

High Performance Flow Battery Design for Grid Scale Energy Storage

Primus Power
Jonathan Hall

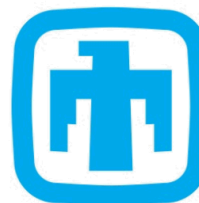
EESAT 2013
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Primus Power gratefully acknowledges the support of: DOE, ARPA-E, DOD, and CEC



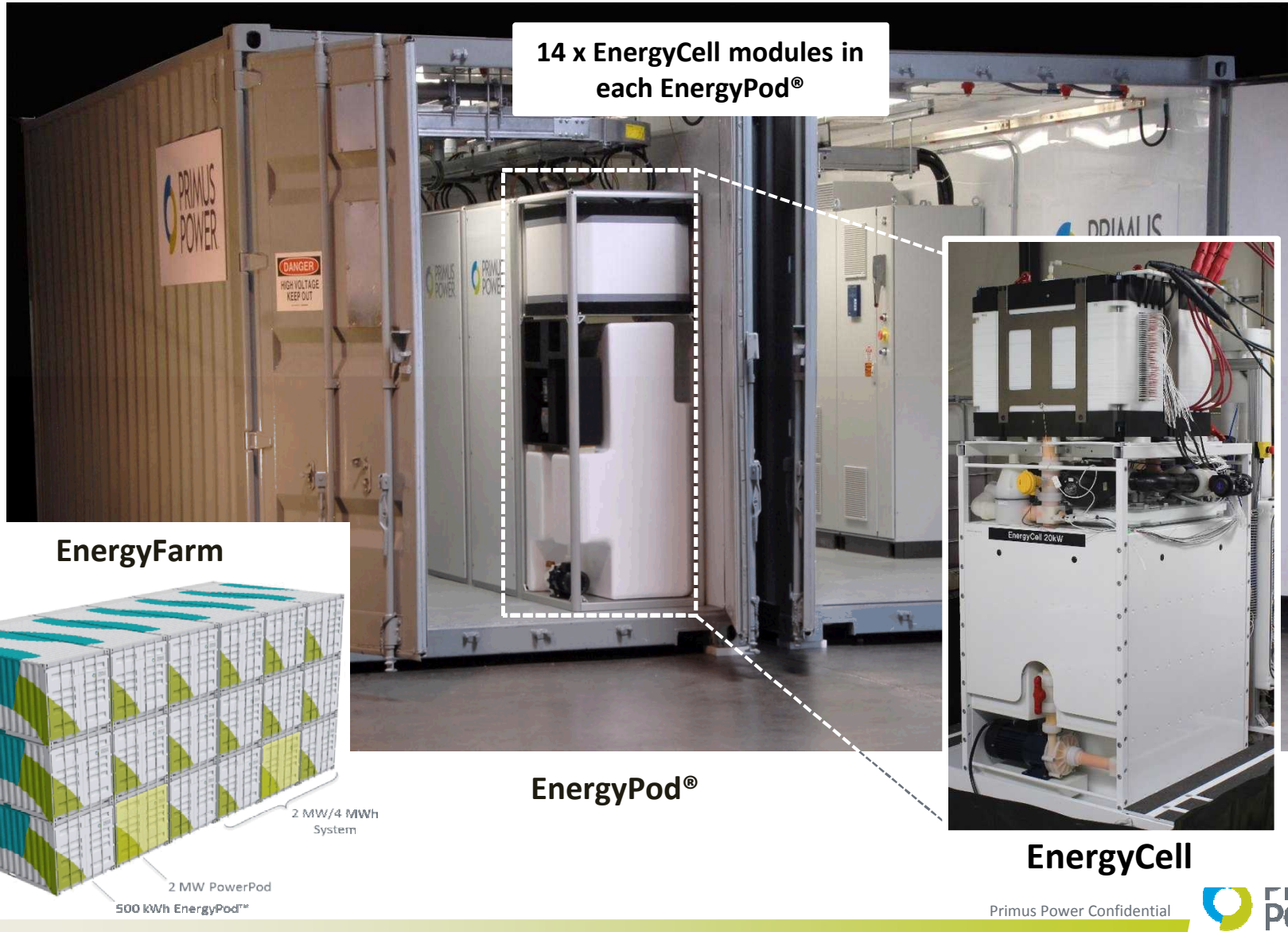
Independent performance
verification testing by Sandia:



**Sandia
National
Laboratories**

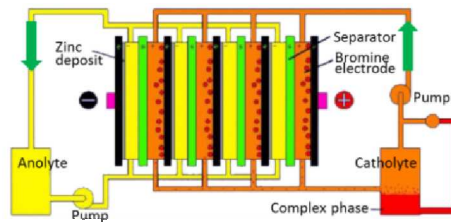
Sandia National Laboratories is a multi-program laboratory managed and operated by Sandia Corporation, a wholly owned subsidiary of Lockheed Martin Corporation, for the U.S. Department of Energy's National Nuclear Security Administration under contract DE-AC04-94AL85000.

