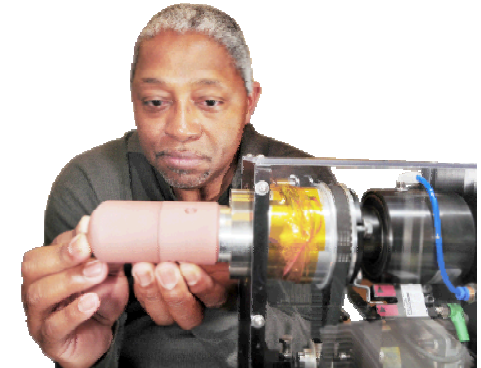
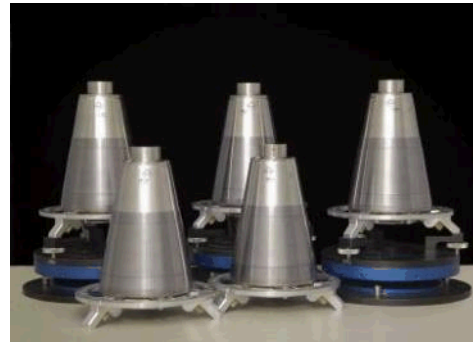


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Defying Obstacles

SNL Production A Historical Review

Jaime L. Moya
Sr. Manager, Explosive Technologies & External Production

2011 Supplier Conference – October 5, 2011

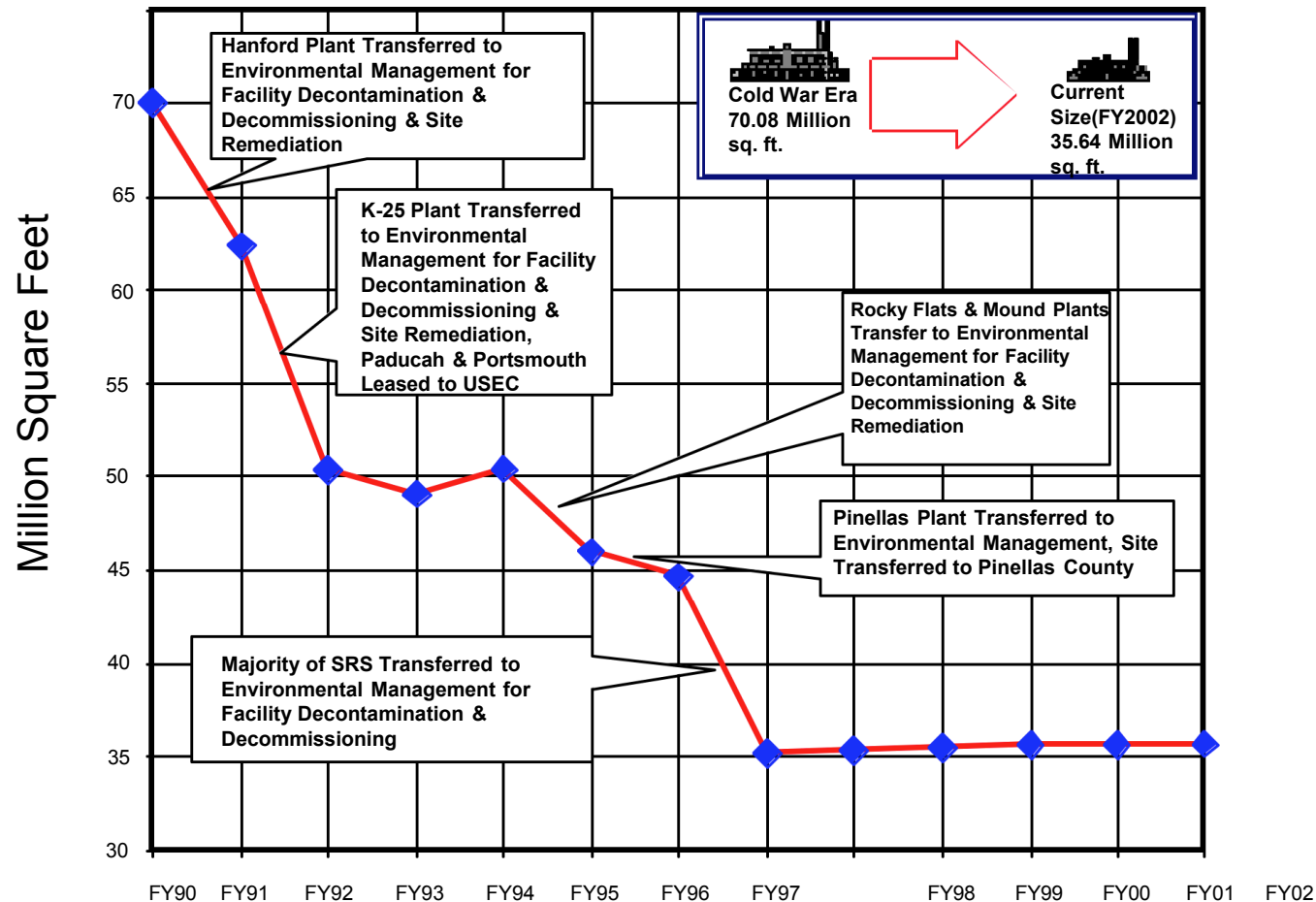


Sandia National Laboratories is a multi-program laboratory managed and operated by Sandia Corporation, a wholly owned subsidiary of Lockheed Martin Corporation, for the U.S. Department of Energy's National Nuclear Security Administration under contract DE-AC04-94AL85000.

Periods of Challenge for SNL Production

- The End of the Cold War Period (FY94 – FY97)
 - Established SNL's Production Enterprise
 - Rapid Reactivation
- The End of the Complex transformation Period (FY97 – FY07)
 - First deliveries to the stockpile
- The End of LEP Design & Qualification Period (FY07 – Present)
 - Continuous Production

These Challenges Begin with Evolution of the Post Cold War Nuclear Weapons Complex



- Reconfiguration of the Production elements – smaller, responsive and less expensive
- Nonnuclear components – complex designs with high reliability requirements

Sandia In-House Production

Systems

- Parachute
- Cone Ballast

Microelectronics

- Analog ASICs
- Digital ASICs
- MEMS Devices

Neutron Generators

- Neutron Generator Subassemblies
- Neutron Tubes
- Active Ceramics

Power Sources

- Thermal Batteries

External Production

Magnetics, Capacitors, Frequency Devices

- Capacitors
- Clocks
- Coils
- Inductors
- Resonators
- Transformers
- Switch tubes

Power Sources

- Double Layer Hybrid Capacitors
- Lithium Batteries
- Silver Zinc Batteries
- Thermal Batteries
 - CoS_2 & FeS_2

Explosive Components

- Actuators
- Ignitors
- Primer Plates
- Spin Rocket Motors
- Percussion Primer Driver
- Latch Indicator
- Timers
- Detonators
- MDF

