



High Performance Flow Battery Design for Grid Scale Energy Storage

Primus Power
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EESAT 2013
Oct 20-23



Primus Power gratefully acknowledges the support of: DOE, ARPA-E, DOD, and CEC



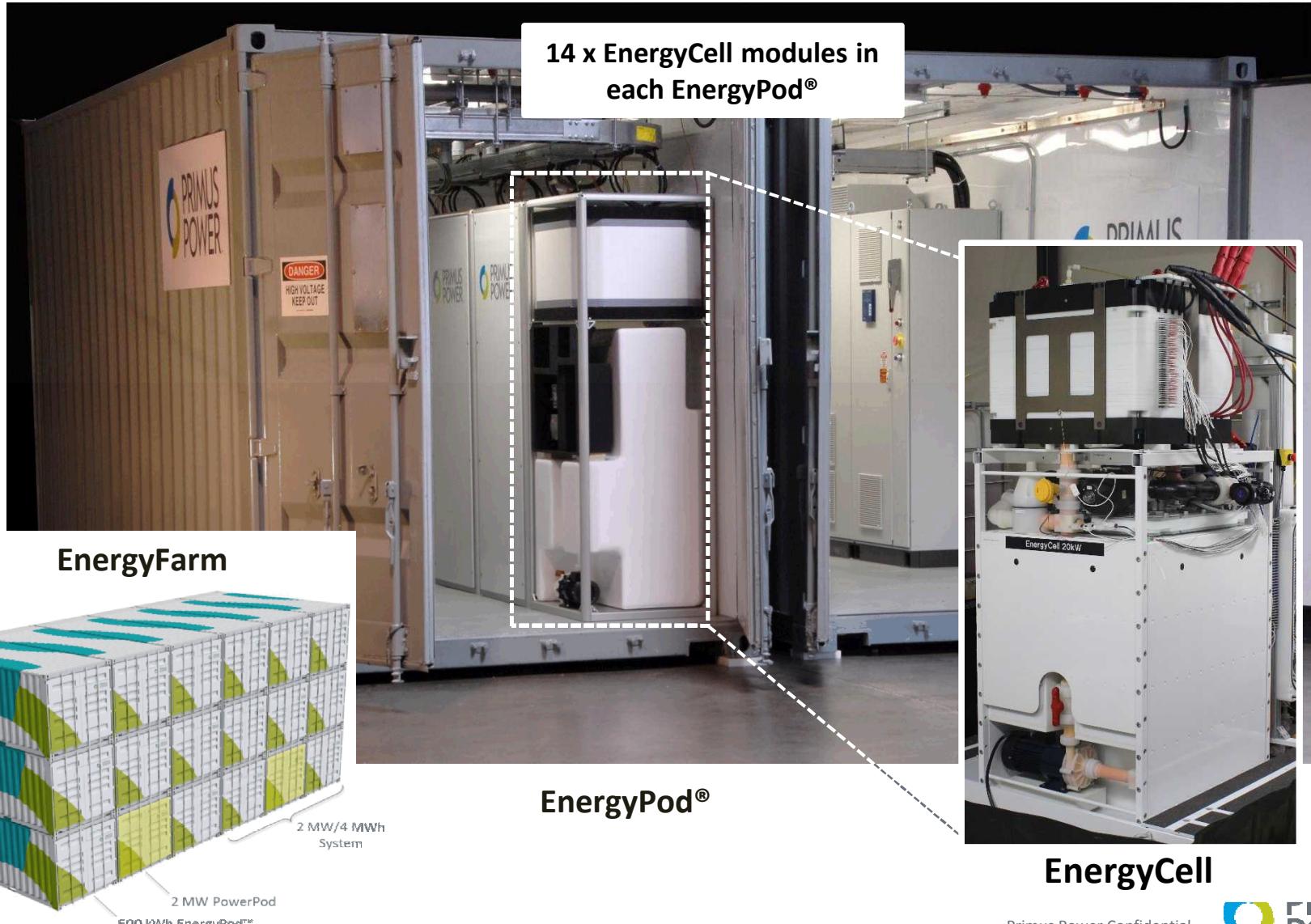
Independent performance
verification testing by Sandia:



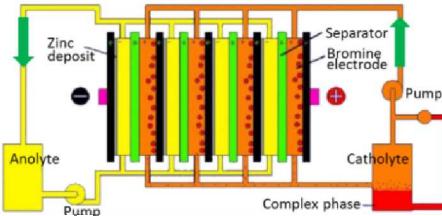
**Sandia
National
Laboratories**

Sandia National Laboratories is a multi-program laboratory managed and operated by Sandia Corporation, a wholly owned subsidiary of Lockheed Martin Corporation, for the U.S. Department of Energy's National Nuclear Security Administration under contract DE-AC04-94AL85000.

