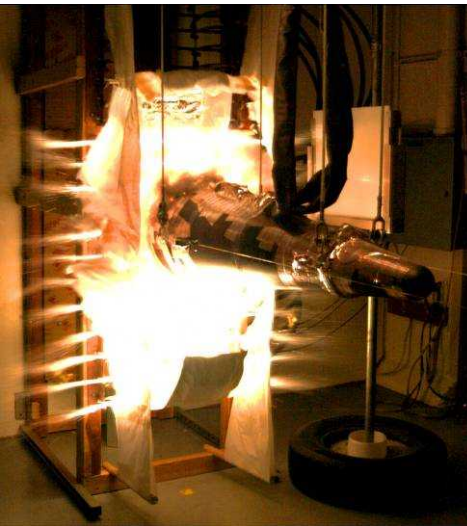
- Chemical Eng
- Materials Science
- Math
- Biology
- Nuclear Eng
- Aerospace Eng



# Four Mission Areas



- Nuclear Weapons
- Defense Systems and Assessments
- Energy, Resources and Nonproliferation
- Homeland Security and Defense

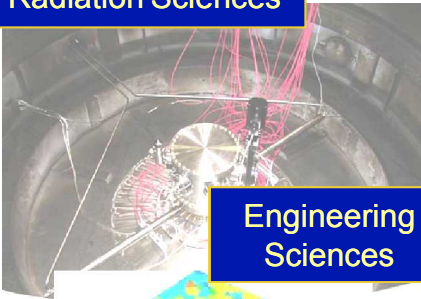


# Homeland Security and Defense: Core Capabilities



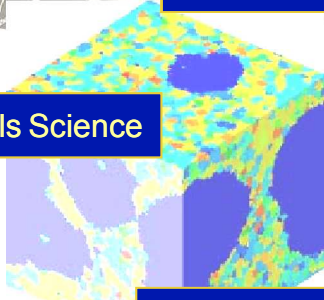
S&T Research Foundations + Relevant Special Facilities = Homeland Security Capabilities

Radiation Sciences

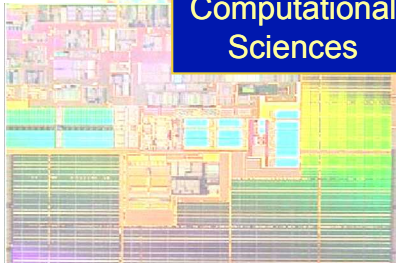


Engineering  
Sciences

Materials Science



Computational  
Sciences



Microsystems  
Science & Engineering

Explosive Source  
Characterization  
Facility

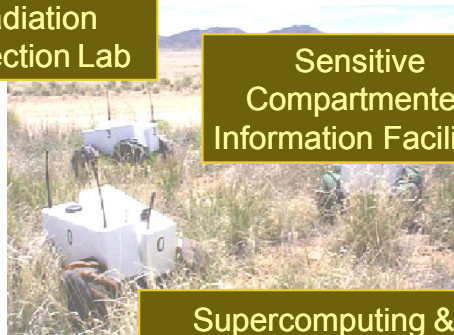


National Infrastructure  
Simulation & Analysis  
Center (NISAC)

Microsystems & Engineering  
Sciences Application  
(MESA) Facility



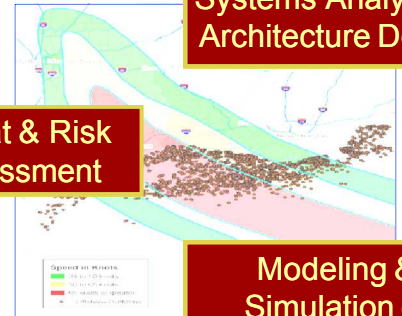
Chemical and  
Radiation  
Detection Lab



Sensitive  
Compartmented  
Information Facilities

Supercomputing &  
Visualization Facilities

Systems Analysis &  
Architecture Design



Threat & Risk  
Assessment

Modeling &  
Simulation of  
Complex Systems

Physical &  
Environmental  
Testing



Systems  
Engineering &  
Integration

Detection, Diagnostics,  
& Countermeasures

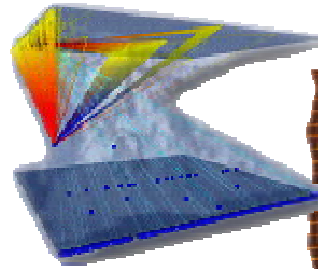
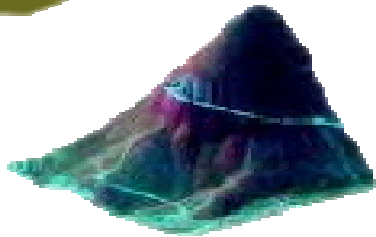


