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# ParaChoice

## *Parametric Vehicle Choice Modeling*

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Sandia National Laboratories

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# Overview

## Timeline

- Start date: FY14
- End date: FY15

## Budget

- FY14 funding: \$100K
  - Additional support from US-China Clean Energy Research Center – Clean Vehicle Consortium
  - Workshop support from FCTO, Toyota, and AGA
- FY15 funding: \$150K

## Barriers

- Availability of alternative fuel and charging infrastructure
- Availability of AFVs and electric drive vehicles
- Uncertainty in vehicle choice models and projections
- Identification of largest leverage points for reducing petroleum consumption and GHG emissions

## Partners

- Interactions / Collaborations:
  - Ford: Real World Driving Cycles
  - Toyota and American Gas Association: Workshop
  - DOT
  - ANL, ORNL, NREL, Energetics

Project was not reviewed in previous Merit Reviews

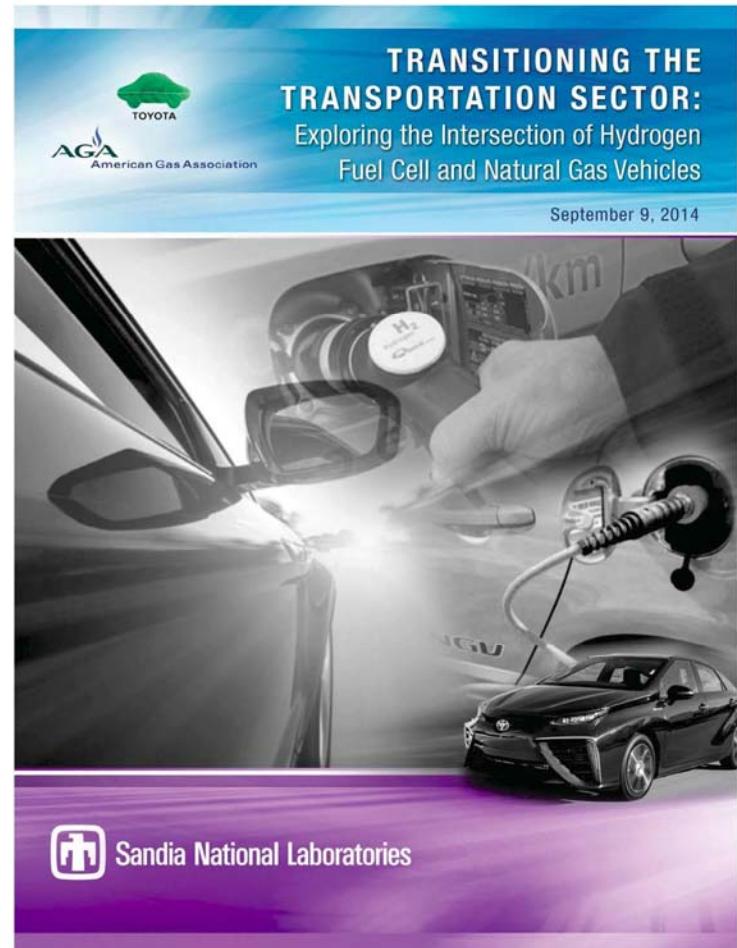
**Relevance:** We focus on identifying opportunities, challenges, and tradeoffs at the intersection of multiple alternative fuels and technologies

- **Approach:** We convened a workshop entitled, “Transitioning the Transportation Sector: Exploring the Intersection of Hydrogen Fuel Cell and Natural Gas Vehicles,” September 9, 2014
  - For what **markets** are natural gas and hydrogen in direct competition, and how might they be better suited for different transportation applications?
  - How do we get fueling **stations** built? Are there business models that can simultaneously support hydrogen and natural gas?
  - What can we learn from programs and policies that have been implemented at the **state** level?
- **Collaboration:** Understanding context from diverse stakeholders informs our analyses

AGA Toyota Sandia DOE National Conference of State Legislatures SRNL UPS  
Plug Power Mercedes-Benz National Governors Association CARB Chrysler GM  
American Council for an Energy-Efficient Economy Honda Air Products and  
Chemicals Aaquis Pioneer Natural Resources Hyundai Fuel Cell and Hydrogen  
Energy Association Linde NREL Council on Competitiveness UC Davis Nuvera  
Southern California Gas Ford GE Fuel Cell Energy

## Relevance and Collaboration: Understanding context from diverse stakeholders informs our analyses

- First workshop to actively probe synergies, competition, and new ways of developing H2 and natural gas in tandem
- Supported by:
  - DOE Vehicle Technologies Office
  - DOE Fuel Cell Technologies Office
  - Toyota
  - American Gas Association
- Report published in February 2015 & available on EERE websites
  - VTO:  
<http://energy.gov/eere/vehicles/articles/new-report-describes-joint-opportunities-natural-gas-and-hydrogen-fuel-cell>
  - FCTO:  
<http://energy.gov/eere/fuelcells/downloads/transitioning-transportation-sector-exploring-intersection-hydrogen-fuel>



## Accomplishments: Key findings

- Market and manufacturer signals indicate hydrogen and natural gas will naturally segment
- Starting from common standards and equipment may enable synergistic development of both fuels
- Co-location of fueling stations would create new business opportunities
- Roles of fuel providers and utilities will shift
- Thorough system requirements and cost assessments are needed to quantify the benefit of co-development
- The near term may not grow up to look like the long term
- Sometimes you know that the chicken came first – states have identified different mechanisms to incentivize transitions



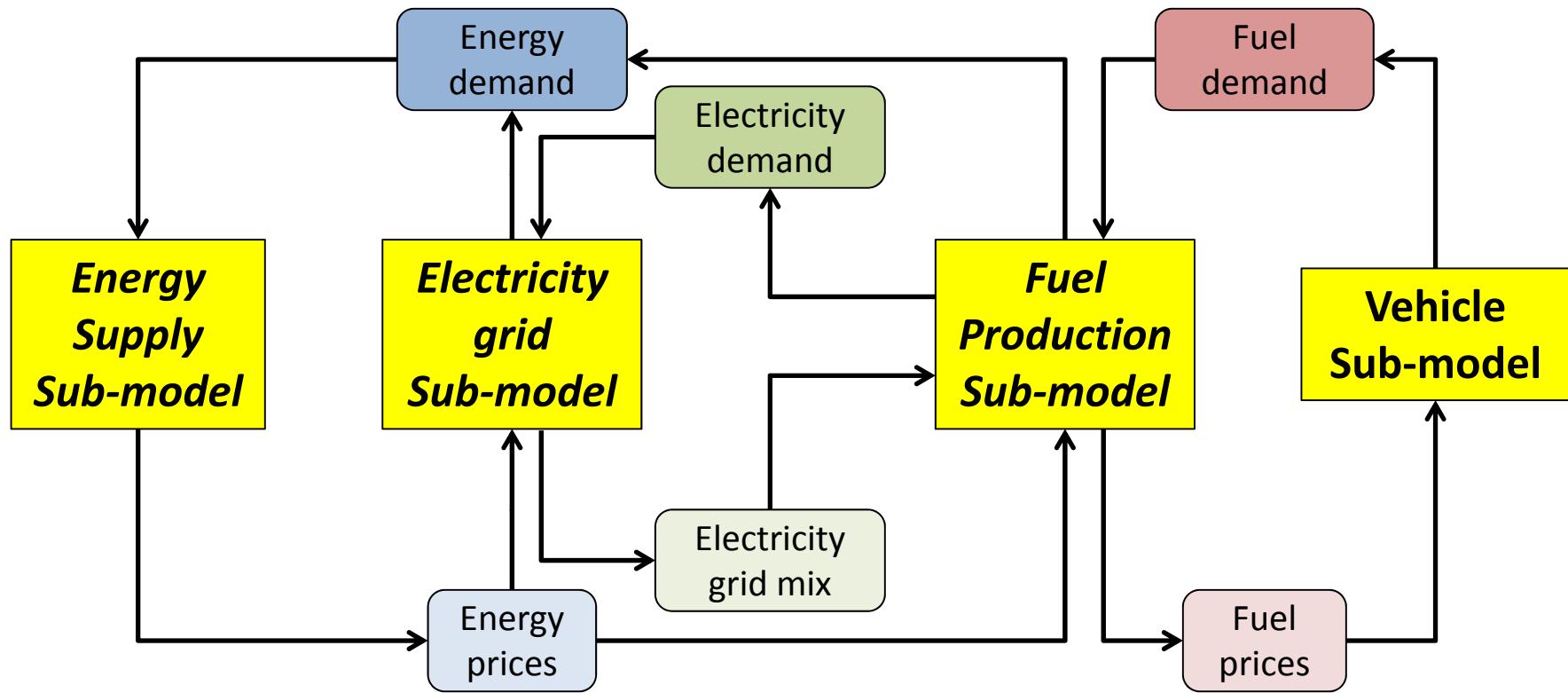
## ParaChoice Relevance/Objective: parametric analysis across factors that influence the vehicle, fuel, & infrastructure mix

- *Objective:* ParaChoice captures the **changes to the Light Duty Vehicle (LDV) stock through 2050** and its dynamic, economic relationship to fuels and energy sources
- *Uniqueness:* The model occupies an **system-level analysis layer with input from other VTO models** to explore the uncertainty and trade space (with 10,000s of model runs) that is not accessible in individual scenario-focused studies
- *Approach:* Model **dynamics and competition** among LDV powertrains and fuels using **regional-level** feedback loops from vehicle use to energy source
  - Technologies are allowed to flourish or fail in the marketplace
- *Targets:* By conducting parametric analyses, we can identify:
  - The set of conditions that must be true to reach performance goals
  - Sensitivities and tradeoffs between technology investments, market incentives, and modeling uncertainty
- *Focus for FY15:* Understanding the factors that affect adoption and electrified miles driven by battery electric and plug-in hybrid vehicles
  - Impact of access to home charging
  - Impact of widespread public charging infrastructure availability