EnergyCell modules are the core technology in the EnergyPod®, a modular and easily deployable storage product



Primus Power's EnergyCell is a superior flow battery design

Legacy flow batteries



Primus Power EnergyCell



- Metal electrode
- No separator
- Single flow loop
- Compact and integrated design

| | | | |
|---------------------------------------|--|--|--|
| Separator / membrane based | Membrane is inherent to design: <ul style="list-style-type: none"> • Hi resistance • Life-limiting • Catastrophic failure modes | | Clean sheet design, no membrane <ul style="list-style-type: none"> • Low resistance = high power density • Long stack life = low cost • Reduced failure modes |
| Electrodes | Plastic + graphite, felt | | Metallic |
| Current density (mA/cm ²) | ZnBr ₂ 20 – 50 Vanadium 30 – 40 Fe ₂ Cr ₃ 20 – 40 | | 200 |
| Electrochemical couple (VDC) | ZnBr ₂ 1.8 Vanadium 1.4 Fe ₂ Cr ₃ 1.2 | | 1.8 |
| Tanks / Flow loops / pumps | 2 / 2 / 2 | | 1 / 1 / 1 |
| Stack integration | Separated from balance of plant | | Integrated with balance of plant |

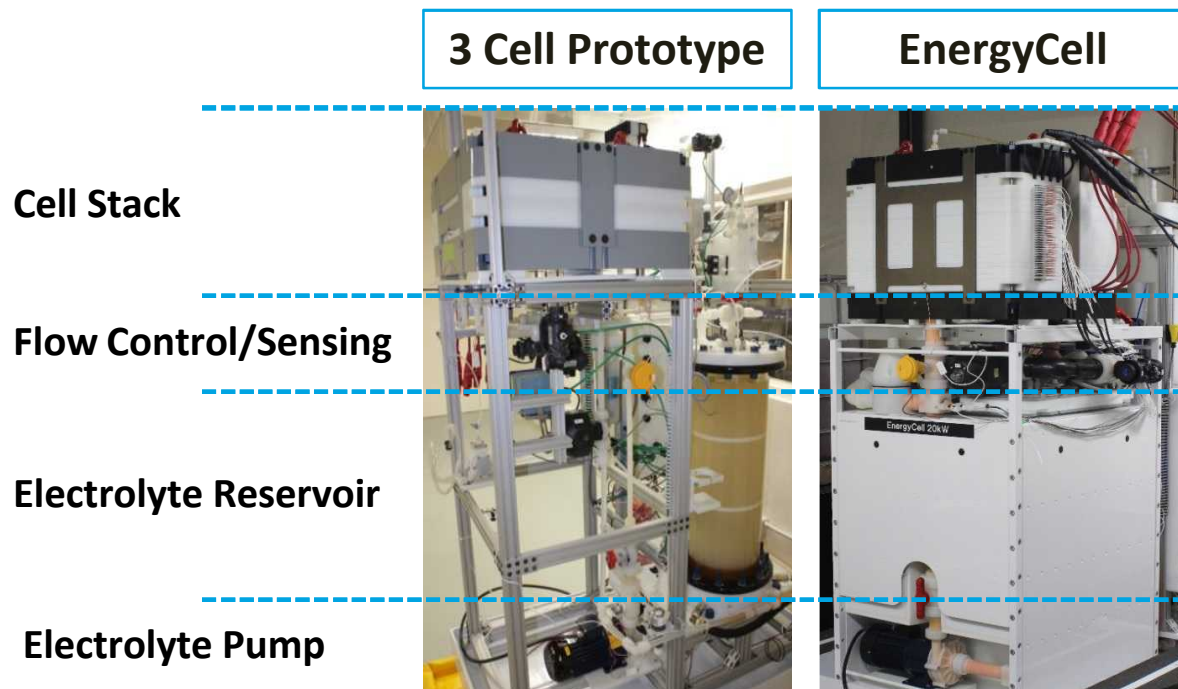
High conductivity
5x current density

Need to work on comments

Fewer parts, **low cost**, **high reliability**

Factory built & tested, **rapid installation**

EnergyCell systems tested by Sandia

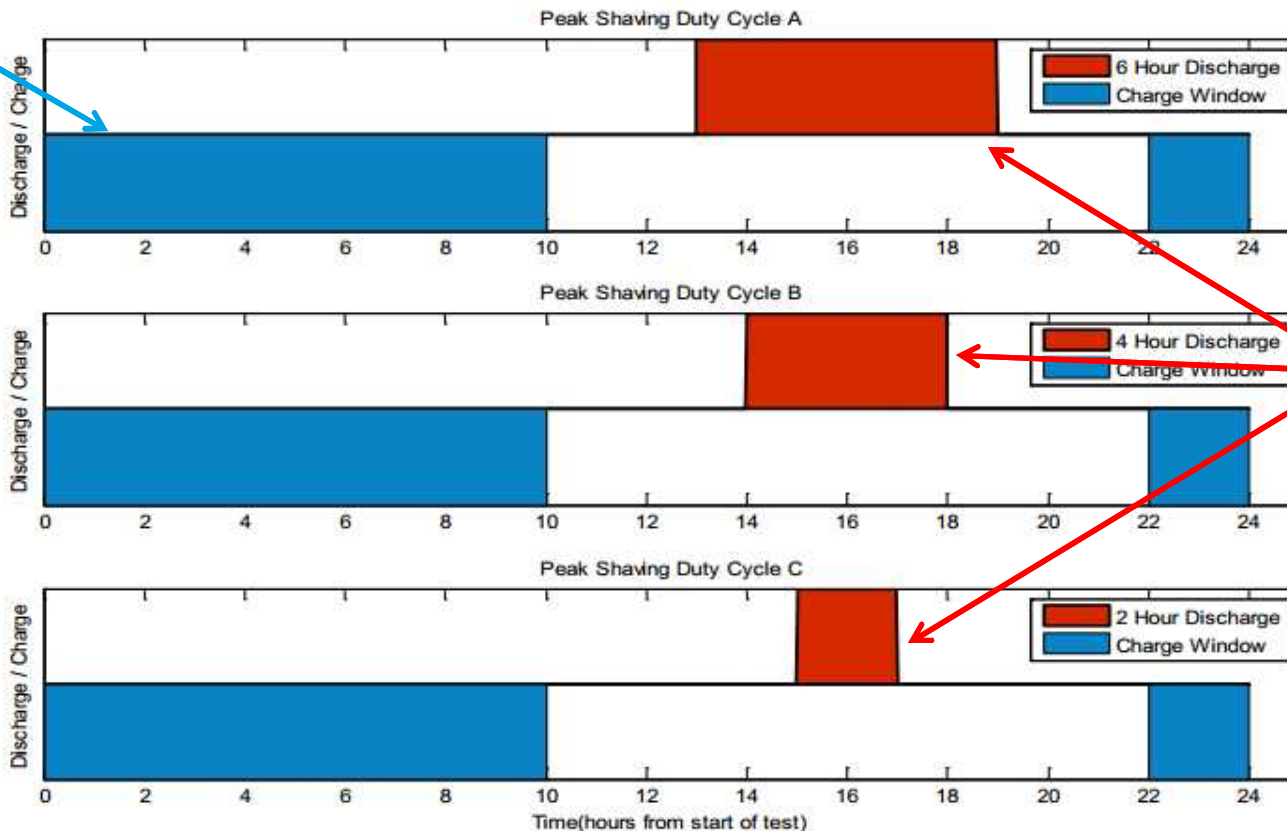


| | 3 Cell Prototype | EnergyCell | Comments |
|------------------------------|-----------------------|-----------------------|-----------------------------|
| Single Cell Active Area | 2,693 cm ² | 2,693 cm ² | Identical cell design |
| Cells in stack | 3 | 39 | |
| Open circuit stack potential | 5.2 V | 68 V | |
| Discharge Power, continuous | 30 kW* | 30 kW | Steady state |
| Energy Capacity | 43 kWh* | 25 kWh | To date, active development |