# Homeland Security and Defense: Exploring Solutions Across the Threat Spectrum

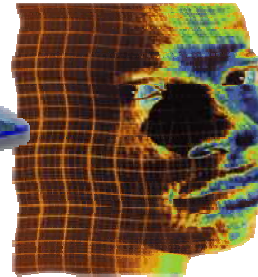


**Synthetic Aperture  
Radars**

**Vulnerability  
Assessment  
Mod/Sim Tools**



**Cyber Security**



**Scanner-less  
Range  
Imager**



**Explosive  
Destruction System**

**Anticipate**

**Predict & Prevent**

**Respond**

**Recover**

**Access Delay**



**Critical Infrastructure  
Protection Systems  
Analysis Tools**



**Explosive Detection  
Portal**

**Unattended  
Ground Sensors**



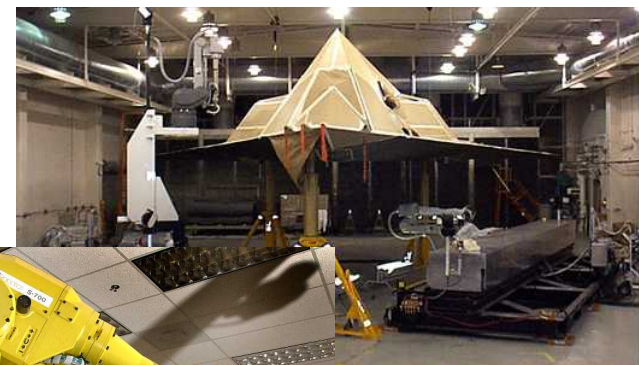
**Radiation  
Remediation Foam**

**Tunnel  
Characterization**

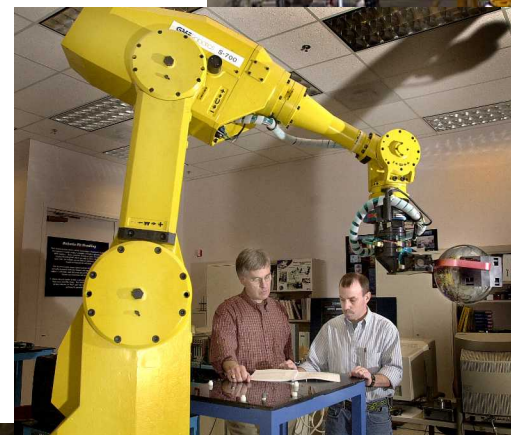
# 60 years of exceptional service



**Cleanroom  
invented 1963**



**Robotic  
Stealth  
Coating**



**Unabomber and  
shoe bomber  
investigations**



**Intelligent  
machines**



# Did you know.....

- **A job listing often attracts between 100 and 1000 resumes**
- **On average only one interview is granted for every 200 resumes received**
- **There is usually a 2-3% return when shot gunning your resume**
- **Employers and recruiters typically determine their “short list” by a process of elimination by looking for reasons to not hire you**

# Resume or Curriculum Vitae?

- **What is the difference?**

- Length, what is included and what each is used for
- Resume:
  - 1-2 pages
  - Concise: highlights skills, experience, education, archival journal publications, involvement/leadership positions
- CV
  - Multiple pages (at least 2)
  - Detailed: summarizes educational and academic background, experience (work, teaching, research, etc.), publications, presentations, awards, honors, affiliations, relevant workshops, reference, etc.
- Sometimes the CV and Resume may look very similar
- When to use which?
  - Carry BOTH!
  - Resume: Use for career fairs, some job postings
  - CV: academic positions, additional attachments to a job posting, post doc positions, follow-up for interviews and discussions with staff as opposed to managers



# **What is the Most Important Information to Have on Your Resume/CV?**

- **Your Name**
- **Address**
- **Contact Information including home number, cell phone number and email address**

# Resume Sections

- **Objective Section:** state your job objective and/or your qualifications in a sentence or two at the top of the page
  - The top of the page gets read most carefully
- **Education Section**
- **Related Courses**
- **Experience Section**
- **Academic Experiences**
- **Other Experiences:** volunteer experiences, unions, and other work-related associations; community activities
- **Skills**
- **Accomplishments**
- **Publications Section**



