



# **A quantitative methodology for identifying attributes which contribute to performance for TSA officers**

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# Talk Overview

- Scope of the project
- Quantitative-based methodology
- Strengths and weaknesses
- Generalizing this method to non-TSA contexts

# Scope of the project

- The **purpose** of the checkpoint is to identify and locate threatening material.
- TSOs are expected to show **high performance**, through their interactions with passengers, to maintain a safe, secure checkpoint.
- TSOs must demonstrate a number of **cognitive attributes** to perform well at their job:
  - e.g., communicate, decide, show authority, etc.



# Scope of the project

***Measure performance***

***Measure cognitive attributes***

- 1. How valid are measures shown to successfully predict TSO performance?***
- 2. Are we able to use a battery of cognitive assessments to help TSA identify high performing TSOs?***



# Quantitative-based methodology

## Measuring cognitive attributes

**Cognitive Attributes** = knowledge, skills, and abilities (KSAs); attitudes, aptitudes, and attributes (AAAs) that TSOs have to perform.

- KSAs - used the standard I/O method – a Job Task Analyses
- AAAs – TSA Subject matter experts ranked what competencies were most important to the job; self-report measures were mapped to measure the underlying AAAs

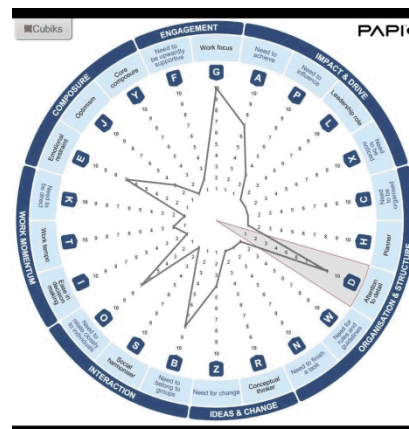
### Efficient, Careful Decisions

#### Decision Making Questionnaire

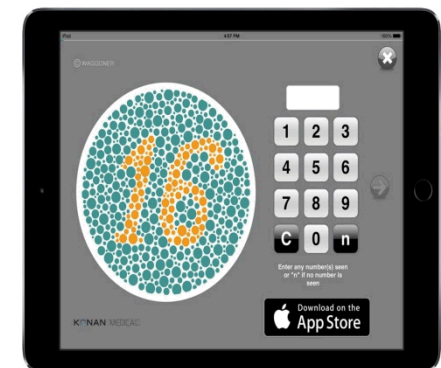
Please show how often each of the following applies to you by circling the number that you think applies. 1=very infrequently or never, 2=infrequently, 3=quite infrequently, 4=quite frequently, 5=frequently, 6=very frequently or always.

	Very infrequently or never				Very frequently or always	
1. Do you enjoy making decisions?	1	2	3	4	5	6
2. Do you rely on 'gut feelings' when making decisions?	1	2	3	4	5	6
3. Do you like to consult with others?	1	2	3	4	5	6
4. Do you stick by your decisions come what may?	1	2	3	4	5	6
5. When you find one option that will just about do, do you leave it at that?	1	2	3	4	5	6
6. Do you remain calm when you have to make decisions quickly?	1	2	3	4	5	6
7. Do you feel in control of things?	1	2	3	4	5	6
8. How often are your decision governed by your ideals regardless of practical difficulties?	1	2	3	4	5	6
9. Do you make decisions without considering all of the implications?	1	2	3	4	5	6
10. Do you change your mind about things?	1	2	3	4	5	6
11. Do you take the safe option if there is one?	1	2	3	4	5	6
12. Do you prefer to avoid making decisions if you can?	1	2	3	4	5	6
13. Do you plan well ahead?	1	2	3	4	5	6
14. When making decisions do you find yourself favouring first one option then another?	1	2	3	4	5	6
15. Do you carry on looking for something better even if you have found a course of action that is just about OK?	1	2	3	4	5	6
16. Do you find it difficult to think clearly when you have to decide something in a hurry?	1	2	3	4	5	6
17. Do you make up your own mind about things regardless of what others think?	1	2	3	4	5	6
18. Do you avoid taking advice over decisions?	1	2	3	4	5	6
19. Do you work out all the pros and cons before making a decision?	1	2	3	4	5	6
20. In your decision making how often are practicalities more important than principles?	1	2	3	4	5	6
21. Is your decision making a deliberate logical process?	1	2	3	4	5	6