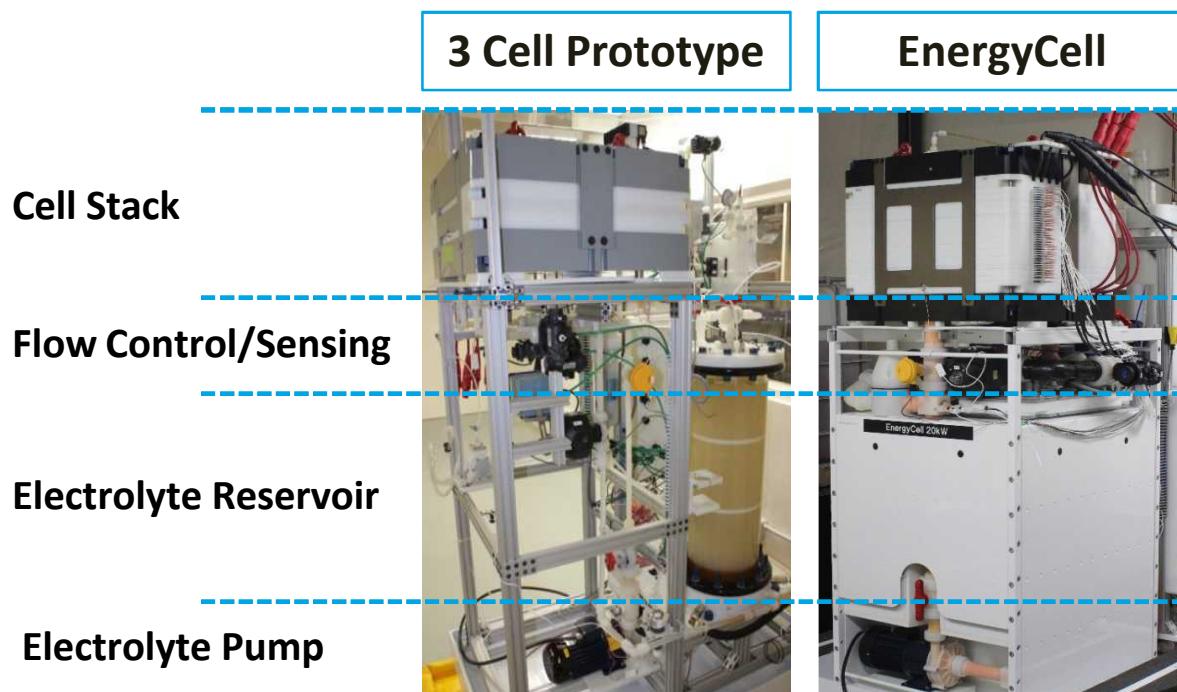
EnergyCell modules are the core technology in the EnergyPod®, a modular and easily deployable storage product



Primus Power's EnergyCell is a superior flow battery design

Legacy flow batteries		Primus Power EnergyCell
		 <ul style="list-style-type: none"> Metal electrode No separator Single flow loop Compact and integrated design
Separator / membrane based	Membrane is inherent to design: <ul style="list-style-type: none"> Hi resistance Life-limiting Catastrophic failure modes 	Clean sheet design, no membrane <ul style="list-style-type: none"> Low resistance = high power density Long stack life = low cost Reduced failure modes
Electrodes	Plastic + graphite, felt	Metallic
Current density (mA/cm ²)	ZnBr ₂ Vanadium Fe ₂ Cr ₃	20 – 50 30 – 40 20 – 40 200
Electrochemical couple (VDC)	ZnBr ₂ Vanadium Fe ₂ Cr ₃	1.8 1.4 1.2 1.8
Tanks / Flow loops / pumps	2 / 2 / 2	1 / 1 / 1
Stack integration	Separated from balance of plant	Integrated with balance of plant