Key features of the DOE/SNL/PNNL ESS test protocol

Charging
window:
12 hours

Peak Shaving Duty Cycles as Defined in the Protocol



3 different
discharge
durations:
2,4,6 hours

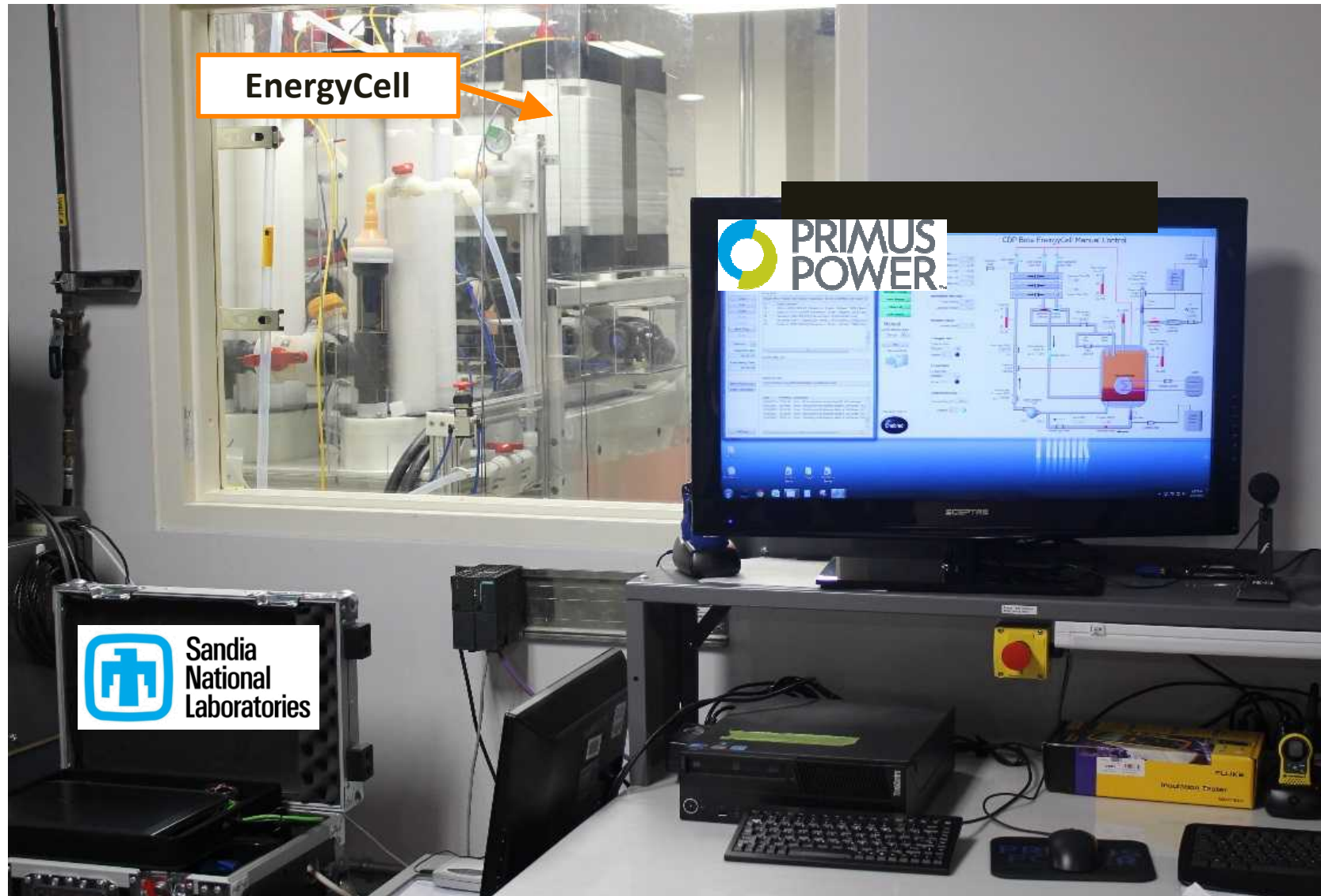


**Discharge duration is primary differentiator
between peak shaving applications**



