



Healthy ME: Using Data to Maximize Health Impact

Callie Lovato MA, MES, NSCA-CPT

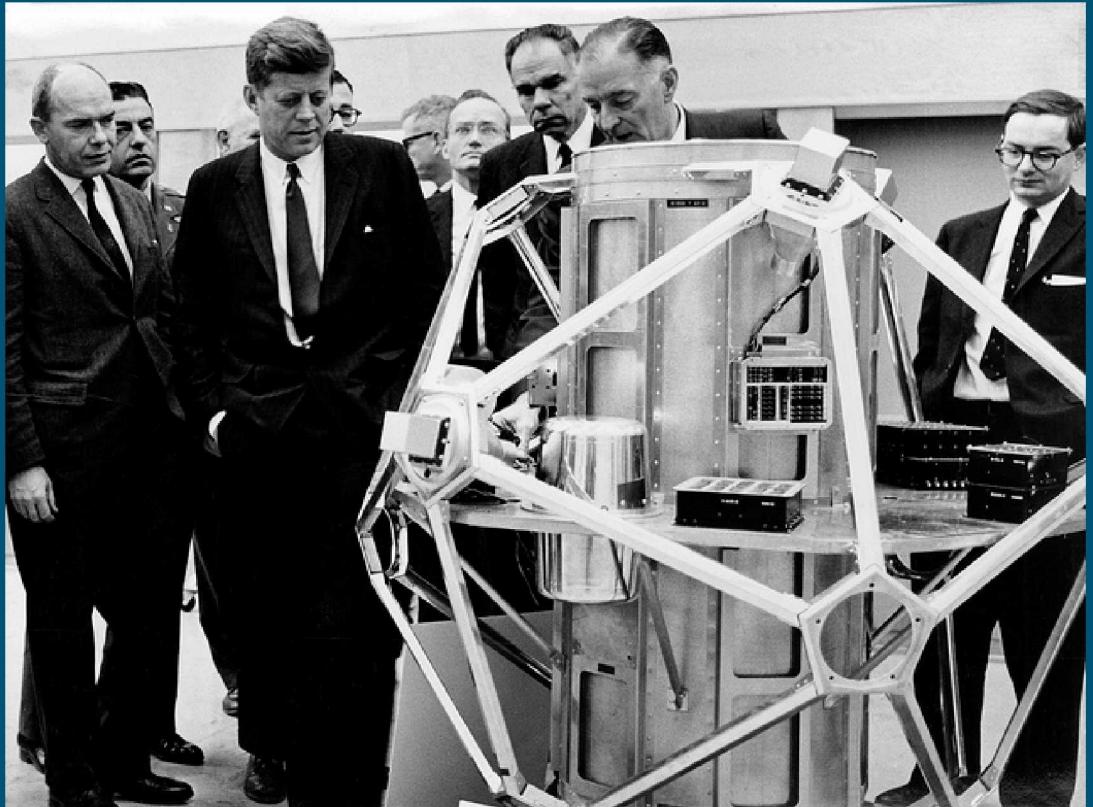
Content

- Set the Scene
- Track the Activity
- Visualize the Data
- Use the Information
- Promote Valuable, Customer-Oriented Programs





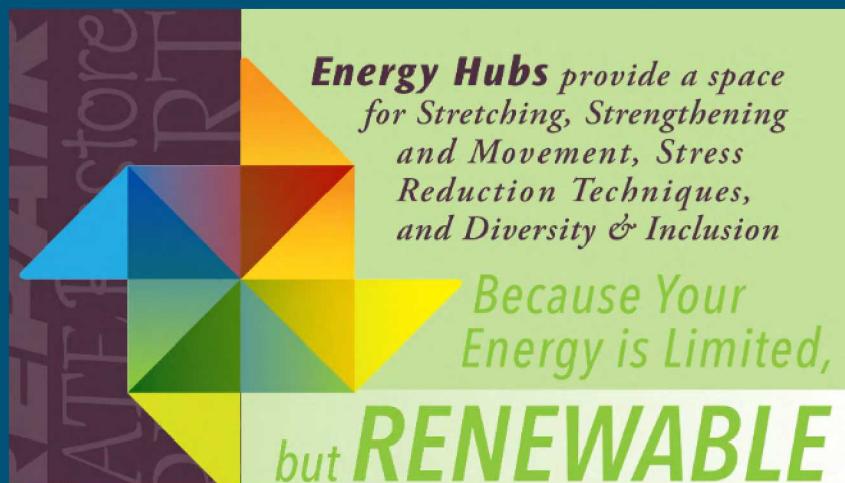
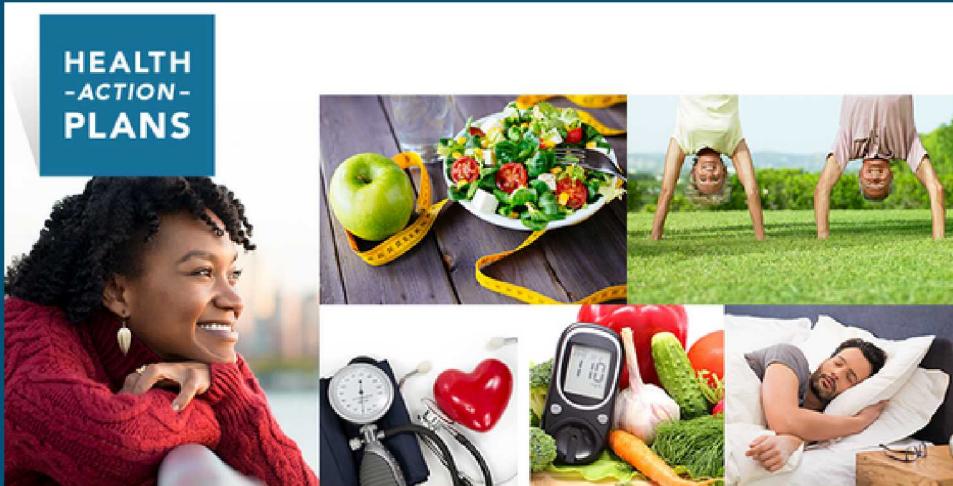
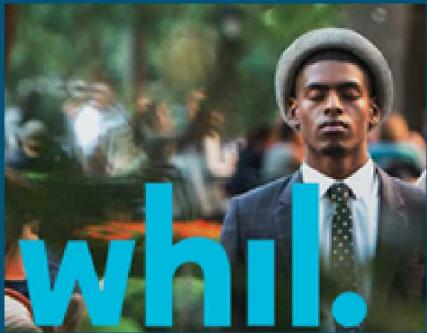
"It IS rocket science" where we live...



