

Better Predictions Through Betting

Designing Custom Futures Markets to turn Data into Decisions

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Prediction contracts are simple bets

Binary Contracts

Futures contract

If the Denver Broncos win against the Dallas Cowboys on October 6, 2013, this contract is worth \$10. If they lose, the contract is void.

**When trading at \$7.50,
consensus probability = 0.75**

Futures contract

If the Denver Broncos beat the Dallas Cowboys by more than 3 points on October 6, 2013, this contract is worth \$10. If they lose, the contract is void.

**When trading at \$5.00,
consensus probability = 0.50**

Derivative Contracts



Futures contract

The holder of this contract will receive \$0.10 for every point scored in the game between the Denver Broncos and the Dallas Cowboys on October 6, 2013.

**When trading at \$9.90,
consensus estimate = 99 total points**



Prediction markets exploit “Wisdom of Crowds”

Four qualities that make a crowd smart

1. Diversity (people have different pieces of information)
2. Decentralization (nobody at top is dictating answer)
3. Independence (people focus on own area of expertise)
4. Method* to generate collective opinion (aggregation)

Aggregation method needs to preserve first 3 qualities!

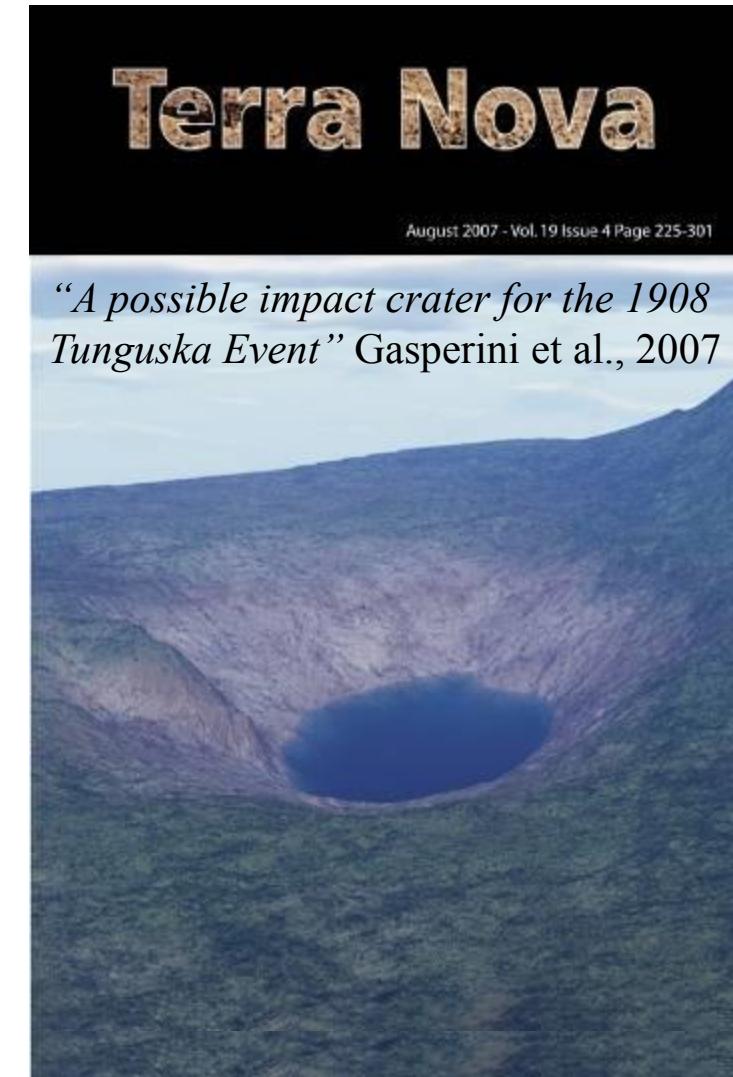
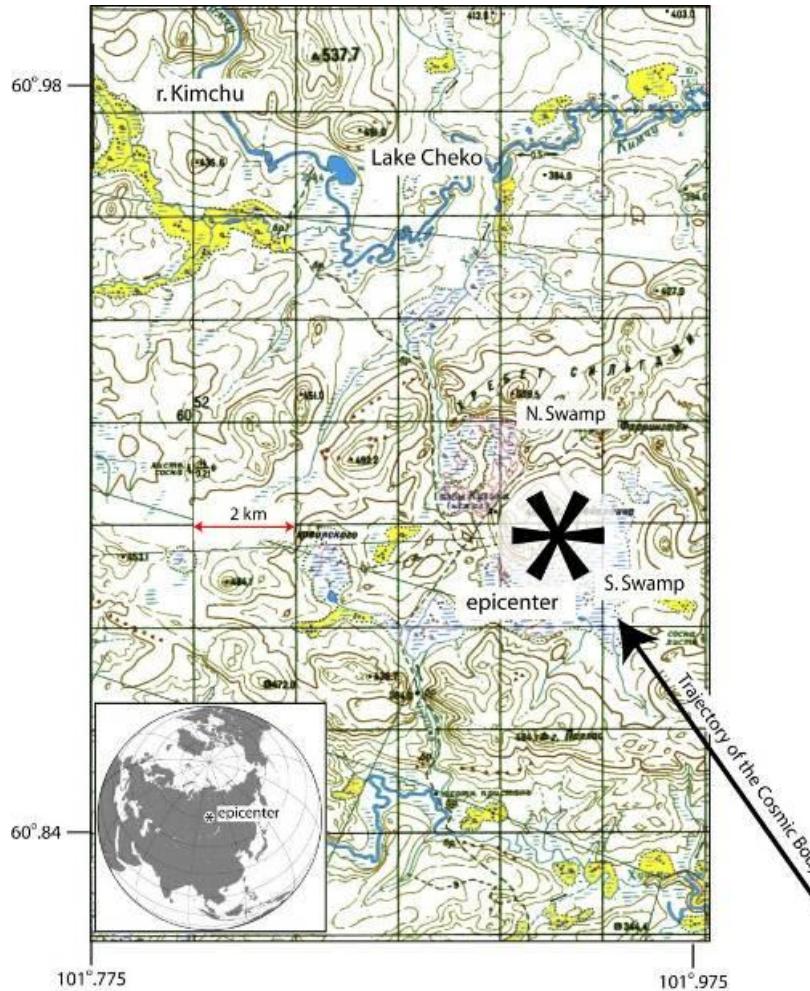
***Double-auction markets** are effective at aggregating distributed and dynamic information into a quantitative collective hypothesis evaluation. Prediction contracts are traded just like stocks on the NYSE or commodities on the CME.

Conceptual mapping for future event:
Contract = “Hypothesis” Price = “Probability”

Examples and potential uses

1. Settling scientific controversies
2. Quantification of scientific consensus
3. Market-based consensus on climate change
4. Intelligence information aggregation
5. Counterintelligence
6. Notification of new information
7. Connecting the dots
8. Objective evaluation of information quality
9. Decision support
10. Funding allocation
11. Global warming and carbon pricing

Example 1: Settling Scientific Controversies



Lake Cheko photography: Discovery Channel



Impact crater or just a lake?

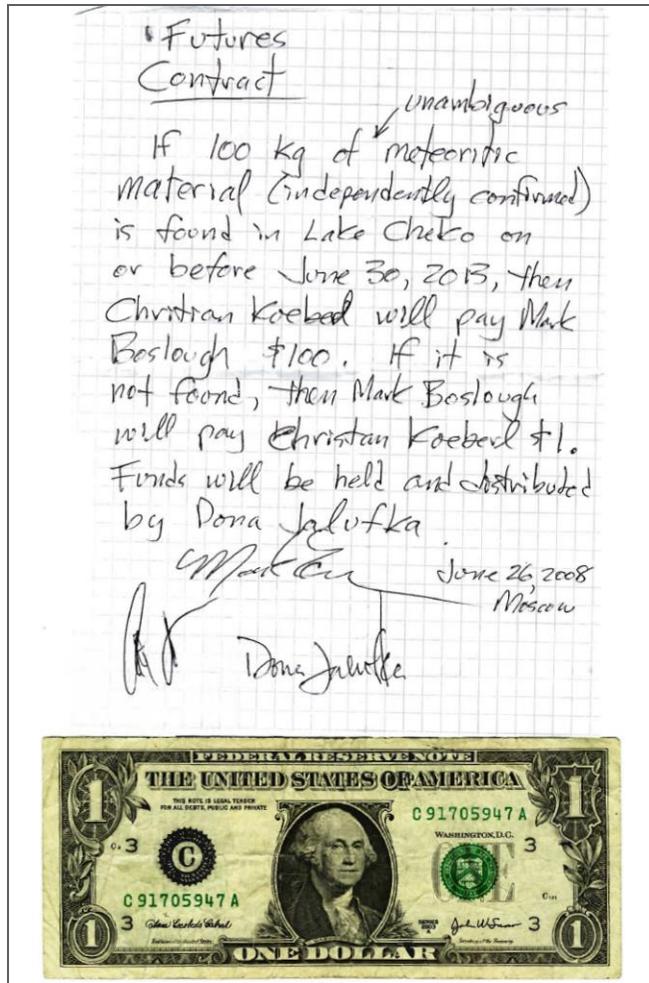


First post-expedition conference: Vanavara



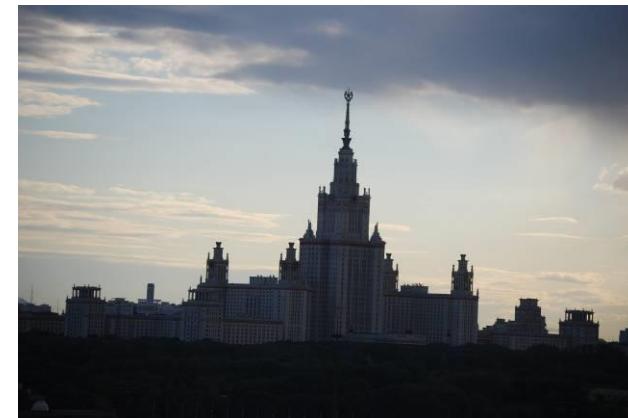
First look: Submersible camera videos!

Scientific bet



Futures contract

If 100 kg of unambiguous meteoritic Material (independently confirmed) is found in Lake Cheko on or before June 30, 2013, then Christian Koeberl will pay Mark Boslough \$100. If it is not found, then Mark Boslough will pay Christian Koeberl \$1. Funds will be held and distributed by Dona Jalufka.



Scientific futures contract determines consensus probability of hypothesis

Futures contract: .TRUE.

If 100 kg of unambiguous meteoritic Material (independently confirmed) is found in Lake Cheko on or before June 30, 2013, then the holder of this contract collects \$101. If it is not found, then the contract is void. Funds will be held and distributed by the World Scientific Hypothesis Exchange.

Buyer pays \$1 and gets this contract

Futures contract: .FALSE.

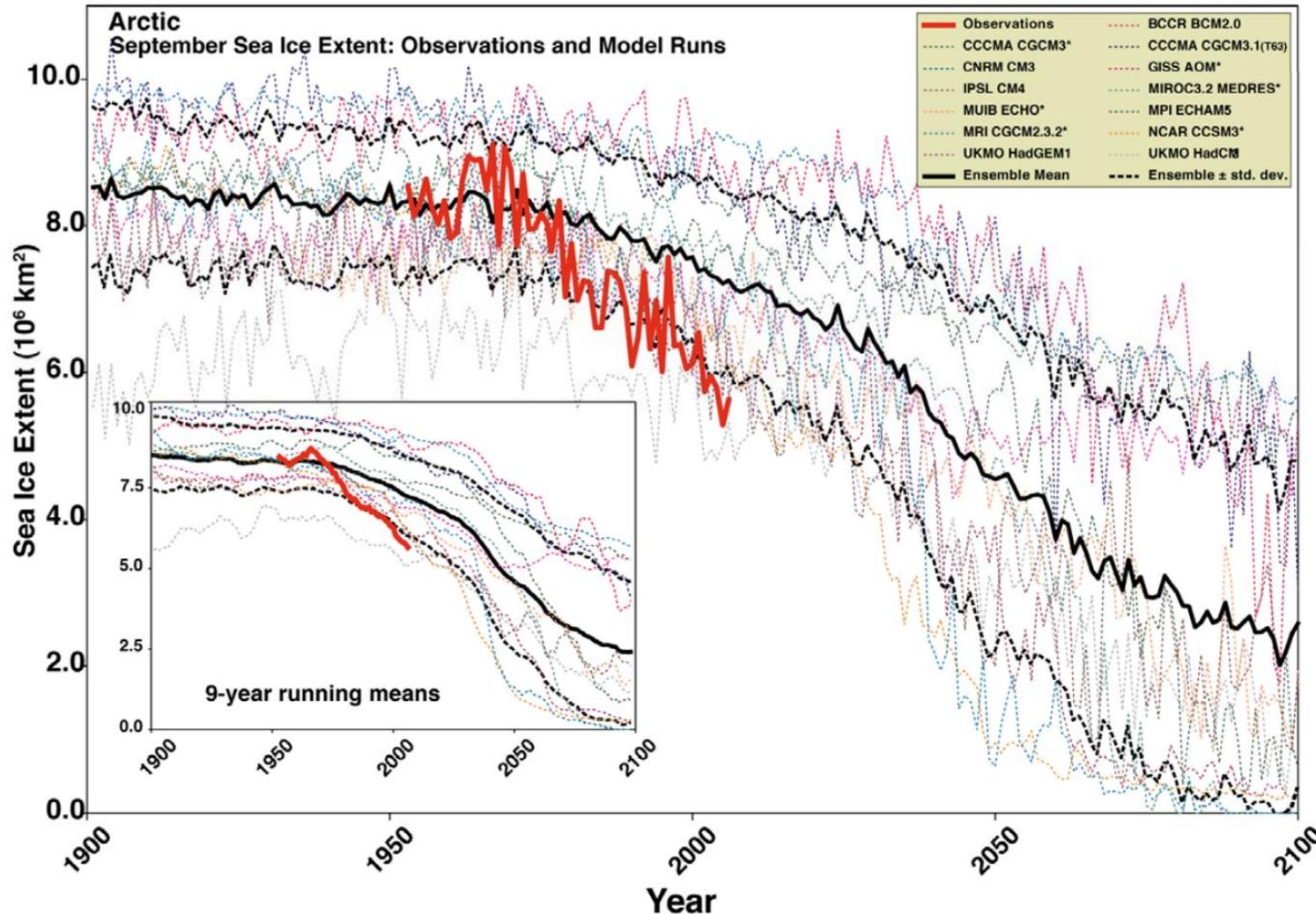
If 100 kg of unambiguous meteoritic Material (independently confirmed) is not found in Lake Cheko on or before June 30, 2013, then the holder of this contract collects \$101. If it is found, then the contract is void. Funds will be held and distributed by the World Scientific Hypothesis Exchange.

Seller pays \$100 and gets this contract

Generalized contract allows exchange trading

Example 2: Quantification of scientific consensus

Stroeve et al. (2007) Arctic Sea Ice Decline: Faster than Forecast, GRL



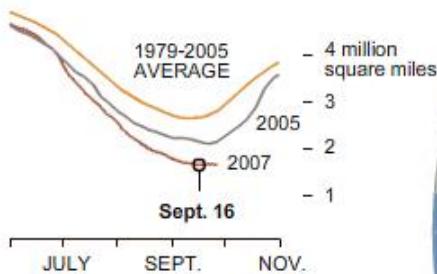
Recent History of Arctic Sea Ice

Hypothesis: Arctic will be ice-free by 2023

SUMMER SEA ICE

This summer saw a record-breaking loss of Arctic sea ice. Experts attribute the changes to the interaction of wind, weather, ice drift, ocean currents and greenhouse gases.