EnergyCell systems tested by Sandia



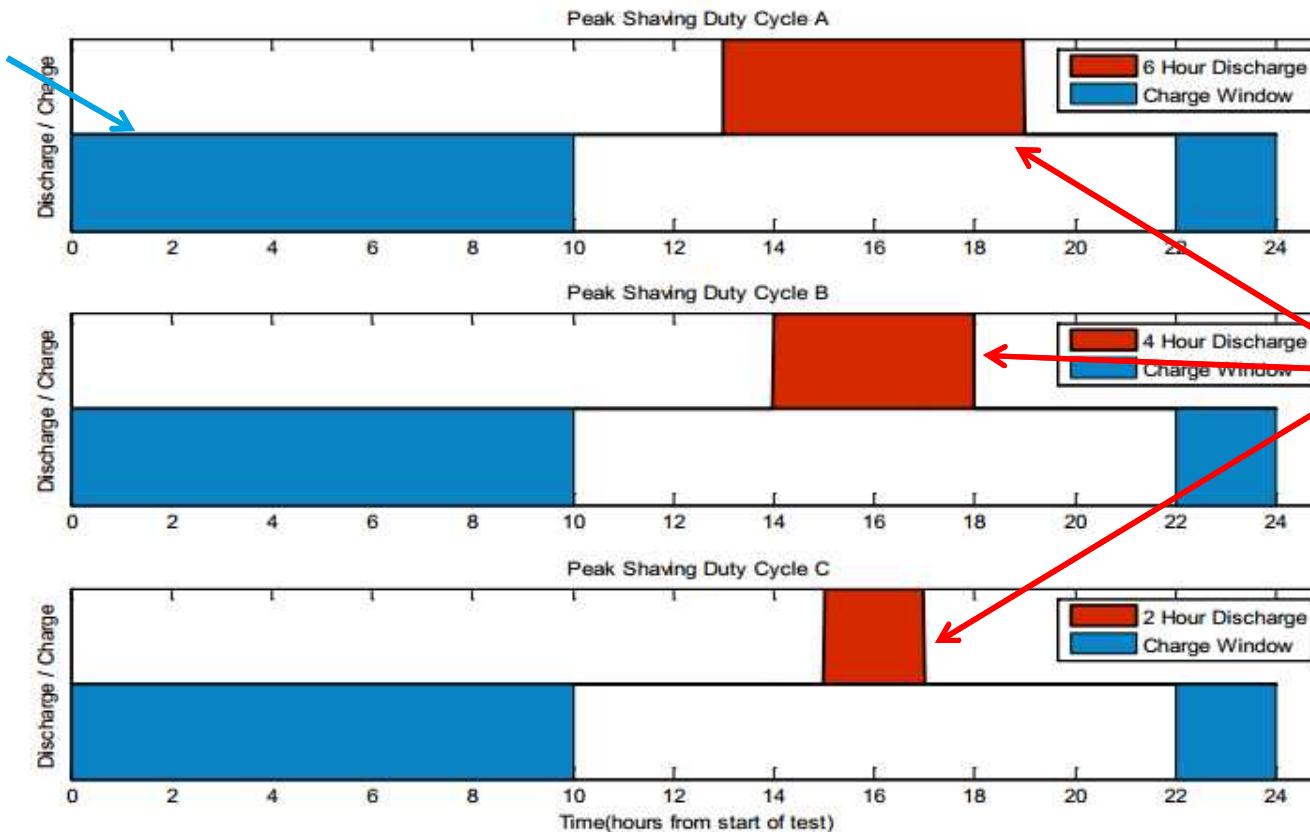
	3 Cell Prototype	EnergyCell	Comments
Single Cell Active Area	2,693 cm ²	2,693 cm ²	Identical cell design
Cells in stack	3	39	
Open circuit stack potential	5.2 V	68 V	
Discharge Power, continuous	30 kW*	30 kW	Steady state
Energy Capacity	43 kWh*	25 kWh	To date, active development

5 * Equivalent power and energy for 3 cells is based on the ratio of cells in the stacks of these two systems: 39/3

