

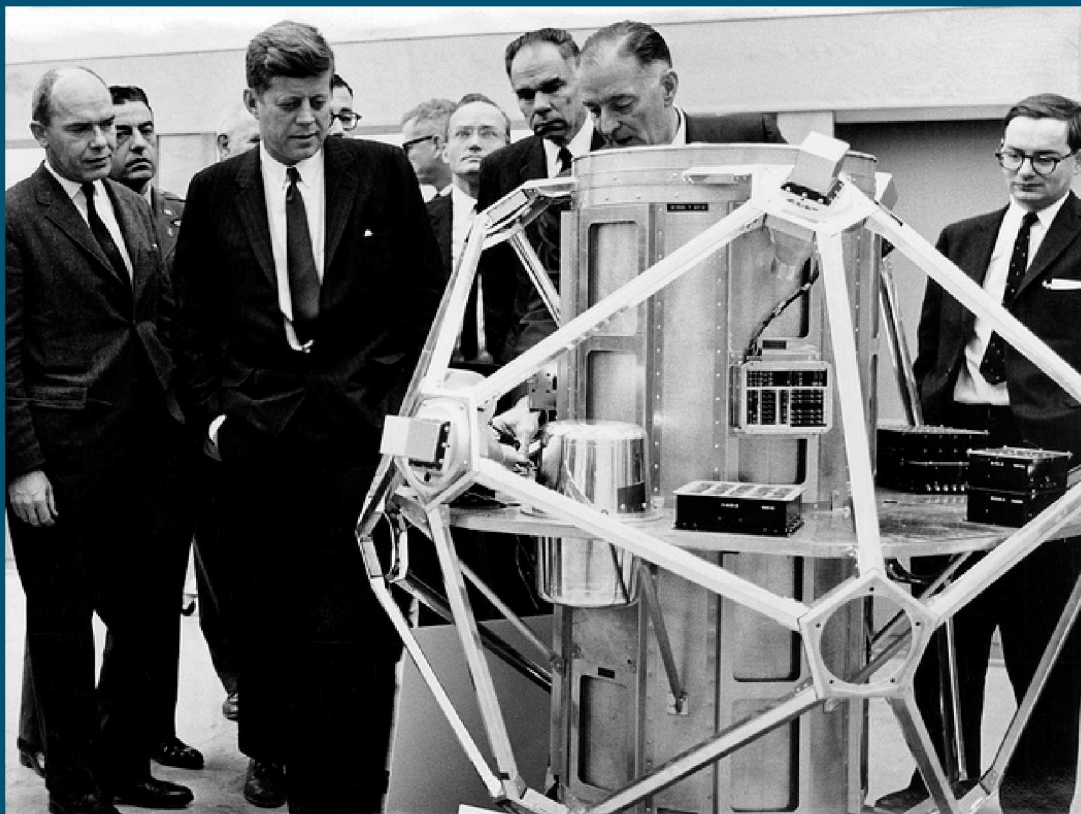
An aerial photograph of a city, likely Albuquerque, New Mexico, showing a mix of residential and commercial buildings, parking lots, and roads. In the background, there are large, arid mountains under a clear sky. The image is split vertically: the left half shows a residential area with houses and trees, while the right half shows more commercial and industrial buildings.

Healthy ME: Using Data to Maximize Health Impact

Callie Lovato MA, MES, NSCA-CPT

- Set the Scene
- Track the Activity
- Visualize the Data
- Use the Information
- Promote Valuable, Customer-Oriented Programs

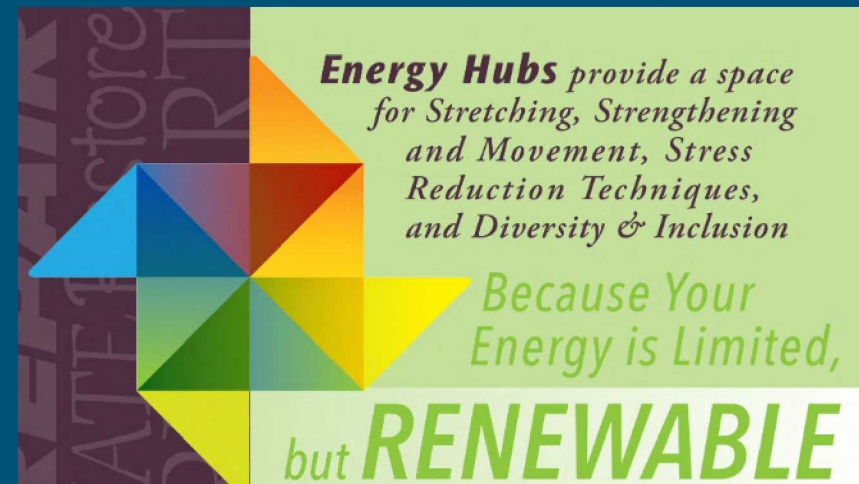
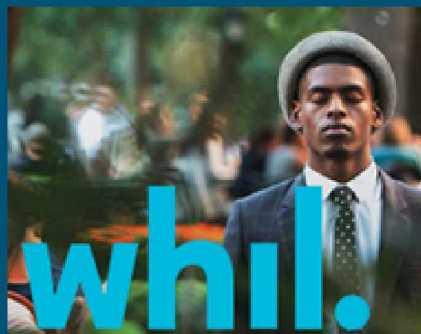




President Kennedy, during a visit to Sandia December 7, 1962. Seen inspecting the VELA satellite package designed for the detection of atmospheric nuclear testing.

