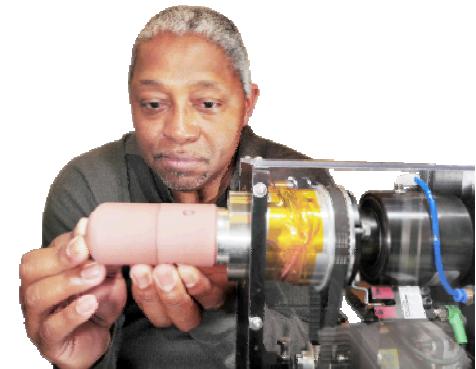
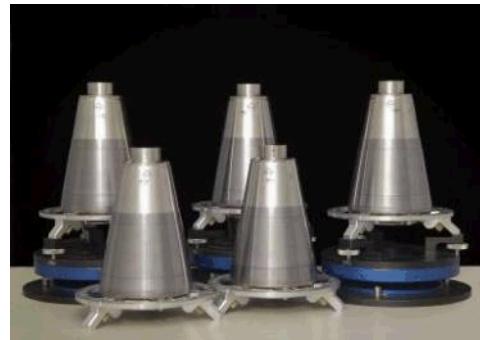


Exceptional service in the national interest



Defying Obstacles

SNL Production A Historical Review

Jaime L. Moya

Sr. Manager, Explosive Technologies & External Production

2011 Supplier Conference – October 5, 2011

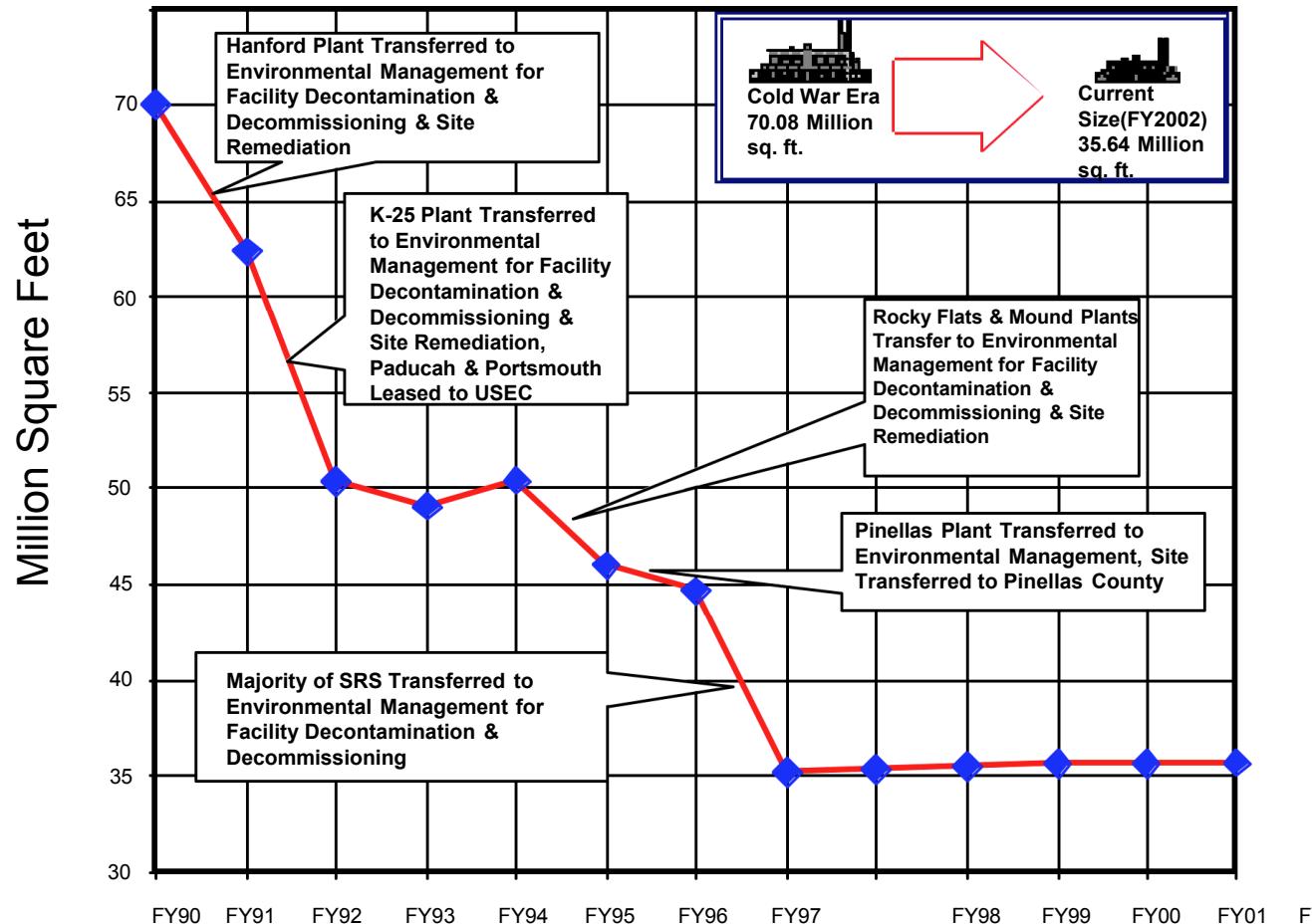


Sandia National Laboratories is a multi-program laboratory managed and operated by Sandia Corporation, a wholly owned subsidiary of Lockheed Martin Corporation, for the U.S. Department of Energy's National Nuclear Security Administration under contract DE-AC04-94AL85000.

Periods of Challenge for SNL Production

- The End of the Cold War Period (FY94 – FY97)
 - Established SNL's Production Enterprise
 - Rapid Reactivation
- The End of the Complex transformation Period (FY97 – FY07)
 - First deliveries to the stockpile
- The End of LEP Design & Qualification Period (FY07 – Present)
 - Continuous Production

These Challenges Begin with Evolution of the Post Cold War Nuclear Weapons Complex



- Reconfiguration of the Production elements – smaller, responsive and less expensive
- Nonnuclear components – complex designs with high reliability requirements

Sandia In-House Production

Systems

- Parachute
- Cone Ballast

Power Sources

- Thermal Batteries

Microelectronics

- Analog ASICs
- Digital ASICs
- MEMS Devices

Neutron Generators

- Neutron Generator Subassemblies
- Neutron Tubes
- Active Ceramics

Magnetics, Capacitors, Frequency Devices

- Capacitors
- Clocks
- Coils
- Inductors
- Resonators
- Transformers
- Switch tubes

Optoelectronics

- Lasers

External Production

Power Sources

- Double Layer Hybrid Capacitors
- Lithium Batteries
- Silver Zinc Batteries
- Thermal Batteries
 - CoS_2 & FeS_2

