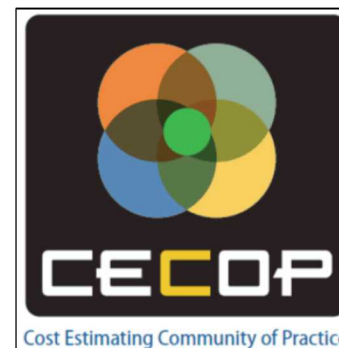


# An Introduction to Sandia National Laboratories Cost Products to Advance Collaboration



PRESENTED BY

Jonell N. Samberson, PhD



*Cost Estimating Community of Practice Symposium*

*Lawrence Livermore National Laboratory*

*August 6-7, 2019*



Sandia National Laboratories is a multi-mission laboratory managed and operated by National Technology & Engineering Solutions of Sandia, LLC, a wholly owned subsidiary of Honeywell International Inc., for the U.S. Department of Energy's National Nuclear Security Administration under contract DE-NA0003525.

SJN11

SAND2019-6388-C

## Slide 1

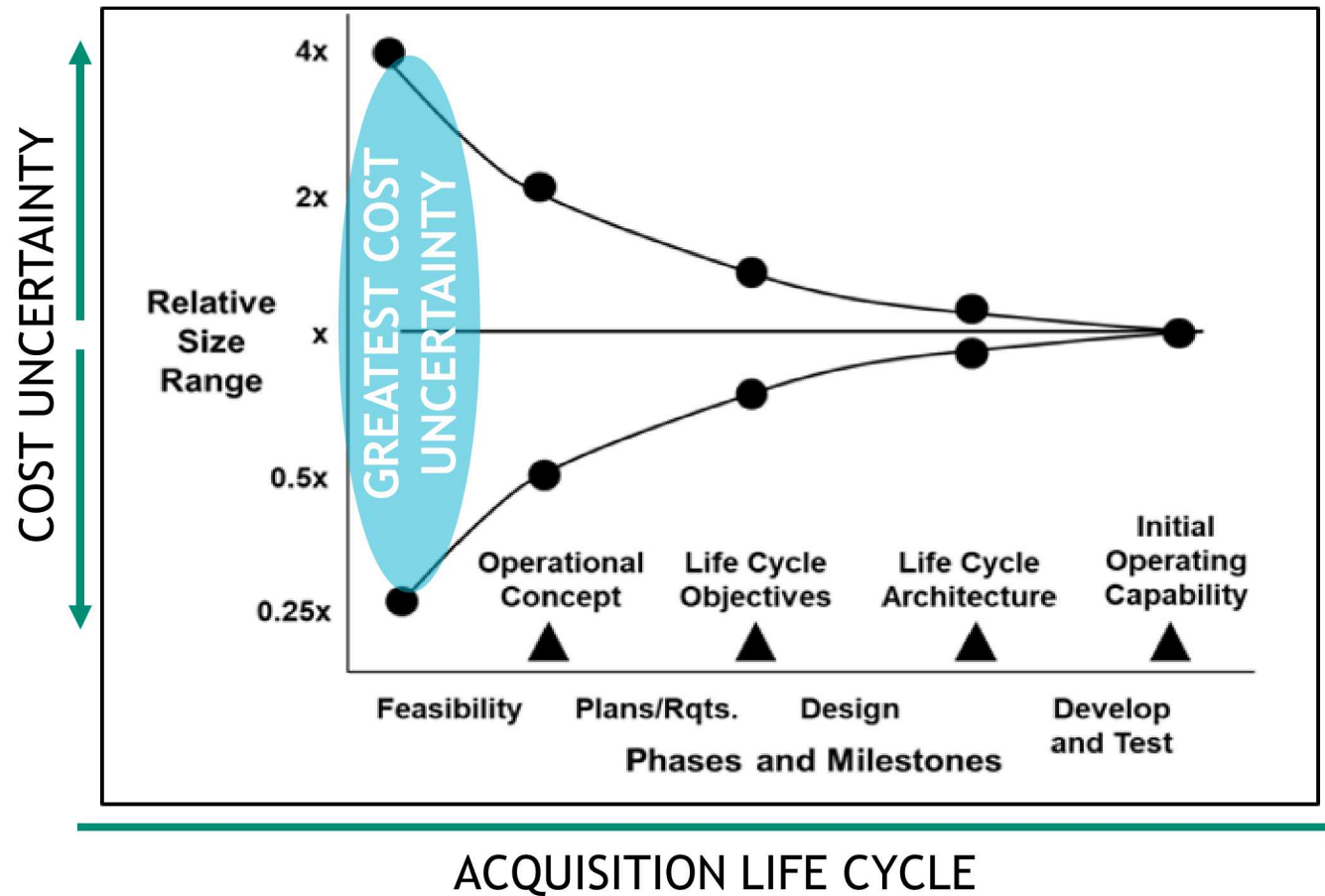
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**UPDATE: SAND Number**