“It IS rocket science” where we live...

- Multi-disciplinary national laboratory and federally funded research & development center (FFRDC) delivering essential science and technology to resolve the nation's most challenging security issues.
- 12,551 employees currently (growing!)
- Locations in New Mexico, California, and smaller satellite branches throughout the U.S. and abroad
- Evidence-based onsite health management and prevention program since 1986



Sandia utilizes multiple systems to track employee engagement throughout the month, quarter, and year. Scheduled appointments, a “Check My Badge” program, and self-serve check-in kiosks all help to automate the process.

This approach allows us to see:

- What's hot and what's not
- Remote site engagement (Skype, Livestream)
- Appointment type trends (nutrition, fitness...)
- Overall transaction counts to compare yearly

PH Service	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	August	Sept	Year End
PH Elliptical	211	224	207	275	239	264	189	184	189	177	223	175	2477
PH Met Area	10	15	8	15	26	14	10	20	17	17	41	43	241
PH Other Cardio (Track, Bike, UBC)	140	113	57	63	94	111	116	111	95	99	111	107	1268
PH Pro Force	9	3	6	1	1	4	8	2	0	0	0	0	34
PH Treadmill	163	176	118	252	200	200	184	105	179	258	182	95	2098
PH Weights/Resistance Equipment	990	868	637	1099	1023	1003	955	1013	1083	949	1048	868	11616
aClass	123	115	66	55	69	84	0	3	81	68	87	74	822
aConsultation	79	19	17	21	17	15	16	23	11	16	28	10	302
Class - Asthma Group Visit BCG	0	0	0	0	0	0	0	0	0	0	2	0	2
Class - Allergy Group Visit BCG	1	1	0	0	1	10	0	0	1	2	0	2	26
Class - Back B	0	5	5	0	5	2	11	3	0	5	0	29	65
Class - CPR	40	17	12	20	45	68	51	53	57	39	86	46	580
Class - CPAP/Tint Aid	8	0	0	0	10	17	0	9	1	0	1	0	46
Benefits Special Event	0	154	0	0	0	0	0	0	0	890	0	0	1244
Class - Blood Pressure Control	0	1	0	0	0	0	0	0	0	6	3	0	10
Class - First Aid	6	18	12	25	13	20	9	9	11	13	12	23	227
Class - Fitness Education	105	100	70	60	144	162	183	105	241	118	148	64	2010
Class - Guest Speaker	90	72	13	1	23	0	92	0	411	48	68	26	844
Class - Health Education	71	35	14	14	62	111	16	81	105	15	15	16	565
Health Fair/PH Special Event	15	102	109	417	3	106	124	812	113	168	27	4	2480
Class - Nutrition Education	48	12	0	58	82	56	54	36	41	27	49	62	524
Class - Crr Caribbead BCG	0	0	0	0	0	0	0	0	2	0	0	0	2
Class - Crr Ed Div 10000	2	35	0	18	1	2	181	180	88	128	25	63	583
Class - Crr Ed Div 11000	0	0	0	0	0	0	10	0	14	1	1	8	54
Class - Crr Ed Div 12000	0	29	0	0	44	18	0	0	0	1	0	49	141