SUMMER SEA ICE EXTENT*



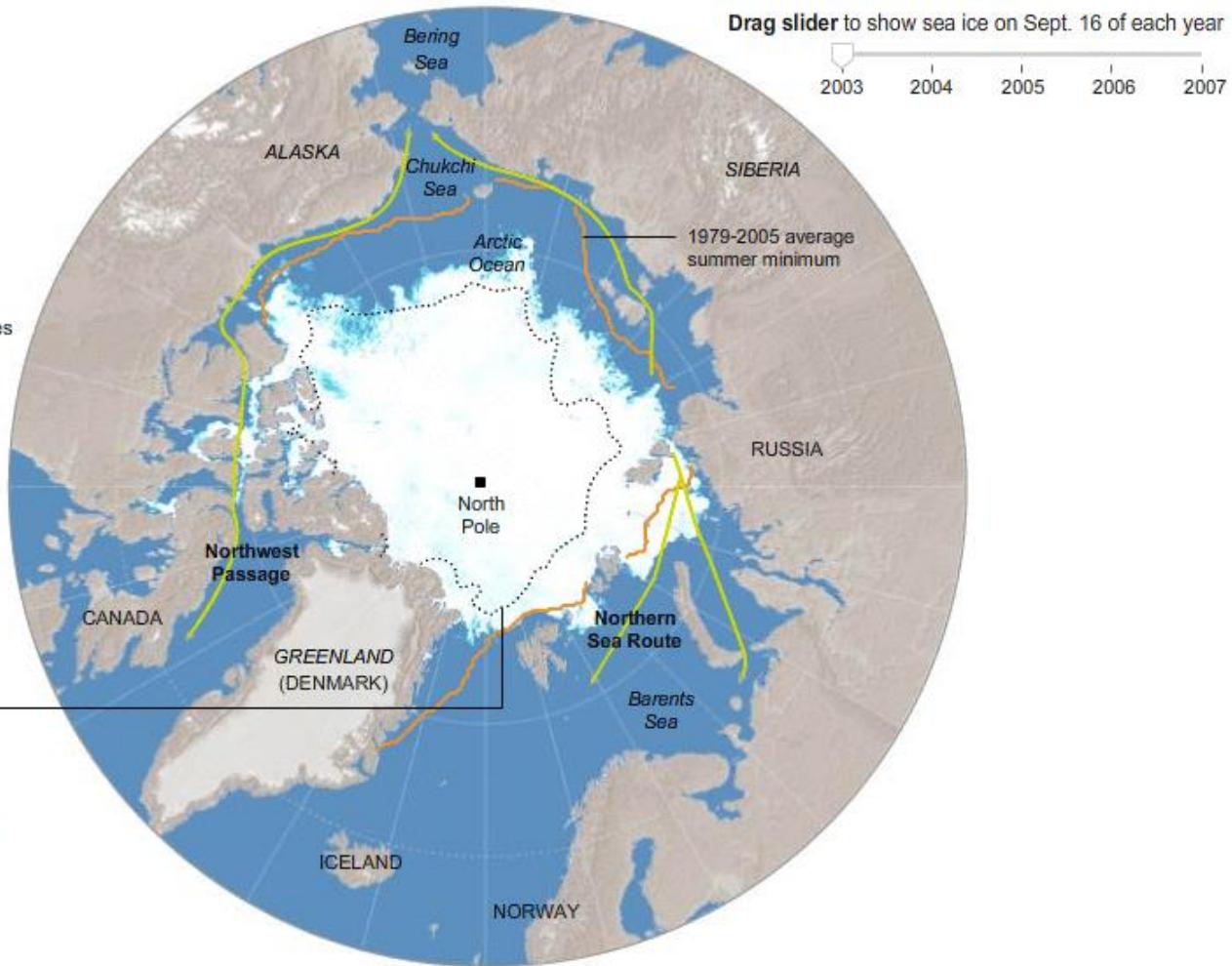
*Sea ice extent is the area of ocean covered by at least 15 percent ice.

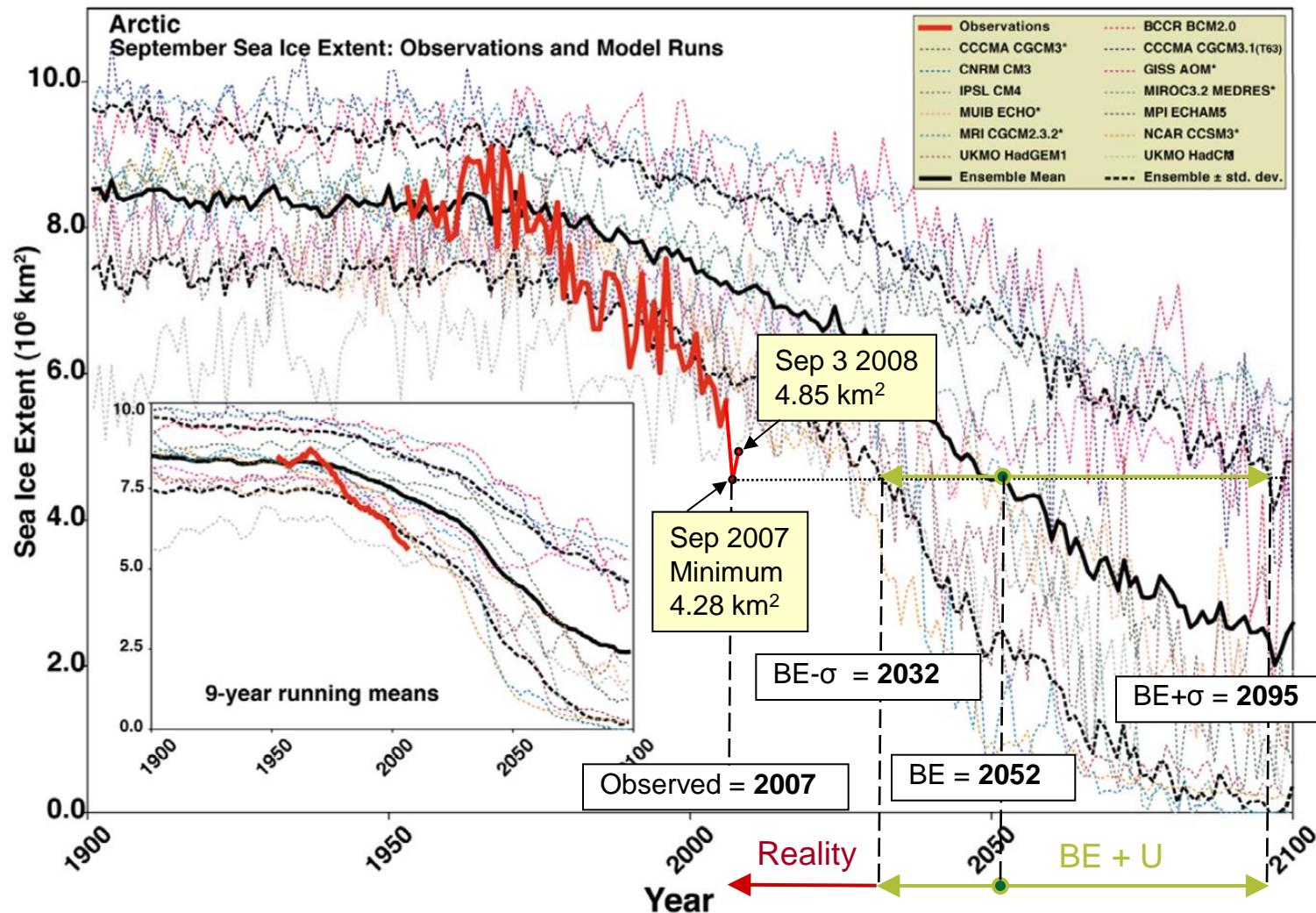
PERENNIAL SEA ICE

Ocean within this boundary had been covered with ice year-round since satellite records began in 1979. This summer was the first time that part of the perennial sea ice was open water.

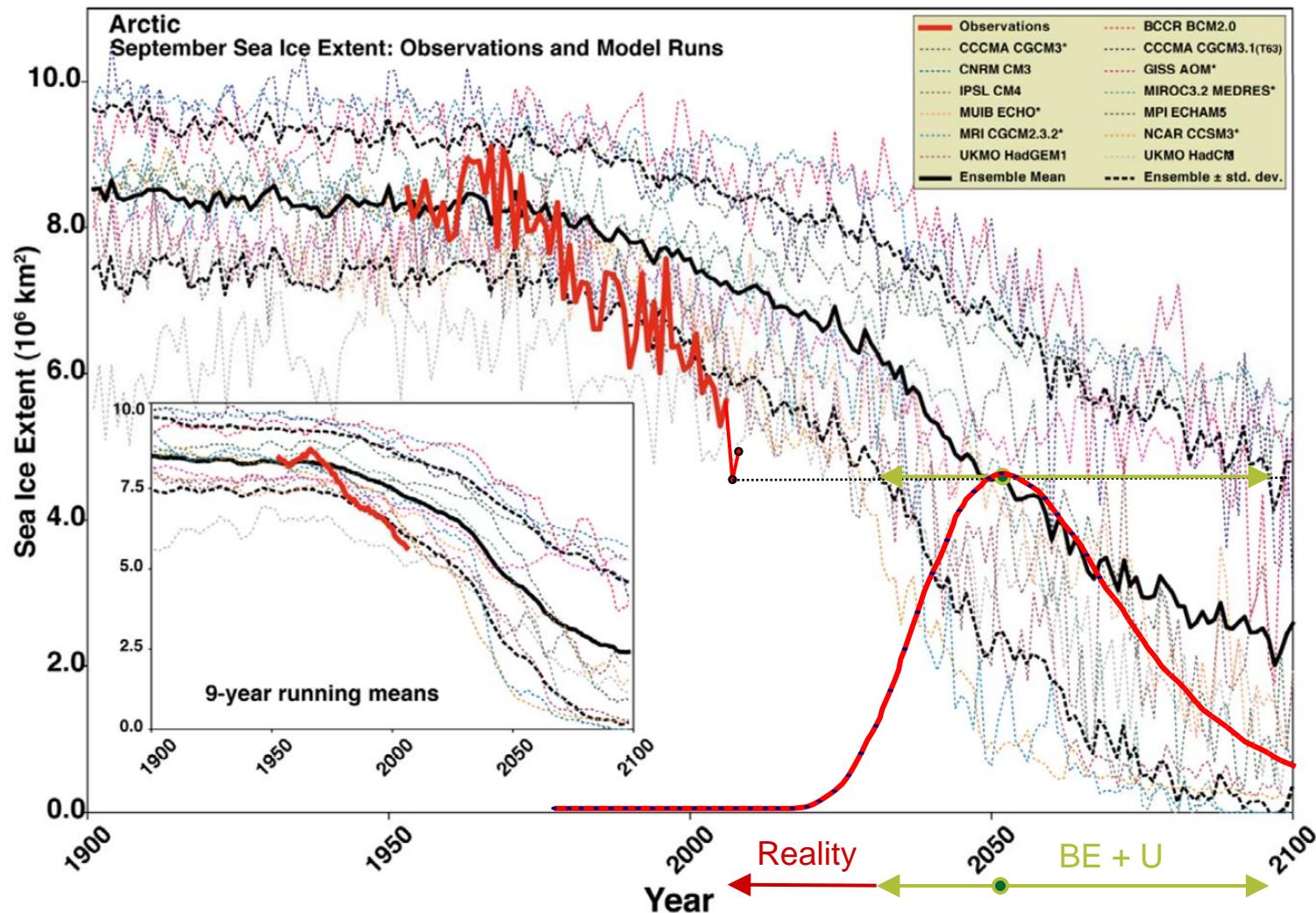
Drag slider to show sea ice on Sept. 16 of each year

2003 2004 2005 2006 2007



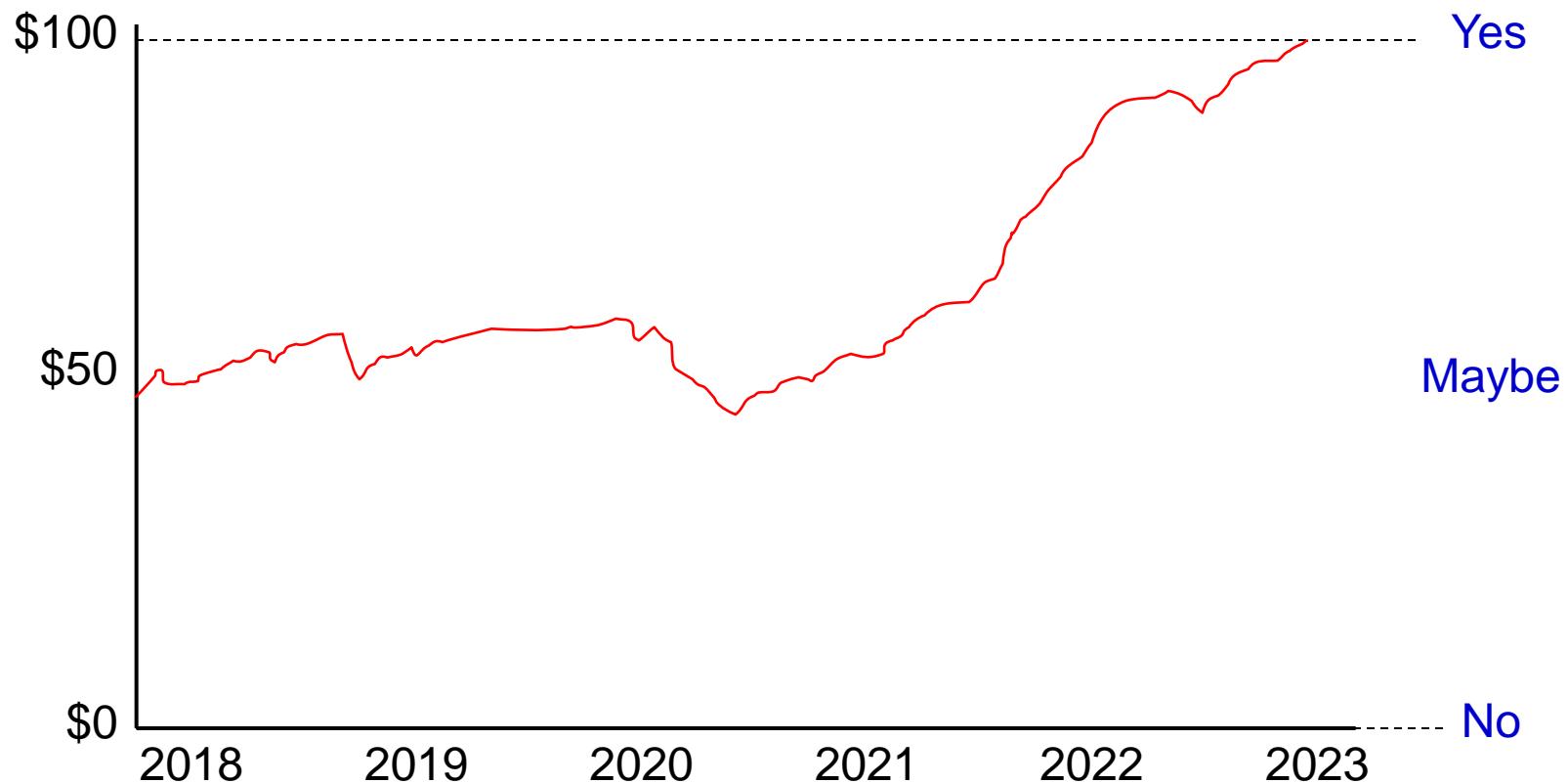


Contracts can be used to determine best estimates and uncertainties



Contracts can be used to build probability density functions

Will Arctic be ice free in September 2023?



