

**Industrial Energy Impact Studies—Basic Data**

# **Motor Vehicles**



**U.S. DEPARTMENT OF COMMERCE  
Industrial Energy Analysis Group**

**March 29, 1974**

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Vol. XII. Motor Vehicles

Commodity groupings covered in this volume:

SIC	Description
371	Motor Vehicles & Equipment
3711 & 14	Motor Vehicles, Parts and Accessories
3712	Passenger Car Bodies
3713	Truck and Bus Bodies
3715	Truck Trailers

CONTRACT GROUPINGS BY SIC CODE  
 RATIO OF ENERGY INPUT TO VALUE OF SHIPMENTS  
 ENERGY INPUT TYPE = TOTAL FUELS  
 \*\*\*1971\*\*\*

CONTRACT GROUP NAME	SIC CODE	NAME	RATIO (%)	TOTAL FUELS (B-BTU)	VALUE OF SHIPMENTS (\$ MILL)
12 MOTOR VEHICLES	3717	MOTOR VEHICLES & PARTS (3711+3712+371	.327	184,611.8	56,319.0
	3713	TRUCK AND BUS BODIES	.760	7,848.5	1,031.7
	3715	TRUCK TRAILERS	.346	2,729.9	787.2
		TOTAL AVERAGE		195,190.2	58,137.9
				65,063.4	19,379.3
		12 CATEGORIES	TOTAL AVERAGE	8,738,178.3	276,172.6
				114,976.0	3,633.8

03-22-74

INDUSTRIAL ENERGY ANALYSIS GROUP

STATE ABBR	TOTAL NUMBER OF REPORTING UNITS					NUMBER OF EMPLOYEES IN MARCH					TAXABLE PAYROLLS (\$000)				
	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972
CONN	28	29	30	28	23	5076	4218	3747	3394	0	9127	6833	7021	6378	0
MAINE	0	0	0	0	7	0	0	0	0	0	0	0	0	0	0
MASS	51	51	53	51	50	5287	5153	5371	5889	0	9613	10670	11136	13672	0
N.H.	8	7	8	6	5	0	0	346	0	0	0	0	423	0	0
R.I.	8	8	7	7	10	712	611	561	526	665	921	899	816	842	1116
*****	SUBTOTALS FOR - DIVISION - NEW ENGLAND					11075	9982	10025	9809	665	19661	18402	19396	20892	1116
N.J.	78	79	81	83	78	16147	17213	14162	15867	15108	36229	35454	30071	40472	41839
N.Y.	153	141	138	142	131	41877	42766	37695	42068	43094	87233	80130	90337	113026	123485
PA	122	117	117	127	125	20624	23370	22231	20482	21500	37861	46780	44708	42589	50285
*****	SUBTOTALS FOR - DIVISION - MIDDLE ATLANTIC					78648	83349	74088	78417	79702	161323	183539	165116	196087	215609
*****	SUBTOTALS FOR - REGION - NORTH EAST					89723	93331	84113	88226	80367	180984	201941	184512	216979	216725
ILL	144	146	150	150	137	22980	26024	25585	25763	25972	42873	47676	48344	53286	58751
IND	135	135	138	141	145	63917	67038	59441	58982	61179	137502	146045	133354	140651	171893
MICH	332	343	341	346	345	332888	347515	289361	301480	305365	813541	866879	713670	859706	962524
OHIO	0	223	224	231	228	0	120336	113786	121616	121244	0	282088	268470	310396	344489
WISC	64	59	61	61	59	28139	26450	26102	27417	26804	53865	58739	61892	58744	72615
*****	SUBTOTALS FOR - DIVISION - EAST NORTH CENTRAL					447924	587363	514775	535258	540564	1047781	1401427	1225730	1422783	1610272
IOWA	42	42	45	44	46	3229	3900	4443	3988	5901	4495	5902	7204	6309	10468
KAN	30	26	0	29	29	6008	5981	0	5561	5212	12070	12962	0	17245	15973
MINN	54	59	53	53	52	4144	4219	3363	3807	3751	9623	8270	8042	8140	9415
MO	86	93	96	96	91	35504	39429	36189	34282	38174	73729	82867	74508	92207	97257
NEB	13	14	11	13	14	1914	2044	1913	1918	2010	2850	3132	3218	2960	3714
N.D.	2	2	5	5	2	0	0	0	0	0	0	0	0	0	0
S.D.	9	10	11	0	0	100	0	0	0	0	134	0	0	0	0
*****	SUBTOTALS FOR - DIVISION - WEST NORTH CENTRAL					50899	56573	46408	49556	55050	102901	113133	92972	126861	136827
*****	SUBTOTALS FOR - REGION - NORTH CENTRAL					498823	642936	561183	584814	595614	1150682	1514560	1318702	1549644	1747099
DEL	5	6	6	7	0	0	0	0	0	0	0	0	0	0	0
FLA	61	64	67	70	77	1179	1447	2169	1353	1639	1704	2174	2821	2001	2772
GA	53	53	52	55	57	14225	16101	14049	15274	15838	29346	34720	31169	38136	46874
MD	19	21	21	23	23	9492	10857	10825	9924	11132	20365	26025	25003	23139	29556
N.C.	33	34	39	45	45	3663	3909	4525	4755	5438	4911	5815	7128	7569	9817
S.C.	16	15	14	15	13	823	1079	1026	975	897	1011	1415	1406	1426	1472
VA	28	25	26	23	24	3245	3008	2283	2744	3699	7438	5670	5474	5782	7519
W.VA	7	7	12	15	11	949	0	725	0	973	1859	0	1359	0	2570

STATE ABBR	TOTAL NUMBER OF REPORTING UNITS					NUMBER OF EMPLOYEES IN MARCH					TAXABLE PAYROLLS (\$000)					
	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972	
*****	SUBTOTALS FOR - DIVISION = SOUTH ATLANTIC															
	222	225	237	253	250	33576	36401	35602	35025	39616	66634	75819	74360	78053	100580	
ALA	31	31	31	30	33	4043	4758	4397	3673	5545	5500	6478	6587	5900	9606	
KY	23	24	29	30	30	7160	7935	7312	8605	10212	15188	16793	17690	18988	28411	
MISS	16	17	19	19	18	2516	0	0	0	0	3387	0	0	0	0	
TENN	47	47	47	50	55	7413	8919	8008	8709	9927	9560	12000	12224	13646	17163	
*****	SUBTOTALS FOR - DIVISION = EAST SOUTH CENTRAL															
	117	119	126	129	136	21132	21612	19717	20987	25684	33635	35271	36501	38534	55180	
ARK	28	28	29	28	32	1031	1266	1320	1418	1614	1275	1714	1817	1869	2585	
LA	15	16	15	16	13	584	0	517	483	0	802	0	771	760	0	
OKLA	39	48	47	51	53	2082	2612	2659	2900	3031	3104	4129	4517	4702	5673	
TEXAS	118	131	128	132	143	10877	11409	10495	9517	10900	20972	21625	20346	21114	24550	
*****	SUBTOTALS FOR - DIVISION = WEST SOUTH CENTRAL															
	200	223	219	227	241	14574	15287	14991	14218	15545	26153	27468	27451	28445	32808	
*****	SUBTOTALS FOR - REGION = SOUTH															
	539	567	582	609	627	69282	73300	70310	70330	80845	126422	138558	138312	145032	188568	
ARIZ	17	15	19	19	20	215	183	0	299	352	297	262	0	500	739	
COLO	26	22	21	28	25	1245	1397	1285	1181	1511	1856	2016	2164	2029	2738	
UTAH	10	11	11	11	14	394	428	401	0	0	501	641	650	0	0	
*****	SUBTOTALS FOR - DIVISION = MOUNTAIN															
	53	48	51	58	59	1854	2008	1686	1480	1863	2654	2919	2814	2529	3477	
CALIF	376	401	414	398	411	36085	38387	35548	34837	35686	76166	81613	75358	83418	90920	
ORE	38	43	43	44	44	1920	2612	2760	2052	2910	3651	5115	5754	4554	6312	
WASH	38	30	32	32	33	1861	1977	1803	1886	2008	3758	3936	3784	3512	4568	
*****	SUBTOTALS FOR - DIVISION = PACIFIC															
	452	474	489	474	488	39866	42976	40111	38075	40604	83575	90664	84896	91484	101800	
*****	SUBTOTALS FOR - REGION = WEST															
	505	522	540	532	547	41720	44984	41797	39555	42467	86229	93583	87710	94013	105277	
*****	SUBTOTALS FOR - SIC = 3710															
	2403	2673	2691	2754	2751	699548	854551	757403	782925	799293	1544317	1948642	1729236	2005668	2257669	
U.S. TOTALS	2646	2694	2739	2786	2781	829099	867967	774021	797271	823154	1829708	1975685	1763064	2039666	2312523	



STATE ABBR	TOTAL NUMBER OF REPORTING UNITS					NUMBER OF EMPLOYEES IN MARCH					TAXABLE PAYROLLS (\$000)				
	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972
*****	SUBTOTALS FOR - DIVISION = EAST SOUTH CENTRAL														
	0	0	0	0	6	0	0	0	0	0	0	0	0	0	0
ARK	0	0	0	0	3	0	0	0	0	0	0	0	0	0	0
TEXAS	0	0	0	0	6	0	0	0	0	0	0	0	0	0	0
*****	SUBTOTALS FOR - DIVISION = WEST SOUTH CENTRAL														
	0	0	0	0	9	0	0	0	0	0	0	0	0	0	0
*****	SUBTOTALS FOR - REGION = SOUTH														
	0	0	0	0	30	0	0	0	0	10584	0	0	0	0	35945
CALIF	0	0	0	0	41	0	0	0	0	20353	0	0	0	0	59948
ORE	0	0	0	0	1	0	0	0	0	0	0	0	0	0	0
WASH	0	0	0	0	2	0	0	0	0	0	0	0	0	0	0
*****	SUBTOTALS FOR - DIVISION = PACIFIC														
	0	0	0	0	44	0	0	0	0	20353	0	0	0	0	59948
*****	SUBTOTALS FOR - REGION = WEST														
	0	0	0	0	44	0	0	0	0	20353	0	0	0	0	59948
*****	SUBTOTALS FOR - SIC = 3711														
	0	0	0	0	223	0	0	0	0	269787	0	0	0	0	798560
U.S. TOTALS *															
	0	0	0	0	1881	0	0	0	0	714089	0	0	0	0	2048499