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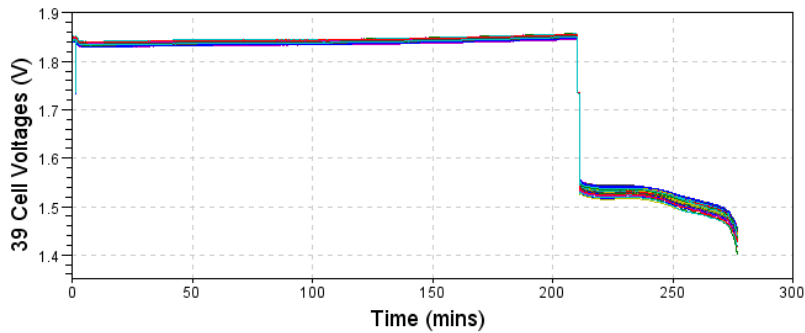
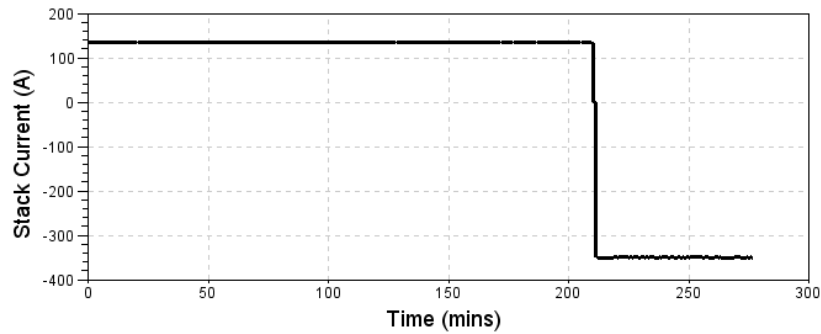
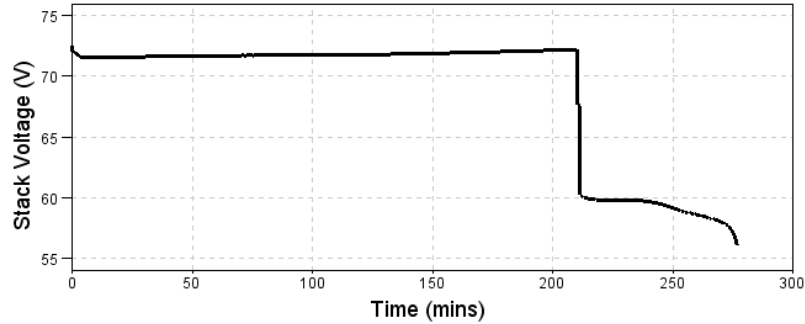
Configuration of Sandia Testing of EnergyCell



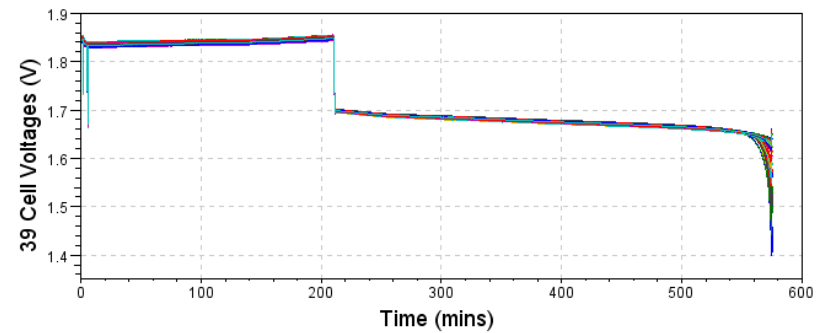
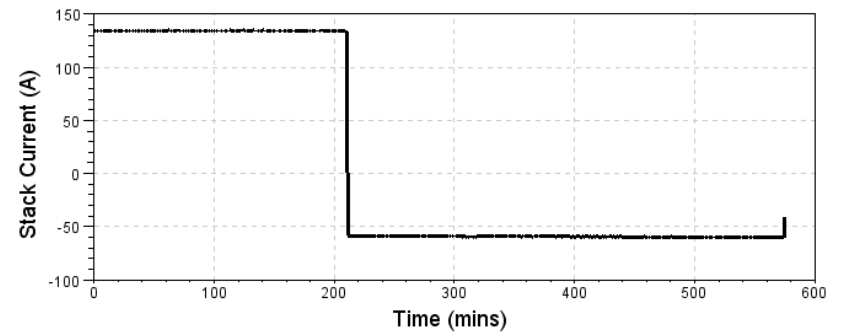
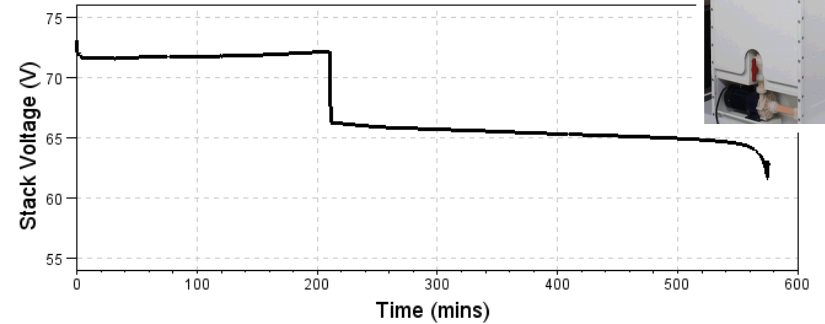
Typical EnergyCell Stack Performance