Key features of the DOE/SNL/PNNL ESS test protocol

Charging
window:
12 hours

Peak Shaving Duty Cycles as Defined in the Protocol



3 different
discharge
durations:
2,4,6 hours

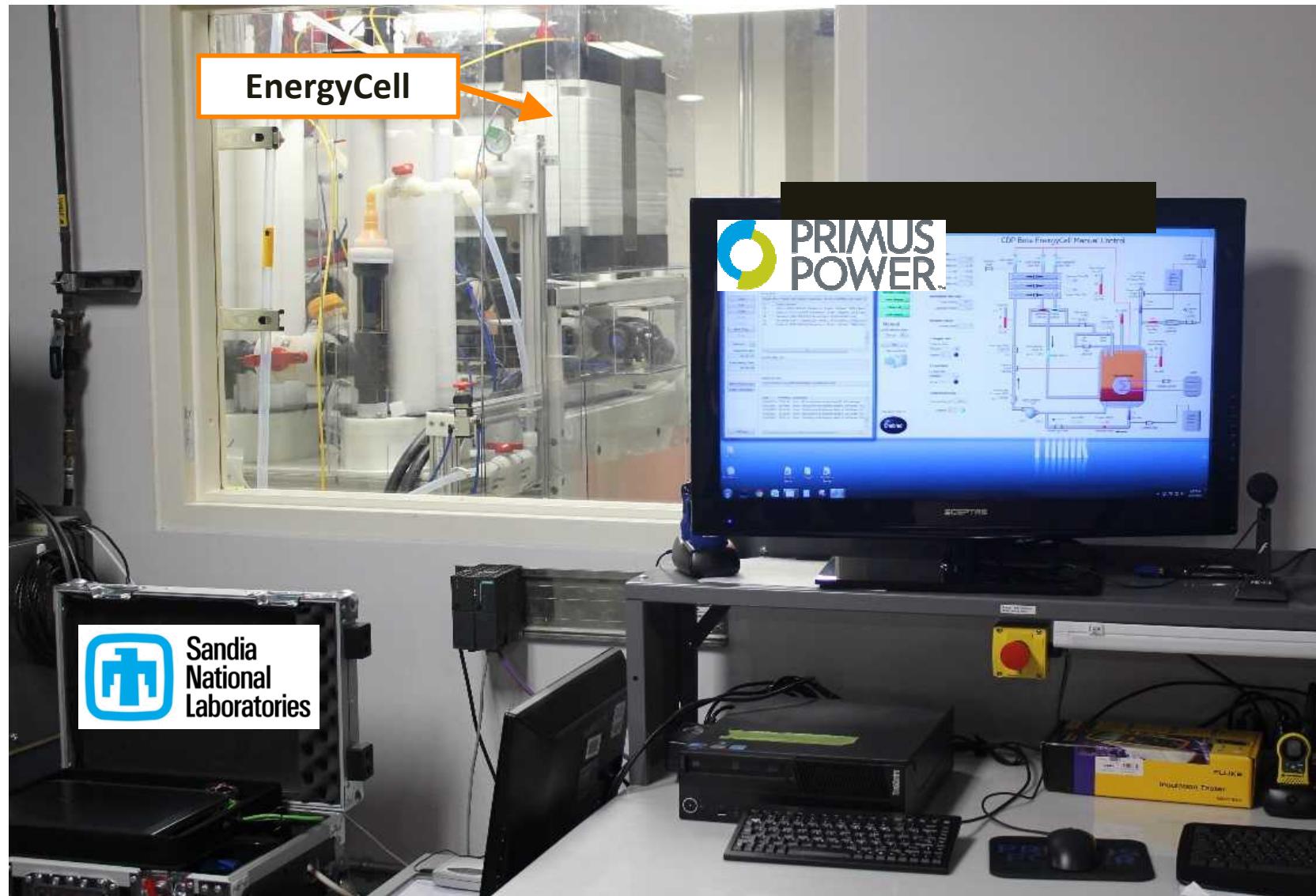
**Discharge duration is primary differentiator
between peak shaving applications**