\* 1972 data sum of SIC's 3711 & 3714



STATE ABBR	TOTAL NUMBER OF REPORTING UNITS					NUMBER OF EMPLOYEES IN MARCH					TAXABLE PAYROLLS (\$000)					
	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972	
*****	SUBTOTALS FOR - DIVISION = SOUTH ATLANTIC															
	0	0	0	0	125	0	0	0	0	7022	0	0	0	0	11748	
ALA	0	0	0	0	11	0	0	0	0	2060	0	0	0	0	3257	
KY	0	0	0	0	16	0	0	0	0	4021	0	0	0	0	10449	
MISS	0	0	0	0	11	0	0	0	0	1372	0	0	0	0	2470	
TENN	0	0	0	0	33	0	0	0	0	7329	0	0	0	0	12284	
*****	SUBTOTALS FOR - DIVISION = EAST SOUTH CENTRAL															
	0	0	0	0	71	0	0	0	0	14780	0	0	0	0	28460	
ARK	0	0	0	0	17	0	0	0	0	905	0	0	0	0	1452	
LA	0	0	0	0	7	0	0	0	0	126	0	0	0	0	199	
OKLA	0	0	0	0	23	0	0	0	0	1745	0	0	0	0	3454	
TEXAS	0	0	0	0	89	0	0	0	0	3425	0	0	0	0	5657	
*****	SUBTOTALS FOR - DIVISION = WEST SOUTH CENTRAL															
	0	0	0	0	136	0	0	0	0	6201	0	0	0	0	10762	
*****	SUBTOTALS FOR - REGION = SOUTH															
	0	0	0	0	332	0	0	0	0	28003	0	0	0	0	50970	
ARIZ	0	0	0	0	11	0	0	0	0	221	0	0	0	0	357	
COLO	0	0	0	0	18	0	0	0	0	0	0	0	0	0	0	
UTAH	0	0	0	0	9	0	0	0	0	213	0	0	0	0	393	
*****	SUBTOTALS FOR - DIVISION = MOUNTAIN															
	0	0	0	0	38	0	0	0	0	434	0	0	0	0	750	
CALIF	0	0	0	0	255	0	0	0	0	9077	0	0	0	0	16023	
ORE	0	0	0	0	21	0	0	0	0	0	0	0	0	0	0	
WASH	0	0	0	0	13	0	0	0	0	281	0	0	0	0	625	
*****	SUBTOTALS FOR - DIVISION = PACIFIC															
	0	0	0	0	289	0	0	0	0	9358	0	0	0	0	16648	
*****	SUBTOTALS FOR - REGION = WEST															
	0	0	0	0	327	0	0	0	0	9792	0	0	0	0	17398	
*****	SUBTOTALS FOR - SIC = 3714															
	0	0	0	0	1629	0	0	0	0	385385	0	0	0	0	1095809	
	U.S. TOTALS*															
	0	0	0	0	1881	0	0	0	0	714089	0	0	0	0	2048499	

\* 1972 data sum of SIC's 3711 and 3714

STATE ABBR	TOTAL NUMBER OF REPORTING UNITS					NUMBER OF EMPLOYEES IN MARCH					TAXABLE PAYROLLS (\$000)				
	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972
N.Y.	0	0	0	0	2	0	0	0	0	0	0	0	0	0	0
*****	SUBTOTALS FOR - DIVISION = MIDDLE ATLANTIC					0	0	0	0	0	0	0	0	0	0
*****	SUBTOTALS FOR - REGION = NORTH EAST					0	0	0	0	0	0	0	0	0	0
MICH	0	0	0	0	7	0	0	0	0	23606	0	0	0	0	75729
OHIO	0	0	0	0	3	0	0	0	0	8066	0	0	0	0	20267
WISC	0	0	0	0	2	0	0	0	0	0	0	0	0	0	
*****	SUBTOTALS FOR - DIVISION = EAST NORTH CENTRAL					0	0	0	0	31672	0	0	0	0	95936
MO	0	0	0	0	3	0	0	0	0	0	0	0	0	0	
*****	SUBTOTALS FOR - DIVISION = WEST NORTH CENTRAL					0	0	0	0	0	0	0	0	0	
*****	SUBTOTALS FOR - REGION = NORTH CENTRAL					0	0	0	0	31672	0	0	0	0	95936
GA	0	0	0	0	1	0	0	0	0	0	0	0	0	0	
MD	0	0	0	0	2	0	0	0	0	0	0	0	0	0	
*****	SUBTOTALS FOR - DIVISION = SOUTH ATLANTIC					0	0	0	0	0	0	0	0	0	
*****	SUBTOTALS FOR - REGION = SOUTH					0	0	0	0	0	0	0	0	0	
CALIF	0	0	0	0	10	0	0	0	0	0	0	0	0	0	
*****	SUBTOTALS FOR - DIVISION = PACIFIC					0	0	0	0	0	0	0	0	0	
*****	SUBTOTALS FOR - REGION = WEST					0	0	0	0	0	0	0	0	0	
*****	SUBTOTALS FOR - SIC = 3712					0	0	0	0	31672	0	0	0	0	95936
U.S. TOTALS	0	0	0	0	42	0	0	0	0	52837	0	0	0	0	154491

STATE ABBR	TOTAL NUMBER OF REPORTING UNITS					NUMBER OF EMPLOYEES IN MARCH					TAXABLE PAYROLLS (\$000)				
	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972
CONN	11	10	12	11	8	85	72	635	0	0	129	125	1171	0	0
MASS	16	15	14	14	13	348	0	370	369	369	566	0	656	709	771
R.I.	3	3	3	3	4	0	0	0	0	190	0	0	0	0	354
*****	SUBTOTALS FOR - DIVISION = NEW ENGLAND														
	30	28	29	28	25	433	72	1005	369	559	695	125	1827	709	1125
N.J.	23	25	27	26	24	594	653	729	678	549	1039	1192	1413	1336	1178
N.Y.	40	35	37	35	31	1008	1171	0	982	0	1621	1836	0	1759	0
PA	44	44	43	45	44	1801	1934	2029	1835	0	2949	3278	3495	3149	0
*****	SUBTOTALS FOR - DIVISION = MIDDLE ATLANTIC														
	107	104	107	106	99	3403	3758	2958	3495	549	5609	6306	4908	6244	1178
*****	SUBTOTALS FOR - REGION = NORTH EAST														
	137	132	136	134	124	3836	3830	3763	3864	1108	6304	6431	6735	6953	2303
ILL	25	25	26	26	25	1486	1748	1889	1736	1960	2460	3085	3387	3246	4159
IND	26	23	29	30	27	2461	2679	2146	2002	1984	4183	4407	3612	3326	4191
MICH	23	23	21	23	23	1157	1112	1064	1007	931	1909	2097	1935	1889	2002
OHIO	37	36	38	39	36	6033	6217	6004	5374	5323	10077	11118	11103	10344	11413
WISC	13	12	14	13	14	0	0	0	1825	0	0	0	0	3970	0
*****	SUBTOTALS FOR - DIVISION = EAST NORTH CENTRAL														
	124	119	128	131	125	11137	11756	11103	11944	10198	18629	20707	20037	22775	21765
IOWA	18	18	19	17	16	554	538	755	553	0	675	734	1079	801	0
KAN	8	9	7	7	7	446	238	0	127	192	418	266	0	154	232
MINN	18	20	17	19	17	535	0	0	384	0	884	0	0	688	0
MO	33	33	34	34	32	1588	1901	2272	1688	1753	2449	3184	3634	3310	3502
NEB	4	5	0	0	0	121	118	0	0	0	185	197	0	0	0
*****	SUBTOTALS FOR - DIVISION = WEST NORTH CENTRAL														
	81	85	77	77	72	3244	2795	3027	2952	1945	4611	4381	4713	4953	3734
*****	SUBTOTALS FOR - REGION = NORTH CENTRAL														
	205	204	205	208	197	14381	14551	14130	14696	12143	23240	25088	24750	27728	25499
FLA	15	15	19	21	24	0	0	304	301	377	0	0	491	446	608
GA	13	15	11	13	13	0	0	0	1074	1322	0	0	0	1678	2173
MD	9	9	11	11	12	204	221	321	262	233	282	340	466	404	438
N.C.	16	16	16	15	16	0	0	0	1579	0	0	0	0	2385	0
VA	14	13	12	10	10	0	0	0	513	0	0	0	0	810	0
*****	SUBTOTALS FOR - DIVISION = SOUTH ATLANTIC														
	67	68	69	70	75	204	221	625	3729	1932	282	340	957	5723	3219
ALA	11	9	0	11	13	582	0	0	646	674	787	0	0	1019	1273
KY	8	8	9	9	10	0	0	0	202	183	0	0	0	318	348
MISS	6	6	5	6	4	677	584	0	154	0	941	818	0	143	0

