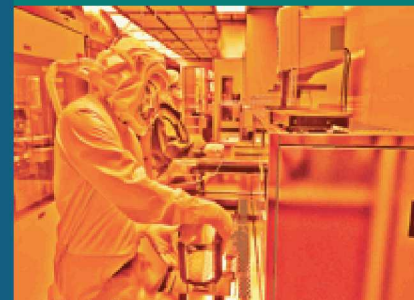


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The Evolution of Public Cloud



SAND TBD

PRESENTED BY

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Agenda

- Introduction
- Overview of Public Cloud Technology
- Demand for Innovation
- Public Cloud Projects vs Public Cloud Programs
- Workforce Transformation

My NLIT abstract justification:

When I first began my journey from 'Traditional' IT SME to 'Modern/Cloud' IT SME, I was lost in the terminology, capabilities, and approaches; and I felt like an outsider at the Cloud technical conferences.



As demand for Public Cloud capabilities increases, I would like to help IT Management and technical SMEs better understand Public Cloud capabilities and identify new roles and opportunities in the Cloud.



■ Overview of Public Cloud Technology

Where did Cloud Computing and Public Cloud begin?

Cloud Service Models Evolve

Infrastructure as a Service (IaaS)

Platform as a Service (PaaS)

Software as a Service (SaaS)

Public Cloud Evolves Services for Modern IT

Other as a Service (OaaS)

Where did Cloud Computing and Public Cloud begin?



Search the Internet for “**cloud computing**” and you will find there are several theories regarding the origin of the term. However, most agree in principle that cloud computing is the access of shared IT resources over a network or networks.



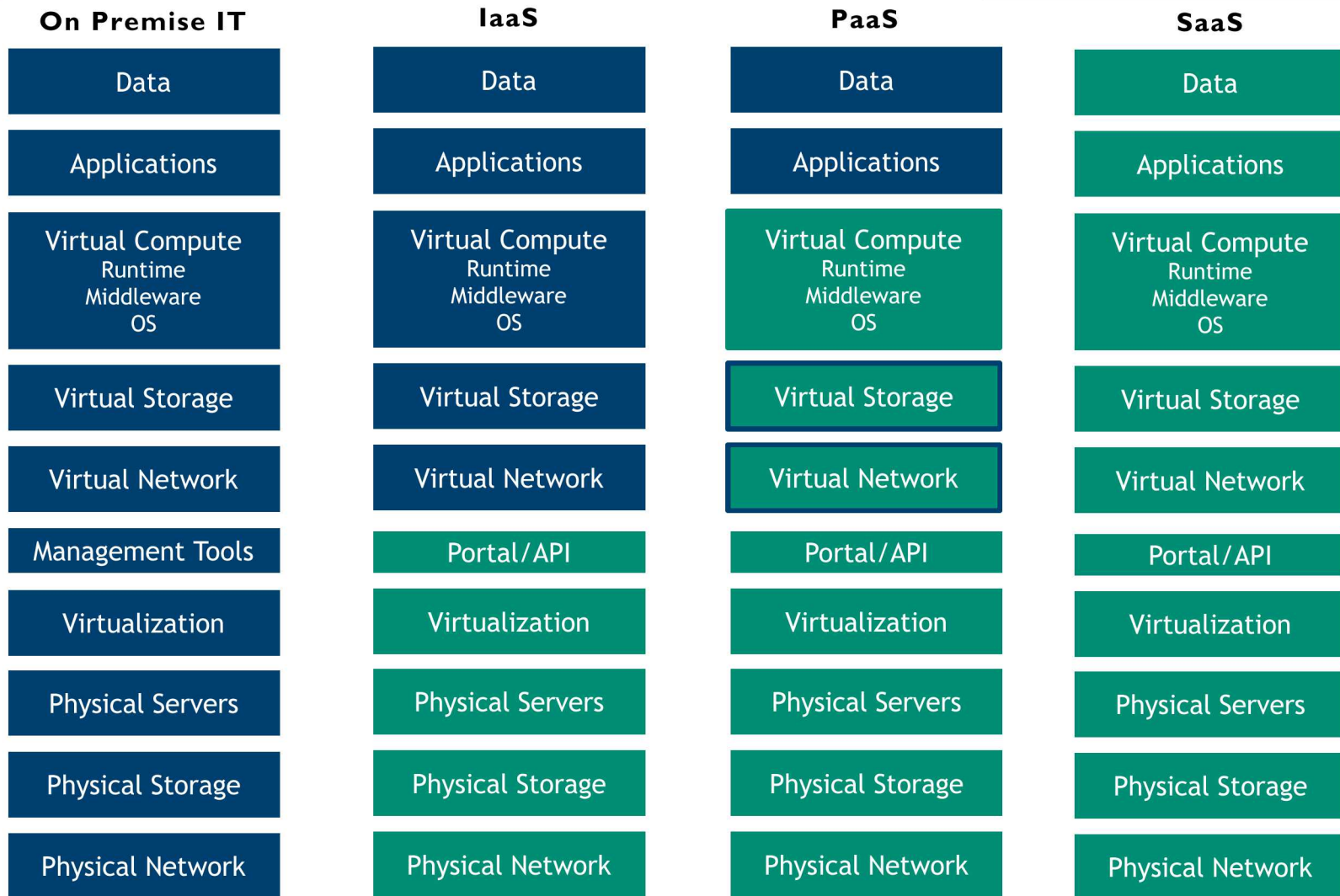
Another aspect that is generally agreed upon is that improvements in Internet bandwidth helped pave the way for **Public Cloud** services, where multiple customers connect to shared physical IT resources over the Internet.