Class - Crr Ed Div 2000	21	0	0	0	0	1	0	83	0	0	112	1	238
Class - Crr Ed Div 3000	2	50	5	0	0	2	0	16	6	12	0	19	112
Class - Crr Ed Div 4000	0	2	0	2	0	1	0	40	40	0	0	24	169
Class - Crr Ed Div 5000	0	0	0	0	0	0	21	10	1	60	52	45	234
Class - Crr Ed Div 6000	0	22	0	0	1	0	25	0	1	0	1	14	64
Class - Crr Ed Div 8000	0	0	0	0	0	9	0	0	19	0	0	1	29
Class - Crr Ed Div 9000	0	11	1	58	51	130	0	50	27	0	0	127	455
Class - Crr Ed Div Executive	14	0	0	0	2	1	0	0	1	10	1	1	30
Class - Crr Education Meeting	9	6	0	2	8	8	0	0	1	4	8	6	54
Class - Crr Pantex	0	0	0	0	0	0	0	0	6	0	0	0	6
Class - Stress Education Class	1	12	0	1	10	1	0	0	0	0	0	1	30
Class - Stress Education	53	7	4	6	10	58	0	51	4	5	7	6	211
MD 307 30m Group Exercise	299	281	213	360	311	341	388	124	309	319	316	255	3,746
MD 307 45 min Conditioning	114	159	89	216	199	230	206	261	268	317	309	268	2,636
MD 307 Seasonal	0	0	0	0	2	0	1	23	44	18	50	35	143
MD 307 Yoga	121	203	218	378	340	403	312	385	317	373	315	309	3,883
MD 307 Variety Group Class/seasonal	158	142	116	217	177	218	184	59	28	28	18	5	1,370
PH 955 Orientation	16	16	10	12	20	23	18	29	29	32	22	18	265
PH Accountability Orientation	1	0	0	0	0	0	0	0	0	0	0	0	1
PH Bloodback Visit GO	2	1	1	4	2	2	2	1	1	4	2	2	26
PH Energy Coaching 30/60	9	8	3	2	4	2	5	5	5	9	7	9	68
PH Energy Hub Consult 30	3	1	1	4	0	2	1	0	1	3	4	0	20
PH Energy Hub Event 30	3	2	2	0	1	2	0	0	0	0	0	0	10
PH Event No VMH	7	7	127	1	3	4	0	43	0	0	0	0	222
PH IBC Description	5	0	0	6	0	0	0	4	0	4	1	0	21
PH Fitness Appointment 30	56	43	29	59	76	59	36	35	32	54	49	64	582
PH Fitness Appointment GO	65	81	60	89	82	94	67	57	47	52	72	52	770
PH Fitness Assessment	54	64	44	56	84	73	96	113	86	104	111	113	1096
PH Functional Fitness Assessment 30	1	2	2	3	1	1	0	1	0	1	1	1	18
PH Functional Fitness Assessment GO	10	29	17	29	28	28	19	27	11	26	36	33	322
PH Health Wellnesscheck	28	21	12	16	16	18	47	61	11	87	45	14	450
PH Health Executive Coaching 30	1	1	0	0	0	0	2	0	0	0	0	0	4
PH Health Executive Coaching GO	5	1	0	0	1	2	0	2	1	2	4	1	19
PH MRA and Fitness Assessment	0	0	0	0	0	4	0	8	0	0	0	0	12
PH Healthily Direction	0	0	0	0	0	0	1	0	0	0	0	0	1
PH Massage	0	0	0	0	0	0	2	0	0	0	0	0	2
PH Nutrition Visit 15	0	1	0	0	0	0	1	11	0	0	0	1	26
PH Nutrition Visit 30	18	19	11	13	11	40	17	45	28	29	36	43	324
PH Nutrition Visit GO	41	51	15	47	49	36	41	41	34	49	80	71	576
Org Group Fitness Exercise	0	0	0	0	0	0	0	0	0	4	7	2	13
PH PT Fitness Referral Follow-Up	1	0	0	0	0	1	0	0	0	0	0	0	2
PH PT Fitness Referral Initial GO	0	2	0	0	1	1	4	2	0	0	0	0	11