STATE ABBR	TOTAL NUMBER OF REPORTING UNITS					NUMBER OF EMPLOYEES IN MARCH					TAXABLE PAYROLLS (\$000)				
	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972
TENN	13	13	13	14	18	377	0	0	1236	1404	502	0	0	2192	2591
*****	SUBTOTALS FOR - DIVISION = EAST SOUTH CENTRAL														
	38	36	27	40	45	1636	584	0	2238	2261	2230	818	0	3672	4212
ARK	12	11	9	7	8	664	894	0	0	0	778	1138	0	0	0
OKLA	0	12	11	12	13	0	446	480	499	549	0	651	733	774	910
TEXAS	32	31	30	30	31	940	1086	1097	775	0	1179	1362	1533	1152	0
*****	SUBTOTALS FOR - DIVISION = WEST SOUTH CENTRAL														
	44	54	50	49	52	1604	2426	1577	1274	547	1957	3151	2266	1926	910
*****	SUBTOTALS FOR - REGION = SOUTH														
	149	158	146	159	172	3444	3231	2202	7241	4740	4469	4309	3223	11321	8341
CALIF	81	86	85	79	80	2741	3108	2918	2544	2708	4751	5762	5370	4992	5560
ORE	12	11	10	12	10	0	271	277	263	257	0	484	546	566	607
WASH	14	11	13	12	11	242	0	242	193	0	408	0	466	430	0
*****	SUBTOTALS FOR - DIVISION = PACIFIC														
	107	108	108	103	101	2983	3379	3437	3000	2965	5159	6246	6382	5988	6167
*****	SUBTOTALS FOR - REGION = WEST														
	107	108	108	103	101	2983	3379	3437	3000	2965	5159	6246	6382	5988	6167
*****	SUBTOTALS FOR - SIC = 3713														
	598	602	595	604	594	24644	24991	23532	28801	20956	39172	42074	41090	51990	42310
U.S. Totals	639	633	642	643	628	30552	34292	34106	30656	31397	47329	56804	58661	54939	62563

STATE ABBR	TOTAL NUMBER OF REPORTING UNITS					NUMBER OF EMPLOYEES IN MARCH					TAXABLE PAYROLLS (\$000)					
	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972	
N.J.	5	5	4	3	4	396	454	0	0	0	603	761	0	0	0	
N.Y.	0	0	0	1	1	0	0	0	0	0	0	0	0	0	0	
PA	20	18	18	22	22	5037	6135	5318	4546	5227	8019	10805	10481	7917	9847	
*****	SUBTOTALS FOR - DIVISION = MIDDLE ATLANTIC															
	25	23	22	26	27	5433	6589	5318	4546	5227	8622	11566	10481	7917	9847	
*****	SUBTOTALS FOR - REGION = NORTH EAST															
	25	23	22	26	27	5433	6589	5318	4546	5227	8622	11566	10481	7917	9847	
ILL	8	6	7	7	6	792	325	502	491	555	1431	708	930	947	1149	
IND	8	9	9	9	10	1406	1531	1244	1368	1657	2509	2914	2766	2671	3555	
MICH	7	7	7	6	8	487	276	494	259	326	906	602	1048	519	794	
OHIO	12	14	17	15	15	2400	2037	1851	692	742	4388	3760	4077	1301	1499	
WISC	5	3	6	8	6	0	0	0	822	338	0	0	0	1470	818	
*****	SUBTOTALS FOR - DIVISION = EAST NORTH CENTRAL															
	40	39	46	45	45	5085	4169	4091	3642	3618	9234	7984	8821	6908	7815	
IOWA	5	4	4	4	5	781	982	970	590	775	1199	1499	1663	1036	1397	
KAN	3	2	0	0	0	0	0	0	0	0	0	0	0	0	0	
MINN	1	2	2	0	0	0	0	0	0	0	0	0	0	0	0	
MO	8	9	9	7	5	422	948	932	331	0	687	1561	1575	642	0	
NEB	2	2	2	2	4	0	0	0	0	0	0	0	0	0	0	
*****	SUBTOTALS FOR - DIVISION = WEST NORTH CENTRAL															
	19	19	17	13	14	1203	1930	1902	921	775	1886	3060	3238	1678	1397	
*****	SUBTOTALS FOR - REGION = NORTH CENTRAL															
	59	58	63	58	59	6288	6099	5993	4563	4393	11120	11044	12059	8586	9212	
FLA	3	4	6	5	4	0	0	1135	0	0	0	0	1205	0	0	
GA	2	3	2	2	3	0	0	0	0	0	0	0	0	0	0	
N.C.	0	0	0	2	2	0	0	0	0	0	0	0	0	0	0	
S.C.	2	2	2	2	2	0	0	0	0	0	0	0	0	0	0	
W.VA	2	0	0	3	0	0	0	0	122	0	0	0	0	209	0	
*****	SUBTOTALS FOR - DIVISION = SOUTH ATLANTIC															
	9	9	10	14	11	0	0	1135	122	0	0	0	1205	209	0	
ALA	6	6	6	6	7	1690	0	1668	1271	2606	2480	0	2887	2297	4849	
KY	1	1	2	2	1	0	0	0	0	0	0	0	0	0	0	
MISS	0	0	1	2	2	0	0	0	0	0	0	0	0	0	0	
TENN	6	6	5	4	2	0	0	0	0	0	0	0	0	0	0	
*****	SUBTOTALS FOR - DIVISION = EAST SOUTH CENTRAL															
	13	13	14	14	12	1690	0	1668	1271	2606	2480	0	2887	2297	4849	
LA	4	4	5	5	5	423	425	381	338	390	608	610	575	548	657	
OKLA	7	11	12	14	14	326	557	632	706	725	550	825	982	1136	1285	

STATE ABBR	TOTAL NUMBER OF REPORTING UNITS					NUMBER OF EMPLOYEES IN MARCH					TAXABLE PAYROLLS (\$000)					
	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972	1968	1969	1970	1971	1972	
TEXAS	14	16	17	15	16	1828	2111	2248	2087	2581	2653	3360	3674	3547	4690	
*****	SUBTOTALS FOR - DIVISION = WEST SOUTH CENTRAL															
	25	31	34	34	35	2577	3093	3261	3131	3696	3811	4795	5231	5231	6632	
*****	SUBTOTALS FOR - REGION = SOUTH															
	47	53	58	62	58	4267	3093	6064	4524	6302	6291	4795	9323	7737	11481	
COLO	1	1	1	2	2	0	0	0	0	0	0	0	0	0	0	
UTAH	0	1	0	1	1	0	0	0	0	0	0	0	0	0	0	
*****	SUBTOTALS FOR - DIVISION = MOUNTAIN															
	1	2	1	3	3	0	0	0	0	0	0	0	0	0	0	
CALIF	19	20	25	19	23	1399	1459	1516	977	0	2874	3165	3562	2045	0	
ORE	10	9	9	8	10	314	292	451	420	564	697	693	1046	992	1111	
WASH	6	6	6	7	6	287	418	0	259	449	478	784	0	456	802	
*****	SUBTOTALS FOR - DIVISION = PACIFIC															
	35	35	40	34	39	2000	2169	1967	1656	1013	4049	4642	4608	3493	1913	
*****	SUBTOTALS FOR - REGION = WEST															
	36	37	41	37	42	2000	2169	1967	1656	1013	4049	4642	4608	3493	1913	
*****	SUBTOTALS FOR - SIC = 3715															
	167	171	184	183	186	17988	17950	19342	15289	16935	30082	32047	36471	27733	32453	
U.S. TOTALS	180	186	200	198	204	24301	25999	25279	19686	24101	40353	44419	46927	34583	45480	

Table - Industry Geographic Distribution

Source: Prepared by U.S. Department of Commerce, Economic Development Administration, from Census tapes.

Notes: The U.S. totals are taken from the County Business Patterns published by the Census Bureau. The residual can be attributed to data withheld to avoid disclosure of individual companies or withheld to assure statistical consistency with other published series.

Zeros are printed when any of the following criteria occur:

Not applicable

Not available

Negligible amount

Withheld from publication due to consistency review

Withheld to avoid disclosing figure for individual companies.

Subtotals for SIC - number indicate the sum of the records listed above. The same applies to subtotals for regions and divisions.

Subtotals for Region, Division, and SIC occur at the bottom of the series being summed.

Table 1A Supplement 1 - Summary Statistics for U.S. by Industry

Industry Category Motor Vehicles

Line No.	SIC	Description	Year	Number of Employees	Taxable Payrolls (\$000)	Total Reporting Units
1	371	Motor Vehicles & Equipment	63	(-5)	(-5)	(-5)
2			67	824,648	1,602,936	2,708
3			68	829,099	1,829,708	2,646
4			69	867,967	1,975,685	2,694
5			70	774,021	1,763,064	2,739
6			71	797,271	2,039,666	2,786
7			72	823,154	2,312,523	2,781
1	3711 &		63	(-5)	(-5)	(-5)
2	3714	Motor Vehicles & Parts	67	(-5)	(-5)	(-5)
3			68	(-5)	(-5)	(-5)
4			69	(-5)	(-5)	(-5)
5			70	(-5)	(-5)	(-5)
6			71	(-5)	(-5)	(-5)
7			72	714,089	2,048,499	1,881
1	3712	Passenger Car Bodies	63	(-5)	(-5)	(-5)
2			67	(-5)	(-5)	(-5)
3			68	(-5)	(-5)	(-5)
4			69	(-5)	(-5)	(-5)
5			70	(-5)	(-5)	(-5)
6			71	(-5)	(-5)	(-5)
7			72	52,837	154,491	42

Source: County Business Patterns U.S. Summary Statistics. U.S. Department of Commerce.

Notes: Numbers enclosed in parentheses indicate footnotes. See end of table for explanatory notes.