# Milestones and status

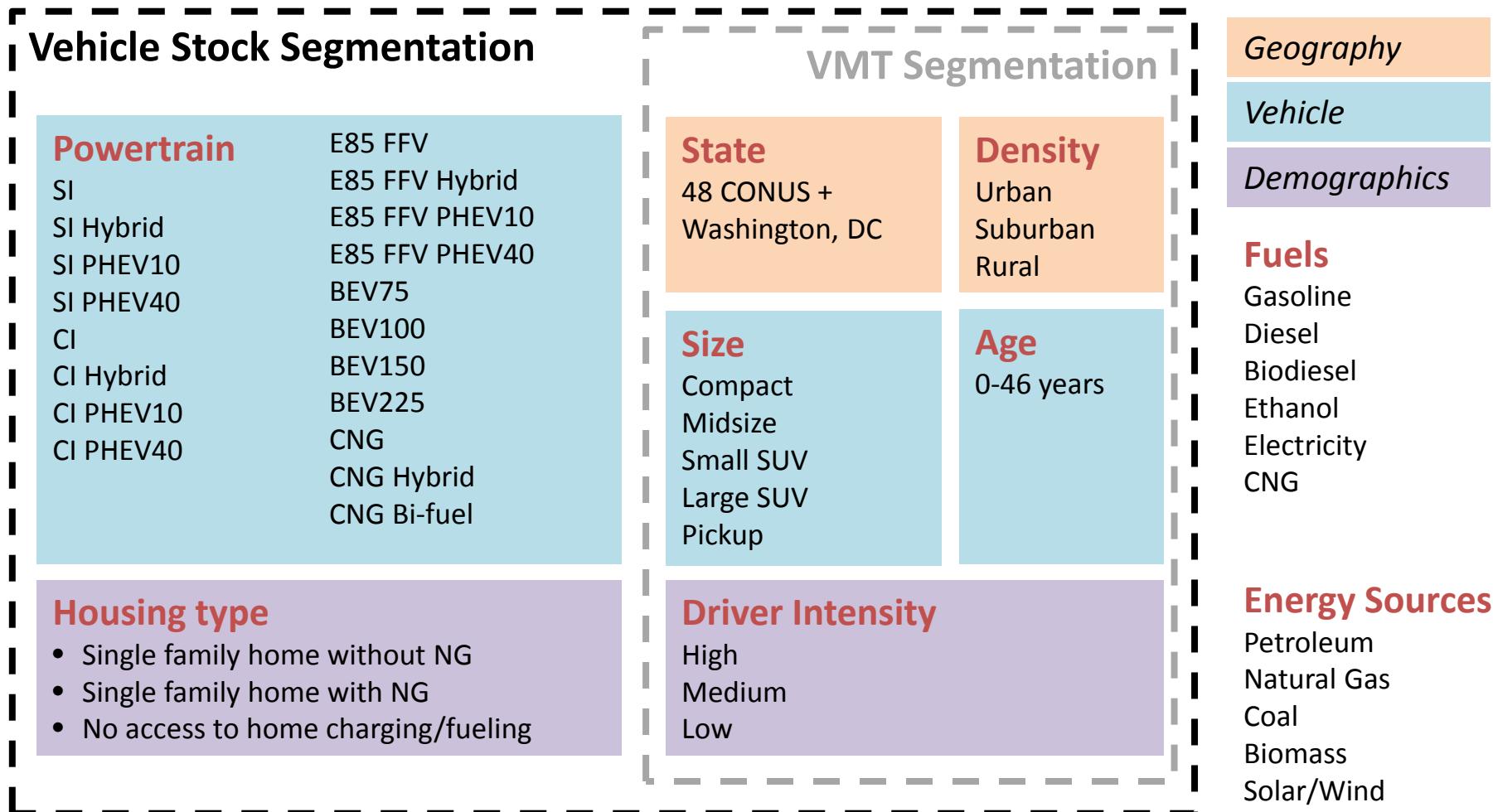
- Q1 – Incorporate data sets and model edits
  - Updated model baseline datasets & capability to analyze data by region and demographics
  - Presented/reviewed modeling approach, assumptions, results at U.S. Department of Energy Vehicle Choice Modeling Workshop, Davis, CA
  - Held Transitioning the Transportation Sector Workshop and presented initial findings at AIChE Alternative Natural Gas Applications Workshop, Alexandria, VA
- Q2 – Complete model testing and initial scenario analysis
  - Conducted assessment of factors that affect adoption and electrified miles driven by BEVs and PHEVs
  - Completed workshop report
  - Presented/reviewed analysis and workshop results at U.S. Department of Transportation Climate Adaptation and Mitigation Workshop, Washington DC
- Q3 – Complete analysis – on track
- Q4 – Draft and submit publication – on track

**Modeling Approach:** The high-level model diagram depicts the feedback loop of energy supply<-->energy carrier<-->vehicle



- Model background presented in AMR **Project SA055 – Hydrogen Analysis with ParaChoice Model**, 6/9/15, 3:15pm, Crystal City, Room/Salon F

# Modeling Approach: The model has many segments to capture the different niches of LDV consumers



# Modeling Approach: Model baseline inputs are taken from published sources when possible, and many are parameterized

## Energy sources

- Oil, coal, NG: EIA Annual Energy Outlook 2014 price
- Biomass: State supply curves *Billion Ton Study*

## Fuel conversion and distribution

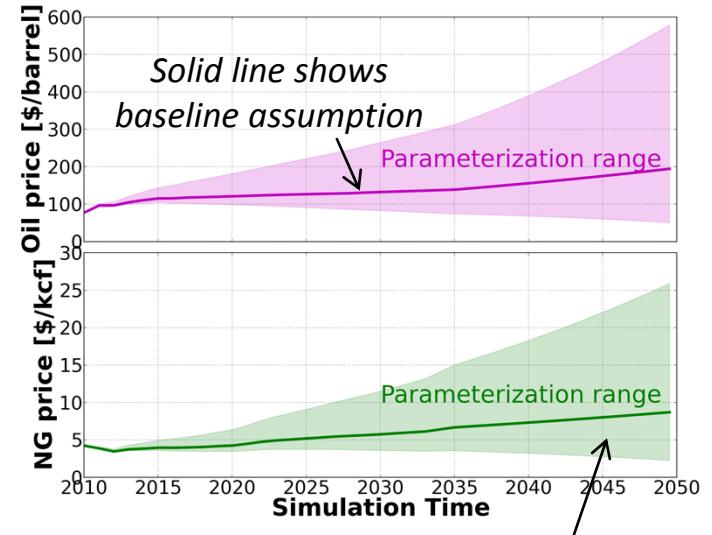
- Conversion costs, GHG emissions derived from *GREET*
- RFS grain mandate is satisfied first, then cellulosic
- Ethanol can be transported between regions

## State variations

- Driver demographics – VMT intensity, urban-suburban-rural, dwelling type
- Electricity provided by marginal mix
- Subsidies & incentives