EnergyCell Beta Test: 20 kW, 23.8 kWh

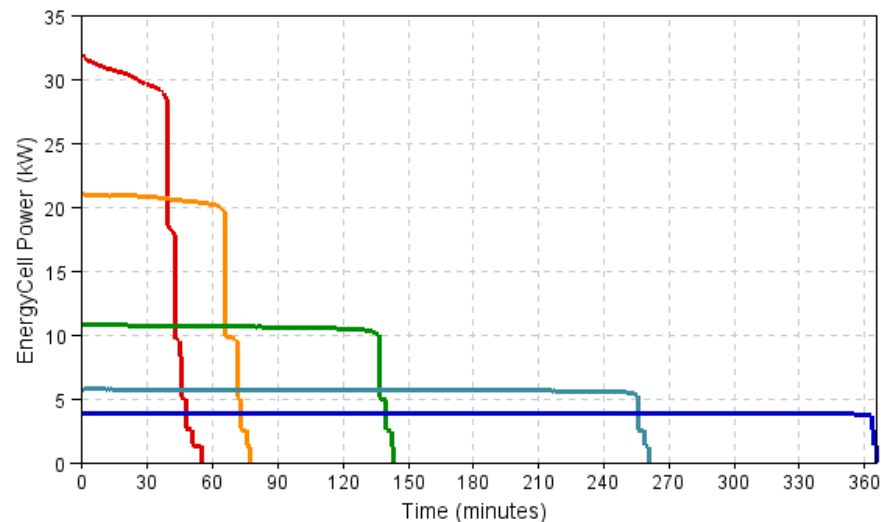
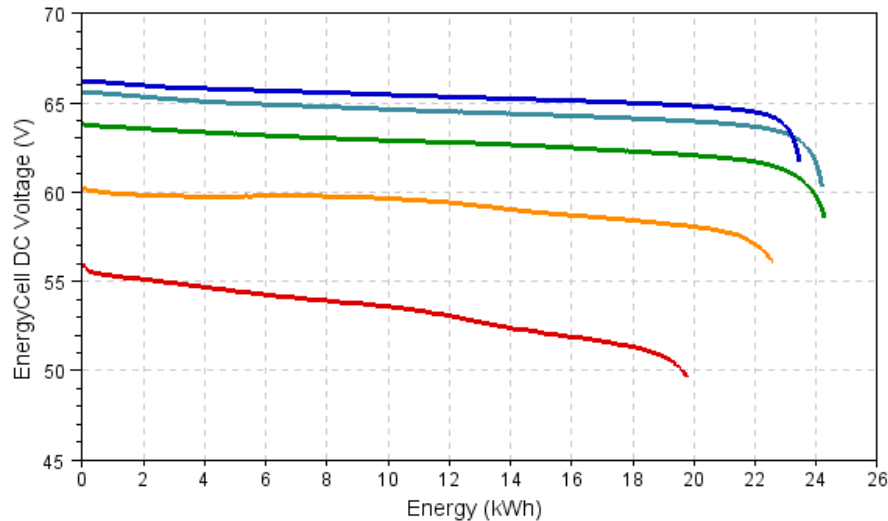


EnergyCell Beta Test: 4 kW, 23.5 kWh

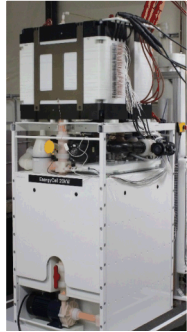


EnergyCell operates over a wide range of output power/duration

Full Scale EnergyCell Sandia Tests: Sept 4-7 2013



- 6 hour discharge/peak shave A
- 4 hour discharge/peak shave B
- 2 hour discharge/peak shave C
- 1 hour discharge
- High power test