Table 1A Supplement 1 - Summary Statistics for U.S. by Industry

Industry Category Motor Vehicles (Con't page 2)

Line No.	SIC	Description	Year	Number of Employees	Taxable Payrolls (\$000)	Total Reporting Units
1	3713	Truck & Bus Bodies	63	(-5)	(-5)	(-5)
2			67	29,335	44,072	602
3			68	30,552	47,329	639
4			69	34,292	56,804	633
5			70	34,106	58,661	642
6			71	30,656	54,939	643
7			72	31,397	62,563	628
1	3715	Truck Trailers	63	(-5)	(-5)	(-5)
2			67	29,999	52,042	183
3			68	24,301	40,353	180
4			69	25,999	44,419	186
5			70	25,279	46,927	200
6			71	19,686	34,583	198
7			72	24,101	45,480	204

Table Title - Summary Statistics for U.S. by Industry

Source: County Business Patterns. U.S. Summary Statistics, U.S. Department of Commerce.

Notes: County Business Patterns not issued for 1963.

- (-1) Not applicable
- (-2) Negligible
- (-3) Withheld from publication due to consistency review
- (-4) Withheld to avoid disclosing data for individual companies
- (-5) Not available

Data for number of employees are collected at mid-March. Taxable payrolls relate to the first quarter of the year only; they do not represent annual averages.

For manufacturing industries "reporting units" are conceptually the same as "establishments". In non-manufacturing industries, employers are counted once in each county for each industry in which they operate, regardless of the number of establishments operated.

Table 1A Supplement 2 - Industry Shipments by Geographic Division & State  
 Industry Category Motor Vehicles

SIC 371 Motor Vehicles and Equipment

<u>Geographic Division and State</u>		<u>Value of Shipments (\$ Millions)</u>		
		<u>1969</u>	<u>1970</u>	<u>1971</u>
1	U.S. Total	50,943.1	42,943.9	58,138.0
2	Northeast Region Total	5,184.0	4,527.0	6,288.8
3	New England Division Total	579.2	536.7	628.0
4	Connecticut	141.4	105.3	139.5
5	Middle Atlantic Division Total	4,604.8	3,990.3	5,660.8
6	South Region Total	5,856.1	5,302.9	7,499.3
7	South Atlantic Division Total	3,780.4	3,287.5	5,090.7
8	Virginia	297.0	308.4	310.9
9	North Carolina	99.2	107.5	137.4
10	East South Central Division Total	1,113.2	1,268.8	1,492.0
11	Tennessee	205.5	249.2	323.2
12	Alabama	119.9	111.4	120.2
13	West South Central Division Total	962.5	746.6	916.6
14	Oklahoma	74.6	80.2	89.0
15	North Region Total	36,568.0	29,984.9	40,592.3
16	East North Central Division Total	31,954.2	25,869.6	35,043.3
17	Ohio	6,277.6	5,346.6	7,339.6
18	Indiana	2,565.5	2,263.5	2,465.8
19	Illinois	1,459.5	1,566.0	1,722.8
20	Michigan	19,809.3	15,163.3	21,344.5
21	Wisconsin	1,842.3	1,530.2	2,170.6

Notes: Figures in parentheses indicate footnotes. See end of table.

Source: Industry Shipments by Geographic Division and State. U.S. Department of Commerce

Table 1A Supplement 2 - Industry Shipments by Geographic Division & State

SIC 371 (Cont'd)

<u>Geographic Division and State</u>		<u>Value of Shipments (\$ Millions)</u>		
		<u>1969</u>	<u>1970</u>	<u>1971</u>
22	West North Central Division Total	4,613.8	4,115.3	5,549.0
23	Minnesota	359.8	378.6	402.9
24	Iowa	146.7	165.4	226.3
25	West Region Total	(-5)**	(-5)**	(-5)**
26	Mountain Division Total	(-5)	(-5)	(-5)
27	Pacific Division Total	3,278.3	2,878.8	3,646.3
28	Oregon	126.9	120.9	
29	California	3,051.0	2,656.3	3,394.7

Table 1A Supplement 2 - Industry Shipments by Geographic Division & State  
 Industry Category Motor Vehicles

SIC 3711 and 3714 Motor Vehicles and Motor Vehicles Parts and Accessories

<u>Geographic Division and State</u>		<u>Value of Shipments (\$ Millions)</u>		
		<u>1969</u>	<u>1970</u>	<u>1971</u>
1	U.S. Total	(-5)	(-5)	(-5)
2	Northeast Region Total	(-5)**	(-5)**	(-5)**
3	New England Division Total	(-5)	(-5)	(-5)
4	Middle Atlantic Division Total	(-5)	(-5)	(-5)
5	New York	1,365.6***	1,143.1***	1,755.8***
6	New Jersey	72.3***	(-5)	(-5)
7	South Region Total	(-5)**	(-5)**	(-5)**
8	South Atlantic Division Total	(-5)	(-5)	(-5)
9	North Carolina	(-5)	(-5)	92.4***
10	East South Central Division Total	(-5)	(-5)	(-5)
11	West South Central Division Total	99.4***	109.1***	150.2***
12	North Region Total	35,658.8	28,890.8	39,243.7
13	East North Central Division Total	31,406.3	25,002.7	33,977.0
14	Ohio	6,064.6	4,872.9	6,632.5
15	Illinois	325.7***	309.5***	401.5***
16	Michigan	19,775.5	15,043.4	21,269.6
17	West North Central Division Total	4,252.5	3,888.1	5,266.7
18	Missouri	130.7***	171.7***	209.7***
19	West Region Total	(-5)**	(-5)**	(-5)**
20	Mountain Division Total	(-5)	(-5)	(-5)
21	Pacific Division Total	247.5***	250.5	283.5
22	California	2,892.8	2,529.1	3,277.9

Table 1A Supplement 2 - Industry Shipments by Geographic Division & State  
 Industry Category Motor Vehicles

SIC 3713 Truck and Bus Bodies

<u>Geographic Division and State</u>		<u>Value of Shipments (\$ Millions)</u>		
		<u>1969</u>	<u>1970</u>	<u>1971</u>
1	U.S. Total	837.9	938.9	1,031.7
2	Northeast Region Total	(-5)**	(-5)**	(-5)**
3	New England Division Total	(-5)	(-5)	(-5)
4	Middle Atlantic Division Total	79.2	123.4	127.6
5	Pennsylvania	(-5)	(-5)	64.7
6	South Region Total	(-5)**	(-5)**	(-5)**
7	South Atlantic Division Total	77.7	87.8	93.6
8				
8	East South Central Division Total	(-5)	(-5)	(-5)
9	West South Central Division Total	(-5)	(-5)	(-5)
10	North Region Total	463.8	501.8	565.8
11	East North Central Division Total	347.6	358.2	359.7
12	Ohio	147.9	148.9	128.7
13	Indiana	73.9	70.8	78.7
14	West North Central Division Total	116.2	143.6	206.1
15	West Region Total	(-5)**	(-5)**	(-5)**
16	Mountain Division Total	(-5)	93.1	(-5)
17	Pacific Division Total	97.5	(-5)	88.0
18	California	80.0	75.4	74.0

Table 1A Supplement 2 - Industry Shipments by Geographic Division & State  
 Industry Category Motor Vehicles

SIC 3715 Truck, Trailers

<u>Geographic Division and State</u>		<u>Value of Shipments (\$ Millions)</u>		
		<u>1969</u>	<u>1970</u>	<u>1971</u>
1	U.S. Total	961.9	776.9	787.2
2	Northeast Region Total	(-5)**	(-5)**	(-5)**
3	New England Division Total	(-5)	(-5)	(-5)
4	Middle Atlantic Division Total	(-5)	(-5)	(-5)
5	Pennsylvania	254.4	216.2	220.5
6	South Region Total	(-5)**	(-5)**	(-5)**
7	South Atlantic Division Total	(-5)	(-5)	(-5)
8	East South Central Division Total	84.5	(-5)	(-5)
9	West South Central Division Total	(-5)	(-5)	(-5)
11	North Region Total	307.0	(-5)**	(-5)**
12	East North Central Division Total	200.3	133.6	(-5)
13	West North Central Division Total	106.7	(-5)	(-5)
14	West Retion Total	(-5)**	(-5)**	(-5)**
15	Mountain Division Total	(-5)	(-5)	(-5)
16	Pacific Division Total	(-5)	(-5)	(-5)

Source: Annual Survey of Manufactures

Table: Industry Shipments by Geographic Division and State

Source: "Industry Shipments by Geographic Division and State" Annual Survey of Manufactures, U.S. Department of Commerce.

Notes: Regional totals represent the sum of the geographic division totals provided for the SIC in question. They do not necessarily represent actual totals for the region or division due to the extent of gaps in data reported at the state levels.

(-1) Not applicable

(-2) Negligible

(-3) Withheld from publication due to consistency review

(-4) Withheld to avoid disclosing data for individual companies

(-5) Not available.

\* Establishments in this industry reported value of production instead of value of shipments.

\*\* Value for region unobtainable due to lack of data for geographic divisions at this degree of detail.

\*\*\* 3714 only.

Table 1 B Industry Concentration

Industry Category		MOTOR VEHICLES						
Line No.	SIC	Description	Year	Total Shipments (\$ Mill.)	Number of Companies	Concentration Ratios		
						4 Largest (% Shipments)	8 Largest - Each Category)	20 Largest
1	3711	Motor vehicles, parts &	70	13,780.3	(-5)	72	77	(-5)
2	3714	accessories	67	13,065.6	1,531	76	81	(-5)
3			63	11,433.9	1,655	77	82	88
1	3713	Truck & bus bodies	70	935.5	(-5)	22	31	(-5)
2			67	706.1	620	21	30	47
3			63	476.7	594	22	32	50
1	3715	Truck trailers	70	777.5	(-5)	49	63	(-5)
2			67	713.9	147	48	64	82
3			63	515.7	175	59	69	81

Notes: See end of table

Source: Annual Survey of Manufactures 1970. "Value-of-Shipment Concentration Ratios" U.S. Department of Commerce, Social and Economic Statistics Administration, Bureau of the Census.