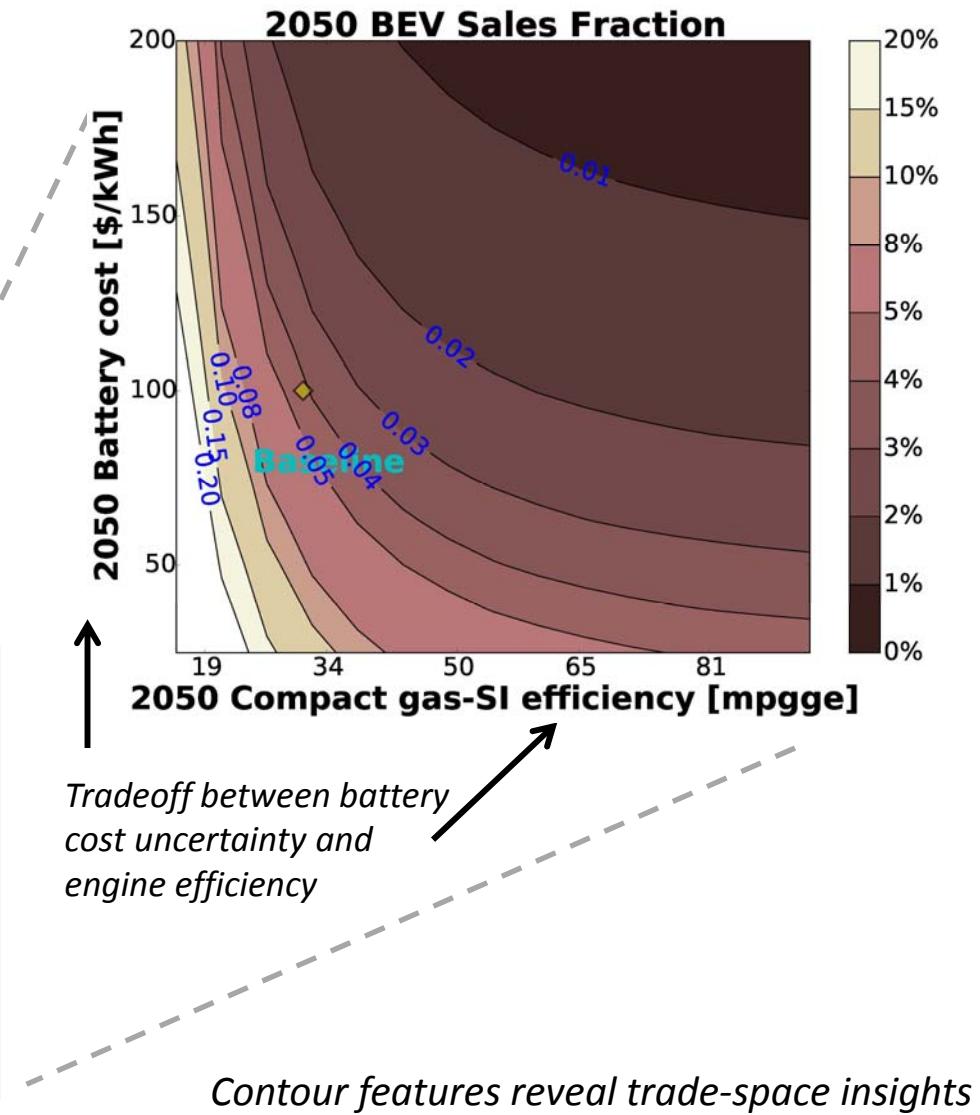
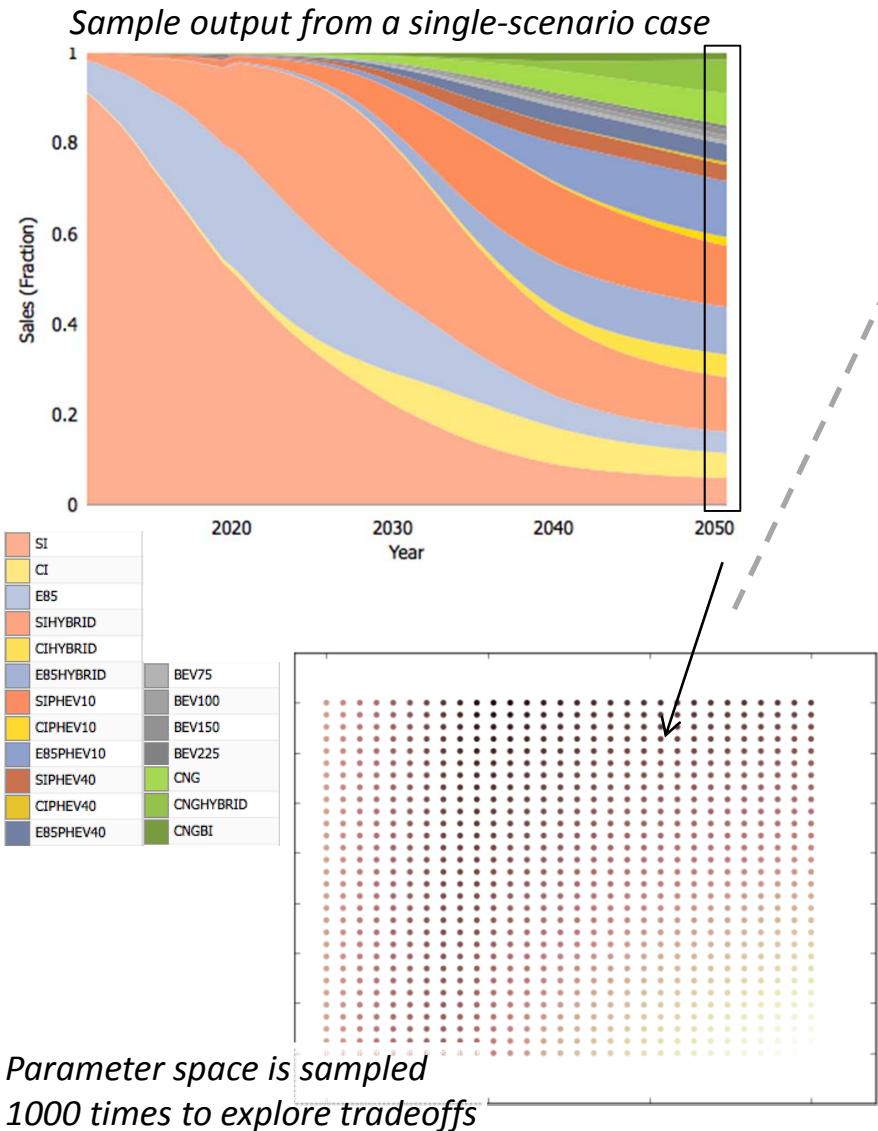
## Vehicle model

- Consumer choice is nested, multinomial logit type (like *MA3T*)
- Vehicle efficiency, cost, battery capacity from *Autonomie* 2011
- Three year consumer payback period
- CAFE satisfied
- Bifuel vehicles dynamically choose fuel

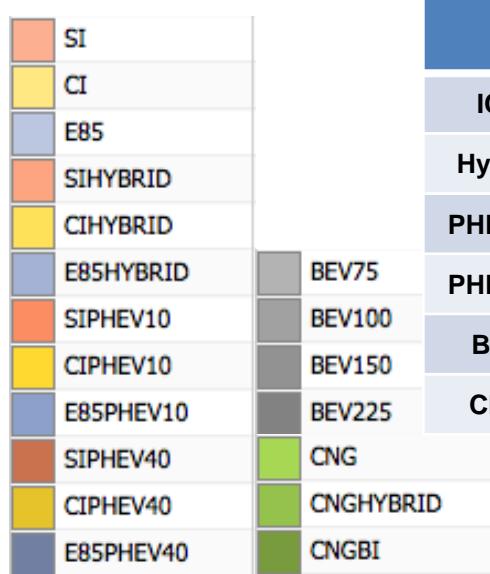
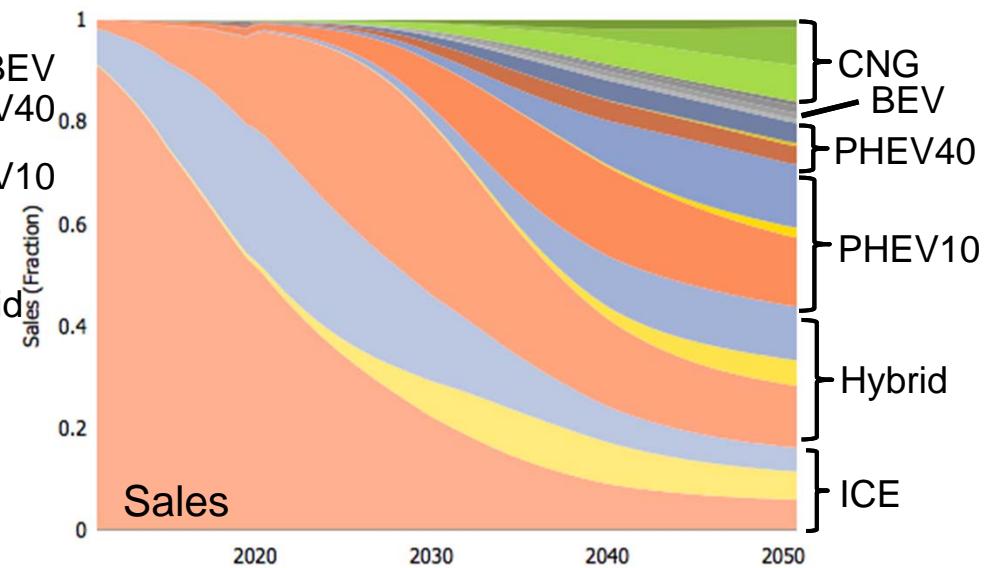
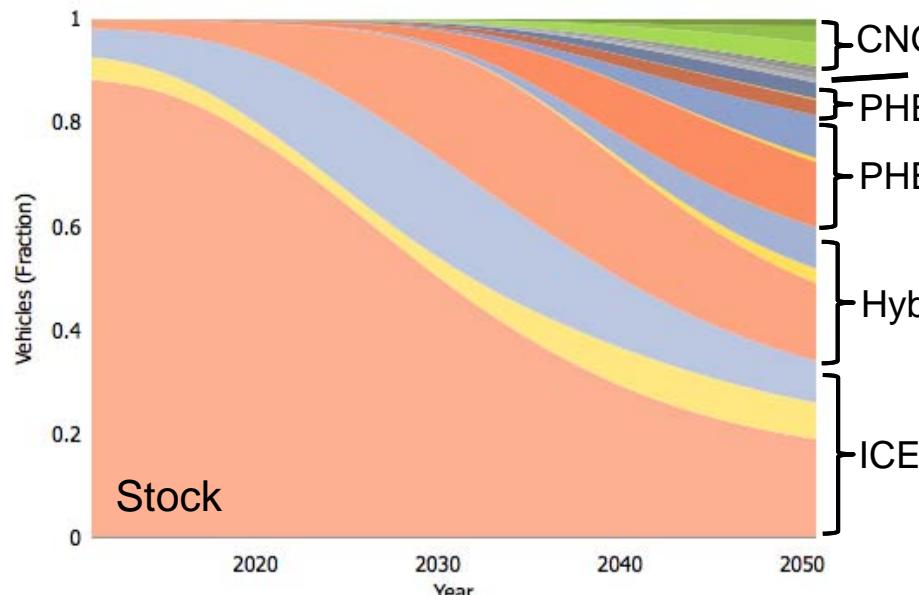