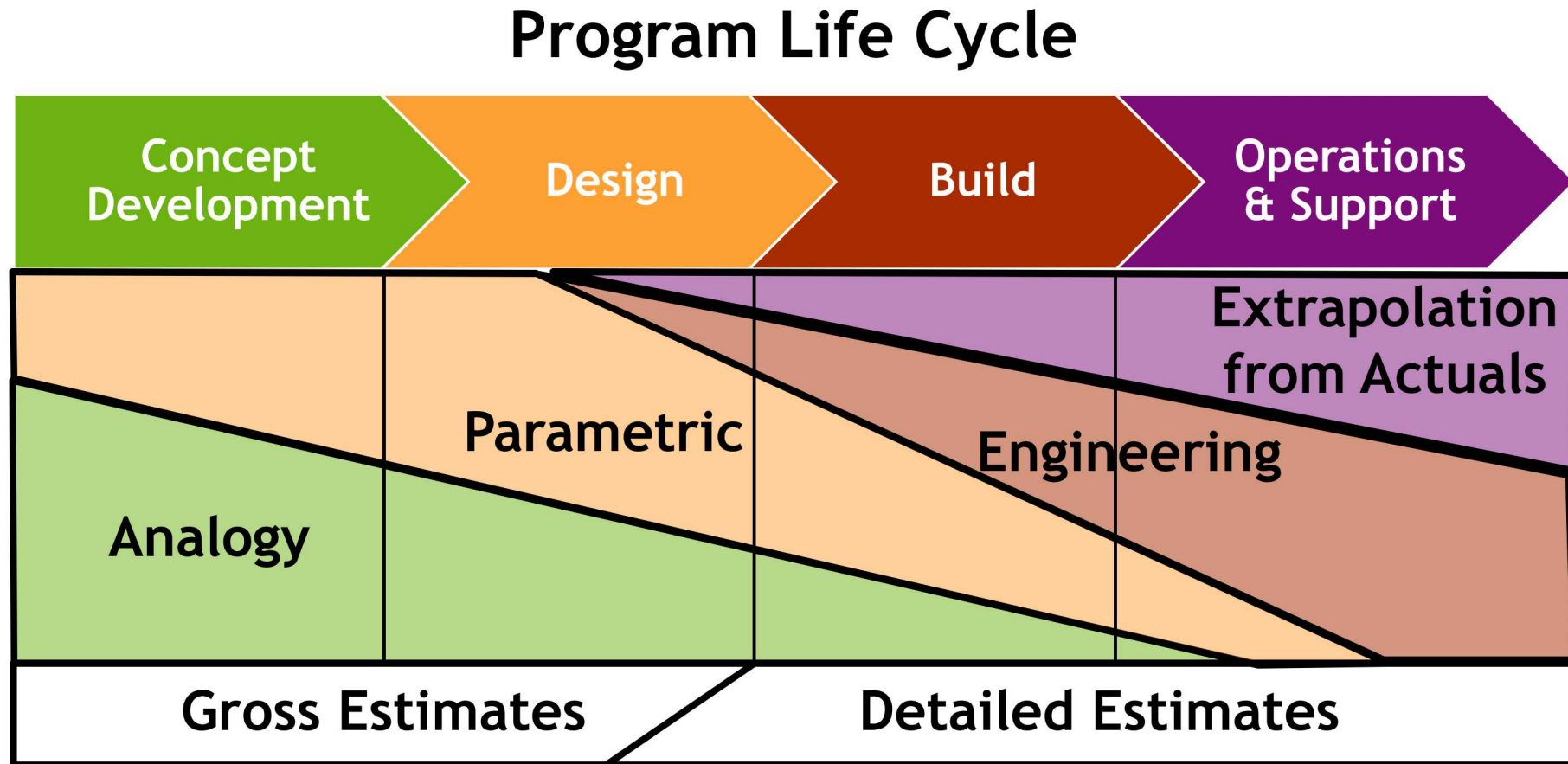
Samberson, Jonell Nicole, 7/31/2019

## Cost Uncertainty Decreases as Program Maturity Increases



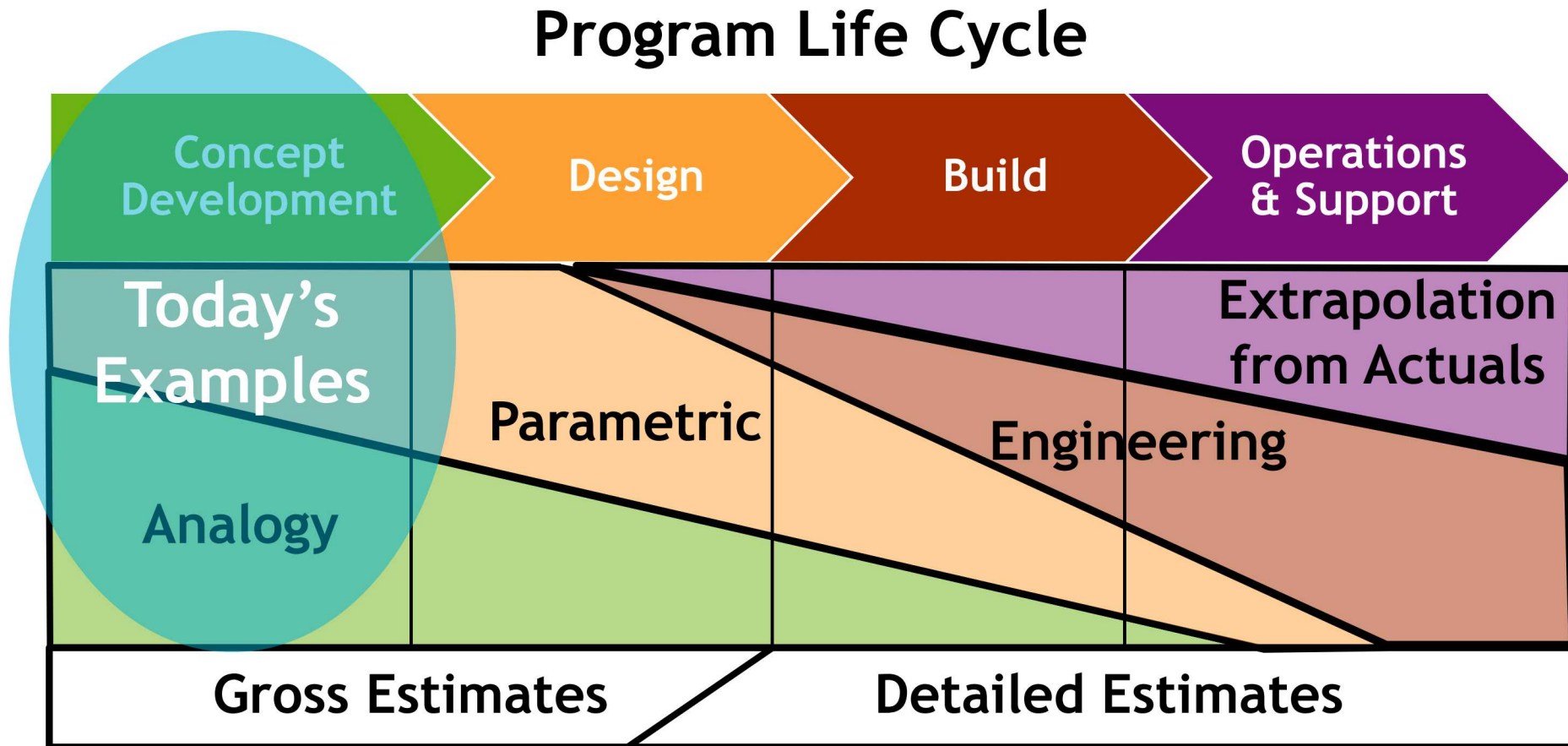
Greatest cost uncertainty exists early on in the acquisition life cycle

## Multiple Estimating Techniques can be Applied Throughout the Life Cycle





## Today's Examples will Focus on the Concept Development Phase



# Nuclear Security Enterprise and SNL Cost Analysis Examples

## **Nuclear Security Enterprise Support:**

- Stockpile Stewardship and Management Plan Releases (Six releases; August 2014 to Present)

## **Sandia National Labs Specific Support:**

- W78/88-1 analysis (2014)
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- W87-1 Federal Program Manager options analysis (May 2019)

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## **Nuclear Security Enterprise Support:**

1

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National Nuclear Security Administration (NNSA) has the unique challenge of developing and comparing strategic plans for weapon system development & production that span 25 plus years



A NNSA sponsored collaborative, multi-site analysis group, the Enterprise Modeling & Analysis Consortium (EMAC), developed and refined the process, tools, and approach NNSA needed



Scope, Complexity, Options, Risks, Excursions (**SCORE**) model and analysis process formed to support NNSA's early planning cost estimates

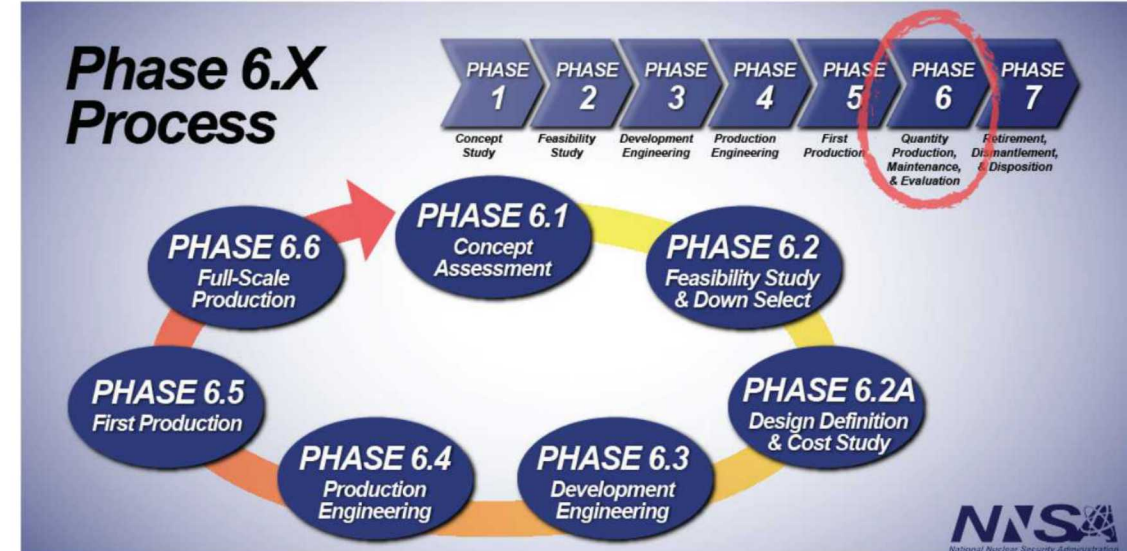


Lewis, F. D., et al (2016). Planning the Future: Methodologies for Estimating U.S. Nuclear Stockpile Cost. *Cost Engineering*, 58(5) pp. 6-12.