President Kennedy, during a visit to Sandia December 7, 1962. Seen inspecting the VELA satellite package designed for the detection of atmospheric nuclear testing.

- Multi-disciplinary national laboratory and federally funded research & development center (FFRDC) delivering essential science and technology to resolve the nation's most challenging security issues.
- 12,551 employees currently (growing!)
- Locations in New Mexico, California, and smaller satellite branches throughout the U.S. and abroad
- Evidence-based onsite health management and prevention program since 1986

Setting the Scene



Tracking Activity

Sandia utilizes multiple systems to track employee engagement throughout the month, quarter, and year. Scheduled appointments, a “Check My Badge” program, and self-serve check-in kiosks all help to automate the process.

This approach allows us to see:

- What's hot and what's not
- Remote site engagement (Skype, Livestream)
- Appointment type trends (nutrition, fitness...)
- Overall transaction counts to compare yearly

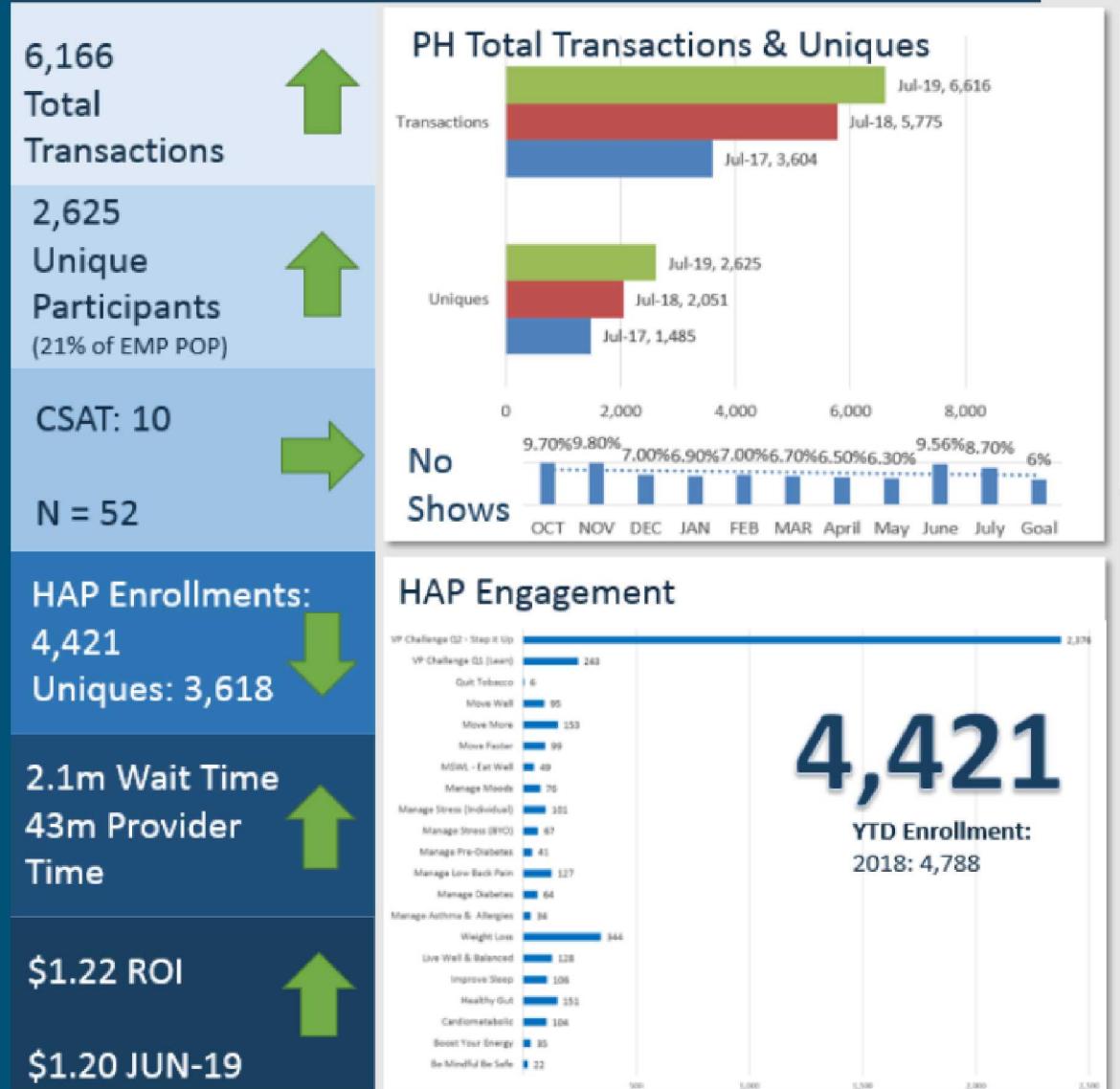
PH Service	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Year End
995 Critical	211	224	167	275	238	204	182	184	189	177	223	175	2477
995 Met Area	10	15	8	15	26	14	10	20	17	22	41	43	241
995 Cervi Cardio (Track, Bike, LBG)	340	113	57	93	94	111	105	111	95	98	111	107	1298
995 Pro Force	9	3	6	1	1	4	8	2	0	0	0	0	34
995 Treadmill	103	179	138	252	202	204	184	165	179	158	182	95	2058
995 Weights/Resistance Equipment	990	858	637	1099	1023	1003	955	903	1080	945	1048	858	11145
acClass	123	115	66	55	68	54	0	1	81	68	87	74	632
acCoronavirus	79	19	17	31	37	25	16	23	21	26	30	30	302
Class - Asthma Group Visit BDG	0	0	0	0	0	0	0	0	0	0	2	0	2
Class - Allevy Group Visit BDG	1	1	0	0	1	10	0	0	1	2	0	2	26
Class - Back 8	0	5	5	0	5	2	11	3	0	5	0	29	25
Class - CPR	40	37	32	36	45	68	51	53	57	38	86	46	580
Class - CPR/Tint Aid	0	0	0	0	30	17	0	9	1	0	1	0	45
Benefits Special Event	0	354	0	0	0	0	0	0	0	0	0	0	1244
Class - Blood Pressure Control	0	1	0	0	0	0	0	0	0	6	3	0	10
Class - First Aid	5	38	22	35	13	26	9	9	31	11	12	21	227
Class - Fitness Education	395	199	70	60	144	192	183	105	243	118	148	94	2010
Class - Guest Speaker	90	72	13	1	33	0	92	0	411	48	68	26	844
Class - Health Education	71	35	34	14	62	111	16	81	105	15	15	15	505
Health Fair/PI Special Event	15	102	109	417	1	334	174	812	311	108	27	4	2400
Class - Nutrition Education	48	12	0	50	82	56	54	36	41	27	49	63	524
Class - On Call BDG	0	0	0	0	0	0	0	0	3	0	0	0	2
Class - On Ed Div 10000	2	35	0	38	1	3	31	180	88	128	25	63	583