Microelectronics

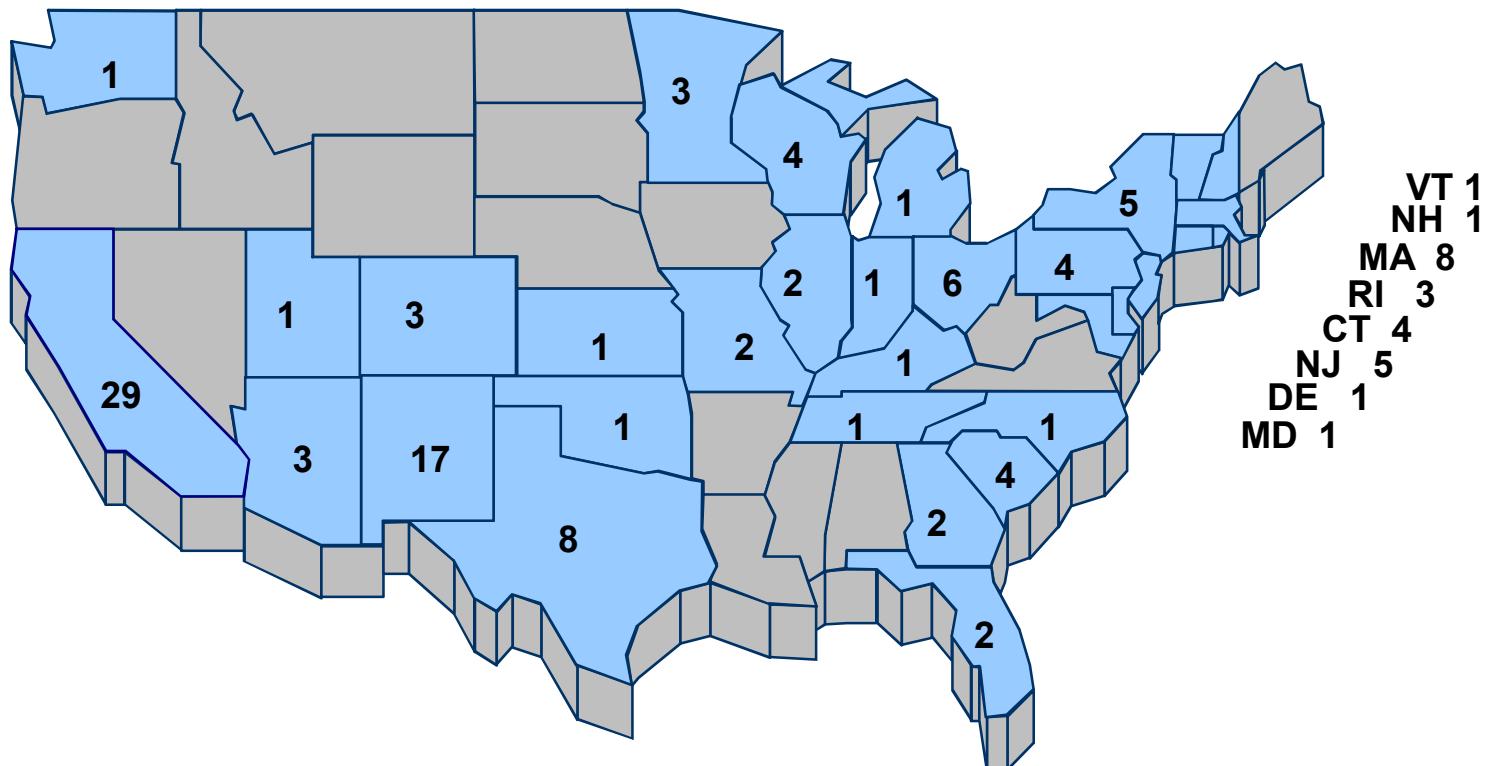
- Packaging of ASICs

Explosive Components

- Actuators
- Ignitors
- Primer Plates
- Spin Rocket Motors
- Percussion Primer
- Driver
- Latch Indicator
- Timers
- Detonators
- MDF