*Filled range shows growing scope of uncertainty which is parameterized*

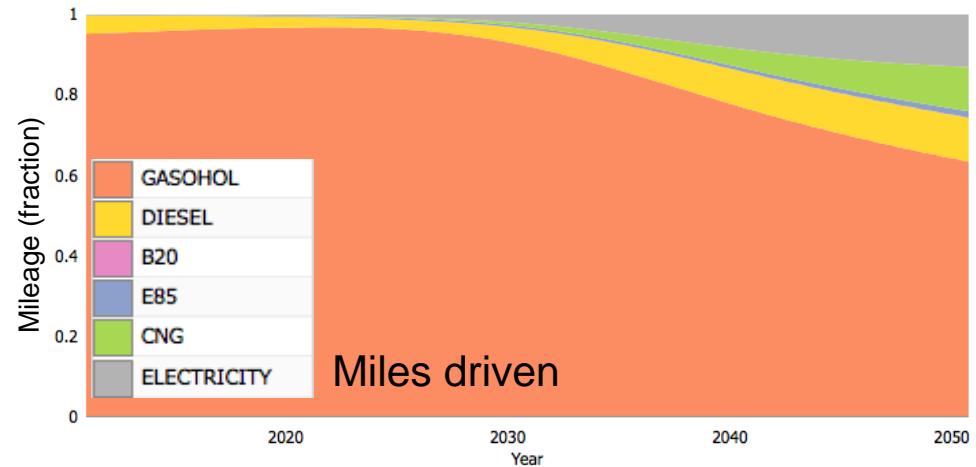
# Modeling Approach: Parametric studies focus on one, two, and all parameter variations to explore the trade space



# Accomplishments: 2050 Baseline Results for Stock, Sales, Miles Driven

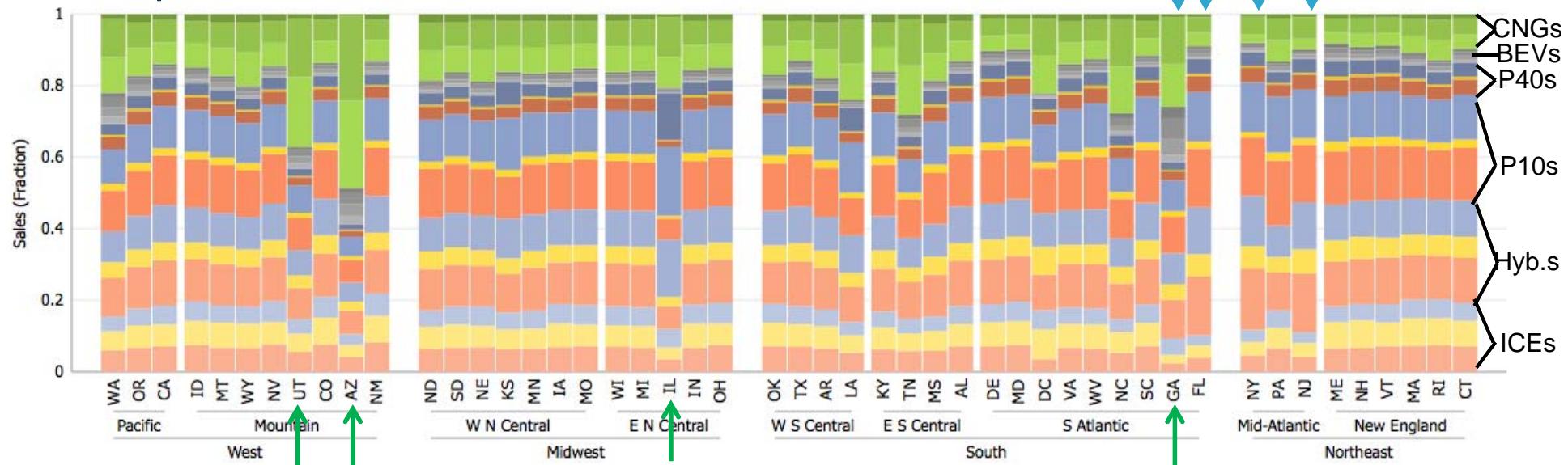


	% 2050 stock	% 2050 sales
ICE	34.2	16.3
Hybrid	25.8	27.7
PHEV10	21.6	27.8
PHEV40	6.1	8.1
BEV	3.2	4.1
CNG	9.1	16.1



*Even with significant penetration of alternative vehicles, the majority of miles driven utilize petroleum fuels*

## Accomplishments: Examining 2050 sales by state illustrates impact of incentives



States with \$1875 hybrid & PHEV incentive

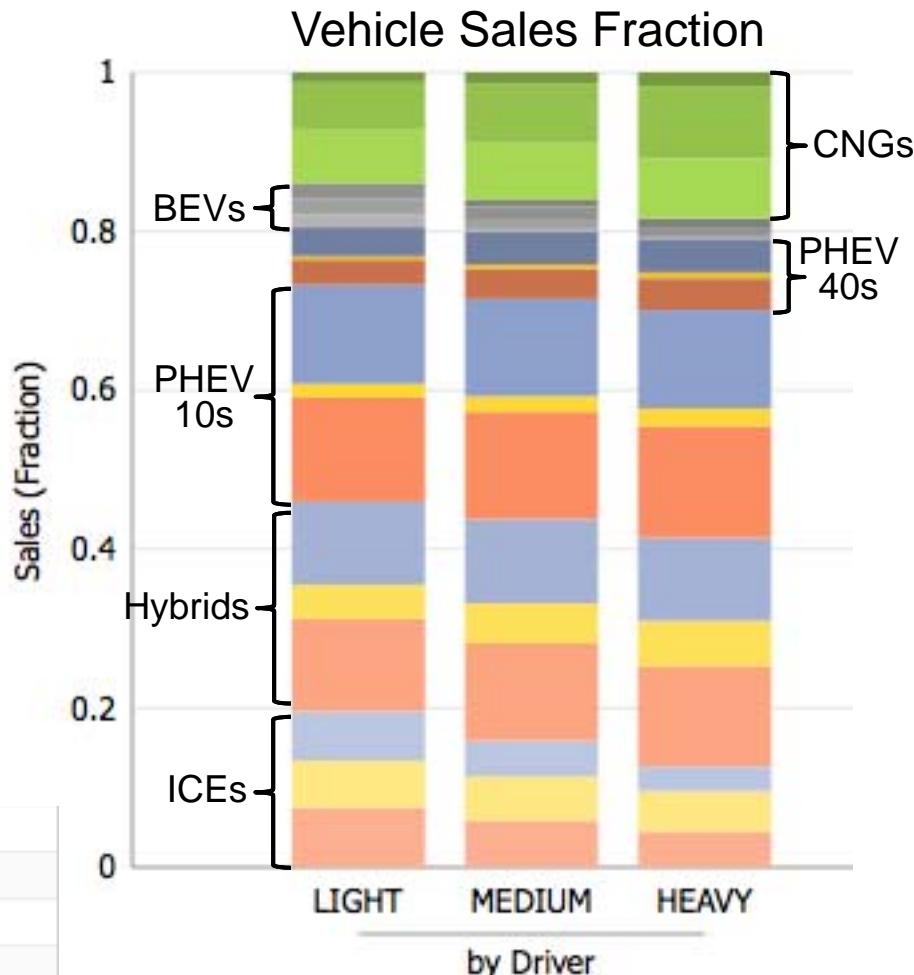
2050 Sales	Hybrid %	PHEV10 %	PHEV40 %
National Avg.	27.7	27.8	8.1
GA	24.0	20.3	5.1
FL	35.8	32.3	9.3
NY	37.4	31.7	8.5
NJ	36.4	31.5	8.4

Other notable incentives

2050 Vehicle incentives	
UT	HOV incentive (worth \$625/year) for CNG & BEV
AZ	CNG charger discount; tax credits & HOV incentive for CNG & BEV
IL	Many E85 fuel & vehicle incentives
GA	Elec. discounts; tax credits & HOV for CNG, PHEV, & BEV

## Accomplishments: 2050 sales broken down by driver demographics – Driving intensity

Light drivers have the highest fraction of BEVs.



Heavy drivers have the highest fraction of CNGs.

Heavy drivers have a greater fraction of PHEVs and hybrids than lighter drivers. They also tend towards longer range BEVs.