## 9 SCORE Process Motivation

Improve the fidelity and repeatability of enterprise-level complexity analysis, including:

- Developing a common language to use across programs
- Ability to perform trade studies in order to understand the importance of work scope parameters
- Tool and process which include input from subject matter experts (SMEs)
- A systematic approach to capture work scope, complexity, and uncertainty
- Enable capture of full program scope with differentiation at the appropriate level of detail
- Standard output reports and charts that can be used by decision makers
- All phases and activities for warheads are considered



<https://www.energy.gov/sites/prod/files/2018/06/f53/6x%20process.pdf>

**Traceable work scope definition & assumptions  
supported by a technical community of experts**



# Complexity Analysis Process Flow

CUSTOMER

*Request for  
Analysis*



SCORE TEAM

*Define System  
& Create  
Analysis  
Artifacts*

STAKEHOLDERS

Define the complex system(s)

Identify elements of the systems

Gather available historical work scope and cost data at the appropriate level

Review and group the elements according to the discovered data



# Define System & Create Analysis Artifacts

Common analysis and reference terms across all documents and communications

- Analysis Artifacts**
  - 1. WBS Code & Element Mapping
  - 2. Reference Cost Data
  - 3. Model Input Files
  - 4. Design Definitions
  - 5. Complexity Estimates
  - 6. Assumptions

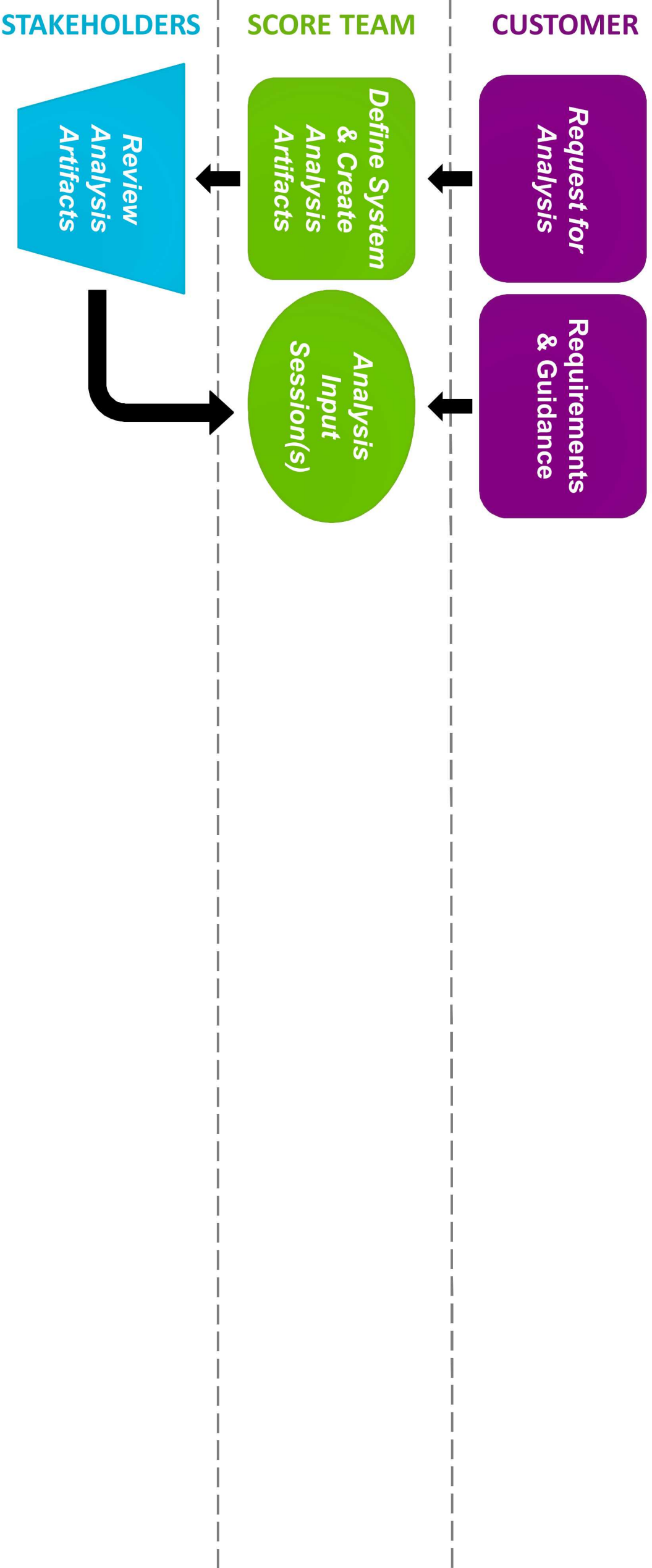
WBS Code	Element Name
1.X.1	Systems Engineering and Integration
1.X.2	Systems Test and Qualification
1.X.3	Systems Production
1.X.4	Nuclear Components
1.X.4.1	Component A
1.X.4.2	Component B
1.X.5	Non-Nuclear Components
1.X.5.1	Widget 1

WBS Code	Element Name	Reference System	Phase	Design Choices					
				New Design			Reuse Design		
1.X.5.1	Widget 1	System Alpha	SE&I	Low	Mode	High	Low	Mode	High
			T&Q	110	120	140	90	100	110
			PD	100	110	120	60	70	80
			Prod	100	110	120	60	70	80

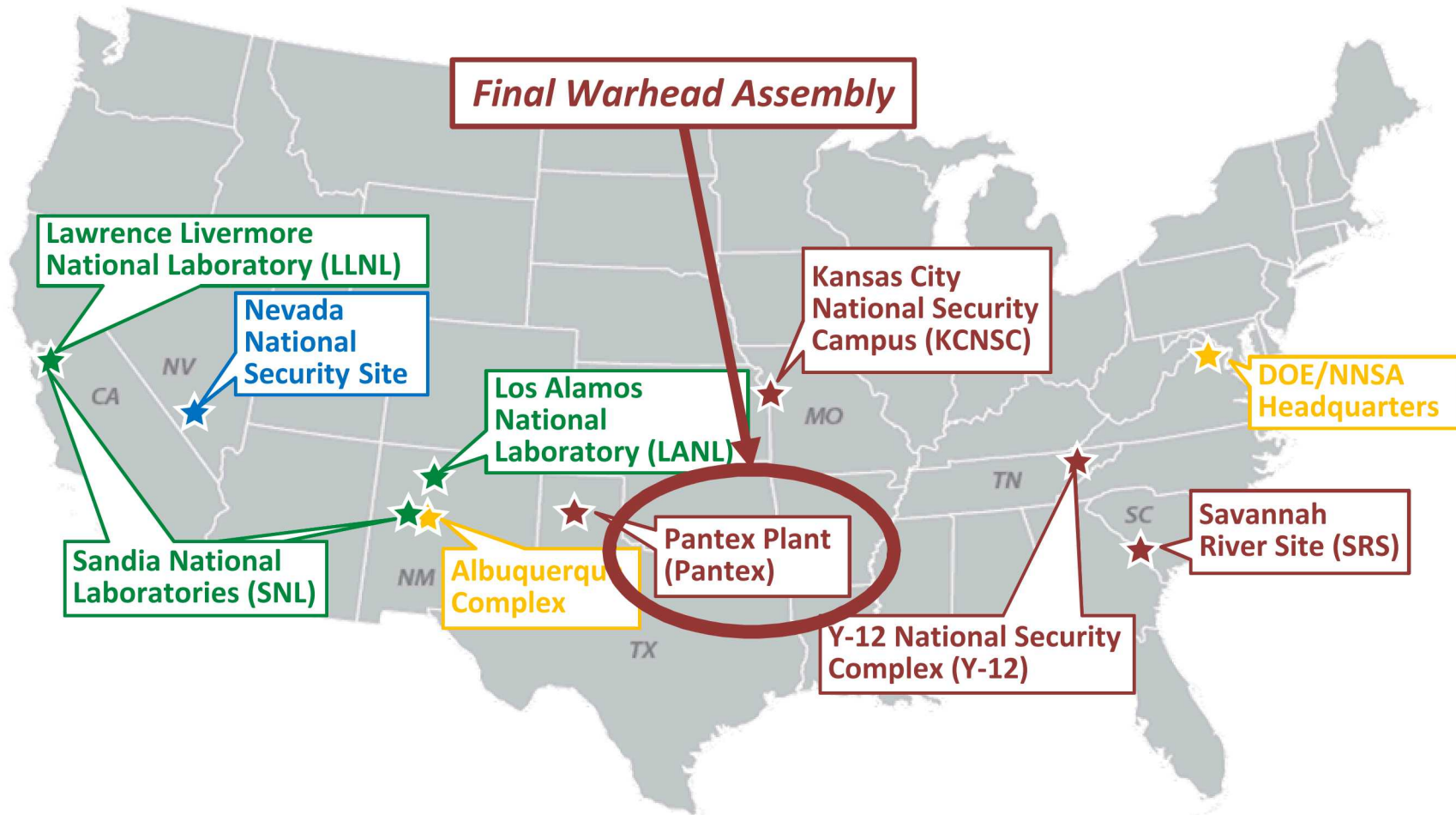
SE&I: Systems Engineering and Integration | T&Q Test and Qualification | PD: Process Development | Prod: Production