Price is the consensus probability of hypothesis being correct...
...but this market would have liquidity because of hedging investments!

Example 3: Market consensus on climate change

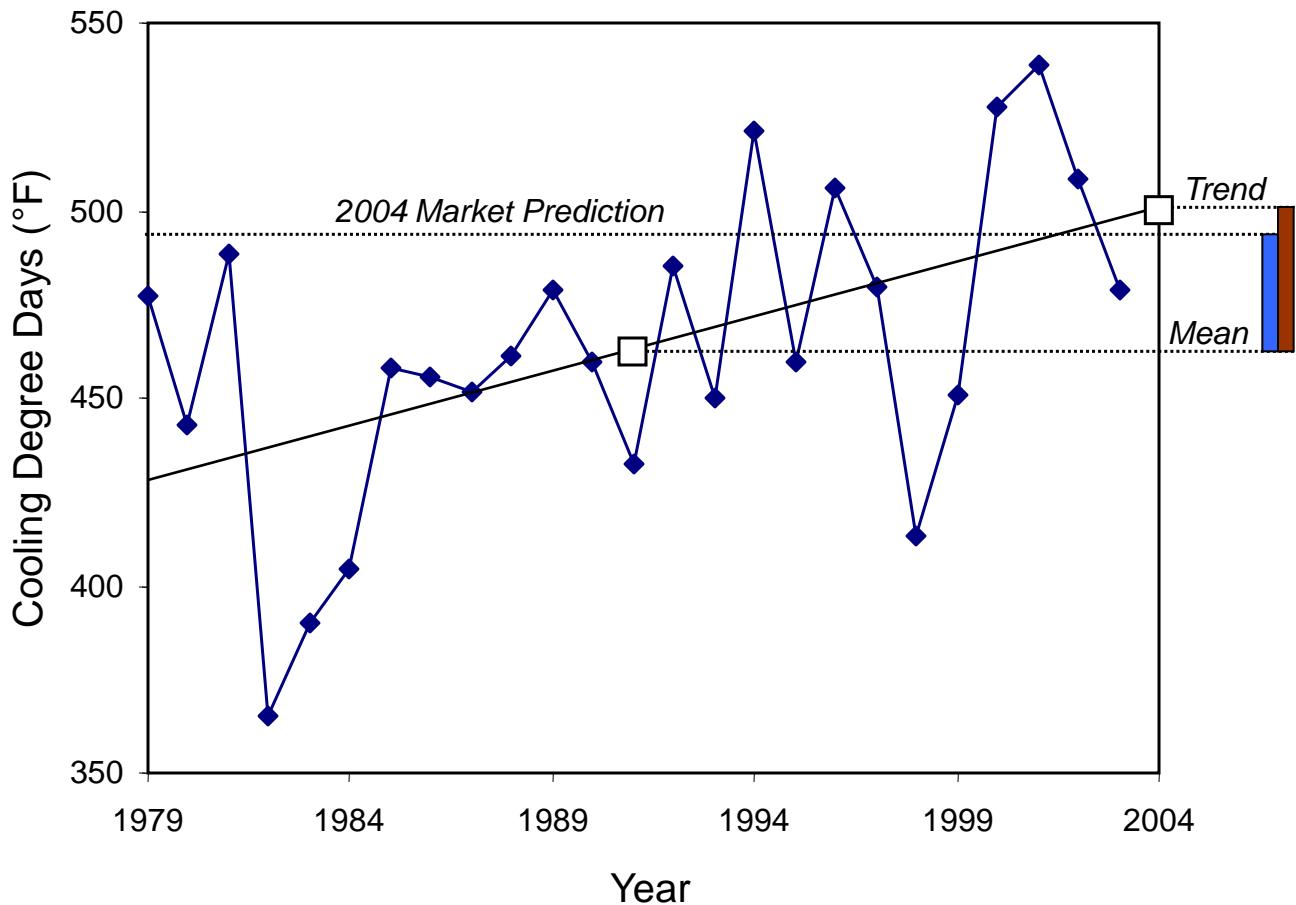
Heating Degree Day (HDD) and Cooling Degree Day (CDD) contracts for various US cities are traded on the Chicago Mercantile Exchange (CME)

$$\text{HDD} = \sum \max [0, 65^\circ\text{F} - \frac{1}{2}(T_{\text{hi}} + T_{\text{lo}})]$$

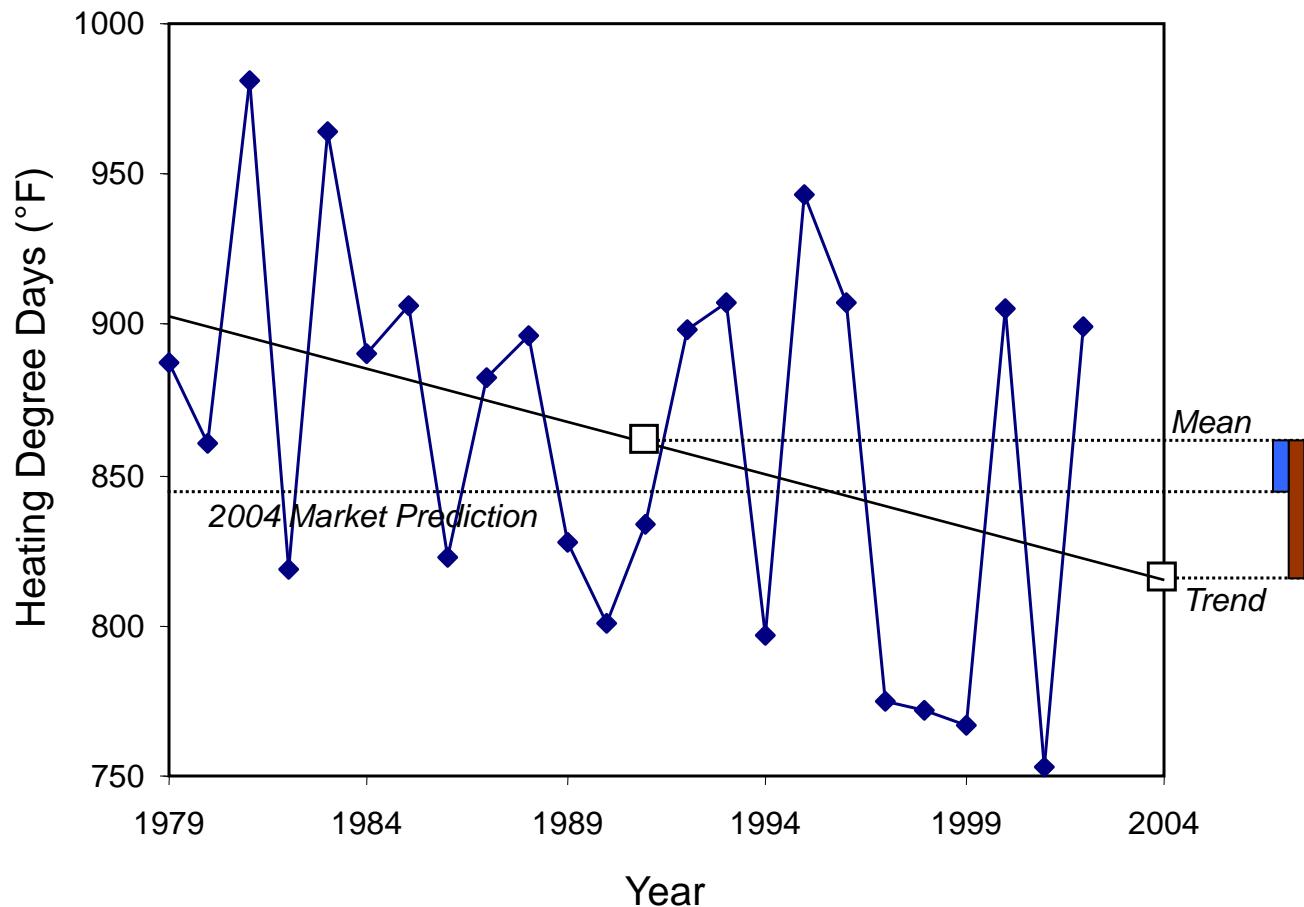
$$\text{CDD} = \sum \max [0, \frac{1}{2}(T_{\text{hi}} + T_{\text{lo}}) - 65^\circ\text{F}]$$

Do predictions represent “market consensus” on climate change?