Class - On Ed Div 10000	0	0	0	0	0	0	0	0	0	0	0	0	0
Class - On Ed Div 10000	0	0	0	0	0	0	0	0	0	0	0	0	0
Class - On Ed Div 10000	0	28	0	0	48	18	0	0	0	1	0	49	141
Class - On Ed Div 2000	21	0	0	0	0	0	1	0	0	0	0	112	1
Class - On Ed Div 3000	2	50	5	0	0	7	0	15	6	12	0	19	112
Class - On Ed Div 4000	0	2	0	2	0	1	0	40	40	0	0	24	109
Class - On Ed Div 5000	0	0	0	0	0	0	0	21	10	1	50	45	234
Class - On Ed Div 6000	0	22	0	0	1	0	25	0	1	0	1	14	68
Class - On Ed Div 8000	0	0	0	0	0	0	0	0	19	0	0	1	29
Class - On Ed Div 9000	0	11	1	50	51	130	0	50	27	0	0	127	455
Class - On Ed Div Executive	14	0	0	0	3	1	0	0	1	10	1	1	30
Class - On Education Meeting	9	6	0	2	8	8	0	0	1	4	8	6	54
Class - On Pantex	0	0	0	0	0	0	0	0	0	0	0	0	0
Class - Stress Education Class	1	12	0	1	10	3	0	0	0	0	0	3	30
Class - Stress Education	53	7	6	6	30	50	0	51	4	5	7	6	211
IND 30' Xm Group Exercise	299	281	213	300	311	341	388	324	309	318	306	206	3796
IND 30' 75 min Conditioning	138	159	89	216	189	230	206	261	268	217	309	268	2436
IND 30' Seasonal	0	0	0	0	2	0	1	23	44	38	50	35	143
IND 30' Yoga	321	200	218	378	345	403	312	285	327	173	305	309	3183
IND 30' Variety Group Class/Seasonal	158	142	116	217	172	238	184	188	28	28	38	5	1370
PH 995 Orientation	16	16	10	12	30	28	18	20	29	32	22	18	265
PH Accountability Orientation	1	0	0	0	0	0	0	0	0	0	0	0	1
PH Biobreakfast Visit 00	3	1	1	4	3	2	3	1	1	4	2	2	20
PH Community 30/30	9	8	3	2	4	2	5	5	5	9	7	9	68
PH Energy Hub Consult 30	3	1	1	4	0	2	1	0	1	3	4	0	20
PH Energy Hub Event 30	3	2	2	0	1	2	0	0	0	0	0	0	10
PH Event No VIM	7	7	157	1	3	4	0	43	0	0	0	0	223
PH 100' Orientation	0	0	0	6	0	0	0	4	0	4	1	0	21
PH Fitness Appointment 30	56	43	29	59	76	50	36	35	32	54	40	64	582
PH Fitness Assessment 60	65	83	60	69	82	68	67	57	47	52	72	52	730
PH Fitness Assessment	51	61	44	56	84	73	95	113	88	104	131	131	1056
PH Functional Fitness Assessment 30	1	2	2	1	1	1	0	1	1	1	1	1	18
PH Functional Fitness Assessment 60	33	28	17	19	20	24	19	27	31	36	33	33	132
PH Health Walkcheck	28	23	12	26	35	38	47	63	31	87	45	34	450
PH Health/Executive Coaching 30	1	1	0	0	0	2	0	0	0	0	0	0	4
PH Health/Executive Coaching 60	5	1	0	0	1	2	0	2	1	2	4	1	19
PH IR/HR Review Assessment	0	0	0	0	0	4	0	8	0	0	0	0	12
PH Injury Prevention	0	0	0	0	0	0	1	0	0	0	0	0	1
PH Manage	0	0	0	0	0	2	0	0	0	0	0	0	2
PH Nutrition Visit 15	0	1	0	0	0	9	4	11	0	0	0	1	26
PH Nutrition Visit 30	18	19	11	19	11	40	17	45	24	29	36	43	134
PH Nutrition Visit 60	41	51	35	49	41	36	41	41	34	46	30	71	576
PH Group Fitness Exercise	0	0	0	0	0	0	0	0	0	4	7	2	13
PH PT Fitness Referral Follow Up	1	0	0	0	0	1	0	0	0	0	0	0	7
PH PT Fitness Referral Initial 60	0	2	0	0	1	2	4	2	0	0	0	0	11