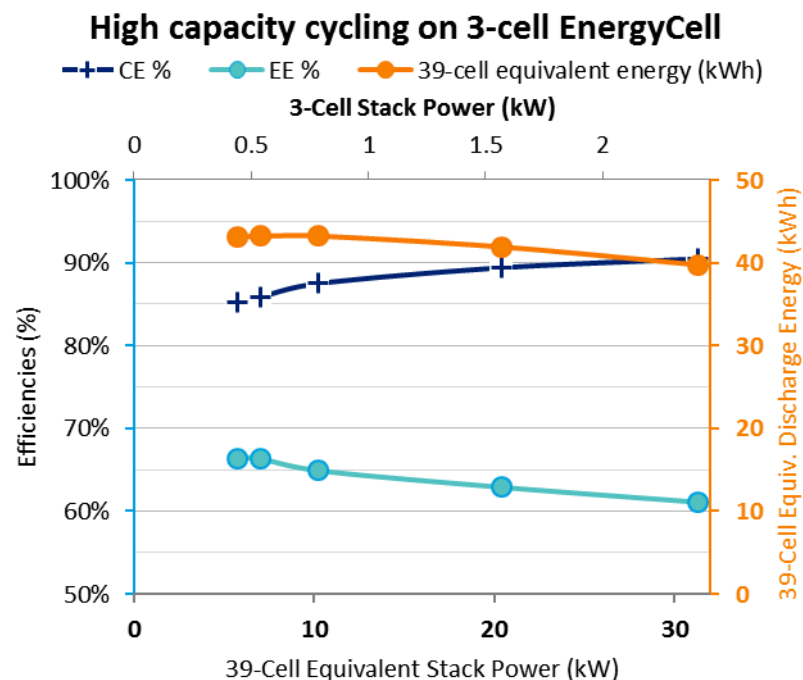
3-Cell Prototype Cell test Results

Highlights

- 3-cell Beta system demonstrates equivalent of 43 kWh energy capacity at scale
- High efficiency performance (61% to 67%) across a wide range of power outputs



| | Power (scaled) | Energy (scaled) | Efficiency |
|---------------------|-------------------|--------------------|-------------|
| High capacity tests | (kW) | (kWh) | (stack, DC) |
| 7.5 hour discharge* | 5.8 | 43.2 | 66.4% |
| 6 hour discharge* | 7.0 | 43.2 | 66.3% |
| 4 hour discharge | 10.2 | 43.2 | 64.9% |
| 2 hour discharge | 20.4 | 41.9 | 62.9% |
| High Power* | 31.3 | 39.7 | 61.1% |

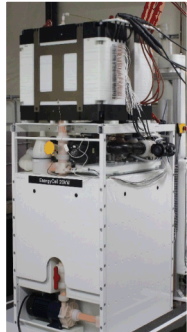


* Primus DAQ data, At press time, these data points had not yet been incorporated into the final Sandia report

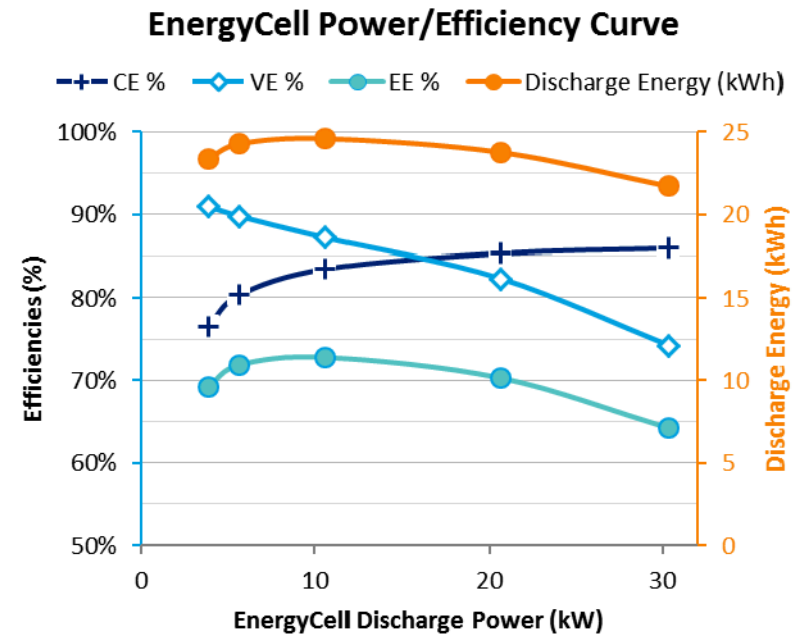
EnergyCell test results

Highlights

- Production representative module performance validated at scale
- High efficiency performance (64% to 73%) across a wide range of power outputs (4 to 30 kW)