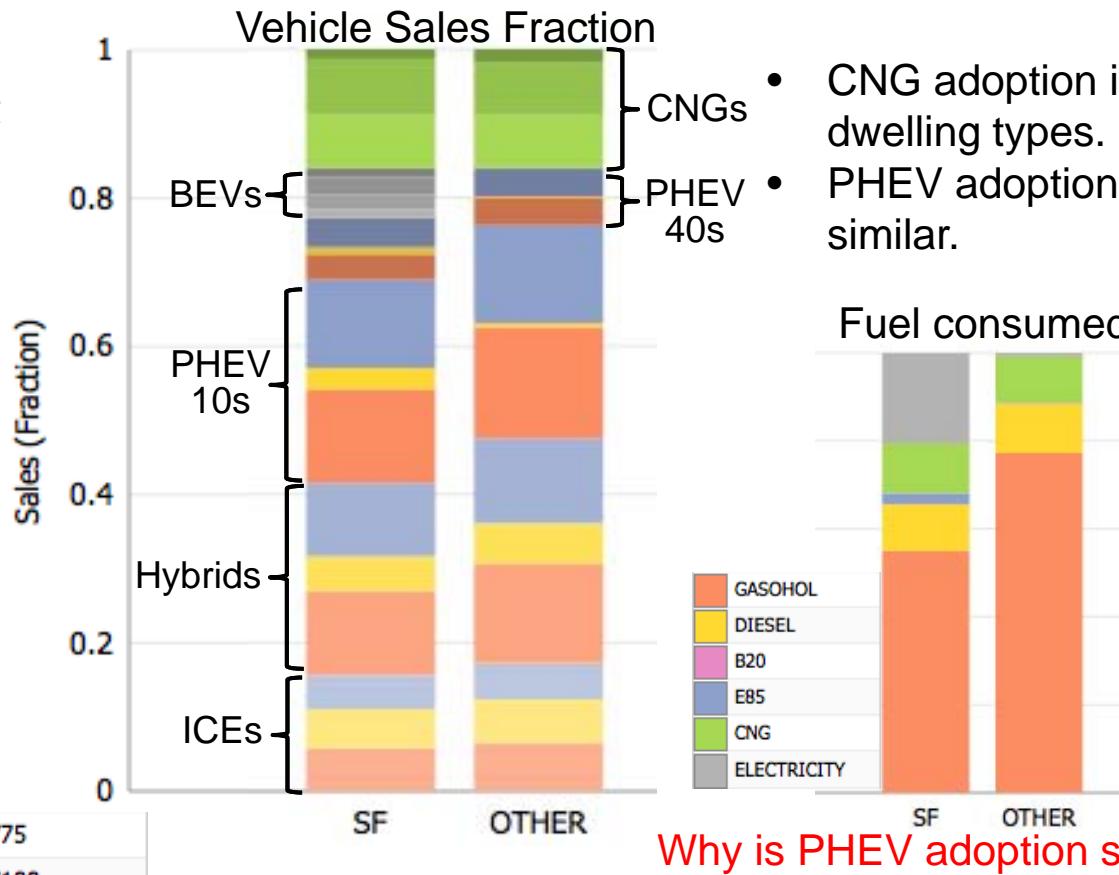
SI	BEV75
CI	BEV100
E85	BEV150
SIHYBRID	BEV225
CIHYBRID	CNG
E85HYBRID	CNGHYBRID
SIPHEV10	CNGBI
CIPHEV10	
E85PHEV10	
SIPHEV40	
CIPHEV40	
E85PHEV40	

# Accomplishments: 2050 sales broken down by driver demographics

## – Single family versus multi-unit

BEVs are almost exclusively found in single family homes where dedicated charging is available.

SI	
CI	
E85	
SIHYBRID	
CIHYBRID	
E85HYBRID	
SIPHEV10	BEV75
CIPHEV10	BEV100
BEV150	BEV150
E85PHEV10	BEV225
SIPHEV40	CNG
CIPHEV40	CNGHYBRID
E85PHEV40	CNGBI



- CNG adoption is similar across dwelling types.
- PHEV adoption is also remarkably similar.

- We assume serial driving for PHEVs in SF – a large fraction of PHEV miles electrified.
- Charge-sustaining driving for PHEVs in other yields few electrified miles.

## Vehicle efficiency (in charge sustaining mode) is driving PHEV adoption among multi-unit dwellers

	SI	SIHybrid	SIPHEV10	SIPHEV40	BEV150
<b>2045 CS efficiencies (mpg)</b>	29.38	48.60	50.16	40.74	NA
<b>2045 CD efficiencies (Wh/mi)</b>	NA	NA	159.5	222.4	234.2
<b>2045 veh. price over conventional</b>	\$0	\$1,251	\$1,912	\$5,400	\$5,229

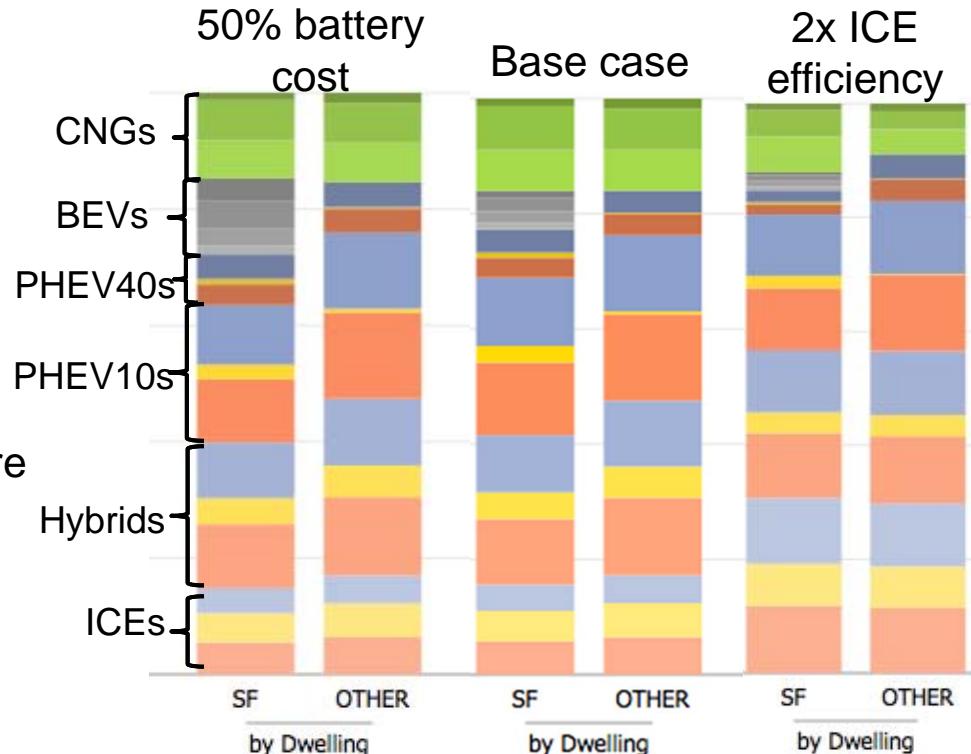
Assuming midsize vehicles, Autonomie 2011  
Prices converted to 2012 dollars.  
Price mark-ups do not include charger costs.

What factors influence PHEV adoption and electrified mileage in this population segment?

1. Battery costs (up-front vehicle price)
2. Vehicle ICE efficiency (cost per mile)
3. Public charging infrastructure (number of electrified miles and cost per mile)

# How do battery cost and ICE efficiency influence adoption?

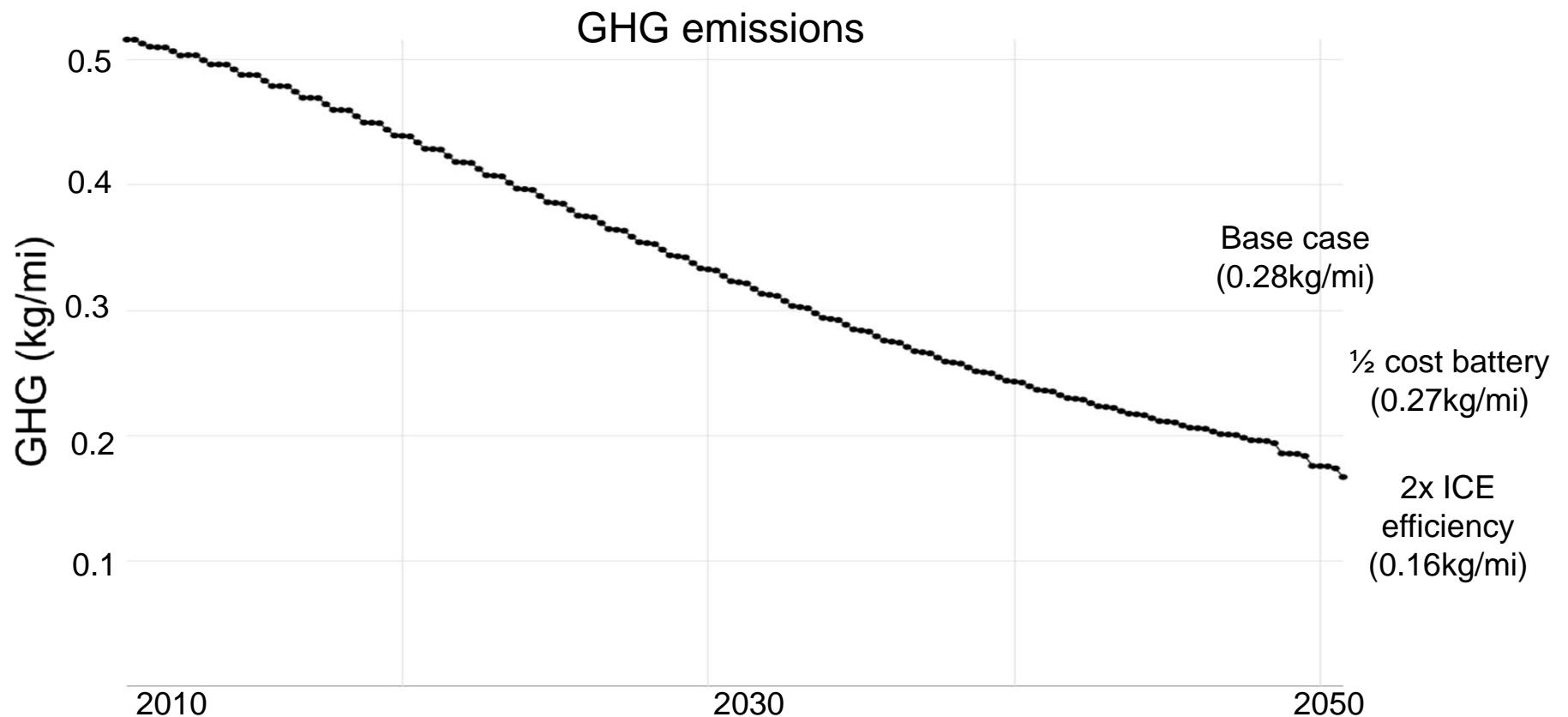
- Decreasing battery cost lowers prices of BEVs & PHEVs; highest electric range vehicles gain market share especially in SF homes.