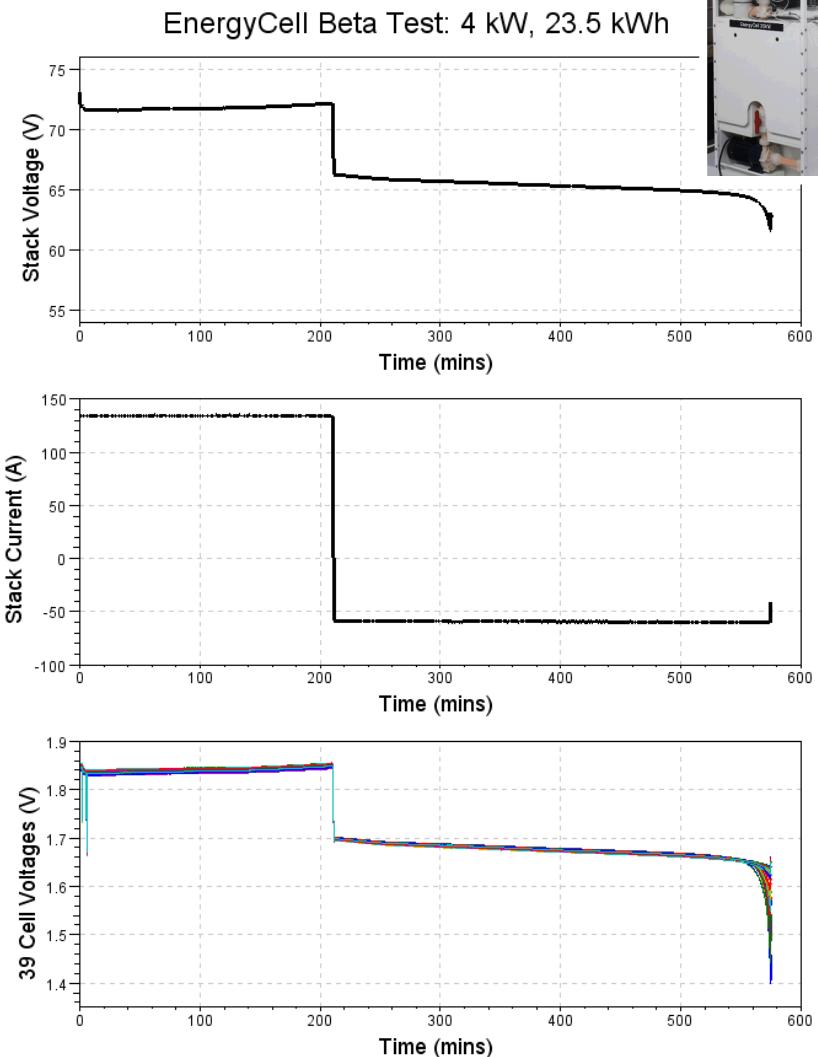
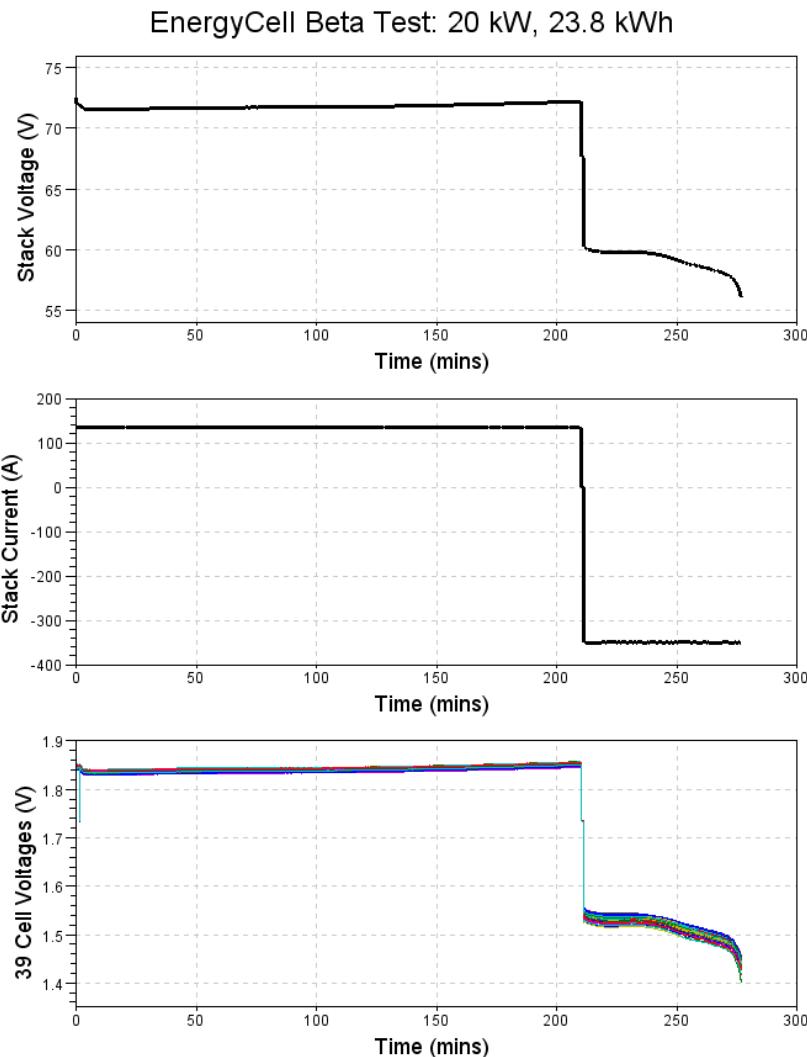
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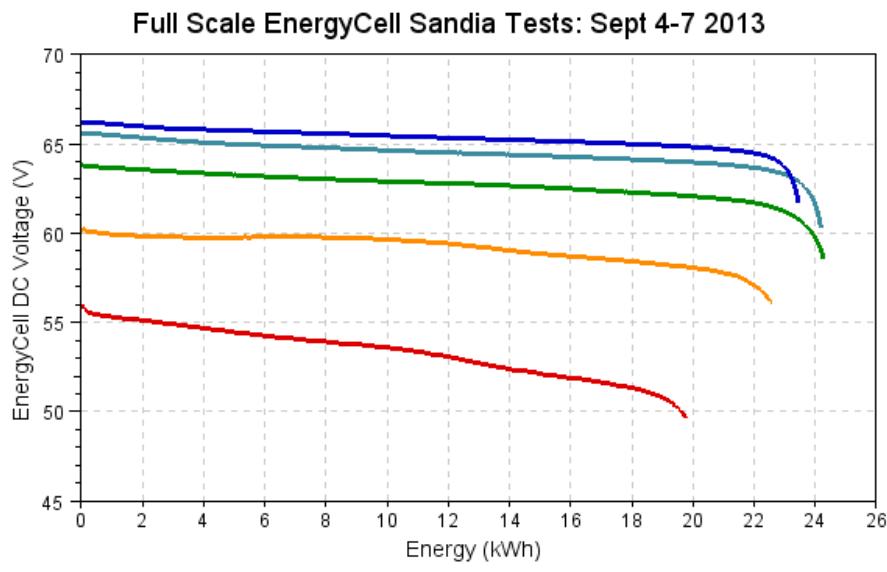
Configuration of Sandia Testing of EnergyCell