**Table: Industry Concentration**

**Source:** Annual Survey of Manufactures 1970. "Value-of-Shipment Concentration Ratios" U.S. Department of Commerce, Social and Economic Statistics Administration Bureau of the Census.

**Notes:** Aggregates at the two and three digit level of SIC are unavailable for this series.

1/ Value added by manufacture is shown for this industry rather than value of shipments because the latter contains a substantial and unmeasurable amount of duplication. The calculations for the 4, 8, and 20 largest companies also are based on value added.

2/ Value of production shown for this industry rather than value of shipments. For 1963 and subsequent years, the figure includes value of primary and secondary products made, miscellaneous receipts..., scrap and other saleable refuse, and the value of products bought and resold in the same condition.

(-1) Indicates not applicable

(-3) Indicates withheld from publication due to associated standard error of estimate or due to consistency review.

(-4) Indicates withheld to avoid disclosing figure for individual companies

(-5) Indicates not available.

**Definition:** A "company" is defined as the total of the individual establishments under one ownership within an industry. Consequently the same company may appear in several industries if it has diversified activities. For a few industries, as indicated by footnotes, value added by manufacture rather than value of shipments has been used to determine the size of companies. This is considered necessary for industries in which the aggregate value of shipments contains a large amount of duplication because of shipments of semifinished products between establishments.

Table 1C - Number of Establishments, by Employee Size Class

Line No.	INDUSTRY CATEGORY	MOTOR VEHICLES								
		SIC	Description	Year	Number of Establishments	1 - 19	20-99	100-249	249-499	500+
1	371	Motor Vehicles &								
2		Equipment	67	2,708	1,356	739	223	128	262	
3			68	2,646	1,320	683	238	142	263	
4			69	2,694	1,306	727	240	153	268	
5			70	2,739	1,336	739	243	158	263	
6			71	2,786	1,412	745	230	145	254	
7			72	2,781	1,358	739	253	158	273	
1	3711,12	Motor Vehicles,								
2	and 14	<u>1/</u> Bodies & Parts	67	1,923	933	490	163	96	242	
3			68	1,827	870	438	167	112	240	
4			69	1,849	865	459	166	118	241	
5			70	1,870	877	464	170	120	239	
6			71	1,945	948	479	171	110	237	
7			72	1,923	908	464	179	120	252	

Notes: 1/ Reported as 3717 from 1967-1970. 1970 data derived by subtracting sum of 3713 & 15 from 3 digit aggregate.

Source: County Business Patterns, U. S. Summary, 1967-1972 U.S. Bureau of Census

Table 1C - Number of Establishments, by Employee Size Class

INDUSTRY CATEGORY      MOTOR VEHICLES

Line No.	SIC	Description	Year	Number of Establishments	Number of Establishments				
					1 - 19	20-99	100-249	249-499	500+
1	3713	Truck & Bus Bodies							
2			67	602	357	183	39	13	10
3			68	639	378	187	49	13	12
4			69	633	359	197	46	17	14
5			70	642	360	200	55	15	12
6			71	642	382	199	38	14	10
7			72	628	352	201	50	16	9
1	3715	Truck Trailers							
2			67	183	66	67	21	19	10
3			68	180	72	58	22	17	11
4			69	186	71	58	27	17	13
5			70	200	80	67	18	23	12
6			71	198	82	67	21	21	7
7			72	204	81	67	22	22	12

1967 INDUSTRY CONSUMPTION OF PETROLEUM PRODUCTS  
(\$ millions) †

Industry Category: Motor Vehicles

Line #	SIC	Description	Fuel Oil		Liquified Petroleum Gas	Motor & Other Gasoline	Other Petroleum Products*	Total
			Distillate	Residual				
1	371	Motor Vehicles & Motor Vehicle Equipment	2.6	4.7	0.6	8.3	36.4	52.6
2	3711	Motor Vehicles	1.0	2.5	0.6	6.5	4.8	15.4
3	3714	Motor Vehicle Parts & Acc.	0.8	1.7	0.0	0.2	31.1	33.8
4	3713	Truck & Bus Bodies	0.4	0.2	0.0	0.8	0.4	1.8
5	3715	Truck Trailers	0.4	0.3	0.0	0.8	0.1	1.6

\*. Includes lubricants

Source: "Distribution of Petroleum Products by Product Line." Input-Output Structure  
of the United States Economy, 1967, U.S. Department of Commerce.

1967 Industry Consumption of Petroleum Products

Source: "Distribution of Petroleum Products by Product Line" Input-Output Structure of the United States Economy, 1967, U. S. Department of Commerce.

(Prices are Producer Value, including excise)

Note: Equivalent SIC numbers were obtained from the 484 sector Input-Output SIC concordance (1967) dated 1972. Although no precise SIC equivalent is given in the concordance for "Construction" at any level of aggregation, for the purpose of this report total construction (I-O 110000) was assigned the equivalent of SIC's 15-17, and an Input-Output breakdown is given for this category.

Table 3C Direct and Indirect Energy Utilization (In Percents)

Line No.	Industry Category		<u>Motor Vehicles</u>					
	<u>SIC</u>	<u>Description</u>	<u>Coal</u>	<u>Crude</u>	<u>Refined Petroleum</u>	<u>Electricity</u>	<u>Gas</u>	<u>Primary Energy</u>
1	3711,	Direct	5.7	0.0	4.3	16.4	5.8	6.5-
2	3714,	Indirect	94.3	100.0	95.7	83.6	94.2	93.5
3	(3712)	BTU's/1963 \$	34,299	32,764	15,135	4,942	18,925	70,003
1	3713	Direct	2.4	0.0	12.5	16.0	8.7	7.6
2		Indirect	97.6	100.0	87.5	84.0	91.3	92.4
3		BTU's/1963 \$	37,769	40,390	18,517	6,074	23,402	81,773
1	3715	Direct	1.0	0.0	16.0	8.2	3.8	5.9
2		Indirect	99.0	100.0	84.0	91.8	96.2	94.1
3		BTU's/1963 \$	37,367	42,114	19,177	7,401	24,572	83,884

Direct and Indirect Energy Utilization

Source: Energy Use in the Commercial and Industrial Sectors of the U.S. Economy, 1963. Center for Advanced Computation, University of Illinois at Urban-Champaign, November 21, 1973.

Note: Equivalent SIC numbers were obtained from the 484 sector Input-Output SIC concordance (1967) dated 1972. Although no precise SIC equivalent is given in the concordance for "Construction" at any level of aggregation, for the purpose of this report total construction (T-O 110000) was assigned the equivalent of SIC's 15-17, and an Input-Output breakdown is given for this category.

TOTAL PAYROLL BY INDUSTRY  
 TABLE 6B  
 1967 THRU 1972  
 (\$ Millions)

SIC CODE	INDUSTPY NAME	PAYROLL					
		1967	1968	1969	1970	1971	1972
3713	Truck and Bus Bodies	\$192.2	\$214.1	\$233.2	\$255.6	\$259.9	\$330.0
3715	Truck Trailers	\$147.1	\$167.1	\$189.0	\$162.4	\$161.7	\$189.0
3717	Motor Vehicles & Parts (3711+3712+3714)	\$5,590.6	\$6,800.8	\$7,071.1	\$6,384.5	\$7,820.5	\$9,253.0

Labor: Total Payroll by Industry

Source: Industry Profiles, Annual Survey of Manufactures, 1971. U.S.  
Department of Commerce.

1972 Census of Manufactures, Industry Series, Advance Report.  
U.S. Department of Commerce.

Total payroll represents gross wages and salaries paid in the calendar year to all employees on the payroll of operating manufacturing establishments. The total includes salaries of officers of these establishments, if a corporation; it excludes payments to the proprietor or partners, if an unincorporated concern.

## LABOR

Item No.	Industry Category		Motor Vehicles & Equipment					SIC 371 - Motor Vehicles and Motor Vehicle Equipment	
	Year	Total Employment (000s)	Production Workers (000s)	Avg. Weekly Earnings (\$)	Avg. Hourly Earnings (\$)	Avg. Weekly Hours	Labor Turnover (per 100 emp)	Avg. Weekly Overtime Hrs.	
1	1967	815.8	626.9	144.84	3.55	40.8	9.8	3.4	
2	1968	873.7	680.8	168.09	3.90	43.1	9.9	5.8	
3	1969	911.4	708.0	170.56	4.10	41.6	10.4	4.2	
3	1970	797.3	604.3	170.07	4.22	40.3	10.5	3.2	
4	1971	842.1	650.9	194.46	4.72	41.2	7.3	3.7	
6	1972	860.9	666.3	219.22	5.11	42.9	7.4	4.9	
7	1973	941.1	730.9	237.08	5.45	43.5	(-5)	6.0	
8	1971	Dec	857.1	667.4	217.36	4.94	44.0	3.3	3.6
9		Jan	848.1	658.3	202.46	4.95	40.9	5.4	2.2
10		Feb	847.4	658.2	207.17	4.98	41.6	4.4	3.5
11		Mar	851.6	661.9	211.42	5.01	42.2	4.9	4.0
12		Apr	858.0	667.8	216.14	5.05	42.8	4.8	4.6
13		May	863.1	671.2	220.40	5.09	43.3	6.1	4.9
14		Jun	864.9	670.5	219.10	5.06	43.3	8.6	4.8
15	1972	Jul	724.9	527.6	213.19	5.04	42.3	20.3	4.3
16		Aug	836.0	640.3	205.02	5.10	40.2	14.4	4.7
17		Sep	892.4	696.8	226.37	5.18	43.7	7.4	5.9
18		Oct	904.4	703.7	223.86	5.17	43.3	5.7	5.8
19		Nov	914.2	714.5	231.17	5.23	44.2	4.1	6.2
20		Dec	925.2	725.1	252.65	5.41	46.7	2.7	7.0
21		Jan	922.5	722.6	239.32	5.39	44.4	5.4	6.5
22		Feb	930.5	727.2	243.99	5.41	45.1	4.8	7.0
23		Mar	935.3	731.3	233.26	5.35	43.6	5.2	5.6
24		Apr	942.4	736.6	241.73	5.42	44.6	5.6	6.8
25		May	949.1	741.5	238.58	5.41	44.1	6.2	6.4
26		Jun	954.8	746.6	242.97	5.46	44.5	7.3	6.8
27	1973	Jul	920.8	709.2	239.69	5.46	43.9	10.9	6.2
28		Aug	893.6	681.4	216.54	5.40	40.1	12.2	5.3
29		Sep	969.3	749.9	233.14	5.46	42.7	9.2	5.5
30		Oct	966.9	748.2	234.42	5.49	42.7	5.7	5.1
31		Nov	961.6	743.7	233.20	5.50	42.4	4.0	5.5
32		Dec	946.6	732.1	250.17	5.66	44.2	(-5)	4.9

