



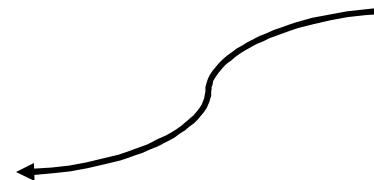
***Prioritization
Module 9***



Factors Guiding Prioritization

- Politics
- Budget
- Manpower
- Capabilities
- Schedule
- Impact to Operations
- Other Constraints

Chemical Identification
Dual Use Materials
Chem Precursors
Chem Reactors





Key Questions

- **What are the national priorities for border security?**
- **How much can be done with just procedural changes or organizational re-alignments?**
- **How much material/equipment money is available?**
 - Procurement
 - Operation
 - Maintenance
- **What are the personnel limitations?**
 - Budget
 - Skills and Training
 - Availability
- **What areas most urgently need upgrading to manage risk?**
- **How long will upgrades take to implement?**



Cost Tradeoff Analysis

- Which solutions reduce the risk the most per unit currency spent?
 - Better detection – earlier, more reliable
 - Longer delay
 - More effective interdiction
- Which solutions have lowest overall cost over the life of the system?
- Which solutions have the least impact on operations or can be implemented the quickest?
- Which solutions enhance manpower capabilities or reduce the need for manpower at less cost over the life of the system?



Cost Considerations to Factor into Estimates

- Design
- Installation
- Operation
- Testing
- Maintenance
- Equipment
- Material
- Vehicles
- Consumables
 - Fuel
 - Ammunition
 - Batteries





Exercise 9-1

System Prioritization

- **Using system designed for sector and gap analysis, prioritize the enhancements identified for the following:**
 - Organizational Structure/Procedures
 - Personnel
 - Equipment/Materials
 - Communications/Data Information Systems
 - Infrastructures
- **Identify the top three in each category**



Building a Strategic Plan

- **Define goals to be accomplished**
- **Define the team to do the work**
- **Plan the next activities/future engagements**
- **Estimate schedule and required budget**



Exercise 9-2

Building Sector Strategic Plan

- **Border Security Goals for this sector**
- **Team and Responsibilities**
- **Activities to Accomplish Goals**
 - Internal Activities
 - Future Engagement Activities
- **Schedule**