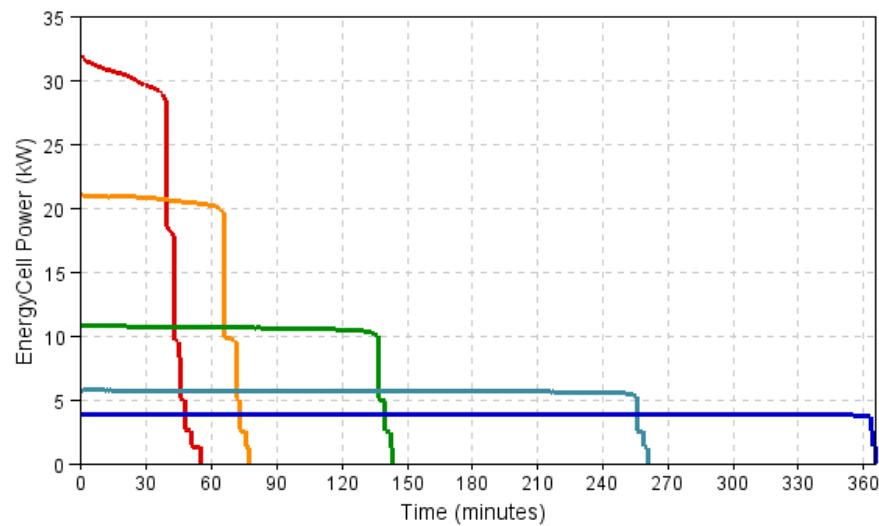
Typical EnergyCell Stack Performance



EnergyCell operates over a wide range of output power/duration



- 6 hour discharge/peak shave A
- 4 hour discharge/peak shave B
- 2 hour discharge/peak shave C
- 1 hour discharge
- High power test



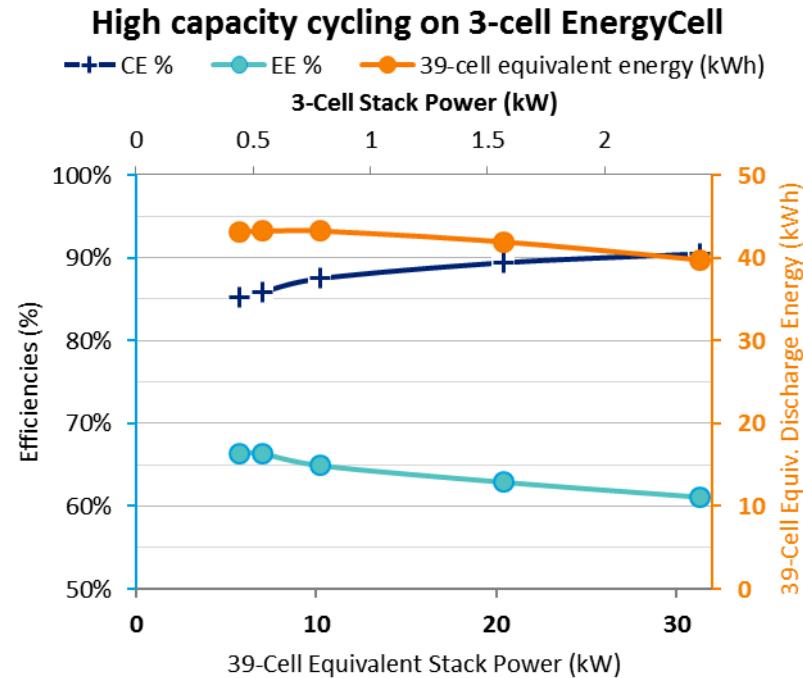
3-Cell Prototype Cell test Results

Highlights

- 3-cell Beta system demonstrates equivalent of 43 kWh energy capacity at scale
- High efficiency performance (61% to 67%) across a wide range of power outputs



High capacity tests	Power (scaled)	Energy (scaled)	Efficiency
	(kW)	(kWh)	(stack, DC)
7.5 hour discharge*	5.8	43.2	66.4%
6 hour discharge*	7.0	43.2	66.3%
4 hour discharge	10.2	43.2	64.9%
2 hour discharge	20.4	41.9	62.9%
High Power*	31.3	39.7	61.1%



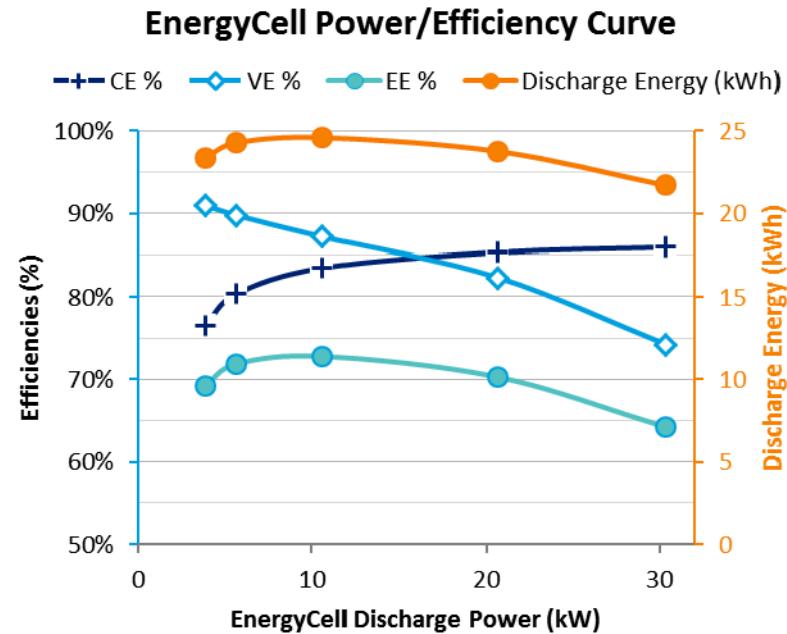
EnergyCell test results

Highlights

- Production representative module performance validated at scale
- High efficiency performance (64% to 73%) across a wide range of power outputs (4 to 30 kW)