Notes: Figures in parentheses indicate footnotes. See end of Table. SOURCE: U.S. Employment and Earnings, U.S. Dept. of Labor

## LABOR

Item No.	Industry Category		Motor Vehicles & Equipment		SIC 3711 - Motor Vehicles				
	Year Annual Avg.	Total Employment (000s)	Production Workers (000s)	Avg. Weekly Earnings (\$)	Avg. Hourly Earnings (\$)	Avg. Weekly Hours	Labor Turnover (per 100 empl)	Avg. Weekly Overtime Hrs.	
1	1967	341.0	248.1	147.06	3.64	40.4	9.9	3.5	
2	1968	373.1	278.4	172.77	3.99	43.3	10.3	6.2	
3	1969	392.9	289.6	174.29	4.21	41.4	11.1	4.0	
3	1970	336.3	239.8	174.32	4.38	39.8	11.3	3.3	
4	1971	371.5	270.3	199.75	4.92	40.6	7.8	3.5	
6	1972	381.3	278.4	227.16	5.32	42.7	8.3	4.9	
7	1973	419.9	306.6	246.78	5.66	43.6	(-5)	6.3	
8	1971	Dec	382.3	281.9	225.72	5.13	44.0	2.8	3.5
9		Jan	375.5	275.6	204.06	5.14	39.7	5.9	2.3
10		Feb	374.2	275.2	210.83	5.18	40.7	3.6	2.9
11		Mar	373.9	275.0	216.11	5.22	41.4	4.3	3.4
12		Apr	376.8	277.9	221.13	5.24	42.2	4.2	4.1
13		May	379.9	279.9	226.61	5.27	43.0	5.7	4.7
14		Jun	381.9	279.6	228.90	5.25	43.6	9.2	4.8
15	1972	Jul	301.1	197.8	223.97	5.32	42.1	30.6	3.8
16		Aug	368.0	264.3	205.52	5.38	38.2	17.4	4.8
17		Sep	404.0	297.6	237.89	5.37	44.3	7.1	6.5
18		Oct	407.9	300.4	234.13	5.37	43.6	4.9	6.2
19		Nov	414.3	306.6	239.12	5.41	44.2	3.5	6.4
20		Dec	418.5	310.7	269.20	5.62	47.9	2.3	7.7
21		Jan	417.8	309.9	246.19	5.57	44.2	4.4	6.5
22		Feb	419.5	310.2	255.46	5.59	45.7	4.5	7.4
23		Mar	421.1	311.8	241.89	5.51	43.9	5.0	5.7
24		Apr	424.8	314.2	249.43	5.58	44.7	5.5	7.2
25		May	428.3	317.3	245.64	5.57	44.1	6.0	6.8
26		Jun	429.6	319.1	254.82	5.65	45.1	8.3	7.4
27	1973	Jul	404.4	291.6	250.49	5.68	44.1	17.7	6.4
28		Aug	377.3	265.2	214.14	5.68	37.7	16.0	5.7
29		Sep	437.9	318.0	241.83	5.69	42.5	10.8	5.7
30		Oct	433.8	314.2	243.67	5.72	42.6	5.5	4.8
31		Nov	427.4	307.9	244.10	5.73	42.6	4.0	6.0
32		Dec	416.5	300.0	265.52	5.94	44.7	(-5)	5.7

Notes: Figures in parentheses indicate footnotes. See end of Table. SOURCE: U.S. Employment and Earnings, U.S. Dept. of Labor

## LABOR

Item No.	Industry Category		Motor Vehicles & Equipment SIC 3714 - Motor Vehicle Parts and Accessories						
	Year Annual Avg.	Total Employment (000s)	Production Workers (000s)	Avg. Weekly Earnings (\$)	Avg. Hourly Earnings (\$)	Avg. Weekly Hours	Labor Turnover (per 100 empl)	Avg. Weekly Overtime Hrs.	
1	1967	351.7	280.5	146.56	3.54	41.4	8.5	3.6	
2	1968	376.1	303.0	168.44	3.89	43.3	8.4	5.8	
3	1969	390.8	314.9	172.62	4.11	42.0	8.6	4.4	
3	1970	351.3	278.7	170.55	4.17	40.9	9.2.	3.2	
4	1971	358.9	289.7	193.53	4.63	41.8	6.7	3.6	
6	1972	369.4	299.9	220.18	5.05	43.6	6.5	5.1	
7	1973	401.6	328.5	239.66	5.41	44.3	(-5)	6.2	
8	1971	Dec	367.1	298.1	219.56	4.89	44.9	3.1	3.9
9		Jan	364.6	295.4	206.29	4.90	42.1	4.7	2.0
10		Feb	364.6	295.4	210.87	4.95	42.6	4.8	4.3
11		Mar	367.4	297.9	214.77	4.96	43.3	4.9	4.8
12		Apr	369.6	299.8	219.37	5.02	43.7	5.1	5.4
13		May	370.6	300.6	220.75	5.04	43.8	6.0	5.4
14		Jun	370.7	300.7	217.94	5.01	43.5	7.5	5.0
15	1972	Jul	332.8	262.1	212.65	4.98	42.7	14.0	4.9
16		Aug	360.2	290.9	211.58	4.99	42.4	11.4	4.8
17		Sep	374.6	307.7	221.85	5.10	43.5	7.0	5.6
18		Oct	382.3	311.4	222.29	5.11	43.5	5.9	5.6
19		Nov	385.1	315.7	230.58	5.17	44.6	4.3	6.7
20		Dec	390.5	320.9	248.38	5.33	46.6	2.8	6.8
21		Jan	389.9	320.8	244.87	5.37	45.6	5.9	7.3
22		Feb	394.6	323.8	240.75	5.35	45.0	4.4	6.9
23		Mar	397.2	325.9	233.11	5.31	43.9	4.7	5.8
24		Apr	398.5	327.1	244.17	5.39	45.3	5.0	6.8
25		May	401.4	328.5	240.49	5.38	44.7	5.7	6.6
26		Jun	404.5	330.7	245.90	5.42	45.0	6.9	6.9
27	1973	Jul	397.2	322.5	242.27	5.42	44.7	8.3	6.6
28		Aug	398.5	322.9	233.60	5.37	43.5	8.9	5.9
29		Sep	409.0	333.5	232.85	5.39	43.2	7.5	5.8
30		Oct	409.4	335.0	236.64	5.44	43.5	5.6	5.9
31		Nov	411.8	337.7	232.83	5.44	42.8	4.7	5.7
32		Dec	407.6	334.0	250.99	5.59	44.9	(-5)	4.7

Notes: Figures in parentheses indicate footnotes. See end of Table. SOURCE: U. S. Employment and Earnings, U. S. Dept. of Labor

## LABOR

Item No.	Industry Category		Motor Vehicles & Equipment SIC 3712 - Passenger Car Bodies						
	Year	Total Employment (000s)	Production Workers (000s)	Avg. Weekly Earnings (\$)	Avg. Hourly Earnings (\$)	Avg. Weekly Hours	Labor Turnover (per 100 empl)	Avg. Weekly Overtime Hrs.	
1	1967	60.0	48.7	150.05	3.77	39.8	17.5	(-5)	
2	1968	59.5	48.2	178.06	4.17	42.7	16.0		
3	1969	56.9	46.9	183.14	4.35	42.1	15.3		
3	1970	45.9	36.1	186.59	4.70	39.7	16.5		
4	1971	51.3	43.9	218.40	5.20	42.0	7.6		
6	1972	45.6	37.3	233.80	5.58	41.9	5.0		
7	1973	48.9	39.3	239.72	5.89	40.7	(-5)		
8	1971	Dec	47.5	40.1	215.59	5.31	40.6	3.7	(-5)
9		Jan	47.0	39.4	219.63	5.37	40.9	3.4	
10		Feb	45.8	38.1	219.60	5.33	41.2	3.1	
11		Mar	46.8	38.9	224.10	5.40	41.5	3.7	
12		Apr	47.1	39.2	232.35	5.48	42.4	3.1	
13		May	47.3	39.2	244.64	5.56	44.0	2.8	
14		Jun	47.2	39.0	232.26	5.53	42.0	6.6	
15	1972	Jul	28.4	18.9	250.33	5.89	42.5	7.5	
16		Aug	43.5	34.9	197.33	5.77	34.2	12.9	
17		Sep	47.7	39.3	247.65	5.68	43.6	7.7	
18		Oct	48.2	39.7	233.24	5.58	41.8	4.4	
19		Nov	48.7	40.1	252.51	5.70	44.3	2.7	
20		Dec	49.3	40.5	256.66	5.82	44.1	1.7	
21		Jan	48.3	39.4	229.31	5.69	40.3	3.6	(-5)
22		Feb	48.4	39.4	271.64	5.97	45.5	2.6	
23		Mar	48.3	39.1	241.53	5.82	41.5	2.4	
24		Apr	48.6	39.3	252.19	5.92	42.6	3.4	
25		May	48.5	39.1	254.29	5.90	43.1	3.9	
26		Jun	48.6	39.0	253.13	5.97	42.4	4.0	
27	1973	Jul	47.7	37.9	240.31	5.89	40.8	3.9	
28		Aug	46.3	36.2	158.95	5.78	27.5	6.0	
29		Sep	50.9	41.1	253.21	5.93	42.7	4.5	
30		Oct	50.8	40.8	245.61	5.89	41.7	1.4	
31		Nov	50.2	40.1	231.66	5.85	39.6	4.4	
32		Dec	49.9	39.9	236.40	6.00	39.4	(-5)	