The market for Public Cloud services has been growing rapidly for years, and Public Cloud vendors, also known as **Cloud Service Providers (CSPs)**, have focused on growing their businesses by providing services that meet the requirements of existing and potential customers.

Cloud Service Models Evolve

SaaS evolution has been influenced by IaaS and PaaS.



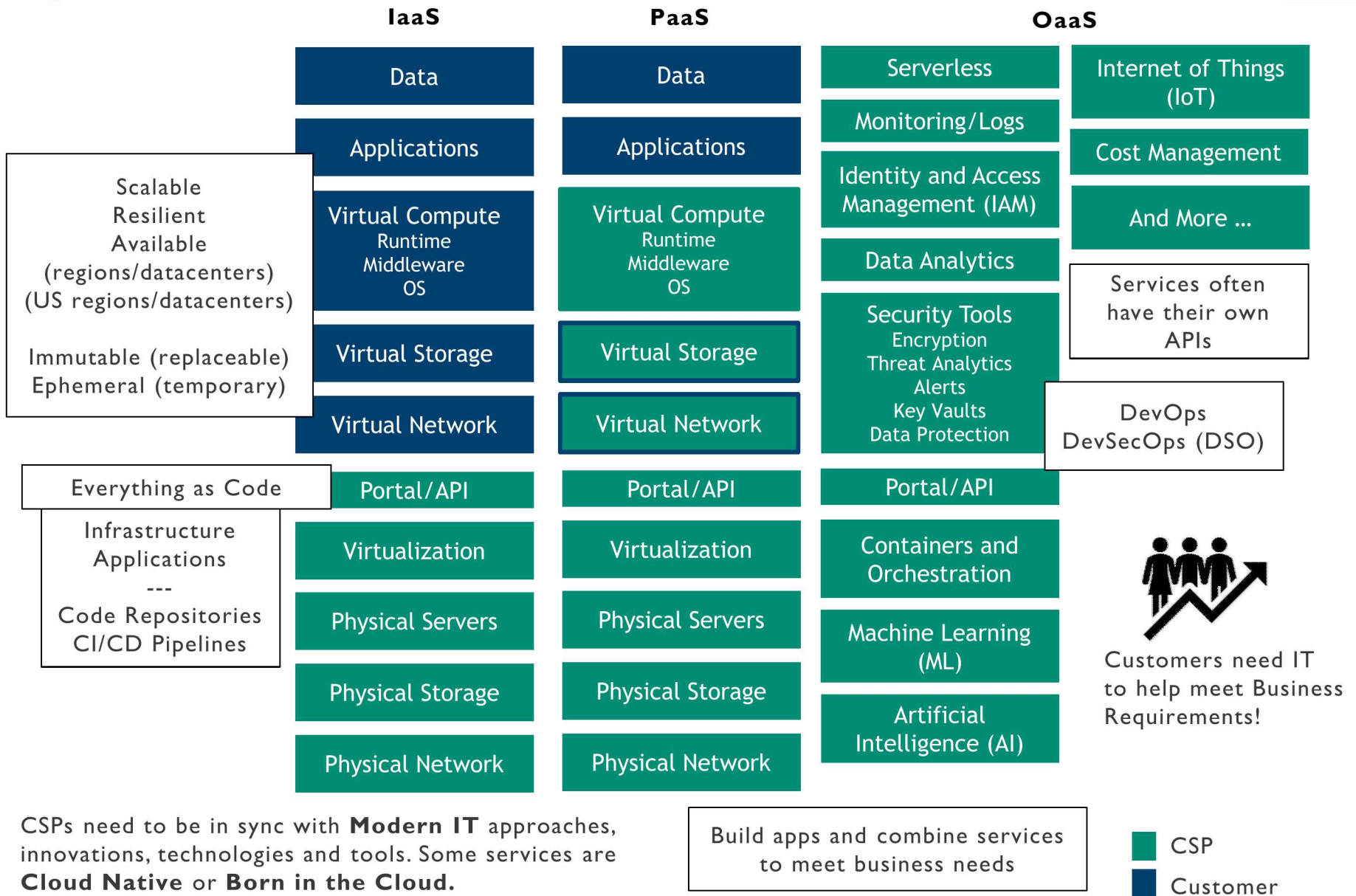
1. Store data **in the Cloud**

2. Use VMs to Process data **in the Cloud**

IaaS, PaaS, and SaaS all require a **Trust Relationship** between vendor and customer.

■ Vendor Manages
■ Customer Manages

Public Cloud Evolves Services for Modern IT



CSPs need to be in sync with **Modern IT** approaches, innovations, technologies and tools. Some services are **Cloud Native** or **Born in the Cloud**.

Agenda

- Demand for Innovation

Why are we moving quickly or slowly to adopt innovation (such as Public Cloud and Modern IT technologies)?

9 Demand for Innovation

Innovation	Demand	Weight	Challenges	Responses★	Resources★	Adoption
High	★ <u>Customers</u> ★	5	Where to start	Structure Program	Staff Tools	High
Medium	★ <u>Business Requirements</u>		Risk	Cyber/Info Assurance	Staff Tools	Medium
Low	★ Executive Leadership	4	Cost	Budget	Staff Tools	Low
	★ Senior Management	3	Deployment	Design Test Build	Staff Partners Tools	
	★ Management	2	Transition	Plan Roles Training	Staff Partners Tools	
	<u>Technical Staff</u>	1	Function & Performance	Adjustments RFCs	Staff Partners Tools	
	R&D		Breakage	Fix	Staff Tools	
	O&M				★ <u>Funding</u>	
	End Users	1			Strategic Tactical	

Influence occurs and does not always follow chain of command

Know your audience - differing perspectives

★ Critical Adoption Factors

☆ Critical Success (Customer Satisfaction) Factors

Agenda

- Public Cloud Projects vs Public Cloud Programs
Understand scope and manage expectations

Public Cloud Projects vs Public Cloud Programs

	Project	Program
Scope	Customer Defined <ul style="list-style-type: none">- Project requirements- Project deliverables	Broad scope Variety of workloads

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Demand	Customer	Leadership is key Influenced by customers, SMEs