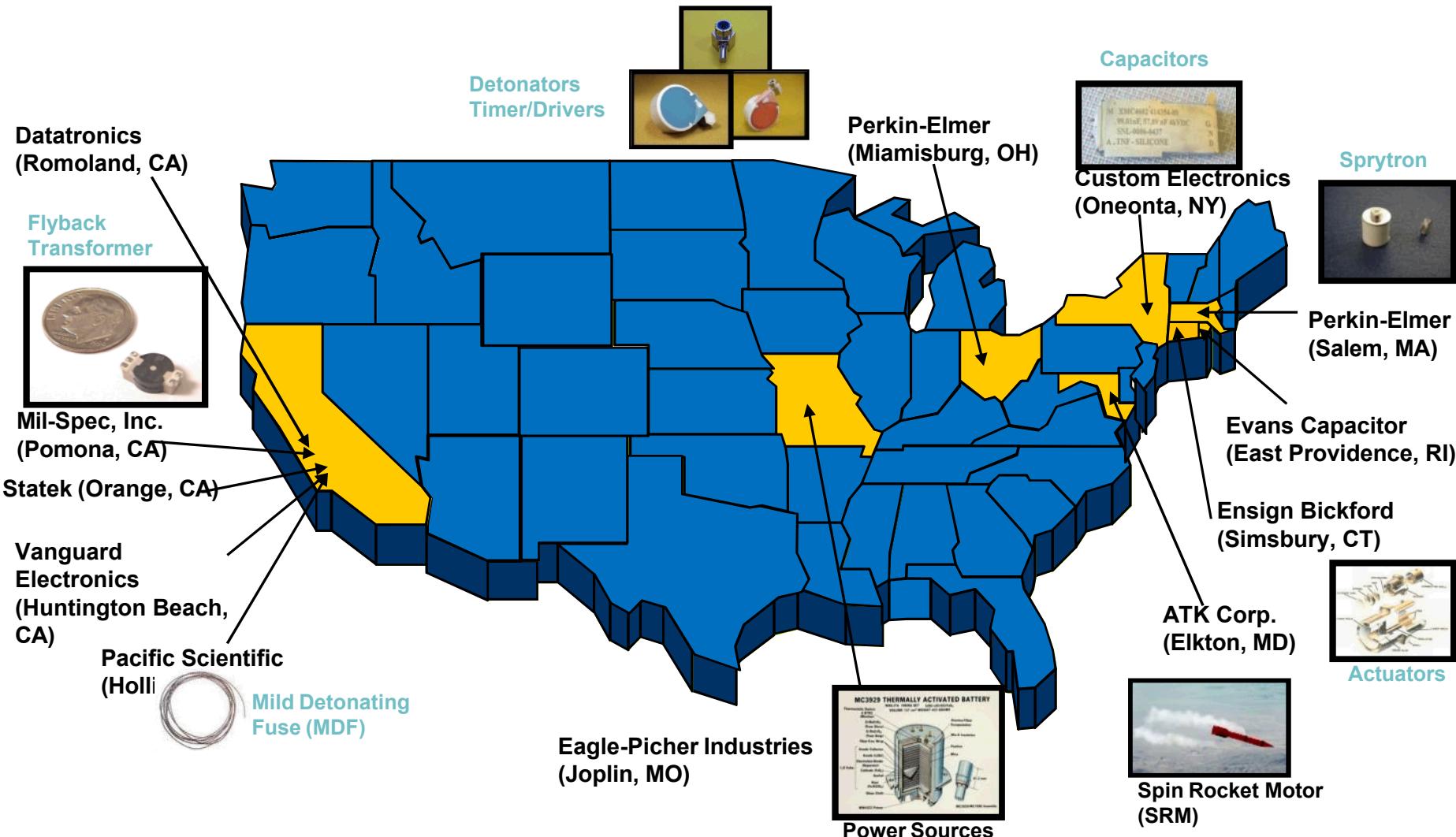
In order to strike a balance between complexity, cost, and responsiveness, SNL divided production between in-house and external

Materials Value Stream to Support In-House Production



- 126 Suppliers across 32 states
- About \$12M – \$13 M of expenditures per year

SNL has leveraged its Commercial Supply Base for Specialized, High-Reliability Components



Teaming with Suppliers Enables SNL to Successfully Deliver Mark Quality Product



Neutron Generator Production

- FY95 – Started Construction (~\$62M)
- FY97 - Plant was commissioned
- FY99 - First Mark Quality Unit
- FY08 – Shingo Award