Optoelectronics

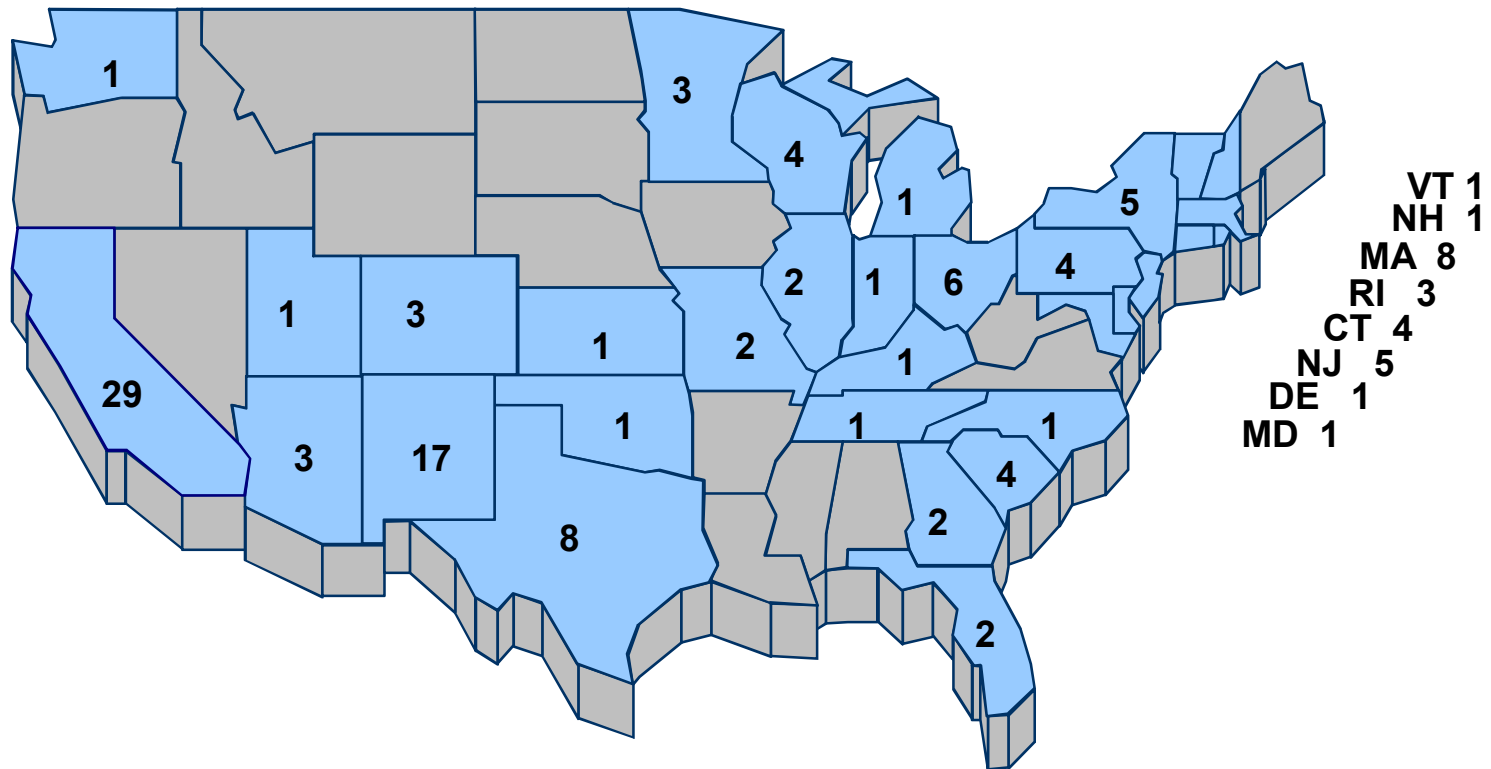
- Lasers

Microelectronics

- Packaging of ASICs

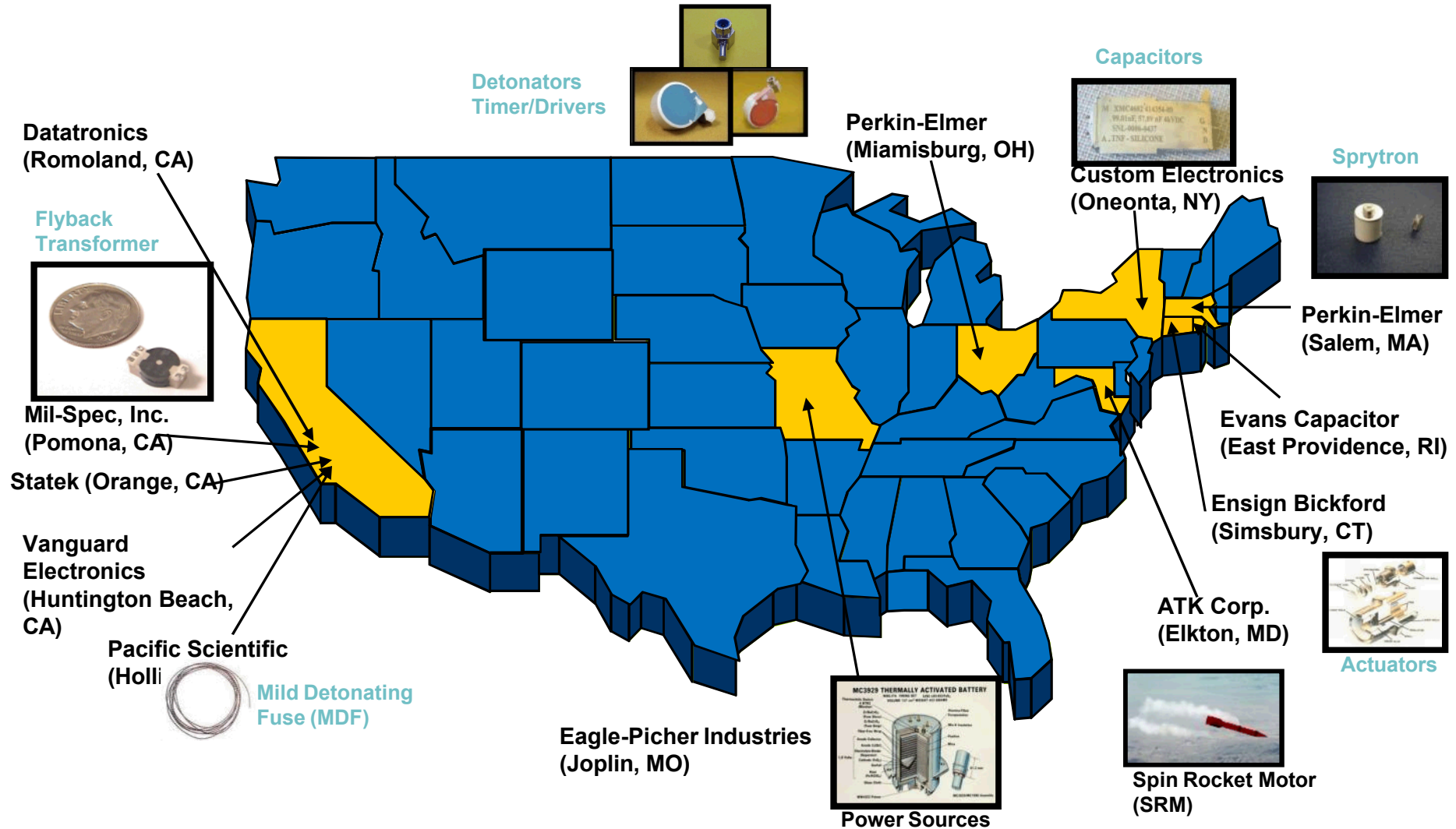
In order to strike a balance between complexity, cost, and responsiveness, SNL divided production between in-house and external

Materials Value Stream to Support In-House Production

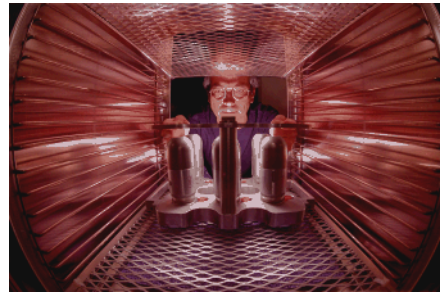


- 126 Suppliers across 32 states
- About \$12M – \$13 M of expenditures per year

SNL has leveraged its Commercial Supply Base for Specialized, High-Reliability Components



Teaming with Suppliers Enables SNL to Successfully Deliver Mark Quality Product



Neutron Generator Production

- FY95 – Started Construction (~\$62M)
- FY97 - Plant was commissioned
- FY99 - First Mark Quality Unit
- FY08 – Shingo Award