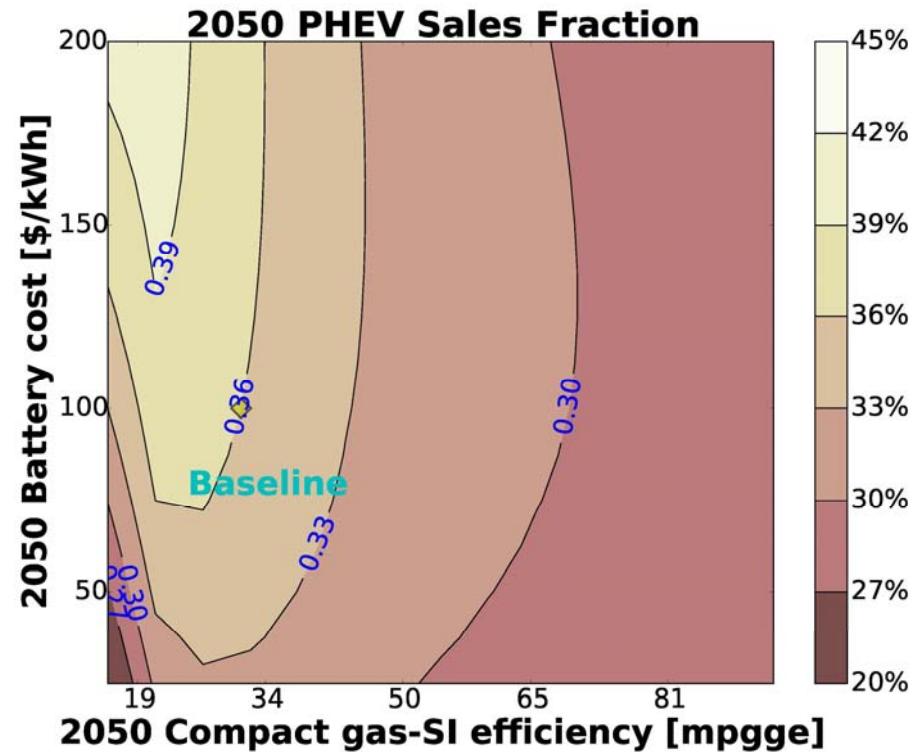
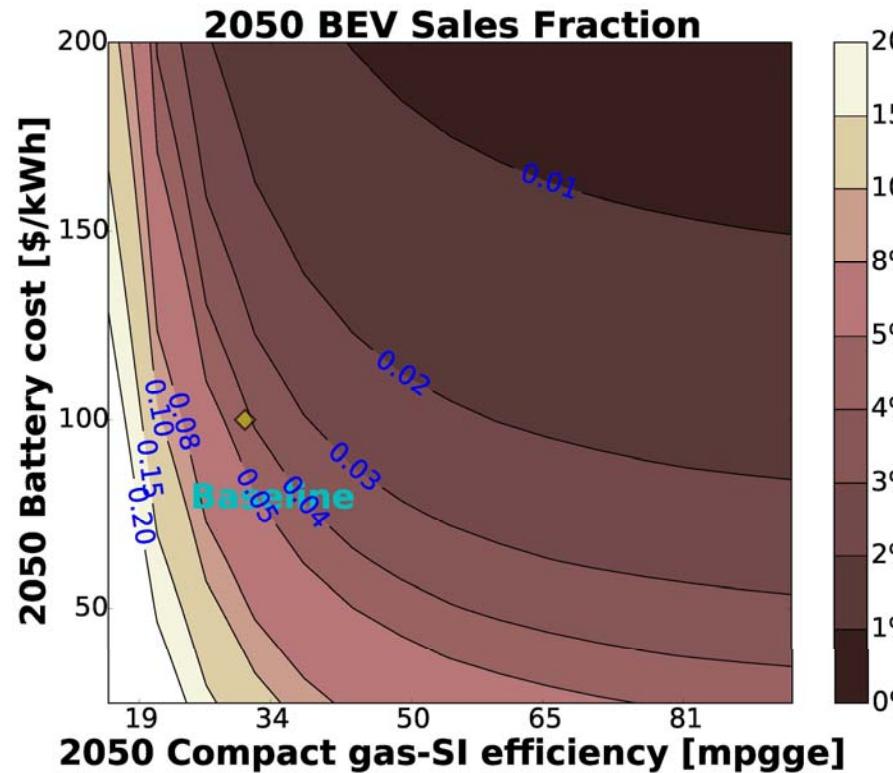
- Dramatically increasing ICE efficiency causes market share of alternatives other than conventional ICEs to decrease.

% of 2050 sales		ICE	Hybrid	PHEV10	PHEV40	BEV	CNG
Single Family	base	15.7	26.0	27.3	8.4	6.7	16.0
	½ cost battery	14.8	25.1	23.7	8.7	13.2	14.8
	2x ICE eff.	30.7	26.0	23.8	4.3	3.2	12.0
Other	base	17.2	30.3	28.7	7.8	0.0	16.0
	½ cost battery	17.0	30.4	28.5	8.7	0.0	15.3
	2x ICE eff.	29.9	26.7	26.1	8.1	0.0	8.8

While increasing ICE efficiency decreases market share of alternative vehicles, GHG emissions decrease

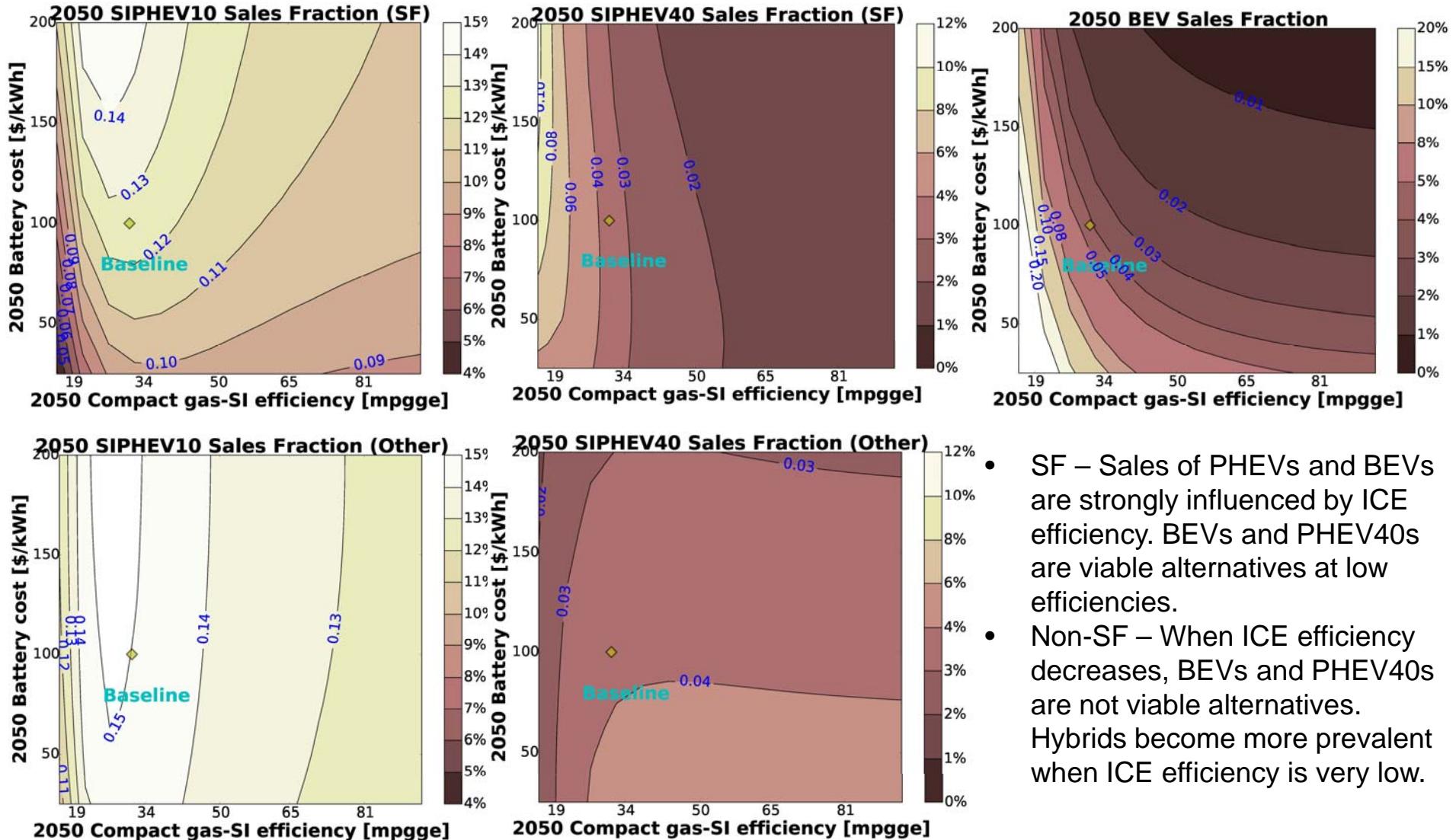


## Parameterizing ICE efficiency and battery cost shows their relative impact on PHEV and BEV sales



- 2050 BEV sales are less than 10% for all scenarios where conventional SI efficiency is better than 34 mpgge in 2050.
- PHEVs generally lose market share to conventional & hybrids as ICE efficiencies increase.
- For very low ICE efficiencies, PHEVs lose market share to BEVs.