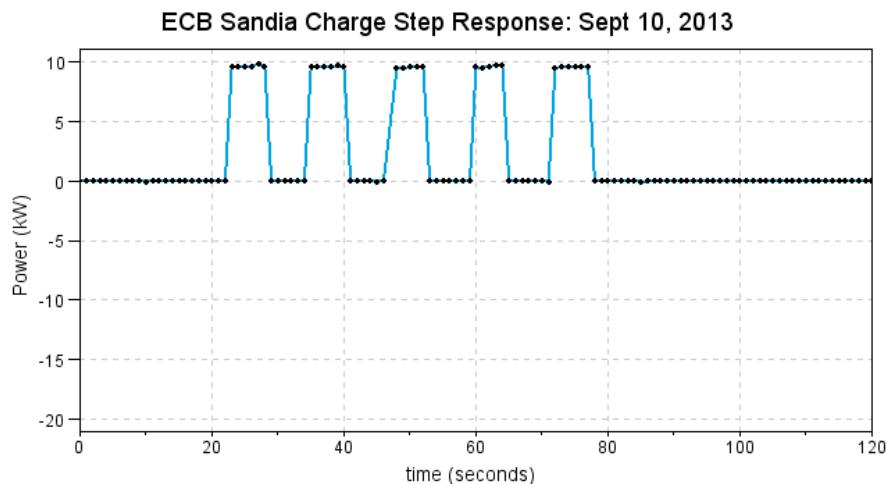
High capacity tests	Power	Energy	Efficiency
	(kW)	(kWh)	(stack, DC)
6 hour discharge	3.9	23.4	69.3%
4 hour discharge	5.7	24.3	71.9%
2 hour discharge	10.6	24.6	72.8%
1 hour discharge	20.6	23.8	70.3%
High power	30.3	21.7	64.2%



EnergyCell step response tests

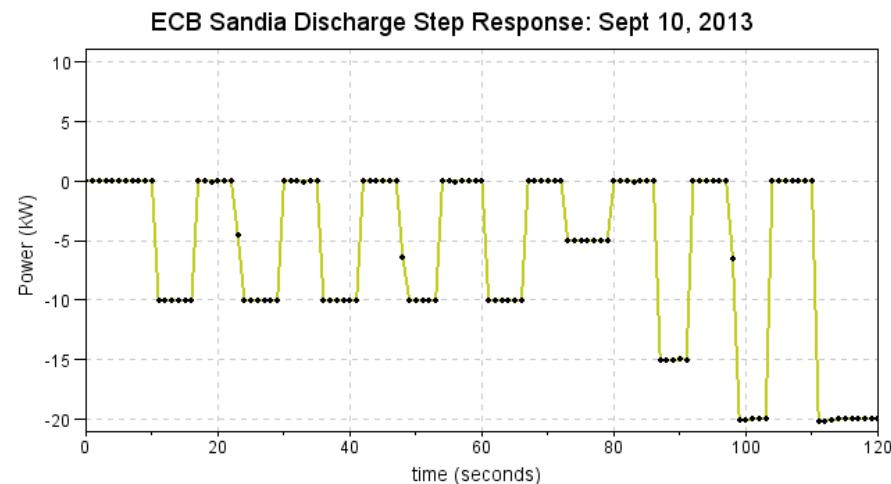
Charge Step Response

- Command: idle to +10 kW
- Results: response ~1 sec



Discharge Step Response

- Command: idle to -5, -10, -15 and -20 kW
- Results: response ~1 sec



Step Response test results

- Data demonstrates that the system is capable of high response rate energy storage applications

Note: 43 kW power supply and 30 kW load bank used for testing

EnergyCell testing summary and takeaways

	Current Performance	Applicability to real world
EnergyCell scale up validated	<ul style="list-style-type: none">• Discharge power of > 30kW• Discharge energy of > 40kWh	Large format, grid scale suitable battery design enables EnergyPods® with 280 – 420 kW DC power rating
Flexible discharge rate	<ul style="list-style-type: none">• Discharge at any power between 4 – 30 kW with small efficiency sensitivity• Translates to 0.75, 1, 2, 4, 6, 7.5 hour long discharge durations	Critical capability to serve applications: <ul style="list-style-type: none">• Peak shaving• Distribution deferral applications
Rapid response to dispatch commands	<ul style="list-style-type: none">• Can respond to full scale step change power commands in 1 second or less	Critical capability to serve applications: <ul style="list-style-type: none">• Frequency regulation• Spinning reserve• Renewables firming