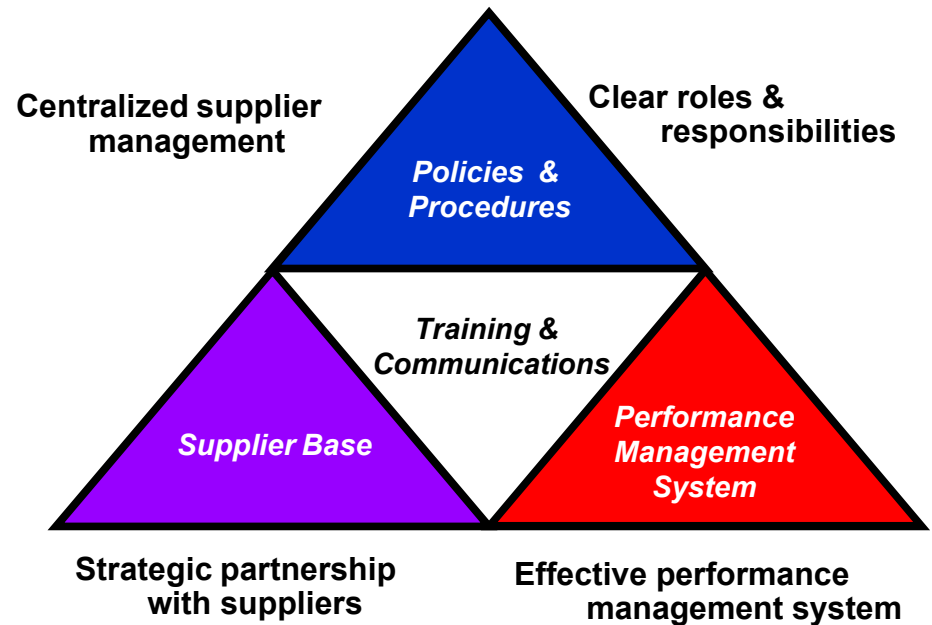
W76-1 Life Extension Program

- FY04 – Started Production Prove-In
- FY06 - First Mark Quality Units
- Present – Build-out phase

Issues Encountered During Continuous Production

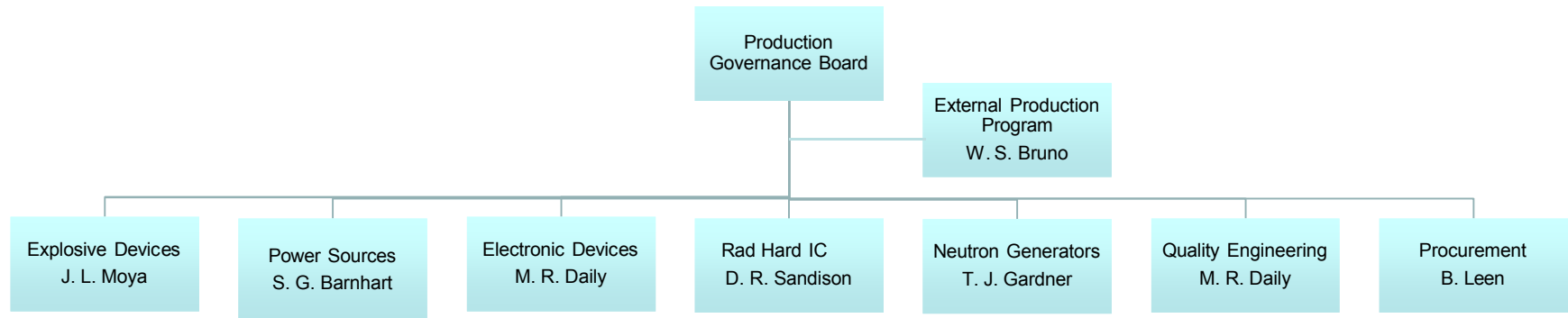
- High rate of product rejections ~15%
- Unclear quality expectations
- Utilized unqualified suppliers
- Identified weaknesses in the Supplier Quality Management System
 - Lack or substandard documentation associated with non-conformances
 - Use of un-calibrated equipment
 - Failure to actively manage second tier suppliers
 - Failure to track corrective actions
- Multiple uncoordinated supplier interfaces
 - Procurement
 - Quality
 - Metrology
 - Technical Line
- Supplier performance monitoring lacked consistency