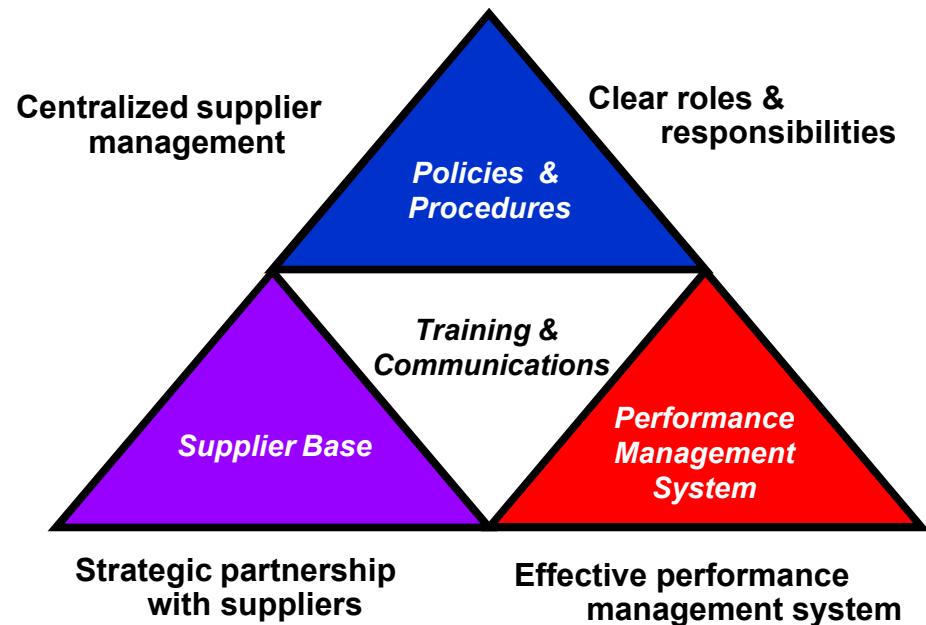
W76-1 Life Extension Program

- FY04 – Started Production Prove-In
- FY06 - First Mark Quality Units
- Present – Build-out phase

Issues Encountered During Continuous Production

- High rate of product rejections ~15%
- Unclear quality expectations
- Utilized unqualified suppliers
- Identified weaknesses in the Supplier Quality Management System
 - Lack or substandard documentation associated with non-conformances
 - Use of un-calibrated equipment
 - Failure to actively manage second tier suppliers
 - Failure to track corrective actions
- Multiple uncoordinated supplier interfaces
 - Procurement
 - Quality
 - Metrology
 - Technical Line
- Supplier performance monitoring lacked consistency

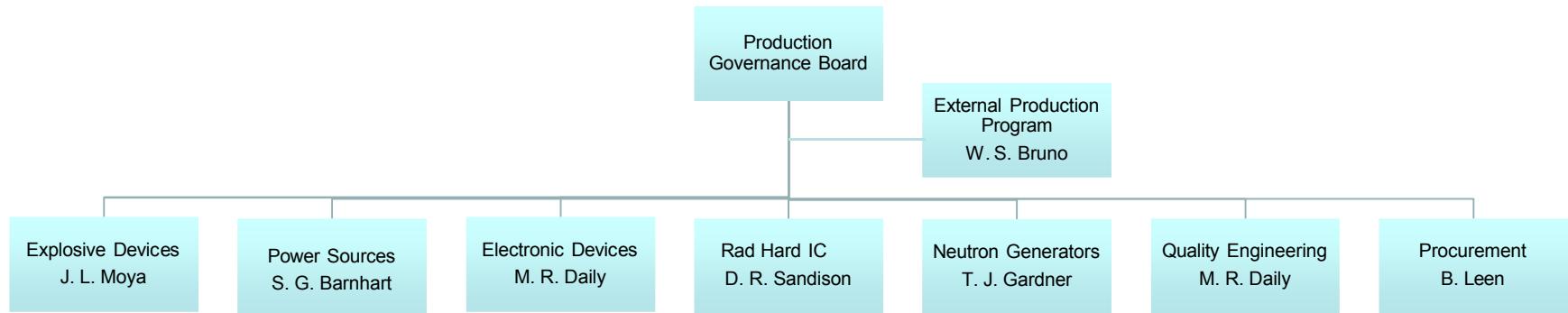
Supplier Quality Management Framework



Goal : To develop a System that yields consistently acceptable outputs from the supply base