Next steps:

- Additional Sandia EnergyCell testing in the near future
- EnergyPod® completion and testing

In 2014 Primus will ship EnergyPods to three customers

Application

Military and Microgrids

Primus demonstration deployment

Marine Base at Miramar

EnergyPods® + PV



100's kW

Value streams

- Energy security w/out generators
- Demand charge avoidance

Partners

Raytheon



T&D deferral

Puget Sound Energy Power dense arrays



PUGET
SOUND
ENERGY



2-5 MW

- Avoided cost and asset deferral
- Capacity value
- Balancing services
- Outage mitigation
- Arbitrage

Renewable integration

Modesto Irrigation District Multi-MW arrays



10+ MW

- Avoided cost and asset deferral
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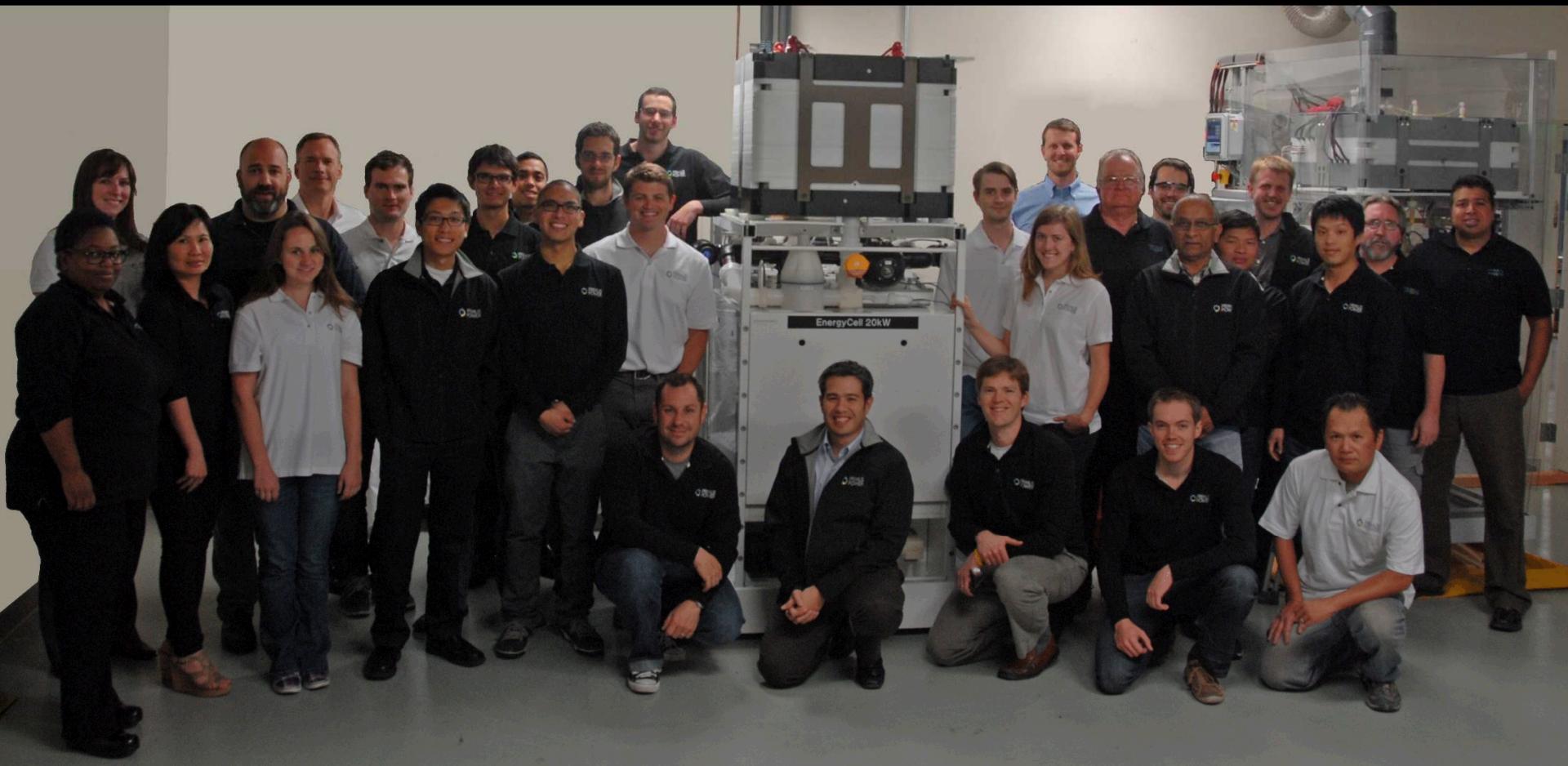
BOSCH

**PRIMUS
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Smart Grid Storage™





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