Supplier Quality Management Framework



Goal : To develop a System that yields consistently acceptable outputs from the supply base

Production Governance Board Integrates the Core Elements of Production



Responsible for measuring and managing production activities & supplier performance

- Define metrics and their targets and track performance against metrics
 - Supplier watch list
- Ensure issues are proactively identified, characterized, communicated, and resolved
 - Conflict resolution
- Identify and disseminate best practices
 - Supplier Recognition
- Document, publishes, and capitalize on lessons learned
- Anticipate future production challenges

Quality

- Pre-acceptance
 - Type, number & severity of defects
- Acceptance
 - 1st Time Acceptance
 - Product Acceptance Defects
 - % Parts Accepted
 - Lots w/ Non-conformance
- Escapes

Delivery

- On-time delivery – Supplier & Customer

Cost

- Price per unit

FY11 Metrics Indicate Solid Performance

Quality

G

- Product Acceptance Performance (Goal = 93%)
 - SNL acceptances – 96% YTD
 - 8 rejections out of 186 submittals (1 rejection = Q4)
 - SSO acceptances – 98% YTD
 - 1 rejection out of 54 submittals (1 rejection = Q4)
- Product Acceptance Defects (Goal = <1 per lot)
 - Avg. defects per submittal = .20
 - Explosives = 0.7
 - NG = 0.1
- Escapes (Goal = < 4)
 - 2 YTD

Delivery

Y

- Customer Delivery (Goal = 100%)
 - External Production = 97%
Failures of the MC4682 impacted our ability to meet PCD schedule

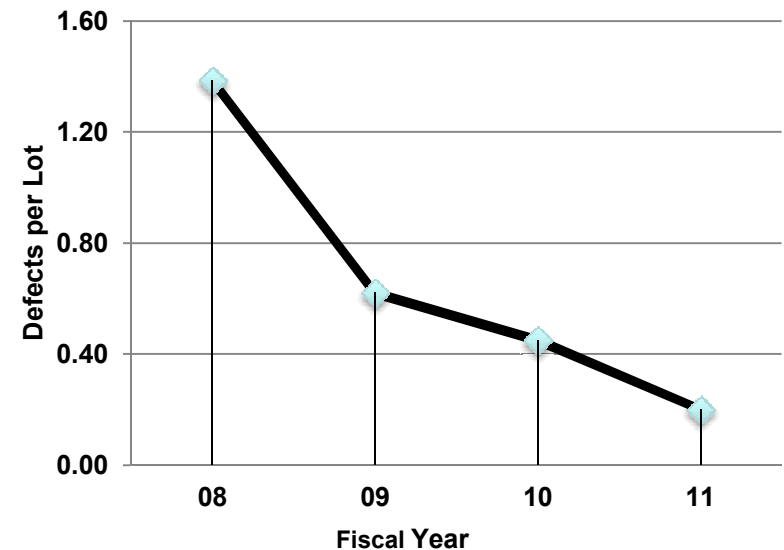
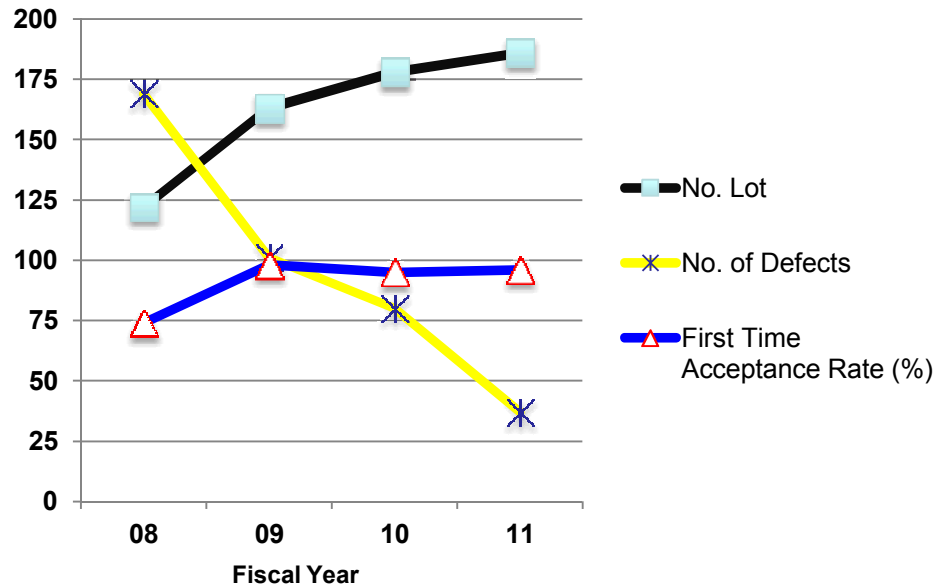
Cost