PH Service	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July	August	Sept	Year End
Total Transactions	4,994	5,155	3,838	4,797	4,100	5,702	4,559	5,529	5,468	5,775	5,195	4,807	59,919
Unique Participants	1,575	1,822	967	1,309	1,316	1,434	1,534	1,813	1,940	2,051	1,397	1,417	8,060

PH Wellness Coaching 30	12	7	10	8	2	9	15	36	9	7	13	10	138
PH Wellness Coaching 60	20	11	0	2	2	13	5	14	19	17	13	9	129
PH Wellness Records Review	4	0	2	0	0	1	0	25	0	0	0	0	29
PH Work Recovery Class	161	272	26	52	98	180	170	111	87	107	101	101	1446
Video Education Class	1038	998	1175	652	301	1129	641	454	756	925	1033	1302	10541
MMA Test Out	1	1	1	0	0	0	0	0	0	0	0	0	3
Total Transactions	4,994	5,155	3,838	4,797	4,100	5,702	4,559	5,529	5,468	5,775	5,195	4,807	59,919

Data Visualization = Health Story

Preventive Health Monthly Metrics Dashboard JULY 2019



PH Highlights – Financial Wellness Month

Preventive Health partnered with Benefits to Market the Health Reimbursement Account (HRA) and Health Assessment at all 15 Financial Wellness events across campus.

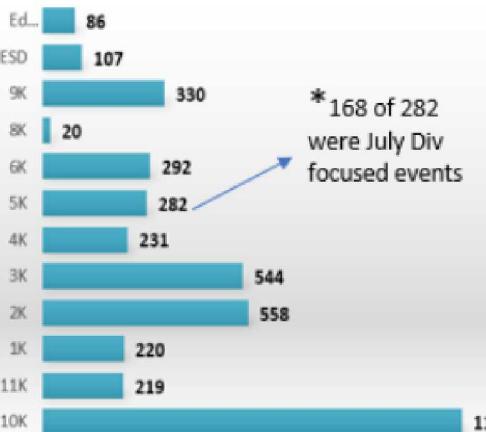
Over 1,500 individuals swiped in for these events, learning about how to take their Health Assessment and how those dollars carry over. Virgin Pulse handouts were distributed and large posters with earnings infographics were utilized.



Division Engagement

YTD: 4,001

July Focus: DIV 5K



Div Specific Events:

Division Focused Activities

- 7/11 D5k Health Fair/Screening
 - 43 well checks scheduled
- Tech Park Walk – 61 walkers at IPOC
- Mindfulness Session – 15 attending
- 1:1 house calls at IPOC going great!

Division/Center Engagement

- ESD Microbreak w/ **D Ellis** – 43
- D 1&2k WEC "Growing Pains" talk - 47

Org Engagement

- D5K Be Mindful/Safe HAP – 37
- D6K Be Mindful/Safe kick off – All hands Talk
- 10700 Stress program ongoing
- D3 &10K Food Connections PILOT HAP – 16

Data Visualization = Health Story

Preventive Health Monthly Metrics Dashboard JULY 2019

Employee Health Services

Virgin Pulse

80.4 % VP Enrollment 

1,443 Vouchers Used

7,282 Average Steps 

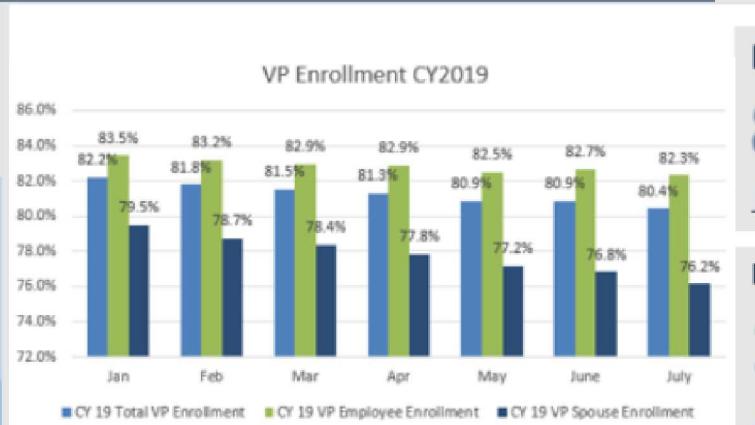
8% lower than 2018

3,304 Enrolled in Whil Program YTD 

Quarterly Challenge 1,609 Enrolled 

Device-Free Zone Habit Challenge: ~1,400 participants

VP Enrollment CY2019



Enrollment
80.4% 

July 2018: 81.6%

HA Completion
17.7% 

July 2019: 2,931
July 2018: 3,159 (20.3%)

Steps
7,282 

Average Steps per day by Month

2018: 7,908
2017: 7,945

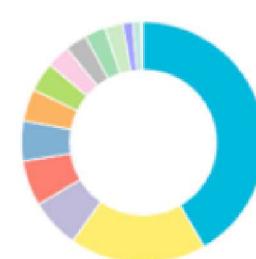


whil.