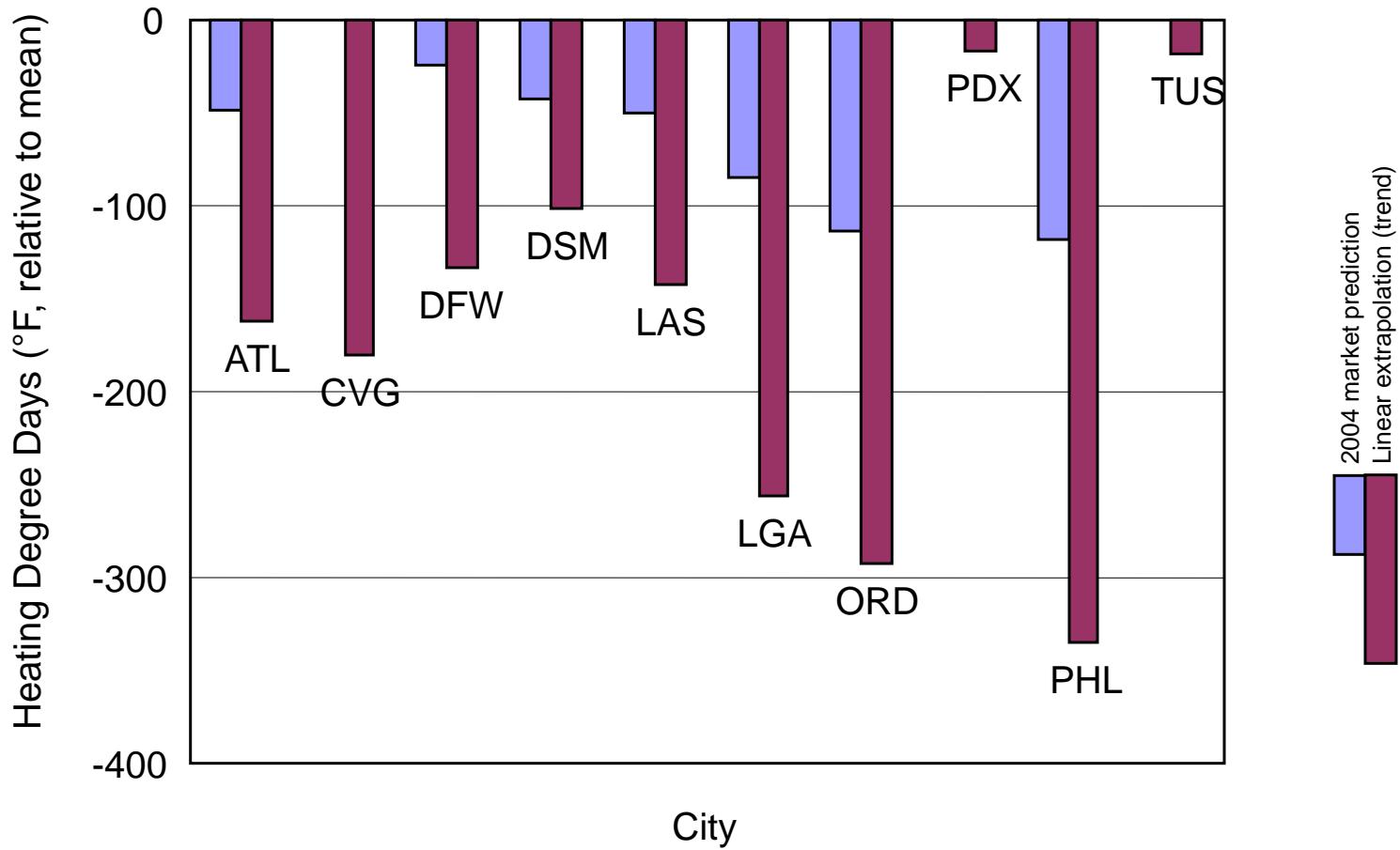
CDD: Las Vegas summer season



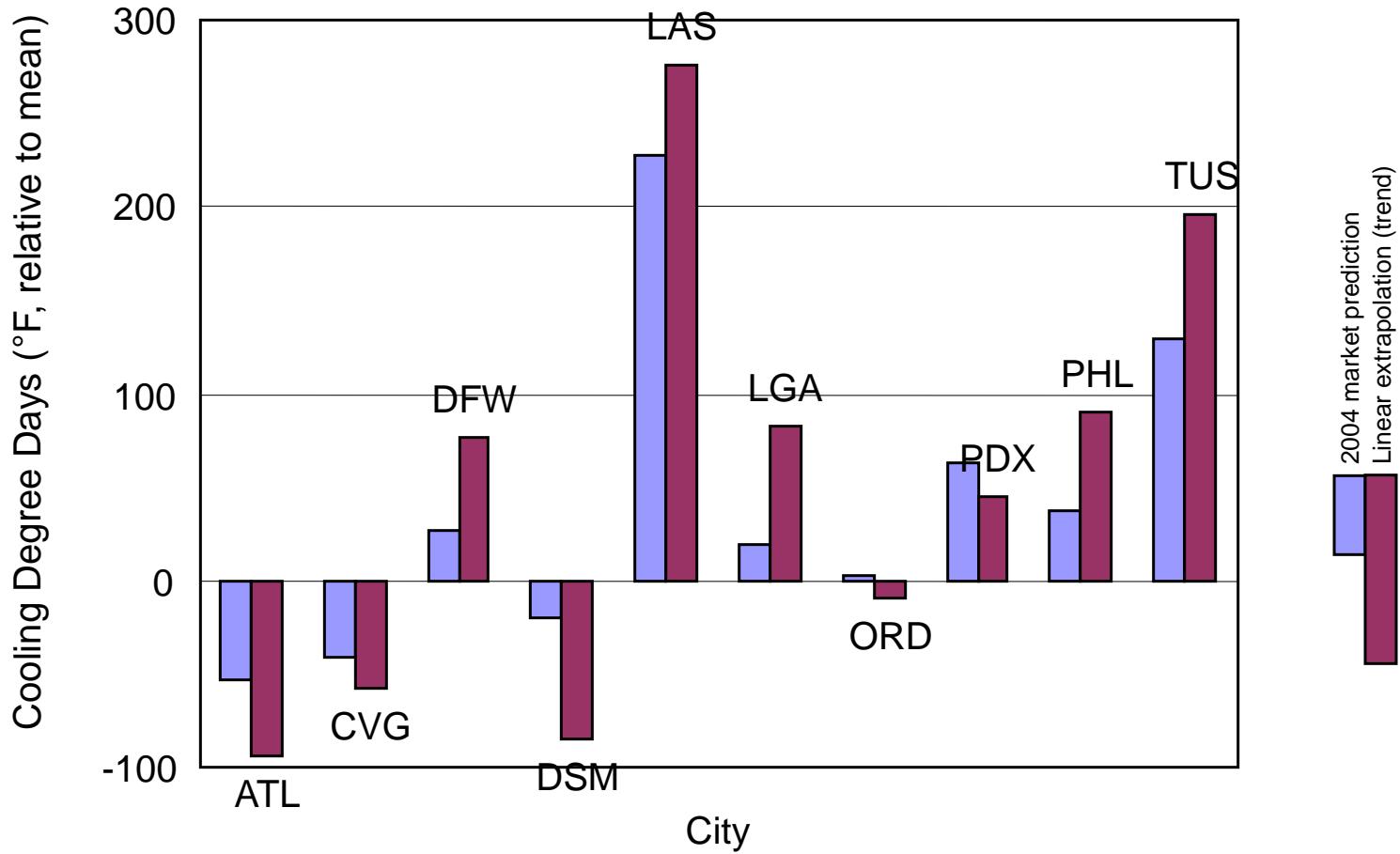
HDD: Chicago winter season



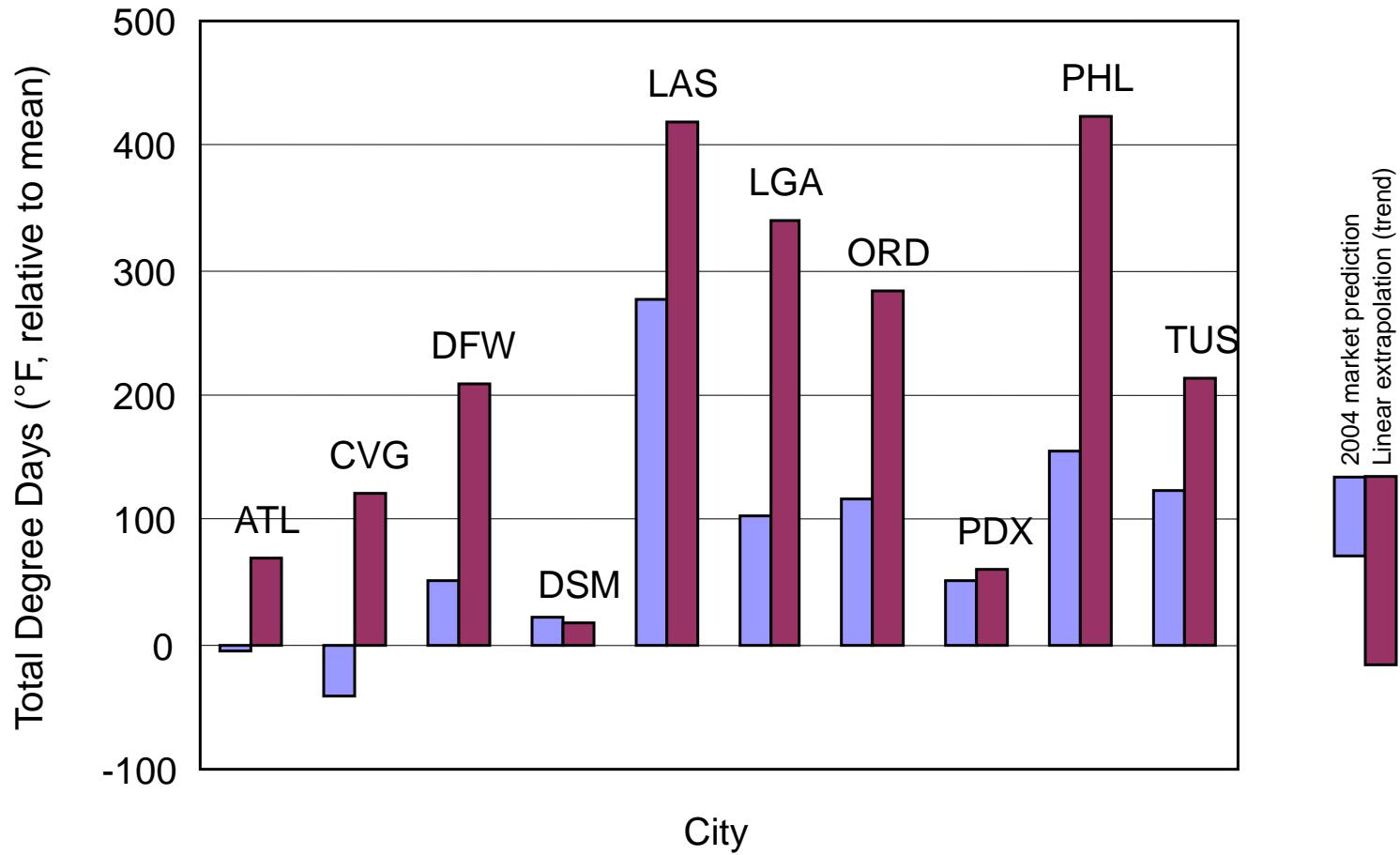
HDD: seasonal prediction vs. trend



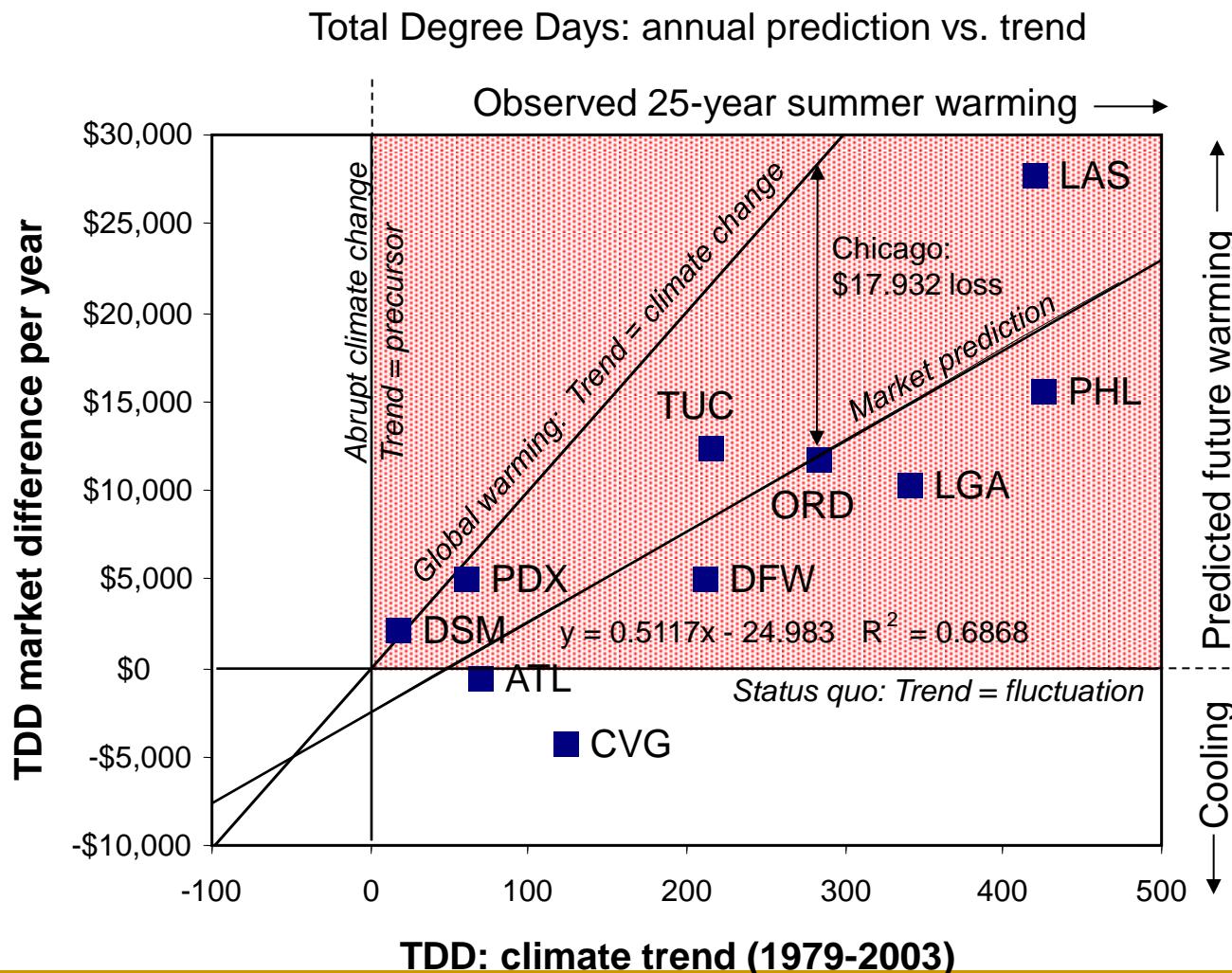
CDD: seasonal prediction vs. trend



TDD anomaly prediction vs. trend



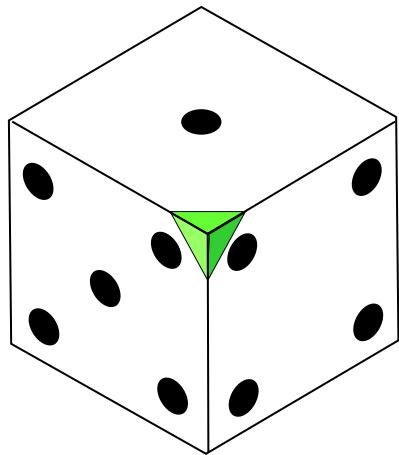
Markets: 51% of total warming trend is climate change



Example 5: Intelligence information aggregation

Possibility sets can be aggregated

State space Ω



$$P_A = \{\omega_{154}, \omega_{564}, \omega_{624}, \omega_{214}\}$$

$$P_B = \{\omega_{142}, \omega_{154}\}$$

$$P_C = \{\omega_{415}, \omega_{154}, \omega_{541}\}$$

$$P_{\text{Aggregate}} = \{\omega_{154}\}$$

True state = ω_{154}

Example 6: Counterintelligence

Vatican on lookout for eavesdroppers

Spies may be out to penetrate secret conclave of cardinals

Friday, April 15, 2005

VATICAN CITY (CNN):

“Surely many intelligence agencies in the world are trying to penetrate inside the Holy See. They will do with special aircraft, for example, spy planes with... lasers.” **Andrea Margelletti**, of the Center for International Studies in Rome.



Document 1 - Microsoft Word

File Insert Page View Insert Page Layout Tools Help

HOME MY ACCOUNT ALL EVENTS TRADING SCREEN QUOTE BOARD FORUM

Order Book

PAPACY.TETTAMANZI

BID		ASK	
Qty	Price	Price	Qty
1	10.0	12.4	100
15	9.1	14.9	60
20	9.0	15.0	44
100	8.9	19.0	50
50	3.0	19.9	3

Order Ticket help

Quantity

Limit Price

Lifetime

Advanced Order

Quick Links

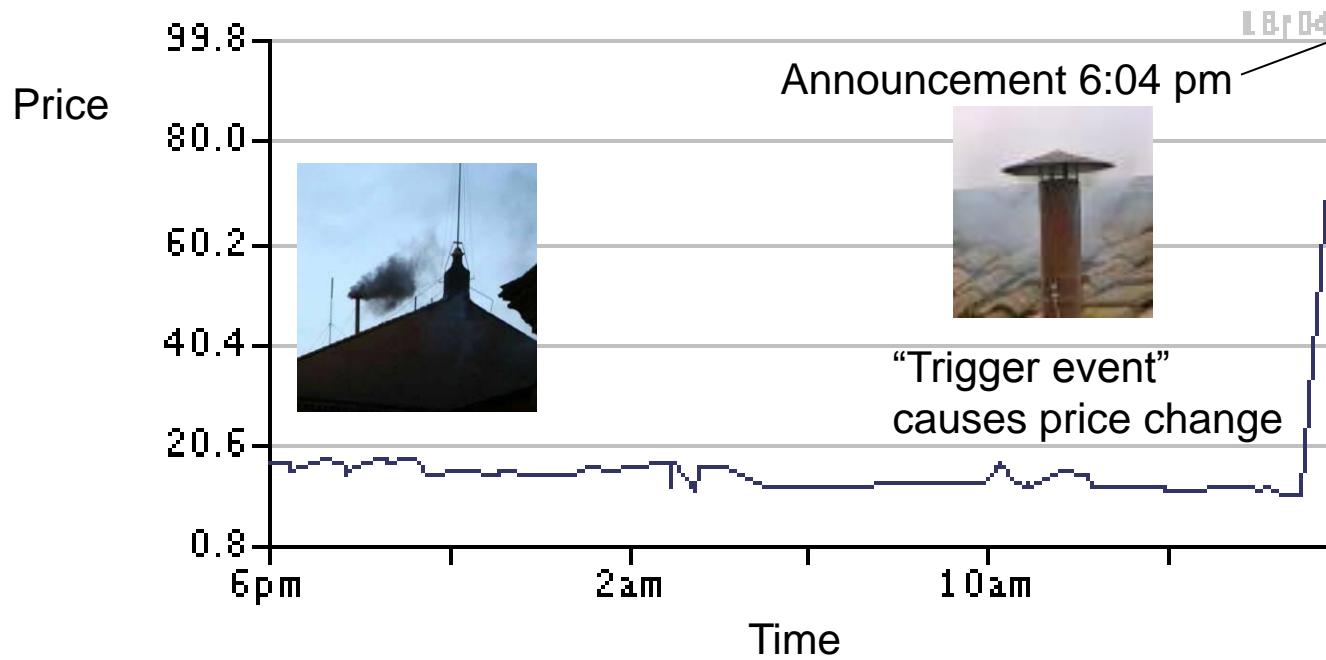
Successor to Pope John Paul II 11:51:14PM BST Refresh

Contract B Qty Bid Ask A Qty Last Vol Chge

Contract	B Qty	Bid	Ask	A Qty	Last	Vol	Chge
PAPACY.TETTAMANZI	1	10.0	12.4	100	10.0	915	-10.0
PAPACY.ARINZE	3	9.5	13.1	3	12.9	1113	-1.1
PAPACY.R-MARADIAGA	289	10.0	11.0	6	10.0	595	+0.9
PAPACY.HUMMES	300	8.7	11.1	3	11.0	249	+3.9
PAPACY.RATZINGER	2	15.1	20.0	50	15.5	572	+7.5
PAPACY.BATTISTA-RE	1	3.2	3.6	7	3.2	66	-0.3
	50	3.8	5.7	5	4.7	548	-1.2
PAPACY.BERGOGLIO	8	4.6	5.3	5	4.7	517	-1.3
PAPACY.CAST-HOYOS	71	0.4	1.9	3	0.4	119	-0.1
PAPACY.DANEELS	7	2.0	2.5	5	2.0	197	+1.0
PAPACY.Y-ALAMINO	95	2.0	2.3	70	2.1	211	+0.1
PAPACY.VON-SCHOENBRN	6	1.8	2.6	6	1.9	52	+0.7
PAPACY.SODANO	2	1.6	2.0	18	1.6	316	+0.1
PAPACY.ANTONELLI	1	1.6	1.9	5	1.6	93	+0.0
PAPACY.SEPE	7	1.1	1.8	3	1.1	136	+1.0
PAPACY.BIFFI	16	0.8	0.9	7	0.8	52	+0.0
PAPACY.CIPRIANI	1	0.9	1.2	1	0.9	36	+0.1
PAPACY.FIELD	8	19.1	19.7	8	19.1	207	+1.1

