

application to ERIP, \$56M during the grant approval process, and \$160M after receipt of the ERIP award.

In addition to financial support, ERIP participants have sustained the development of their technologies by the application of sweat equity as well as in-kind contributions from their suppliers, customers, and the communities in which they live. While the value of this sweat equity is difficult to establish, there is a considerable commitment of personal time by ERIP participants which in some cases represents several years of uncompensated labor. In addition to sweat equity, ERIP participants have received non-financial support from diverse sources. Some ERIP participants have received raw materials and advice from companies in their industries. Others have been provided access to laboratories or machine shops at universities. The dollar value of the non-financial support received is typically less than \$5,000, but can come at a critical time during the development of the technology.