Element Name	Work Scope	Phase	New Design		
			Low	Mode	High
Widget 1	Design requires one additional type A electrical connection	SE&I	Minimal challenges	Some challenges	Major challenges

# Complexity Analysis Process Flow




# Technical Evaluation of Analysis Artifacts with Subject Matter Experts



~50 people over one week for the NNSA analysis session



# Common Analysis & Reference Terms

Relative Level of Scope	Design Agency Term	Design Agency Description	Production Agency Term	Production Agency Description
	New	To create a <b>different</b> design • Implies <b>major</b> design requirements and/or specification changes and qualification efforts	Manufacture & Accept	To produce a component from a <b>New</b> design • Implies <b>major</b> material and/or process changes and qualification efforts
	Modify Redesign Refurbish Refresh	To <b>Reuse</b> design with some changes • Implies <b>moderate</b> design requirements and/or specification changes and qualification efforts	Manufacture & Reaccept Remanufacture & Reaccept	To produce a component from a <b>Modified</b> design • Implies <b>moderate</b> material and/or process changes and qualification efforts
	Reuse	To make use of an <b>existing</b> design • Implies <b>minor</b> design requirements and/or specification changes and qualification efforts	Remanufacture & Reaccept	To produce a component from a <b>Reused</b> design • Implies <b>minor</b> material and/or process changes and qualification efforts

*Note: These definitions should be reviewed and updated as needed.*

Table developed to promote consistent terminology usage when defining the scope of work



# Complexity Analysis Process Flow

CUSTOMER

*Request for  
Analysis**Requirements  
& Guidance*

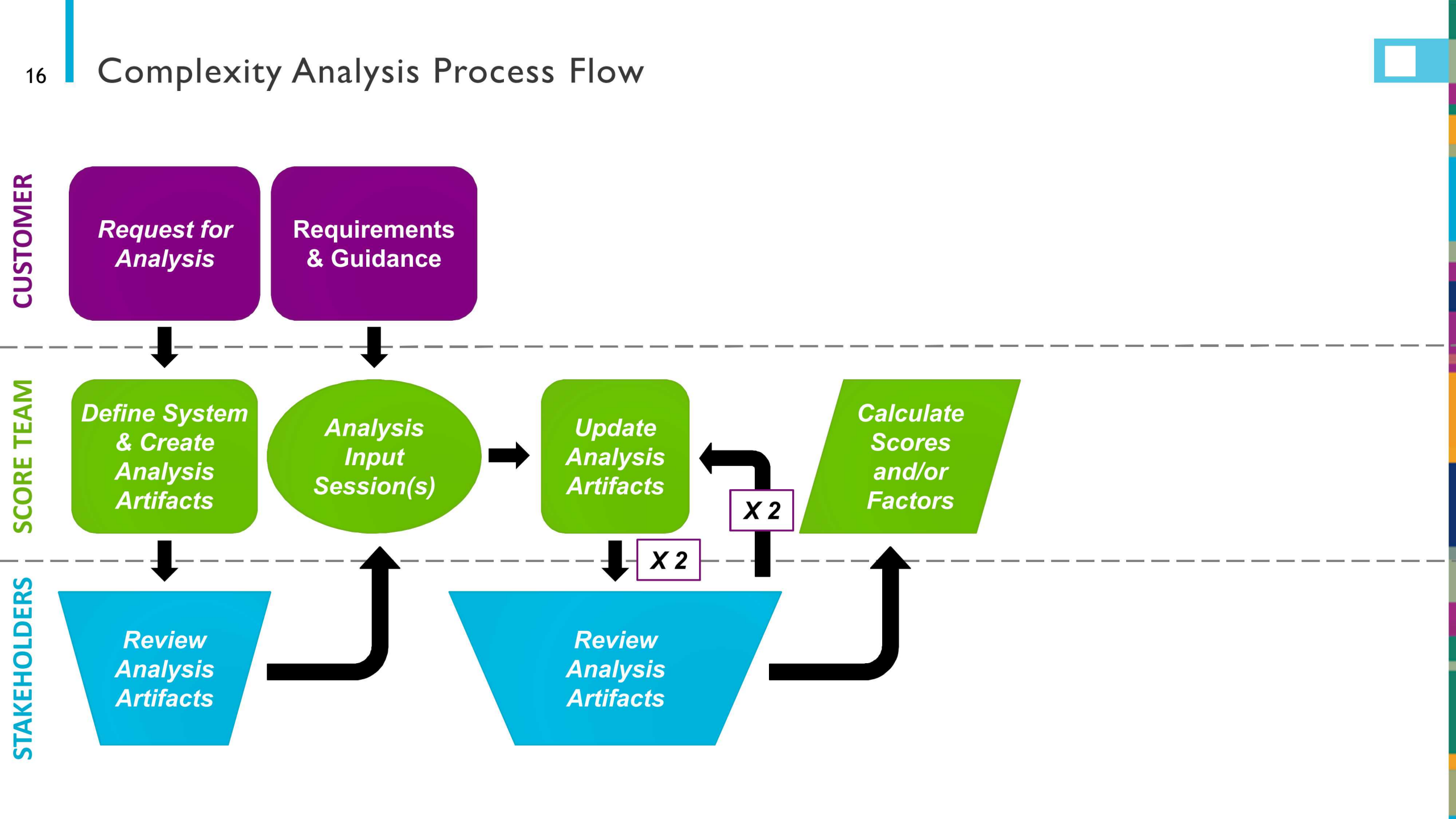
SCORE TEAM

*Define System  
& Create  
Analysis  
Artifacts**Analysis  
Input  
Session(s)**Update  
Analysis  
Artifacts**Calculate  
Scores  
and/or  
Factors*

X 2

X 2

STAKEHOLDERS

*Review  
Analysis  
Artifacts**Review  
Analysis  
Artifacts*

# Calculate Complexity Scores and/or Factors

Tool performs sampling and calculates a complexity score at various levels of detail

$$S_{i,p,m,\epsilon} = W_{i,p} \cdot \frac{F_{i,p,D_{i,m}}}{100} \cdot \left( \beta_p \cdot \frac{\epsilon \cdot Z_{i,m} + (1 - \epsilon) \cdot t_i}{\sum_r \gamma_{i,r} \cdot N^{Build}_i} + (1 - \beta_p) \right)$$

Complexity Score

Relative Complexity Estimate

Relative Complexity Associated with Production

Reference Cost Weight

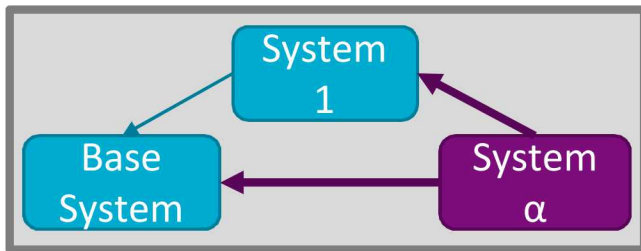
For complexity through full production, use full production quantity

For complexity through first production unit (FPU), divide quantity needed for single system

No production adjustment for non-production phases

# Calculate Complexity Scores and/or Factors

$$\text{Score} * \text{Reference Conversion Factor} = \text{Factor}$$



WBS Code	Element Name	System α Reference System
1.X.1	Systems Engineering	Base System
1.X.2	Widget A	Base System
1.X.2	Widget B	System 1
1.X.3	Widget 1	N/A
1.X.3	Widget 2	Base System
1.X.4.1	Component A	System 1
1.X.4.1	Component B	System 1
1.X.4.2	Component 1	New Scope