PH Service	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	August	Sept	Year End
Total Transactions	4,994	5,155	3,838	4,797	4,100	5,702	4,559	5,529	5,468	5,775	5,195	4,807	59,919
Unique Participants	1,575	1,822	967	1,309	1,316	1,434	1,534	1,813	1,940	2,051	1,397	1,417	8,060
PH Wellness Coaching 30	12	7	10	8	2	9	15	36	9	7	13	30	138
PH Wellness Coaching GO	20	11	0	2	2	13	8	18	10	17	13	9	129
PH Wellness Records Review	5	0	2	0	0	1	0	0	0	0	0	0	19
Stress Education Class	161	172	116	52	98	189	178	111	87	107	161	67	1,448
Video Education Class	1018	999	1175	653	1014	1129	644	454	756	855	1013	1252	10,541
VMH Test Out	1	1	1	0	0	0	0	0	0	0	0	0	3
Total Transactions	4,994	5,155	3,838	4,797	4,100	5,702	4,559	5,529	5,468	5,775	5,195	4,807	59,919

Data Visualization = Health Story

Preventive Health Monthly Metrics Dashboard JULY 2019



6,166
Total
Transactions



2,625
Unique
Participants
(21% of EMP POP)



CSAT: 10



N = 52

HAP Enrollments:
4,421
Uniques: 3,618



2.1m Wait Time
43m Provider
Time

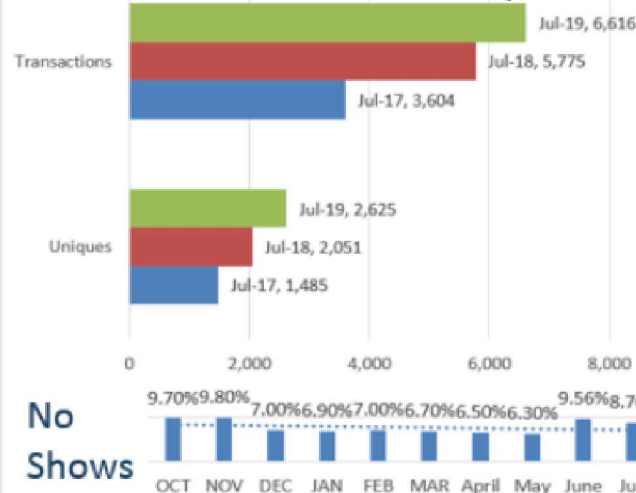


\$1.22 ROI

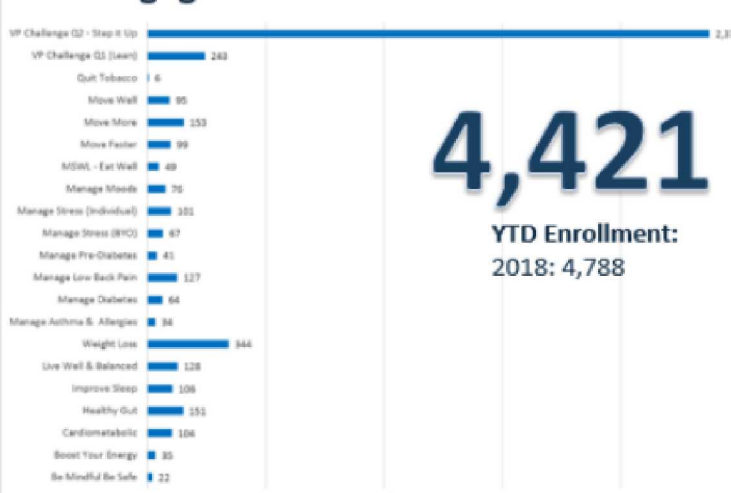


\$1.20 JUN-19

PH Total Transactions & Uniques



HAP Engagement



PH Highlights – Financial Wellness Month

Preventive Health partnered with Benefits to Market the Health Reimbursement Account (HRA) and Health Assessment at all 15 Financial Wellness events across campus.

Over 1,500 individuals swiped in for these events, learning about how to take their Health Assessment and how those dollars carry over. Virgin Pulse handouts were distributed and large posters with earnings infographics were utilized.

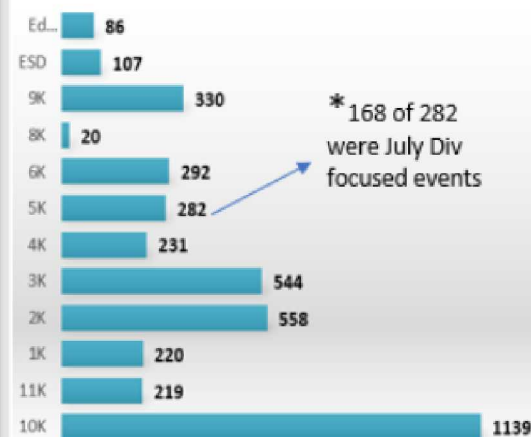
HEALTH REIMBURSEMENT ACCOUNT (HRA)



Division Engagement

YTD: 4,001

July Focus: DIV 5K



Div Specific Events:

Division Focused Activities

- 7/11 D5k Health Fair/Screening
 - 43 well checks scheduled
- Tech Park Walk – 61 walkers at IPOC
- Mindfulness Session – 15 attending
- 1:1 house calls at IPOC going great!

Division/Center Engagement

- ESD Microbreak w/ D Ellis – 43
- D 1&2k WEC "Growing Pains" talk - 47

Org Engagement

- D5K Be Mindful/Safe HAP – 37
- D6K Be Mindful/Safe kick off – All hands Talk
- 10700 Stress program ongoing
- D3 & 10K Food Connections PILOT HAP – 16

Data Visualization = Health Story

Preventive Health Monthly Metrics Dashboard JULY 2019



80.4 %
VP Enrollment



1,443 Vouchers Used

7,282
Average Steps
8% lower than 2018



3,304 Enrolled
in Whil
Program YTD



Quarterly Challenge
1,609 Enrolled



Device-Free Zone
Habit Challenge:
~1,400 participants

VP Enrollment CY2019



Enrollment

80.4%

July 2018: 81.6%

HA Completion

17.7%

July 2019: 2,931

July 2018: 3,159 (20.3%)

Steps

7,282

2018: 7,908

2017: 7,945



whil.

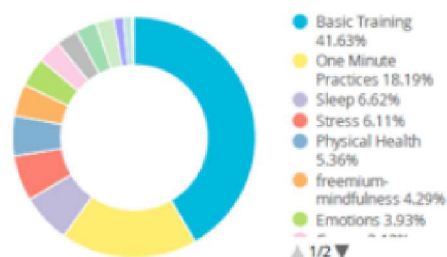
3,304

Total Enrollment (Sandia)

75,398

Total Minutes Trained

Completions by Collection



Minutes Engaged by Team, Week & Collection (Sandia)



Q3 Challenge – Sleep Well, Be Well

Enrollees:

2019: 1,609 (so far)