Notes: Figures in parentheses indicate footnotes. See end of Table. SOURCE: U.S. Employment and Earnings, U.S. Dept. of Labor

LABOR

Industry Category Motor Vehicles & Equipment SIC 3713 - Truck and Bus Bodies

Item No.	Year	Total Employment (000s)	Production Workers (000s)	Avg. Weekly Earnings (\$)	Avg. Hourly Earnings (\$)	Avg. Weekly Hours	Labor Turnover (per 100 empl)	Avg. Weekly Overtime Hrs.	
1	1967	37.0	29.7	121.39	2.99	40.6	9.4	(-5)	
2	1968	37.8	30.3	132.34	3.22	41.1	10.7		
3	1969	40.3	32.9	137.23	3.38	40.6	10.8		
3	1970	38.3	30.7	138.45	3.47	39.9	10.7		
4	1971	37.3	29.5	148.80	3.72	40.0	8.0		
6	1972	39.2	31.1	172.63	4.13	41.8	9.5		
7	1973	42.5	34.1	181.66	4.42	41.1	(-5)		
8	1971	Dec	36.8	29.2	162.54	3.87	42.0	6.4	(-5)
9		Jan	37.3	29.5	158.75	3.91	40.6	7.5	
10		Feb	38.3	30.5	161.95	3.95	41.0	7.0	
11		Mar	38.4	30.5	166.82	4.01	41.6	7.3	
12		Apr	38.7	30.8	170.95	4.08	41.9	7.2	
13		May	39.2	31.1	169.33	4.11	41.2	8.9	
14		Jun	40.0	31.7	167.69	4.09	41.0	14.7	
15	1972	Jul	37.7	29.5	165.64	4.04	41.0	13.1	
16		Aug	39.5	31.2	185.73	4.25	43.7	16.0	
17		Sep	40.4	32.2	182.75	4.29	42.6	11.0	
18		Oct	40.2	32.1	179.76	4.28	42.0	9.0	
19		Nov	40.1	31.9	178.51	4.22	42.3	6.5	
20		Dec	40.7	32.4	184.47	4.31	42.8	4.8	
21		Jan	40.0	31.7	182.70	4.35	42.0	9.9	(-5)
22		Feb	40.9	32.5	190.03	4.44	42.8	9.9	
23		Mar	41.7	33.3	193.05	4.50	42.9	10.5	
24		Apr	43.0	34.4	184.73	4.43	41.7	9.5	
25		May	42.9	34.5	182.57	4.41	41.4	9.2	
26		Jun	43.6	35.2	180.43	4.39	41.1	10.9	
27	1973	Jul	43.2	34.7	179.45	4.42	40.6	12.2	
28		Aug	43.0	34.4	174.44	4.35	40.1	13.1	
29		Sep	43.0	34.6	178.67	4.39	40.7	10.1	
30		Oct	43.4	34.8	174.15	4.42	39.4	9.8	
31		Nov	42.9	34.6	179.69	4.47	40.2	6.2	
32		Dec	42.9	34.4	181.85	4.49	40.5	(-5)	

Notes: Figures in parentheses indicate footnotes. See end of Table. SOURCE: U.S. Employment and Earnings, U.S. Dept. of Labor

## LABOR

Item No.	Industry Category		Motor Vehicles & Equipment SIC 3715 - Truck Trailers (Full)						
	Year Annual Avg.	Total Employment (000s)	Production Workers (000s)	Avg. Weekly Earnings (\$)	Avg. Hourly Earnings (\$)	Avg. Weekly Hours	Labor Turnover (per 100 empl)	Avg. Weekly Overtime Hrs.	
1	1967	26.1	20.0	109.37	2.79	39.2	(-5)	(-5)	
2	1968	27.3	20.8	119.84	2.93	40.9			
3	1969	30.6	23.7	124.54	3.06	40.7			
3	1970	25.6	19.0	127.86	3.27	39.1			
4	1971	23.2	17.4	138.20	3.49	39.6			
6	1972	25.3	19.7	149.85	3.70	40.5			
7	1973	28.2	22.3	157.60	3.94	40.0			
8	1971	Dec	23.4	18.1	146.83	3.59	40.9	(-5)	(-5)
9		Jan	23.7	18.4	144.63	3.58	40.4		
10		Feb	24.5	19.0	146.61	3.62	40.5		
11		Mar	25.1	19.6	145.48	3.61	40.3		
12		Apr	25.8	20.1	146.52	3.60	40.7		
13		May	26.1	20.4	147.06	3.64	40.4		
14		Jun	25.1	19.5	150.22	3.70	40.6		
15	1972	Jul	24.9	19.3	148.37	3.61	41.1		
16		Aug	24.8	19.0	148.34	3.69	40.2		
17		Sep	25.7	20.0	153.41	3.76	40.8		
18		Oct	25.8	20.1	153.87	3.79	40.6		
19		Nov	26.0	20.2	155.57	3.87	40.2		
20		Dec	26.2	20.6	155.59	3.88	40.1		
21		Jan	26.5	20.8	154.81	3.88	39.9	(-5)	(-5)
22		Feb	27.1	21.3	152.86	3.86	39.6		
23		Mar	27.0	21.2	155.96	3.87	40.3		
24		Apr	27.5	21.6	157.56	3.90	40.4		
25		May	28.0	22.1	154.03	3.87	39.8		
26		Jun	28.5	22.6	155.62	3.91	39.8		
27	1973	Jul	28.3	22.5	154.05	3.91	39.4		
28		Aug	28.5	22.7	156.02	3.96	39.4		
29		Sep	28.5	22.7	162.01	4.03	40.2		
30		Oct	29.5	23.4	159.20	3.97	40.1		
31		Nov	29.3	23.4	163.22	4.04	40.4		
32		Dec	29.7	23.8	165.65	4.05	40.9		

Notes: Figures in parentheses indicate footnotes. See end of Table. SOURCE: U. S. Employment and Earnings, U. S. Dept. of Labor

Labor Industry Employment, Hours and Earnings Profile

Source: Employment and Earnings, United States, 1909-72, and monthly supplements. U.S. Department of Labor, Bureau of Labor Statistics. Certain tables were drawn from unpublished sources at the Department of Labor.

Note: (-5) indicates not available. Tables are given at the most detailed level collected by the Department of Labor. Data for December, 1973, and the 1973 annual average are preliminary. Where a service sector is given, rather than a production industry, production workers should be translated as non-supervisory workers (e.g. Ground Freight Transportation). Detailed explanations of definitions and methodology are available in Employment and Earnings, United States, 1909-72 (Bulletin 1312-9), U.S. Department of Labor, Bureau of Labor Statistics.

Table 4 Industry Transportation Statistics Industry Category Motor Vehicles & Equipment  
 1. Means of Transport

Line No.	SIC	Description	Percentage Distribution by Means of Transport*					Misc.
			Rail	Motor Carrier	Private Truck	Air	Water	
1	371	Motor Vehicles & Motor	55.3	40.2	3.9	.2	.1	.3
2		Vehicle Equipment	(75.8)	(21.1)	(1.6)	(0.3)	(0.9)	(0.3)
3	3711	Motor Vehicles	51.0	48.0	.3	0	.3	.4
4			(77.4)	(20.3)	(0.3)	(0)	(1.7)	(0.3)
5	3714	M.V. Parts & Accessories	60.4	32.7	6.3	.4	0	.2
6			(75.1)	(21.7)	(2.4)	(0.6)	(0)	(0.2)
7	3713	Truck & Bus Bodies	13.2	42.6	41.5	0	1.1	1.5
8			(22.7)	(37.8)	(32.0)	(0)	(5.6)	(1.9)

Notes: The first row of figures indicates present distribution of thousands of tons shipped.  
 Figures in parentheses represent percent distribution of millions of ton-miles of shipments.

Source: 1967 Census of Transportation, Vol. 3, pt. 3. U.S. Department of Commerce, Bureau of the Census.

Table 4C Industry Transportation Statistics  
 2. Distance of Shipment

Industry Category Motor Vehicles & Equipment

Line No.	SIC	Description	(000's) Tons Shipped	Percentage Distribution by Distance of Shipment*								
				Under 50 Miles	50-99 Miles	100- 199 Miles	200- 299 Miles	300- 399 Miles	400- 499 Miles	500- 599 Miles	600- 799 Miles	Over 800 Miles
1	371	Motor Vehicles & Equipment	31,312	8.7	9.3	14.6	16.7	8.5	12.2	8.1	8.8	13.1
2	3711	Motor Vehicles	15,267	7.1	7.9	14.5	15.5	9.9	11.7	10.1	7.9	15.4
3	3714	M.V. Parts & Accessories	15,381	10.0	10.9	14.4	18.1	7.3	12.8	6.3	9.2	11.0
4	3713	Truck & Bus Bodies	211	1.5	7.8	26.1	11.6	9.4	13.0	3.1	14.6	12.9

\* Of Thousands of Tons Shipped

Source: 1967 Census of Transportation, Vol. 3, pt 3. U.S. Department of Commerce.

