



# ***Prioritization***

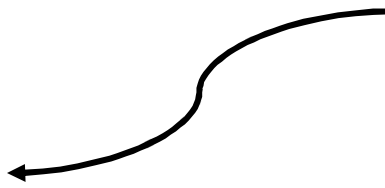
## ***Module 9***



# *Factors Guiding Prioritization*

- **Politics**
- **Budget**
- **Manpower**
- **Capabilities**
- **Schedule**
- **Impact to Operations**
- **Other Constraints**

Chemical Identification  
Dual Use Materials  
Chem Precursors  
Chem Reactors





# ***Key Questions***

- **What are the national priorities for border security?**
- **How much can be done with just procedural changes or organizational re-alignments?**
- **How much material/equipment money is available?**
  - **Procurement**
  - **Operation**
  - **Maintenance**
- **What are the personnel limitations?**
  - **Budget**
  - **Skills and Training**
  - **Availability**
- **What areas most urgently need upgrading to manage risk?**
- **How long will upgrades take to implement?**



# ***Cost Tradeoff Analysis***

- **Which solutions reduce the risk the most per unit currency spent?**
  - **Better detection – earlier, more reliable**
  - Longer delay
  - More effective interdiction
- **Which solutions have lowest overall cost over the life of the system?**
- **Which solutions have the least impact on operations or can be implemented the quickest?**
- **Which solutions enhance manpower capabilities or reduce the need for manpower at less cost over the life of the system?**



# ***Cost Considerations to Factor into Estimates***

- **Design**
- **Installation**
- **Operation**
- **Testing**
- **Maintenance**
- **Equipment**
- **Material**
- **Vehicles**
- **Consumables**
  - **Fuel**
  - **Ammunition**
  - **Batteries**



# ***Exercise 9-1***

## ***System Prioritization***

- **Using system designed for sector and gap analysis, prioritize the enhancements identified for the following:**
  - **Organizational Structure/Procedures**
  - **Personnel**
  - **Equipment/Materials**
  - **Communications/Data Information Systems**
  - **Infrastructures**
- **Identify the top three in each category**



# ***Building a Strategic Plan***

- **Define goals to be accomplished**
- **Define the team to do the work**
- **Plan the next activities/future engagements**
- **Estimate schedule and required budget**



# ***Exercise 9-2***

## ***Building Sector Strategic Plan***

- **Border Security Goals for this sector**
- **Team and Responsibilities**
- **Activities to Accomplish Goals**
  - Internal Activities
  - Future Engagement Activities
- **Schedule**