- Workforce Transformation

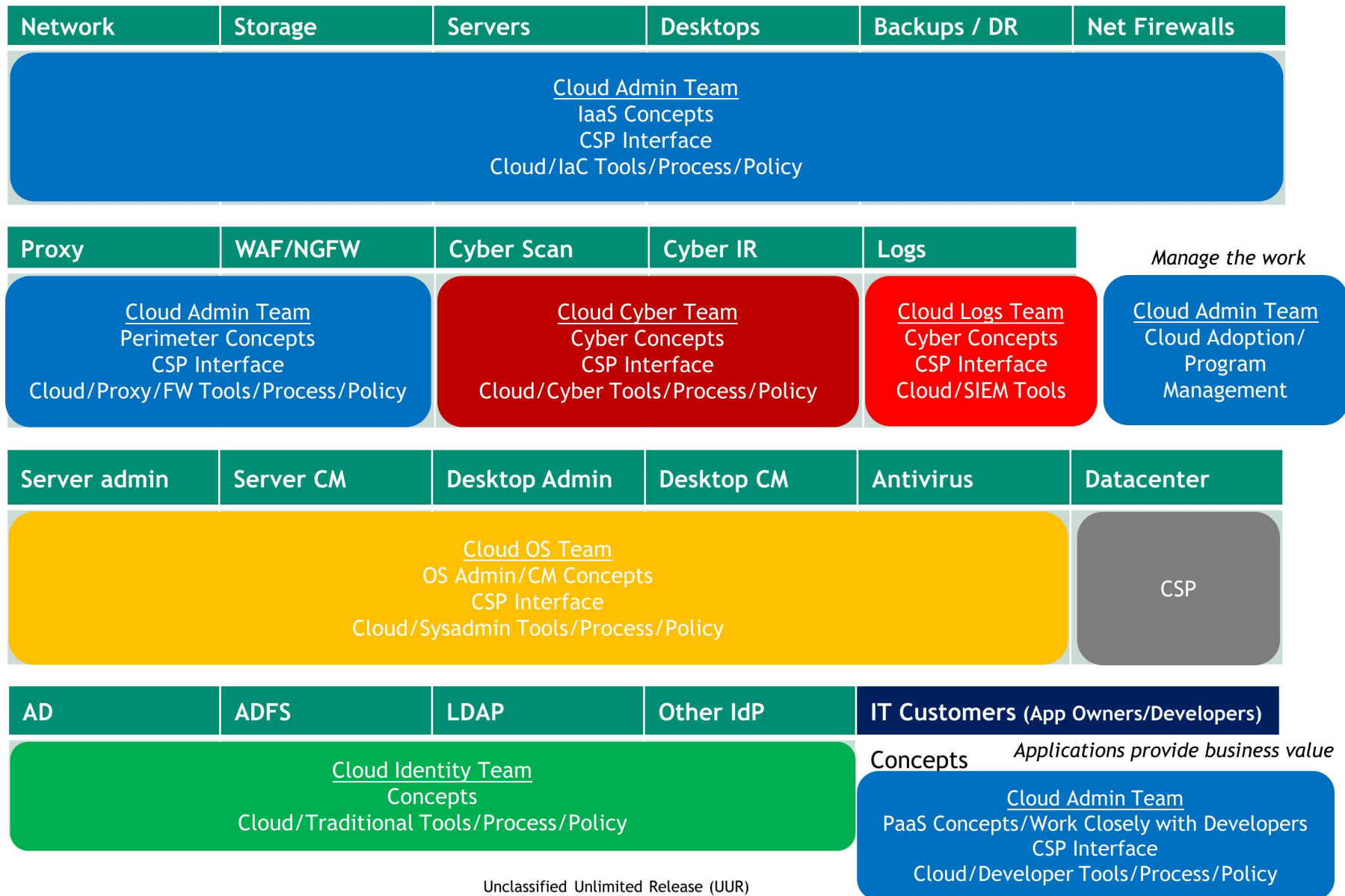
Why does Public Cloud matter to me?

Where can I fit in?

How do I evolve my role?

18 Workforce Transformation

Example: transform from 21 traditional teams to 5 cloud teams (just one potential option!)



Thank you!

Q & A