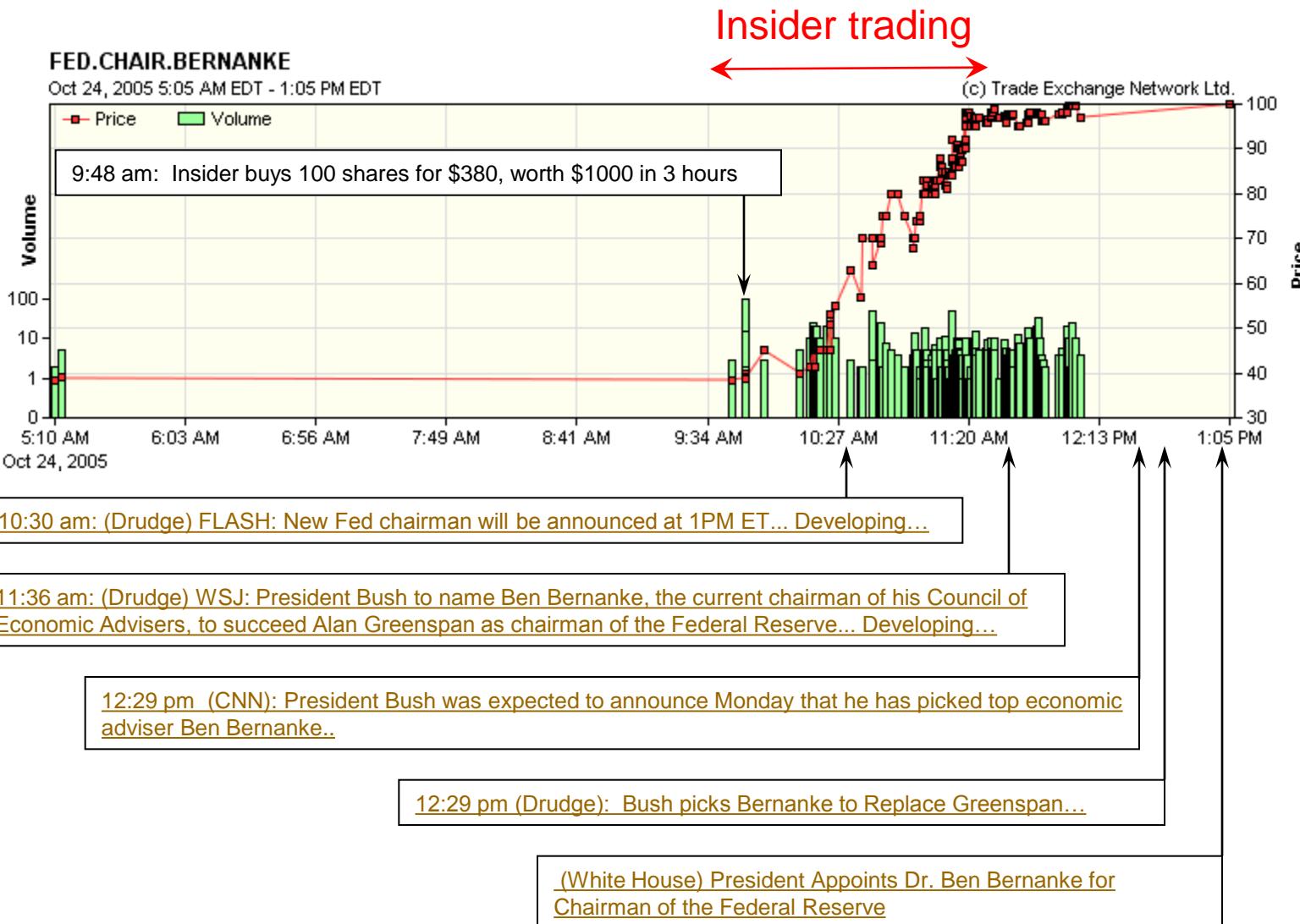
contract price

Pope contract ticker confirms no leaks



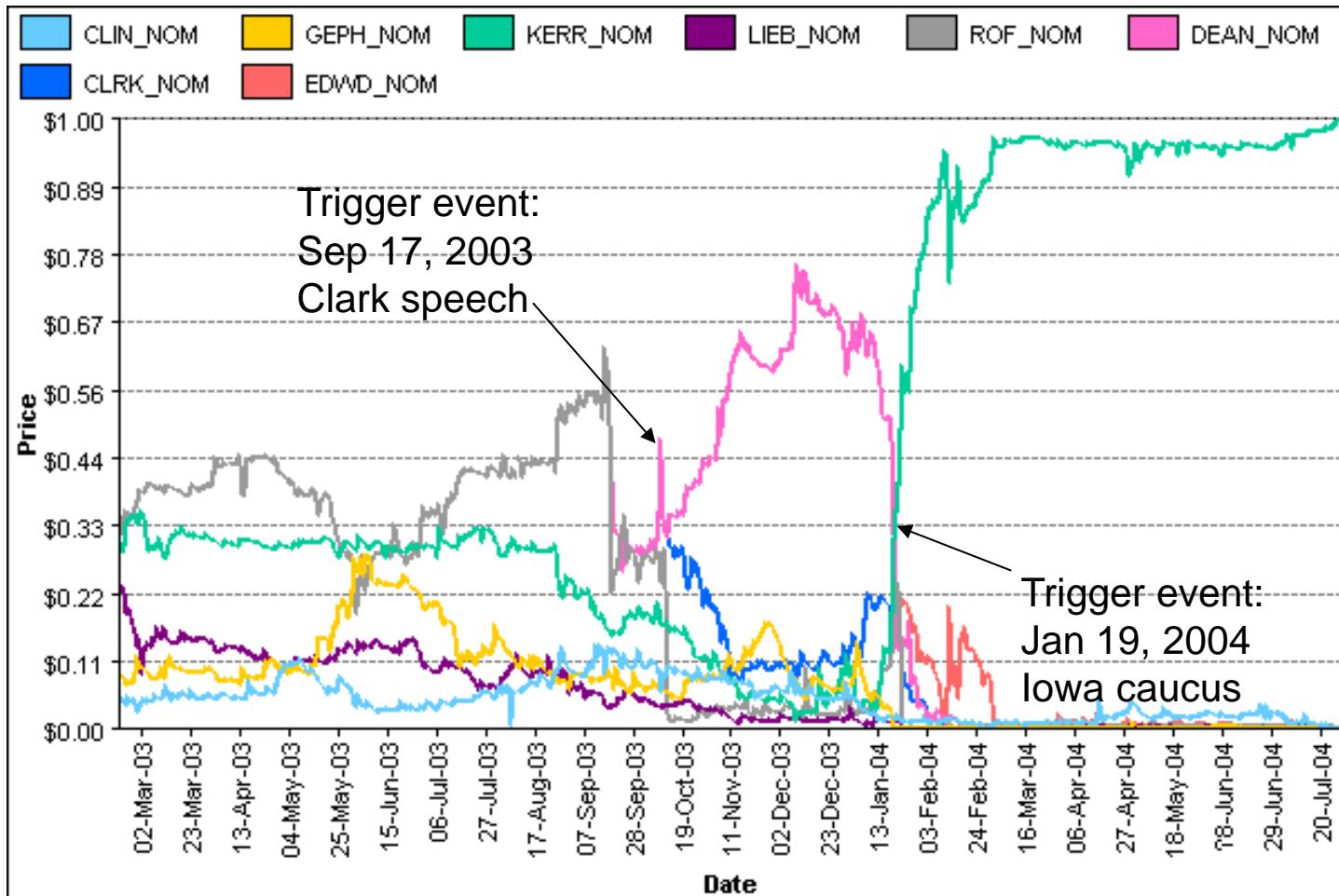
Cardinal Ratzinger contract “ticker”

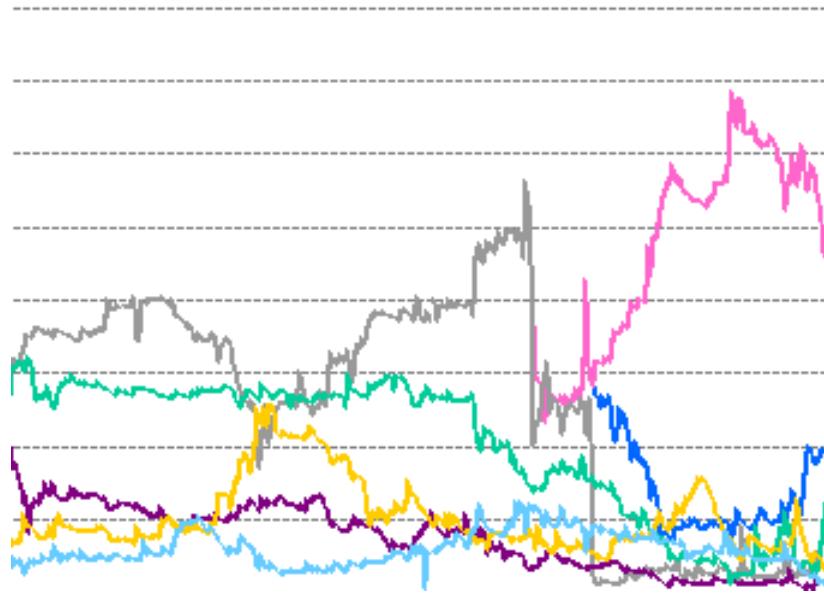
Fed chair contract ticker reveals leaks

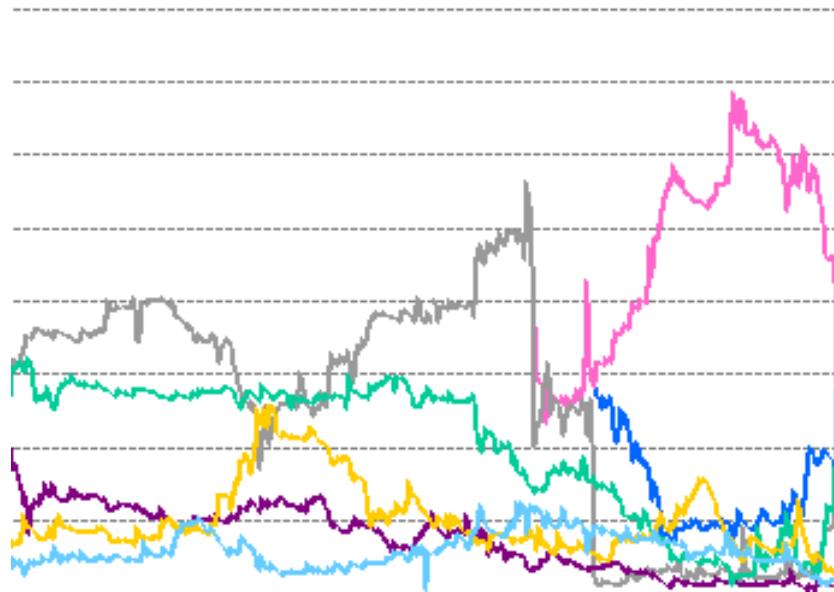


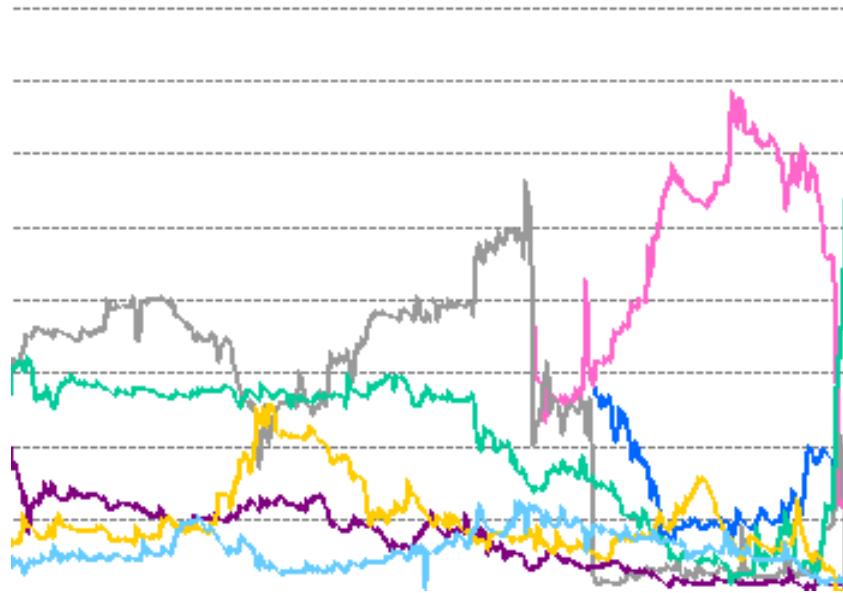
Example 6: Notification of new information