# How to organize a resume

- **Objective:** The objective should be one or two sentences or a brief paragraph of your important qualities to answer the question why the company should choose you over other applicants.
  - The Objective is optional
- **The Next Section should either be your Experience Section or Education Section**
  - How do you decide which should go first?
  - If you have just graduated or are still in school the Education section should go first. If you have been out of school for a few years and have some work experience the Work Experience should go first.
- **Education Section:**
  - Degree, GPA, date of graduation, or expected date of graduation (If you did not finish your education, put dates of attendance)
  - School, location of school

# How to organize a resume

- **Experience Section:**

- Always start with the most recent employment:
  - Job Title First, Company Name, City, dates of employment
    - If the job lasted less than a year put the months
  - Include all your work-related experience under this section
  - You should also include internships and voluntary work

- **Other Experience or Academic Experience:**

- Such as short courses, unique research opportunities- provide information on location and a description of the experience

- **Skills**

- List relevant skills to the position you are applying for

- **Accomplishments**

- List honors, organizations (officer, committee member, etc)

- **Publications**

- Archival journal, dissertation, master's thesis, peer reviewed
- (On CV- list all publications, presentations)



# Other Important Information

- **Scanable Resume-no staples**
- **Use Power Words**
- **Spellcheck**
- **No SS#, no photos, etc.**
- **Make sure your resume is a reflection of you-no lying!**
- **Can you have more than one resume?**
- **If your resume is more than one page make sure your name and contact information is on both pages**

# **Eliminate anything that will eliminate YOU**

- **Reasons you left your previous jobs**
- **Don't use personal pronouns (I, me, my)**
- **Don't include hobbies or other irrelevant information**
- **Proofread carefully. Misspellings and typos are deadly on a resume.**
- **Personal information such as age, sex, marital status, spousal info, kids etc.**
- **Religious or political affiliations**

# Power Words

- **cataloged caused changed chaired clarified earned edited effected eliminated identified implemented improved incorporated mediated met modified monitored motivated moved resolved responded restored revamped tackled targeted taught terminated**
- **Actionable items**
  - Initiated program to examine...
  - Developed/Implemented ...
  - Expanded sphere of influence
  - Mentored
  - Supervised
  - Collaborated



# Keywords

- **Keywords are used in job descriptions to describe critical job qualifications. They can be degrees, programming languages or other specialized skills.**
- **Essential keywords are usually positioned higher up in a job description, appear most frequently and are listed as required rather than preferred skills.**

# Descriptions within your resume and CV

- **This is the spiciest part of the resume. This may be the only section fully read by the employer, so it should be very strong and convincing.**
  - Over 10 years as an organizational catalyst/training design consultant with a track record of producing extraordinary results for more than 20 national and community based organizations. A commitment to human development and community service. Energetic self-starter with excellent analytical, organizational, and creative skills.

# What else?

- **Cover Letter**
- **E-mail follow-up to interviewer, career fair contact, anyone you talk to at a company**
- **Anything you can do to set yourself apart is memorable!**



# Resources

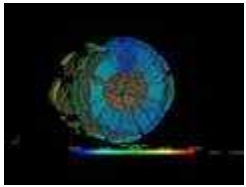
- **UT Austin ECAC:**
  - <http://www.engr.utexas.edu/ecac/yourcareer/resumes>
- ***The Basics of Science CV's (Chronicle of Higher Education):***
  - <http://chronicle.com/article/The-Basics-of-Science-CVs-/46273/>
- **UC Berkeley's advice on creating a CV:**
  - <http://career.berkeley.edu/Phds/PhDCV.stm>
- **MIT Guides:**
  - <http://www.mit.edu/~career/guide/>
- **Stanford University guides (examples):**
  - <http://studentaffairs.stanford.edu/cdc/resumes>
- ***How to Craft a Winning Resume and CV (ScienceCareers.org)***
  - [http://sciencecareers.sciencemag.org/career\\_development/tools\\_resources/how\\_to\\_guides/how\\_to\\_craft\\_a\\_winning\\_resume](http://sciencecareers.sciencemag.org/career_development/tools_resources/how_to_guides/how_to_craft_a_winning_resume)

# Stay Connected...



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Top viewed videos:



Apophis destruction simulation  
140,800+ views



Z Machine at Sandia Labs  
64,200+ views



Rocket Powered Train Impact Test  
59,000+ views



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