2018: 1,542



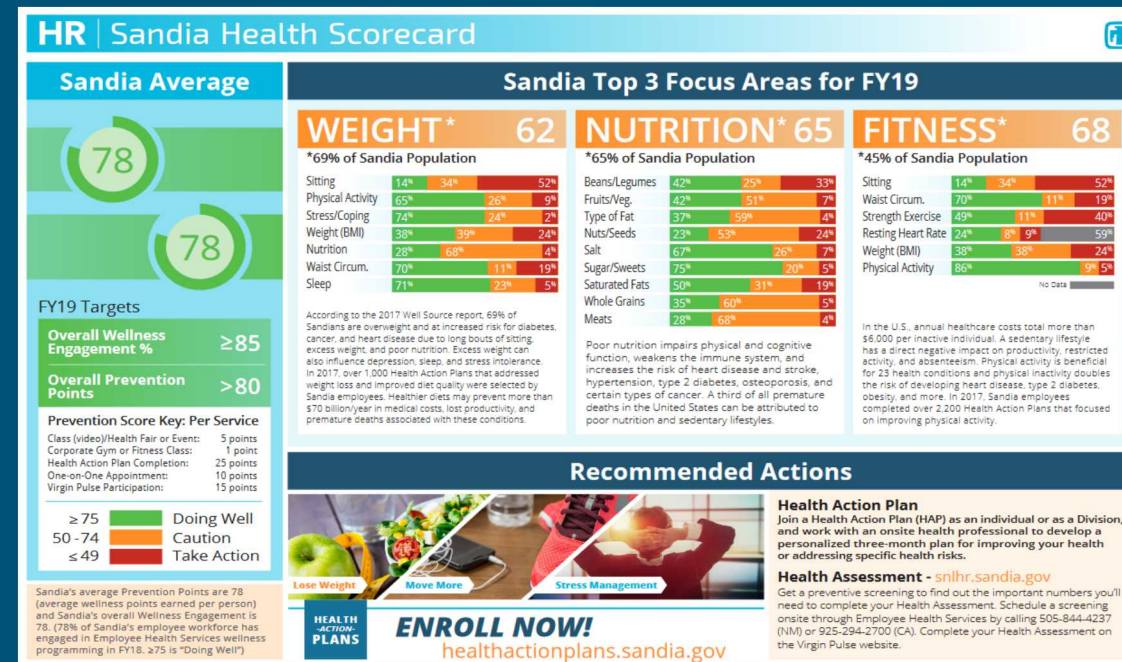
- Challenge runs 7/8-8/23
- Participants must log sleep using a validated or manual sleep tracking 5 out of 7 nights per week to get HAP credit.

HEALTH
ACTION
PLANS



8 Data Visualization = Health Story

Sandia utilizes data from the Wellscore® Health Assessment and creates Health “Scorecards”. Scorecards are shared with Leadership and organizational plans are created per division based on risk categories and needs.



SANDIA HEALTH RISK ASSESSMENTS

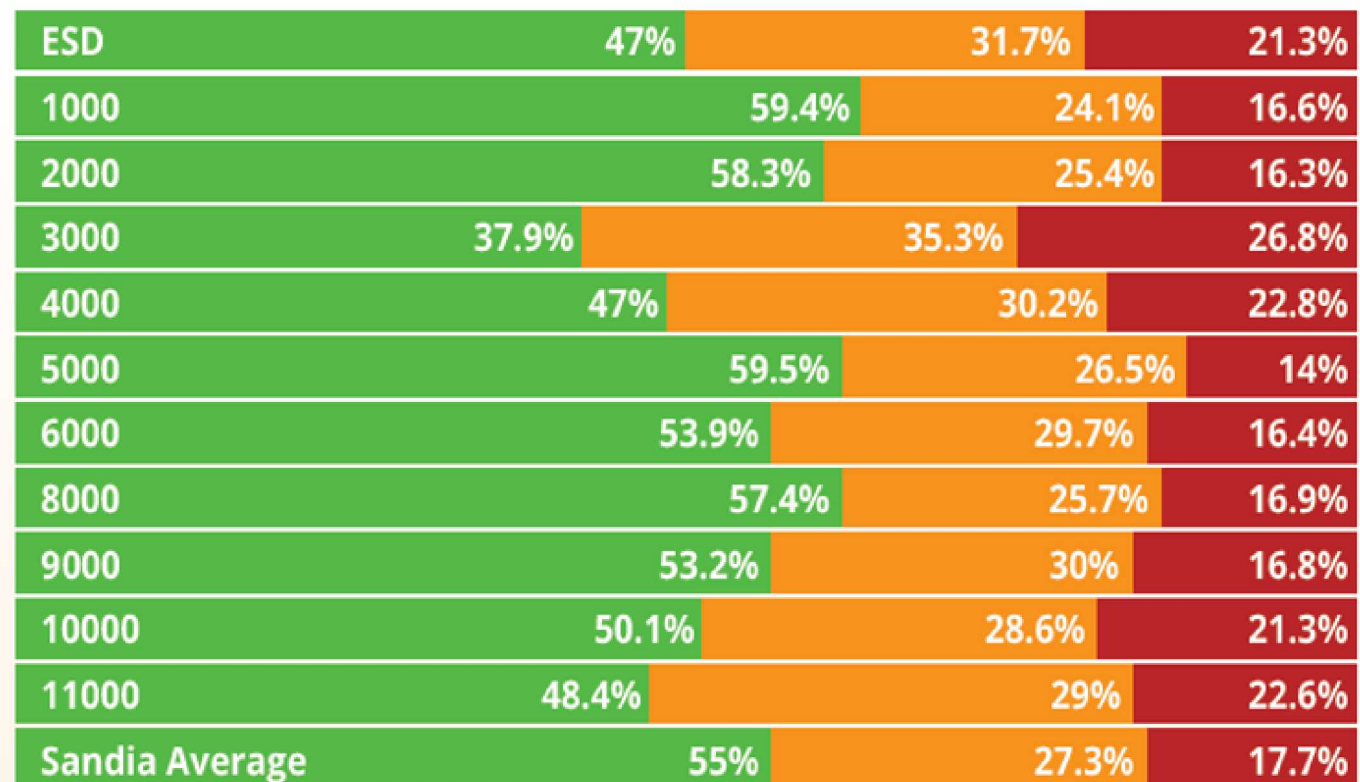


OUR GOAL

Provide population health programs directed towards ensuring Sandia's health risk remains lower than national benchmarks. The Relative Risk Score evaluates medical and pharmacy claims of a population to assess health risk and costs. A lower risk score indicates a healthier workforce.

