

## LIST OF FIGURES

<b>Figure</b>	<b>Page</b>
1.1 The technology and information transfer process.....	4
2.1 Technology transfer technologies: pros, cons, and appropriate situations for use.....	15
3.1 Case study innovations by type of technology and level of commercialization.....	20
3.2 Case study innovations by type of technology and development stage when first supported by OBCS.....	21
4.1 Market penetration and energy savings of low-E windows.....	31
4.2 Market penetration and energy savings of solid-state ballasts.....	39
4.3 Market penetration of flame retention head oil burners.....	56
4.4 The distribution system for DOE-2.....	61
4.5 Beneficiaries of DOE-2.....	62
5.1 Market penetration of heat pump water heaters.....	75
5.2 Energy savings from estimated sales of radiant barriers.....	84
5.3 Marketing structure of radiant barriers.....	86
6.1 The technology transfer strategies used by the fully-commercialized innovations.....	108
6.2 The technology transfer strategies used by the semi-commercialized innovations.....	109
6.3 Strategies for different types of R&D.....	111
6.4 Strategies for different types of technologies.....	113
6.5 Strategies for R&D results of varying complexity.....	115
6.6 Strategies for applications of varying breadth.....	116
6.7 Strategies for proprietary vs nonproprietary information.....	118
6.8 Strategies for different industry structures.....	119
6.9 Strategies for different desired time-lines.....	120