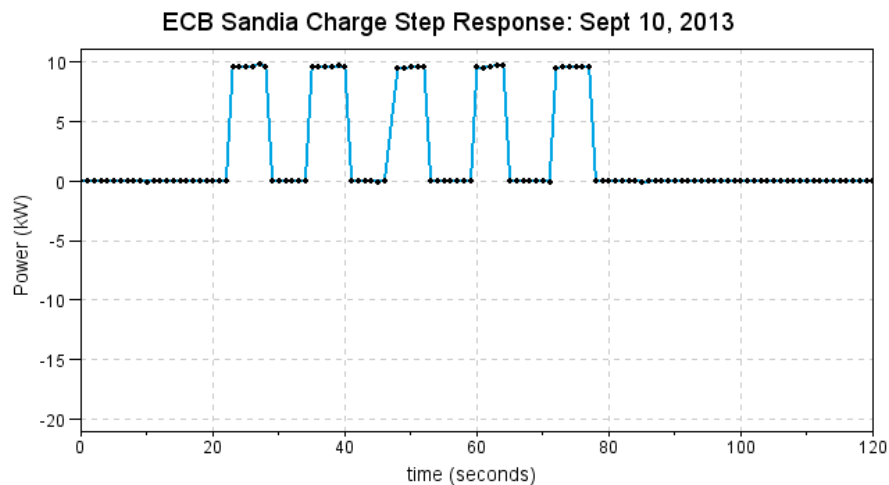
| | Power | Energy | Efficiency |
|----------------------------|-------|--------|-------------|
| | (kW) | (kWh) | (stack, DC) |
| High capacity tests | | | |
| 6 hour discharge | 3.9 | 23.4 | 69.3% |
| 4 hour discharge | 5.7 | 24.3 | 71.9% |
| 2 hour discharge | 10.6 | 24.6 | 72.8% |
| 1 hour discharge | 20.6 | 23.8 | 70.3% |
| High power | 30.3 | 21.7 | 64.2% |



EnergyCell step response tests

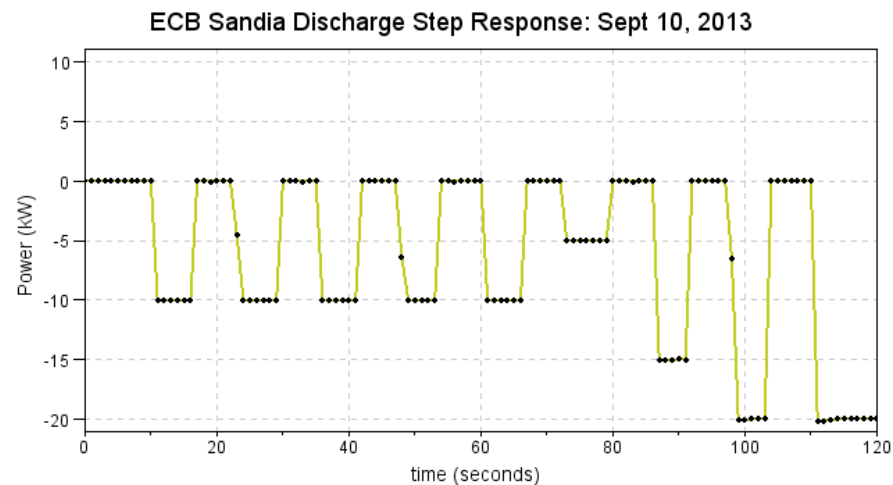
Charge Step Response

- Command: idle to +10 kW
- Results: response ~1 sec



Discharge Step Response

- Command: idle to -5, -10, -15 and -20 kW
- Results: response ~1 sec



Step Response test results

- Data demonstrates that the system is capable of high response rate energy storage applications

Note: 43 kW power supply and 30 kW load bank used for testing

EnergyCell testing summary and takeaways

| | Current Performance | Applicability to real world |
|-------------------------------------|--|---|
| EnergyCell scale up validated | <ul style="list-style-type: none">• Discharge power of > 30kW• Discharge energy of > 40kWh | Large format, grid scale suitable battery design enables EnergyPods® with 280 – 420 kW DC power rating |
| Flexible discharge rate | <ul style="list-style-type: none">• Discharge at any power between 4 – 30 kW with small efficiency sensitivity• Translates to 0.75, 1, 2, 4, 6, 7.5 hour long discharge durations | Critical capability to serve applications: <ul style="list-style-type: none">• Peak shaving• Distribution deferral applications |
| Rapid response to dispatch commands | <ul style="list-style-type: none">• Can respond to full scale step change power commands in 1 second or less | Critical capability to serve applications: <ul style="list-style-type: none">• Frequency regulation• Spinning reserve• Renewables firming |

Next steps:

- Additional Sandia EnergyCell testing in the near future
- EnergyPod® completion and testing

In 2014 Primus will ship EnergyPods to three customers

Application

Primus demonstration deployment

Value streams

Partners

Military and Microgrids

Marine Base at Miramar

EnergyPods® + PV



100's kW

- Energy security w/out generators
- Demand charge avoidance

Raytheon



T&D deferral

Puget Sound Energy

Power dense arrays



2-5 MW

- Avoided cost and asset deferral
- Capacity value
- Balancing services
- Outage mitigation
- Arbitrage



Renewable integration

Modesto Irrigation District

Multi-MW arrays



10+ MW

- Avoided cost and asset deferral
- Capacity value
- Balancing services
- Arbitrage



BOSCH





Smart Grid Storage™





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