WBS Code	Element Name	Phase	Base System Reference Cost	System α Complexity Estimate Mode	System 1 Complexity Estimate Mode
1.X.2	Widget A	SE&I	32	120	-
		T&Q	10	140	-
		PD	9	50	-
1.X.2	Widget B	SE&I	28	150	180
		T&Q	17	140	200
		PD	14	50	100
1.X.2 Total			110		

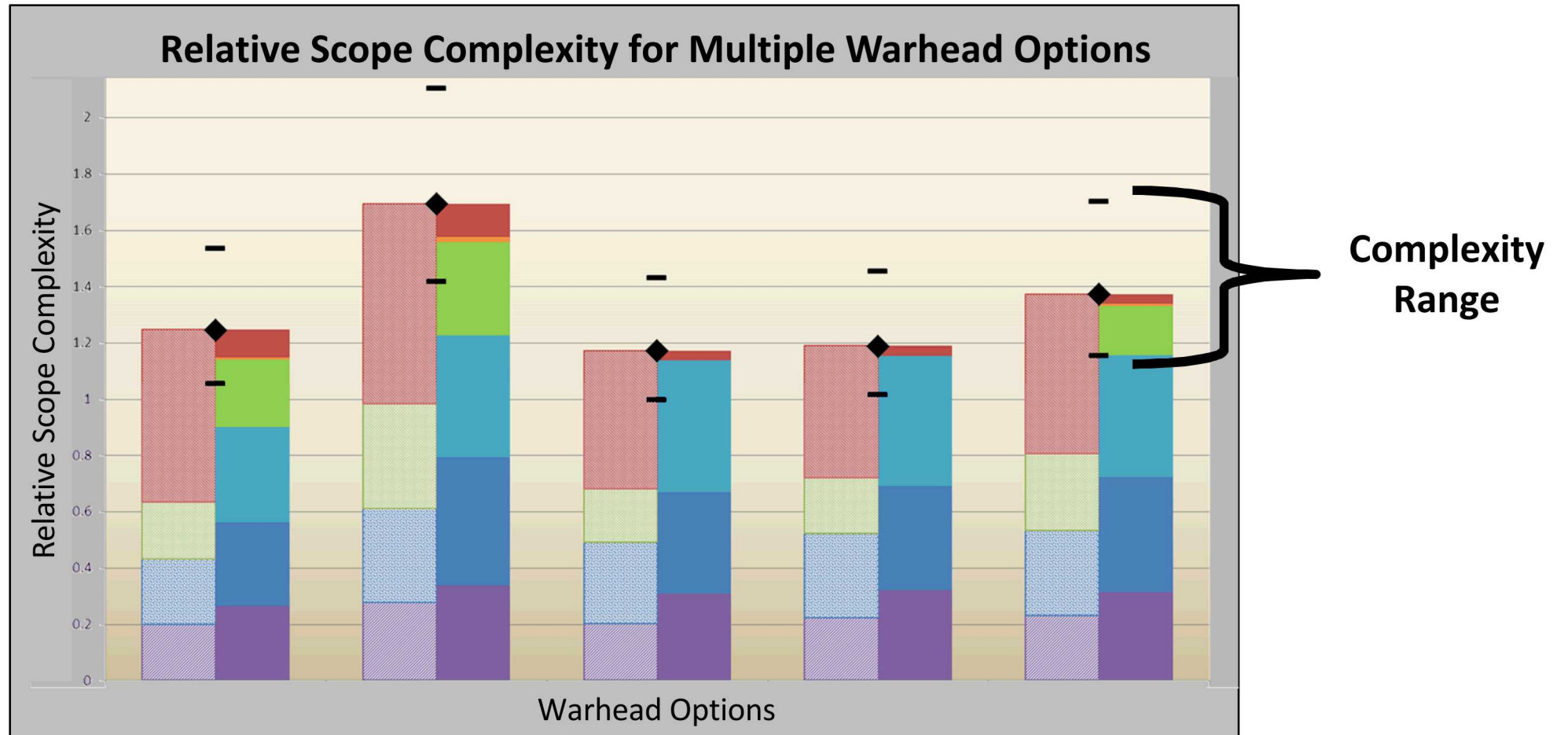
$$\{1.X.2 \text{ Factor}\} = \underbrace{1.2 * \frac{32}{110} + 1.4 * \frac{10}{110} + 0.5 * \frac{9}{110}}_{\text{Widget A}}$$

$$+ \underbrace{1.5 * 1.8 * \frac{28}{110} + 1.4 * 2.0 * \frac{17}{110} + 0.5 * 1.0 * \frac{14}{110}}_{\text{Widget B}} = 1.7$$

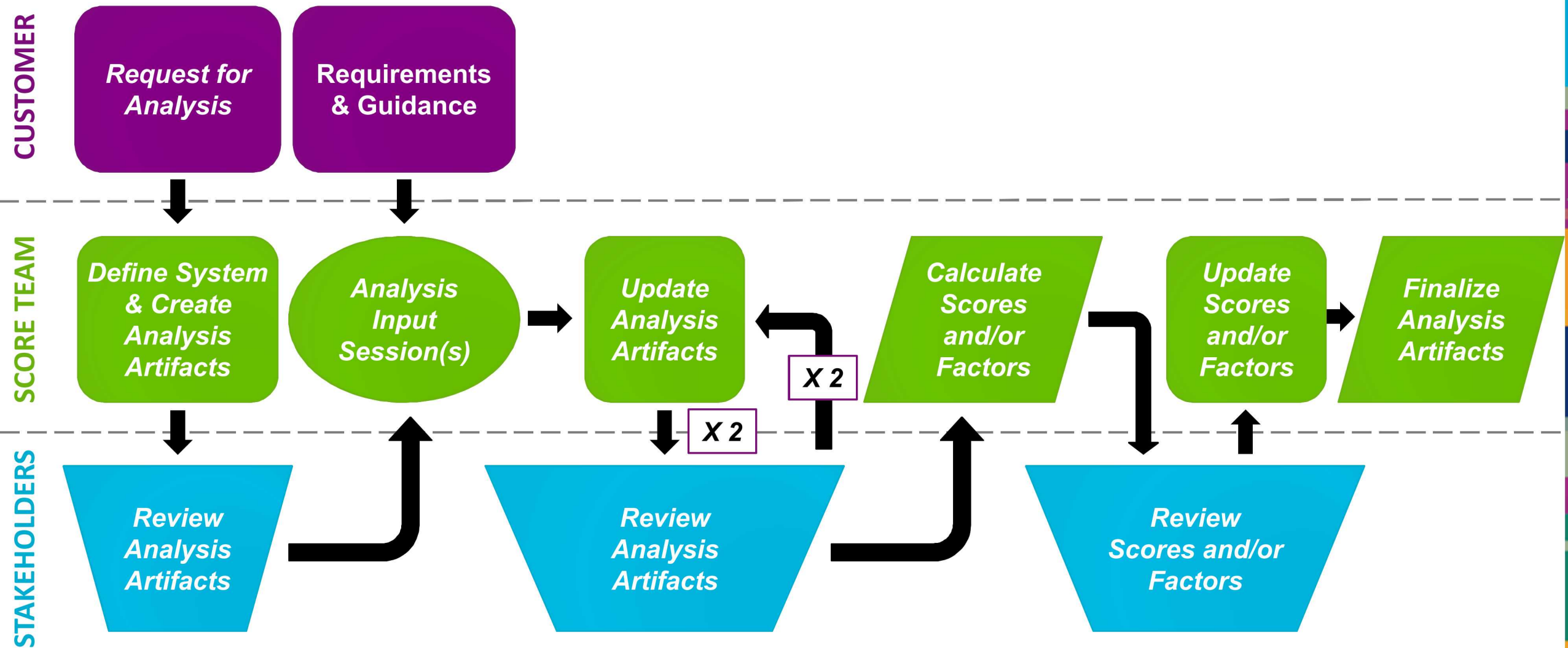
System α is 70 percent more complex than the Base System for WBS 1.X.2.