3,304 Total Enrollment (Sandia)

75,398 Total Minutes Trained

Minutes Engaged by Team, Week & Collection (Sandia)



Collection	Completion Percentage
Basic Training	41.63%
One Minute Practices	18.19%
Sleep	6.62%
Stress	6.11%
Physical Health	5.36%
freemium-mindfulness	4.29%
Emotions	3.93%
1/2	1.11%

Q3 Challenge – Sleep Well, Be Well

Enrollees:
2019: 1,609 (so far)
2018: 1,542 

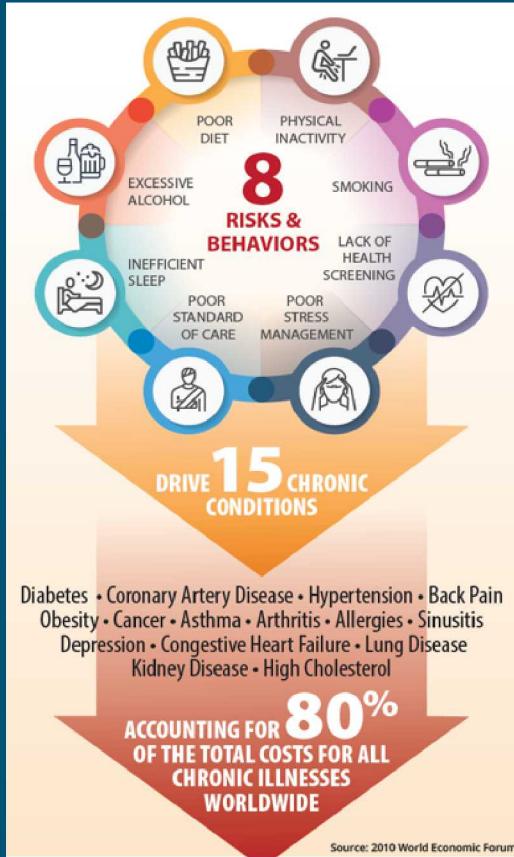
HEALTH ACTION PLANS



- Challenge runs 7/8-8/23
- Participants must log sleep using a validated or manual sleep tracking 5 out of 7 nights per week to get HAP credit.

Data Visualization = Health Story

Sandia utilizes data from the Wellsource® Health Assessment and creates Health “Scorecards”. Scorecards are shared with Leadership and organizational plans are created per division based on risk categories and needs.





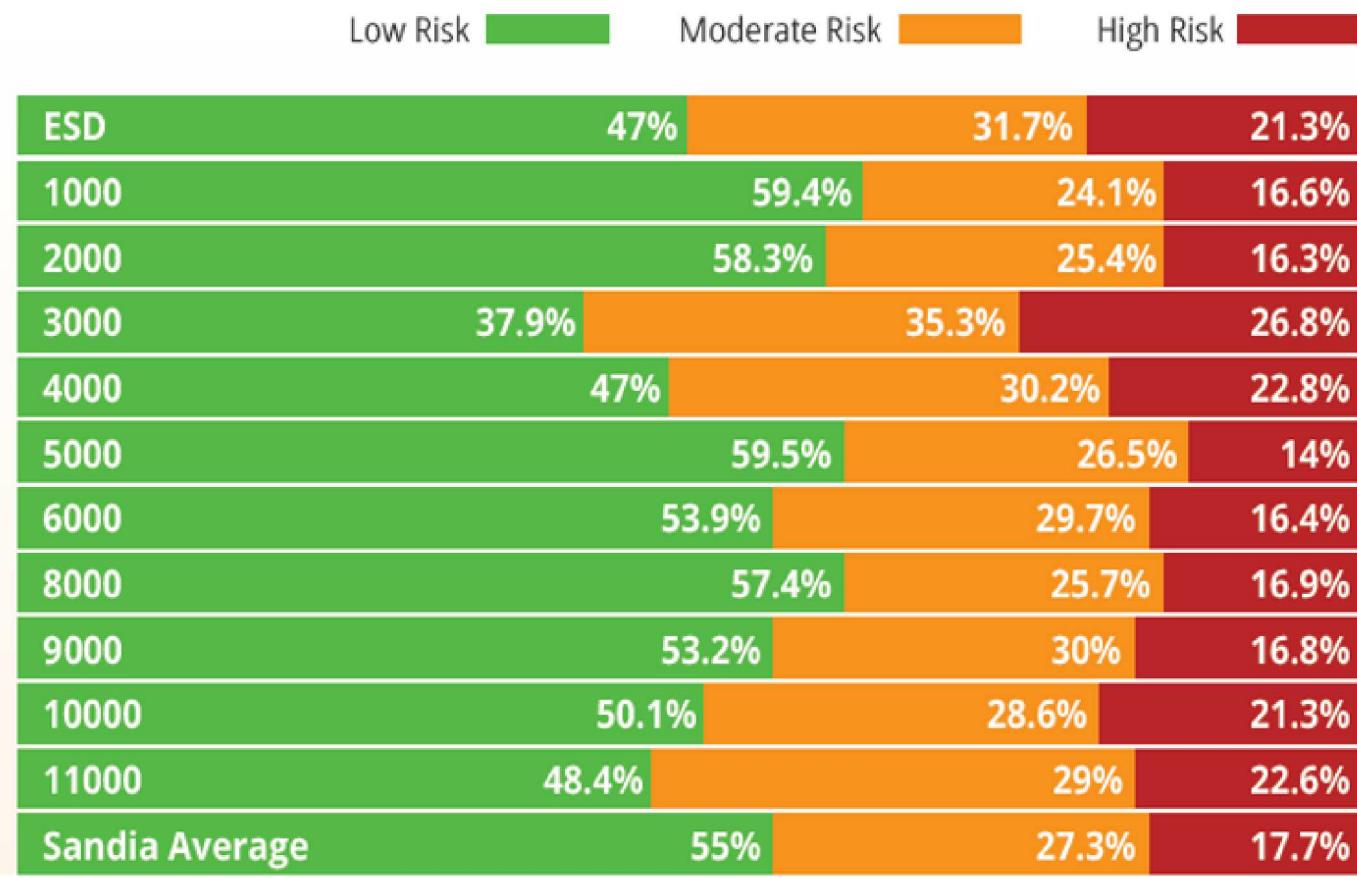
SANDIA HEALTH RISK ASSESSMENTS



OUR GOAL

Provide population health programs directed towards ensuring Sandia's health risk remains lower than national benchmarks. The Relative Risk Score evaluates medical and pharmacy claims of a population to assess health risk and costs. A lower risk score indicates a healthier workforce.