TABLE 2. TCC GROUP 371--Percent Distribution of Geographic Division of Origin,  
by Geographic Division of Destination: 1967

## Motor Vehicles and Motor Vehicle Equipment

Geographic division of origin	Number	Percent distribution by division of destination										
		U.S. total	New England	Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific	
TONS OF SHIPMENTS		(thousands of tons)										
U.S. total.....	31,312	100.0	3.3	14.1	38.0	9.9	12.3	4.5	6.6	1.9	9.4	
New England.....	217	100.0	28.0	55.8	2.4	.5	11.1	.1	.3	.1	1.7	
Middle Atlantic.....	2,486	100.0	13.9	42.2	15.1	4.0	18.9	.9	2.2	.1	2.7	
East North Central.....	22,143	100.0	2.2	11.7	48.4	10.3	10.3	3.9	4.4	.9	7.9	
West North Central.....	2,307	100.0	.9	4.4	22.7	26.0	3.4	5.7	21.0	9.4	6.5	
South Atlantic.....	1,928	100.0	5.3	24.9	7.7	.9	43.7	12.5	4.6	.2	.2	
East South Central.....	647	100.0	1.9	10.3	19.3	8.8	18.1	20.8	16.1	.9	2.0	
West South Central.....	307	100.0	-	.3	1.9	4.5	4.3	7.9	78.2	2.2	.7	
Mountain.....	-	-	-	-	-	-	-	-	-	-	-	
Pacific.....	1,277	100.0	.1	.6	1.7	1.7	.9	.3	8.2	11.6	74.9	
TON-MILES OF SHIPMENTS		(millions of ton-miles)										
U.S. total.....	14,310	100.0	3.1	10.7	14.4	10.2	12.9	3.8	11.0	4.0	29.9	
New England.....	54	100.0	8.8	45.6	5.7	2.3	18.1	.6	1.7	.4	16.0	
Middle Atlantic.....	830	100.0	7.5	15.0	17.0	9.3	22.3	1.9	8.0	.6	18.4	
East North Central.....	10,471	100.0	2.9	11.1	15.1	10.9	12.1	3.4	9.2	2.5	32.8	
West North Central.....	1,212	100.0	1.8	7.0	15.2	12.6	4.5	4.4	19.6	15.1	19.8	
South Atlantic.....	574	100.0	6.3	13.5	11.8	2.3	41.9	11.5	9.6	1.1	2.0	
East South Central.....	307	100.0	3.6	12.9	12.3	9.8	14.8	11.3	17.9	2.3	15.1	
West South Central.....	97	100.0	-	1.0	4.8	7.6	11.8	12.3	54.3	3.0	2.7	
Mountain.....	-	-	-	-	-	-	-	-	-	-	-	
Pacific.....	765	100.0	.6	2.2	5.0	3.6	3.7	.9	17.7	12.5	53.3	

Note: Shipments to Alaska and Hawaii from the 48 contiguous States and the District of Columbia are included; no data were obtained for shipments originating in Alaska and Hawaii.

13. TCC GROUP 371--Percent Distribution of Geographic Division of Destination, by Geographic Division of Origin: 1967

Motor Vehicles and Motor Vehicle Equipment

Geographic division of destination	Number	Percent distribution by division of origin									
		U.S. total	New England	Middle Atlantic	East North Central	West North Central	South Atlantic	East South Central	West South Central	Mountain	Pacific
<b>TONS OF SHIPMENTS</b> (thousands of tons)											
U.S. total.....	31,312	100.0	0.7	7.9	70.6	7.4	6.2	2.1	1.0	-	4.1
New England.....	1,023	100.0	5.9	33.9	46.6	2.1	10.1	1.2	-	-	.2
Middle Atlantic.....	4,413	100.0	2.7	23.7	58.7	2.3	10.9	1.5	-	-	.2
East North Central.....	11,911	100.0	-	3.2	89.9	4.4	1.3	1.0	-	-	.2
West North Central.....	3,100	100.0	-	3.2	74.0	19.3	.6	1.8	.4	-	.7
South Atlantic.....	3,836	100.0	.6	12.3	59.5	2.0	21.9	3.1	.3	-	.3
East South Central.....	1,423	100.0	-	1.6	60.7	9.3	17.0	9.4	1.7	-	.3
West South Central.....	2,063	100.0	-	2.6	47.8	23.5	4.3	5.0	11.7	-	5.1
Mountain.....	587	100.0	-	.5	34.7	36.9	.6	1.0	1.2	-	25.1
Pacific.....	2,956	100.0	.1	2.3	59.1	5.0	.2	.8	.1	-	32.4
<b>TON-MILES OF SHIPMENTS</b> (millions of ton-miles)											
U.S. total.....	14,310	100.0	.4	5.8	73.2	8.5	4.0	2.1	.7	-	5.3
New England.....	439	100.0	1.1	14.2	68.0	4.9	8.3	2.5	-	-	1.0
Middle Atlantic.....	1,536	100.0	1.6	8.1	76.0	5.5	5.0	2.6	.1	-	1.1
East North Central.....	2,061	100.0	.2	6.9	76.8	9.0	3.3	1.8	.2	-	1.8
West North Central.....	1,454	100.0	.1	5.3	78.7	10.5	.9	2.1	.5	-	1.9
South Atlantic.....	1,840	100.0	.5	10.1	68.8	2.9	13.1	2.5	.6	-	1.5
East South Central.....	548	100.0	.1	2.9	65.3	9.8	12.1	6.3	2.3	-	1.2
West South Central.....	1,567	100.0	.1	4.3	61.6	15.1	3.5	3.5	3.3	-	8.6
Mountain.....	568	100.0	-	.9	47.0	32.2	1.1	1.2	.8	-	16.8
Pacific.....	4,297	100.0	.2	3.5	79.6	5.6	.3	1.1	.1	-	9.6

Note: Shipments to Alaska and Hawaii from the 48 contiguous States and the District of Columbia are included; no data were obtained for shipments originating in Alaska and Hawaii.

Table - Industry Transportation Statistics

1. Means of Transport
2. Distance of Shipment
3. Shipments Distribution - Division of Origin/Destination

Transportation data cover the 48 coterminous states and the District of Columbia.

Transportation commodity classifications differ in certain areas from the SIC classification. Sub-categories under the SIC numbers reflect this difference.

SICs 2026, Fluid Milk; 2097, Manufactured Ice; and 241, Primary Forest Products are excluded because these industries primarily serve local markets.

The source of the Transportation Commodity Classification/Standard Industrial Classification concordance is the publication, Commodity Classification for Transportation Statistics, Executive Office of the President, Bureau of the Budget, 1967.

SALES OUTLOOK

Employment and Shipments 1971 and 1972 with Estimates to 1974

Line No.	SIC	Description	Year	Employment (000s)	% Change PY	Shipments (\$ Mill)	% Change PY
1	3714	Motor Vehicle Parts & Accessories	1971	384		16,013	
2			1972	401	4.4	18,554	15.9
3			1973	410	2.2	21,337	15.0
4			1974	410	0	22,600	6.0
1	3711, 3713, 3715	Motor Vehicles, Passenger Cars, Trucks, Buses & Trailers	1971	557		35,319	
2			1972	566	1.6	38,986	10.4
3			1973	630	11.3	45,120	15.7
4			1974	630	0	45,390	6.0

Notes: 1972 data are preliminary.  
1973 and 1974 data are estimated.  
PY = Prior Year  
See End of Table For Source.

SOURCE:

Employment and Shipments, 1971 and 1972 from 1972 Census of Manufactures (Industry Series) Advance Report, and the Annual Survey of Manufactures, U. S. Department of Commerce. 1973 and 1974 estimates were drawn from the U. S. Industrial Outlook, 1974, or were provided by industry analysts, OBRA, U. S. Department of Commerce.

FOOTNOTES:

- SIC No. 2094\* -- Dropping of sperm whale oil accounted for employment decline from 1971 level. Worldwide shortage of fats and oils caused climb in value of shipments.
- SIC No. 3031\* -- Associated standard error = 17%
- SIC No. 3031\*\* -- Not consistent with other Census series or related data.
- SIC No. 3212\* -- Shipments include interplant transfers. There could be a modest increase in output if pollution standards are relaxed and if some bottlenecks in facilities are corrected. A new steel labor contract will be negotiated in 1974.

MAJOR CONSUMERS OF INDUSTRY OUTPUT

(Inter-industry Transactions - 1967 Input-Output Tables)

Input-Output Industry Category Motor Vehicles and Equipment  
 SIC's Covered 3711, 14, 13 and 15

	Producer Prices (\$ Millions)
10 Major Consumers of Industry Output	
1. Motor vehicles and equipment	\$12,157
2. Automobile repair and services	1,259
3. Stampings, screw machine products and bolts	228
4. Other transportation equipment	143
5. Misc. electrical machinery equipment and supplies	140
6. Primary iron and steel manufacturing	121
7. Real estate and rental	116
8. Scrap, used and secondhand goods	99
9. Wholesale and retail trade	99
10. Service industry machines	90
Total Intermediate Output to 10 Major Consumers	14,452
Total Intermediate Output	15,464
Top 10 Consumers as a percent of Total	93.4%

Source: "Input-Output Structure of the U.S. Economy: 1967" [87 Sectors] Table 1.  
 Inter-industry Transactions. U.S. Department of Commerce