## Calculate Complexity Scores and/or Factors

Tool performs sampling and calculates a complexity score at various levels of detail



# Complexity Analysis Process Flow





## **Analysis Artifacts**

- 1. WBS Code & Element Mapping***
- 2. Reference Cost Data***
- 3. Model Input Files***
- 4. Design Definitions***
- 5. Complexity Estimates***
- 6. Assumptions***

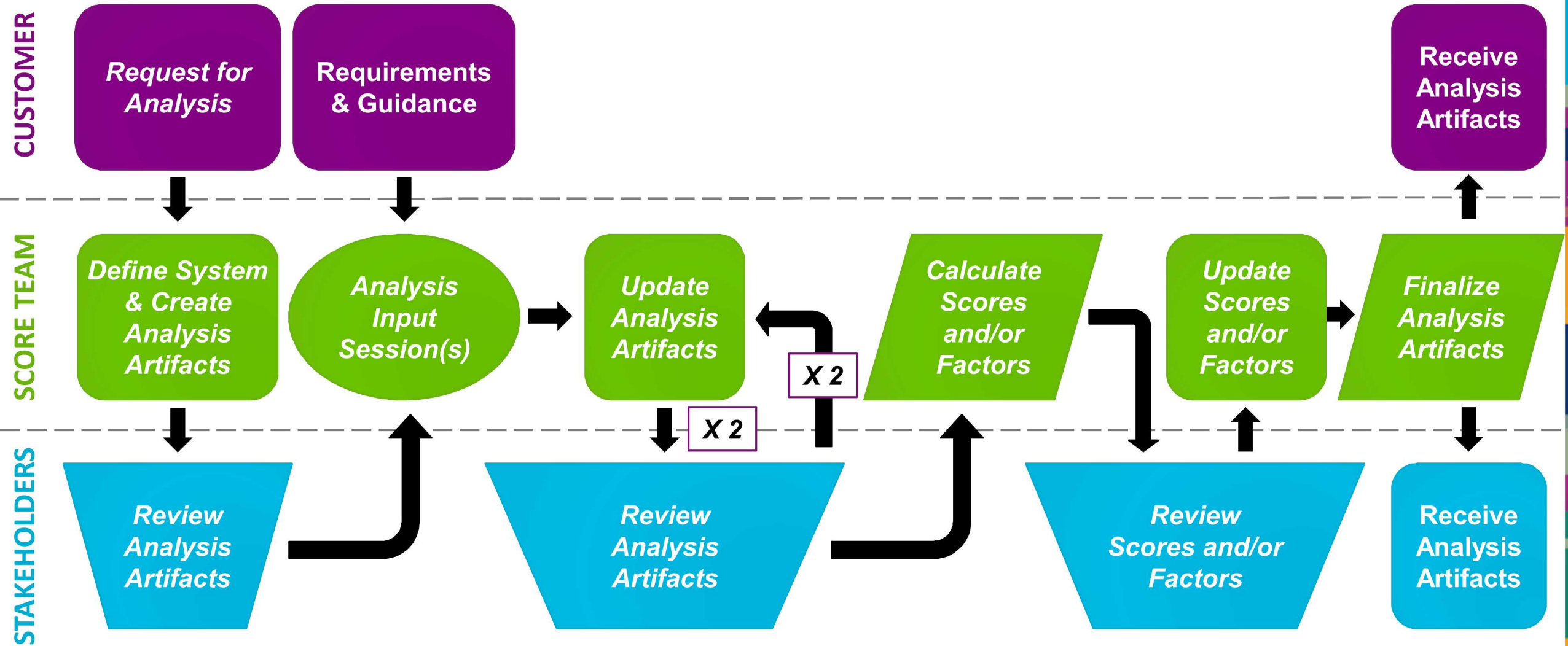
Products generated throughout the process provide traceability and justification to support analysis and the resulting cost estimates

Data produced from this process can be easily regenerated and compared to future complexity analysis estimates

Data use from this process can be easily leveraged for other projects



## Complexity Analysis Process Flow



## Challenges

Decomposing a complicated product(s) into a common language across programs

Availability of historical cost data and work scope

Coordinating ~50 stakeholders to be present for the full one week session

Capturing information in real-time and but also a widely distributable format

Identifying the correct stakeholder for each piece of information

Assuring all stakeholder voices are heard but they do not cause unintentional bias

Unintentional bias by using complexity estimates from a previous analysis as a starting point for the current analysis

Capturing the correct information a SME will find valuable during the review process

Getting full participation during the review process

Tools and processes have provided a systematic approach that has greatly improved the fidelity, traceability, and repeatability of early planning cost estimates

Tool and processes have been successfully applied to multiple areas:

- Warhead options down select
- Component and warhead level early planning cost estimates
- Warhead platform interface early planning cost estimates

Tools and processes can be applied to many complex problems

**SCORE's analogous approach hinges on expert knowledge and valid reference systems**

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## W78 Systems Options Cost Estimate Overview (August 2017)

SNL cost analysis team supported the W78 weapon systems technical and SNL business teams to develop early planning cost estimates for quick turn tasker from NNSA/USAF

W78 weapon systems technical team defined the set of three options upon which the cost estimates were based

SNL business team was responsible for the final cost estimates

Cost analysis team provided:

- Templates for capturing technical scope and assumptions
- Develop a work break down (WBS) structure specific to the technical team's scope of work
- Historic and current actual costs was the basis for analogous estimate methodology (business team collected data)
- Facilitation of complexity estimation and analysis
- Documentation of approach to defend the estimate
- Range of complexity factors based upon the analogous approach to be used to estimate cost



# Cost Estimate Approach Required Teaming Across SNL Departments

W78 Weapon Systems  
Technical Team

Cost Analysis Team

W78 Technical +  
Cost Analysis Teams

Business Team

Define W78  
LEP options  
and scope

Map scope and  
options to defined  
scope elements  
(SCORE)

