



Sandia  
National  
Laboratories

About | Mission Areas | Newsroom | Employment | Doing Business | Education | Contact Us

Employee Locator | Index | Site Map

Search

**OPPORTUNITIES**  
ADMIN  
Add Opportunity  
Display All  
Export  
External Opportunities  
Page

## Edit Opportunities Data for Id = 1162

All required fields, as indicated by the \*, must be populated in order for the Opportunity to be posted to the INTERNAL and EXTERNAL SNL Business Opportunities website, and for changes to save properly.

Opportunities will only be posted externally if:

'Ok to Post Externally' is Yes

'Posting Close Date' is in the future

'Competition Type' is not 'Save For Later', 'Pending R & A', or 'Sole-Source'

'Cancelled' is No.

Once posted, and until the posting close date, all website subscribers will receive notification of any changes made to this contracting opportunity.

[View Printer-Friendly Version](#)

<a href="#">Edit</a>	
ID Number	1162
OK to Post Externally	No
Posting Close Date (MM/DD/YYYY)	238210, 517110
NAICS*	
Procurement Title*	Videoconference and Audio-Visual (A/V) Large Systems Integration For Sandia National Laboratory
Statement of Work*	This RFI is for corporate-wide, standards-based, systems integration services. The Scope of Work includes A/V and videoconference new systems integration - the purchase, construction, installation, testing, training and warranty of new systems - and the upgrade of systems that have aged and/or require technology refresh. It also includes pre-build, pre-test services and a facility to house pre-built systems. Manufacturer/vendor relations that allow favorable pricing on all equipment are a requirement. This is a Request for Information only at this time. Please submit a response to the Mandatory Technical Criteria listed below, per the direction also given below, within 5 business days of the close date of this posting. Should a Request for Quotation follow it will be sent to all those whose response demonstrates the ability to meet all of the Mandatory Technical Criteria. All others will not receive an RFQ, should one occur, and will not be considered for this potential opportunity.
Mandatory Requirements*	Submit, via e-mail to <a href="mailto:pwili@sandia.gov">pwili@sandia.gov</a> , a response of no more than (2) pages (single-sided, 8.5" x 11" paper, 10-12 point type in MS-Word) addressing, by number, each of the Mandatory Criteria as detailed below. Attachments and references to other materials and/or websites are included in the (2) page restriction.  a) Provide 3 reference accounts that demonstrate the ability to supply videoconference and AV integration for companies of comparable size to Sandia, preferably in the government, public sector. Information provided shall demonstrate the ability to integrate a range of systems, from a simple single display and scaling up through office and conference room AV and videoconference systems to highly complex auditorium level systems.  b) Provide confirmation of an in-house Project Management staff that is independent of on-staff engineers.  c) Provide current certifications for CTS (CTS-I minimum, CTS-D preferred) systems engineers and CTS certified installation personnel with demonstrated expertise in troubleshooting IP and ISDN transport of videoconference algorithms and the ability to identify and fix problems encountered. Demonstrate ability to work with Telco companies and customer network service providers in troubleshooting.  d) Demonstrate the ability to perform pre-build and pre-test at the Offeror's facility and delivery of product to the Customer site.  i). Identify the location and size of area dedicated to the pre-build, pre-test facility available for work arising from potential contract award. Explain testing process.  ii). Identify and demonstrate a dedicated and secured storage space for Customer owned equipment  e) Confirm the existence of a current established, long-term, direct or premium, channel partner relationship that has been in place for more than one year with the following required VAR manufacturers: Cisco/Tandberg, Polycom, Crestron, Extron, RGB Spectrum, Panasonic (panels/projectors), Christie Digital, ClearOne and Sharp. Any RFQ resulting from this posting will request confirmation of these relationships via submittal of certifications or letters of reference.  ALL SUBMITTALS ARE DUE WITHIN 5 BUSINESS DAYS OF THE CLOSE DATE OF THIS POSTING.
Estimated Value of Contract (use K or M) example: 1.5K or 2.3M	
Estimated Period of Performance (length of contract/# of years)*	7 years
Estimated RFQ Release Date (MM/DD/YYYY)*	10/1/2012
Competition Type	Pending (R & A)
You MUST select the Pending R&A option to begin the process for a Formal Review & Approval (R&A). COTS products DO NOT require Formal R&A, unless requesting modifications prior to SNL receipt.	
<b>Please Note:</b> - Selecting the Save For Later or Sole-Source or Pending (R&A), option will not release information to the public. Sole-Source entries will be routed to the Small Business Utilization Department (SBUD) for identification and recommendation of additional viable sources. - Selecting any other competition type will release information to the public.	
SCR Name (Will not appear in the supplier view)*	Pamela Williams
SCR Email*	<a href="mailto:pwili@sandia.gov">pwili@sandia.gov</a>
SCR Phone (Will not appear in the supplier view)*	925-294-2415
Requester Name*	David Dirks
Requesting Org Number*	08944
Estimated Award Date (MM/DD/YYYY)*	1/1/2013
Information requested below are for Internal Use Only	
Opportunity Cancelled	No
RFQ #	
Date RFQ was Issued (MM/DD/YYYY)	
Suppliers that received the RFQ	
Suppliers that submitted proposals	
Suppliers that responded "No Bids"	
Suppliers that did not respond to RFQ	
Winning Contractor	
Contract Number	
<a href="#">Edit</a>	

10200 Webmaster- We welcome your questions and comments.

©2010 Sandia Corporation | Last updated 10/13/2011 | Version 4.0 | [Site Contact](#) | [Privacy and Security](#)

Sandia National Laboratories is a multi-program laboratory managed and operated by Sandia Corporation, a wholly owned subsidiary of Lockheed Martin Corporation, for the U.S. Department of Energy's National Nuclear Security Administration under contract DE-AC04-94AL85000