At Sandia, having a healthier population, translates to 12.7x lower healthcare costs. Sandia's overall risk score of 1.507 compared to the Optum industry benchmark of 1.548 indicates that Sandia's population has an overall lower healthcare cost equivalent to \$7.6M dollars in 2017.

Low Risk ■ Moderate Risk ■ High Risk ■



Using the Information

Using data from historical transactions, health assessments, and trends, we can see what the customer truly values and how we can guide them to be their healthiest selves. I call this “Positive Orwell” or reshaping decisions & habits

The Plan:

18+ guest speakers & events, 12 monthly observances and 4 VP challenges



4 focused quarterly observances, strategically incorporating guest speakers, events, and Virgin Pulse challenges along aligned themes



Eat Well | Make your mission good nutrition.

Move Well | Start where you are. Use what you have. Do what you can.

Sleep Well | Better nights make for better days.

Live Well | Make every day your best day.

“Power is in tearing human minds to pieces and putting them together again in new shapes of your own choosing.”

George Orwell



Valuable, Effective Programs

Healthy ME 2019 Program

- ✓ Team with Virgin Pulse
- ✓ Follow simple themes
- ✓ Drive continual change (puzzle)



Market, Monitor, & Make Changes!

Creating “Healthy Me”

- Build Marketing Campaigns
- Monitor Progress
- Be Malleable

Website Metrics

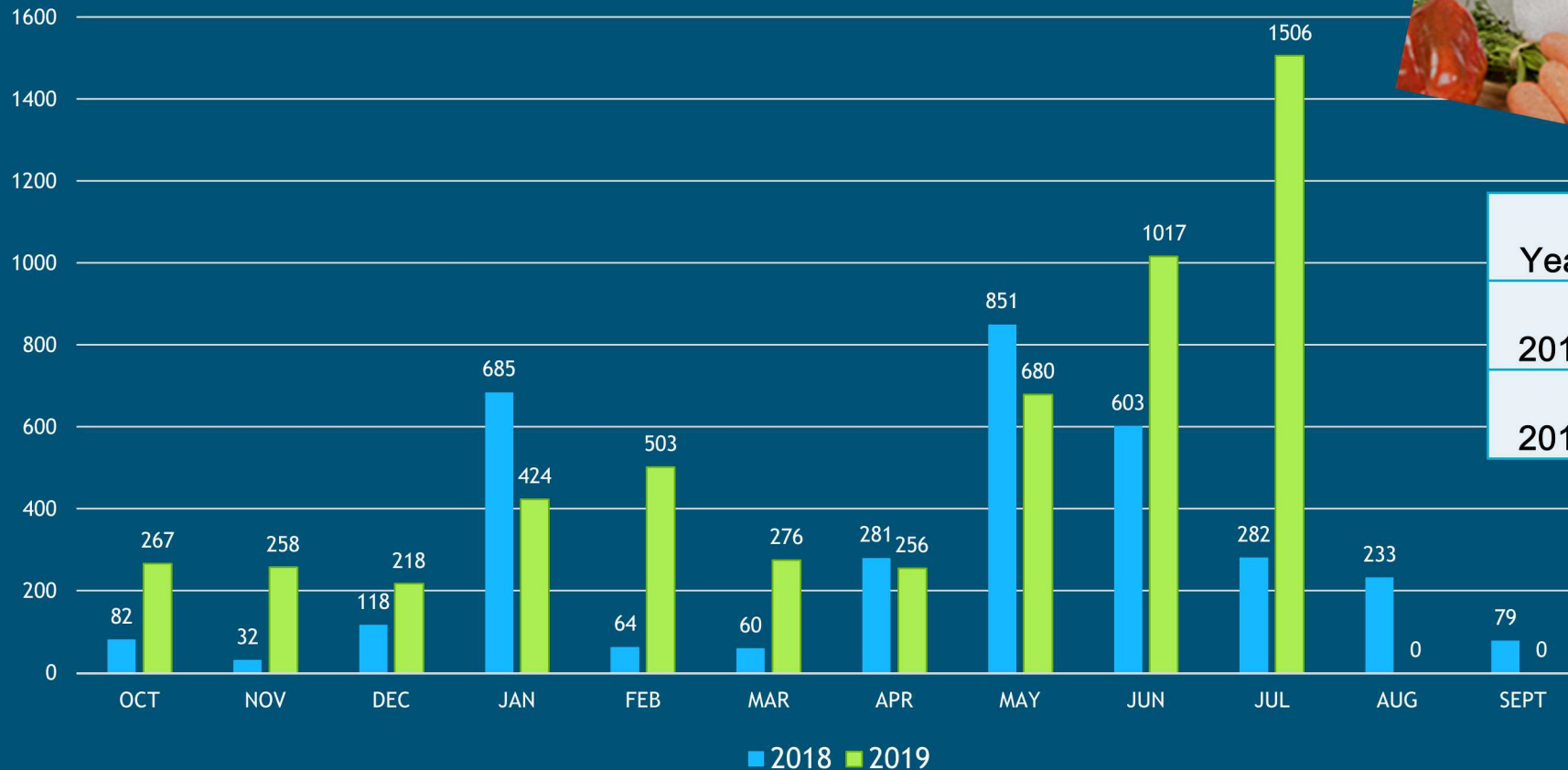
ID	Summary	Visits	Name	Visits	Unique Visits
2438	NM Menus	4,077	SERP	12,432	7,525
5762	Taher Menu	3,165	SERP: Family Fun	4,245	3,091
2379	SMC	1,945	SERP: Fitness & Rec	4,125	3,208
2404	Café Locations	1,809	SERP: Sports Tickets	3,642	2,946
2441	SERP	1,691	SERP: Concert & Theatre	3,234	2,481
6079	Health Assessment	1,318	SMC	2,044	1,679
6876	Article: 3 Steps to Overcoming Jet Lag	1,249	Perks & Resources	1,976	1,343
3035	How to earn VP Points	899	Taher Menu	1,793	1,389
3034	VP How to Log In	895	SERP Arts & Crafts	1,439	1,256
2515	Fitness Services	758	Employee Health Services	1,296	910