At Sandia, having a healthier population, translates to 12.7x lower healthcare costs. Sandia's overall risk score of 1.507 compared to the Optum industry benchmark of 1.548 indicates that Sandia's population has an overall lower healthcare cost equivalent to \$7.6M dollars in 2017.



Using the Information

Using data from historical transactions, health assessments, and trends, we can see what the customer truly values and how we can guide them to be their healthiest selves. I call this “Positive Orwell” or reshaping decisions & habits

18+ guest speakers & events, 12 monthly observances and 4 VP challenges

The Plan:



4 focused quarterly observances, strategically incorporating guest speakers, events, and Virgin Pulse challenges along aligned themes



“Power is in tearing human minds to pieces and putting them together again in new shapes of your own choosing.”

George Orwell

Eat Well | Make your mission good nutrition.

Move Well | Start where you are. Use what you have. Do what you can.

Sleep Well | Better nights make for better days.

Live Well | Make every day your best day.

Valuable, Effective Programs

Healthy ME 2019 Program

- ✓ Team with Virgin Pulse
- ✓ Follow simple themes
- ✓ Drive continual change (puzzle)



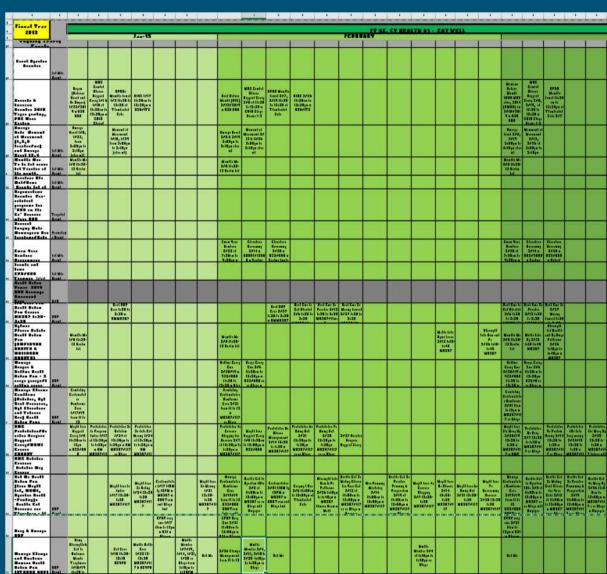
Employee
Health Services

healthyme.sandia.gov

Market, Monitor, & Make Changes!

Creating “Healthy Me”

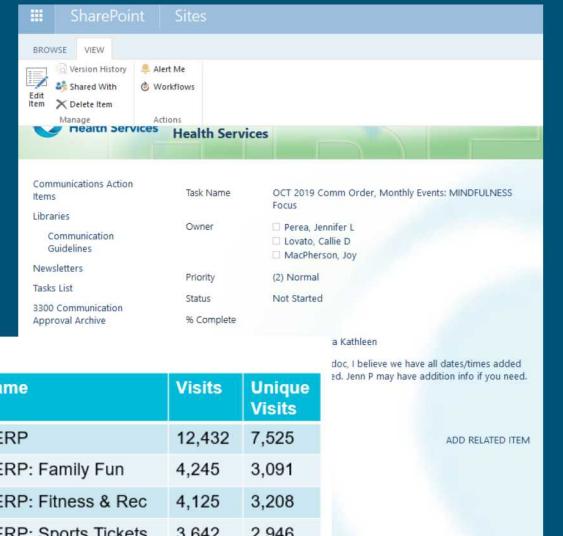
- Build Marketing Campaigns
- Monitor Progress
- Be Malleable



Website Metrics

ID	Summary	Visits
2438	NM Menus	4,077
5762	Taher Menu	3,165
2379	SMC	1,945
2404	Café Locations	1,809
2441	SERP	1,691
6079	Health Assessment	1,318
6876	Article: 3 Steps to Overcoming Jet Lag	1,249
3035	How to earn VP Points	899
3034	VP How to Log In	895
2515	Fitness Services	758