### Command Presence



### Visual Acuity



Also available on





# Quantitative-based methodology

## Measuring performance

### ❖ Performance =

- Able to maintain secure, safe checkpoint
- Optimally completes their checkpoint duties
- Works well in a team

### ❖ Establish TSA-based performance metrics

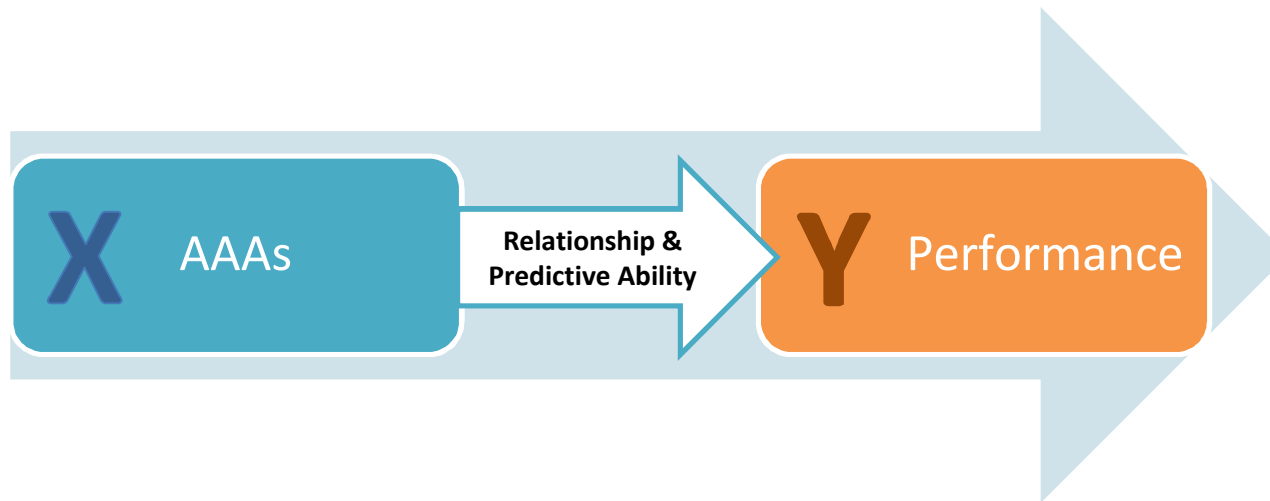
- Content Validity & Convergent Validity

### ❖ Identify quantitative metrics (already existing)

- Performance scores
- Attendance
- Awards, etc.

# Quantitative-based methodology

Analyzing how **cognitive attributes** impact **performance**



## Data analysis answers the questions:

- What are our predictors (x)?
- What are our performance variables (y)?
- What is the relationship between the two (x – y)?
- What does this relationship mean for TSA?

# Quantitative-based methodology

Analyzing how **cognitive attributes** impact **performance**



## Process for Data Analysis

- ❖ **Factor Analysis** – are we measuring what we say we are measuring
- ❖ **Hypothesis Testing**
  - Correlation - What is the relationship between x & y
  - Linear regression - How does x predict y
  - Profile analysis – What attributes show high performers to be different from low performers?
  - MANCOVA – What multiple AAAs predict performance while controlling for other variables (e.g., IQ)



# Strengths & Weaknesses



Weaknesses

Limited metric of performance

Qualitative data not included

Dynamic environment

Strengths

Ability to measure latent variables

Diverse, large sample across airports

Portability of data collection

# Application to non-TSA contexts

## Needed ingredients for study

Performance metrics

Critical AAAs/KSAs  
(JTA very helpful)

Hypotheses informing  
analyses

- Cyber security
- Impact of workplace environment
- Analysts in military contexts
- National security contexts
- Industry
- Academia
- Government Agencies

Other Sandia Cognitive  
Science Program  
research areas

# Questions & Comments