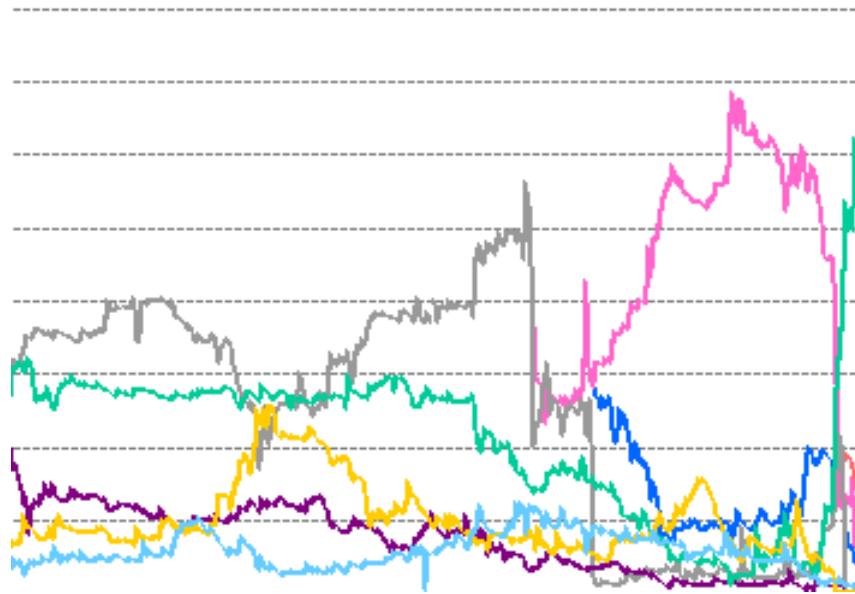
Iowa Electronic Market data

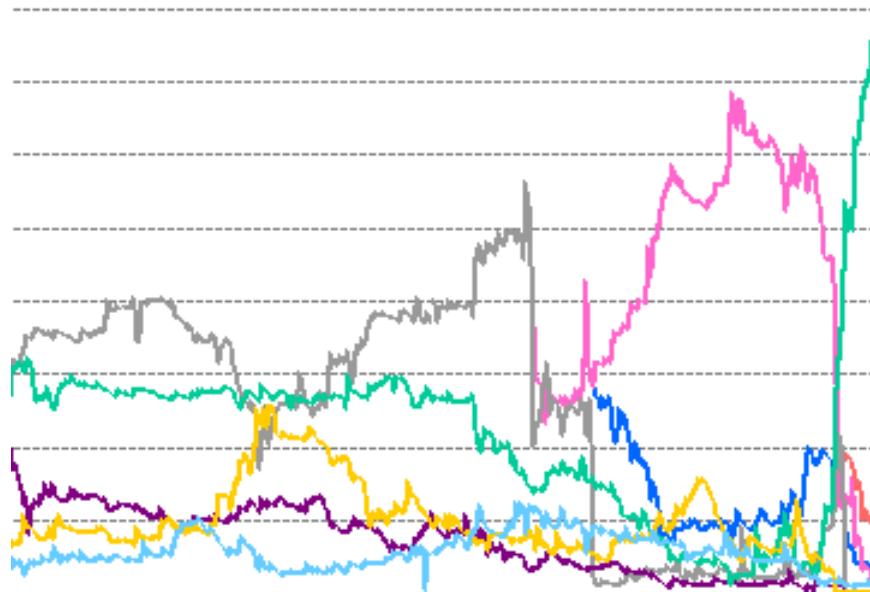


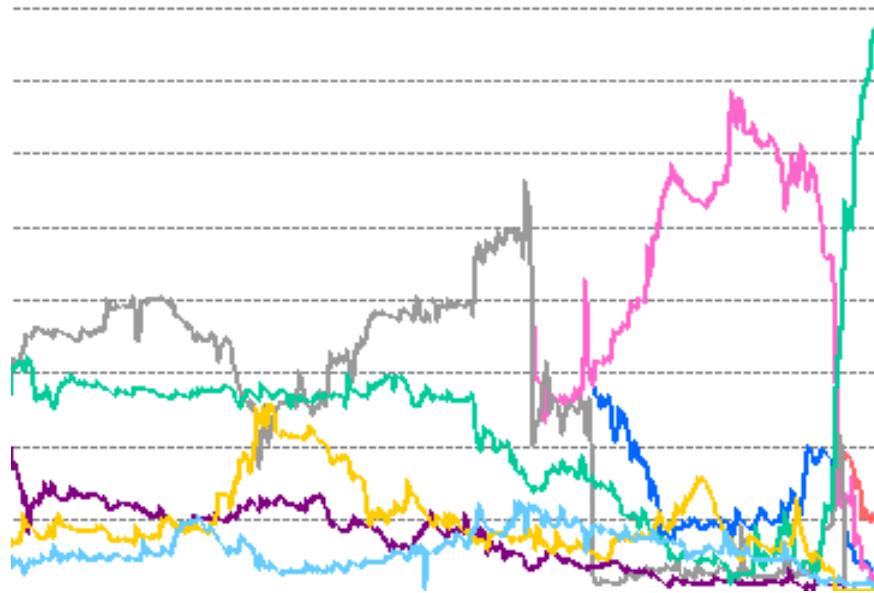


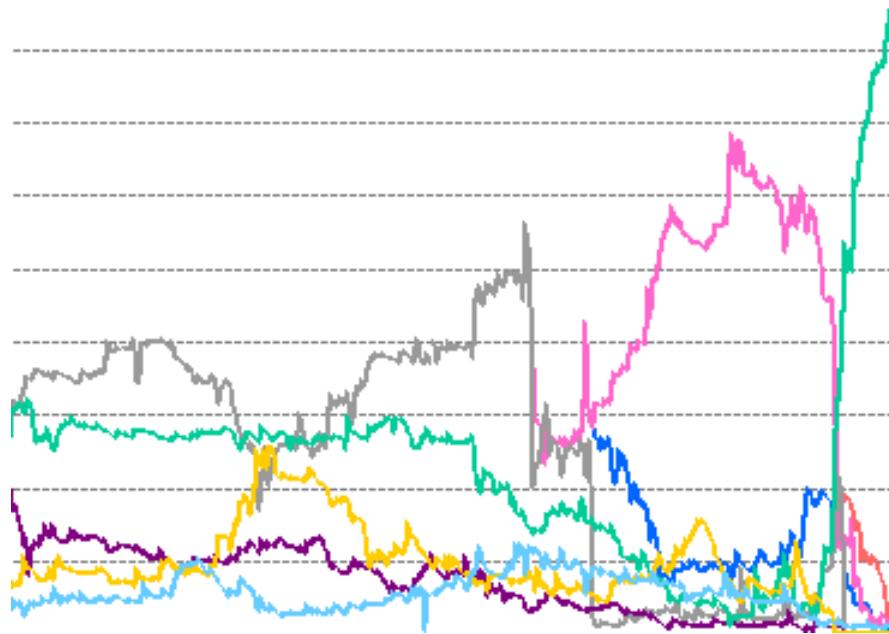


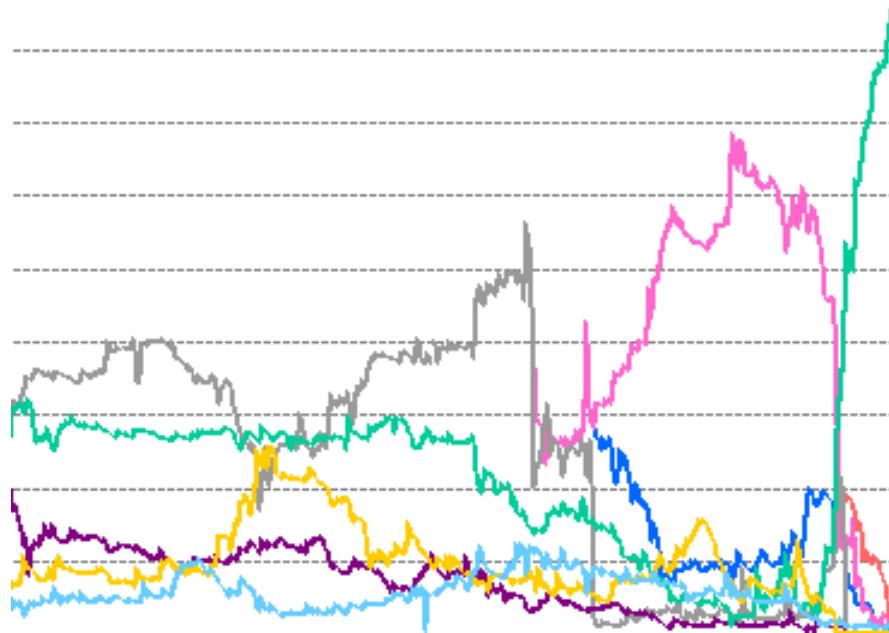


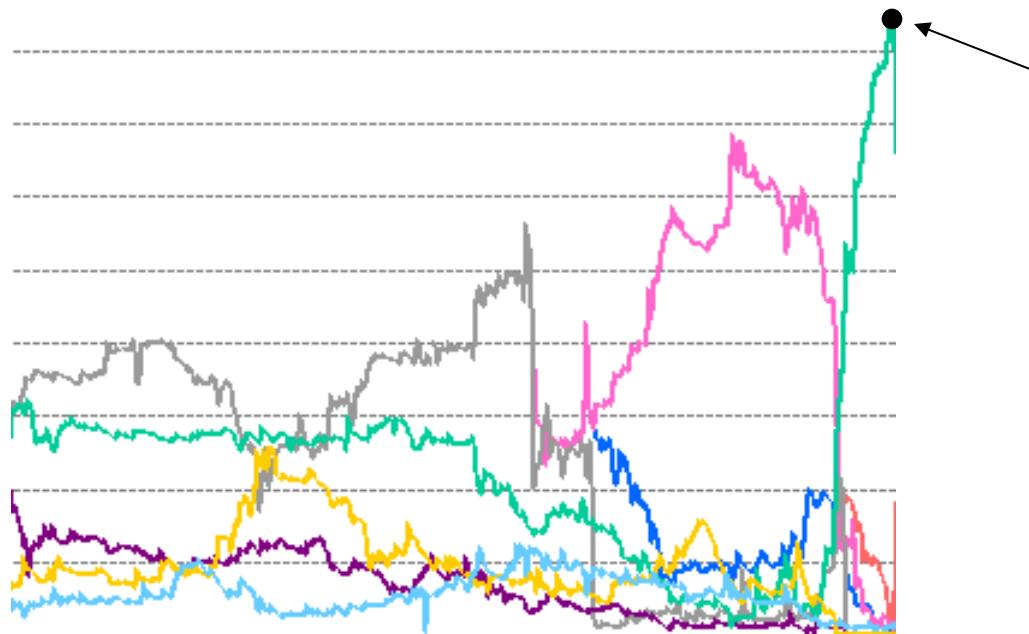






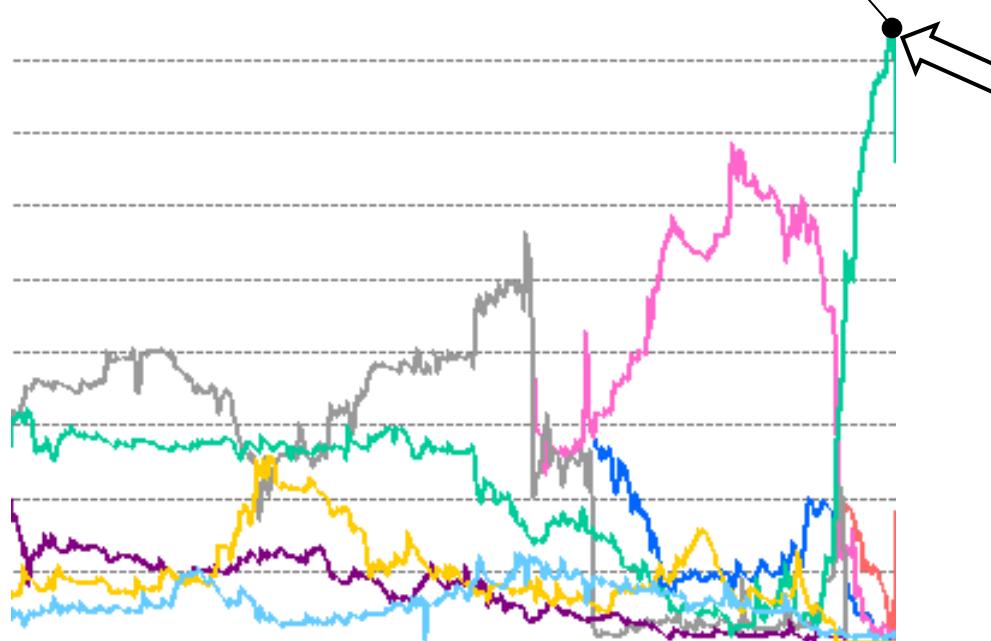




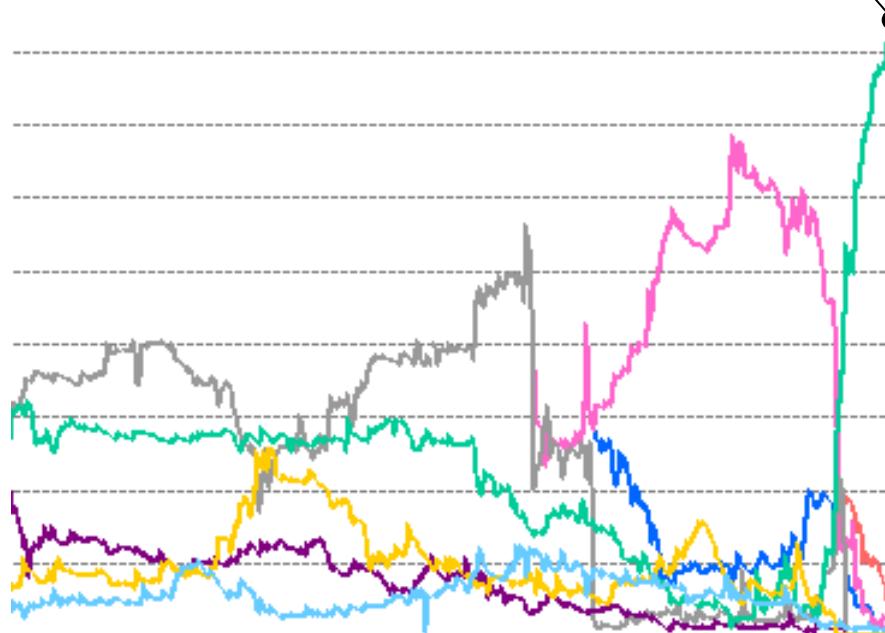


Trigger event:
Feb. 12, 2004
18:26:16

http://www.drudgereportarchives.com/data/2004/02/12/20040212_182616.htm



http://www.drudgereportarchives.com/date/2004/02/12/20040212_182616.htm



[A frantic behind-the-scenes drama is unfolding around Sen. John Kerry and his quest to lockup the Democratic nomination for president, the DRUDGE REPORT can reveal...](#)