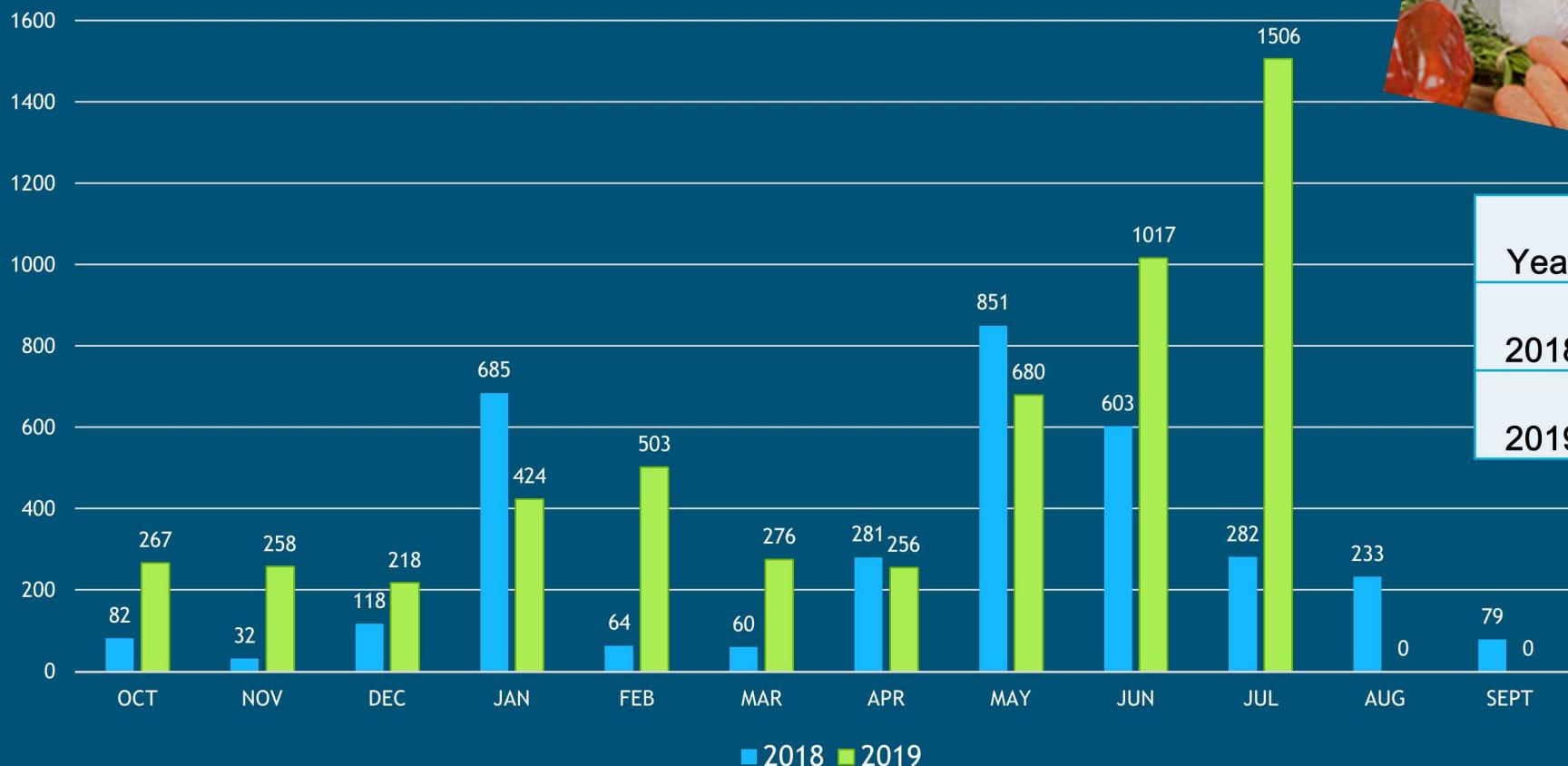
Name	Visits	Unique Visits
SERP	12,432	7,525
SERP: Family Fun	4,245	3,091
SERP: Fitness & Rec	4,125	3,208
SERP: Sports Tickets	3,642	2,946
SERP: Concert & Theatre	3,234	2,481
SMC	2,044	1,679
Perks & Resources	1,976	1,343
Taher Menu	1,793	1,389
SERP Arts & Crafts	1,439	1,256
Employee Health Services	1,296	910



	Observance	Events & Deadlines	Promotions
January	Healthy Me	Healthy Me Kick-off Event Lean in '19 Enrollment	Fitness Options/PAR-Q 2019 HAPs Enrollment WHIL/Virgin Pulse FollowMyHealth
February	Managing Disruptive Conditions	Nutrition Guest Speaker	Asthma/Allergy HAP Back HAP Onsite Physical Therapy Onsite Allergy Shots
March	Nutrition	Keeping it Real VP Q1 Deadline	Gut Health HAP Lose Weight HAPs Zipongo/MyFitnessPal
April	Travel & Adventure	SERP/Outdoor Rec Event Step It Up Enrollment	SERP/Outdoor Rec ITC Live Well and Balanced HAP
May	Employee Health & Wellness	Employee Health & Wellness Day Bike to Work Day	Physical Activity HAPs Fitness Options Activity Tracking/Virgin Pulse
June	Safety & Energy	Safety & Health Fair Hub Crawl VP Q2 Deadline	Optimize Energy HAP Be Mindful, Be Safe HAP Energy Hubs
July	Financial Wellness	Sleep Well, Be Well Enrollment	Live Well HAP HRA: Ways to Earn SMC
August	Sleep	Sleep Guest Speaker	Improve Sleep HAP CPAP Clinics Sleep Tracking/Virgin Pulse
September	Heart Health & Adult Preventive Medicine	Biometric Screenings: VP Q3 Deadline HAP Deadline	Chronic Conditions HAPs HMC Health Assessments Well Checks
October	Mindfulness	Stress Guest Speaker Healthy Living, Healthy Giving Flu Shot Clinic	Biometric Screening/HA Stress HAPs WHIL
November	Diabetes Prevention & Management	Great American Smokeout	Biometric Screening/HA Diabetes HAPs T-Dap Vaccination
December	Don't Lose Your Genius	HA Deadline VP Q4 Deadline	

FY18 Monthly Observances vs Healthy Me 19

Events FY18 vs FY19*



Year	Total Attendees
2018	3,370
2019	5,405 YTD

60.4%

Healthy Me 2020

- ✓ 4/4 Virgin Pulse Challenge open to Spouses
- ✓ Flip 2 of the quarters, move sleep back (time change)
- ✓ Add Virgin Pulse column to ensure all marketing has focus & flow
- ✓ Monthly Observances changed to address trends or align with other company directives