Production Governance Board

Integrates the Core Elements of Production



Responsible for measuring and managing production activities & supplier performance

- Define metrics and their targets and track performance against metrics
 - **Supplier watch list**
- Ensure issues are proactively identified, characterized, communicated, and resolved
 - **Conflict resolution**
- Identify and disseminate best practices
 - **Supplier Recognition**
- Document, publishes, and capitalize on lessons learned
- Anticipate future production challenges

Quality

- **Pre-acceptance**
 - **Type, number & severity of defects**
- **Acceptance**
 - **1st Time Acceptance**
 - **Product Acceptance Defects**
 - **% Parts Accepted**
 - **Lots w/ Non-conformance**
- **Escapes**

Delivery

- **On-time delivery – Supplier & Customer**

Cost

- **Price per unit**

FY11 Metrics Indicate Solid Performance

Quality

G

- Product Acceptance Performance (Goal = 93%)
 - **SNL acceptances – 96% YTD**
 - **8 rejections out of 186 submittals**
(1 rejection = Q4)
 - **SSO acceptances – 98% YTD**
 - **1 rejection out of 54 submittals**
(1 rejection = Q4)
 - Product Acceptance Defects (Goal = <1 per lot)
 - **Avg. defects per submittal = .20**
 - **Explosives = 0.7**
 - **NG = 0.1**
 - Escapes (Goal = < 4)
 - **2 YTD**

Delivery

Y

- Customer Delivery (Goal = 100%)
 - **External Production = 97%**
Failures of the MC4682 impacted our ability to meet PCD schedule

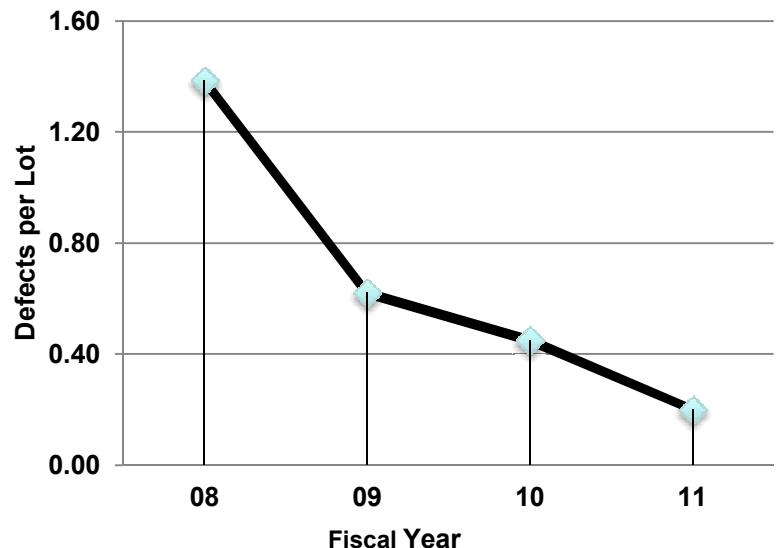
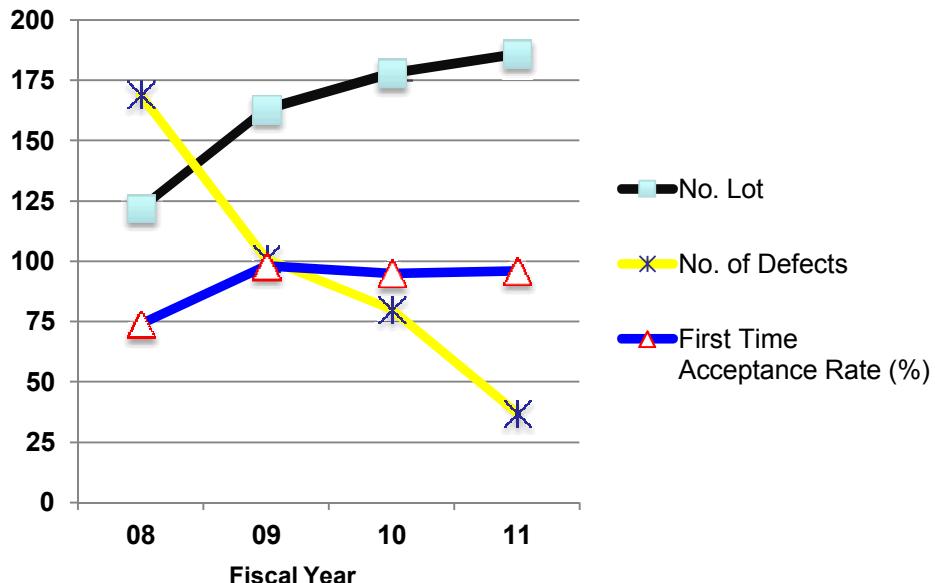
Cost