G

(Goal = increase < than rate of inflation)

- Most products are within acceptable limits
- A few products are approaching end-of-life

In Fact, Over the Last Four Years, Performance Has Continuously Improved



■ Performance Improvement Driven by

- Clarification regarding roles & responsibilities
- Training - "Preparing for a Successful Acceptance"
- Deployment of tools – Requirements Maps
- Pre-acceptance process

■ Continuous Improvement will require

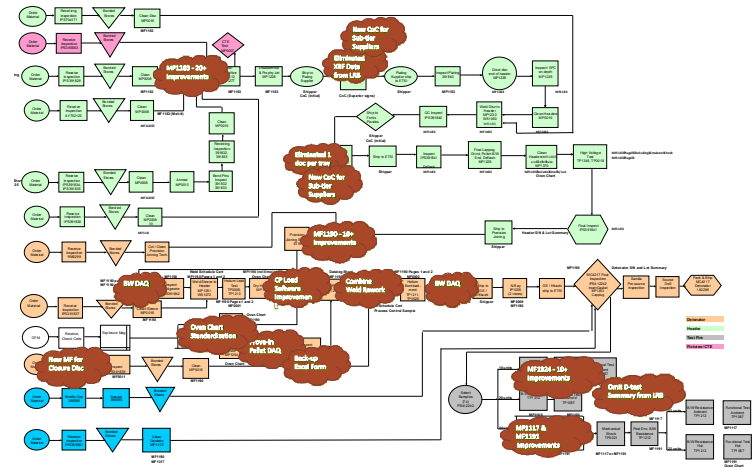
- More cost effective strategy involves defect prevention mind-set

Defect Elimination Kaizen - A Joint Effort between Excelitas Technologies & Sandia

Goals:

- Reduce the number of documentation defects - Piece Part Cleaning thru Functional Test
- Reduce wasteful documentation in Lot Record Books
 - Redundant information
 - Unnecessary data
- Incorporate mistake proofing / error prevention into production processes

Process Map – Part Cleaning to Functional Test



Accomplishments:

- Eliminated approx. 40,000 opportunities for error/defects
- Eliminated approx. 50 pages of production paperwork from the LRB
- Eliminated approx. 22,000 fields that require manual entry

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We can chart our future clearly and wisely only when we know the path which has led to the present. -Adlai E. Stevenson, US Vice President, 1893-1897

- History has shown that our partnerships are critical in our ability to overcome obstacles and support the enduring NW stockpile
- How do we ensure the future success of the production enterprise?
 - Fulfillment of the reconfiguration vision
 - *Responsive and cost-effective enterprise*
 - Our mission is clear
 - *Ensure the safety, reliability, and integrity of the nuclear weapons stockpile*
 - Remember what drives the business
 - *Exceptional service in the national interest*