	Observance	Events & Deadlines	Promotions
January	Healthy Me	Healthy Me Kick-off Event Lean in '19 Enrollment	Fitness Options/PAF-Q 2019 HAPs Enrollment WHIL/Virgin Pulse FollowMyHealth
February	Managing Disruptive Conditions	Nutrition Guest Speaker	Asthma/Allergy HAP Back HAP Onsite Physical Therapy Onsite Allergy Shots
March	Nutrition	Keeping it Real VP Q1 Deadline	Gut Health HAP Lose Weight HAPs Zipango/MyFitnessPal
April	Travel & Adventure	SERP/Outdoor Rec Event Step It Up Enrollment	SERP/Outdoor Rec ITC Live Well and Balanced HAP
May	Employee Health & Wellness	Employee Health & Wellness Day Bike to Work Day	Physical Activity HAPs Fitness Options Activity Tracking/Virgin Pulse
June	Safety & Energy	Safety & Health Fair Hub Crawl VP Q2 Deadline	Optimize Energy HAP Be Mindful, Be Safe HAP Energy Hubs
July	Financial Wellness	Sleep Well, Be Well Enrollment	Live Well HAP HRA: Ways to Earn SMC
August	Sleep	Sleep Guest Speaker	Improve Sleep HAP CPAP Clinics Sleep Tracking/Virgin Pulse
September	Heart Health & Adult Preventive Medicine	Biometric Screenings VP Q3 Deadline HAP Deadline	Chronic Conditions HAPs HMC Health Assessments Well Checks
October	Mindfulness	Stress Guest Speaker Healthy Living, Healthy Giving Flu Shot Clinic	Biometric Screening/HA Stress HAPs WHIL
November	Diabetes Prevention & Management	Great American Smokeout	Biometric Screening/HA Diabetes HAPs T-Dap Vaccination
December	Don't Lose Your Genius	HA Deadline VP Q4 Deadline	

See & Share Results

FY18 Monthly Observances vs Healthy Me 19

Events FY18 vs FY19*



Year	Total Attendees
2018	3,370
2019	5,405 YTD

60.4%



Healthy Me 2020

- ✓ 4/4 Virgin Pulse Challenge open to Spouses
- ✓ Flip 2 of the quarters, move sleep back (time change)
- ✓ Add Virgin Pulse column to ensure all marketing has focus & flow
- ✓ Monthly Observances changed to address trends or align with other company directives