G

(Goal = increase < than rate of inflation)

- Most products are within acceptable limits
- A few products are approaching end-of-life

In Fact, Over the Last Four Years, Performance Has Continuously Improved



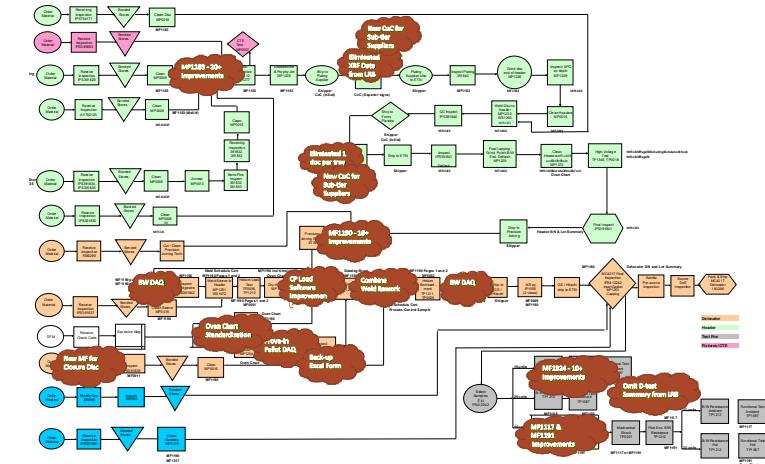
- **Performance Improvement Driven by**
 - Clarification regarding roles & responsibilities
 - Training - “Preparing for a Successful Acceptance”
 - Deployment of tools – Requirements Maps
 - Pre-acceptance process
- **Continuous Improvement will require**
 - More cost effective strategy involves defect prevention mind-set

Defect Elimination Kaizen - A Joint Effort between Excelitas Technologies & Sandia

Goals:

- Reduce the number of documentation defects - Piece Part Cleaning thru Functional Test
- Reduce wasteful documentation in Lot Record Books
 - Redundant information
 - Unnecessary data
- Incorporate mistake proofing / error prevention into production processes

Process Map – Part Cleaning to Functional Test



Accomplishments:

- Eliminated approx. 40,000 opportunities for error/defects
- Eliminated approx. 50 pages of production paperwork from the LRB
- Eliminated approx. 22,000 fields that require manual entry

We can chart our future clearly and wisely only when we know the path which has led to the present. -Adlai E. Stevenson, US Vice President, 1893-1897

- History has shown that our partnerships are critical in our ability to overcome obstacles and support the enduring NW stockpile
- How do we ensure the future success of the production enterprise?
 - Fulfillment of the reconfiguration vision
 - *Responsive and cost-effective enterprise*
 - Our mission is clear
 - *Ensure the safety, reliability, and integrity of the nuclear weapons stockpile*
 - Remember what drives the business
 - *Exceptional service in the national interest*