Review mapping and determine  
appropriate WBS to provide  
complexity estimates

Build Reference  
Data Basis:  
historic and  
current actuals

Final  
Reference  
Bases

½ Day Meeting  
to gather  
complexity  
estimates

Calculate  
complexity  
factors and  
document key  
assumptions

Review  
estimates and  
approve final  
ranges

Summation of the elements informed the final cost estimate for all options



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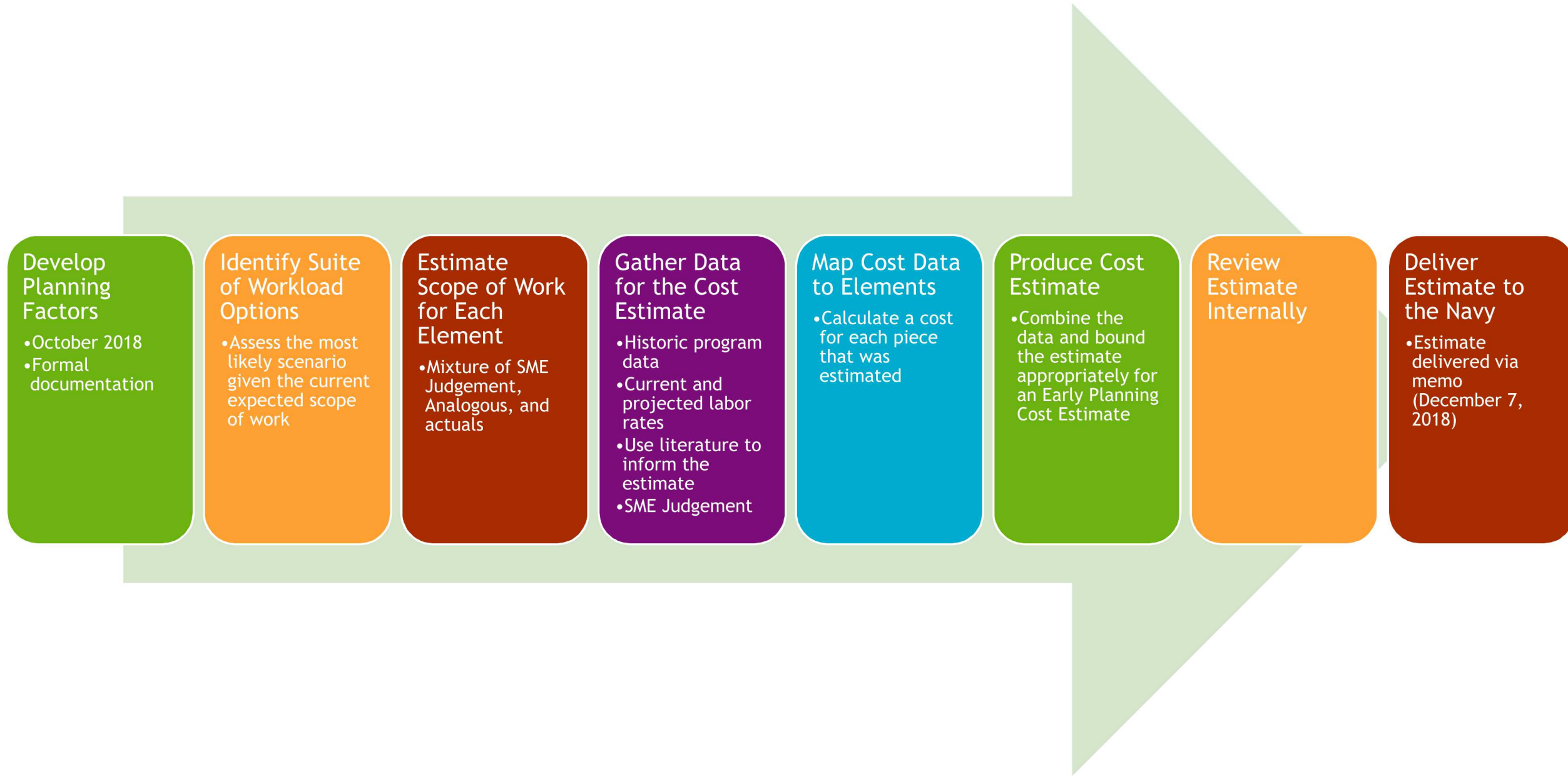
# Navy Missile Update Cost Estimate Overview (September 2018)

Cost Analysis supported Navy Stockpile Systems Team in developing:

1. **“Planning Factors”** were developed to inform cost estimating process (October 2018)
  - Defined and utilized an approach that ties projected missile changes to proposed Sandia work scope
  - Technical scope and assumptions were captured using an internal WBS structure developed for this work
  - Current assumptions are highly dependent upon Lockheed Martin status and assumptions
  - Includes significant uncertainty and will be updated as the program progresses
  - Documented in GE4A8208-000 Issue A
2. A defensible, traceable, **budgetary wedge cost estimate** (December 7, 2018) [orig. end February 2019]
  - Limited knowledge of requirements and significant scope uncertainty
  - Bottom-up labor estimate approach supplemented with actuals and analogous program comparisons
  - Estimates developed for three timeframes using different approaches:

	High-level Description	Timeframe	Cost Estimate Approach
1	Review and Analysis of Documentation and Requirements	20 year span	Expert Judgement & Analogous
2	Continued Systems Engineering Activities plus Ground Testing		Expert Judgement & Analogous
3	Flight Bodies and Systems Engineering Support		Expert Judgement, Analogous, & Historic Actuals

## Process Flow for Navy Missile Update Cost Estimate



## Concluding Lessons Learned

Clarify the expectations of your customer and management chain early on

- What type of estimate are they expecting?

Define as much technical scope as possible before you start the cost estimate

- Bounding the scope of work to determine level of uncertainty and manage types of risk (e.g., unknown-unknowns)

Identify the type of data you need early on and store it for future use

- Data discovery, availability, mining capabilities, and understanding can be challenging

Cost estimating teams need both program management and technical perspectives

- Communicating across this type of team can be challenging

Standardize approaches, tools, language, etc.

- Standardization supports repeatability

Always document your work throughout the process and at the end of the study

- Cost estimates are generally leveraged for the next phase in the life cycle and require traceability

Interactions between the customer and cost estimating team impact results

- Customers, policies, deadlines, technical scope, etc. can change while the cost estimate is being developed



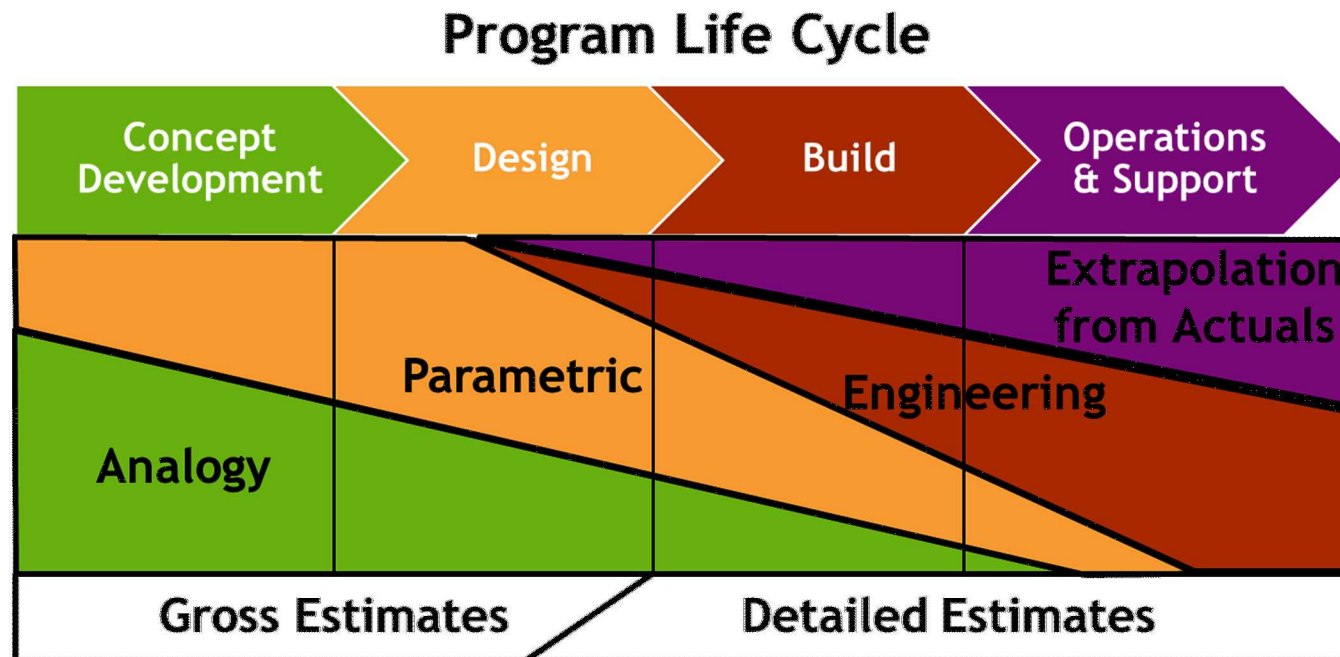
## Discussion

How do you approach cost estimating?

Are we preparing the right data, etc. for the next step in the life cycle?

How can we improve cost estimating, especially for early cost estimates?

How can we increase collaboration, especially across the Nuclear Security Enterprise?