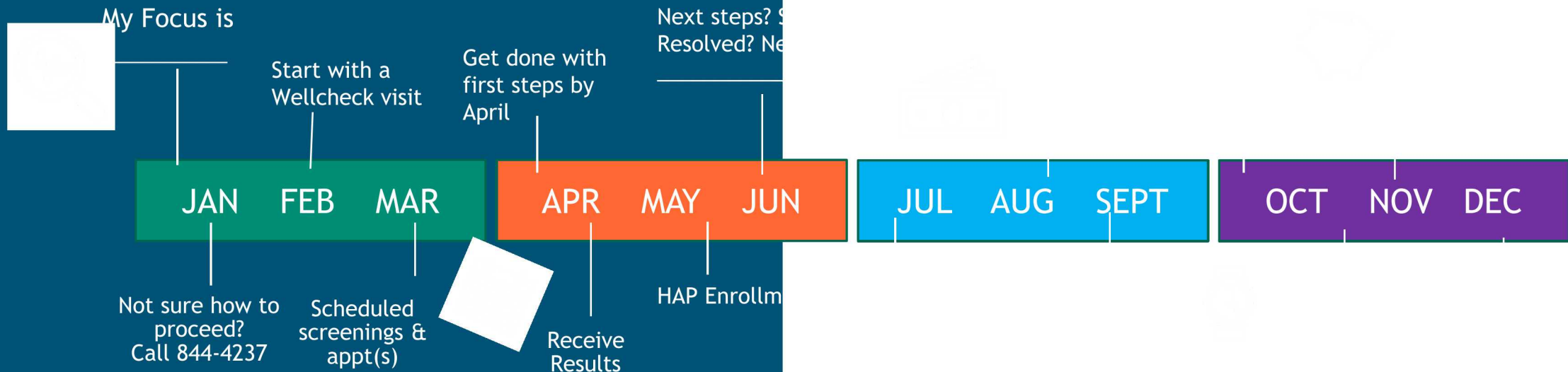
Proposed 2020 Observances/Promotions

	Observance	Events	PH Promotions	Virgin Pulse Promotions
Eat Well JAN FEB MAR	Healthy ME 2020	Kickoff 1/22/20 11 to 12:30 Health Fair	Healthy Me 2020 Schedule "Healthy Me" Benefits Timeline	CY Q1 Challenge Lighten Up! (FEB/MAR) Mini Challenge Start the day right Nutrition Haps on Programs Page
	Disruptive Conditions	Guest Speaker - Allergies/Asthma Food Connection/Healthy Gut Launch The Science of Pain Session	Allergies /Asthma HAP Low Back HAP Onsite Allergy Shots	Mini Challenge Bring Lunch Programs Page: Allergy/Asthma HAP, Low Back HAP
	Nutrition	Guest Speaker- Food Connections Kickoff Nutrition Chat Sessions begin Guest Chef (s)	MoGro Nutrition HAPS Info Sessions, Classes/Demos	CY Q2 Challenge Step it Up! (APR/MAY) VP Mini Challenge Veg Out
Move Well APR MAY JUN	Travel Adventure	3 rd Annual Adventure Awaits SERP Night TBD	SERP Sports & Social programs Local Discounts Live Well/Balanced HAP	Mini Challenge Fresh Air Cards focus: SERP opportunities Programs Page: Live Well HAP
	Fitness	Fitness/Bike to Work Day WED 5/20/20 4 weeks of events @ TBD locations	Fitness HAPS DOE Mile will be "Cinco De Mile" 5/5 with Monthly Mile	Mini Challenge Don't Miss a Beat (HR) Cards focus: Fitness Facts Programs Page: 3 Fitness HAPS
	Safety	Division Safety Activities Safety Fair - 2 events (1/3 week) Slip, Trip, Fall Campaign?	Be Mindful, Be Safe HAP Dyn W ups, DeskFit, WorkFit Safe Moves video & Safety Vignettes	Mini Challenge Move on the Hour Cards focus: Whil Safety Toolkit Programs Page: Safety Hap
Live Well JUL AUG SEPT	Financial Wellness	Benefits Financial Events- HA info PH talk inclusion in offerings - TBD	HRA, HA, Virgin Pulse HAPS Completion Push	CY Q3 VP Challenge HLHG (JUL/AUG) Mini Challenge Lists
	Stress & Mindfulness	Guest Speaker Event/Whil Whil Sessions recommendations	Stress HAPS B Health/EAP Info	Whil, Mindfulness offerings Mini Challenge Relaxation Breathing Cards focus: Whil Mindfulness
	Health IQ	Health Literacy Quiz Biometric Screenings Mamo Bus (9/28 – 10/2) BP screens around campus	HA question review & learning links CPR/First Aid Onsite/Offsite health screens	Mini Challenge Gratitude Journal Cards Focus: Boosting Health IQ Double Points for Biometrics
Sleep Well OCT NOV DEC	Energy	4 th Annual Hub Crawl (Theme: Refocus)	Energy Hub visits Energy HAP Flu Shots	CY Q4 Sleep Well, Be Well Challenge (OCT/NOV) Mini Challenge Be in Bed
	Sleep	Sleep Guest Speaker Event CPAP clinic/classes	Sleep HAP, Sleep Quiz Biometric screenings/HA	Mini Challenge Blackout Cards Focus: Whil Sleep sessions, logging Programs Page: Manage DM/Pre DM
	Relationships, Connection & Community	Whil Session Focus Community Involvement Collab	Live well/balanced HAP Complete HA	Mini Challenge Loosen up Cards: Whil Giving sessions

2020 Forward Motion

Healthy Me 2020 – “My Path”

- ✓ Tool: assist users in choosing a health risk to schedule, or plan for ongoing chronic care needs
- ✓ Builds Momentum: Drives “next steps” needed. Start another one!
- ✓ Benefits Dollars in Motion: show how to use tax-advantaged cards, FSAs, HRAs, and other funds, smartly throughout the year in a calendar year...





Key Takeaways:

- With MINIMUM investments you can make maximal changes
- With the right tracking in place you will be able to implement the RIGHT programs year over year
- With forward thinking you WILL get ahead and be able to be more present