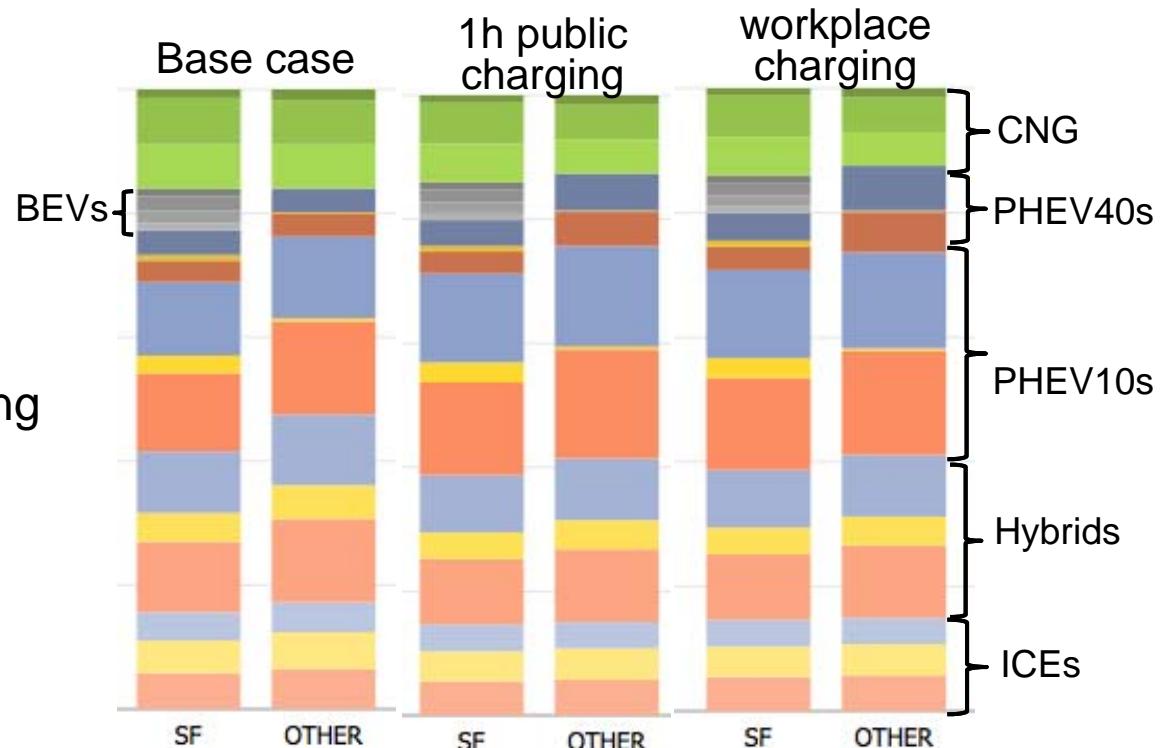
# Parametric analysis illustrates impact of dwelling type on PHEV10 vs. PHEV40 sales



- SF – Sales of PHEVs and BEVs are strongly influenced by ICE efficiency. BEVs and PHEV40s are viable alternatives at low efficiencies.
- Non-SF – When ICE efficiency decreases, BEVs and PHEV40s are not viable alternatives. Hybrids become more prevalent when ICE efficiency is very low.

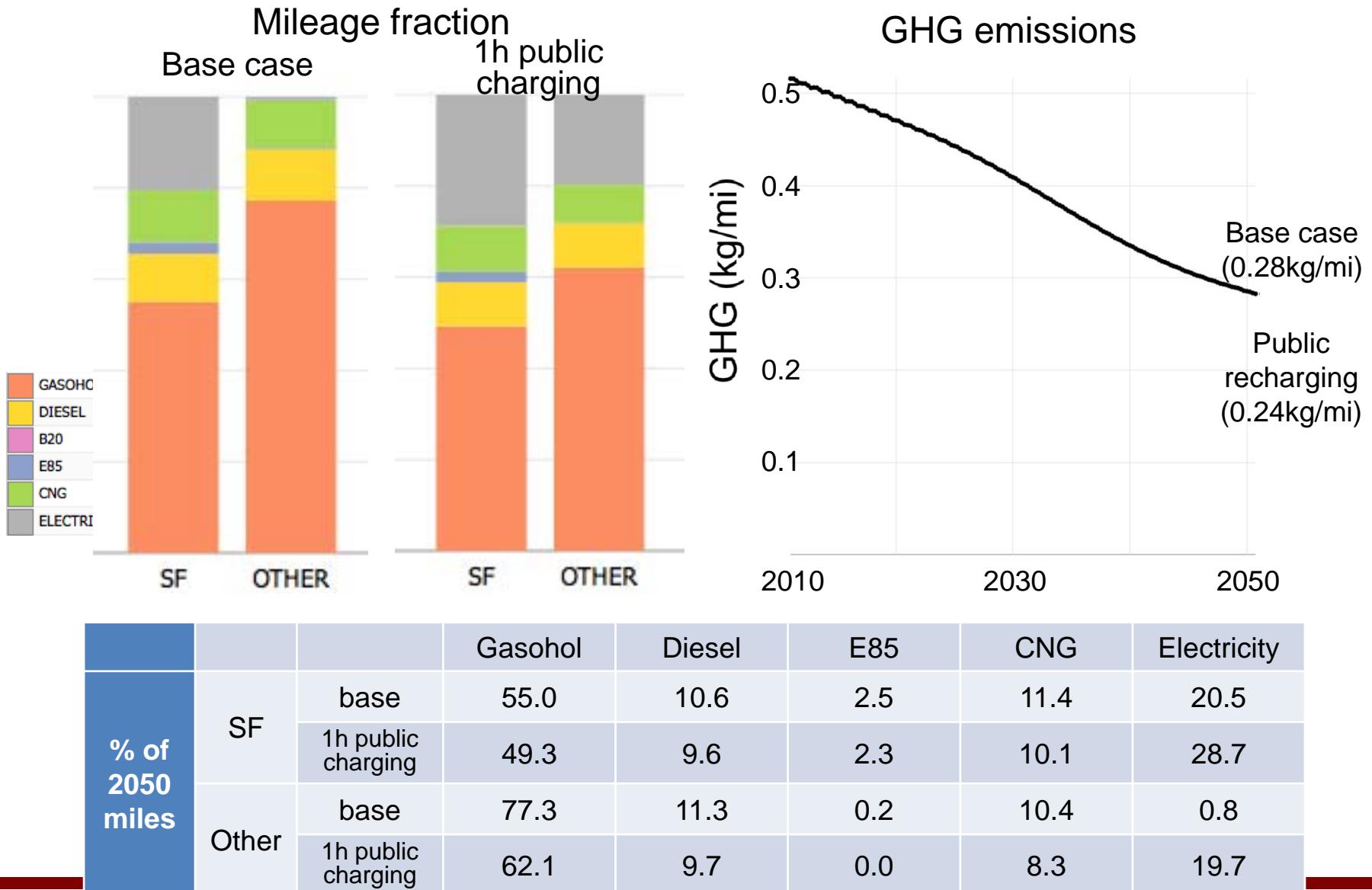
# Availability of public charging can significantly influence PHEV adoption

- Access to 1 hour of public charging increases PHEV attractiveness
- Access to 1 ‘tank’ of fully electrified mileage provides additional impact but diminishing returns



			ICE	Hybrid	PHEV10	PHEV40	BEV	CNG
% of 2050 sales	SF	base	15.7	26.0	27.3	8.4	6.7	16.0
		1h public charging	14.7	25.0	32.5	8.6	6.1	14.0
		full public charge	14.6	24.0	32.2	9.1	6.1	14.0
	Other	base	17.2	30.3	28.7	7.8	0.0	16.0
		1h public charging	15.0	26.4	34.3	11.7	0.0	12.6
		full public charge	15.0	26.2	32.5	13.9	0.0	12.4

# Public charging can potentially have a large impact on electric miles driven by residents of non-single family housing



# Technical Accomplishments

## Peer-reviewed Publications

- Barter GE, Tamor MA, Manley DK, West TH. *The implications of modeling range and infrastructure barriers to battery electric vehicle adoption*. Accepted for publication in *Transportation Research Record* (2015).
  - Recipient of the Transportation Research Board 2015 Barry McNutt Award
- Previous work: Peterson MB, Barter GE, Manley DK, West TH. *A parametric study of light-duty natural gas vehicle competitiveness in the United States through 2050*. *Applied Energy*, 125, 206-217 (2014).
- Previous work: Westbrook J, Barter GE, Manley DK, West TH. *A parametric analysis of future ethanol use in the light-duty transportation sector: Can the US meet its Renewable Fuel Standard goals without an enforcement mechanism?* *Energy Policy*, 65 , 419-431 (2014).

## Technical Report

- Manley DK, Barter GE, West TH. *Transitioning the Transportation Sector: Exploring the Intersection of Hydrogen Fuel Cell and Natural Gas Vehicles*. Sandia Technical Report SAND2015-0437.