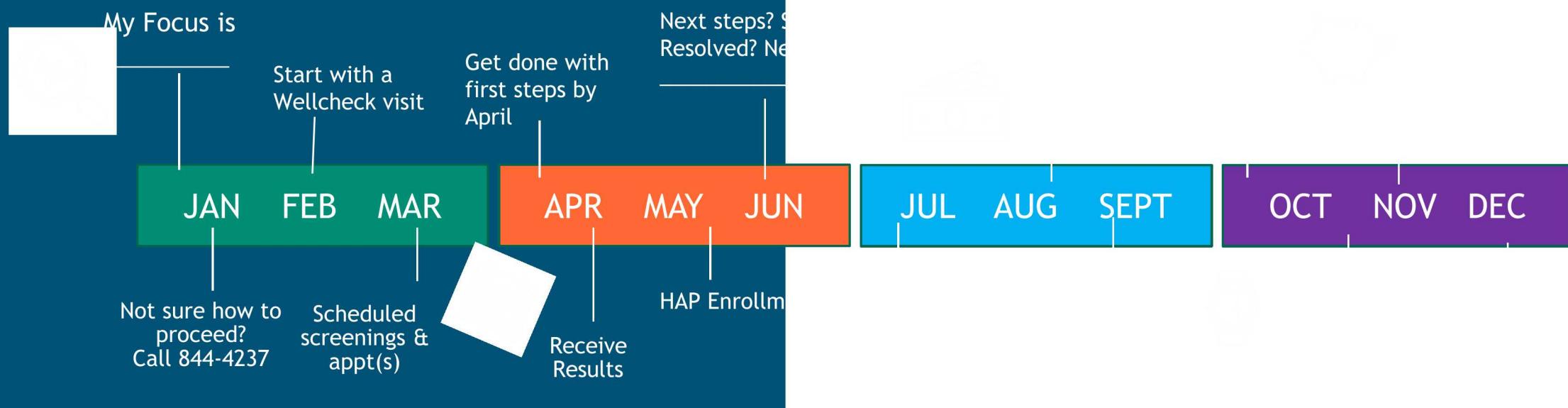
Proposed 2020 Observances/Promotions

	Observance	Events	PH Promotions	Virgin Pulse Promotions
Eat Well JAN FEB MAR	Healthy ME 2020	Kickoff 1/22/20 11 to 12:30 Health Fair	Healthy Me 2020 Schedule "Healthy Me" Benefits Timeline	CY Q1 Challenge Lighten Up! (FEB/MAR) Mini Challenge Start the day right Nutrition Haps on Programs Page
	Disruptive Conditions	Guest Speaker - Allergies/Asthma Food Connection/Healthy Gut Launch The Science of Pain Session	Allergies /Asthma HAP Low Back HAP Onsite Allergy Shots	Mini Challenge Bring Lunch Programs Page: Allergy/Asthma HAP, Low Back HAP
	Nutrition	Guest Speaker- Food Connections Kickoff Nutrition Chat Sessions begin Guest Chef (s)	MoGro Nutrition HAPS Info Sessions, Classes/Demos	CY Q2 Challenge Step it Up! (APR/MAY) VP Mini Challenge Veg Out
Move Well APR MAY JUN	Travel Adventure	3 rd Annual Adventure Awaits SERP Night TBD	SERP Sports & Social programs Local Discounts Live Well/Balanced HAP	Mini Challenge Fresh Air Cards focus: SERP opportunities Programs Page: Live Well HAP
	Fitness	Fitness/Bike to Work Day WED 5/20/20 4 weeks of events @ TBD locations	Fitness HAPS DOE Mile will be "Cinco De Mile" 5/5 with Monthly Mile	Mini Challenge Don't Miss a Beat (HR) Cards focus: Fitness Facts Programs Page: 3 Fitness HAPS
	Safety	Division Safety Activities Safety Fair - 2 events (1/3 week) Slip, Trip, Fall Campaign?	Be Mindful, Be Safe HAP Dyn W ups, DeskFit, WorkFit Safe Moves video & Safety Vignettes	Mini Challenge Move on the Hour Cards focus: Whil Safety Toolkit Programs Page: Safety Hap
Live Well JUL AUG SEPT	Financial Wellness	Benefits Financial Events- HA info PH talk inclusion in offerings - TBD	HRA, HA, Virgin Pulse HAPS Completion Push	CY Q3 VP Challenge HLHG (JUL/AUG) Mini Challenge Lists
	Stress & Mindfulness	Guest Speaker Event/Whil Whil Sessions recommendations	Stress HAPS B Health/EAP Info	Whil, Mindfulness offerings Mini Challenge Relaxation Breathing Cards focus: Whil Mindfulness
	Health IQ	Health Literacy Quiz Biometric Screenings Mamo Bus (9/28 – 10/2) BP screens around campus	HA question review & learning links CPR/First Aid Onsite/Offsite health screens	Mini Challenge Gratitude Journal Cards Focus: Boosting Health IQ Double Points for Biometrics
Sleep Well OCT NOV DEC	Energy	4 th Annual Hub Crawl (Theme: Refocus)	Energy Hub visits Energy HAP Flu Shots	CY Q4 Sleep Well, Be Well Challenge (OCT/NOV) Mini Challenge Be in Bed
	Sleep	Sleep Guest Speaker Event CPAP clinic/classes	Sleep HAP, Sleep Quiz Biometric screenings/HA	Mini Challenge Blackout Cards Focus: Whil Sleep sessions, logging Programs Page: Manage DM/Pre DM
	Relationships, Connection & Community	Whil Session Focus Community Involvement Collab	Live well/balanced HAP Complete HA	Mini Challenge Loosen up Cards: Whil Giving sessions

2020 Forward Motion

Healthy Me 2020 – “My Path”

- ✓ Tool: assist users in choosing a health risk to address, schedule, or plan for ongoing chronic care needs
- ✓ Builds Momentum: Drives “next steps” needed to Start another one!
- ✓ Benefits Dollars in Motion: show how to use the Health Savings Cards, FSAs, HRAs, and other funds, smartly and effectively in a calendar year...



Key Takeaways:

- With MINIMUM investments you can make maximal changes
- With the right tracking in place you will be able to implement the RIGHT programs year over year
- With forward thinking you WILL get ahead and be able to be more present