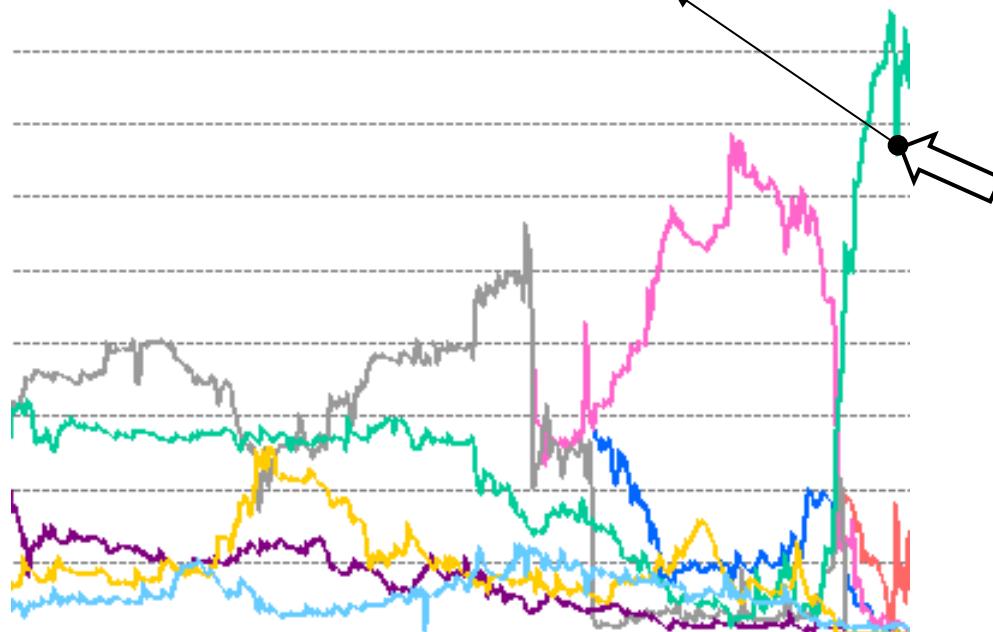


CAMPAIGN DRAMA ROCKS DEMOCRATS: KERRY FIGHTS OFF MEDIA PROBE OF RECENT ALLEGED INFIDELITY, RIVALS PREDICT RUIN

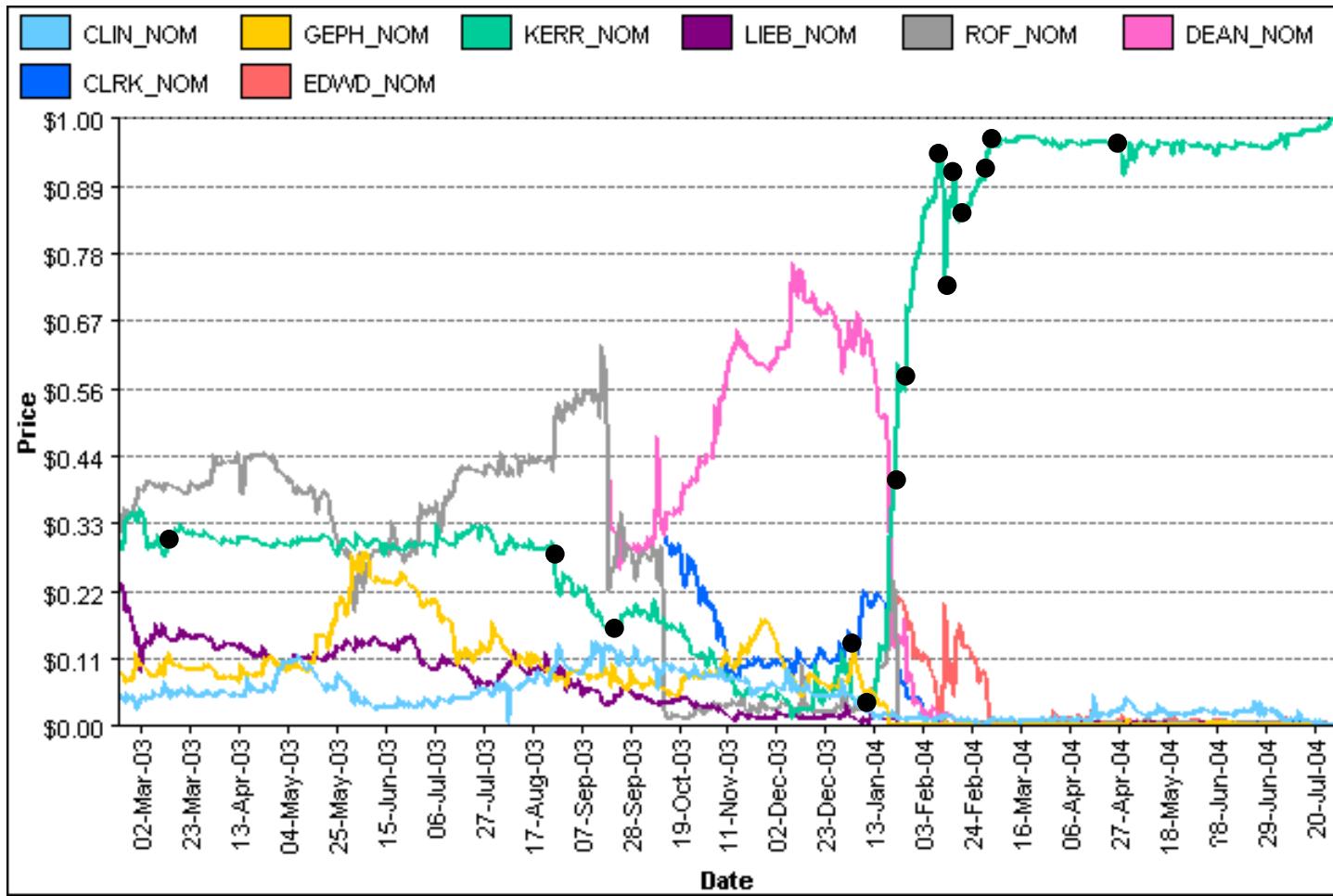
DRUDGE REPORT

**Statement from woman and parents about
rumors linking her to Sen. John Kerry**
The Associated Press
Monday, February 16, 2004

<http://sfgate.com/cgi-bin/article.cgi?file=/news/archive/2004/02/16/politics1300EST0543.DTL>

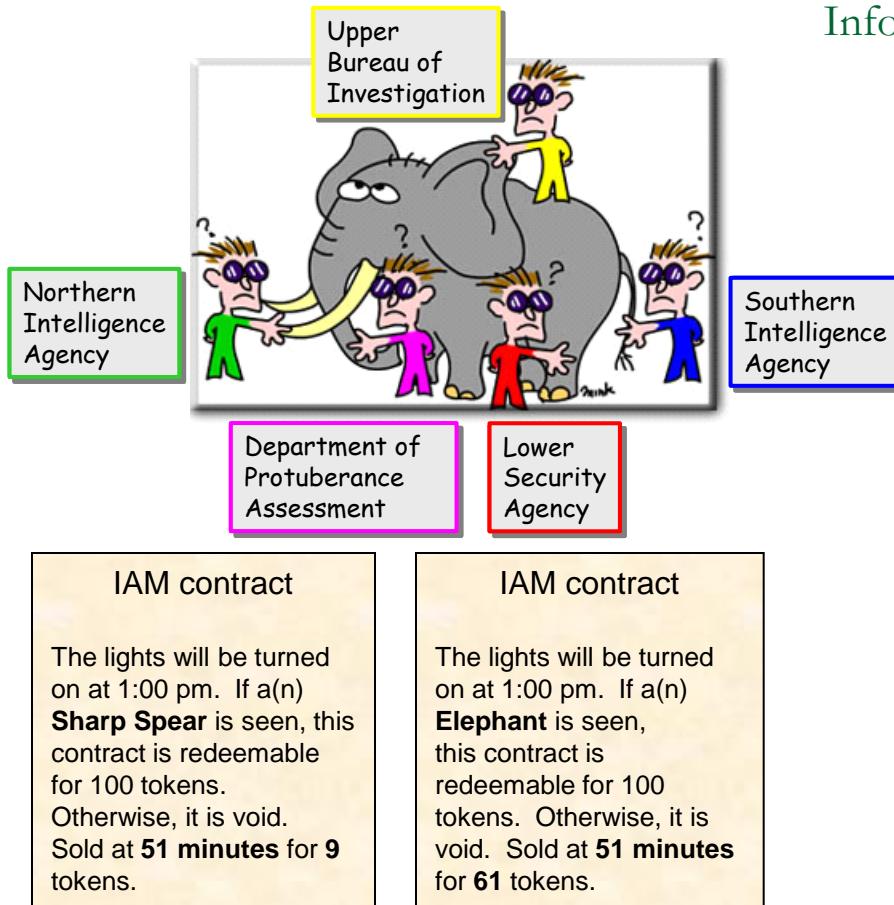


Annotated ticker can provide a self-organized dynamic data structure

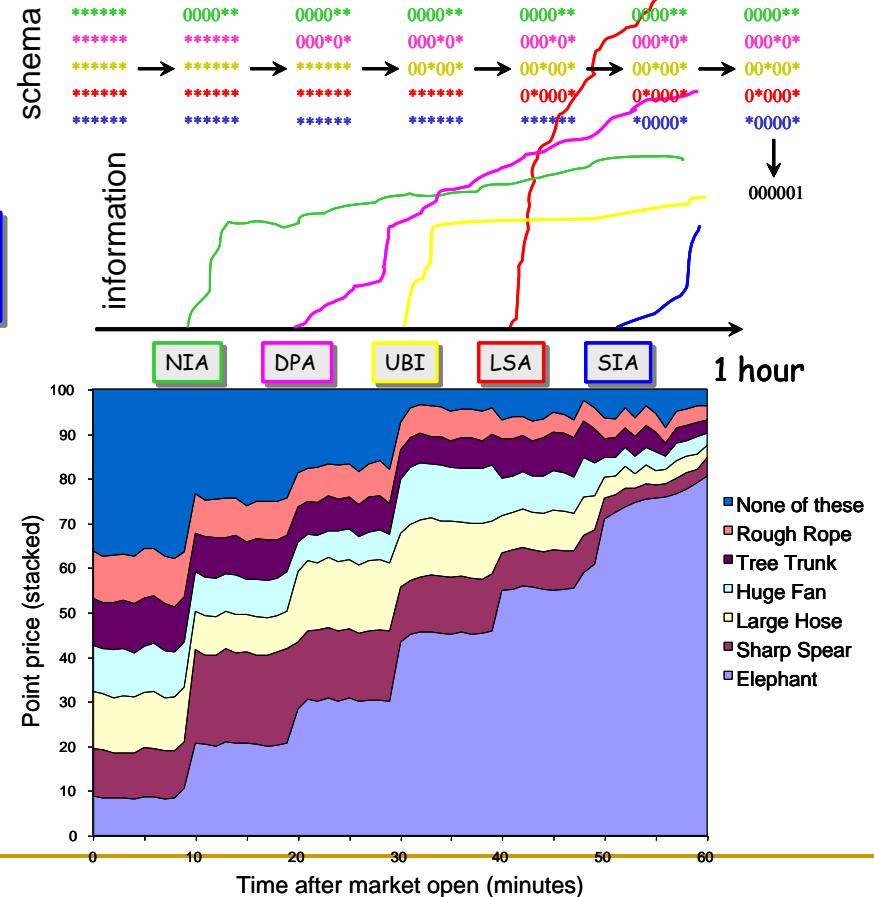


Example 7: “Connecting the dots”

How markets aggregate information



Information timeline: hypothesis evaluation

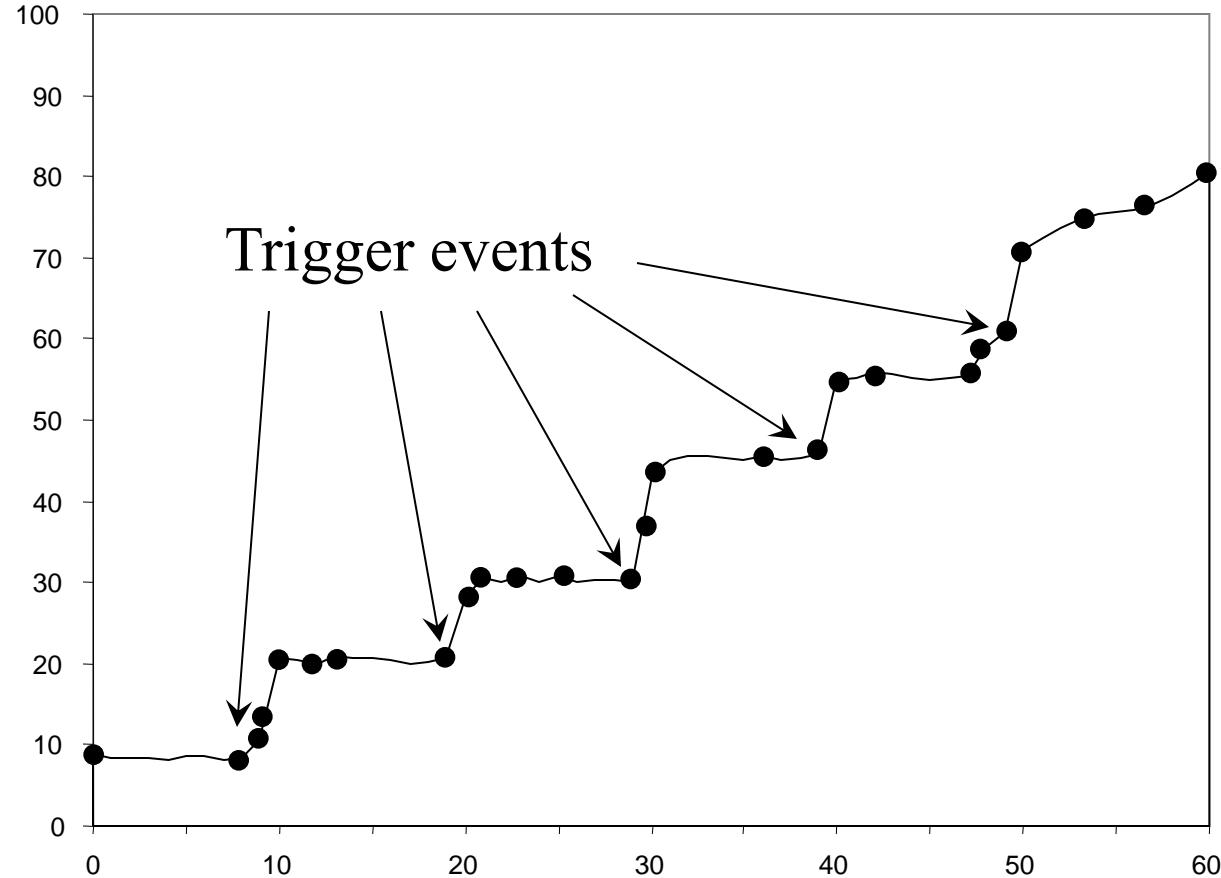


Closed Market Institution

- Traders can have eligibility requirements (e.g. analysts only)
- Traders can have security requirements (clearance level)
- Tracking points can be proxy for money
- Protocol for information disclosure can be implemented