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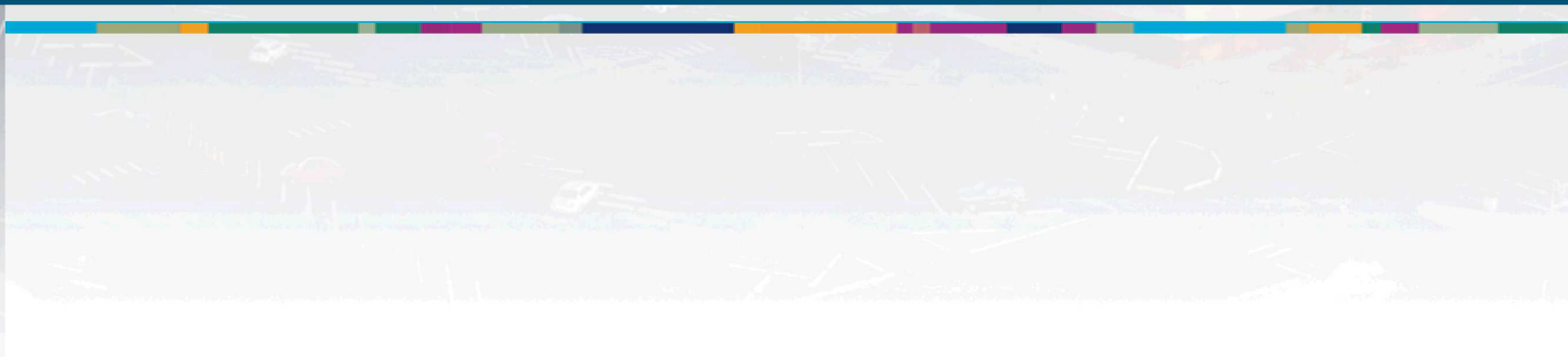
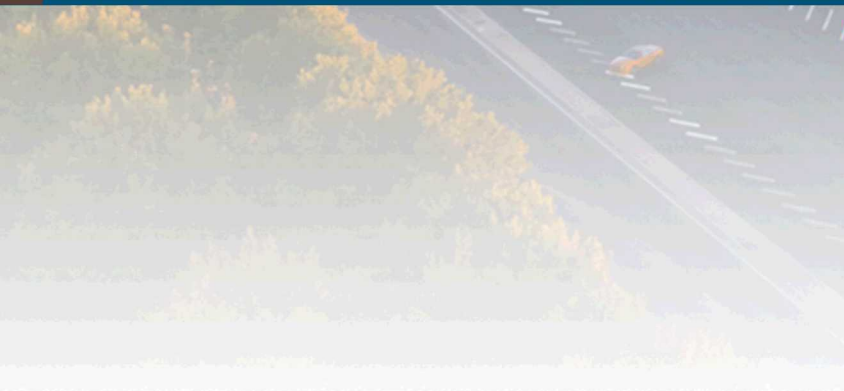
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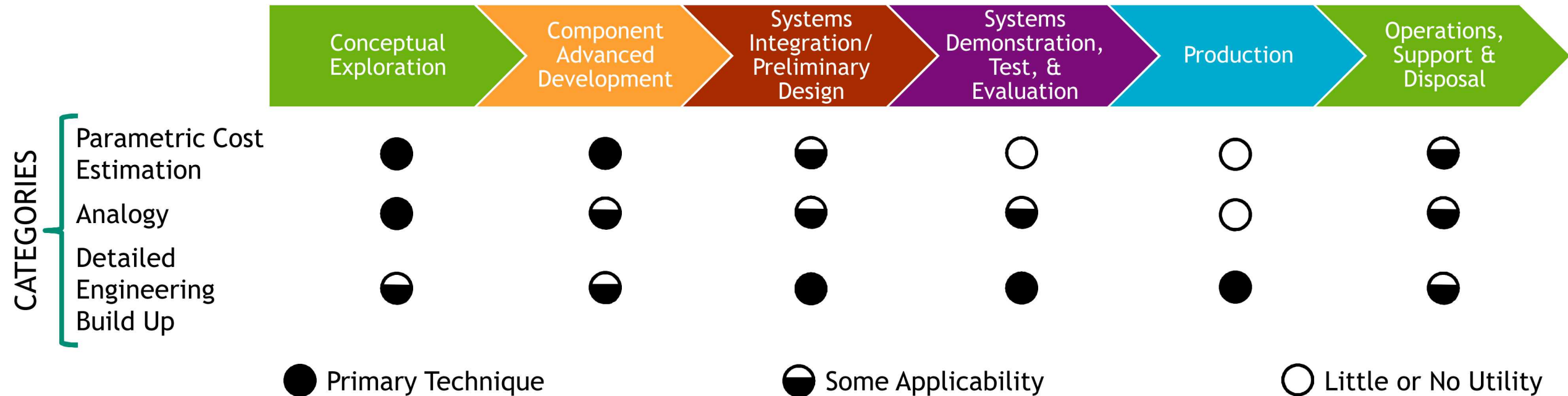


# ADDITIONAL SLIDES



[illegible]

# Multiple estimating techniques can be applied throughout the life cycle





# Cost Estimation Techniques

Method	Description	Advantages	Disadvantages
<b>Actual Costs</b>	Use costs experienced during prototyping, hardware engineering development models and early production items to project future costs for the same system	<ul style="list-style-type: none"> <li>• Could provide detailed estimate</li> <li>• Reliance on actual development data</li> </ul>	<ul style="list-style-type: none"> <li>• Development data may not reflect cost correctly</li> <li>• Higher uncertainty</li> <li>• Often mistakenly use contract prices to substitute for actual cost</li> <li>• Various levels of detail involvement</li> <li>• Require existing actual production data</li> </ul>
<b>Analogy/Comparative Method</b>	Extrapolate available data from similar completed projects and adjust estimates for the proposed project	<ul style="list-style-type: none"> <li>• Reliance on historical data</li> <li>• Less Complex than other methods</li> <li>• Save time</li> </ul>	<ul style="list-style-type: none"> <li>• Subjective/bias may be involved</li> <li>• Limited to mature technologies</li> <li>• Reliance on single data point</li> <li>• Hard to identify appropriate analog</li> <li>• Software and hardware often do not scale linearly</li> </ul>
<b>Cost Accounting</b>	Formulate based on the expenditures of reliability, maintainability, and decomposed component cost characteristics	<ul style="list-style-type: none"> <li>• Reliance on detailed data collection</li> </ul>	<ul style="list-style-type: none"> <li>• Accounting Ethics (i.e. Cook the Book)</li> <li>• Post-production phase strongly preferred</li> <li>• Requires of large and complex data collections</li> <li>• Labor Intensive</li> </ul>



## Cost Estimation Techniques (cont'd)

Method	Description	Advantages	Disadvantages
<b>Detailed Engineering Builds/Bottom-Up</b>	Estimate directly at the decomposed component level leading to a total combined estimate	<ul style="list-style-type: none"> <li>• Most detailed at the component level through work breakdown structures</li> <li>• Systemic oriented</li> <li>• Highly accurate</li> <li>• High Visibility of Cost Drivers</li> </ul>	<ul style="list-style-type: none"> <li>• Resource-intensive (time and labor )</li> <li>• May overlook system integration costs</li> <li>• Reliance on stable systems architectures and technical knowledge</li> </ul>
<b>Expert Judgment</b>	Produce by human expert(s)' knowledge and experience could be accomplished via iterative processes and feedbacks	<ul style="list-style-type: none"> <li>• Available when there are insufficient data, parametric cost relationships, or unstable system architectures</li> </ul>	<ul style="list-style-type: none"> <li>• Subjective/Bias</li> <li>• Detail cost influence/driver may not be identified</li> <li>• Programs complexities can make estimates less reliable</li> <li>• Human experience and knowledge required</li> </ul>

## Cost Estimation Techniques (cont'd)

Method	Description	Advantages	Disadvantages
<b>Parametric/Statistical Algorithm</b>	Use mathematical expressions and historical data to create cost relationships models via regression analysis	<ul style="list-style-type: none"> <li>• Statistical predictors provide information on expected value and confidence of prediction</li> <li>• Less reliance on systems architectures</li> <li>• Less subjective</li> </ul>	<ul style="list-style-type: none"> <li>• Heavy reliance on historical data</li> <li>• Attributes within data may be too complex to understand</li> <li>• Resource intensive (time and labor)</li> <li>• Difficult to collect data and generate correct cost relationships</li> <li>• Limited by data and independent variables</li> </ul>
<b>Top-Down</b>	Based on the overall project characteristics and derive by decomposing into lower level components and life cycle phases. into the lower level components and life	<ul style="list-style-type: none"> <li>• Fast and easy deployment</li> <li>• Minimal project detail required</li> <li>• Systemic oriented</li> </ul>	<ul style="list-style-type: none"> <li>• Less accurate than others</li> <li>• Tend to overlook lower level component details or major cost drivers</li> <li>• Limited detail for justification</li> </ul>