## Presentations

- Manley D, Barter G, Peterson M, Askin A, Westbrook J, West T. *Opportunities in Transportation – Short and Long Term Strategies*. U.S. Department of Transportation Climate Adaptation and Mitigation Workshop, Washington DC, February 25-26, 2015.
- Barter, GE, Tamor, ME, Manley, DK, West, TH. *The implications of modeling range and infrastructure barriers to battery electric vehicle adoption*. Transportation Research Board 94<sup>th</sup> Annual Meeting, Washington, DC, January 11-15, 2015.
- Manley D, Clay K, Joseck F, Scott C, Ward J, West T. *Transitioning the Transportation Sector: Exploring the Intersection of Hydrogen Fuel Cell and Natural Gas Vehicles*. American Institute of Chemical Engineers Alternative Natural Gas Applications Workshop, Alexandria, VA, October 8-9, 2014.
- Manley DK, Barter GE, *Parametric Sensitivities to Alternative Fuel and Vehicle Model Factors*. U.S. Department of Energy Vehicle Choice Modeling Workshop, Davis, CA, October 1, 2014.

## Collaboration with other institutions

- Incorporation of real world driving cycles in collaboration with Ford
- Model input and review from ANL, ORNL, NREL, Energetics
- Technical critiques on modeling and analysis:
  - DOE
  - DOT
  - Ford Motor Company
  - General Electric
  - American Gas Association
- Workshop Organizing Committee
  - Toyota
  - American Gas Association
  - DOE

## Remaining Challenges and Barriers

- Availability of alternative fuel and charging infrastructure
  - Deeper understanding of impact of refueling infrastructure availability
- Availability of AFVs and electric drive vehicles
  - Impact of additional technology options, including hydrogen fuel cell electric vehicles
- Uncertainty in vehicle choice models and projections
  - Characterize factors that lead to different projections
- Identification of largest leverage points for reducing petroleum consumption and greenhouse gas emissions
- Role of alternative fuels, technologies, and infrastructure on heavy duty vehicle emissions and petroleum consumption

## Future work

- Challenge: Availability of alternative fuel and charging infrastructure
  - FW: Conduct deeper tradeoff analyses that explore refueling infrastructure availability
- Challenge: Availability of AFVs and electric drive vehicles
  - FW: Include hydrogen fuel cell electric vehicles in tradeoff analyses. Initial modeling of hydrogen production pathways & FCEVs in **Project SA055 – Hydrogen Analysis with ParaChoice Model**, presented 6/9/15, 3:15pm, Crystal City, Room/Salon F
- Challenge: Uncertainty in vehicle choice models and projections
  - FW: Characterize factors that lead to different projections
  - FW: Compare results with other models in VTO analysis portfolio
- Challenge: Identification of largest leverage points for reducing petroleum consumption and greenhouse gas emissions
  - FW: Conduct parametric analyses that more deeply explore fuel infrastructure availability, vehicle model availability, impact of lower cost or higher performance technological advances
- Challenge: Role of alternative fuels, technologies, and infrastructure on heavy duty vehicle emissions and petroleum consumption
  - FW: Expand parametric modeling & analyses to consider heavy duty vehicles

## Summary

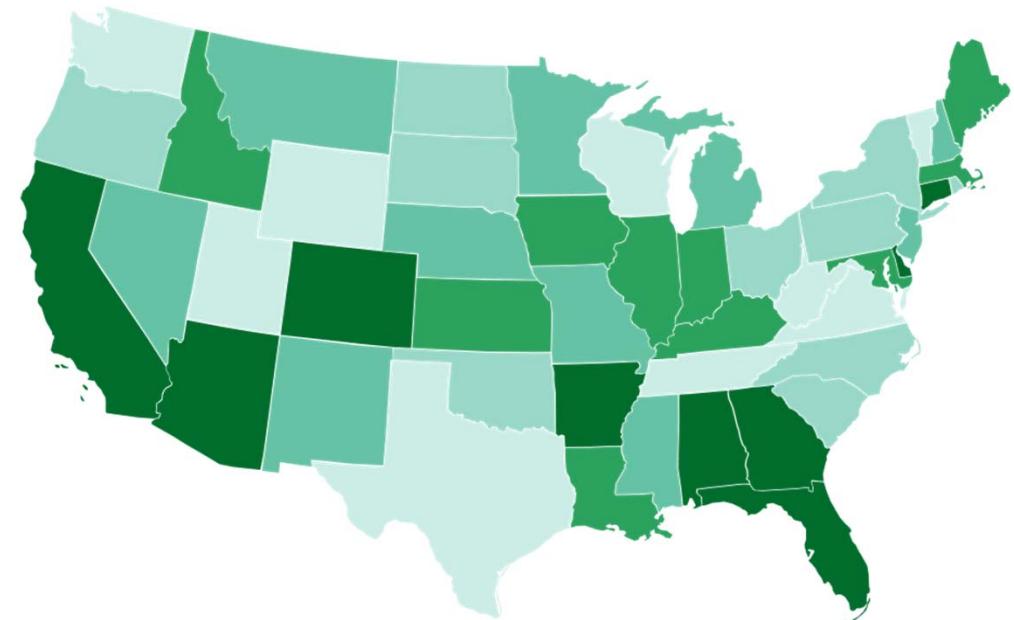
- Engagement with diverse stakeholders provides context for key questions & issues to focus analysis
- ParaChoice provides a parametric approach to vehicle choice modeling that includes feedback loops to fuel production and raw energy stocks
- Parametric approach reveals the sets of conditions that must be true to reach performance goals and the tradeoffs present in the uncertainty space.
- Analyses with this model have led to peer-reviewed publications focusing on NGV competitiveness, EV competitiveness, and the Renewable Fuel Standard.
- Segmentation by vehicle type and driver demographics illustrates factors that influence alternative technology adoption and fuel use. Work this year focused on how dwelling type, ICE efficiency, battery cost, and charging infrastructure influenced PHEV and BEV adoption and electrified miles.

## TECHNICAL BACK-UP SLIDES

# Modeling Approach: Energy supplies, fuels, and vehicle mixes vary by state

## State-level Variations

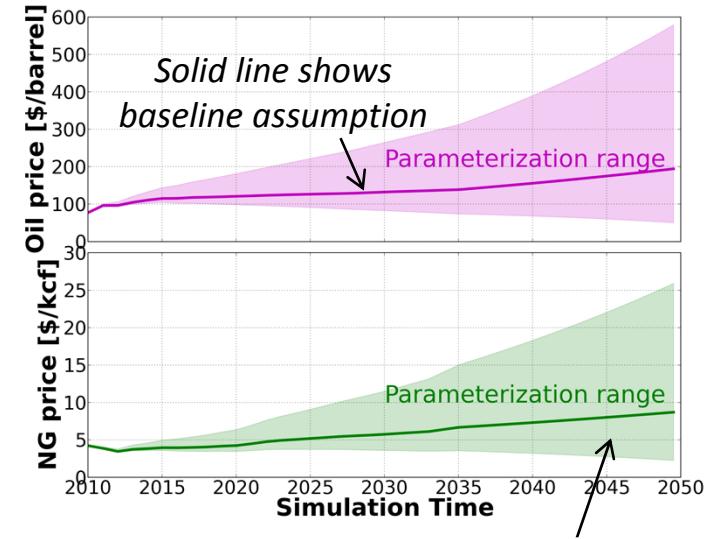
- Vehicles
  - Numbers, sizes, drive-train mixes
- Driver demographics
  - VMT intensity, urban-suburban-rural divisions, single-family vs. other home rates
- Fuels
  - Costs, electricity mix, taxes & fees, alternative fuel infrastructure
- Energy supply curves (as appropriate)
  - Biomass, natural gas
- Policy
  - Consumer subsidies and incentives



# Modeling Approach: Model inputs are taken from published sources when possible, and many are parameterized

## Energy sources

- Oil: Global price EIA Annual Energy Outlook (2014)
- Coal: National price EIA AEO (2014)
- NG: Regional price EIA AEO (2014)
  - Differential prices for industrial, power, & residential
- Biomass: State supply curves ORNL's Billion Ton Study
  - Price corrected to match current feedstock markets



## Fuel conversion and distribution

- Conversion costs and GHG emissions derived from ANL GREET model
- RFS grain mandate is satisfied first, then cellulosic (but not enforced)
  - Gasohol blendstock allowed to rise from E10 to E15
- Ethanol can be transported from one region to another for cost or supply balance
- Electricity grid
  - State-based electricity mix, allowed to evolve according to population growth and energy costs
  - Intermittent and “always-on” sources assumed to supply base load first
  - Vehicles assumed to be supplied by marginal mix

**Modeling Approach:** Model inputs are taken from published sources when possible, but many are parameterized

### Vehicle model

- Consumers do not change vehicle class (size)
- VMT varies by model segmentation, but does not change over time
- LDV stock growth rate is the same as population growth rate (per capita vehicles is constant)
- Consumers have baseline 3 year required payback period with no discounting
- Vehicle efficiency, cost, and battery capacity taken from ANL *Autonomie* 2011 model analysis
- CAFE requirements are satisfied
- Consumer choice model is nested, multinomial logit type (like MA3T)
  - Sale shares depend on amortized consumer *utility cost* = vehicle purchase price – subsidies + fuel operating costs + penalties (range and fuel availability)
- Bi-fuel vehicles (E85 FFVs and CNG bi-fuel vehicle) dynamically choose fuel use rate breakdown using:

**(Probability of visiting a station with CNG) \* (Willing-to-pay price premium)**

Changes as new pumps are added  
in response to vehicle sales

← Responds to market conditions  
(price sensitivity is parameterized)

**Modeling Approach:** The vehicle sub-model is focused on tracking LDV stock evolution and capturing the elements of consumer choice