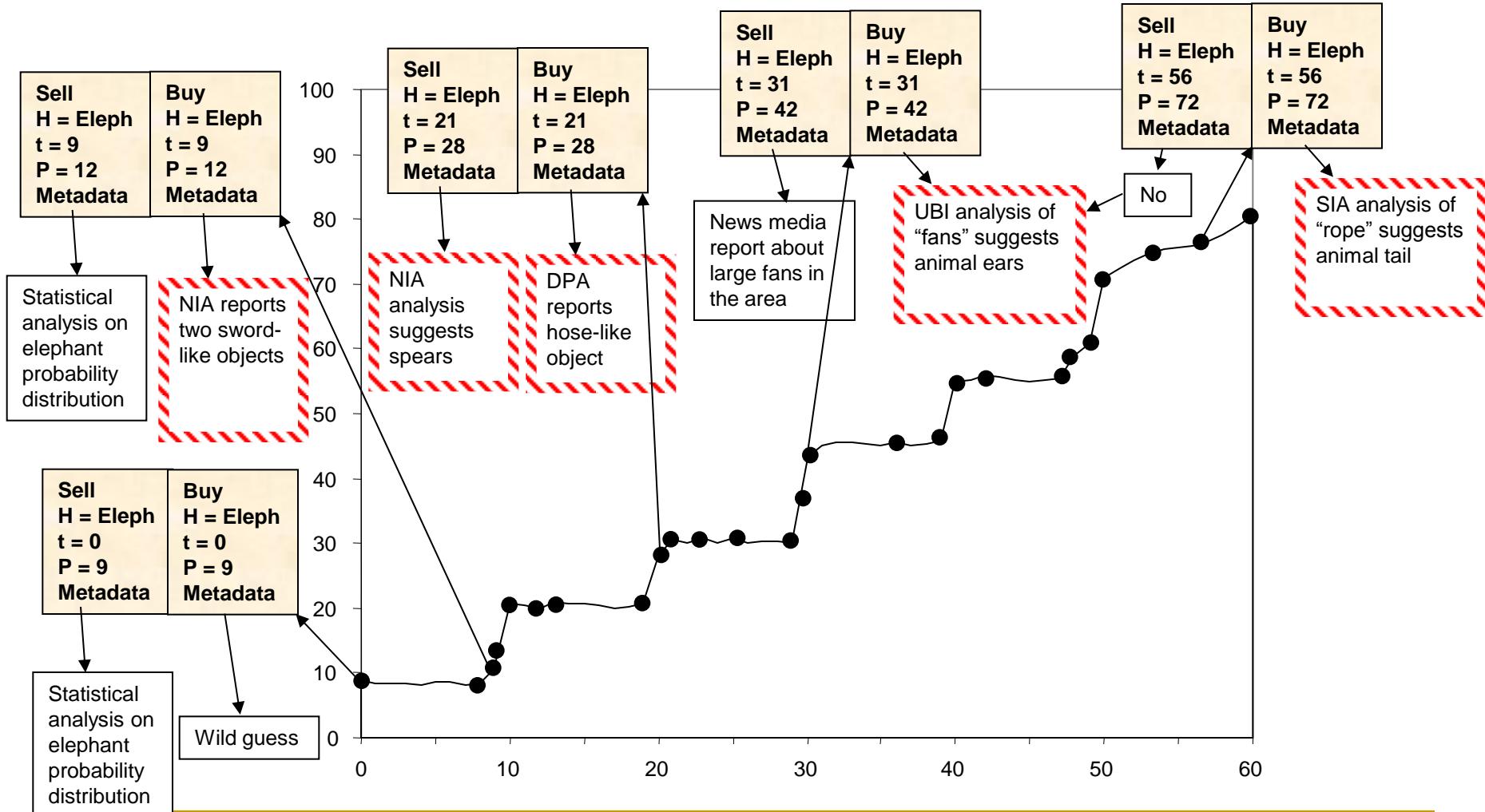
Innovation: linked metadata

Market trading creates the dots



Innovation: linked metadata

Disclosure rule connects the dots



Example 8: Objective evaluation of information quality

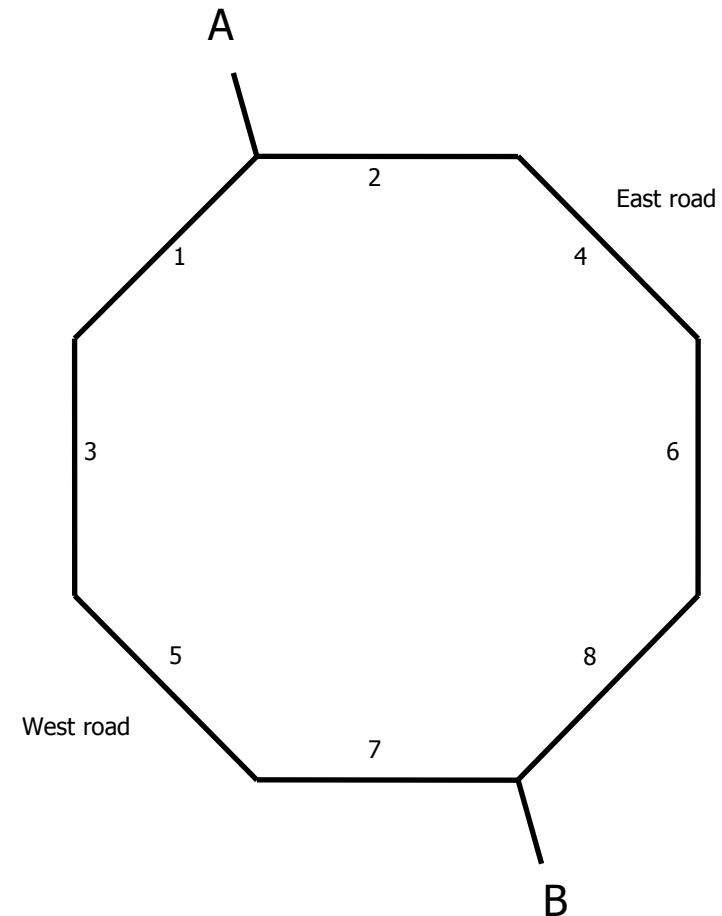
Simulated IED field test

Eight-way aggregation market
(one contract for each road segment)

Futures contract

The contract will expire at midnight. If the mock IED is found on segment 4 this contract is redeemable for 100 points.

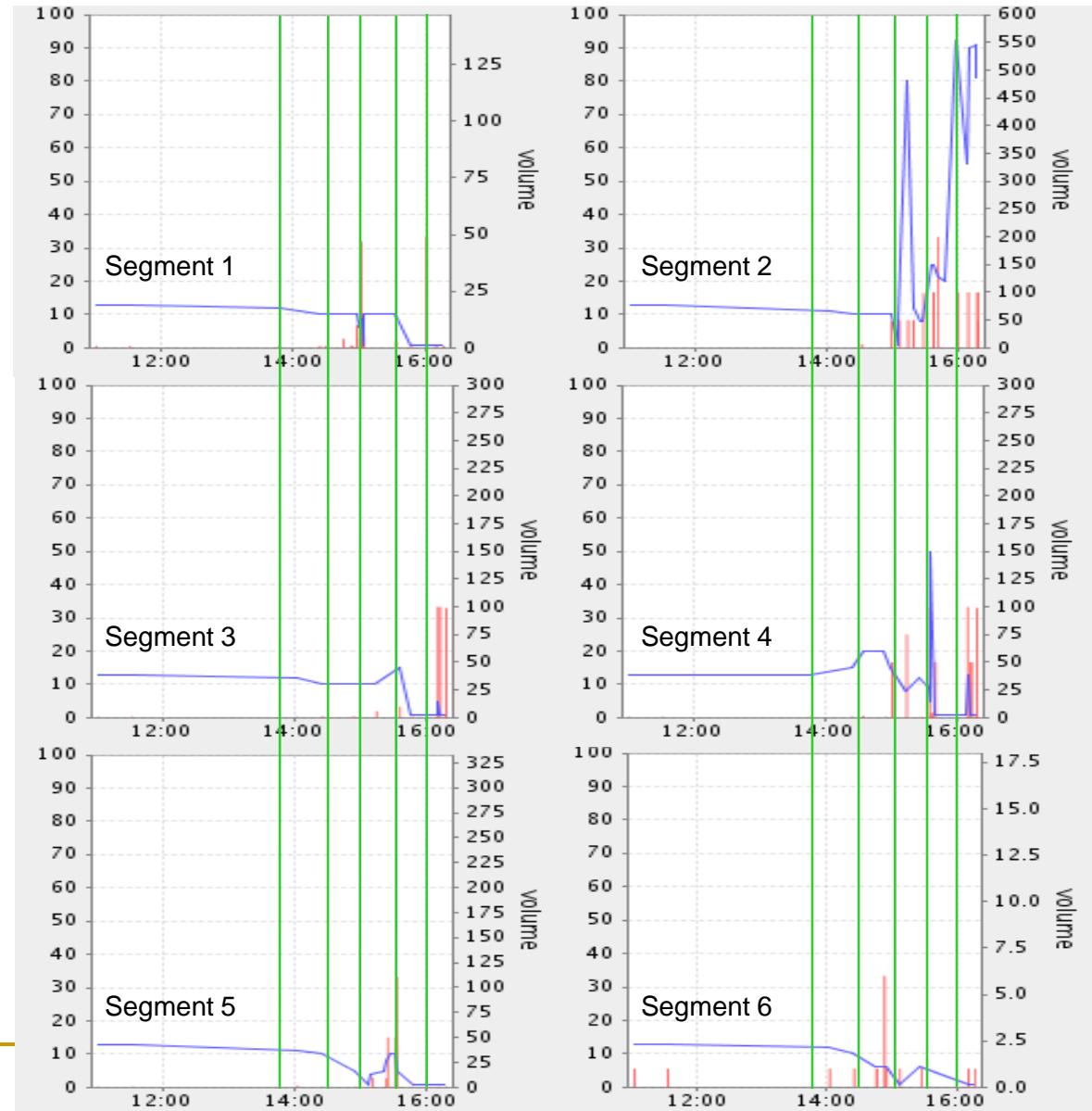
Otherwise, it is void.



Seven technologies ranked by market

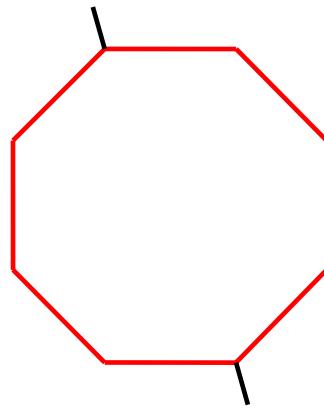
	False pos. rate	False neg. rate	Round 1 t=13:45	Round 2 t=14:31	Round 3 t=15:00	Round 4 t=15:32	Round 5 T=15:57	Win (Loss)
NUT	0%	0%	7 0	6 0	4 0	2 1	7 0	\$489
JIG	3.125%	6.25%	8 0	5 0	2 1	5 0	7 0	\$144
BAT	6.25%	12.5%	8 0	1 0	8 0	1 0	5 0	(\$8)
LOG	6.25%	25%	1 0	2 1	3 0	4 0	5 0	\$32
OAK	6.25%	50%	8 0	3 0	4 0	1 0	1 0	\$1
CAT	12.5%	12.5%	7 0	8 0	1 1	4 1	3 0	(\$7)
FIR	12.5%	25%	4 1	4 1	3 1	6 0	5 0	(\$649)

Time-resolved tickers for six segments

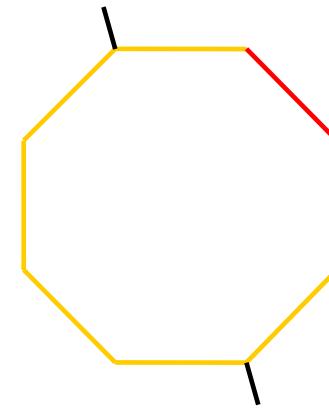


Example 9: Decision support

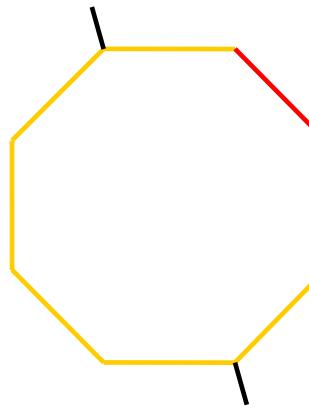
Information can be distilled to its essence for decision makers



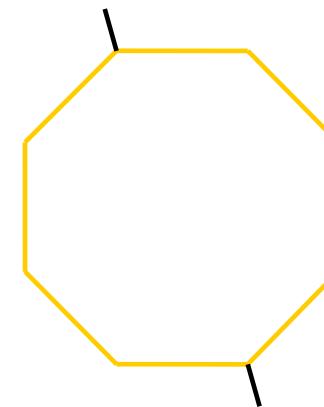
Initial state



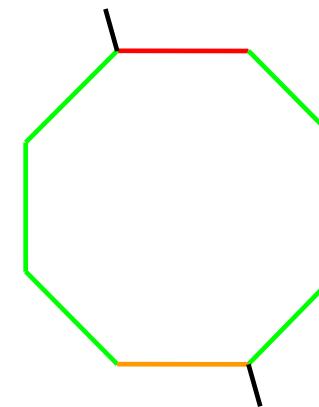
Round 1



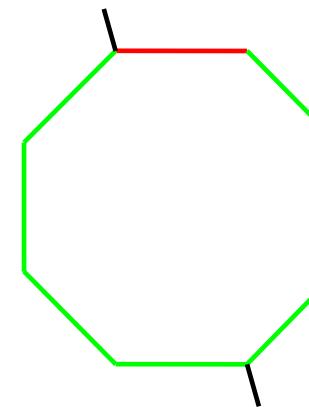
Round 2



Round 3



Round 4



Round 5

Example 10: Funding allocation

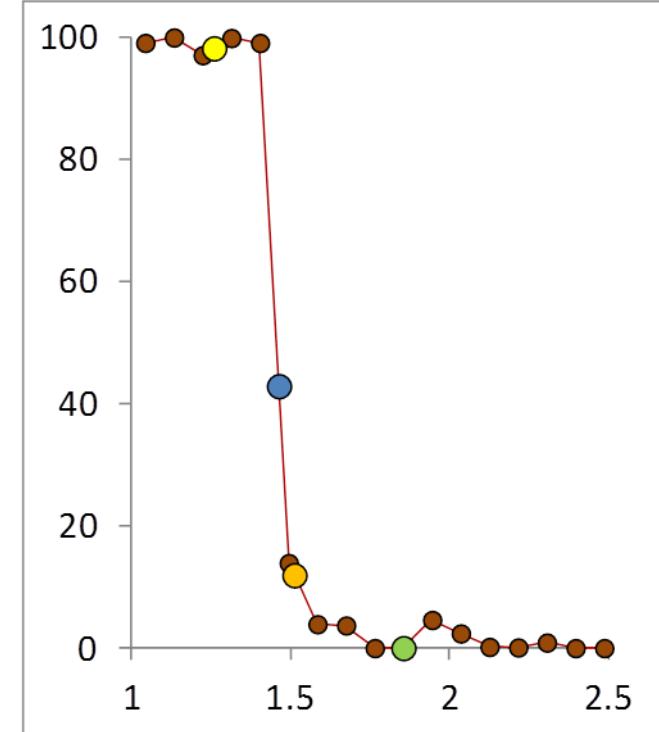
	False pos. rate	False neg. rate	Round 1 t=13:45	Round 2 t=14:31	Round 3 t=15:00	Round 4 t=15:32	Round 5 T=15:57	Win (Loss)
NUT	0%	0%	7 0	6 0	4 0	2 1	7 0	\$489
JIG	3.125%	6.25%	8 0	5 0	2 1	5 0	7 0	\$144
BAT	6.25%	12.5%	8 0	1 0	8 0	1 0	5 0	(\$8)
LOG	6.25%	25%	1 0	2 1	3 0	4 0	5 0	\$32
OAK	6.25%	50%	8 0	3 0	4 0	1 0	1 0	\$1
CAT	12.5%	12.5%	7 0	8 0	1 1	4 1	3 0	(\$7)
FIR	12.5%	25%	4 1	4 1	3 1	6 0	5 0	(\$649)

Increase Funding
Reduce Funding
Eliminate

Example 11: Global Warming and Carbon Pricing

Contract		B Qty	Bid	Ask	A Qty	Last	Vol	Chge
Trade	2012.TEMP.ANOMOLY.0.30+	0	-	-	0	99.0	1	0
Trade	2012.TEMP.ANOMOLY.0.35+	4	80.0	-	0	99.9	38	0
Trade	2012.TEMP.ANOMOLY.0.40+	4	80.0	-	0	99.5	84	0
Trade	2012.TEMP.ANOMOLY.0.45+	4	80.0	-	0	99.5	599	0
Trade	2012.TEMP.ANOMOLY.0.50+	1	95.1	99.9	100	99.5	1084	0
Trade	2012.TEMP.ANOMOLY.0.55+	16	6.0	26.5	3	27.9	621	0
Trade	2012.TEMP.ANOMOLY.0.60+	100	0.1	4.0	4	0.3	215	0
Trade	2012.TEMP.ANOMOLY.0.65+	0	-	8.5	3	0.2	24	0
Trade	2012.TEMP.ANOMOLY.0.70+	0	-	-	0	0.1	12	0
Trade	2012.TEMP.ANOMOLY.0.75+	0	-	-	0	0.1	2	0
Trade	2012.TEMP.ANOMOLY.0.80+	0	-	-	0	4.7	2	0
Trade	2012.TEMP.ANOMOLY.0.85+	0	-	-	0	2.5	1	0
Trade	2012.TEMP.ANOMOLY.0.90+	0	-	-	0	0.3	4	0
Trade	2012.TEMP.ANOMOLY.0.95+	0	-	-	0	0.2	1	0
Trade	2012.TEMP.ANOMOLY.1.00+	0	-	-	0	1.0	1	0
Trade	2012.TEMP.ANOMOLY.1.05+	0	-	-	0	0.1	1	0
Trade	2012.TEMP.ANOMOLY.1.10+	0	-	-	0	0.1	1	0

Trading page for 2012 global temp anomaly, Nov. 30, 2012



Nov. 30, 2012 contract prices can be used to construct probability density function (anomaly in Fahrenheit relative to 1880).

Climate derivative markets could be used to price carbon dumping fee!

Summary: Intelligence aggregation method

- Overcomes horizontal information barrier (stovepipe effect)
- Overcomes vertical information barrier due to hierarchy and inertia
- Promotes (rather than *inhibits*) information exchange through competition
- Preserves compartmentalization of classified information
- Evolutionary method rewards accurate, relevant and consistent knowledge
- Exhibits rapid time response
- Allows asynchronous information exchange
- Insulates against politics and turf battles
- Insulates against agenda-driven false information (e.g. climate denial)
- Yields self-assembly of information structures
- Is scalable (massively parallel people and data distribution)

QUESTIONS?